



February 17 , 2023

TO: Board of Directors
FROM: Lauri King, Chief Executive Officer
SUBJECT: Board of Directors Meeting

The February Board of Directors Meeting has been scheduled for **Tuesday, February 28, 2023 @ 12 Noon**. Please let us know if you will not be attending the meeting in person or via Zoom.

The following documents are enclosed:

1. February 28, 2023, Board Agenda
2. Regular Board Meeting Minutes of 01/24/2023
3. Check Register (New Look - has an invoice description column)
4. Statement of Operations and Balance Sheets for December and January
5. Preliminary 2020 Financial Audit
6. Project Agreement with California Construction Authority (CCA)
7. Supporting Program Sponsor Sheet
8. January Travel Claims
9. 2023 State Rules for California Fairs - CDFA Letter

If you have any questions, feel free to call the Office.



1121 S. Chance Avenue, Fresno, California, 93702-3707
559 650-3247 • FAX 559 650-3226 • www.FresnoFair.com



MERRILL AWARD WINNER





**21st DISTRICT AGRICULTURAL ASSOCIATION
BIG FRESNO FAIR**

1121 S. Chance Avenue, Fresno CA 93702 (559) 650-3247
Email: info@fresnofair.com Website: www.fresnofair.com

BOARD MEETING NOTICE

The Board of Directors of the 21st District Agricultural Association will be holding a regular monthly Fair Board meeting on
TUESDAY, FEBRUARY 28, 2023 at 12 Noon

The Big Fresno Fair – Fresno County Historical Museum, 2nd Floor

Zoom Option - to participate follow this link.

<https://us02web.zoom.us/j/7339943574?pwd=STljOEYzaUF6Tzlnb09sVVFYaDM1dz09>

Meeting ID: 733 994 3574 - Password: 1121

One tap mobile

+16699006833,,7339943574#,,,0#,,1121#

MISSION STATEMENT

"TO PROVIDE QUALITY EXPERIENCES FOR THE COMMUNITY"
-CELEBRATE, EDUCATE AND HAVE FUN-

NOTE

Please be informed that any member of the public has a right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any particular item listed on the agenda.

Items listed on this agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 21st District Agricultural Association Board or Committee meetings, or in connection with other The Big Fresno Fair ground activities, may request assistance at the Fair Office, 1121 S. Chance Ave., or by calling 559-650-3247, during normal business hours of 9:00 a.m. to 4:00 p.m. Monday through Thursday. Requests should be made one (1) week in advance whenever possible.

¹ Persons with disabilities who may require accommodations to attend the meeting are requested to contact the Fair office at (559) 650-3247.

² Questions regarding agenda items should be directed to the Fair office at (559) 650-3247.

³ Public notice required by Government Code – Section 11125(a) is available for viewing at www.fresnofair.com

The agenda for the regular meeting will consist of the following matters:

AGENDA

1. **CALL TO ORDER:**

2. **PLEDGE OF ALLEGIANCE:**

3. **INTRODUCTION OF STAFF AND GUESTS:**

4. **ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:**

Terry Gonsalves, President; Gary Chahil Vice President; Frank Flores, Secretary/Treasurer; Linda Mae Balakian Hunsucker, Jerry Pacheco, Annalisa Perea, Chuck Riojas and Larry Salinas.

5. **CLOSED SESSION:**

Government Code - Section 11126(e)(2)

a. Pending Litigation:

6. **MINUTES:** *(Action by the Board)*

a. Approve Board Minutes:

1. Regular Board Meeting 01/24/2023

7. **ACKNOWLEDGE CONSENT AGENDA:** (colored pages) Item #19 thru Item #63

8. **PUBLIC COMMENT:**

Public comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under public comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

9. **PROGRAM REPORT:** *(Informational)*

a. No Report

10. **EXECUTIVE STAFF REPORT:** *(Informational)*

a. Report on Satellite Racing/CARF Meeting

b. Report on Interim Events

c. Report on the Preliminary 2020 Financial Audit

11. **COMMITTEE REPORTS:** *(Action by the Board)*

a. Finance Committee

- Acknowledge December 31, 2022, Check Register in the amount of \$824,098.24 and the January 31, 2023, Check Register in the amount of \$552,231.37.
- Acknowledge Statement of Operations dated December 31, 2022, and January 31, 2023
- Acknowledge Balance Sheets dated December 31, 2022, and January 31, 2023.

12. **OLD BUSINESS:** *(Informational/Action by the Board)*

- a. Discussion on Revenue Generating Ideas
- b. Discussion on possible cashless options
- c. Discussion on Strategic Planning

13. **NEW BUSINESS:** *(Action by the Board)*

- a. Approval of Asphalt Project to be Managed by California Construction Authority (CCA)

14. **CORRESPONDENCE:** *(Informational)*

- a. 2023 State Rules for California Fairs

15. **MANAGER'S UPDATE:** *(Informational)*

16. **BOARD RECOMMENDATION FOR FUTURE AGENDA ITEMS:**

17. **FOR YOUR INFORMATION:**

Next Board Meeting – March 28, 2023, 12 Noon

18. **ADJOURNMENT:**

Item #19 thru Item #35 **ACKNOWLEDGE THE FOLLOWING RENTAL AGREEMENTS FOR 2023 FAIR: REVENUE AGREEMENTS**

Item #	19	1/15/20	Ronnie Mobley	Baby Shower Turf Club	\$470.00
Item #	20	1/28/20 To 1/30/20	Pete Vang	Funeral Services Junior Exhibits	\$2,305.00
Item #	21	2/5/23	Pete Vang	Baby Shower Gem & Minerals	\$470.00
Item #	22	2/6/23 to 2/11/23	GMR Marketing LLC c/o Jon Steltenpohl	Prepare and Install Vehicle Graphics and Limited Storage Ag Building	\$6,250.00
Item #	23	2/11/23	Anthony Martinez	Birthday Party Industrial Education	\$670.00
Item #	24	2/18/23 To 2/18/23	Central Valley Australian Shepherd Club c/o Denise Creelman	Australian Shepherd Dog Show Livestock Arena	\$850.00
Item #	25	3/18/23	Ruben Gastelo	Celebration of Life Turf Club	\$470.00
Item #	26	3/25/23	Jenny Arizmendez	Sweet 16 Gem & Minerals	\$2,217.00
Item #	27	3/25/23	99Club c/o Matthew Gonzales	Vintage Clothing & Sneaker Expo	\$3,595.00
Item #	28	3/25/23	Fresno County Superintendent of Schools	Industry Commerce Youth Service Day Junior Exhibits	\$700.00
Item #	29	4/8/23	All Punjab Hertiage, Inc.	Concert Paul Paul Theater	\$5,595.00

Item #	30	4/15/23	Fresno County Private Security	Birthday Party Industrial Education	\$600.00
Item #	31	4/29/23	The Children's Movement of Fresno	Community Meeting Commerce	\$2,525.00
Item #	32	5/27/23	Cynthia Lopez	Mother's Day Celebration Table Mountain Rancheria Park	\$1,965.00
Item #	33	7/2/23	Cornerstone Church c/o Jim Franklin	Celebrate America Grandstands Commerce Ag Building Industrial Commerce and Pavilion	\$9,940.00
Item #	34	8/12/23	Jimmy Delatorre	Birthday Party Gem & Minerals	\$470.00
Item #	35	11/18/23	Deaf & Hard Of Hearing Service Center	Valley Deaf Festival Commerce	\$3,377.00

**ACKNOWLEDGE THE FOLLOWING RENTAL
AGREEMENT FOR 2024: REVENUE AGREEMENT**

Item #	36	5/25/24	Angel Rodriguez	Wedding Industrial Education	\$2,904.00
--------	----	---------	-----------------	--	------------

Item #37 thru Item #62

**ACKNOWLEDGE THE FOLLOWING CONCESSION
AGREEMENTS FOR 2023: REVENUE AGREEMENTS**

Item #	37	Don Chepe Yaneth Ruiz	Sale of tacos, burritos, quesabirrias, quesadillas, sopas, tortas, and aqua frescas.	25% Gaming Expo
--------	----	--------------------------	--	------------------------

Item #	38	Intertribal Tacos Leslie Cook	Sale of Indian tacos, pow wow tacos, sweet fry bread, tacos, sodas and water.	15% Red Wave
Item #	39	Twisted Masala Amanda Vogel	Sale of protein bowls, tater tots, nuggests, lemonades, water.	25% Tattoo Expo
Item #	40	B & C Concessions Robbin Bocchini	Sale of kabobs sandwichs, pilaf, salad, soda, lemonade and water.	25% Spring Home & Garden Show
Item #	41	Comfy Food Truck Justin Dukes	Sale of Specialty Items and Beverages.	25% Spring Home & Garden Show
Item #	42	Country Fair Cinnamon Rolls E & A Erin Dale-Magdaleno	Sale of cinnamon rolls.	25% Spring Home & Garden Show
Item #	43	DB Coffee Fresno, Inc. Jacob Cantu	Sale of Coffee Hot, Iced or Blended	25% Spring Home & Garden Show
Item #	44	Fury Marcel McAlister	Sale of chicken sandwichs, fries and drinks.	25% Spring Home & Garden Show
Item #	45	Intertribal Tacos Leslie Cook	Sale of Indian tacos, pow wow tacos, sweet fry bread, tacos, sodas and water.	25% Spring Home & Garden Show
Item #	46	JLQ Concessions Lola Ramirez	Sale of Mexican Food and drinks.	25% Spring Home & Garden Show

Item #	47	Juan and Veronica Reyna Ohana Whip Wagon	Sale of dole soft serve, mini donuts, soda, hot cocoa and water.	25%	
Item #	48	Lawson Concessions Scott Lawson	Sale of corn dogs, flamin' corn dogs, curly fries, chili cheese fries, soda and water.	25%	Spring Home & Garden Show
Item #	49	Richards Concessions Kirk & Jamie Richards	Sale of dippin dots.	25%	Spring Home & Garden Show
Item #	50	Texas Twister Drink Scott & Kim Sanders	Sale of speciality drinks.	25%	Spring Home & Garden Show
Item #	51	The Original Soft Taco Benny & Nina Martinez	Sale of soft tacos	25%	Spring Home & Garden Show
Item #	52	Twisted Masala Amanda Vogel	Sale of protein bowls, tater tots, nuggests, lemonades, water.	25%	Spring Home & Garden Show
Item #	53	Vornita's Vorn Sok	Sale of egg rolls.	25%	Spring Home & Garden Show
Item #	54	West Coast Concessions Susan & Carlos Faria	Sale of BBQ, sandwichs, soda and water.	25%	Spring Home & Garden Show

Item #	55	West Coast Concessions Susan & Carlos Faria	Sale of churros.	25%	Spring Home & Garden Show
Item #	56	West Coast Concessions Susan & Carlos Faria	Sale of churros.	25%	Spring Home & Garden Show
Item #	57	Okamoto Kitchen Gerald Abraham	Sale of Katsu Curry Sanwich, Gyudon Bento, Okonomi Fries, Okamoto Punch and Thai tea.	25%	Ani-Me Con
Item #	58	Twisted Masala Amanda Vogel	Sale of protein bowls, tater tots, nuggests, lemonades, water.	25%	Ani-Me Con
Item #	59	Intertribal Tacos Leslie Cook	Sale of Indian tacos, pow wow tacos, sweet fry bread, tacos, sodas and water.	25%	Vintage Sneaker & Clothing Expo
Item #	60	Twisted Masala Amanda Vogel	Sale of protein bowls, tater tots, nuggests, lemonades, water.	25%	Vintage Sneaker & Clothing Expo
Item #	61	Intertribal Tacos Leslie Cook	Sale of Indian tacos, pow wow tacos, sweet fry bread, tacos, sodas and water.	25%	Cen Cal Truck Show
Item #	62	Twisted Masala Amanda Vogel	Sale of protein bowls, tater tots, nuggests, lemonades, water.	25%	Cen Cal Truck Show

Item #63 **Acknowledge Expense Claims**

TRAVEL EXPENSE CLAIMS

JANUARY 2023

Travel	Taylor Childers	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration, Hotel and Airfare paid with Fair's visa. Claiming per diem only	\$123.00
Travel	Christina Estrada	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration, Hotel and Airfare paid with Fair's visa. Claiming per diem only	\$123.00
Travel	Ruben Gastelo	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration, Hotel and Airfare paid with Fair's visa. Claiming per diem only	\$112.84
Travel	Hayley Hall	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration, Hotel and Airfare paid with Fair's visa. Claiming per diem only	\$134.00
Travel	Nick Heckman	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration and Hotel paid with Fair's visa. Claiming mileage and per diem.	\$549.79
Travel	Cinnamon Howell	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration, Hotel and Airfare paid with Fair's visa. Claiming per diem & airport parking.	\$204.00
Travel	James Howell	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration, Hotel and Airfare paid with Fair's visa. Not claiming per diem.	\$0.00
Travel	Lauri King	Traveled to Reno, Nevada for the 2023 WFA Convention, January 15-19 th Registration, Hotel and Airfare paid with Fair's visa. Claiming per diem only.	\$122.00

**MINUTES
21ST DISTRICT AGRICULTURAL ASSOCIATION
BIG FRESNO FAIR
BOARD OF DIRECTORS MEETING
JANUARY 24, 2023, AT 12:00 PM**

Please be informed that any member of the public has the right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any item listed on the agenda. Public Comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under Public Comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

Items listed on the agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

ITEM #1. CALL TO ORDER:

The meeting was called to order at 12:00 p.m. by President Riojas. Those in attendance were President Chuck Riojas, Vice President Terry Gonsalves, Gary Chahil, Frank Flores, Jerry Pacheco, Annalisa Perea and Larry Salinas, Chief Executive Officer Lauri King. Director Linda Mae Balakian Hunsucker was an unexcused absence.

ITEM #2. PLEDGE OF ALLEGIANCE:

Director Gonsalves opened the meeting by leading the Pledge of Allegiance.

ITEM #3. INTRODUCTION OF STAFF AND GUESTS:

Chief Executive Officer King introduced staff: AGPA Christina Estrada, Events Coordinator Taylor Childers, Accounting Supervisor Cinnamon Howell, Satellite Supervisor Ruben Gastelo, Debbie Cohen, Danielle Griffin, Celeste Zavala and Matt Weir with Cohen Communications, John Alkire with Friends of the Big Fresno Fair, Lance Moyer, Jill Butler and Andrea Stillwell with Butler Amusements, Deputy Secretary Michael Flores, Chief Counsel Haig Baghdassarian & Brandi Gragg with CDFA and Branch Chief Mike Francesconi with Fairs & Expositions.

ITEM #4. ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:

President Riojas called roll and a full quorum was declared.

ITEM #5 PRESENTATION OF 2023 OFFICERS:

- a. President – Terry Gonsalves
- b. Vice-President – Gary Chahil
- c. Secretary/Treasurer – Frank Flores

ITEM #6. CLOSED SESSION:

Government Code - Section 11126(e)(2)

- a. Pending Litigation:

The meeting reconvened in open session; President Gonsalves stated there is no action to report.

ITEM #7. MINUTES: (Action by the Board)

A. Approve Board Minutes:

- 1. Regular Board Meeting 11/15/2022

MSP (Flores - Chahil) to approve the Board minutes.

Director Pacheco stated that the 2022 Fair numbers were fantastic and said that in 2022 numbers were so accurate, did that mean that past years were not as accurate. He also recommended that if Midland was such a great concert and so popular that perhaps we should book them again.

Director Perea left the meeting at 1:50 p.m. and Director Riojas left the meeting at 2:20 p.m.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker			X	
Jerry Pacheco	X			
Annalisa Perea			X	
Chuck Riojas			X	
Larry Salinas	X			

ITEM #8. ACKNOWLEDGE CONSENT AGENDA (COLORED PAGES) ITEM #20 THRU ITEM #52:

MSP (Chahil - Flores) to approve the Consent Agenda. The vote was unanimous.

President Gonsalves asked what type of contract is Nine13 Productions? CEO King explained Nine13 Productions is the agency that books all of the ground entertainment including the smaller stages and large performance shows like the Pogo Extreme; they have a 3-year contract. President Gonsalves asked if the contract would go to CDFA Legal for review. CEO King explained that it does not go to legal for review. As of January 1, 2015, the Department of Food and Agriculture, Division of Fair and Expositions contract approval is no longer required. Director Pacheco asked if we have used them before, CEO King stated yes, we have used them for the last 2 years.

Director Salinas asked for the documentation on the travel claims and requested this information be included in any future travel claims.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker			X	
Jerry Pacheco	X			
Annalisa Perea			X	
Chuck Riojas			X	
Larry Salinas	X			

ITEM #9. PUBLIC COMMENT:

Lance Moyer with Butler Amusements thanked the Board for the opportunity to be a part of the Fair and hoped to continue the longstanding relationship in the future.

ITEM #10. PROGRAM REPORT: (Informational)

a. Communications and Marketing at the Big Fresno Fair:

Danielle Griffin with Cohen Communications introduced the Communications staff: Matt Weir, Celeste Zavala and Debbie Cohen who had to leave.

Mrs. Griffin presented to the Board their dynamic Communications and Marketing programs and their involvement with the planning, execution, and promotion of the Fair. Ms. Griffin stated Cohen Communications protects the Fair brand, the image and protects the image of the Board and Management. Mrs. Griffin spoke about all the ways the Communications and Marketing team have helped the Fair pivot and get through the last 3 years. She also addressed the close relationship between the sponsorship department with their department and what they do to assist with sponsorship fulfillment.

Mrs. Griffin reported the communications team has built a large database that reaches a huge spectrum and takes great pride in the relationships that the Fair has built with the local media, which has taken the media coverage to a new level. Mrs. Griffin stated with our website, databases, and social marketing we hit over 200,000 people. We are very proud of our community programs that are managed in part by Cohen Communications. These programs range from 4.0 and Above, the Food Drive, the Pint for the Pass Blood Drive and the Band Review. The big focus for management and the communications team this year is to focus on customer experiences.

Director Flores recommended we promote the safety of the Fair and the measures we take to make the Fair as safe as possible. President Gonsalves thanked Danielle and the Communications team for the great job they do.

ITEM #11. EXECUTIVE STAFF REPORT: (Informational)

a. Report on Satellite Racing:

Satellite Supervisor Ruben Gastelo reported that for 2023 we are currently a little down which could be attributed to betters being out sick. The comparison for the 2021/2022 numbers is outstanding and that is in part to bringing back night racing. Ruben is planning a few promotions for 2023 and a few handicapping competitions.

b. Report on Interim Events:

Event Coordinator Taylor Childers reported that interim events continue to be very busy. She is very busy assisting with the March Home Show which is one of our largest events. We have a busy 1st quarter and Taylor is working to assure events meet Fire Marshal guidelines. Director Pacheco asked if the Red Wave Livestock Show is a paid rental. Event Coordinator Childers and CEO King explained, yes, the Fair makes money that goes back into our junior livestock program and we get Fresno State student volunteers in the livestock department at Fair time.

c. Report on Compliance Audit Exit:

CEO King reported we received a draft of the audit and will be meeting with the Board President to respond and send back to Sacramento.

d. Report on 2023 WFA Convention:

CEO King shared photos from the WFA Convention and asked President Gonsalves, Directors Flores, and Director Pacheco to please give their thoughts on the Convention. President Gonsalves congratulated CEO King on being inducted as the WFA Treasure. CEO King stated WFA serves the Western United State, and it is an honor to serve our industry.

Director Flores spoke about the great classes he attended and all the great networking. CEO King reported that the team participated in the bowling tournament, attended numerous sessions and were able to connect with our industry partners. The Fair won best overall photo at the convention. In 2024 the convention will be in Anaheim; I encourage anyone to attend.

e. Report on Strategic Planning:

CEO King reported that she is working with Becky Bailey-Findley on dates for the strategic planning and will get back to the Board with more information.

f. Report on Friends of the Fair:

Friends of the Fair CEO John Alkire congratulated CEO King on her appointment to the WFA Leadership team. Alkire explained that it has been very busy in the museum with a lot of tours and events. Brooks Ransom engineers are working on exit analysis for the museum. The museum opened in December and January on a Saturday for the public to enjoy the museum and the turn out was great. During the rain storms we discovered there are a few leaks and are addressing this. Alkire is working on fundraising opportunities.

ITEM #12. COMMITTEE REPORTS: (Action by the Board)

A. Finance Committee:

- Acknowledge October 31, 2022, Check Register in the amount of \$2,955,251.71 and the November 30, 2022, Check Register in the amount of \$2,086,209.16.:

MSP (Pacheco - Chahil) to approve the Check Registers. The vote was unanimous.

Director Salinas requested copies of the credit card statement and receipts for the last quarter September, October, November, and December be emailed out and requested that all statements and receipts are included in monthly Board packets moving forward.

Director Flores asked how much Paul Rodriguez was paid, CEO King explained that there were voided checks and thought he was paid \$6,000. Director Flores asked the reason for the voided checks; CEO King and Cinnamon Howell explained that in the Fair months we often make corrections to checks and must rerun some checks. This happens a lot in entertainment because they are very picky in how the checks are issued. We also have new staff in payroll and there's bound to be a few bumps.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker			X	
Jerry Pacheco	X			
Annalisa Perea			X	
Chuck Riojas			X	
Larry Salinas	X			

- Acknowledge Statement of Operations dated October 31, 2022, and November 30, 2022:

MSP (Flores - Pacheco) to approve the Statement of Operations.
The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker			X	
Jerry Pacheco	X			
Annalisa Perea			X	
Chuck Riojas			X	
Larry Salinas	X			

- Acknowledge Balance Sheet dated October 31, 2022, and November 30, 2022:

MSP (Chahil - Pacheco) to approve the Balance Sheet. The vote was unanimous.

Director Pacheco asked about the accounts receivable and why it was higher than 2021. CEO King explained that this was because of the Save Mart ticket sales and Pardini's Fair Ventures. The Fair placed both items in accounts receivable and both bills were paid in December. Director Salinas asked about the percentages on the balance sheet, Accounting Supervisor Cinnamon Howell explained these are auto calculated from the accounting system but that they would check the formulas and get back to the board to assure their accuracy.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker			X	
Jerry Pacheco	X			
Annalisa Perea			X	
Chuck Riojas			X	
Larry Salinas	X			

ITEM #13. OLD BUSINESS: (Informational/Action by the Board)

- a. Presentation by Baolia Xiong regarding cultivating a tobacco-free environment:

Ms. Xiong provided information about taking the Fairgrounds and facility smokefree. She spent some time at the Fair and Hmong New Year and saw people vaping and is hoping that the Fair will look towards going smokefree. Director Flores asked if she is asking the Fair to not allow smoking and CEO King explained that currently we are smokefree with designated smoking areas. In the future Xiong is hoping that we will become completely smokefree. Xiong explained that a Fair about 3 hours away was smokefree and she would provide that information to us.

b. Discussion on Revenue Generating Ideas:

Director Flores asked if we can create a packages for sponsors and donors that other organizations can support the Fair. Not all organizations are looking for tax incentives but just want to support the Fair. Potential sponsors are looking for tickets and horse racing. Flores mentioned that his organization donated last year but it was thrown together quickly.

Director Salinas asked Director Flores to explain what he meant by thrown together quickly. Director Flores responded that a package was built for his organization with tickets for their donation and CEO King commented that the donation that happened last year was for the Friends of the Fair.

c. Discussion on possible cashless options:

Director Flores explained that after attending the WFA Convention he sees the benefit of going cashless but that we need to engage our concessionaires and partners before making the decision. The benefits of going cashless are better accounting practices and increased revenue. CEO King explained that she would like to put together a survey to send to our partners to hear their thoughts. The Alameda County Fair and the LA County Fair have both gone cashless and CEO King has reached out to them for more information. Our ticketing company has a new product for the parking lots, and we are going to test it out at the March Home & Garden Show. President Gonsalves stated that at the WFA he saw the booth that will convert cash to visa cards which is something that we would need to have. CEO King also recommended that we do this process in phases and look at doing the admission gates and the parking lots in 2023.

ITEM #14. NEW BUSINESS: (Action by the Board)

No New Business

ITEM #15. CORRESPONDANCE: (Informational)

a. Proposition 12 Update – CDFA Letter - F200-10

ITEM #16. MANAGER'S UPDATE: (Informational)

Chief Executive Officer King reported on Sponsorships, Entertainment, New Projects, and Improvements.

- CEO King reported she will be working on strategic planning dates; we will also need to do a policy review and add new policies to our manual. We need to ensure we have the following policies: credit card, housing, 1499 policy, promotions, sponsorships, ticketing, sick leave for temporary employees and contracting.
- CEO King asked if the Friday follow ups are meeting the Board's needs and if anyone would like to see something different to please let her know.
- Director Pacheco wanted to be sure that if Management wants to partner with a radio station on concerts this year that it comes to the Board before the contract is negotiated.
- CEO King reported that we have many offers on entertainment and are working with our booking agent Roadshow to get a strong line-up. Some offers include Gabriel Iglesias, Pat Benatar and the Beach Boys. Midland is confirmed for this year.

ITEM #17. BOARD RECOMMENDATION FOR FUTURE AGENDA ITEMS:

None

ITEM #18. FOR YOUR INFORMATION:

Next Board Meeting – February 28, 2023, 12 Noon

ITEM #19. ADJOURNMENT:

Board Meeting adjourned at 4:01p.m.

Respectfully Submitted,

Lauri King
Chief Executive Officer

Terry Gonsalves, President
Board of Directors

2/14/23

Review of December 2022

Operating Statement:

December Net Income/Loss prior to depreciation is a **loss** of (\$557,496.00) the reason for such a large loss was remaining outstanding fair invoices. **Year to Date Operating Profit prior to depreciation** is at \$3,074,456.00 **Year to Date Operating Profit after depreciation and OPEB** is \$2,945,255.00. It should be noted that December was another strong month for interim events and we have a fair amount of current receivables for the Fair.

Cash Position:

Cash in bank as of 12/31/22 is \$3,442,610.00.

Money Market and Savings as of 12/31/22 is \$7,081,055.00.

