Thank You to Our Top Diamond Circle Supporters

Your support and generosity help make this event a success each year!!

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Thank You to all of our 2020 4-H, FFA and Independent Livestock Virtual Buyers for your support!!

Payment Information

All payments should be made on auction day. Payments received after November 30, 2021 will be subject to a monthly surcharge of \$35.00. Exhibitors do not receive payment for their project animals until funds have cleared the bank.

<u>All new buyers must fill out a credit card form.</u> Live pickup purchases by buyers must be paid in full before the animal can be removed from the fairgrounds.

<u>Changes in the disposition of purchases</u> made at either Phase I or Phase II of the auction must be made in the Livestock Office <u>within one hour</u> of the completion of each auction.

Questions

If you have any questions, please contact the Livestock Department at (559) 570-3443 starting September 1, 2021 or the Exhibits Office @ 559-453-6890 or e-mail at <u>livestock@fresnofair.com</u>.

Remember

The Livestock Office accepts the following forms of payment: cash, check, PayPal, or major credit card we do not accept American Express.

ADD-ONS: Add-on bids are wonderful ways to support our youth projects. It is important to remember that **all add-on bids are due and payable immediately following the auction**. If add-on buyers purchase at the Phase I Sale and have planned to support another project at the Phase II Sale, they may **pay no later than 12:00 noon, Friday, October 29, 2021.** Add-ons have a minimum bid of \$20.00. Any add-ons that are unpaid after the deadline will be removed from the exhibitor's check.

<u>SPLITS:</u> (Splitting an animal buy)

You may want to participate in the auction, but you do not want to end up with the whole animal to place in your freezer. Find a friend that wants to split the animal with you. We will only split animals with 4 buyers. Any splits beyond four buyers will need to work with a buyer to figure their own splits and have one buyer purchase the animal for the agreed price and kill charges.

<u>Remember</u>: The animal you purchase is the property of The Big Fresno Fair Junior Livestock Auction until your bill is paid in full. Lockers will not release animals to buyers without a paid invoice.

Locker Information

Meat locker plants are businesses that cut and wrap the meat from the carcass of the animal that a buyer has purchased from the auction. The carcass of the animal purchased will be delivered from the harvest (slaughter) plant to the meat locker plant. A slaughter fee/delivery fee will be charged to the buyer. The Livestock Department will handle the paperwork for delivery from harvest plant to the meat locker. If you choose not to have your purchase harvested at the commercial harvest plant, you may check "Live Pickup" and it is the <u>buyer's responsibility</u> to pick up and deliver the purchased animal to the facility.

Locker #1

Exeter Meats 140 East Palm Street Exeter, CA 93221 (559) 592-5880 Contact: Richard

Locker #2

Westside Locker Tulare 307 S. H Street Tulare, CA 93274 (559) 686-4676 Contact: Richard

Locker #3

Westside Lockers 10945 9th Avenue Hanford, CA 93230 (559) 584-7166 Contact: Richard

Locker #4

Tulare Meat Locker 1531 E. Bardsley Ave. Tulare, CA 93274 (559) 688-2047 Contact: Danny

Lemoore Foods choose to remove their name from our list due to the volume of animals that we ship their facility. Facilities in our area are very busy at this time and are having a very hard time servicing our fairs.

Harvest Plants used:

Beef	Harris Ranch, Selma, California
Lambs and Goats	Superior Meats, Dixon, California
Hogs	Yosemite Meats, Modesto, California

After the animals have been harvested, carcasses will be delivered to the locker of the buyer's choice. Reminder, you must provide the locker plant with the cutting and wrapping instructions within a week of your auction purchase. We have provided the lockers with your information in order to expedite the process. Please make sure that you have put the contact information in your phone of the locker you are using, so that when they call you will recognize their number.

Junior Livestock Auction Information Sheet

What is the Junior Livestock Auction?

