BUYERS WANTED

2026 Big Fresno Fair

★ JR. LIVESTOCK AUCTIONS ★

SAT, OCT 10

9:00 A.M.
SALE OF MARKET FUR AND FEATHERS,
FOLLOWED BY
MARKET GOATS AND DAIRY DOES

5:30 P.M.
DAIRY REPLACEMENT HEIFER SALE

SAT, OCT 17

9:00 A.M.
SALE OF CHAMPIONS,
FOLLOWED BY MARKET BEEF,
HOGS AND LAMB

PLEASE COME AND SUPPORT OUR LOCAL 4-H, FFA & INDEPENDENT EXHIBITORS BY:
PURCHASING AN ANIMAL • PLACING AN ADD-ON • CASH DONATION

★ *For More Information* ★

CONTACT THE LIVESTOCK DEPARTMENT AT
(559) 650-FAIR OR LIVESTOCK@FRESNOFAIR.COM

2026 BIG FRESNO FAIR
CUT AND WRAP LOCKERS

LOCKER	SWINE	BEEF	SHEEP	GOATS
Tulare Meat Locker	CUT/WRAP	CUT/WRAP	CUT/WRAP	CUT/WRAP
& Sausage Co.	Paper $1.65/LB	$1.65/LB	Paper $200/ Head	Paper $200/ Head
1531 E. Bardsley Ave	Vac pack $1.90/LB			
Tulare, CA 93274	Curing $1.75/LB	VACUUM PK	VACUUM	VACUUM
559-688-2047	SAUSAGE	$1.90/LB	$225/Head	$225/Head
DANNY MENDES	$1.50 BLK/$1.75 PER LB			
SPECIALITY SAUSAGE CALL FOR PRICING				

LOCKER	SWINE	BEEF	SHEEP	GOATS
EXETER	CUT/WRAP	CUT/WRAP	CUT/WRAP	CUT/WRAP
140 E. Palm Street	Paper $1.50/LBS	Paper wrap $1.50/LBS	Paper $135.00 Flat Fee	Paper $120.00 Flat Fee
Exeter, CA 93221	Vac. Pack $1.75/LBS	Vac. Pack $1.75/LBS	Vacuum packed $150.00 Flat Fee	Vacuum packed $135.00 Flat Fee
(559)592-5880	Sausage $1.00 /LBS	Patties $20 Flat fee		
	Curing $1.75 /LBS			

LOCKER	SWINE	BEEF	SHEEP	GOATS
WESTSIDE HANFORD	CUT/WRAP	CUT/WRAP	CUT/WRAP	CUT/WRAP
10945 9th Ave.	Paper $1.50/LBS	Paper wrap $1.50/LBS	Paper $135.00 Flat Fee	Paper $120.00 Flat Fee
Hanford, CA 93230	Vac. Pack $1.75/LBS	Vac. Pack $1.75/LBS	Vacuum packed $150.00 Flat Fee	Vacuum packed $135.00 Flat Fee
(559)584-7166	Sausage $1.00 /LBS	Patties $20 Flat Fee		
	Curing $1.75 /LBS			

LOCKER	SWINE	BEEF	SHEEP	GOATS
WESTSIDE TULARE	CUT/WRAP	CUT/WRAP	CUT/WRAP	CUT/WRAP
307 S. H Street	Paper $1.50/LBS	Paper wrap $1.50/LBS	Paper $135.00 Flat Fee	Paper $120.00 Flat Fee
Tulare, CA 93274	Vac. Pack $1.75/LBS	Vac. Pack $1.75/LBS	Vacuum packed $150.00 Flat Fee	Vacuum packed $135.00 Flat Fee
(559)686-4676	Sausage $1.00 /LBS	Patties $20 Flat Fee		
	Curing $1.75 /LBS			

LOCKER	SWINE	BEEF	SHEEP	GOATS
Sanders Meats	CUT/WRAP	CUT/WRAP	CUT/WRAP	CUT/WRAP
1220 South Ave	Standard Wrap $1.40 / LBS	Standard Wrap $1.40/LBS	Under 45 LB $120	Under 45 LB $120
Turlock, CA 95380	Vac Packed $1.55 / LBS	Vac. Packed $1.55 / LBS	Over 45 LB $130	Over 45 LB $130
(209)634-7525	Cure $1.45 / LBS	Jerky $5.00 /LBS	Vac Packed $150	Vac Packed $150
	Links $2.75 / LBS	Peppersticks $6.25/LBS		
	Linguica $3.25 / LBS			

POULTRY	TBA
RABBITS	TBA
TURKEYS	TBA
BEEF	$375/HD
GOAT/SHEEP	$100/HD
SWINE	$105/HD

Thank You to Our Diamond Supporters

Your support and generosity help make this event a success each year!!