Payment Date	Vendor Description	Reference	Invoice Description	Invoice Amount	Check Total
12/1/2022	INTERNAL REVENUE SERVICE	2022740	Federal Tax Deposit 12/01/2022	12,679.26	12,679.26
12/2/2022	Authorize.net	2022442	Gateway Billing 12/2	12.20	12.20
12/2/2022	Authorize.net	2022441	Gateway Billing 12/02	10.00	10.00
12/2/2022	CALPERS - HCF	2022744	December Blue Shield	2,340.57	2,340.57
12/2/2022	CALPERS - HCF	2022743	December United Health Care	2,454.09	2,454.09
12/2/2022	CALPERS - HCF	2022742	December PERS Gold Basic	4,682.74	4,682.74
12/2/2022	CALPERS - HCF	2022746	Admin Fees December 2022	58.42	58.42
12/2/2022	CALPERS - HCF	2022745	Admin Fees December 2022- LATE PAYROLL FEE	200.00	200.00
12/2/2022	Central Valley Community Bank - Fees	2022440	Monthly Discount Fee - OP	913.20	913.20
12/2/2022	Central Valley Community Bank - Fees	2022438	Monthly Discount Fee - JLA CC	2,331.18	2,331.18
12/2/2022	Central Valley Community Bank - Fees	2022440	Monthly Discount Fee - OP CC	8.00	8.00
12/2/2022	Central Valley Community Bank - Fees	2022440	Bank Merch Fee - OP CC	96.90	96.90
12/2/2022	Central Valley Community Bank - Fees	2022438	Bankcard Merch Fees - JLA CC	96.90	96.90
12/6/2022	INTERNAL REVENUE SERVICE	2022757	Federal Tax Deposit 11/15/2022	133.86	133.86
12/7/2022	ALERT-O-LITE INC.	3928	QUIKRETE CONCRETE MIX	385.56	385.56
12/7/2022	ALPHA GRAPHICS	3929	BFF Invitations/BFF Envelopes	823.12	
12/7/2022	ALPHA GRAPHICS	3929	BFF Entertainment Poster 11 x 17 White 80# Kelley Digital GI	1,430.50	2,254.02
12/7/2022	CALIFORNIA BUSINESS MACHINES, INC.	3930	Short Term Rental 10/07-11/06	875.60	
12/7/2022	CALIFORNIA BUSINESS MACHINES, INC.	3930	Overage Charges 10/23 - 11/22/22	123.18	998.78
12/7/2022	CITY OF FRESNO-UTILITY BILLING	3931	156371-153438 SVC THRU 11/15	688.25	
12/7/2022	CITY OF FRESNO-UTILITY BILLING	3931	156371-36384 SVC THRU 11/15	86.06	
12/7/2022	CITY OF FRESNO-UTILITY BILLING	3931	45731-211932 SVC THRU 11/15	45.60	
12/7/2022	CITY OF FRESNO-UTILITY BILLING	3931	45731-367422 SVC THRU 11/15	80.11	
12/7/2022	CITY OF FRESNO-UTILITY BILLING	3931	45731-44876 SVC THRU 11/25	854.56	
12/7/2022	CITY OF FRESNO-UTILITY BILLING	3931	45733-44878 SVC THRU 11/15	4,133.26	5,887.84
12/7/2022	COMCAST	3933	8155 50 029 6815462, 11/24-12/23	331.02	
12/7/2022	COMCAST	3933	8155 50 029 6816783, 11/24-12/23	449.97	780.99
12/7/2022	DAVID NALCHAJIAN, INC.	3934	December Marketing Sales Svcs	10,400.00	10,400.00
12/7/2022	EMPLOYMENT DEVELOPMENT DEPARTMENT	2022759	SIT Deposit 12/01/2022	1,578.52	1,578.52
12/7/2022	EMPLOYMENT DEVELOPMENT DEPARTMENT	2022758	SOI Deposit 12/01/2022	50.79	50.79
12/7/2022	FEDEX	3935	ACCT 1157-4975-7 ESPRESS SVCS THRU 010/30	51.00	51.00
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	#994 HSE HOLDINGS LLC-BRIDAL WEDDING EXPO	609.00	
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	#959 HARD OF HEARING SERVICE CENTER	406.00	
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	#998 CLAUDIA DIAZ-QUINCEANERA	522.00	
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	#865 IRENE LEON-QUINCEANERA	580.00	
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	#1216 GEMA LOPEZ-GRAD PARTY	217.50	
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	INTERIM EXPENSE-DISC GOLF	116.00	
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	#966 ARIANNA SANDOVAL	1,131.00	
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3936	NOVEMBER NIGHT WATCHMAN/GUARD	14,384.00	17,965.50
12/7/2022	FRESNO COUNTY PRIVATE SECURITY	3957	#993 PRISCILLA HINOJOSA-SWEET 16	899.00	899.00
12/7/2022	FRESNO POLICE DEPARTMENT	3932	PER STD AGR 21-015 " FAIR LAW ENFORCEMENT SVCS"	310,392.10	310,392.10
12/7/2022	GRIFFIN, DANIELLE	3959	PUBLIC RELATIONS REIMBURSEMENT- STAFF RECAP MEETING 2022	332.46	332.46
12/7/2022	JB ACCESSORIES	3937	Refund of JBACCE, Invoice # M-20221205	3,020.00	3,020.00
12/7/2022	JD FOOD	3938	BREAKFAST FOR EXHIBITERS	1,290.62	
12/7/2022	JD FOOD	3938	BREAKFAST FOR EXHIBITERS	1,993.55	3,284.17
12/7/2022	KING, LAURI	3939	09/22TRAVEL EXPENSE - Fall Managers Conference	296.30	
12/7/2022	KING, LAURI	3939	09/22TRAVEL EXPENSE - FAIR CEO MEETING With Deputy Secretary	115.58	411.88
12/7/2022	LeAnne Prachaisoradej dba Sub-Zero Freeze Dried	3948	Refund of PRALEA, Invoice # M-20221205	300.00	300.00
12/7/2022	MADERA QUEEN HONEY LLC	3940	Refund of MADHON, Invoice # M-20221206	2,462.40	2,462.40
12/7/2022	MANTRAHOUSE	3941	PER STD AGR 18-090-2 "2022 FAIR TV"	7,000.00	7,000.00
12/7/2022	N. C. O. T. W. INC	3944	TOTE CHARGES OCT 2022	464.69	464.69
12/7/2022	NAPA AUTO PARTS	3942	ADAPTER TRAILER WIRE	268.90	
12/7/2022	NAPA AUTO PARTS	3942	LUCAS TRANS FIX	19.17	
12/7/2022	NAPA AUTO PARTS	3942	NAPA 5W30 5 QUART-9	297.32	
12/7/2022	NAPA AUTO PARTS	3942	OIL DRAIN PLUG/REPAIR KIT/OIL PAN GASKET	94.55	
12/7/2022	NAPA AUTO PARTS	3942	CARBURETOR KIT/WIRE SET/SPARK PLUG WIRE KIT/OIL FILTER/SPARK	173.85	
12/7/2022	NAPA AUTO PARTS	3942	NAPA GOLD AIR FILTER/PLUG WIRE SET/OIL FILTER	308.29	
12/7/2022	NAPA AUTO PARTS	3942	RELAY 2/OIL FILTER 2	127.23	1,289.31
12/7/2022	NATIONAL TREASURY EMPLOYEES UNION	3943	Refund of NATTR, Invoice # M-20221205	475.00	475.00
12/7/2022	OPERATIONAL SECURITY SOLUTIONS	3958	TRANSPORTATION SVCS 11/21	100.00	100.00
12/7/2022	PACE SUPPLY	3945	PLUMBING SUPPLIES	120.51	118.10
12/7/2022	PAPE MATERIAL HANDLING	3946	HAULED 3 LOADS OF BLEACHERS TO MADERA FAIR	1,316.45	
12/7/2022	PAPE MATERIAL HANDLING	3946	HAULED AUCTION BLOKCK TO MID STATE FAIR	1,706.51	3,022.96
12/7/2022	PARDINI FAIR VENTURES	3947	2022 Fair Table Sales	30,535.50	30,535.50
12/7/2022	QUINN COMPANY	3949	COMPACT TRUCK LOADER RENTAL 09/19-10/16	585.21	585.21
12/7/2022	RAREVIEW, LLC	3950	PER STD AGR 22-060 Fair RADIO OCT	35,060.00	
12/7/2022	RAREVIEW, LLC	3950	PER STD AGR 22-060 Fair General TV/CABLE OCT	78,528.53	
12/7/2022	RAREVIEW, LLC	3950	PER STD AGR 22-060 Fair HORSE RACING TV/CABLE OCT	13,671.85	127,260.18
12/7/2022	RASMUSSEN AUTO REPAIR, INC.	3951	2008 F450 FORD- SMOG INSPECTION/AIR FILTER	155.81	
12/7/2022	RASMUSSEN AUTO REPAIR, INC.	3951	2006 CHEVROLET IMPALA- SMOG INSPECTION/AIR FILTER	69.00	224.81
12/7/2022	RG EQUIPMENT	3952	Oil Filter Cap/Air Filter	309.02	309.02
12/7/2022	ROBERT V. JENSEN, INC.	3953	152 regular/200 diesel	1,952.29	1,952.29
12/7/2022	SMART & FINAL	3954	JUDGES BREAKFAST/LUNCHES	268.83	
12/7/2022	SMART & FINAL	3954	JUDGES BREAKFAST/LUNCHES	76.44	
12/7/2022	SMART & FINAL	3954	LUNCHES	39.89	385.16
12/7/2022	STATE DISBURSEMENT UNIT	2022760	Employee Garnishment	278.00	
12/7/2022	STATE DISBURSEMENT UNIT	2022760	Employee Garnishment	12.50	

Payment Date	Vendor Description	Reference	Invoice Description	Invoice Amount	Check Total
12/7/2022	STATE DISBURSEMENT UNIT	2022760	Employee Garnishment	163.00	
12/7/2022	STATE DISBURSEMENT UNIT	2022760	Employee Garnishment	333.00	
12/7/2022	STATE DISBURSEMENT UNIT	2022760	Employee Garnishment	188.00	974.50
12/7/2022	THERMO KING FRESNO, INC	3955	ROLL DOOR COOLER RENTAL R3751 09/09-10/06	2,900.00	
12/7/2022	THERMO KING FRESNO, INC	3955	ROLL DOOR COOLER RENTAL R3751 10/09-11/08	2,500.00	
12/7/2022	THERMO KING FRESNO, INC	3955	ROLL DOOR COOLER RENTAL R3751 10/07-11/03	2,500.00	
12/7/2022	THERMO KING FRESNO, INC	3955	ROLL DOOR COOLER RENTAL R3564 EARLY RETURN REDIT	-1,666.67	
12/7/2022	THERMO KING FRESNO, INC	3955	ROLL DOOR COOLER RENTAL R2665 EARLY RETURN REDIT	-1,666.67	4,566.66
12/7/2022	WELLS FARGO PAYMENT REMITTANCE CTR	3956	#9853, L. KING 10/03	-4,560.62	
12/7/2022	WELLS FARGO PAYMENT REMITTANCE CTR	3956	#9853, L. KING 11/03	13,474.76	8,914.14
12/8/2022	EMPLOYMENT DEVELOPMENT DEPARTMENT	2022761	2022 2nd Quarter UI - Cares Act Reimbursement	1,717.64	1,717.64
12/13/2022	Authorize.net	2022470	Celero Fee 12/13 - PCI Compliance	6.50	6.50
12/13/2022	Authorize.net	2022470	Celero Processing Fee 12/13	6.50	6.50
12/14/2022	ACCOUNTING WARE	3960	SwipeClock Monthly Svc 11/1-11/30	1,674.12	
12/14/2022	ACCOUNTING WARE	3960	MONTHLY ACTIVITY SVC AGREEMENT 11/01-31	1,127.00	
12/14/2022	ACCOUNTING WARE	3960	MONTHLY SOFTWARE SUBSCRIPTION 11/1-30	532.00	3,333.12
12/14/2022	ADMIT ONE PRODUCTS INC	3962	PATTERNED TYVEK WRISTBANDS	4,156.81	6,961.27
12/14/2022	ADMIT ONE PRODUCTS INC	3962	FERRIS WHEEL LAMINATED BADGES	2,804.46	6,961.27
12/14/2022	ADVANCED SPECIALTY CLEANING, INC.	3963	Office Janitorial Service - DECEMBER	298.00	298.00
12/14/2022	ALERT-O-LITE INC.	3964	MARKING PAINT	153.16	
12/14/2022	ALERT-O-LITE INC.	3964	BOLT	8.44	
12/14/2022	ALERT-O-LITE INC.	3964	ASPHALT PATCH 60# BAG	706.65	868.25
12/14/2022	Amazon Business	3965	WEBCAM/HP TONER	137.67	
12/14/2022	Amazon Business	3965	WINDOW ENVELOPES	114.64	
12/14/2022	Amazon Business	3965	DOUBLE COATED FOAM TAPE	127.80	
12/14/2022	Amazon Business	3965	STICKY NOTES/DESK CALENDAR	39.44	
12/14/2022	Amazon Business	3965	CUBE STORAGE ORGANIZER- BLACK	86.66	506.21
12/14/2022	AMBIENT ART PHOTOGRAPHY	3966	PRINTS 14	70.00	70.00
12/14/2022	AMERICAN T'S SCREENPRINTING	3967	Awards	650.10	650.10
12/14/2022	ASSOCIATION OF CALIF. STATE SUPERVISORS	3961	November- Gastelo	15.00	15.00
12/14/2022	BELMONT NURSERY INC.	3969	FRESNO FAIR ORDER	1,757.84	1,757.84
12/14/2022	CALIFORNIA AUTHORITY OF RACING FAIRS	3971	2022 2ND Quarter Dues	4,498.00	
12/14/2022	CALIFORNIA AUTHORITY OF RACING FAIRS	3971	2022 3RD Quarter Dues	4,498.00	8,996.00
12/14/2022	CALIFORNIA CONSTRUCTION AUTHORITY	3972	MASTER PROJECT AGREEMENT- PHASE ONE DESIGN DEVELOPMENT	12,395.12	12,395.12
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Apprenticeship Training Fund 2022-2023	45.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Elroy Herrera	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Irene Leon	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Gerná Lopez	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Grupo La Montana AA	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Claudia Diaz	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Arianna Sandoval	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	Priscilla Hinojosa	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	12/2022 True Up Work Comp Insurance	20,118.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	12/2022 True Up General Liability Insurance	17,376.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	01/2023 Employee Benefits	255.33	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	NATIONAL TREASURY EMPLOYEE UNION	165.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	CHRISTINA ESTRADA	60.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	LUIS LOPEZ	105.00	
12/14/2022	CALIFORNIA FAIR SERVICES AUTHORITY	3975	MANUEL ARELLANO	105.00	38,964.33
12/14/2022	CAMARENA, DAYANA	3970	PUBLIC RELATIONS MILEAGE REIMBURSEMENT- FAIR2022	33.75	33.75
12/14/2022	CEDILLO, ELIZABETH	3973	PUBLIC RELATIONS MILEAGE REIMBURSEMENT- FAIR2022	39.38	39.38
12/14/2022	CENTRAL VALLEY BEEKEEPERS ASSOCIATION	3974	2022 AG BOOTH EXPENSES	1,636.00	1,636.00
12/14/2022	CITY OF FRESNO-UTILITY BILLING	3976	45731-159708 SVC THRU 11/15	51.00	51.00
12/14/2022	COHEN COMMUNICATIONS	3977	PR & MARKETING SERVICES	4,593.75	
12/14/2022	COHEN COMMUNICATIONS	3977	ADVERTISING CREATIVE PRODUCTION	131.25	
12/14/2022	COHEN COMMUNICATIONS	3977	ADVERTISING BUY	56.25	
12/14/2022	COHEN COMMUNICATIONS	3977	PRINTING	1,159.49	
12/14/2022	COHEN COMMUNICATIONS	3977	SPECIAL EVENTS AND PROGRAMS	37.50	
12/14/2022	COHEN COMMUNICATIONS	3977	ELECTRONIC SERVICES	1,631.25	
12/14/2022	COHEN COMMUNICATIONS	3977	HORSE RACING MARKETING SERVICES	150.00	7,759.49
12/14/2022	COHEN COMMUNICATIONS	626	JUNIOR LIVESTOCK AUCTION-JLA	300.00	300.00
12/14/2022	CONETRIX TECHNOLOGY	3978	ASPIRE USERS-NOVEMBER	581.90	581.90
12/14/2022	CRT 495 FUND	3979	FEBRUARY 2022 ANNUAL PREMIUM PART 2	66.15	66.15
12/14/2022	CRUZ, ROSA	3980	REFUND OF DOUBLE ENTRY	97.00	97.00
12/14/2022	DEPT. OF FORESTRY & FIRE PROTECTION	3981	OCTOBER INSPECTIONS	4,740.00	4,740.00
12/14/2022	DEPT. OF INDUSTRIAL RELATIONS (ACCTG)	3982	#170058 ELEVATOR INSPECTION	225.00	
12/14/2022	DEPT. OF INDUSTRIAL RELATIONS (ACCTG)	3982	#65949 INSPECTION FEE	225.00	
12/14/2022	DEPT. OF INDUSTRIAL RELATIONS (ACCTG)	3982	#65950 INSPECTION FEE	225.00	
12/14/2022	DEPT. OF INDUSTRIAL RELATIONS (ACCTG)	3982	#65951 INSPECTION FEE	225.00	900.00
12/14/2022	DISH NETWORK	3983	8255 7070 5101 9763, 11/29-12/28	200.51	200.51
12/14/2022	DORN'S GAS	3984	956.6 Gallons Propane	2,345.80	2,345.80
12/14/2022	FRESNO COUNTY PRIVATE SECURITY	3985	#1574 NATIONAL TREASURY EMPLOYEES UNION	217.50	
12/14/2022	FRESNO COUNTY PRIVATE SECURITY	3985	#1062 LUIS LOPEZ	435.00	
12/14/2022	FRESNO COUNTY PRIVATE SECURITY	3985	#564 MANUEL AVELLANO	754.00	1,406.50
12/14/2022	GLADSTONE INC.	3986	2023 RENEWAL	550.00	550.00
12/14/2022	GLADSTONE INC.	629	2023 RENEWAL	550.00	550.00
12/14/2022	GRIFFIN, DANIELLE	3987	PUBLIC RELATIONS REIMBURSEMENT- FAIR 2022 SUPPLIES	54.87	54.87
12/14/2022	HENRIQUEZ, MARLENE	3988	PUBLIC RELATIONS MILEAGE REIMBURSEMENT- FAIR2022	11.88	11.88
12/14/2022	HENSEN, JOHN	627	JLA REFUND-DOUBLE PURCHASE	100.00	100.00

Payment Date	Vendor Description	Reference	Invoice Description	Invoice Amount	Check Total
12/14/2022	HERNANDEZ, AVIANNA	3989	PUBLIC RELATIONS MILEAGE REIMBURSEMENT- FAIR2022	18.75	18.75
12/14/2022	INTEGRITY NETWORKS	3990	OCTOBER SERVICES	45.00	45.00
12/14/2022	J. M. EQUIPMENT COMPANY, INC.	3991	WATER PUMP	106.75	
12/14/2022	J. M. EQUIPMENT COMPANY, INC.	3991	ROTOR/CAP DISTRI.	208.82	
12/14/2022	J. M. EQUIPMENT COMPANY, INC.	3991	MASTER CYLINDER/RESERVOIR/STARTER	493.02	808.59
12/14/2022	JEPSEN, SHARI	628	JLA REFUND-DOUBLE PURCHASE	36.15	36.15
12/14/2022	JORGENSEN BATTERIES, INC.	3992	BATTERIES	1,110.34	1,110.34
12/14/2022	LEAF (Kysera Copier)	3994	Contract #100-6541091-001 DEC	651.26	651.26
12/14/2022	LOPEZ, LUIS	3995	Refund of LOPLUI, Invoice # M-20221212	500.00	500.00
12/14/2022	MANUEL ARELLANO	3968	Refund of AREMAN, Invoice # M-20221212	500.00	500.00
12/14/2022	MID TERM	3996	WEATHER RESIST TOGGLE/TOGGLE BOOT/SPLIT LOOM TUBE	134.14	
12/14/2022	MID TERM	3996	MINI AMP FUSES	470.21	604.35
12/14/2022	MID VALLEY DISPOSAL	3997	30Y REMOVAL	9,110.20	9,110.20
12/14/2022	MODERN WILDLIFE SOLUTIONS	3998	Ground Squirrel Abatement Nov Svc	500.00	500.00
12/14/2022	NAPA AUTO PARTS	3999	2 AIR FILTER	342.14	
12/14/2022	NAPA AUTO PARTS	3999	CHAIN CABLE GREASE/MINI GREASE CART/FUEL FILTER2/FUEL PUMP K	472.29	
12/14/2022	NAPA AUTO PARTS	3999	COUPLER-6	325.74	
12/14/2022	NAPA AUTO PARTS	3999	COUPLER/PLIERS	114.23	1,254.40
12/14/2022	PACIFIC COAST ENTERTAINMENT (PCE)	4000	BFF 2022 RADIOS	4,501.85	4,501.85
12/14/2022	PALMA, CITLALI	4001	PUBLIC RELATIONS MILEAGE REIMBURSEMENT- FAIR2022	21.81	21.81
12/14/2022	PAPE MATERIAL HANDLING	4002	WEAR PAD/SHIM/SPRAY PAINT	451.14	451.14
12/14/2022	PICKLED PIG CREATIONS	4003	ENGRAVED WOODEN LIVESTOCK AWARD	546.62	546.62
12/14/2022	PLATT	4004	LIT ECRG RD	403.47	403.47
12/14/2022	PROFESSIONAL PRINT & MAIL, INC.	4005	TOYOTA OVERSIZED KEY	163.28	163.28
12/14/2022	RAREVIEW, LLC	4006	PER STD AGR 22-060 Fair DIGITAL OCT	20,774.51	20,774.51
12/14/2022	RASMUSSEN AUTO REPAIR, INC.	4007	2010 CHEVROLET SILVERADO- SMOG INSPECTION/AIR FILTER	69.00	
12/14/2022	RASMUSSEN AUTO REPAIR, INC.	4007	2004 FORD ECONOLINE- DIAGNOSE CAUSE OF SMOG FAILURE	397.42	466.42
12/14/2022	ROS-LYNN STUDIOS	4009	PER STD AGR 22-163 "LIVESTOCK PHOTOGRAPHER" 10/12	750.00	750.00
12/14/2022	ROSSMANN, MAC DONALD & BENETTI	4008	2022 FAIR LIVE RACING REPORTING	8,770.00	8,770.00
12/14/2022	SANTIAGO, TORI	4010	PUBLIC RELATIONS MILEAGE REIMBURSEMENT- FAIR2022	39.00	39.00
12/14/2022	SEBASTIAN	4011	38761-9 - 12/01 ALARM MONITORING	676.05	676.05
12/14/2022	SIGNMAX	4012	HANDICAP SIGN/ROUND POST U-BRACKET/FLANGE SCREW	1,275.38	1,275.38
12/14/2022	SRAN, HARLEEN	4013	REFUND OF RV PARKING-NO RV PARKING	75.00	75.00
12/14/2022	STATE WATER RESOURCES CONTROL BOARD	4015	07/01/22-6/30/23 ANNUAL PERMIT FEE INDEX #497664	200.00	200.00
12/14/2022	SUNBELT RENTALS	4014	VERTICAL LIGHT TOWER	1,105.66	1,105.66
12/14/2022	THE LAVATORY	3993	FREEZER TRAILER FOR 2022 FAIR LIVESTOCK	895.00	895.00
12/14/2022	VERIZON WIRELESS	4016	10/29-11/28 742536561-0001	602.80	602.80
12/14/2022	WELLS FARGO PAYMENT REMITTANCE CTR	4017	#9853, L. KING 12/02	4,092.92	
12/14/2022	WELLS FARGO PAYMENT REMITTANCE CTR	4017	#4745 R. SEITZ 012/02	171.92	4,264.84
12/14/2022	WOODY'S GOLF & INDUSTRIAL VEHICLES	4018	BRAKE HUB	208.27	208.27
12/15/2022	INTERNAL REVENUE SERVICE	2022770	Federal Tax Deposit 12/13/2022	11,538.27	11,538.27
12/15/2022	STATE DISBURSEMENT UNIT	2022769	Employee Garnishment	188.00	
12/15/2022	STATE DISBURSEMENT UNIT	2022769	Employee Garnishment	278.00	
12/15/2022	STATE DISBURSEMENT UNIT	2022769	Employee Garnishment	12.50	
12/15/2022	STATE DISBURSEMENT UNIT	2022769	Employee Garnishment	163.00	
12/15/2022	STATE DISBURSEMENT UNIT	2022769	Employee Garnishment	333.00	974.50
12/16/2022	EMPLOYMENT DEVELOPMENT DEPARTMENT	2022775	SIT Deposit 12/15/2022	1,378.01	1,378.01
12/16/2022	EMPLOYMENT DEVELOPMENT DEPARTMENT	2022774	SOL Deposit 12/15/2022	35.25	35.25
12/16/2022	EXPO MARKETING & SVCS dba EXPO DECOR	4019	Breeders Cup Ten and Canopy	2,253.70	2,253.70
12/16/2022	MERCADO, FELICIANO	4021	SWAPMEET FLOODING PROBLEMS	6,500.00	6,500.00
12/16/2022	NGUYEN, KIM	4020	PAUL PAUL Professional Service	5,000.00	5,000.00
12/21/2022	AEROTEK, INC.	4022	Contractor Fee	368.32	368.32
12/21/2022	Amazon Business	4023	File folder labels/post it notes/sharplies	52.32	
12/21/2022	Amazon Business	4023	FILE FOLDERS/DESK CALENDAR	71.48	
12/21/2022	Amazon Business	4023	YEARLY MEMBERSHIP FEE 2022-2nd	14.95	138.75
12/21/2022	AMERICAN T'S SCREENPRINTING	4024	Fair Shirt Order	595.93	595.93
12/21/2022	BIC - BERKLEY FIRE & MARINE UNDERWRITERS	4025	POLICY 1001722-58 EFF 07/01/2022	5,843.00	5,843.00
12/21/2022	COMCAST - PHONE SERVICE	4026	ACCT 933757997 - 12/01-12/31 SVC	4,035.86	
12/21/2022	COMCAST - PHONE SERVICE	4026	ACCT 963341527 - MAIN OFFICE PHONE 12/-1-12/30	808.65	4,844.51
12/21/2022	CRT 495 FUND	4027	JANUARY 2023 BILLING	130.30	130.30
12/21/2022	CULLIGAN	4028	December DISPENSER RENTALS	44.00	44.00
12/21/2022	EXPO MARKETING & SVCS dba EXPO DECOR	4029	PER STD AGR 22-057 "TENTS" 2022	16,278.40	16,278.40
12/21/2022	HOME DEPOT PRO INSTITUTIONAL	4030	DOOR CLOSER	301.87	301.87
12/21/2022	N. C. O. T. W. INC.	4032	A/R CLEARING	993.40	993.40
12/21/2022	NAPA AUTO PARTS	4031	LARGE TUBING BENDER	17.51	
12/21/2022	NAPA AUTO PARTS	4031	CHEVROLET C10 TON PICKUP-DIST. CAP	24.69	
12/21/2022	NAPA AUTO PARTS	4031	CHEVROLET C10 TON PICKUP-DIST. CAP/DIST. ROTOR	39.10	
12/21/2022	NAPA AUTO PARTS	4031	2015 KIA FORTE COOLING FAN	158.20	239.50
12/21/2022	OPERATIONAL SECURITY SOLUTIONS	4033	TRANSPORTATION SVCS 12/14	100.00	100.00
12/21/2022	PACE SUPPLY	4034	PLUMBING SUPPLIES	223.90	
12/21/2022	PACE SUPPLY	4034	PLUMBING SUPPLIES	123.79	
12/21/2022	PACE SUPPLY	4034	PLUMBING SUPPLIES	1,844.59	
12/21/2022	PACE SUPPLY	4034	PLUMBING SUPPLIES	116.88	2,309.16
12/21/2022	PAPE MATERIAL HANDLING	4035	LABEL/VL/B	4.68	
12/21/2022	PAPE MATERIAL HANDLING	4035	LABEL/VL/B	126.42	
12/21/2022	PAPE MATERIAL HANDLING	4035	LABEL/VL/B	113.39	
12/21/2022	PAPE MATERIAL HANDLING	4035	LABEL/VL/B	-113.39	131.10
12/21/2022	QUADIENT LEASING USA, INC.	4036	12/01-1/01 LEASE COVERAGE	222.35	222.35
12/21/2022	RASMUSSEN AUTO REPAIR, INC.	4037	2004 FORD - ECONOLINE- DIAGNOSE CAUSE OF SMOG FAILURE	344.00	