The Junior Livestock Auction is designed to showcase Fresno County's young entrepreneurs. 4-H, FFA, and Independents all compete for the same goal--to have the best market animal presented at the fair. The auction is part of the education of these young people. The young producers learn about the American free enterprise system and how it operates in an open and competitive market. The exhibitors select, feed, and groom their animals. Each spends an average of 300 hours preparing his/her animal for the show. Their entries are judged and graded in the show ring. In order to sell they must obtain a purple or blue ribbon in their various market classes. The Dairy Replacement and Prospect Heifers along with the Dairy Replacement Does are also evaluated and given a purple or blue ranking. All animals are judged by certified and licensed judges. This ensures that all buyers receive a quality product.

To Participate in the Junior Livestock Auction:

"If I purchase an animal at The Big Fresno Fair Junior Livestock Auction, what will I do with it?" This is one of the most frequently asked questions received by the Livestock Department. The following will address that question.

All auction buyers must fill out a Buyer's Application to be eligible to participate in the Phase I and Phase II Junior Livestock Auctions. Applicants must provide a valid credit card number and information on the application.

Option #1 - Resale: If you want to support an exhibitor by purchasing an animal but you do not want the animal, you will need to mark **RESALE** on the sale ticket. With this method, you as the buyer will only pay the difference between the price you bid and the market value of the animal on the day of the sale. You are encouraged to pay the difference amount on the day of the auction.

**Remember: When you purchase for resale, you will not get the animal or the meat.

Option #2 - Live Pickup: If you wish to buy an animal and remove it from the fairgrounds or have an agent do it for you, then you will mark **LIVE PICKUP** on the sale ticket and you become responsible for the removal of the animal. You or your agent must have the pink invoice copy marked paid to remove the animal. If a buyer has not established a credit relationship or provided a credit card number with The Big Fresno Fair, any live pickup animals purchased by that buyer must be paid in full. The Livestock Office accepts the following forms of payment: cash, check, PayPal, and all major credit cards.

<u>Option #3 – Harvest/CUSTOM SLAUGHTER:</u> If you want the fair to ship your purchased market animal to the harvest plant, mark CUSTOM SLAUGHTER on the sale ticket and specify the locker plant you want the carcass delivered to for the cutting and wrapping. The fair is obligated to ship every animal sent to harvest to a state or federally inspected plant for harvesting. Harvest plants *WILL NOT* sell or hold hides.

****Remember:** There will be a charge on your bill for the harvesting/delivery of the animal to the locker plant.

Attention: Buyers for the 2021 Big Fresno Fair Livestock Auctions

We are back to a live sale. We will be streaming and selling in an online portal as well. Please check our webpage for details. Our goal in 2021 is to expedite the process of payments to our exhibitors. We are attempting to automate our systems to better serve our buyers. It is important for all fees to be paid. Our system is not able to calculate the kill charges until the destinations are assigned to each animal. If the fees have not been calculated when buyers pay they may receive an additional bill. These are the harvest and return charges that we are charged at the facilities. We have added a new locker for your cut and wrap needs. Please pay attention to which locker you will be using.

Also enclosed is your preassigned buyer's number for the 2021 Big Fresno Fair Livestock Auctions, Phases I & II. Please use the preassigned numbers at the sales. Hopefully, this will eliminate the long lines for filling out the buyer's card and receiving a number on auction day.

Phase I is Saturday, October 9, 2021,

Rabbits and Poultry will sell at 10:00 a.m. Dairy Heifer and Dairy Replacement Doe Sale at 6:30 p.m.

Phase II is Saturday, October 16, 2021 at 8:30 a.m. Awards program will start at 8:30. Sale will start at 9:00 am.

Beef, Sheep, Meat Goats, and Swine.

If the address and telephone numbers provided last year need to be updated, please fill out the enclosed buyer's form and return it to the Livestock Office in the return envelope. In order to expedite your experience we have included your buyer's number on the back of the buyer's booklet. Please bring it with you to the sale so that you do not have to wait in line. We look forward to seeing you at the 2021 Livestock Auctions.

Thank you for your cooperation with this process.

Terri O'Leary-Collins

Terri O'Leary-Collins Livestock Superintendent