Belt Hatchery
Black Diamond Dairy
Busseto Foods
Champions Club
Christensen Construction Inc.
Community West bank
Clovis Rodeo Assoc.
Cook Land and Cattle Co.
Don and Karen Aluisi
East Fresno Kiwanis
Farm Credit West
Foster Commodities
Friends of the Fair
Fresno Equipment Co.
Fresno Livestock Commission
Fresno Madera Farm Credit
G & A Dairy
Generations Dairy
Generations Produce
Harris Ranch Beef Co.
Jim and Deb Christian
Les Schwab Tire Centers
Person & Son Cattle Co.
Manuel Ponte
Ryan Indart/Indart Ranch Inc.
Save Mart Supermarkets
San Tran Lions Growers Buyers Group
Sierra Nevada Pork
Souza Dairy, Inc.
Tractor Supply
Valley Fence
Westlawn Ranches

Thank You to all of our 2025 4-H, FFA, and Independent Livestock Buyers for your incredible support!

We're thrilled to share that we achieved an outstanding **$1.4 Million in sales** this year! A huge thank-you to our dedicated team, loyal partners, and the entire community who helped make this success possible. We're proud of what we've accomplished together—and we're just getting started.

Here's to raising the bar even higher in 2026!

Buyer Payment Information

Buyers should wait approximately **20 minutes** after purchasing an animal to allow all disposition information to be entered into the auction system before proceeding to the payment area. The Big Fresno Fair is committed to providing prompt payment to exhibitors while making the purchasing process as convenient as possible for buyers. Payment for any live animal leaving the fairgrounds must be received before the animal is released.

Established and corporate buyers may elect to be invoiced. Invoices will be mailed after **October 23**, once the Add-On period has closed and all purchases and contributions have been finalized.

Avoid the Lines! To help expedite the payment process, convenient payment drop boxes will be available in the payment area.
Add-On Payments: Buyers submitting Add-On forms with check payments may place their completed Add-On form and check in the designated **Add-On Payment Drop Box**.

Credit Card Payments: Buyers who prefer not to wait in line may complete a **Credit Card Authorization Form** and place it in the designated **"Run My Card After the Sale"** drop box. After the auction, The Big Fresno Fair will process the credit card for all purchases made under the buyer's assigned buyer number. A receipt will be emailed upon completion of the transaction.

These convenient payment options allow buyers to avoid waiting in line while ensuring exhibitors are paid as quickly as possible.

Accepted Methods of Payment:

- Credit Card (Visa, MasterCard, and American Express) – A credit card processing fee will be applied between 3.00 – 3.99 percent.
- Check – Make checks payable to **The Big Fresno Fair** for the invoice amount only.
- Cash

Following each auction, buyers may also make payments online using the payment link included on their invoice and their assigned buyer number. Credit card payments submitted through the online payment portal will generate an emailed receipt upon completion of the transaction.

Buyers are encouraged to complete payment as soon as possible following the auction to help expedite payment to exhibitors.

What is the Junior Livestock Auction?

The Big Fresno Fair Junior Livestock Auction showcases the hard work, dedication, and entrepreneurial spirit of Fresno County youth. Members of 4-H, FFA, and independent exhibitor programs compete with the common goal of producing and exhibiting high-quality market animals.

The auction is an important educational experience that teaches exhibitors about agriculture, animal husbandry, business management, record keeping, and the American free enterprise system. Throughout their projects, exhibitors are responsible for selecting, feeding, caring for, and grooming their animals. On average, each exhibitor invests more than 300 hours preparing their project for exhibition.

During the Fair, market animals are evaluated by certified and licensed judges. To qualify for the Junior Livestock Auction, market animals must earn a **Blue Market Ready** designation in their respective market classes.

Dairy Replacement Heifers are evaluated prior to the auction to ensure they meet industry and Fair standards. Each heifer is inspected for structural soundness and evaluated for pregnancy. Eligible heifers are expected to calve between November 1 and December 31, 2026. Dairy Replacement Heifers, Prospect Heifers, and Dairy Replacement Does must also receive a **Blue Market Ready** designation to be eligible for the Junior Livestock Auction.