Payment Dat.	Vendor Description	Reference	Invoice Description	Invoice Amount	Check Total
12/21/2022	RASMUSSEN AUTO REPAIR, INC.	4037	1999 GMC - SMOG INSPECTION	115.00	
12/21/2022	RASMUSSEN AUTO REPAIR, INC.	4037	1998 GMC SONOMA-RESURFACE BRAKE DRUMS	40.00	499.00
12/21/2022	RICOH USA, INC.	4038	BASE CHGS 12/08/22-1/07/23	78.72	78.72
12/21/2022	SAN JOAQUIN VALLEY	4039	23/24 ANNUAL PERMITS TO OPERATE	42.00	42.00
12/21/2022	Sandy Self	4040	PROGRAMS WEEK ENDING 11/13	428.75	
12/21/2022	Sandy Self	4040	PROGRAMS WEEK ENDING 11/20	638.75	
12/21/2022	Sandy Self	4040	PROGRAMS WEEK ENDING 11/27	560.00	
12/21/2022	Sandy Self	4040	PROGRAMS WEEK ENDING 12/04	472.50	
12/21/2022	Sandy Self	4040	PROGRAMS WEEK ENDING 12/11	481.25	
12/21/2022	Sandy Self	4040	PROGRAMS WEEK ENDING 12/18	437.50	3,018.75
12/21/2022	WELLS FARGO PAYMENT REMITTANCE CTR	4041	#3713 N. HECKMAN 11/03	8,230.58	8,230.58
12/28/2022	AT&T MOBILITY	4049	12/10-01/10 WIRELESS SVCS 287020286939	1,028.50	1,028.50
12/28/2022	CALIFORNIA BUSINESS MACHINES, INC.	4042	Overage Charges 11/23 - 12/22/22	89.37	89.37
12/28/2022	COMCAST	4047	8155 50 029 6815462, 12/24-01/23	653.76	653.76
12/28/2022	COMCAST	4048	8155 50 029 6816783, 12/24-01/23	449.97	449.97
12/28/2022	FACSCO	4043	MOTOR SHEAVE/CLAMP/COOLER/BELT TENSIONER	510.45	510.45
12/28/2022	J. M. EQUIPMENT COMPANY, INC.	4044	FINANCE CHARGE	2.31	2.31
12/28/2022	MID VALLEY DISPOSAL	4045	30Y REMOVAL december	2,300.65	2,300.65
12/28/2022	PACIFIC GAS & ELECTRIC	4046	9980905905-0 SVC 11/05/22 - 12/08/22	12,021.34	12,021.34
				824,098.24	

THE BIG FRESNO FAIR, 21ST DAA
Statement of Operations
December 31, 2022

		Current Fiscal Year				Prior Fiscal Year	
Acct. No.	Title	Budget	Month	Year to Date	(Over)/Under Budget	Month	Year to Date
REVENUES							
Non-Operating							
311	Non-Operating	0	0	687,650	(687,650)	0	2,532,614
Operating							
410	Admission to Grounds	2,530,000	0	3,074,932	(544,932)	(147)	2,923,898
415	Commercial Space	337,350	0	466,080	(128,730)	15,491	374,808
420	Concessions	3,400,000	236	4,180,754	(780,754)	(3,251)	3,685,086
430	Exhibits	42,000	488	78,356	(36,356)	(65)	42,553
450	Horse Racing - Fair	1,044,000	(30,536)	604,600	439,400	16,802	1,066,993
457	Satellite Wagering	373,000	24,996	501,931	(128,931)	16,074	424,860
458	Sat Wagering - Polo Lounge	0	0	0	0	0	0
470	Miscellaneous Fair	2,387,500	0	3,243,342	(855,842)	54,306	2,018,332
480	Non Fair/Interim	1,070,200	52,802	1,481,095	(410,895)	132,200	1,077,282
490	Prior Year Revenue Adjustments	0	0	20,058	(20,058)	(442)	(21,906)
495	Miscellaneous Income	12,000	5,382	14,797	(2,797)	981	15,665
Total Operating Revenues		11,196,050	53,370	13,665,945	(2,469,895)	231,947	11,607,571
TOTAL REVENUES		11,196,050	53,370	14,353,595	(3,157,545)	231,947	14,140,185
EXPENSES							
Operating							
500	Administration	1,644,800	86,359	1,340,736	304,064	95,402	1,183,777
520	Maint & Gen Oper	2,138,859	247,936	2,372,537	(233,678)	125,233	1,544,567
540	Publicity Expense	567,500	14,088	534,938	32,562	111,340	352,455
560	Attendance Operation	2,350,864	49,483	2,182,387	168,477	11,695	1,642,412
570	Miscellaneous Fair	332,500	722	85,190	247,310	(3,910)	307,537
541	Museum	36,456	0	17,985	18,471	0	10,653
580	Premium	157,000	0	12,498	144,502	0	114,241
630	Exhibits (Excluding Premiums)	563,947	40,161	568,513	(2,566)	958	436,918
650	Horse Racing - Fair Live	1,212,304	112,420	1,036,453	175,851	147,779	1,111,913
659a	Satellite Wagering	262,833	14,755	230,984	31,849	15,638	202,927
659b	Satellite Wagering - Polo Lounge	0	0	0	0	0	222
660	Attractions (Fairtime)	1,979,348	5,000	1,834,155	145,193	199	1,332,932
668	Interim Event Expense	378,482	39,591	374,339	4,143	40,885	276,176
723	Equipment Funded by Fair	20,500	0	0	20,500	0	0
800	Prior Year Expense Adjustments	0	0	4,837	(4,837)	1,761	(13,294)
850	Cash Over/(Under)	0	351	(2,063)	2,063	85	(320)
Total Operating Expenses		11,645,393	610,866	10,591,489	1,053,904	547,065	8,503,115
Non-Operating							
91000	Depreciation Expense	422,000	0	421,853	147	28,457	649,200
91300	Capital Expense - Equipment	0	0	0	0	0	0
96000	Pension Expense GASB68	241,117	50,296	394,998	(153,881)	14,365	259,144
Total Non-Operating Expenses		663,117	50,296	816,851	(153,734)	42,822	908,343
TOTAL EXPENSES		12,308,510	661,162	11,408,340	900,170	589,887	9,411,459
Non-Operating							
Revenues		0	0	687,650	(687,650)	0	2,532,614
Expenditures - Depreciation		(663,117)	(50,296)	(816,851)	153,734	(42,822)	(908,343)
Non-Operating Income/(Loss)		(663,117)	(50,296)	(129,201)	(533,916)	(42,822)	1,624,271
Operating							
Revenues		11,196,050	53,370	13,665,945	(2,469,895)	231,947	11,607,571
Expenditures		(11,645,393)	(610,866)	(10,591,489)	(1,053,904)	(547,065)	(8,503,115)
Operating Income/(Loss)		(449,343)	(557,496)	3,074,456	(3,523,799)	(315,118)	3,104,455
NET INCOME/(LOSS)		(1,112,460)	(607,792)	2,945,255	(4,057,715)	(357,940)	4,728,726

The Big Fresno Fair, 21st DAA

Balance Sheet

As of December 31, 2022

ASSETS	2022	2021	Increase/Decrease	
			Amount	Percent
Current Assets				
Cash				
Cash - Unrestricted	3,442,610	6,941,008	(3,498,398)	-50%
Cash - Payroll	101,830	33,811	68,019	201%
Cash - Savings Account	566,975	566,781	194	0%
Cash - Money Market	5,514,080	0	5,514,080	0%
Total Cash	10,625,495	7,541,600	3,083,895	41%
Accounts Receivable	215,846	274,567	(58,722)	-21%
Prepaid Premiums	32,823	41,334	(8,511)	-21%
Fixed Assets				
Construction in Progress	73,372	(14,195)	87,566	-617%
Land	244,077	244,077	0	0%
Buildings & Improvements	26,316,281	26,316,281	0	0%
Accum Dep - Buildings & Improvements	(19,339,864)	(18,963,479)	(376,385)	2%
Equipment	848,304	850,504	(2,200)	0%
Accum Dep - Equipment	(639,780)	(594,313)	(45,468)	8%
Total Assets	7,751,058	8,154,777	(403,719)	-5%
Deferred Outflows of Resources				
Deferred Outflows of Resources - Pension	1,202,782	1,202,782	0	0%
Total Deferred Outflow of Resources	1,202,782	1,202,782	0	0%
Total Assets & Deferred Outflow of Resources	19,579,335	16,899,160	2,680,175	16%
LIABILITIES & RETAINED EARNINGS				
Current Liabilities				
Accounts Payable	872,006	1,460,593	(588,587)	-40%
Payroll Liabilities	385,144	109,513	275,631	252%
Deferred Revenue	652,494	583,507	68,987	12%
Other Liabilities	109,136	6,591	102,545	1556%
Guaranteed Deposits	40,775	36,275	4,500	12%
Compensated Absences Liability	231,503	231,503	0	0%
Current Year Long Term Debt	15,710	0	15,710	0%
Total Current Liabilities	2,306,767	2,427,982	(121,215)	-5%
Long Term Liabilities				
Long Term Debt	271,478	456,850	(185,372)	-41%
Long Term Debt - SB 84 Obligation	456,401	456,401	0	0%
Long Term Debt - PPP Loan	0	406,650	(406,650)	-100%
Pension Liability				
Net Pension Liability	3,989,645	3,989,645	0	0%
Total Long Term Liabilities	4,717,524	5,309,546	(592,022)	-11%
Deferred Inflow of Resources				
Deferred Inflows of Resources - Pension	160,074	160,074	0	0%
Total Deferred Inflows of Resources	160,074	160,074	0	0%
Total Liabilities & Deferred Inflow of Resources	7,184,365	7,897,602	(713,237)	-9%
Retained Earnings				
Beginning (Jan 1) Investment in Facilities	7,382,026	7,735,339	(353,313)	-5%
Beginning (Jan 1) Investment in Reserves	5,145,830	97,953	5,047,878	5153%
Unrestricted Net Position - Pension/OPEB	(2,946,937)	(2,946,937)	0	0%
Non-Operating Net Income	(816,851)	(908,343)	91,492	-10%
Operating Net Income	3,796,256	5,637,070	(1,840,814)	-33%
Adjustment for rounding	(165,354)	(613,523)	448,169	-73%
Total Liabilities & Retained Earnings	19,579,335	16,899,160	2,680,175	16%

2/14/23

Review of January 2023

Operating Statement:

January Net Income/Loss prior to depreciation is a **gain** of (\$248,819.00) the reason for such a large income was primarily Hmong New Year revenue. **Year to Date Operating Profit prior to depreciation** is at \$248,819.00 **Year to Date Operating Profit after depreciation and OPEB** is \$214,948.00. It should be noted that January was strong month for interim events and we have current receivables due to the Fair.

Cash Position:

Cash in bank as of 1/31/23 is \$913,882.00.

Money Market and Savings as of 1/31/23 is \$9,588,376.00.

January 2022 Check Register

Page 1

Payment Date Vendor Description			Reference Invoice Description	Invoice Amount	Check Total
1/3/2023	MIGHTY SHARP CLEANING LLC	4050	HMONG NEW YEAR JANITORIAL 12/26-01/03	10,000.00	10,000.00
1/3/2023	BRYAN PARISI	4051	PER STD AGR 22-167 "HMONG NEW YEAR PARKING" 12/26-1/3	5,000.00	5,000.00
1/3/2023	Authorize.net	2022441	Gateway Billing 01/03	10.00	10.00
1/3/2023	Authorize.net	2022442	Gateway Billing 01/03	10.20	10.20
1/3/2023	Central Valley Community Bank - Fees	2022440	Monthly Discount Fee - OP CC	8.00	8.00
1/3/2023	Central Valley Community Bank - Fees	2022440	Bank Merch Fee - OP CC	96.90	96.90
1/3/2023	Central Valley Community Bank - Fees	2022438	Monthly Discount Fee - JLA CC	1,150.84	1,150.84
1/3/2023	Central Valley Community Bank - Fees	2022438	Bankcard Merch Fees - JLA CC	96.90	96.90
1/3/2023	Central Valley Community Bank - Fees	2022440	Monthly Discount Fee - OP	80.49	80.49
1/3/2023	EMPLOYMENT DEVELOPMENT DEPARTMENT	2023011	2022 3RD Quarter UI - Cares Act Reimbursement	9,562.71	9,562.71
1/3/2023	INTERNAL REVENUE SERVICE	2023013	Federal Tax Deposit 12/29/2022	11,468.91	11,468.91
1/4/2023	EMPLOYMENT DEVELOPMENT DEPARTMENT	2023017	SIT Deposit 12/29/2022	1,367.32	1,367.32
1/4/2023	EMPLOYMENT DEVELOPMENT DEPARTMENT	2023016	SDI Deposit 12/31/2022	28.84	28.84
1/5/2023	CEDILLO, NORA	4052	REFUND OF WRISTBANDS-MIRANDA CEDILLO	242.00	
1/5/2023	CEDILLO, NORA	4052	REFUND OF WRISTBANDS-EMILY SANCHEZ	143.00	385.00
1/5/2023	CONETRIX TECHNOLOGY	4053	ASPIRE HOSTING SVCS - October	532.00	532.00
1/5/2023	CULLIGAN	4056	ROOM/COLD DISPENSER 11/01-1130	919.00	919.00
1/5/2023	DELTA DENTAL PLAN OF CALIFORNIA	4054	05-R10114600000 January 2023	640.06	
1/5/2023	DELTA DENTAL PLAN OF CALIFORNIA	4054	05-R10134700000 January 2023	135.88	775.94
1/5/2023	DEPT OF FORESTRY & FIRE PROTECTION	4062	NOVEMBER INSPECTIONS	5,220.00	5,220.00
1/5/2023	FRESNO COUNTY PRIVATE SECURITY	4064	#1585 HMONG STORY LEGACY PROJECT	2,247.50	
1/5/2023	FRESNO COUNTY PRIVATE SECURITY	4064	#1275 HMONG CULTURAL NEW YEAR CELEBRATION, INC.	49,741.60	51,989.10
1/5/2023	HOME DEPOT PRO INSTITUTIONAL	4057	PUMICE STICK/GLOVES LG,MA,XLG	942.89	942.89
1/5/2023	INTERNATIONAL ASSOCIATION OF FAIR & EXPO	4059	2023 IAFE MEMBERSHIP DUES	1,320.00	1,320.00
1/5/2023	N. C. O. T. W. INC	4055	ON-TRACK PAYROLL WE 12/24/22	865.40	865.40
1/5/2023	PACE SUPPLY	4060	PLUMBING SUPPLIES	200.79	
1/5/2023	PACE SUPPLY	4060	PLUMBING SUPPLIES	832.29	
1/5/2023	PACE SUPPLY	4060	PLUMBING SUPPLIES	34.41	
1/5/2023	PACE SUPPLY	4060	PLUMBING SUPPLIES	220.15	
1/5/2023	PACE SUPPLY	4060	PLUMBING SUPPLIES	601.47	
1/5/2023	PACE SUPPLY	4060	PLUMBING SUPPLIES	376.78	2,220.56
1/5/2023	ROBERT V. JENSEN, INC.	4061	558.00 regular unleaded/ 120 uls diesel clear	2,668.33	2,668.33
1/5/2023	SEBASTIAN	4063	Intercom added to admin office	5,326.05	5,326.05
1/5/2023	VANG, CHOU	4058	PER STD AGR 22-166 "VAULT MONITOR/BALANCING" 12/29-01/01	1,200.00	1,200.00
1/10/2023	STATE DISBURSEMENT UNIT	2023023	Employee Garnishment	188.00	
1/10/2023	STATE DISBURSEMENT UNIT	2023023	Employee Garnishment	278.00	
1/10/2023	STATE DISBURSEMENT UNIT	2023023	Employee Garnishment	12.50	
1/10/2023	STATE DISBURSEMENT UNIT	2023023	Employee Garnishment	163.00	
1/10/2023	STATE DISBURSEMENT UNIT	2023023	Employee Garnishment	333.00	974.50
1/11/2023	SUNBELT RENTALS	4066	Video Light Camera	7,760.34	
1/11/2023	SUNBELT RENTALS	4067	Video Light Camera	7,760.33	7,760.33
1/11/2023	ACCOUNTING WARE	4068	SwipeClock Monthly Svc 12/01-12/31	334.16	
1/11/2023	ACCOUNTING WARE	4068	MONTHLY ACTIVITY SVC AGREEMENT 12/01-12/31	1,127.00	
1/11/2023	ACCOUNTING WARE	4068	MONTHLY SOFTWARE SUBSCRIPTION 12/01-12/31	532.00	1,993.16
1/11/2023	Amazon Business	4069	RAIN PANCHOS	136.50	136.50
1/11/2023	BOXOPS, LLC	4070	HMONG FESTIVAL SVCS	9,100.00	9,100.00
1/11/2023	BROOKS RANSOM ASSOCIATES	4071	ENGINEERING SVCS - Museum Occupancy/Load	437.50	437.50
1/11/2023	CASTRO, MARTIN B.	4072	REFUND FROM ENTRIES	892.00	892.00
1/11/2023	CHILINGERIAN INVESTMENTS LLC	4073	2022 LEASE AGREEMENT	5,150.00	5,150.00
1/11/2023	DAVID NALCHAJIAN, INC.	4074	January Marketing Sales Svcs	10,200.00	10,200.00
1/11/2023	DISH NETWORK	4075	8255 7070 5101 9763, 12/29-1/28	206.77	206.77
1/11/2023	DORN'S GAS	4076	487.5 PROPANE	1,338.44	1,338.44
1/11/2023	DUNN-EDWARDS CORPORATION	4077	evershield base gray	84.09	82.41
1/11/2023	ESTECH SYSTEMS INC	4078	TECH SYSTEMS	748.07	748.07
1/11/2023	FRESNO CHAMBER OF COMMERCE	4079	2023 MEMBERSHIP DUES	305.00	305.00
1/11/2023	HANOIAN'S PROPERTIES	4080	2022 RENT FOR LEASE PROPERTY 10/01/22-09/30/23	22,000.00	22,000.00
1/11/2023	JMP OFFICE TECHNOLOGIES	4081	INK CARTRIDGES	203.33	203.33
1/11/2023	MID TERM	4082	100 AMP CONT DUTY SOL PHENOLIC HOUSING	27.03	27.03
1/11/2023	MODERN WILDLIFE SOLUTIONS	4083	Ground Squirrel Abatement DEC Svc	500.00	500.00
1/11/2023	MYRON ENTERPRISES	4084	2022 LEASE AGREEMENT	12,360.00	12,360.00
1/11/2023	NAPA AUTO PARTS	4085	1998 FORD F150	258.80	258.80
1/11/2023	OPERATIONAL SECURITY SOLUTIONS	4086	TRANSPORTATION SVCS 01/06	100.00	100.00
1/11/2023	RASMUSSEN AUTO REPAIR, INC.	4087	1987 DODGE PICKUP D350 -5.9L SMOG	69.00	
1/11/2023	RASMUSSEN AUTO REPAIR, INC.	4087	1977 CHEVROLET - C-60 CAUSE OF SMOG FAILURE	390.00	459.00
1/11/2023	SAN JOAQUIN AUTO & TRUCK ELECTRIC	4088	NEW OEM BOSCH	399.81	399.81
1/17/2023	Authorize.net	2022470	Celero Fee 01/17 - PCI Compliance	6.50	
1/17/2023	Authorize.net	2022470	Celero Processing Fee 01/17	6.50	
1/17/2023	Authorize.net	2023035	Celero CC Processing OPCC 0117	6.50	6.50
1/24/2023	INTERNAL REVENUE SERVICE	2023040	Federal Tax Deposit 01/15/23	11,269.72	11,269.72
1/24/2023	INTERNAL REVENUE SERVICE	2023038	Federal Tax Deposit 12/29/2022	483.38	483.38

January 2022 Check Register

Page 2

Payment Date	Vendor Description	Reference	Invoice Description	Invoice Amount	Check Total
1/24/2023	INTERNAL REVENUE SERVICE	2023039	Federal Tax Deposit 1/1/2023	187.34	187.34
1/24/2023	EMPLOYMENT DEVELOPMENT DEPARTMENT	2023036	SIT Deposit 12/31/2022	1,173.64	1,173.64
1/24/2023	EMPLOYMENT DEVELOPMENT DEPARTMENT	2023037	SDI Deposit 1/15/2023	28.84	28.84
1/24/2023	STATE DISBURSEMENT UNIT	2023041	Employee Garnishment	188.00	
1/24/2023	STATE DISBURSEMENT UNIT	2023041	Employee Garnishment	278.00	
1/24/2023	STATE DISBURSEMENT UNIT	2023041	Employee Garnishment	12.50	
1/24/2023	STATE DISBURSEMENT UNIT	2023041	Employee Garnishment	163.00	
1/24/2023	STATE DISBURSEMENT UNIT	2023041	Employee Garnishment	333.00	974.50
1/25/2023	ASSOCIATION OF CALIF. STATE SUPERVISORS	4089	DECEMBER- Gastelo	15.00	15.00
1/25/2023	ADVANCED SPECIALTY CLEANING, INC.	4090	Office Janitorial Service - January	298.00	298.00
1/25/2023	Amazon Business	4091	BALL POINT PENS	22.32	
1/25/2023	Amazon Business	4091	1099 MISC FORMS	186.28	
1/25/2023	Amazon Business	4091	BLANK 2022 W-2	288.19	
1/25/2023	Amazon Business	4091	DESKTOP FILE HOLDER-WOOD/LYSOL/CALENDAR/PLANNER	89.44	586.23
1/25/2023	AMERICAN AMBULANCE	4092	SERVICES FOR HMONG NEW YEAR	1,600.00	
1/25/2023	AMERICAN AMBULANCE	4092	SERVICES FOR HMONG NEW YEAR	1,600.00	
1/25/2023	AMERICAN AMBULANCE	4092	SERVICES FOR HMONG NEW YEAR	1,600.00	
1/25/2023	AMERICAN AMBULANCE	4092	SERVICES FOR HMONG NEW YEAR	1,600.00	6,400.00
1/25/2023	AT&T MOBILITY	4093	1/10-02/10 WIRELESS SVCS 287020286939	1,029.78	1,029.78
1/25/2023	CALIFORNIA BUSINESS MACHINES, INC.	4094	Overage Charges 12/23-01/22	89.37	89.37
1/25/2023	CALIFORNIA FAIR SERVICES AUTHORITY	4095	02/2023 Employee Benefits	255.33	
1/25/2023	CALIFORNIA FAIR SERVICES AUTHORITY	4095	1/2023 True Up Work Comp Insurance	22,082.35	
1/25/2023	CALIFORNIA FAIR SERVICES AUTHORITY	4095	01/23 True Up General Liability Insurance	16,908.53	
1/25/2023	CALIFORNIA FAIR SERVICES AUTHORITY	4095	HMONG CULTURAL NEW YEAR CELEBRATION, INC.	4,200.00	43,446.21
1/25/2023	CITY OF FRESNO-UTILITY BILLING	4096	156371-153438 SVC THRU 12/15	371.89	
1/25/2023	CITY OF FRESNO-UTILITY BILLING	4096	156371-36384 SVC THRU 12/15	107.25	
1/25/2023	CITY OF FRESNO-UTILITY BILLING	4096	45731-159708 SVC THRU 12/15	74.49	
1/25/2023	CITY OF FRESNO-UTILITY BILLING	4096	45731-367422 SVC THRU 12/15	70.57	
1/25/2023	CITY OF FRESNO-UTILITY BILLING	4096	45731-44876 SVC THRU 12/25	838.27	
1/25/2023	CITY OF FRESNO-UTILITY BILLING	4096	45733-44878 SVC THRU 12/15	2,218.01	
1/25/2023	CITY OF FRESNO-UTILITY BILLING	4096	45731-211932 SVC THRU 12/15	45.60	3,726.08
1/25/2023	FRESNO POLICE DEPARTMENT	4097	2022-23 HMONG EVENT POLICING SVCS	26,916.26	26,916.26
1/25/2023	COHEN COMMUNICATIONS	4098	PR & MARKETING SERVICES	3,000.00	
1/25/2023	COHEN COMMUNICATIONS	4098	CONCERT TOS PROMOTIONS	37.50	
1/25/2023	COHEN COMMUNICATIONS	4098	ADVERTISING CREATIVE PRODUCTION	393.75	
1/25/2023	COHEN COMMUNICATIONS	4098	ADVERTISING BUY	37.50	
1/25/2023	COHEN COMMUNICATIONS	4098	ELECTRONIC SERVICES	3,075.00	
1/25/2023	COHEN COMMUNICATIONS	4098	HORSE RACING MARKETING SERVICES	281.25	6,825.00
1/25/2023	CROWN SERVICES CO.	4099	Fence Rentals	262.80	262.80
1/25/2023	CULLIGAN	4100	JANUARY DISPENSER RENTALS	44.00	44.00
1/25/2023	DELRAY TIRE & RETREADING, INC.	4101	235/85R16 IRONMAN AR	1,174.47	1,174.47
1/25/2023	DELTA DENTAL PLAN OF CALIFORNIA	4102	05-R10114600000 February 2023	481.45	
1/25/2023	DELTA DENTAL PLAN OF CALIFORNIA	4102	05-R10134700000 February 2023	135.88	617.33
1/25/2023	DEPARTMENT OF JUSTICE	4103	October ATTORNEY SVCS	806.25	806.25
1/25/2023	FACSCO	4104	bulk aspen cooler pad 2	17.00	17.00
1/25/2023	FRESNO COUNTY PRIVATE SECURITY	4105	GATE 2 GUARD FOR MUSEUM	174.00	174.00
1/25/2023	GRAINGER	4106	Short Shank Hose	44.64	
1/25/2023	GRAINGER	4106	Short Shank Hose	104.16	148.80
1/25/2023	HMONG CULTURAL NEW YEAR CELEBRATION, INC.	4107	Refund of HMOCUL, Invoice # M-20230104	107,284.14	107,284.14
1/25/2023	HMONGSTORY LEGACY PROJECT	4108	Refund of HMOPRO, Invoice # M-20230104	1,475.00	1,475.00
1/25/2023	HOME DEPOT PRO INSTITUTIONAL	4109	filter 20x20x2 nova stcap	184.02	
1/25/2023	HOME DEPOT PRO INSTITUTIONAL	4109	Blended String Mop	600.74	784.76
1/25/2023	INTEGRITY NETWORKS	4110	DECEMBER SERVICES	45.00	45.00
1/25/2023	JB ACCESSORIES	4111	Refund of JBACCE, Invoice # M-20221205 Fairtime Booth Refund	2,985.00	2,985.00
1/25/2023	LEAF (Kyosera Copier)	4112	Contract #100-6541091-001 JAN	592.05	592.05
1/25/2023	MID TERM	4113	Trombetta Solenoid	189.34	
1/25/2023	MID TERM	4113	SEALED TOGGLE SWITCH	61.76	251.10
1/25/2023	MID VALLEY DISPOSAL	4114	OPEN TOP/COMPACTOR RENTAL	475.00	
1/25/2023	MID VALLEY DISPOSAL	4114	01/01-01/15 OPEN TOP/COMPACTOR RENTAL	1,204.50	
1/25/2023	MID VALLEY DISPOSAL	4114	01/2-01/4 OPEN TOP/COMPACTOR/TRASH CHGS	3,366.00	5,045.50
1/25/2023	NAPA AUTO PARTS	4115	Radiator hose/dist cap/rotor-spark plug,water/fuel pump	278.85	
1/25/2023	NAPA AUTO PARTS	4115	Hose - Bypass	12.72	
1/25/2023	NAPA AUTO PARTS	4115	Moltan 25 Diat Earth - Stripping Disc	68.25	
1/25/2023	NAPA AUTO PARTS	4115	1982 Dodge D350 - Timing Kit	55.21	
1/25/2023	NAPA AUTO PARTS	4115	OIL, SOAP, PLIERS	546.73	961.76
1/25/2023	N. C. O. T. W. INC	4116	ON-TRACK PAYROLL WE 10/01/22	692.14	692.14
1/25/2023	OPERATIONAL SECURITY SOLUTIONS	4117	TRANSPORTATION SVCS 01/05	100.00	100.00
1/25/2023	OTIS ELEVATOR COMPANY	4118	2/1-4/30/23 2022 SVC PER CONTRACT	4,808.37	4,808.37
1/25/2023	PACIFIC GAS & ELECTRIC	4119	9980905905-0 SVC 12/06/22 - 1/04/23	12,566.99	12,566.99
1/25/2023	PACE SUPPLY	4120	PLUMBING SUPPLIES	51.01	51.01

January 2022 Check Register

Payment Dal Vendor Description		Reference Invoice Description		Invoice Amount	Check Total
1/25/2023	PLATT	4121	ELE BALLAST/PLUG	2,272.45	2,272.45
1/25/2023	QUADIENT LEASING USA, INC.	4122	1/01-2/01 LEASE COVERAGE	435.15	435.15
1/25/2023	RICOH USA, INC.	4123	BASE CHGS 01/08-02/07	78.72	78.72
1/25/2023	SEBASTIAN	4124	LOW VOLTAGE LABOR/6160/6150	783.95	
1/25/2023	SEBASTIAN	4124	Low Voltage Labor	200.00	
1/25/2023	SEBASTIAN	4124	Cabling materials/labor	1,373.01	2,356.96
1/25/2023	SEBASTIAN	4125	38761-9 - 01/01 ALARM MONITORING	627.84	627.84
1/25/2023	Sandy Self	4126	PROGRAMS WEEK ENDING 1/1/23	673.75	
1/25/2023	Sandy Self	4126	PROGRAMS WEEK ENDING 1/8/23	560.00	1,233.75
1/25/2023	SUNBELT RENTALS	4127	LIGHT TOWERS 10/24-10/20	93.01	93.01
1/25/2023	WESTERN FAIRS ASSOCIATION	4128	2023 WFA & CFA MEMBERSHIP DUES	4,550.00	4,550.00
1/26/2023	CALIFORNIA CONSTRUCTION AUTHORITY	4129	MASTER PROJECT AGREEMENT-02122083 PSPS MITIGATION	29,604.88	29,604.88
1/26/2023	CALPERS - HCF	2023042	January PERS Gold Basic	4,865.62	4,865.62
1/26/2023	CALPERS - HCF	2023045	Admin Fees FEBRUARYr 2023- PAYROLL FEE	200.00	200.00
1/26/2023	CALPERS - HCF	2023044	January Blue Shield	2,190.79	2,190.79
1/26/2023	CALPERS - HCF	2023043	January PERS Gold Basic	4,865.62	4,865.62
1/26/2023	CALPERS - HCF	2023046	January United Health Care	2,525.16	2,525.16
1/26/2023	CALPERS - HCF	2023047	Admin Fees January 31.62	31.62	31.62
1/30/2023	EXPO MARKETING & SVCS dba EXPO DECOR	4130	PER STD AGR 22-057 "DRAPE STAGE/AG BLD/KIDS TOWN" 2022	1,415.50	
1/30/2023	EXPO MARKETING & SVCS dba EXPO DECOR	4130	60 FT DRAPE/120 FT DRAPE/ 3 8FT DRAPE 10/05-10/16	33,170.00	
1/30/2023	EXPO MARKETING & SVCS dba EXPO DECOR	4130	Signs and Furniture AG LOUNGE/AMAZON/TENT/BOY SCOUTS	6,795.00	41,380.50
1/31/2023	INTERNAL REVENUE SERVICE	4150	4th QUARTER ADJUSTMENT	13,877.60	13,877.60
				552,231.37	

THE BIG FRESNO FAIR, 21ST DAA
Statement of Operations
January 31, 2023

		Current Fiscal Year				Prior Fiscal Year	
Acct. No.	Title	Budget	Year to Date		(Over)/Under Budget	Year to Date	
			Month			Month	
REVENUES							
Non-Operating							
311	Non-Operating	0	0	0	0		0
Operating							
410	Admission to Grounds	2,530,000	(285)	(285)	2,530,285	0	0
415	Commercial Space	337,350	0	0	337,350	0	0
420	Concessions	3,400,000	709	709	3,399,291	597	597
430	Exhibits	42,000	(1,270)	(1,270)	43,270	997	997
450	Horse Racing - Fair	1,044,000	0	0	1,044,000	0	0
457	Satellite Wagering	373,000	14,162	14,162	358,838	53,004	53,004
458	Sat Wagering - Polo Lounge	0	0	0	0	0	0
470	Miscellaneous Fair	2,387,500	333,233	333,233	2,054,267	333,333	333,333
480	Non Fair/Interim	1,070,200	329,753	329,753	740,447	240,990	240,990
490	Prior Year Revenue Adjustments	0	0	0	0	18,210	18,210
495	Miscellaneous Income	12,000	7,321	7,321	4,679	179	179
Total Operating Revenues		11,196,050	683,623	683,623	10,512,427	647,309	647,309
TOTAL REVENUES		11,196,050	683,623	683,623	10,512,427	647,309	647,309
EXPENSES							
Operating							
500	Administration	1,644,800	101,164	101,164	1,543,636	97,847	97,847
520	Maint & Gen Oper	2,138,859	157,073	157,073	1,981,786	124,890	124,890
540	Publicity Expense	567,500	10,200	10,200	557,300	13,152	13,152
560	Attendance Operation	2,350,864	107,788	107,788	2,243,076	15,842	15,842
570	Miscellaneous Fair	332,500	2,999	2,999	329,501	(537)	(537)
541	Museum	36,456	0	0	36,456	0	0
580	Premium	157,000	0	0	157,000	(4)	(4)
630	Exhibits (Excluding Premiums)	563,947	7,558	7,558	556,389	1,814	1,814
650	Horse Racing - Fair Live	1,212,304	6,413	6,413	1,205,891	4,962	4,962
659a	Satellite Wagering	262,833	16,087	16,087	246,746	16,291	16,291
659b	Satellite Wagering - Polo Lounge	0	0	0	0	0	0
660	Attractions (Fairtime)	1,979,348	0	0	1,979,348	0	0
668	Interim Event Expense	378,482	25,559	25,559	352,923	23,248	23,248
723	Equipment Funded by Fair	20,500	0	0	20,500	0	0
800	Prior Year Expense Adjustments	0	0	0	0	0	0
850	Cash Over/(Under)	0	(37)	(37)	37	(238)	(238)
Total Operating Expenses		11,645,393	434,804	434,804	11,210,589	297,267	297,267
Non-Operating							
91000	Depreciation Expense	422,000	0	0	422,000	52,732	52,732
91300	Capital Expense - Equipment	0	0	0	0	0	0
96000	Pension Expense GASB68	241,117	33,871	33,871	207,246	23,172	23,172
Total Non-Operating Expenses		663,117	33,871	33,871	629,246	75,904	75,904
TOTAL EXPENSES		12,308,510	468,675	468,675	11,839,835	373,171	373,171
Non-Operating							
Revenues		0	0	0	0	0	0
Expenditures - Depreciation		(663,117)	(33,871)	(33,871)	(629,246)	(75,904)	(75,904)
Non-Operating Income/(Loss)		(663,117)	(33,871)	(33,871)	(629,246)	(75,904)	(75,904)
Operating							
Revenues		11,196,050	683,623	683,623	10,512,427	647,309	647,309
Expenditures		(11,645,393)	(434,804)	(434,804)	(11,210,589)	(297,267)	(297,267)
Operating Income/(Loss)		(449,343)	248,819	248,819	(698,162)	350,041	350,041
NET INCOME/(LOSS)		(1,112,460)	214,948	214,948	(1,327,408)	274,138	274,138

The Big Fresno Fair, 21st DAA

Balance Sheet

As of January 31, 2023

ASSETS	2023	2022	Increase/Decrease	
			Amount	Percent
Current Assets				
Cash				
Cash - Unrestricted	913,882	6,629,164	(5,715,282)	-86%
Cash - Payroll	106,556	23,717	82,839	349%
Cash - Savings Account	567,010	566,853	156	0%
Cash - Money Market	9,021,366	0	9,021,366	0%
Total Cash	10,608,814	7,219,735	3,389,079	47%
Accounts Receivable	344,336	236,929	107,407	45%
Prepaid Premiums	32,823	34,445	(1,622)	-5%
Fixed Assets				
Construction in Progress	75,347	(14,195)	89,542	-631%
Land	244,077	244,077	0	0%
Buildings & Improvements	26,316,281	26,316,281	0	0%
Accum Dep - Buildings & Improvements	(19,339,864)	(19,010,527)	(329,337)	2%
Equipment	848,304	850,504	(2,200)	0%
Accum Dep - Equipment	(639,780)	(599,996)	(39,784)	7%
Total Assets	7,881,524	8,057,518	(175,995)	-2%
Deferred Outflows of Resources				
Deferred Outflows of Resources - Pension	1,202,782	1,202,782	0	0%
Total Deferred Outflow of Resources	1,202,782	1,202,782	0	0%
Total Assets & Deferred Outflow of Resources	19,693,120	16,480,035	3,213,085	19%
LIABILITIES & RETAINED EARNINGS				
Current Liabilities				
Accounts Payable	758,083	1,166,646	(408,563)	-35%
Payroll Liabilities	423,336	101,682	321,654	316%
Deferred Revenue	562,787	102,435	460,352	449%
Other Liabilities	171,588	6,788	164,800	2428%
Guaranteed Deposits	42,775	36,675	6,100	17%
Compensated Absences Liability	231,503	231,503	0	0%
Current Year Long Term Debt	15,141	168,962	(153,821)	-91%
Total Current Liabilities	2,205,213	1,814,691	390,522	22%
Long Term Liabilities				
Long Term Debt	271,478	272,528	(1,050)	0%
Long Term Debt - SB 84 Obligation	456,401	456,401	0	0%
Long Term Debt - PPP Loan	0	406,650	(406,650)	-100%
Pension Liability				
Net Pension Liability	3,989,645	3,989,645	0	0%
Total Long Term Liabilities	4,717,524	5,125,224	(407,700)	-8%
Deferred Inflow of Resources				
Deferred Inflows of Resources - Pension	160,074	160,074	0	0%
Total Deferred Inflows of Resources	160,074	160,074	0	0%
Total Liabilities & Deferred Inflow of Resources	7,082,811	7,099,989	(17,178)	0%
Retained Earnings				
Beginning (Jan 1) Investment in Facilities	7,230,912	7,382,026	(151,114)	-2%
Beginning (Jan 1) Investment in Reserves	5,296,945	5,145,830	151,114	3%
Unrestricted Net Position - Pension/OPEB	(2,946,937)	(2,946,937)	0	0%
Non-Operating Net Income	(850,723)	(75,904)	(774,819)	1021%
Operating Net Income	4,046,244	384,203	3,662,041	953%
Adjustment for rounding	(166,132)	(509,172)	343,041	-67%
Total Liabilities & Retained Earnings	19,693,120	16,480,035	3,213,085	19%



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

January 26, 2023

Mr. Chuck Riojas, President
Board of Directors
21st DAA – Big Fresno Fair
1121 S. Chance Avenue
Fresno, California 93702

Dear Mr. Riojas:

The California Department of Food and Agriculture, Audit Office, has completed its audit of the financial records of the 21st District Agricultural Association, Big Fresno Fair. Please review the enclosed preliminary audit report 22-014.

Our office will allow 30 days to lapse before issuing the final report. This will allow the Fair management a sufficient amount of time to review the report before it becomes a final document.

Sincerely,

Ron
Shackelford

Digitally signed by Ron
Shackelford
Date: 2023.01.26
09:18:40 -08'00'

Ron Shackelford, CPA
Chief, Audit Office

Enclosure

cc: Lauri King, CEO, Big Fresno Fair

RS:jjp



CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE

AUDIT OFFICE



21ST DISTRICT AGRICULTURAL ASSOCIATION
BIG FRESNO FAIR
FRESNO, CALIFORNIA

INDEPENDENT AUDITOR'S REPORT
AND FINANCIAL STATEMENTS

AUDIT REPORT #22-014
FOR THE YEARS ENDED
DECEMBER 31, 2020 AND 2019

21ST DISTRICT AGRICULTURAL ASSOCIATION
BIG FRESNO FAIR
FRESNO, CALIFORNIA

INDEPENDENT AUDITOR'S REPORT
AND FINANCIAL STATEMENTS

FOR THE YEARS ENDED
DECEMBER 31, 2020 AND 2019

AUDIT STAFF

Ron Shackelford, CPA
Shakil Anwar, CPA
Sanford Lim

Audit Chief
Assistant Audit Chief
Auditor

AUDIT REPORT NUMBER

#22-014

21ST DISTRICT AGRICULTURAL ASSOCIATION
BIG FRESNO FAIR
FRESNO, CALIFORNIA

TABLE OF CONTENTS

	<u>PAGE</u>
Independent Auditor's Report.....	1
Financial Statements.....	3
Notes to the Financial Statements.....	6
Report Distribution	14



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

Mr. Chuck Riojas, President
Board of Directors
21st DAA, Big Fresno Fair
1121 S. Chance Avenue
Fresno, California 93702

INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying statements of financial statements of the 21st District Agricultural Association (DAA), Big Fresno Fair, Fresno, California, as of December 31, 2020 and 2019, and the related statements of operations and changes in net position, and cash flows-regulatory basis for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Basis for Qualified Opinion

For the year-ended December 31, 2020 and 2019, the Fair has excluded from assets, liability, and expenses in the accompanying statements of financial conditions and statements of operations/changes in accountability certain post-employment benefit plans other than pensions that, in our opinion, should be included to conform with generally accepted government auditing standards. See accompanying notes for more details about GASB Statement No. 75 and Other Post-Employment Benefits (OPEB).

Qualified Opinion

In our opinion, except for the matters discussed in the Basis for Qualified Opinion paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of the 21st DAA, Big Fresno Fair, as of December 31, 2020 and 2019, and the results of its operations and changes in accountability, and cash flows-regulatory basis for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis and the required supplementary information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the GASB, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. The DAA has not presented the Management's Discussion and Analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Our opinion on the basic financial statements is not affected by this missing information.



Ron Shackelford, CPA
Chief, Audit Office

January 26, 2023

**21ST DISTRICT AGRICULTURAL ASSOCIATION
THE BIG FRESNO FAIR
FRESNO, CALIFORNIA**

**STATEMENTS OF NET POSITION
As of December 31, 2020 and 2019**

	Account Number	2020	2019
ASSETS			
Current Assets:			
Cash in Bank	111-119	\$ 2,407,456	\$ 3,754,630
Accounts Receivable, Net	131	106,956	500,678
Deferred Charges	120	8,289	37,667
Total Current Assets:		<u>2,522,701</u>	<u>4,292,974</u>
Noncurrent Assets:			
Land	191	244,077	244,077
Equipment, Net	193	202,365	139,461
Leasehold Improvements, Net	194	7,901,990	8,470,733
Total Noncurrent Assets:		<u>8,348,432</u>	<u>8,854,271</u>
TOTAL ASSETS		<u>10,871,133</u>	<u>13,147,245</u>
DEFERRED OUTFLOW OF RESOURCES	160	<u>1,118,214</u>	<u>1,202,782</u>
TOTAL ASSETS AND DEFERRED OUTFLOW OF RESOURCES		<u><u>\$ 11,989,347</u></u>	<u><u>\$ 14,350,027</u></u>
LIABILITIES AND NET RESOURCES			
Liabilities			
Current Liabilities:			
Accounts Payable & Other Liabilities	212	685,924	1,815,719
Current Portion of LTD / Capital Lease	212.5	324,783	216,007
Payroll Liabilities	221-227	68,467	139,444
Deferred Income	228	453,317	109,261
Guarantee Deposits	241	18,900	24,500
Total Current Liabilities:		<u>1,551,391</u>	<u>2,304,931</u>
Noncurrent Liabilities:			
Compensated Absences Liability	245	296,916	448,081
Long Term Debt (LTD) / Capital Lease	255	1,433,331	1,091,348
Pension	260	4,481,632	3,989,645
Total Noncurrent Liabilities:		<u>6,211,879</u>	<u>5,529,074</u>
Total Liabilities		<u>7,763,270</u>	<u>7,834,005</u>
DEFERRED INFLOW OF RESOURCES	256	140,279	160,074
Net Resources			
Unrestricted	291	(2,691,891)	(1,364,830)
Net Investment in Capital Assets	291.1	6,590,317	7,546,916
Unrestricted - Junior Livestock Auction	251	187,372	173,862
Total Net Resources Available		<u>4,085,798</u>	<u>6,355,948</u>
TOTAL LIABILITIES, DEFERRED INFLOW OF RESOURCES, AND NET RESOURCES		<u><u>\$ 11,989,347</u></u>	<u><u>\$ 14,350,027</u></u>

**21ST DISTRICT AGRICULTURAL ASSOCIATION
THE BIG FRESNO FAIR
FRESNO, CALIFORNIA**

**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
For the Years Ended December 31, 2020 and 2019**

	Account Number	2020	2019
OPERATING REVENUE			
Admissions	410	\$ -	\$ 2,627,957
Commercial Space	415	1,061	503,578
Carnival	421	-	1,313,515
Concessions	422	276,122	2,452,702
Exhibits	431-433	17,589	63,574
Fairtime Pari-Mutuel Wagering	451-455	-	1,026,054
Satellite Wagering	457-458	367,515	430,019
Miscellaneous Fair	470	52,217	3,320,188
Junior Livestock Auction	476	55,943	55,052
Non-Fair Revenue	480	1,062,765	1,655,784
Other Operating	495	5,725	24,274
Total Operating Revenue		<u>1,838,936</u>	<u>13,472,697</u>
OPERATING EXPENSES			
Administration	500	1,596,918	1,845,351
Maintenance and Operations	520	1,349,158	2,262,193
Publicity	540	142,794	604,590
Attendance Operations	560	103,098	1,933,112
Miscellaneous Fair	570	119,945	457,270
Junior Livestock Auction	576	42,433	22,775
Premiums	580	1,915	185,314
Exhibits	630	27,339	553,434
Horse Racing-Fairtime	650	46,271	1,258,684
Satellite Wagering	659	235,601	374,450
Fair Entertainment	660	65,550	2,338,303
Non-Fair Entertainment	668	207,663	299,961
Non-Capitalized Expenditures	723	-	72,633
Depreciation	900	661,409	654,048
Pension	960	995,525	684,596
Total Operating Expenses		<u>5,595,618</u>	<u>13,546,715</u>
Operating Income		<u>(3,756,682)</u>	<u>(74,018)</u>
NONOPERATING REVENUES AND EXPENSES			
Capital Project reimbursement	319	1,240,183	-
Prior Year Adjustments	490 & 800	246,274	24,519
Cash Over/Short	850	76	(1,383)
Total Nonoperating Revenue/(Expenditures)		<u>1,486,533</u>	<u>23,137</u>
RESOURCES			
Net Change - Income / (Loss)		(2,270,149)	(50,881)
Resources Available, January 1		6,355,948	6,406,829
Resources Available, December 31		<u>\$ 4,085,798</u>	<u>\$ 6,355,948</u>

**21ST DISTRICT AGRICULTURAL ASSOCIATION
THE BIG FRESNO FAIR
FRESNO, CALIFORNIA**

**STATEMENTS OF CASH FLOWS - REGULATORY BASIS
For the Years Ended December 31, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Proceeds from Customers	\$ 2,479,667	\$ 13,207,463
Payments to and on Behalf of Employees	(3,323,263)	(5,527,849)
Payments to Suppliers for Goods and Services	(2,350,073)	(8,492,456)
Net Cash Provided (Used) by Operating Activities	(3,193,668)	(812,842)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Payments for Additions to Capital Assets	290,987	116,977
Net Cash Provided (Used) by Capital and Related Financing Activities	290,987	116,977
CASH FLOWS FROM INVESTING ACTIVITIES		
Other Non-Operating Receipts (Expenditures)	1,555,508	779,209
Net Cash Provided (Used) by Investing Activities	1,555,508	779,209
NET INCREASE/(DECREASE) IN CASH	(1,347,174)	83,344
CASH		
Beginning of Period	3,754,630	3,671,285
End of Period	<u>\$ 2,407,456</u>	<u>\$ 3,754,630</u>
RECONCILIATION OF OPERATING GAIN TO CASH USED IN OPERATING ACTIVITIES		
Operating Income/Loss	\$ (3,756,682)	\$ (74,018)
Adjustment to Reconcile Excess of Operating Revenue Over Expenses to Net Cash Provided by Operating Activities:		
Depreciation Expense	661,409	654,048
(Increase) Decrease In Operating Assets		
(Increase) Decrease in Accounts Receivable	393,722	(191,539)
(Increase) Decrease in Deferred Charges	29,378	7,844
Increase (Decrease) in Operating Liabilities		
Increase (Decrease) in Accounts Payable & Other Liabilities	(1,129,795)	(692,602)
Increase (Decrease) in Payroll Liabilities	(70,977)	39,831
Increase (Decrease) in Deferred Income	344,056	7,900
Increase (Decrease) in Guaranteed Deposits	(5,600)	(1,100)
Increase (Decrease) in Compensated Absence Liability	(151,165)	4,478
Increase (Decrease) in Pension Liability	491,987	(567,684)
Total Adjustments	563,014	(738,824)
Net Cash Provided (Used) by Operating Activities	<u>\$ (3,193,668)</u>	<u>\$ (812,842)</u>

**21ST DISTRICT AGRICULTURAL ASSOCIATION
BIG FRESNO FAIR
FRESNO, CALIFORNIA**

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020 and 2019

NOTE 1

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization – The 21st District Agricultural Association (DAA) was formed for the purpose of sponsoring, managing, and conducting the Big Fresno Fair each year in Fresno, California. The State of California, Department of Food and Agriculture, through the Fairs and Expositions Branch provides oversight responsibilities to the DAA. The DAA is subject to the policies, procedures, and regulations set forth in the California Government Code, California Business and Professions Code, Public Contracts Code, Food and Agricultural Code, State Administrative Manual, and the Accounting Procedures Manual established by the Fairs and Expositions Branch.