The Big Fresno Fair Dairy Committee carefully evaluates and sifts heifers that do not meet the established Dairy Replacement Heifer standards. We are proud to support and encourage our youth exhibitors as they continue Fresno County's rich dairy tradition by producing quality replacement animals for the dairy industry.

All livestock offered for sale have met applicable California animal health requirements and Fair eligibility standards. However, all livestock are sold **as is**, with no guarantees or warranties, expressed or implied.

Animals are sold either **by the pound** or **by the head (or pen)**.

- **Sold by the pound:** The purchase price is determined by multiplying the buyer's bid price by the official Fair weigh-in weight of the animal.
- **Sold by the head (or pen):** The buyer pays one flat purchase price for the individual animal or pen, regardless of weight. Animals sold by the head or pen include Dairy Replacement Heifers, Prospect Heifers, Dairy Replacement Does, and market chickens, turkeys, and rabbits.

Becoming a Buyer is Easy

To participate as a buyer, interested individuals or organizations must register prior to the auction. Buyer registration information, deadlines, and instructions will be available through The Big Fresno Fair Junior Livestock Auction resources.

New Buyer Registration

New buyers must complete a Buyer's Application and provide a valid credit card before a buyer number can be issued. Please use this number during both auction phases to help reduce registration time and improve the efficiency of the sale.

Returning/Established buyers

Returning/Established buyers may visit the **Buyers Hospitality Area**, located in the **Fur & Feathers Barn**. Buyers who have purchased an animal in previous years will have a preassigned buyer number, which may be picked up at the check-in table. Buyers who have not made a purchase within the past two years must re-register to receive a new buyer number.

If your mailing address or contact information has changed, please notify the registration clerks so your records can be updated.

Buyer's Numbers

Your buyer number is your unique identifier throughout the Junior Livestock Auction. All animal purchases and add-on contributions will be recorded under this number, and it will appear on all invoices for your purchases.

When the auctioneer declares an animal "Sold!", you will be asked to provide your buyer number to ensure your purchase is recorded accurately.

Please use your assigned buyer number during both phases of the auction. Doing so will help reduce registration time and improve the overall efficiency of the sale.

Important Reminders After You Purchase an Animal:

Please remain seated until an auction runner brings you the clipboard containing your sale invoice. Before signing, verify that the lot number on the invoice matches the animal you purchased.

Remember that 4-H, FFA, and independent youth exhibitors of all ages will be looking for you after the sale. Meeting your exhibitor is one of the most rewarding parts of participating in the Junior Livestock Auction.

Before returning the clipboard, please:

- Verify that the lot number on the invoice matches the animal you purchased.
- Sign the invoice.
- Print your phone number clearly on the invoice so the locker can contact you to discuss your cutting and processing instructions.
- If you selected **Custom Processing**, turn the clipboard over and designate the locker of your choice by checking the appropriate box on the back. This information will ensure your animal is delivered to the correct processor.

Taking a few moments to complete these steps helps ensure your purchase is processed accurately and allows the exhibitor to properly thank you for your support.

Important: Animal Disposition Change Policy

New This year! We will be marking the animals off of the block. So please be careful when selecting Custom, Resale, or Live Pick-up. We will only make changes to the lockers for the destinations. We will not change the actual destination. However, if an error is made you must go to the livestock office and request changes within 1 hour your purchase. All changes will be charged $20.00. This is a change in the shipping orders. Please note: **Hog dispositions cannot be changed once the hog has been slap tattooed. Hogs will be slap tagged off the block as well.**

We appreciate your attention to these procedures, which help ensure a smooth and accurate auction process for all participants.

Purchasing an animal from the Auction:

One of the most frequently asked questions we receive is:

"If I purchase an animal at The Big Fresno Fair Junior Livestock Auction, what happens to it?"

Buyer Purchase Options

Buyers have several options when purchasing an animal at the Junior Livestock Auction. To help make your decision easier, we have provided the following options for you to consider when selecting how you would like to handle your purchase.

Option 1 – Custom - Blue Card

This option is for buyers who wish to purchase an animal at the auction and have it processed for their own use.

The Fair is required to transport all harvest animals to a state- or federally inspected harvest facility. Please note that harvest facilities do **not** retain or sell hides, heads, or other animal by-products. These items are not returned to the buyer. After harvest, only the carcass is transported to the cut and wrap facility you select for processing.

After purchasing your animal, you will receive an invoice on a clipboard from one of our runners. On the back of the clipboard, you will find a list of participating cut-and-wrap facilities. Please review the list and mark your invoice with the **cut-and-wrap facility you would like to use**.