The State of California allocates funds annually to the DAAs to support operations and acquire fixed assets. However, the level of State funding varies from year to year based on budgetary constraints. The Fairs and Expositions Branch determines the amount of the allocations.

Basis of Accounting – The accounting policies applied to and procedures used by the DAA conform to accounting principles applicable to District Agricultural Associations as prescribed by the State Administrative Manual and the Accounting Procedures Manual. The DAA's activities are accounted for as an enterprise fund. The Governmental Accounting Standards Board (GASB) defines an enterprise fund as a fund related to an organization financed and operated in a manner similar to a private business enterprise where the intent is to recover the costs of providing goods or services to the general public primarily through user charges. Pursuant to GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Account, the DAA has elected to apply the provisions of all relevant pronouncements of the Financial Accounting Standards Board (FASB), including those issued after November 30, 1989, that do not conflict with or contradict GASB pronouncements.

The DAA's financial activities are accounted for using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP) as promulgated by the Governmental Accounting Standards Board. Thus, revenues are reported in the year earned rather than collected, and expenses are reported in the year incurred rather than paid.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes – The DAA is a state agency and, therefore, is exempt from paying taxes on its income.

Cash and Cash Equivalents – The DAA's cash and cash equivalents are separately held in various local banks. The Financial Accounting Standards Board defines cash equivalents as short-term, highly liquid investments that are both: (1) readily convertible to known amounts of cash; and (2) so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. The cost of all cash equivalents of the DAA approximates market value.

The California State Treasury makes available the Local Agency Investment Fund (LAIF) through which local governments may pool investments. Each governmental entity may invest up to \$65,000,000 in the fund. Investments in the LAIF are highly liquid, as deposits can be converted to cash within 24 hours without loss of interest. Therefore, the District considers all pooled government funds with the LAIF to be cash equivalents.

In accordance with the Accounting Procedures Manual, the DAA is authorized to deposit funds in certificates of deposit and interest bearing accounts. However, Government Code Sections 16521 and 16611 require the bank or savings and loan association to deposit, with the State Treasurer, securities valued at 110 percent of the uninsured portion of the funds deposited with the financial institution. Government Code Sections 16520 and 16610 provide that security need not be required for that portion of any deposit insured under any law of the United States, such as FDIC and FSLIC.

Inventories – Inventories, if any, consists primarily of souvenir items sold during fair time, and is stated at cost.

Property and Equipment – Construction-in-progress, land, buildings and improvements, and equipment are acquired with operating funds and funds allocated by the State. Any acquired assets, if greater than \$5,000 and a useful life of one or more years, are recorded at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the asset. Buildings and improvements are depreciated over 5 to 30 years, and purchases of equipment are depreciated over five years. Capitalized infrastructure assets, such as drainage systems and paving, may be depreciated over 20 to 40 years. Costs of repair and maintenance are expensed as incurred by the DAA. Interest cost on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of

acquiring those assets, net of related interest income in the case of tax-exempt debt. Furthermore, donated building improvements, and equipment are recorded at their fair market value at the date of the gift. This recorded basis is depreciated over the useful lives identified above. The costs of projects that have not been placed in service are recorded in Account #190, Construction-in-Progress, and no depreciation is recorded on Construction-in-Progress until the project is completed and the asset is placed in service.

The Fair periodically evaluates whether events or circumstances have occurred that may have resulted in an impairment of its property and equipment. No such impairment occurred in the years ended December 31, 2020 or 2019.

Compensated Absences – Pursuant to Statement No. 16 of the Governmental Accounting Standards Board, state and local governmental entities are required to report the liability for compensated absences. Compensated absences are absences for which permanent employees will be paid, such as vacation, personal leave, and compensatory time off. The compensated absences liability is calculated based on the pay rates in effect at the balance sheet date.

Revenue Recognition – Generally the DAA recognizes revenues upon completion of services provided primarily under authorized contractual agreements. Advance payments received are deferred in accrued liabilities and other in the combined balance sheets until performance is complete. Operating lease revenue is recognized, in part, based on the combined financial statements provided by the lessee.

NOTE 2

NEW ACCOUNTING STANDARDS

In June 2017, the GASB issued GASB Statement No. 87, *Leases*. The Object of this Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. The provisions of this Statement are effective for periods beginning after June 15, 2021. Management has not yet determined the effect of GASB 87 on the DAA's financial statements.

In June 2018, the GASB issued GASB Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*. The objectives of this Statement are (1) to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and (2) to simplify accounting for interest cost incurred before the end of a construction period. The provisions of this Statement are effective for periods beginning after December 15, 2020. Management has not yet determined the effect of GASB 89 on the District's financial statements.

NOTE 3 CASH AND CASH EQUIVALENTS

The following list of cash and cash equivalents were held by the DAA as of December 31:

	<u>2020</u>	<u>2019</u>
Cash	\$ 1,341,222	\$ 2,649,121
Cash – Investment	<u>1,066,234</u>	<u>1,060,509</u>
Total Cash and Cash Equivalents	<u>\$ 2,407,456</u>	<u>\$ 3,754,630</u>

NOTE 4 ACCOUNTS RECEIVABLE

The DAA is required to record an allowance for doubtful accounts based on estimates of collectability.

	<u>2020</u>	<u>2019</u>
Accounts Receivable	\$ 106,956	\$ 500,678
Allowance for Doubtful Accounts	<u>-</u>	<u>-</u>
Accounts Receivable - Net	<u>\$ 106,956</u>	<u>\$ 500,678</u>

NOTE 5 PROPERTY AND EQUIPMENT

Leasehold improvements and equipment at December 31, 2020 and 2019 consist of the following:

	<u>2020</u>	<u>2019</u>
Leasehold Improvements	\$ 26,293,498	\$ 26,280,060
Less: Accumulated Depreciation	<u>(18,391,508)</u>	<u>(17,809,327)</u>
Leasehold Improvements - Net	<u>\$ 7,901,990</u>	<u>\$ 8,470,733</u>
Equipment	\$ 831,355	\$ 685,021
Less: Accumulated Depreciation	<u>(628,990)</u>	<u>(545,560)</u>
Equipment - Net	<u>\$ 202,365</u>	<u>\$ 139,461</u>

NOTE 6 LONG-TERM DEBT**Photovoltaic**

In June 2008, the DAA entered into a long-term loan agreement with the California Fair Financing Authority (CFFA) to finance a Photovoltaic power-generating project on the fairgrounds.

In July 2013, the Fair refinanced the loan agreement. New terms started in this month. Interest rate was lowered to zero with a repayment of \$14,835/month for 133 months.

Total Outstanding at 12/31/20	\$ 617,022
Current Portion at 12/31/20	\$ 296,703
Long-Term Portion at 12/31/20	\$ 439,000

SB 84 SMIF Loan

Chapter 50, Statutes of 2017 (SB 84), authorized the State to make a one-time \$6 billion supplemental pension payment to CalPERS in 2017-2018, in addition to the annual State contribution. The additional pension payment is funded through a loan from the Surplus Money Investment Fund (SMIF). SB 84 requires the repayment of the loan principal and the payment of interest be made from the General Fund and other funds and accounts (Funds) that are required by law to fund the State's employer contribution to the Public Employees' Retirement Fund. Pursuant to the 2018 Budget Act, the \$6 billion supplemental pension payment funded by the loan from the SMIF is estimated to result in net savings of \$4.8 billion. SB 84 requires all Funds to fully repay their principal and interest allocation by June 30, 2030. During the year ended 2020, the 21st DAA established a loan payable to the SMIF for their apportionment of the \$6 billion in the amount of \$456,401.

Total Outstanding at 12/31/20	\$ 456,401
Current Portion at 12/31/20	\$ -
Long-Term Portion at 12/31/20	\$ 456,401

PPP Loan

In May 2020, the 21st DAA received a \$533,250 Paycheck Protection Plan Loan (PPP Loan) from the Suncrest Bank. The PPP Loan is governed under the CARES Act, which was enacted in March 2020. Funds from the Loan may only be used for payroll costs, costs used to continue group health care benefits, rent, utilities, and interest on other debt obligations incurred before February 15, 2020. The 21st DAA intends to use the entire PPP Loan amount for qualifying expenses. Under the terms of the PPP Loan, certain amounts of the PPP Loan may be forgiven if they are used for qualifying expenses as described in the CARES Act.

Total Outstanding at 12/31/20	\$ 533,250
Current Portion at 12/31/20	\$ -
Long-Term Portion at 12/31/20	\$ 533,250

Subsequent to the financial year-end, in March 2021 the 21st DAA was notified by the Suncrest Bank of their loan forgiveness.

Ricoh Copiers

In February 2017, the Fair entered into an agreement to lease Ricoh copiers with Wells Fargo Financial Leasing for 60 months. The first payment was made in February 2017 for \$2,340/month.

Total Outstanding at 12/31/20	\$ 32,760
Current Portion at 12/31/20	\$ 28,080
Long-Term Portion at 12/31/20	\$ 4,680

NOTE 7

COMMITMENTS

Capital Leases – Included in property at December 31, 2019 and 2020 is equipment under capital leases and related accumulated depreciation and amortization.

NOTE 8

GASB Statement No. 68

In June 2012, the GASB issued GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27*. The primary objective of this Statement is to improve accounting and financial reporting by state and local governments for pensions. It also improves information provided by state and local government employers about financial support for pensions that is provided by other entities. This Statement is effective for financial statements beginning after June 15, 2014.

The DAA participates in the California Public Employee's Retirement System (CalPERS) – Miscellaneous Plan, a multi-employer defined benefit pension plan. See Note 9 for detailed information on Retirement Plans description.

The net pension liability was measured as of June 30, 2019, with the total pension liability used to calculate this liability determined by an actuarial valuation as of June 30, 2018. The DAA's portion of net pension liability was based on the total amount of CalPERS covered wages when compared to other participating employers, as reported to CalPERS.

When determining the DAA's net pension liability, the June 30, 2019 measurement date and DAA's portion of covered wages projects the DAA's portion of net pension liability as \$4,481,632.

The actuarial valuation used a 7.15% discount rate and 2.75% inflation rate when computing the total pension liability.

RETIREMENT PLANS**California Public Employees' Retirement System**

The DAA's defined benefit pension plan, California Public Employees' Retirement System (the "Plan"), provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. The Plan, part of the Public Agency portion of the California Public Employees' Retirement System (CalPERS), is an agent multiple-employer plan administered by CalPERS, which acts as a common investment and administrative agent for participating member agencies within the State of California. A menu of benefits provisions, as well as other requirements, is established by state statutes within the Public Employees' Retirement Law. The DAA selects optional benefit provisions from the benefit menu by contract with CalPERS and adopts those benefits through local ordinance. CalPERS issues a separate comprehensive annual financial report. Copies of the CalPERS's annual financial report may be obtained by contacting the CalPERS Executive Office – 400 P Street, Sacramento, CA 95814.

Current Tier I Plan members are required to contribute 8% or 10% of their monthly salary, depending on bargaining unit, minus a \$513 exemption. Starting on July 1, 2013, Tier II Plan members are required to contribute 1.5% of their monthly salary. On July 1, 2014, Tier II Plan members contributions increased to 3.0% of their monthly salary. On July 1, 2015, Tier II Plan members are required to contribute 3.75% of their monthly salary. In addition to member's contributions, the DAA is required to make additional contributions based on actuarially determined remaining amount necessary to fund benefits for its members. Contributions plus earnings of the Retirement System will provide the necessary funds to pay retirement costs when accrued. The DAA's share of retirement contributions is included in the cost of administration.

DAA's contribution rates vary year to year and change July 1 of every year. The new rates become effective with the first payroll period that ends in July. The contribution rate at the end of December 31, 2020 was 29.370%. The contribution rates at the end of December 31, 2019 was 30.977%. For the years ended December 31, 2020 and 2019, the annual pension cost paid by the reported by the District was \$424,976 and \$510,943, respectively. Reported wages for eligible employees for the years ended December 31, 2020 and 2019 were \$1,404,667 and \$1,788,550, respectively. For both 2020 and 2019, at least 21 employees were part of CalPERS.

Retirement benefits fully vest after five years of credited service for Tier I employees. Retirement benefits fully vest after ten years of credited service for Tier II employees. Upon separation from State employment, members' accumulated contributions are refundable with interest credited through the date of separation.

Part-Time, Seasonal, Temporary Retirement Plan

Temporary, 125-day, employees of the DAA participate in the Part-Time, Seasonal, Temporary (PST) Retirement Plan. The PST Retirement Plan is a mandatory retirement savings program authorized by federal law for employees who are not covered by a retirement system under which 7.5% of the employee's gross salary is deducted before taxes are calculated. These pre-tax dollars are placed in a guaranteed savings program. The employee has the option of leaving these funds on deposit upon separation, or requesting a refund. If the temporary employee works over 1,000 in a fiscal year (July 1 – June 30), PST deduction is stopped and PERS deduction started.

NOTE 10 GASB Statement No. 75

In June 2015, the GASB issued GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. The objective of this Statement is to improve accounting and financial reporting by state and local governments for postemployment benefits other than pensions (other postemployment benefits or OPEB). It also improves information provided by state and local governmental employers about financial support for OPEB that is provided by other entities. The provisions of this statement were effective for periods beginning after June 15, 2017.

The measurement of other post-employment benefits was not forwarded to the Fair before issuance of this report, causing the opinion to be qualified for noncompliance with GASB 75.

NOTE 11 SUBSEQUENT EVENTS AND UNCERTAINTIES

On March 11, 2020, the World Health Organization declared COVID-19 a pandemic. The COVID-19 pandemic and resulting global disruptions have caused significant economic uncertainty. The 21st DAA expects the economic uncertainties resulting from the COVID-19 pandemic to continue to negatively impact its operating results. However, the related financial impact and duration cannot be reasonably estimated at this time.

Due to the COVID-19 pandemic, in May 2020, the 21st DAA received a \$533,250 Paycheck Protection Plan Loan (PPP Loan) from the Suncrest Bank. Subsequently, in March 26, 2021, the 21st DAA received a notification of their loan forgiveness.

NOTE 12 RECLASSIFICATION

Certain prior-year balances have been reclassified to conform to current year presentation. This reclassification did not have an effect on net income.

**21ST DISTRICT AGRICULTURAL ASSOCIATION
BIG FRESNO FAIR
FRESNO, CALIFORNIA**

REPORT DISTRIBUTION

<u>Number</u>	<u>Recipient</u>
1	CDFA Executive Office
1	President, 21st DAA Board of Directors
1	Chief Executive Officer, 21st DAA
1	Director, Division of Marketing Services
1	Branch Chief, Fairs and Expositions Branch
2	Deputy Secretary and Chief Counsel, CDFA Legal Office
1	Chief, CDFA Audit Office



CALIFORNIA CONSTRUCTION AUTHORITY

INDIVIDUAL PROJECT AGREEMENT
between
CALIFORNIA CONSTRUCTION AUTHORITY
and
21st District Agricultural Association/Big Fresno Fair
for
Main Fairground Area paving
CCA PROJECT NO. 021-23-022

This Individual Project Agreement ("IPA") is entered into this **Friday, February 10, 2023**, by and between the California Construction Authority ("CCA"), a Joint Powers Authority, and the **21th District Agricultural Association/Big Fresno Fair** ("Fair"). CCA and Fair are referred to as the "parties" and individually referred to as a "party."

Whereas CCA and Fair desire to enter this IPA to specify how CCA will perform certain project services for Fair.

Now, therefore, the parties agree as follows:

1. Master Project Agreement Incorporated. All terms and conditions of the Master Project Agreement between the parties dated August 17, 2016, are incorporated herein by this reference.
2. Scope of Services. CCA shall perform the services and work set forth in the Scope of Services ("Services"), attached hereto as Exhibit "A" and incorporated herein, for the identified project ("Project").
3. Not to Exceed Amount. This IPA is divided into two phases ("Phase I: Design and Bidding" and "Phase II: Construction"). The "Design and Bidding" portion is a fixed sum. The "Construction" portion is an estimate, with the actual cost/fee to be based on the results of formal bidding. At the current time, the full-estimated project cost due to CCA by Fair is estimated to be **Seven Hundred Four Thousand, Six Hundred Ninety-Two and 00/100 Dollars (\$704,692.00)**.
4. Project Budget: CCA Fees: The Project Budget Outline, including CCA fees, are attached hereto as Exhibit "B" and incorporated herein. Fair agrees to pay CCA for the Services in accordance with the Project Budget Outline.
5. Installment Invoicing. Payment is to be made in two (2) installments, as follows:

Initial Payment: The first payment (the "Initial Payment"), addresses Phase I activities only, and shall be in the amount of **FIVE THOUSAND, THREE HUNDRED NINETY-FIVE and**



00/100 DOLLARS (\$5,395.00). This amount is to be paid concurrently with the execution of this Agreement. This amount covers costs associated with "Phase I: Design and Bidding" and is a fixed amount.

Second Payment: The second payment is for construction and is estimated to be **SIX HUNDRED NINETY-NINE THOUSAND, TWO HUNDRED NINETY-SEVEN and 00/100 DOLLARS (\$699,297.00).** This amount will be finalized following completion of formal bidding, the selection of a contractor and is subject to change. The finalized amount is to be paid to CCA within fifteen (15) business days following the receipt of a qualified bid.

Payments shall be made on or before the dates specified as per the Payment Schedule and applied toward CCA fees and deposited in the Project Fund Account.

6. Project Budget Funds. Fair shall place the Project Budget funds into the Project Fund Account held by CCA. CCA shall administer the Project Fund Account in accordance with the terms of this IPA and CCA policy.
7. Approvals by Fair.
CCA may request Fair approval of the Project at the following milestones:
 - a. Fair to approve the award of the construction contract following procurement process, and prior to construction commencing.
 - b. Fair to approve payments to the Project contractor(s), prior to CCA making payments.
8. Termination. Either party may terminate this IPA by giving the other party 30 days prior written notice of termination and completing any non-revocable obligations. Upon termination of this IPA, Fair shall compensate Authority, in accordance with the Project Budget, for all Services performed prior to termination including compensation for all non-revocable obligations. Notice of such termination shall be given in accordance with Section 11 (Notice) of the Master Services Agreement.



This IPA is executed as of the date first above written.

California Construction Authority

Name: Randy Crabtree Jr.

Title: Executive Officer

Date

21st District Agricultural Association/Big Fresno Fair

Name: Lauri King

Title: CEO

Date



EXHIBIT "A"

Main Fairground Area Paving 21st District Agricultural Association/Big Fresno Fair CCA Project No. 021-23-022

SCOPE OF SERVICES

1. The Fair's designated Project is the **"Main Fairground Area Paving"**. The site of the Project is at **Big Fresno Fair, 1121 S. Chance Avenue, Fresno, CA 93702** ("Fair"). The project will consist of the re-paving of the area running north to south between the carnival area in the north between the Grandstand and the Agricultural Building, to the Butler Gate, between the Livestock Pavilion and Greenhouse. In addition, the east-west area between Livestock Pavilion and the Wine Garden, will be re-paved. This is an estimated area of 90,000 square-feet. The scope of work includes:
2. Upon receipt of signed IPA, CCA will perform the following services and work:
 - A. CCA will evaluate the layout, condition, size, and any other association information associated with the areas to be paved to determine a paving approach. This will include coordination with the Fair to determine plan of action to address ADA access/ramps and paths of travel, drainage, parking layout, existing features, etc. Based on this, a paving design and a technical approach will be determined.
 - B. CCA will conduct the Bid Solicitation for the project. The Bid Documentation will be based on the results and findings of Part A above. CCA will prepare and coordinate the bid documents, manage the bid solicitation, RFC process, job walk, and bid openings. The Bid Documents include contracting information and technical specifications for bidding purposes. For the proposed solicitation effort, a separate Bid Documents will be prepared, with a single job walk and bidding opening event.
 - C. Based upon the formal bidding process, CCA will implement the Phase II activities, and include engaging the contractor (based upon the formal bidding process) to conduct the construction work in accordance with the agreed/approved scope. The project scope of work consists of labor, equipment, and materials to implement the project.
 - D. CCA will provide project management and administration services associated with the project design and bidding process.

CCA will not provide indemnification or evidence of errors or omissions insurance to the Fair.

The performance of CCA's scope of services inures to the benefit of the Fair. To accomplish these services, CCA may engage third parties. Additionally, known and unknown third parties may be affected by the performance of this IPA. Therefore, the Fair agrees to reimburse CCA for all costs and expenses incurred in connection with the Project or arising out of the performance of this IPA, including, but not limited to, all costs and expenses arising out of claims asserted by third parties against CCA. The Fair shall not reimburse CCA for costs and expenses incurred as a result of CCA's sole, active negligence or willful misconduct.



Should a dispute arise and either party is required to institute any action or proceeding to enforce any provision of this IPA or for damages by reason of an alleged breach of any provision hereof, the prevailing party shall be entitled to receive all costs and expenses (including reasonable attorneys' fees and disbursements) incurred by such prevailing party in connection with such action or proceeding. CCA will take no further action until the Fair accepts the terms and conditions of this IPA. CCA represents and warrants that it has the statutory and/or legal authority to enter into contracts with general contractors for the express and specific purpose of performing the work identified in the IPA. CCA further represents and warrants that it has the statutory and/or legal authority to enter into this IPA with the Fair.

The estimated total cost to implement the scope of work (**Phase I and Phase II**) including estimated direct expenses and fees is **Seven Hundred & Four Thousand, Six Hundred & Ninety-Two and 00/100 dollars (\$704,692.00)**. The estimated cost to complete **Phase I** is **\$5,395.00**, and due with the approval of this IPA. Actual **Phase II costs will be determined following the completion of the bidding process**. Please note the breakout of the allocation of costs, see Exhibit "B".



EXHIBIT "B"

**Main Fairground Area Paving
Big Fresno Fair
CCA Project No. 021-23-022
Cost Breakdown**

	Phase I Design/Bidding	Phase II (Est) Construction	Total
<u>PROJECT COSTS</u>			
Design and Bidding Costs (Prelim' Design, Bid Package Prep, Advertising, Job Walk, Bid Receipt, Opening & Review, Contractor Check, etc.) ¹	\$ 3,500.00	\$ -	-
Contractor Cost: Paving (Estimated) ²	\$ -	\$ 570,000.00	-
Construction Allowance ³	\$ -	\$ 10,000.00	-
Construction Contingency (10%) ⁴	\$ -	\$ 57,000.00	-
Project Coordination/Set-Up ¹	\$ 800.00	\$ -	-
Construction Sub-Total			\$ 641,300.00
<u>PROFESSIONAL SERVICES/CONSULTANTS</u>			
Engineer Design	\$ -	\$ -	
Professional Services ⁴	\$ -	\$ 1,950.00	
Special Inspections ⁵	\$ -	\$ 2,000.00	
Professional Services Sub-Total			\$ 3,950.00
<u>ESTIMATED REIMBURSABLES/DIRECT COSTS</u>			
Travel	\$ 200.00	\$ 400.00	
Advertising	\$ 450.00	\$ -	
Misc. Costs	\$ 100.00	\$ 100.00	
Reimbursable Sub-Total			\$ 1,250.00
<u>MANAGEMENT/ADMINISTRATION HANDLING FEES</u>			
Project Handling Fee (6%) ⁶	\$ 45.00	\$ 147.00	\$ 192.00
Project Management/Administration Fee (10% or \$300 minimum) ⁷	\$ 300.00	\$ 57,700.00	\$ 58,000.00
Estimated Phase Cost, with Fees	\$ 5,395.00	\$ 699,297.00	
Estimated Project Costs, with Fees			\$ 704,692.00

Only actual costs directly associated with any construction contingency funds that are used and/or professional services utilized will be subject to CCA's Project Management/Administration fee. Phase II cost is an estimate only and will be revised following receipt of formal bids. Any unused Phase I funds will be moved into Phase II. At the end of the project all costs will be reconciled.

1. Fee determined in accordance with CCA Rate Schedule.

2. Contractors Estimate, based on 90,000 sq. ft. of paving. Actual cost to be determined based upon formal bid.

3. Allowance to address unforeseen conditions associated with failed base/subsurface. Work will be conducted on T&M bases in accordance with Unit Costs.



4. Based on three (3) formal inspections at \$650 each. Additions required/requested inspections will be charged at \$650 each. Only billed for inspections conducted.
5. Special Inspection: Compaction Test, Asphalt Density, etc. Only billed for inspections conducted.
6. All Direct Costs and Reimbursable subject to 3% Project Handling fee.
7. Project Management Cost based on 10% of Contractors cost



SUPPORTING PROGRAM SPONSOR

The Big Fresno Fair is a cherished Valley tradition. Your support of the Fair helps us build programs and initiatives in education, agriculture and more!

OPTION 1 - \$10,000

- 8 Season Passes to the Fair with VIP Suite Access & Chance Avenue Lot Parking
- 8 Concert Tickets, 4 Carnival Wristbands
- Logo inclusion on digital sign boards in Ag Building, Livestock Arena & Grandstand which recognize supporting sponsors
- Inclusion on PA announcements recognizing fair sponsors
- Logo inclusion on sponsor page of website

OPTION 2 - \$5,000

- 4 Season Passes to the Fair with VIP Suite Access & Chance Avenue Lot Parking
- 4 Concert Tickets, 2 Carnival Wristbands
- Listing inclusion on digital sign board in Ag Building recognizing supporting sponsors
- Inclusion on PA announcements recognizing fair sponsors
- Logo inclusion on sponsor page of website

OPTION 3 - \$2,500

- 2 Season Passes to the Fair with VIP Suite Access & Chance Avenue Lot Parking
- 2 Concert Tickets
- Listing inclusion on digital sign board in Ag Building recognizing supporting sponsors
- Inclusion on PA announcements recognizing fair sponsors
- Logo inclusion on sponsor page of website



For Information:
sponsorship@fresnofair.com | 559.227.9999

DATE _____



TAYLOR CHILDERS

1121 S. CHANCE AVE

FRESNO CA93702

01/19/2023
 12:34:27
 CI: ONLINEWEBS
 CO: FDKPANGANA
 Wing/Room UH 2042

No Party 1
 Fol ID 449407008850
 Page 1 01/19/2023 12:34:00
 Arrival 01/15/2023
 Departure 01/19/2023
 Bill code
 Group AWSFR3

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449409100704	HOUSEKEEPING GRATUITY	1.99		1.99
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100706	TOURISM FEE	2.00		3.99
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409105879	ROOM CHARGE UH 2042	84.00		
		TAX1	10.92		
01/15/2023	449407008851	APPLIED DEPOSIT		94.92	3.99
		*****3713			
01/16/2023	449419100702	HOUSEKEEPING GRATUITY	1.99		5.98
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100704	TOURISM FEE	2.00		7.98
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105438	ROOM CHARGE UH 2042	84.00		
		TAX1	10.92		
01/17/2023	449429100686	HOUSEKEEPING GRATUITY	1.99		104.89
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100688	TOURISM FEE	2.00		106.89

TOURISM SURCHARGE -			
\$2 PE			
01/17/2023 449429105058	ROOM CHARGE UH 2042	84.00	
	TAX1	10.92	
01/18/2023 449439100478	HOUSEKEEPING	1.99	203.80
	GRATUITY		
	HOUSEKEEPING		
	GRATUITY		
01/18/2023 449439100480	TOURISM FEE	2.00	205.80
TOURISM SURCHARGE -			
\$2 PE			
01/18/2023 449439104963	ROOM CHARGE UH 2042	84.00	
	TAX1	10.92	
Balance Due			300.72



DATE _____

01/19/2023
09:10:11
CI: ONLINEWEBS
CO: ONLINEWEBS

CHRISTINA ESTRADA

Wing/Room UH 2146

1121 S. CHANCE AVE

No Party 1

FRESNO

CA93702

Fol ID 449407008840

Page 1 01/19/2023 09:10:00

Arrival 01/15/2023

Departure 01/19/2023

Bill code

Group AWSFR3

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449409100698	HOUSEKEEPING GRATUITY	1.99		1.99
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100700	TOURISM FEE	2.00		3.99
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409105958	ROOM CHARGE UH 2146	84.00		
		TAX1	10.92		
01/15/2023	449407008841	APPLIED DEPOSIT *****3713		94.92	3.99
01/16/2023	449419100696	HOUSEKEEPING GRATUITY	1.99		5.98
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100698	TOURISM FEE	2.00		7.98
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105516	ROOM CHARGE UH 2146	84.00		
		TAX1	10.92		
01/17/2023	449429100680	HOUSEKEEPING GRATUITY	1.99		104.89
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100682	TOURISM FEE	2.00		106.89
		TOURISM SURCHARGE - \$2 PE			

01/17/2023	449429105138	ROOM CHARGE UH 2146	84.00	
		TAX1	10.92	
01/18/2023	449439100472	HOUSEKEEPING GRATUITY	1.99	203.80
		HOUSEKEEPING GRATUITY		
01/18/2023	449439100474	TOURISM FEE	2.00	205.80
		TOURISM SURCHARGE - \$2 PE		
01/18/2023	449439105021	ROOM CHARGE UH 2146	84.00	
		TAX1	10.92	
01/19/2023	449440214136	VISA - FRONT DESK		300.72
		*****9853		
		Balance Due	.00	



Administration

INDEX NUMBER

TELEPHONE NUMBER

(559) 650-3228

STATE
CA

(3) MILEAGE RATE CLAIMED

0.655

COLUMN CODE (ACCTG. USE ONLY)

\$112.84

AGENCY ACCOUNTING OFFICE
USE ONLY

PAID BY REVOLVING FUND CHECK NUMBER

I HEREBY CERTIFY That the above is a true statement of the travel expenses incurred by me in accordance with DPA rules in the service of the State of California. If a privately owned vehicle was used, and if mileage rates exceed the minimum rate, I certify that the cost of operating the vehicle was equal to or greater than the rate claimed, and that I have met the requirements as prescribed by SAM Sections 0750, 0751, 0752, 0753 and 0754 pertaining to vehicle safety and seat belt usage.

DATE _____

DATE _____

01/19/2023
09:11:49
CI: ONLINEWEBS
CO: ONLINEWEBS

RUBEN GASTELO

Wing/Room UH 2024

1121 S. CHANCE AVE

No Party 1

FRESNO

CA93702

Fol ID 449407005892

Page 1 01/19/2023 09:11:00

Arrival 01/15/2023

Departure 01/19/2023

Bill code

Group AWSFR3

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449409100710	HOUSEKEEPING GRATUITY	1.99		1.99
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100712	TOURISM FEE	2.00		3.99
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409105866	ROOM CHARGE UH 2024	84.00		
		TAX1	10.92		
01/15/2023	449407005893	APPLIED DEPOSIT *****3713		94.92	3.99
01/16/2023	449419100708	HOUSEKEEPING GRATUITY	1.99		5.98
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100710	TOURISM FEE	2.00		7.98
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105426	ROOM CHARGE UH 2024	84.00		
		TAX1	10.92		
01/17/2023	449429100692	HOUSEKEEPING GRATUITY	1.99		104.89
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100694	TOURISM FEE	2.00		106.89
		TOURISM SURCHARGE - \$2 PE			
01/17/2023	449429105046	ROOM CHARGE UH 2024	84.00		

GRATUITY
HOUSEKEEPING
GRATUITY

01/18/2023 449439100486 TOURISM FEE	2.00	205.80
TOURISM SURCHARGE - \$2 PE		
01/18/2023 449439104950 ROOM CHARGE UH 2024	84.00	
TAX1	10.92	
01/19/2023 449440211552 2ND STREET EXPRESS	21.16	321.88
01/19/2023 449440214210 VISA - FRONT DESK	321.88	-
Balance Due	.00	



DATE _____



01/19/2023

09:12:24

CI: ONLINEWEBS

CO: ONLINEWEBS

HAYLEY HALL

Wing/Room UH 1784

1121 S. CHANCE AVE

No Party 1

Fol ID 449407009001

FRESNO

CA93702

Page 1 01/19/2023 09:12:00

Arrival 01/15/2023

Departure 01/19/2023

Bill code

Group AWSFR3

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449409100707	HOUSEKEEPING GRATUITY	1.99		1.99
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100709	TOURISM FEE	2.00		3.99
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409105692	ROOM CHARGE UH 1784	84.00		
		TAX1	10.92		
01/15/2023	449407009002	APPLIED DEPOSIT		94.92	3.99
		*****3713			
01/16/2023	449419100705	HOUSEKEEPING GRATUITY	1.99		5.98
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100707	TOURISM FEE	2.00		7.98
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105244	ROOM CHARGE UH 1784	84.00		
		TAX1	10.92		
01/17/2023	449429100689	HOUSEKEEPING GRATUITY	1.99		104.89
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100691	TOURISM FEE	2.00		106.89
		TOURISM SURCHARGE - \$2 PE			

01/17/2023	449429104875	ROOM CHARGE UH 1784	84.00	
		TAX1	10.92	
01/18/2023	449439100481	HOUSEKEEPING GRATUITY	1.99	203.80
		HOUSEKEEPING GRATUITY		
01/18/2023	449439100483	TOURISM FEE	2.00	205.80
		TOURISM SURCHARGE - \$2 PE		
01/18/2023	449439104784	ROOM CHARGE UH 1784	84.00	
		TAX1	10.92	
01/19/2023	449440214230	VISA - FRONT DESK		300.72
		*****9853		
		Balance Due	.00	



See Instructions and "Privacy Statement" On Reverse Side

CLAIMANT'S NAME Nick Heckman			SSN or EMPLOYEE NUMBER*			DEPARTMENT Administration			
POSITION Sr. Maintenance Worker			CB/ID No.		DIVISION or BUREAU 21st DAA, Big Fresno Fair			INDEX NUMBER	
RESIDENCE ADDRESS *				HEADQUARTERS ADDRESS				TELEPHONE NUMBER	
[REDACTED]				1121 S. Chance Avenue				(559) 650-3228	
CITY		STATE		ZIP CODE		CITY		STATE	
[REDACTED]		CA		[REDACTED]		Fresno		CA	
								93702	

NORMAL WORK HOURS

A-F, 800-1630

(2) PRIVATE VEHICLE LICENSE NUMBER

(3) MILEAGE RATE CLAIMED

0.655

[illegible]**CLAIM TOTAL**

\$549.79

PURPOSE OF TRIP, REMARKS AND DETAILS (Attach receipts/vouchers when required)

traveled to Reno, NV for the 2023 WFA Convention, January 15-19. Registration \$375 and Hotel \$91/night paid with Fair's credit card; Dinner on 17th paid by Scott Lawson & CEO King. Lunch and dinner on 18th paid with registration. Employee claiming Mileage and Per Diem.

L TRAVEL PERFORMED ON OFFICIAL STATE BUSINESS

AGENCY ACCOUNTING OFFICE
USE ONLY

PAID BY REVOLVING FUND CHECK NUMBER

I HEREBY CERTIFY That the above is a true statement of the travel expenses incurred by me in accordance with DPA rules in the service of the State of California. If a privately owned vehicle was used, and if mileage rates exceed the minimum rate, I certify that the cost of operating the vehicle was equal to or greater than the rate claimed, and that I have met the requirements as prescribed by SAM Sections 0750, 0751, 0752, 0753 and 0754 pertaining to vehicle safety and seat belt usage.

MANANT'S SIGNATURE

DATE _____

(16) SIGNATURE OF OFFICER APPROVING TRAVEL AND PAYMENT

DATE _____

SPECIAL EXPENSE AUTHORIZATION - SIGNATURE and TITLE (See Item 17 on reverse)

DATE _____

01/19/2023
09:16:07
CI: FDKALEXISJ
CO: ONLINEWEBS

NICK HECKMAN

Wing/Room VH 2230

1121 S. CHANCE AVE

No Party 1

Fol ID 449407017512

FRESNO

CA93702

Page 1 01/19/2023 09:16:00

Arrival 01/15/2023

Departure 01/19/2023

Bill code

Group AWSFR3

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449409100713	HOUSEKEEPING GRATUITY	1.99		1.99
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100715	TOURISM FEE	2.00		3.99
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409106022	ROOM CHARGE VH 2230	84.00		
		TAX1	10.92		
01/15/2023	449407017513	APPLIED DEPOSIT *****3713		94.92	3.99
01/16/2023	449419100711	HOUSEKEEPING GRATUITY	1.99		5.98
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100713	TOURISM FEE	2.00		7.98
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105583	ROOM CHARGE VH 2230	84.00		
		TAX1	10.92		
01/17/2023	449429100695	HOUSEKEEPING GRATUITY	1.99		104.89
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100697	TOURISM FEE	2.00		106.89
		TOURISM SURCHARGE - \$2 PE			

01/17/2023	449429105198	ROOM CHARGE VH 2230	84.00	
		TAX1	10.92	
01/18/2023	449439100487	HOUSEKEEPING GRATUITY	1.99	203.80
		HOUSEKEEPING GRATUITY		
01/18/2023	449439100489	TOURISM FEE	2.00	205.80
		TOURISM SURCHARGE - \$2 PE		
01/18/2023	449439105074	ROOM CHARGE VH 2230	84.00	
		TAX1	10.92	
01/19/2023	449440214373	VISA - FRONT DESK		300.72
		*****3713		
		Balance Due	.00	



01/19/2023
09:09:25
CI: ONLINWEBS
CO: ONLINWEBS

CINNAMON HOWELL

Wing/Room UH 1738

1121 S. CHANCE AVE

No Party 2

FRESNO CA93702

Fol ID 449407008872

Page 1 01/19/2023 09:08:00

Arrival 01/15/2023

Departure 01/19/2023

Bill code

Group AWSFR3

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449409100701	HOUSEKEEPING GRATUITY	1.99		1.99
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100703	TOURISM FEE	2.00		3.99
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409105650	ROOM CHARGE UH 1738	84.00		
		TAX1	10.92		
01/15/2023	449407008873	APPLIED DEPOSIT		94.92	3.99
		*****3713			
01/16/2023	449419100699	HOUSEKEEPING GRATUITY	1.99		5.98
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100701	TOURISM FEE	2.00		7.98
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105203	ROOM CHARGE UH 1738	84.00		
		TAX1	10.92		
01/17/2023	449429100683	HOUSEKEEPING GRATUITY	1.99		104.89
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100685	TOURISM FEE	2.00		106.89
		TOURISM SURCHARGE - \$2 PE			
01/17/2023	449429104832	ROOM CHARGE UH 1738	84.00		
		TAX1	10.92		
01/18/2023	449439100475	HOUSEKEEPING GRATUITY	1.99		203.80
		HOUSEKEEPING GRATUITY			
01/18/2023	449439100477	TOURISM FEE	2.00		205.80
		TOURISM SURCHARGE - \$2 PE			
01/18/2023	449439104749	ROOM CHARGE UH 1738	84.00		

TAX1

10.92

01/19/2023 449440214046 VISA - FRONT DESK

300.72

*****9853

Balance Due

.00



James Howell
Roomed with Cinnamon Howell

CINNAMON HOWELL

Wing/Room UH 1738

1121 S. CHANCE AVE

No Party 2

FRESNO

CA93702

Fol ID 449407008872

Page 1 01/19/2023 09:08:00

Arrival 01/15/2023

Departure 01/19/2023

Bill code

Group AWSFR3

01/19/2023

09:09:25

CI: ONLINEWEBS

CO: ONLINEWEBS

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449409100701	HOUSEKEEPING GRATUITY	1.99		1.99
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100703	TOURISM FEE	2.00		3.99
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409105650	ROOM CHARGE UH 1738	84.00		
		TAX1	10.92		
01/15/2023	449407008873	APPLIED DEPOSIT		94.92	3.99
		*****3713			
01/16/2023	449419100699	HOUSEKEEPING GRATUITY	1.99		5.98
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100701	TOURISM FEE	2.00		7.98
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105203	ROOM CHARGE UH 1738	84.00		
		TAX1	10.92		
01/17/2023	449429100683	HOUSEKEEPING GRATUITY	1.99		104.89
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100685	TOURISM FEE	2.00		106.89
		TOURISM SURCHARGE - \$2 PE			
01/17/2023	449429104832	ROOM CHARGE UH 1738	84.00		
		TAX1	10.92		
01/18/2023	449439100475	HOUSEKEEPING GRATUITY	1.99		203.80
		HOUSEKEEPING GRATUITY			
01/18/2023	449439100477	TOURISM FEE	2.00		205.80
		TOURISM SURCHARGE - \$2 PE			
01/18/2023	449439104749	ROOM CHARGE UH 1738	84.00		

TAX1

10.92

01/19/2023 449440214046 VISA - FRONT DESK

300.72

*****9853

Balance Due

.00



978789
Fresno Yosemite
International Airport
Fresno, CA 93727
559-252-0052
VS NNI 031NWD
LT 120473HRS
Bo 01/19/23 17:42
Receipt 028434

Parking Ticket
LT - No. 102517
01/15/23 05:34
01/19/23 17:42
Period 4d12h9

\$70.00

Sub Total \$70.00
Park \$0.00

Total \$70.00

Payment Received
TRX REF NUM: 26903
CARD ENTRY: Swipe
PAN: xxxxxxxxxxxxx9330
DISCOVER
Sale 70.00 USD
APPROVED 01994B

00078090

Page 1 of 1 Pages

DATE _____

01/19/2023
11:28:44
CI: ONLINeweBS
CO: FDKPANGANA

LAURI KING

Wing/Room VP 2346

1121 S. CHANCE AVE

FRESNO

CA93702

No Party 1
Fol ID 449406993829
Page 1 01/19/2023 11:28:00
Arrival 01/15/2023
Departure 01/19/2023
Bill code
Group AWSFR3

Thank you for staying with us

DATE	REFERENCE	DESCRIPTION	\$ CHARGES	CREDITS	\$ BALANCE
01/15/2023	449406993830	APPLIED DEPOSIT *****3713		94.92	-94.92
01/15/2023	449409100695	HOUSEKEEPING GRATUITY	1.99		-92.93
		HOUSEKEEPING GRATUITY			
01/15/2023	449409100697	TOURISM FEE	2.00		-90.93
		TOURISM SURCHARGE - \$2 PE			
01/15/2023	449409106183	ROOM CHARGE VP 2346	84.00		
		TAX1	10.92		
01/15/2023	449407022146	GRAND CAFE	183.32		187.31
01/16/2023	449419100693	HOUSEKEEPING GRATUITY	1.99		189.30
		HOUSEKEEPING GRATUITY			
01/16/2023	449419100695	TOURISM FEE	2.00		191.30
		TOURISM SURCHARGE - \$2 PE			
01/16/2023	449419105746	ROOM CHARGE VP 2346	84.00		
		TAX1	10.92		
01/17/2023	449429100677	HOUSEKEEPING GRATUITY	1.99		288.21
		HOUSEKEEPING GRATUITY			
01/17/2023	449429100679	TOURISM FEE	2.00		290.21

Handwritten notes: \$98.91 (next to first credit), 98.91 (next to last credit)

LAURI LEIGH KING
STEVEN ANDREW KING
201-7528-2211

Pay to the
Order of

1/23/23

Date

3840

901-7528-2211
09

Big Fresno Fair
one hundred eighty seven dollars & 31/100

Golden1
Credit Union

golden1.com

\$ 187.31/100

For Lunch charge NFA

Please
Date
Signature
Print Name

[Signature]

100

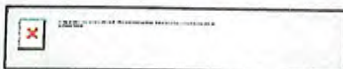
	TOURISM SURCHARGE -		
	\$2 PE		
01/17/2023 449429105355	ROOM CHARGE VP 2346	84.00	
	TAX1	10.92	
			98.91
01/18/2023 449439100469	HOUSEKEEPING	1.99	
	GRATUITY		387.12
	HOUSEKEEPING		
	GRATUITY		
01/18/2023 449439100471	TOURISM FEE	2.00	
	TOURISM SURCHARGE -		
	\$2 PE		
01/18/2023 449439105240	ROOM CHARGE VP 2346	84.00	
	TAX1	10.92	
			98.91
			389.12
	Balance Due		484.04

Lauri King

From: Southwest Airlines <southwestairlines@ifly.southwest.com>
Sent: Saturday, January 14, 2023 3:33 PM
To: Lauri King
Subject: You're going to Reno/Tahoe on 01/15 (4SP74O)!

Here's your itinerary & receipt. See ya soon!

[View our mobile site](#) | [View in browser](#)



[Manage Flight](#) | [Flight Status](#) | [My Account](#)



Hello friends,

We're looking forward to flying together! It can't come soon enough. Below you'll find your itinerary, important travel information, and trip receipt. See you onboard soon!

JANUARY 15 - JANUARY 19

FAT  **RNO**

Fresno, CA to Reno/Tahoe

Confirmation # **4SP74O**

Confirmation date: 01/14/2023

PASSENGER **Laur King**
RAPID REWARDS # [Join](#) or [Log in](#)
TICKET # 5262409001625
EST. POINTS EARNED 1,964

PASSENGER **Cinnamon Howell**
RAPID REWARDS # [Join](#) or [Log in](#)
TICKET # 5262409001626
EST. POINTS EARNED 1,964

PASSENGER **James Howell**
RAPID REWARDS # [Join](#) or [Log in](#)
TICKET # 5262409001627
EST. POINTS EARNED 1,964

PASSENGER **Ruben Gastelo**

RAPID REWARDS # [Join](#) or [Log in](#)
TICKET # 5262409001628
EST. POINTS EARNED 1,964

PASSENGER Christina Estrada
RAPID REWARDS # [Join](#) or [Log in](#)
TICKET # 5262409001629
EST. POINTS EARNED 1,964

PASSENGER Taylor Childres
RAPID REWARDS # [Join](#) or [Log in](#)
TICKET # 5262409001630
EST. POINTS EARNED 1,964

PASSENGER Hayley Hall
RAPID REWARDS # [Join](#) or [Log in](#)
TICKET # 5262409001624
EST. POINTS EARNED 1,964

Rapid Rewards® points are only estimations.

Your itinerary

Flight 1: Sunday, 01/15/2023 Est. Travel Time: 3h 55m [Wanna Get Away®](#)

FLIGHT # 0978 **DEPARTS** **FAT 07:35AM**  **ARRIVES** **LAS 08:45AM**
Fresno, CA Las Vegas


Stop:  Change planes

FLIGHT # 0724 **DEPARTS** **LAS 10:05AM**  **ARRIVES** **RNO 11:30AM**
Las Vegas Reno/Tahoe

Flight 2: Thursday, 01/19/2023 Est. Travel Time: 4h 35m [Wanna Get Away®](#)

FLIGHT # 1528 **DEPARTS** **RNO 12:35PM**  **ARRIVES** **LAS 01:50PM**
Reno/Tahoe Las Vegas

Stop:  Change planes

FLIGHT # 1854 **DEPARTS** **LAS 03:55PM**  **ARRIVES** **FAT 05:10PM**

Payment information

Total cost

Air - 4SP740

Base Fare	\$	2,289.28
U.S. Transportation Tax	\$	171.71
U.S. 9/11 Security Fee	\$	78.40
U.S. Flight Segment Tax	\$	134.40
U.S. Passenger Facility Chg	\$	94.50
Total	\$	2,768.29

Payment

Visa ending in 9853

Date: January 14, 2023

Payment Amount: \$395.47

Visa ending in 9853

Date: January 14, 2023

Payment Amount: \$395.47

Visa ending in 9853

Date: January 14, 2023

Payment Amount: \$395.47

Visa ending in 9853

Date: January 14, 2023

Payment Amount: \$395.47

Visa ending in 9853

Date: January 14, 2023

Payment Amount: \$395.47

Visa ending in 9853

Date: January 14, 2023

Payment Amount: \$395.47

Visa ending in 9853

Date: January 14, 2023

Payment Amount: \$395.47

Fare rules: If you decide to make a change to your current itinerary it may result in a fare increase.

Your ticket numbers: 5262409001625, 5262409001626, 5262409001627, 5262409001628, 5262409001629, 5262409001630, 5262409001624

All your perks, all in one place. (Plus a few reminders.)



Wanna Get Away® fare: Your two bags fly free^{®2}, no change³ or cancel⁴ fees, and 6X Rapid Rewards® points. [Learn more.](#)

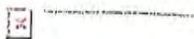
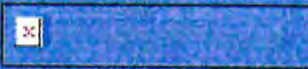


Make sure you know [when to arrive at your airport](#). Times vary by city.



If your plans change, cancel your reservation at least 10 minutes before the original scheduled departure time of your flight to receive a flight credit.⁵ If you don't cancel your reservation in time, your funds will be forfeited.

Prepare for takeoff



Choose a hotel in Reno/Tahoe.

[Book hotel >](#)

Get all the answers before you leave for the airport.

Prepare now >

5262409001625: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.80RNO4.80LAS4.30 XF LAS4.5RNO4.5LAS4.5
5262409001626: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.80RNO4.80LAS4.30 XF LAS4.5RNO4.5LAS4.5
5262409001627: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.30RNO4.80LAS4.30 XF LAS4.5RNO4.5LAS4.5
5262409001628: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.30RNO4.80LAS4.30 XF LAS4.5RNO4.5LAS4.5
5262409001629: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.80RNO4.80LAS4.30 XF LAS4.5RNO4.5LAS4.5
5262409001630: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.80RNO4.80LAS4.80 XF LAS4.5RNO4.5LAS4.5
5262409001631: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.80RNO4.80LAS4.80 XF LAS4.5RNO4.5LAS4.5
5262409001632: NONREF/NONTRANSFERABLE STANDBY REQ UPGRADE TO Y-BG W/N FAT W/N X/LAS W/N RNO163.52W/N
X/LAS W/N FAT163.52USD327.04END ZP FAT4.80LAS4.80RNO4.80LAS4.80 XF LAS4.5RNO4.5LAS4.5

[illegible]

If you do not plan to travel on your flight: In accordance with Southwest's No-Show Policy, if you are not planning to travel on any portion of this itinerary, please cancel your reservation at least 10 minutes prior to the scheduled departure time of your flight. Any Customer who fails to cancel reservations for a Wanna Get Away® or Wanna Get Away Plus™ fare segment at least ten (10) minutes prior to the scheduled departure time and who does not board the flight will be considered a no-show, and all remaining unused Wanna Get Away or Wanna Get Away Plus funds will be forfeited. All remaining unused Business Select® or Anytime funds will be converted to a flight credit. If you no-show for your reward travel reservation, the points will be redeposited to the purchaser's Rapid Rewards® account. Any taxes and fees associated with your reward travel reservation will be held for future use in the form of a flight credit. **Starting July 1, 2023 (12:00 a.m. CT),** for Wanna Get Away® or Wanna Get Away Plus™ award travel reservations: If you do not cancel your reservation at least 10 minutes before the flight's original scheduled departure time, any points used for booking will be forfeited, along with any taxes and fees associated with your award travel reservation. For Anytime or Business Select award travel reservation: The points used for booking will continue to be redeposited to the purchaser's Rapid Rewards account, and any taxes and fees associated with the award travel reservation will be converted into a flight credit for future use.

Prohibition on Multiple/Conflicting Reservations: to promote seat availability for our Customers, Southwest® prohibits multiple reservations for the same Passenger departing from the same city on the same date, or any multiple reservations containing conflicting or overlapping itineraries (such as departures for the same Customer from multiple cities at the same time). Furthermore, without advance notice to the Passenger or purchaser, Southwest may cancel such reservations, or any other reservations that it believes, in its sole discretion, were made without intent to travel. With the exception of Southwest gift cards, funds from proactively canceled reservations by Southwest will be returned to the original form of payment. Reservations paid for with a Southwest gift card will have the amount applied from the gift card held as a flight credit for use by the Customer on a future Southwest Airlines® flight.