Once you have made your selection, the processing facility will contact you within a few days to discuss your cutting instructions. Processing options vary by species and may include choices such as steak or chop thickness, roast sizes, ground meat packaging, sausage options, and other processing preferences.

The processor will guide you through the available options and answer any questions you may have to ensure your order is prepared according to your specifications.

After the Fair has received payment for your animal, processing will begin. In most cases, your meat will be ready for pickup approximately four weeks later at the processing facility you selected. Processing times may vary depending on the processor's workload.

Please be sure to write your **cell phone number** clearly on your invoice. This will ensure that both the Fair and the processing facility have the correct contact information should they need to reach you.

Please Note: Processing (cut and wrap) fees are **not included** in your auction purchase price. These fees are determined by the processing facility and are payable directly to the processor at the time you pick up your meat.

Option 2 – Resale - Red Card
If you wish to support a youth exhibitor but do not want to take ownership of the animal, select **RESALE** on your sale invoice.
When purchasing an animal for resale, you will pay only the difference between your successful auction bid and the animal's current market value on the day of the sale. Buyers are encouraged to pay this balance before leaving the auction.
Please Note: Animals purchased for resale remain in the marketing channel. Buyers do **not** take ownership of the animal and will **not** receive any meat or other products from the purchase.

Option 3 – Live Pickup - Green Card
If you wish to purchase an animal and remove it from the Fairgrounds, select **LIVE PICKUP** on your sale ticket. Buyers may designate an authorized representative to pick up the animal on their behalf.
The buyer or authorized representative must present a **paid invoice** before the animal will be released. Buyers who have not previously established credit with The Big Fresno Fair or who have not provided a valid credit card may be required to pay in full before the animal is released.
Accepted forms of payment include cash, check, and all major credit cards.

Please Note: Supreme Champion and Reserve Supreme Champion market animals and 4-H and FFA Division Champion are **not eligible** for Live Pickup.

Yield and Value
Animals purchased for custom processing will be professionally processed and returned to the buyer individually cut, wrapped, labeled, and frozen, ready for pickup from the designated processor.
Not every buyer has the freezer space for the meat but still wants to support the hard work and dedication of a youth exhibitor. The Junior Livestock Auction offers several options to meet your needs. Below are examples of what you can expect after you have the winning bid.

Example:

Steer: (1350 lb. steer = approx. 500 lbs. packaged meat)
1350 pounds at $5.25per pound. $7087.50
Kill and return charge $300.00
Approximate Locker Charge.....+$937.00
Approximate Custom Cost.....$8324.50
Approximate Resale Cost.....$5737.50
($7087.50 less market value of $1350.00)

Lamb: (140 lb. lamb = approx. 70 lbs. packaged meat)
140 pounds at $16.00 per pound-$2240.00
Kill and return charge.....$100.00
Approximate Locker Charge .....+$154.00
Approximate Custom Cost $2494.00
Approximate Resale Cost.....$1904.00
($2240.00 less market value of $336.00)

Goat: (105 lb. goat = 31-40 lbs. of packaged meat)
105 pounds at $5.75 per pound. ...$604.00
Kill and return charge.....$105.00
Approximate Locker Charge.....+$100.00
Approximate Custom Cost..... $809.00
Approximate Resale Cost.....$315.00
($604.00 less market value of $289.00)

Hog: (230 lb. hog = approx. 140 lbs. packaged meat)
250 pounds at $15.00 per pound...$3450.00
Kill and return charge $85.00
Approximate Locker Charge..... $186.20
Approximate Custom Cost $3721.20
Approximate Resale Cost $315.00

Auction Schedule

Phase I
Saturday, October 10, 2026 @ 9:00 AM

- Chickens, Turkeys, and Rabbits
- Meat goats
- Dairy Replacement Does

Saturday, October 10, 2026 - 5:30 PM

- Dairy Replacement Heifers

Phase II
Saturday, October 17, 2026 @ 9:00 AM

- Market Beef
- Market Sheep
- Market Swine

Please refer to the official 2026 Livestock Handbook Schedule for sale times.

Contact Information
If your mailing address, phone number, or email address has changed, please notify the Livestock Office as soon as possible. Accurate contact information is essential for invoicing, payment processing, and communication with processing facilities.

For additional information, please contact the Livestock Office at **livestock@fresnofair.com**.

Thank you for Supporting the Big Fresno Fair Junior Livestock Auction!