Order #3430

Date: 11/30/2022 08:05:26 AM

Customer Details

Nick Heckman
lking@fresnofair.com

Payment Info

Visa
Nick Heckman
*****3713
11/2024

YOUR ORDER

ITEMS	PRICE	QTY	SUBTOTAL
2023 Convention Registration	\$375.00	8	\$3,000.00
2023 Convention & Trade Show Registration			

First Name
Lauri

2023 Registration and Tickets

Last Name
King

Email Address
lking@fresnofair.com

Sign me up for email updates
Yes

Organization
The Big Fresno Fair

Personal Information

State/Province
CA

Country
United States

Address Line 1
1121 S. Chance Ave

City
Fresno

Postal Code
93702

Phone Number
559-994-3135

Registrant Name

Lauri King

Type of Registration:

Full

Bowling

Yes

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

Yes

Individual Industry Awards Dinner Ticket

No

Industry Awards Dinner - Table of 10

Yes

Registrant Name

Christina Estrada

Type of Registration

Full

Bowling

Yes

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

Yes

Individual Industry Award Dinner Ticket

No

Registrant Name

Cinnamon Howell

Type of Registration

Full

Bowling

Yes

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Individual Industry Awards Dinner Ticket

No

Registrant Name

Taylor Childers

Type of Registration

Full

Bowling

Yes

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

Yes

Individual Industry Awards Dinner Ticket

No

Registrant Name

Hayley Hall

Type of Registration

Full

Bowling

Yes

Boxed Lunch - Monday

No

Boxed lunch - Tuesday

No

Boxed Lunch - Wednesday

Yes

Individual Industry Awards Dinner Ticket

No

Name of Registrant

Terri O'Leary-Collins

Type of Registration

Full

Bowling

Yes

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Individual Industry Awards Dinner Ticket

No

Registrant Name

Ruben Gastelo

Type of Registration

Full

Bowling

Yes

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

Yes

Individual Industry Awards Dinner Ticket

No

Registrant Name

~~Nick Heckman~~

changed to James Howell

Type of Registration

Full

Bowling

Yes

Boxed Lunch- Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

Yes

Individual Industry Awards Dinner Ticket

No

Bowling

No

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

No

Individual Industry Awards Dinner Ticket

No

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

No

Individual Industry Awards Dinner Ticket

No

Bowling

No

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

No

Individual Industry Awards Dinner Ticket

No

Bowling

No

Boxed Lunch - Monday

No

Boxed Lunch - Tuesday

No

Boxed Lunch - Wednesday

No

Individual Industry Awards Dinner Ticket

No

2023 Convention Registration - Bowling Tournament

\$50.00

8

\$400.00

2023 Convention & Trade Show Registration

Boxed Lunch - Wednesday

\$35.00

8

\$280.00

2023 Convention & Trade Show Registration

2023 Convention Registration - Industry Awards Dinner

\$950.00

1

\$950.00

Reserved Table for 10

2023 Convention & Trade Show Registration

TAX: \$0.00

ORDER TOTAL: \$4,630.00

WESTERN FAIRS ASSOCIATION, Inc.
1776 Tribute Rd.
Suite 210
Sacramento, CA 95815
United States

membership@fairsnet.org
<https://www.westernfairs.org/>



January 25, 2023

F2023-02

TO: All California Fairs and Livestock Youth Programs

SUBJECT: 2023 State Rules for California Fairs

The CDFA Fairs and Expositions Branch is pleased to announce the release of the 2023 State Rules for California Fairs publication. This year, the State Rules publication includes two addendums:

1. Addendum I – Summary of Changes for 2023
2. Addendum II – Exhibit Program Guidelines for Fair Management & Exhibit Staff

Please note the additions made to section VII. Junior Department, beginning on page 12 of the State Rules. CDFA has included new language and terminology regarding market animals and terminal versus non-terminal sales. CDFA encourages that all fairs incorporate similar language into their local rules, entry terms and conditions, and buyer-registration forms. In addition, clearly identify whether the fair's Junior Livestock Auction is a terminal and/or non-terminal sale. This information and terminology may not be clear to all exhibitors, parents, buyers, and other fair and Junior Livestock Auction participants. If your fair is using online entry platforms, CDFA encourages that your fair also incorporates a signature field for the exhibitor and parents to sign acknowledging that they understand this information.

If your fair Junior Livestock Auction is terminal, CDFA recommends that exhibitors and/or parents have declared their intent to sell after their market animal has been judged, but before the sale order is finalized. In addition, if the fair Junior Livestock Auction is terminal, please ensure that all participants are aware that the market animals are being sold for either custom or resale processing only. If your fair Junior Livestock Auction is not terminal, or a combination of terminal and non-terminal sales, please ensure that the information is clearly displayed within the local rules, buyer registration information, and sale order.

Additionally, CDFA has included the list of topics discussed during the annual State Rules Advisory Committee meeting held in October 2022 for your reference. You will



find that most topics were determined to be a local-level issue. CDFA also encourages all the fairs to review this list of topics and incorporate any necessary changes into the fair's local rules, as they may apply.

Finally, CDFA has made the decision to not make any changes to the State Rules Participation Rule #1, under section II. Eligibility, regarding the exhibitor's annual participation in the Youth for the Quality Care of Animals (YQCA) program. After further research, CDFA has confirmed that while the curriculum is broken down into four levels (Junior, Intermediate, Senior, and Young Adult), there are different topics covered within each level and category. The three main categories are food safety, animal well-being, and life skills and there are many sub-topics covered within each category and by age. To view the breakdown, please click [here](#), or visit the YQCA [webpage](#). Please ensure that your fair is requiring that all livestock exhibitors 9 years of age and older are obtaining an annual certification in the YQCA program, or a comparable fair-run program approved by CDFA. Exhibitors not certified are not eligible to participate in a California fair-livestock program. The YQCA program has agreed to provide CDFA with a list of all exhibitors with YQCA certification on a monthly basis. CDFA will share the list of certified exhibitors with the fairs, upon request.

The Official Youth Agreement between CDFA, FFA, 4-H, and the California State Grange, along with the Governor and Secretary's exhibitor handbook welcome letters will be provided once finalized. We hope that you find this information helpful as you plan for the 2023 fair season. CDFA truly appreciates your involvement in our youth programs and wishes you the best of luck this year! For any State Rule-related questions/clarification, variance requests, or protest information please contact Mike Francesconi at mike.francesconi@cdfa.ca.gov or (916) 900-5365.

Sincerely,



Mike Francesconi
Branch Chief
Fairs & Expositions Branch

Enclosure

2023 STATE RULES FOR CALIFORNIA FAIRS



CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

California Department of Food & Agriculture Fairs & Expositions Branch

Physical Address: 2399 Gateway Oaks Drive, Suite 210, Sacramento, CA 95833

Mailing Address: 1220 N Street, Sacramento, CA 95814

Phone: (916) 999-3000

By signing and submitting an entry form the exhibitors and their agents, parents and leaders acknowledge and agree that they:

1. Understand and have read these State Rules and local fair rules;
2. Agree to abide by them;
3. Certify that all information on the entry form is true and accurate; and
4. Agree to comply with the fair's decision regarding any alleged violation of the State or Local Rules. In the event that it is determined there has been unethical treatment of animals or violation of state or federal regulations or of state or local fair drug policy rules, exhibitor names will be forwarded to the Fairs and Expositions Branch as well as given to the network of California fairs and to appropriate government agencies.

STATE OF CALIFORNIA

Gavin Newsom, Governor

Department of Food & Agriculture

Karen Ross, Secretary

Fairs & Expositions Branch

Mike Francesconi, Branch Chief

The Fairs and Expositions Branch provides oversight of the State Rules of California.

STATE RULES ADVISORY COMMITTEE

The committee reviews and presents rules recommendations to the Branch Chief.

Patricia Conklin (Chair), Dixon May Fair

Tacy Currey, CA State Grange Representative

Dave Dillabo, Yuba-Sutter Fair

Salene Duarte, San Mateo County Fair

Clay Freeman, CA State FFA Representative

Robin Hauck, Fair Industry Consultant

Cody Jacobsen, FFA Ag Instructor

Erica Pettey, CA State 4-H Representative

Miki Martin, Western Fairs Association

Jen McGuire, Eastern Sierra Tri-County Fair

Sandi Hurtgen-Montiero, California State Fair

Kasey Musachia, Calaveras County Fair

Dr. Joan Dean Rowe, DVM, UC Davis VMTH

Mandy Staley, Tehama District Fair

Fairs and Expositions Branch

Physical Address: 2399 Gateway Oaks Drive, Suite 210, Sacramento, CA 95833

Mailing Address: 1220 N Street, Sacramento, CA 95814

F&E Phone: (916) 999-3000

Branch Chief: (916) 900-5365

Official Protests: (916) 999-3000 or (916) 591-8791 (cell)

www.cdfa.ca.gov/fairsandexpositions

Table of Contents

Preface.....	4
--------------	---

GENERAL RULES FOR ALL DEPARTMENTS

I Definitions	5
II Eligibility	6
Entry Process	6
Ownership	6
Participation.....	7
Conflict of Interest Avoidance	8
III Judging.....	8
IV Awards and Scoring	9
V Protests	10

ADDITIONAL DEPARTMENT RULES

VI Agriculture-Horticulture Department	11
VII Junior Department.....	12
Definitions.....	12
Exhibitor Age Requirements	12
Exhibit Eligibility.....	13
Senior Department Restrictions	14
Livestock and Horse Exhibits, Ownership.....	14
Livestock and Horse Exhibits, Other	16
VIII Livestock Department.....	16
Definitions.....	16
Participation.....	17
Animal Identification.....	17
Market Animals.....	18
Breeding Animals Exhibit Requirements	18
Registered Purebred Animal Registration Certificates	19
IX Animal Species Rules.....	19
X Animal Health Rules	21
XI Horse Show Department	27
Exhibitors.....	27
Ownership or Lease.....	28
Participation.....	29
Management.....	30
Awards	30
Judges.....	30
XII Equine Health Rules	31

Table of Contents (Cont.)

XIII Judging Standards	33
Market Livestock Scorecards	33

ADDENDUMS

Addendum I. Summary of Changes for 2023.....	1-3
Addendum II. Exhibit Program Guidelines	1-14
Addendum III. Official Youth Agreement	1

PREFACE

1. The purposes of these rules are to:
 - a. Ensure educational and equitable competition;
 - b. Provide state-wide competition consistency; and
 - c. Maximize exhibitor and public safety.
2. These rules apply to all competitive exhibits conducted by District Agricultural Associations, citrus fruit fairs and county fairs in the State of California.
3. These rules cannot be waived or amended by anyone, including the fair board, management, or judge.
4. The Fairs & Expositions Branch (F&E) is the final and absolute interpreter of these rules. Only a fair may request, in writing a variance on their own behalf or on behalf of an exhibitor to a specific rule. This request must be made prior to the start of the fair or specific competition for which a variance is requested. If F&E approves a specific variance request it may approve a conditional variance with specific conditions. Any approved variance shall expire at the conclusion of the annual fair.
5. Fair Management and/or Board of Directors may grant variances to ownership rule in the instance of deceased animals, submission of late entries and refund of entry fees. Variances may be ruled upon by F&E at the request of Fair Management and/or Board of Directors.
6. F&E will distribute any corrections and additions to these rules to fairs. It is the fair's responsibility to make them available. F&E does not represent or endorse the accuracy, correctness or reliability of any advice, opinion, statement, or other information displayed by the fair in the distribution of corrections and additions to these rules. True and correct copies of all rules and any additions or corrections are available upon request at F&E during business hours, by mail or at www.cdfa.ca.gov/fairsandexpositions.
7. Fairs may create "Local Rules" that may be stricter than the State Rules but that may not circumvent the State Rules.
8. If a local rule is not printed in the exhibitor handbook the applicable State Rule will apply.
9. Competition at the California State Fair is not governed by State Rules for California Fairs.

GENERAL RULES FOR ALL DEPARTMENTS

I. DEFINITIONS

SEE ALSO JUNIOR and LIVESTOCK DEPARTMENTS.

1. **Amateur** - A person who engages in an event or activity as a pastime rather than a profession. (Does not apply to junior organizations and horse shows.)
2. **Cash Awards** - Monies paid to successful contestants. (Synonymous with Premiums.)
3. **Class** - A group of like exhibits that are judged together, a subcategory of a division.
4. **Competition** - A contest between two or more exhibits.
5. **Division** - A generalized category of exhibits or a group of classes.
6. **Entry** - An object, animal or collection of objects or animals intended for exhibit.
7. **Exhibit** - An entry becomes an exhibit when it is shown or judged at the fair.
8. **Entry Fees** - A fee charged to enter a competition. All entry fees shall be included with the proper forms on or before the competition deadline.
9. **Exhibitor** - The owner of the exhibit.
 - a. In the senior department, members of a family are considered as one exhibitor and co-owners of exhibits. This includes mother, father, unmarried minor children (under 18 years of age) and minor foster children.
 - b. In the senior department, in classes that require that the exhibit be the creative work of the owner, husband and wife are considered separate exhibitors.
10. **Extended Division** - A division or class open to legal residents or producers in the State of California and any additional territory that may be specified in the Local Rules. Unless otherwise designated, all divisions are "extended" and limited to the State.
11. **Judging Systems** -
 - a. American - The judging process to rank exhibits against one another and award one first placing, one second, etc.
 - b. Danish - The judging process to compare each exhibit on its own merit against the scorecard or recognized standard and award as many first placings, etc. as merited.
12. **Junior Department** - A department provided for youth. *See also Junior Department.*
13. **Juried Show** - Competition where the juror(s) determines which exhibits will be displayed and judged for awards.
14. **Large Animals** - Beef, Sheep, Swine, Dairy Cattle, Dairy Goats (*exception Nigerian Dwarf Goats, to be designated at local level, but cannot be both Large and Small*), Boer Goats, Market & Fiber Goats, Horse, Alpaca and Llama.
15. **Small Animals** - Poultry, Rabbits, Cavies, Pygmy Goats, Avian Species and Dogs.
16. **Local Division** - A division or class open only to legal residents or producers in the county or district in which the fair is held, and any neighboring county/district(s) that may be specified in the Local Rules.
17. **Open Department** - See Senior Department.
18. **Open Junior Class** - A class open to all Junior exhibitors having no Junior organization affiliation requirement.

19. **Exhibitor Handbook** - An entry book, prize list, contest book or other publication specifying rules and awards for fair contests.
20. **Producer** - One who, in the area specified, raises in normal marketable or commercial quantities, the specific type of animal or product entered.
21. **Professional** - A person who engages in an event or activity as a livelihood rather than as a hobby.
22. **Senior Department** - Any department not considered a junior department.

II. ELIGIBILITY

Entry Process

1. By signing and submitting an entry form the exhibitors and their agents, parents and leaders acknowledge and agree that they:
 - a. Understand and have read these State Rules and local fair rules;
 - b. Agree to abide by them;
 - c. Certify that all information on the entry form is true and accurate; and
 - d. Agree to comply with the fair's decision regarding any alleged violation of the state or Local Rules.
 - e. In the event that it is determined there has been unethical treatment of animals or violation of state or federal regulations or of state or local fair drug policy rules, exhibitor names will be forwarded to F&E as well as given to the Network of California fairs and to appropriate government agencies.
2. Exhibitors are responsible for obtaining entry form(s) & rules from fair and submit the form(s) and any required fees by the closing date as specified by Fair Management.
3. No entry form or entry will be accepted after the closing date for entries.
4. Entry deadlines can be extended by the fair's Board of Directors only if the extension is made prior to the original closing date. *See also Horse Show Department.*
5. Substitutions can only be made within a division. Substitutions must be made when the exhibit arrives at the fairgrounds, or for animal, when registration certificates are checked. In the livestock department a minimum \$5 penalty must be paid prior to judging for each substitution made by the exhibitor in excess of two in the division. *See also Horse Show Department.*
6. Requests for refunds must be made in writing to the fair and may be granted upon approval of the Fair Management.
 - a. Refunds may be made only because of sickness, accident, or death, cancellation of a class or return of entries for lack of exhibit space.
 - b. Non-selected exhibits in a juried show are not eligible for refunds.
 - c. For animal classes, requests must be made prior to the event. Requests involving health or soundness of an animal must be accompanied by a veterinarian's certificate.

Ownership. Unless otherwise allowed in the exhibitor handbook, exhibitors must be legal owners of all entries. Ownership must be maintained through show date(s). *See also Junior Department and Horse Show Department.*

1. A complete exhibit eligible in more than one division and/or class will be entered and judged only in the division and/or class for which it best qualifies. Any exhibit not properly entered may be transferred to its proper class by Fair Management, whose decision may be changed only by the judge.
2. The Fair Management has the right to limit entries to facilities available and/or cancel any division or class in which there are not enough entries. Any return of entries or fees under this rule will be done on a nondiscriminatory basis. The decision of Fair Management under this rule is only appealable to the Chief Executive Officer (CEO), whose decision is final.
3. Fair Management may combine classes of 4 or less entries for meaningful competition.
4. Exhibitors may not submit the same entries to two or more fairs that require them to be on exhibit at the same time unless prior written approval has been obtained from both fairs. A copy of this approval must be submitted with entry forms.

Participation

1. In order to participate in a youth livestock program (excluding horse, cavies & dogs) at any California Fair, all exhibitors 9 years of age and older must obtain annual certification in the Youth for the Quality Care of Animals (YQCA) program or a comparable fair run program approved by the California Department of Food and Agriculture, Fairs and Expositions Branch. Those not certified are not eligible to participate at a California Fair.
2. The Fair Management shall deny entry or disqualify and remove any exhibit or exhibitor that is ineligible for competition under State and Local Rules or endangers the public or has violated State and Local Rules. The fair may require removal of the exhibitor and/or exhibit (including animals) from the fairgrounds.
3. Exhibitors, leaders, advisors, and parents found, after a chance to provide evidence and be heard before the Fair Management (CEO and staff) of unethical practices as set forth in the State and Local Rules or in actions inimical with the fair program shall result in the exhibit being disqualified and the forfeiture of any awards and/or privileges as may be deemed appropriate to the circumstances by the Fair Management. If the judging for the exhibit has not yet commenced the exhibitor, leaders, advisors, and parents may be denied entry in any exhibitions at the fair. The Fair Management shall report any such incidences of unethical or inimical behavior established by the fair as provided for in this rule, to F&E in writing and such reports may become the basis for any fair to refuse entries from the exhibitor, leaders, advisors, or parents for up to 5 years following the infraction.
4. Exhibits must be on exhibit as specified in the exhibitor handbook. Fair Management may allow late exhibit delivery or early removal of exhibits when it is in the best interest of the fair. Exhibits will not be removed from the fairgrounds before the release date printed in the exhibitor handbook except as determined by Fair Management in cases of sickness, accident, death, disciplinary actions requested by a youth program supervisor, or other circumstances which are in the best interests of the fair.
5. The exhibitor agrees to defend, indemnify, and hold harmless the fair, the county, and the State of California from and against any liability, claim, loss, or expense (including reasonable attorneys' fees) arising out of any injury or damage which is caused by, arises from or is in

any way connected with participation in the program or event, excepting only that caused by the sole active negligence of the Fair. The Fair Management shall not be responsible for accidents or losses that may occur to any of the exhibitors or exhibits at the fair. The exhibitor (or parent or guardian of a minor) is responsible for any injury or damage resulting from the exhibitor's participation in the program or event. This includes any injury to others or to the exhibitor or to the exhibitor's property.

6. Exhibitors, leaders, and advisors must be in good standing with the local and state organization(s) (4-H, Grange, FFA) to be eligible to exhibit at the fair.

Conflict of Interest Avoidance

1. Directors, Fair Management, Chief Executive Officer (CEO), and/or their spouses are not eligible to exhibit at their own district, county, or citrus fair except in timed events. Under no circumstances shall a director, fair management, CEO and/or their spouse be eligible to collect awards.
2. Department heads, judges, staff, anyone directly involved in the judging process, and their spouses are not allowed to exhibit or sign entry forms in any division in which they or their spouse are directly involved.
3. Minor children of Directors, Chief Executive Officer (CEO), Department Supervisors, staff and/or committee members may exhibit animals or articles which are the result of the child's own earnings or a gift made to the child, provided the requirements of pertinent rules are met. All other requirements for exhibiting must be met.

III. JUDGING

1. Judges should avoid any appearance of partiality and avoid unnecessary fraternization with exhibitors.
2. No person shall act as a judge in any division in which he/she or a member of his/her immediate family is an exhibitor, is in charge of an exhibit or division, in charge of a group of exhibitors, or a member of a group of exhibitors.
3. No person shall be allowed, under any circumstances, to interfere with the judge(s) regarding their adjudications, or with the fair's staff, or to offer any audible criticism of an exhibit or exhibitor. Violators of this rule shall be excused immediately from the competition and shall be subject to such additional penalties, including cancellations of awards, as the management shall consider proper.
4. The judge has the authority to:
 - a. Disqualify or transfer to the correct class any exhibit that does not meet the requirements of the division or class in which it is entered;
 - b. Disqualify any exhibit not properly cleaned or fitted;
 - c. Disqualify any exhibit that is in his/her opinion hazardous to public safety;
 - d. Examine the animals before entering the show ring; and/or
 - e. Refuse to make award to any animal that shows visible evidence of disease, deformity, or lameness.

No award will be made to exhibits eliminated under any of the above instances.

5. The judge may not waive State Rules.
6. The judge's decision is final. Fair Management may not request any changes in judges' rulings.
7. To encourage high standards, the judge shall award first, second, third place, etc. according to merit. If without merit, the judge shall make no award under any circumstances. The judge may award championships or other awards at his/her discretion for superior exhibits. This applies whether there are one or more exhibits in class.

IV. AWARDS AND SCORING

1. Fair Management is not responsible for errors on entry forms. No exhibitor shall be entitled to an award that has been disallowed as the result of his/her own error.
2. All divisions or classes will be judged under the American system and/or Danish system as stated in the fair's exhibitor handbook.
3. State "Judging Standards" are to be used where applicable. Local judging standards may be used if published in the exhibitor handbook.
4. Cash awards will be paid only as recorded on the signed Judging Sheet or judging affidavit and only to the exhibitor.
5. Fair Management shall withhold the payment of awards for exhibits that are determined ineligible under State and Local Rules and may recover awards that have been paid for ineligible exhibits.
6. No exhibitor shall receive more than two cash awards in any one class using American judging system. (See definition of exhibitor.)
 - a. When an exhibitor earns more than two awards in a class, the exhibitor will receive the two highest cash awards, and the lesser cash awards will be moved down the placings to other exhibitors; ribbons will be awarded as placed.
 - b. Any difference in payment limits under the Danish system of judging shall be printed in the exhibitor handbook.
 - c. When the fair combines classes, an exhibitor is entitled to two cash awards per each class that was combined. Judges should determine special awards as printed before combining.
7. Sweepstakes shall be awarded as specified in the exhibitor handbook based upon these scoring guidelines:
 - a. First award - 5 points; Second award - 3 points; Third award - 1 point.
 - b. Sweepstakes shall be awarded only when at least three separate exhibitors have achieved at least a combined point total of 30.
 - c. To receive sweepstakes awards, an exhibitor must have a minimum of ten points.
 - d. Sweepstakes points will be credited only to the exhibitor whose name appears on the entry form.
 - e. There are separate sweepstakes or high point rules for horse shows, which may be determined by the fair.

8. Ties which cannot be broken by the judge will be processed as follows (*See also Horse Show Department*):
 - a. 2-way tie for 1st place: Combine 1st and 2nd place money and divide equally between the two 1st-place exhibitors. The 3rd highest finisher receives 3rd place money etc.
 - b. 3-way tie for 1st place: Combine 1st, 2nd and 3rd place money and divide equally between the three exhibitors.
9. The fair will not guarantee sponsored donations.
10. Placing of ribbons does not guarantee correct judging placement. Only the official placing stated on the judging sheet(s) constitutes the final placement.

V. PROTEST

1. Protests will be considered only if there has been a violation of State or Local Rules that have not been enforced. Decisions of judges, veterinarians, weighmasters, breed callers, tail dock officials and timers cannot be protested and are final.
2. All Protests must be accompanied by a deposit of \$500.00 (cash, money order or certified check made payable to the fair). NOTE: The deposit will be returned if the protest is upheld. If the protest is upheld, the violator may be held liable for any portion of the direct costs incurred by the fair in the course of the protest resolution. Failure to reimburse the fair shall be cause for disallowing future entries in any of the network of California fairs.
3. Given the short duration of the fair:
 - a. The protestor shall make every effort to file the protest prior to judging. All protests must be filed in writing within 24 hours of the time of the cause of the protest and before conclusion of fair.
 - b. The fair will make every effort to resolve protests as quickly as possible. All exhibitors by entering an exhibit and all persons by filing a protest agree to cooperate with Fair Management to resolve protests in a timely manner.
 - c. Protests shall be adjudicated by Fair Management and/or members of Board of Directors.
4. Any exhibit involved in a filed protest before or during judging is eligible to compete until the protest is resolved.
5. Classes that involve a protested exhibit will not become official until the protest is resolved.
 - a. In championship or special award classes that involve the protested exhibit the judge shall also select 1st and 2nd runners-up in case of disqualification.
 - b. In the case of protest, the unofficial judging results may be used to prepare the sale list and other necessary information.
6. At the discretion of the CEO, judging can be delayed to allow time for the fair to resolve the protest if to do so does not unreasonably delay or disrupt the operations of the remainder of the fair judging and auction events.
7. Prior to judging the affected class, fairs may announce that an entry has been protested.

8. All questions concerning competition or non-protestable disputes or differences with staff or the exhibition not provided for under the State or Local Rules shall be referred to the CEO or their designee, whose decision shall be final.
9. Violations of State Rules may be appealed to F&E in writing.
10. An individual may appeal to F&E only after adjudication at the local level and only if:
 - a. The decision upholds a Local Rule that circumvents or is not in the spirit of a State Rule(s);
 - b. The individual can substantiate new and credible information that was not available at the time of the local decision; or
 - c. There was inappropriate adjudication at the local level that may have included conflict of interest, lack of due process, or a significant misinterpretation of rules.
11. A fair or state, national or international organization or subdivision thereof which has a significant stake in the interpretation of rules affecting the network of California fairs may make an appeal directly to F&E concerning multiple-fair issues, industry-wide issues, unavoidable conflict of interest or assistance in enforcing its own organization rules.
12. No protest will be accepted unless it:
 - a. Is filed or received, in writing, with a signed original and a signed duplicate copy;
 - b. Clearly states which rule has been violated;
 - c. States when the protestor first became aware of the facts and rule violation;
 - d. States the facts relied upon for the basis of the protest;
 - e. States that the protestor will cooperate with the investigation of the protest and that the protestor will be available and agrees to attend any hearing held to resolve the protest at the time and place directed by F&E;
 - f. Includes the names of supporting witnesses, with accessible phone numbers; and
 - g. Describes or attaches any documents relating to the protest, which must include the written decision issued by the local arbitrating body.
13. Fairs & Expositions Branch (F&E) must receive the appeal in writing within 24 hours from receipt of notice of local decision.
14. A hearing may be conducted at the discretion of F&E. The F&E Branch Chief may consult with and/or request that members of State Rules Advisory Committee participate in any hearing.
15. Once the Branch Chief has ruled on an appeal to F&E, no additional protest or appeal will be considered relating to that incident.

ADDITIONAL DEPARTMENT RULES

VI. AGRICULTURE, HORTICULTURE DEPARTMENT

Unless specified in the exhibitor handbook agricultural and horticultural products must have been produced by the exhibitor and exhibits must be at the stage of ripeness required by Sections [42513](#) and [42515](#) of the California Food and Agricultural Code in order to be considered for award.

VII. JUNIOR DEPARTMENT

Definitions. *See also Section I, Definitions.*

1. **Exhibitor** - The owner of the exhibit.
 - a. In the junior department, brothers and/or sisters are considered to be separate exhibitors.
 - b. In a college division market and showmanship classes the student designated on the entry form is considered the exhibitor.
2. **4-H, FFA, Grange Exhibitor** - Exhibitors who meet 4-H, FFA and Grange exhibitor requirements for the project(s) they enter.
3. **Independent Junior** - Exhibitor not eligible to compete in a certain category as a member of a 4-H, Grange or FFA junior organization.
4. **Open Junior Class** - A class open to all junior exhibitors and having no junior organization affiliation requirement.
5. **Ownership** - The growing, construction or purchase of exhibits as verified by the adult leader, teacher, or parent/guardian signature on the entry form for non-livestock exhibits, or as otherwise stated in the exhibitor handbook.
6. **Adult** - A parent, guardian, leader, instructor, or person whom the parent designates as responsible.
7. **Market Animal** - Any beef, sheep, swine, goat (for large animals) and poultry, quail meat pen, rabbit meat pen, single fryer rabbit and turkeys (for small animals), or as categorized by the fair, that are raised for the purpose of becoming food products for consumers.
8. **Market Ready** – A term that defines the amount of fat cover a market animal has and determines if an animal is ready to be harvested. Refer to XIII. Judging Standards below for market ready standards by specie.
9. **Terminal Sale** – A sale in which the market ready animals exhibited at the Fair are to be sent to a processing facility and harvested following the conclusion of the auction/fair. Transportation to the processing facility is organized by the Fair.
10. **Non-Terminal Sale** – A sale in which the market ready and/or breeding animals may be picked up alive by the buyer following the conclusion of the auction.

Exhibitor Age Requirements

1. FFA members may participate as members as early as entering into the seventh grade, until the end of the calendar year following the year of graduation from high school. (For example, a graduate this year is eligible until December 31 of next year.)
2. **4-H Age Requirements:** The levels of membership for 4-H are age based. Each level is defined as follows:
 - a. **Primary Level:** Must be 5 years old as of December 31, 2022 to exhibit at fair. Primary membership ends when members qualify as junior members. Exhibitors who are under 9 years of age on or before December 31, 2022 are not eligible to compete in large animal (Beef, Sheep, Swine, Dairy Cattle, Dairy Goats, Boer Goats, Market & Fiber Goats, Horse & Llama) competitions at California Fairs.

- b. **Junior, Intermediate, & Senior:** Must be 9 years old on or before December 31, 2022. Exhibitors are eligible to compete/exhibit through December 31st of the year in which they turn 19 years of age.
- 3. **Grange Members** must be at least 5 years old on January 1, 2023 to exhibit. They may exhibit until the end of the calendar year in which they reach age 19.
 - a. All **Grange Youth** must be 9 years old on January 1, 2023 to compete in large animal (Beef, Sheep, Swine, Dairy Cattle, Dairy Goats, Boer Goats, Market & Fiber Goats, Horse, Alpaca & Llama) competitions at California Fairs.
- 4. **Independent Exhibitors** must be at least 9 years old by January 1, 2023 to compete in large animal (Beef, Sheep, Swine, Dairy Cattle, Dairy Goats, Boer Goats, Market & Fiber Goats, Horse, Alpaca & Llama) competitions at California Fairs.
 - a. Exhibitors are eligible to compete/exhibit through December 31st of the year in which they turn 19 years of age.
 - b. Youth may be ineligible to participate as Independent if documented disciplinary action involving their project(s) has been taken against them by 4-H, FFA or Grange organizations. Length of ineligibility to be determined by Fair Management.
- 5. **Special Divisions** - Youth under 9 years of age must exhibit in special small animal and non-livestock divisions designated by the local fair, with the exception of Pee Wee Showmanship.
 - a. Pee Wee Showmanship is a learning experience for youth 5 to 8 years of age. No premiums or monetary awards to be provided by the fair as well as no possibility of participating in the livestock auction. Participants should sign a release of liability/Hold Harmless statement provided by the Fair.
- 6. For non-livestock junior exhibitors showing in divisions and classes other than 4-H, FFA, Grange and Independent, the local Fair Management may set requirements as to age, grade, etc. If these requirements are not printed in the exhibitor handbook, Independent age rule above will apply.

Exhibit Eligibility

- 1. Junior exhibitors must own and/or grow or construct their exhibits.
- 2. 4-H, FFA and Grange Exhibitors:
 - a. 4-H, FFA and Grange animal project members must be enrolled in the project for at least 60 days (120 days for horse and market beef) immediately preceding the opening day of the fair or event if held separately from fair in the case of horse shows.
 - b. Eligibility of a project according to 4-H, FFA, or Grange rules shall be determined by the exhibitor's 4-H Youth Advisor, FFA Advisor, Grange Youth Advisor, Local Leader, or designee.
- 3. Advisor, leader, teacher, or parent/guardian signature on the entry form is required by the fair certifying that:
 - a. Projects have been under their supervision in accordance with the rules and regulations of the organization and the fair; and
 - b. The entry is the project of the exhibitor and is eligible for exhibit.

Failure or refusal of such advisor, leader, or parent/guardian to sign the required entry form will prevent the exhibitor from entering that particular class(es).

4. Independent exhibitors must enter an open junior or Independent class, unless one is not available. If an open or Independent class is not available, junior exhibitors may enter an appropriate 4-H, FFA or Grange class. Division and/or class placement of Independents may be determined by Fair Management.
5. **Juniors who have been 4-H, FFA or Grange project members within 60 days (120 days for horse and market beef) prior to the fair are not eligible to compete in that project as Independent exhibitors or enter project(s) under a different organization. (Please refer to 4-H/FFA/Grange/Fairs & Expositions Youth Agreement at www.cdfa.ca.gov/fairsandexpositions for more information).**
6. All junior exhibitors must have project management records and proof of supervision available as to the length of project.
7. Independent junior exhibitors entering market animals must provide Fair Management with a picture of their animal, appropriate proof of ownership, permanent tag, tattoo and/or hog ear notch information 120 days prior to the fair for beef and 60 days for sheep, swine, and goats.
8. All junior exhibitors must have "on ground" supervision by a responsible adult.

Senior Department Restrictions

1. Junior exhibitors and junior organizations may be allowed to enter exhibits in senior department classes for which they are eligible only when:
 - a. "All Other" classes are not available; or
 - b. A class for the exhibit is not provided in the junior department; or
 - c. It allows participation in featured breed and/or sponsored association shows as defined by fair management. The junior exhibitor must also exhibit the project in the junior division.
2. Junior horse exhibitors may be allowed to enter the Senior Department horse show unless Local Rules prohibit.
3. Animals entered as individuals in the junior department cannot be entered in group classes of the senior department and vice versa.
4. When violations to rules 1-3 occur, the junior exhibitor is not eligible for 12 months following the infraction to exhibit in that animal species or division (non-livestock) as a junior at any California fair.

Livestock and Horse Exhibits, Ownership

1. Animal and horse projects must be owned (and leased horses as specified in this document) solely by and under the exhibitor's care and management and under the supervision of the organization in which the project will be shown as specified below. The official ownership date is the date shown on the receipt of sale unless the animal was bred by the exhibitor. The days are counted prior to the opening day of the fair unless the event in the case of horse shows is held separately from the Fair. Ownership must be maintained through show date(s) of fair or event. *See also VIII Livestock Department.*

- a. Market animals: Beef - 120 consecutive days; and 60 consecutive days for swine, sheep, veal, and goats.
- b. Breeding and feeder animals: 30 consecutive days.
- c. All small market animals (rabbits and poultry): 30 consecutive days.
- d. All horses and llamas: leased or owned 120 consecutive days.

Fairs will determine the ownership period requirement for any other animal species (e.g., potbellied pigs).

2. No animal exhibit (excluding rabbit & poultry) owned by a chapter or club, conducted as a joint project by two or more individuals, or jointly owned by two or more individuals is eligible in the junior department, unless the division or class specifically so states.
3. Under no circumstances may an exhibitor concurrently enter the same species of animal or bird (horses, beef cattle, dairy cattle, swine, sheep, dairy goats, meat goats, pygmy goats, poultry, pigeons, or rabbits) in FFA, 4-H, Grange, and Independent classes of the junior department (**Please refer to 4-H/FFA/Grange/Fairs & Expositions Youth Agreement at www.cdfa.ca.gov/fairsandexpositions for more information**).
4. No junior exhibitor may exhibit an animal in a market class once it has been sold as a market animal through a fair junior livestock auction. These animals may be shown following the 30 consecutive day ownership requirement as breeding animals only. All champion and reserve champion market animals will be permanently identified by the fair if sold through a fair junior livestock auction unless these animals are sold at a terminal sale with no live animal pick-up.
5. Animals shown in showmanship must be owned (or leased for horses) by the exhibitor, entered by the exhibitor and shown in an appropriate market, breeding/conformation, or performance class. If dog showmanship is the only class offered, dogs are eligible for showmanship without competing in performance or conformation classes. If the exhibitor has a market animal that does not meet the weight requirements and as a result may not show in an individual market class, the exhibitor may use this animal for showmanship if and only if this animal is the only animal the exhibitor has brought to the Fair.
6. Market animals intended to be sold through the Fair's Junior Livestock Auction must be entered into a market judging class and be market ready at the time of judging to sell. It is recommended that an official "Intent to Sell" list be available in the Livestock Office for each exhibitor and/or parent to sign a declaration of their intent to sell after the market animals have been judged, especially if the Junior Livestock Auction is a terminal sale. If the exhibitor has entered two market animals, they must place their signature to the animal that they intend to sell and cross out and initial the animal that will not be sold. If declaration by signature is not on the list, highest placing animal will be sold.

If the Fair's Junior Livestock Auction is terminal, the market animals declared will be added to Junior Livestock Auction sale order and sold for resale or custom processing only. All exhibitors must be present to sell their own animal when the animal is scheduled to sell and as determined by the posted sale order. If the exhibitor is not present when their animal is due in the auction block, then the animal will not sell, and the exhibitor will forfeit the ability

to sell at any point in the sale. Once the market animal has been sold through the Junior Livestock Auction, ownership is then transferred to the buyer with the highest bid. If the Fair's Junior Livestock Auction is terminal, no live animal pick up is allowed, except by the transportation provided by the Fair to the processing facility.

7. Horse exhibits:

- a. Proof of ownership or lease must be available at check-in time.
- b. Leased horses cannot be shown for conformation in the halter horse division.
- c. 4-H, FFA, Grange and Independent exhibitors may show leased horses, provided the member has responsibility for the care and management of the horse during the period of the lease; and the signed lease between owner and member, with a clear picture of a side view of the horse or some permanent identification is filed at least 120 consecutive days prior to the fair or event/horse show if held separately from the fair, at the County 4-H, FFA, or Grange office, or with a person designated by those offices. Independent exhibitors must file with the fair office.
- d. Junior exhibitors cannot ride or show stallions unless it is specifically provided for by the breed association and in that case only in those specific breed classes at an US Equestrian sanctioned show.

Livestock & Horse Exhibits, Other

1. Junior exhibitors are expected to groom and care for their animal(s) when at the fair. They shall refrain from accepting active assistance from adults and non-exhibiting youth unless the junior exhibitor is actively engaged, and the assistance is only for instruction. Local fair rules will determine enforcement.
2. Junior exhibitors in 4-H, FFA, Grange and Independent classes must wear properly strapped headgear in mounted or horse-drawn vehicle competition. Headgear must be approved by American Society for Testing and Materials / Safety Equipment Institute.

VIII. LIVESTOCK DEPARTMENT

See also Livestock rules in Section VII Junior Department.

Definitions (See also Section I Definitions.)

1. **All Other Breeds** - Breeds not previously listed that are from recognized breed associations within the specie.
2. **Breeder** - Owner of the dam at conception. Also, owner of the egg donor for ovum/embryo transfer.
3. **Drug** - a) any substance intended for use in the diagnosis, cure, mitigation, prevention, or treatment of disease; and b) any substance, except food and water, which is intended to affect the structure or function of the body of any exhibit animal.
4. **Exhibitor** - The owner of the exhibit.

- a. In the senior department, members of a family are considered as one exhibitor and co-owners of exhibits. This includes mother, father, unmarried minor children (under 18 years of age) and minor foster children.
 - b. In the junior department, brothers and/or sisters are considered to be separate exhibitors. See Section VII for definition of junior.
 - c. In college division market and showmanship classes the student designated on the entry form is to be considered the exhibitor.
5. **Grade-Crossbred** - Animals which do not meet registration requirements.
 6. **Nurse Cow** - Cow that is not the natural nursing mother.
 7. **Pony** - For non-breed horse shows, ponies are those horses standing less than 14.2 hands (56.8 inches) high. For breed horse shows and registered classes within non-breed shows, refer to the breed association rules which apply.
 8. **Purebred Animal** - An animal the breeding of whose sire and dam traces directly to registered animals of the same breed.
 9. **Purebred Registered Animal** - An animal that is registered with a recognized breed association and that meets the breed association's requirements of purebred.
 10. **Range Registered Animal** - Animals that have been issued range certificates in lieu of full registration certificates.
 11. **Recognized Breed Associations** - Organizations which maintain pedigrees, issue certificates of registration, and maintain a permanent office.
 12. **Recorded Grade** - An animal that is registered or recorded with a recognized breed association and does not meet that association's purebred registration requirements.
 13. **Replacement Female** - A heifer, ewe, gilt, or doe raised for the purpose of replacing another female within a reproductive herd, or flock. Replacement females may be exhibited and considered as non-terminal auction animals.
 14. **Veal** - Bovine primarily fed with milk or milk replacer. Local fair will establish guidelines for weights according to local industry standards of market animals.

Participation

1. Exhibitors must be able to prove ownership.
2. Exhibit animals will not be muzzled while on the fairgrounds.
3. Any animal that does not meet class requirements of weight, age, identification, etc. will not be paid premiums.
4. No animal may be entered in more than one division in the Livestock Department unless provided for in the specifications of the division. However, market or feeder animals may be entered in both divisions for individual and pens of market or feeder animals.
5. Animals entered in market or feeder divisions may not be entered in breeding divisions.

Animal Identification

"Please Notice" - It is unlawful to remove official identification.

1. All animals (except horses or market and feeder animals) shall be identified by a permanent number (ear tag, tattoo, photo or drawing, or brand required by breed association, ear notching or microchip) on the animal which matches the number recorded on the entry form.
2. When identification numbers are in both ears and are different, both numbers shall be recorded on the entry form.
3. Registered dairy cattle shall meet their breed associations' requirements for identification.
4. An exhibitor may not use the same permanent marking on more than one animal of the same breed and sex during: any five-month period for swine, any two consecutive calendar years for sheep, or any 12-month period for all other livestock (except that pigs may have the same litter mark).
5. For market and feeder animals, an identifying number will be placed or attached to the animal by the fair, or designee, and must be on the animal at all times or awards will not be paid.

Market Animals

1. All market animals owned by Independent juniors shall not be discriminated against by the sale program.
2. If the fair requires a terminal sale, the Local Rules must state it in the exhibitor handbook. Exhibitors and their parents or guardians must agree that upon entry into market competition and qualification by the market judge, the animal(s) will be sold and processed.
3. Desirable market weight will be a consideration in market animal judging.

Breeding Animals Exhibit Requirements

1. To qualify for exhibit and judging, the following information must be provided on the entry form by the closing date of entry:
 - a. Identification of each animal at least by
 - i. dam, birth date and ear tag, notching, tattoo, photo, or drawing; or by
 - ii. the registration number.
 - b. Sire's registration number for Get of Sire entries.
 - c. Dam's registration number for Produce of Dam entries.
2. If the above information is completed after close of entry, a \$5 penalty fee per entry may be required by the fair prior to judging to qualify for judging.
3. Individual animals shown in group exhibits need not be identified either on the original entry form or on supplementary entry forms unless required by a local rule.
4. Grade or Unregistered Purebred Animals by Registered Sire
 - a. Animals that have been registered as purebred by a breed association are not eligible in grade or unregistered classes.
 - b. Commercial unregistered animals including range, stocker, feeder, and replacements, and Range Registered or Recorded Grade animals are ineligible in Registered or Purebred divisions.

Registered Purebred Animal Registration Certificates

1. All animals in "registered purebred breeding animal" divisions must be registered and recorded with a United States (U.S.) breed association in the exact name of the exhibitor (owner) as declared on the entry form, except for:
 - a. Pigs, 12 months or younger, which are still owned by the breeder. Litter registrations are acceptable if recorded with their breed association and if they identify the litter by birth date, sire, dam, and ear notching; and
 - b. Animals whose breed association requires an inspector's approval before registering. The animal cannot be more than 12 months of age on the opening day of the fair. Exhibitors may present a statement by the secretary of the association stating that the animal is eligible to be registered. This statement must identify the animal by birth date, sire, dam, and ear tag, tattoo, or notching.
2. Original registration certificates, a stamped duplicate issued by a U.S. breed association, or other documents mentioned above must be presented to the management when the animals arrive on the fairgrounds and must be kept on hand.
 - a. Original registration certificates faxed to the fair by the U.S. breed association will also be accepted and retained by the fair. Photocopies, letters, and telegrams are not acceptable.
 - b. Clerks are instructed to correct entry records exactly as shown on the certificate. (Any exceptions will be based solely upon the recognized U.S. breed association's standard practices for issuing registration certificates. A written verification from the association of any deviation in issuing practices must be on file with F&E.
3. When the owner and breeder names are not exactly the same on the registration certificate, the fair will hold all of the exhibitor's awards until the fair receives a statement from the breed association verifying that the various names are recognized as the owner and/or breeder and including the owner's mailing address.
4. No deviation from or alteration in the information on a registration certificate will be permitted unless clearance in writing is first obtained from the breed association that issued the certificate. Evidence of any attempt to alter information on a registration certificate shall be reported immediately to F&E and may become the basis for any California fair to refuse entries from the exhibitor and/or its agent.

IX. ANIMAL SPECIES RULES

State and Federal regulations concerning animal weighing and harvesting, and beef and pork promotion assessments also apply.

Cattle (Beef, Dairy, Veal)

1. Yellow transportation slips issued by the fair are mandatory when transporting cattle to and from the fair. ([CA Food & Ag Code 21054](#)).
2. Brand Inspection requirements for cattle ownership will be enforced ([CA Food & Ag Codes 21051f](#), [21702](#), [21703](#)).
3. **Beef Cattle**

- a. Market/feeder beef are steers and heifers only.
- b. All Registered Purebred Breeding females 24 months of age or older on the opening day of the fair must: (1) have a calf; or (2) show obvious signs of pregnancy; or (3) have a veterinarian's certificate of pregnancy; or (4) have a veterinarian's certificate stating that the animal is or has been an embryo producing female.
- 4. **Dairy Cattle.** Registered Purebred junior and senior yearlings in milk must be shown as two-year-old in both the individual and group classes.
- 5. **Veal.** "Veal" refers to steers, bulls, and heifers.

Sheep

- 1. **Tail Docking** - To qualify for exhibit market lambs must be docked such that the tail (dock) is healed and can be lifted from the exterior. Lambs that have no dock will not be eligible.
- 2. Market lambs are prohibited from showing yearling teeth. Market lambs must show only lambs teeth.
- 3. Market/feeder sheep are wethers and ewes only.
- 4. Registered Purebred Breeding Animals
 - a. Flock numbers, and not registration numbers, shall be used to identify all entries. Flock numbers and breeder's initials, name or association prefix shall be on commercially used tags attached to the ear or tattooed in the ear for yearlings and lambs bred by the exhibitor. Lambs born from a purchased, bred ewe can bear the ear tag of the owner at the time of birth. They do not have to have original breeder's ear tag.
 - b. An exhibitor may not use the same flock number on more than one animal during any two consecutive calendar years.
- 5. Natural Colored Sheep may show in "All Other Breeds" division when a separate division is not offered.
- 6. Certified registered and pedigree listed sheep with certificates are eligible to exhibit.

Wool

- 1. Only complete fleeces sheared from sheep owned by the exhibitor and in the grease are eligible for competition. Manufacturers and dealers are excluded.
- 2. Fleeces shall not be more than 12 months growth. The definition of "12 months" shall be the definition commonly accepted by the wool trade. Thus, if a fleece is actually slightly more than 12 months growth, due to unavoidable delay in obtaining shearers, or by weather, it shall be termed "12 months" wool.
- 3. No wether fleeces may be included.
- 4. Each exhibitor will be limited to two fleece entries in one class, except for the group class. A group of fleeces must be owned by one exhibitor, and each fleece must have been judged in individual fleece classes.
- 5. The judge may classify or reclassify fleeces before making awards.
- 6. Fleeces shall be rolled, flesh side out and placed in a clear plastic bag. Paper twine is discouraged.

Swine

1. Market/feeder swine are barrows and gilts only.
2. All Registered Purebred Breeding females junior yearling or older must have raised a litter of pigs to be eligible for exhibit.
3. Potbellied Pigs must be registered with the National Committees on Potbellied Pigs, Potbellied Pig Registry Service, Inc., or the International Potbellied Pig Registry.

Goats

1. Dairy Goats

- a. Registered Purebred Breeding Animals:
 - i. Animals with a "Certificate of Registry" (Blue Border) issued by the American Dairy Goat Association are eligible.
 - ii. Animals with a "Certificate of Registry" (Brown Border) issued by the American Dairy Goat Association are not eligible.
 - iii. The American Goat Society issues registration certificates for purebred animals only.
- b. Recorded Grade Breeding Animals: All animals registered Experimental (Blue Border Experimental), or Recorded (Brown Border Recorded) including Experimental, Native on Performance and Native on Appearance.

2. Pygmy Goats

- a. All animals must be registered with either the American Goat Society, Inc., or the National Pygmy Goat Association.
- b. Either horned, tipped or de-horned animals are permissible.

3. Angora Goats

- a. All animals must be registered with the American Angora Goat Breeders Association, Rock Springs, Texas.
- b. Either long or short clips are permissible.

4. Boer Goats

- a. All animals must be registered with the American Boer Goat Association, the International Boer Goat Association, Inc., the IBGA or the Canadian Boer Goat Association. Original registration certificate is required and must be in the owner's name.
- b. Either horned, tipped, or de-horned animals are permissible.

5. Market Goats

- a. Market goats are wethers and does only, no bucks allowed.
- b. Market goats are prohibited from showing yearling teeth. Market goats must show only milk teeth.
- c. Either horned, tipped, or de-horned animals are permissible.

X. ANIMAL HEALTH RULES

Fairs will make a reasonable effort to enforce state and federal animal health regulations, and they have the right to seek assistance from the appropriate agencies. For assistance or an entry

permit contact the California Department of Food & Agriculture (CDFA), Animal Health and Food Safety Services (AHFSS) Animal Health Branch (AHB). Headquarters: 1220 N St., Sacramento, CA 95814, (916) 900-5052.

Eligibility. *See also Eligibility Rule II - 1.*

1. Any inhumane activity to animals by the exhibitor, as determined by fair management in consultation with the fair veterinarian, may cause disqualification, forfeiture of awards, and removal of the exhibit or exhibitor from the fairgrounds
2. Animal health decisions will be made in the best interest of the animal and for the other animals at the fair as determined by fair management in consultation with the fair veterinarian.
3. No animal that shows any evidence of any active, unsightly, or communicable disease, or any unsightly disease or other condition shall be admitted or allowed to remain on the fairgrounds.
4. No animal shall be admitted to a fairgrounds from any premises under quarantine for disease.
5. Management reserves the right to require health inspections and/or diagnostic tests to be performed before, during or after animals are on the fairgrounds and to implement disease control procedures, which may become necessary in the event of an emergency. The health of animals, when determined by the official veterinarian, shall be final. Exhibitors who refuse to allow their animals to be examined shall be disqualified and such violation shall be reported to F&E. No refund will be made.
6. All exhibitors must comply with all state and federal animal health regulations and the fair's health requirements, including submittal of the fair's certificate of animal medication. State animal health officials may enforce additional entry requirements if there is a disease outbreak in California or other states. This may include disease testing or restrictions on entering certain geographical areas.
7. Drench guns are not approved for use while on the fairgrounds. Anyone found to be using any type of drench gun to administer liquids or paste into any animal without the supervision and direction of the official fair veterinarian and/or designated fair official will result in exhibit and/or exhibitor being disqualified.
8. Castration sites shall be healed and free of inflammation.
9. Sellers are responsible for animals that are condemned or rejected at processing centers, unless contamination/injury occurred after the sale.

Use of Pharmaceuticals in Market Animals:

1. Signature on entry form signifies compliance with all manufacturer and veterinarian pharmaceutical, biologic and chemical instructions and withdrawal requirements, and that all off-label treatments to market animals have been administered lawfully in accordance with a prescription from a California-licensed veterinarian whose statement notes dosage, date, and purpose for administration.
2. All exhibitors must advise management of any drugs and medications administered to an animal that might still be detected at the time of showing and at meat inspection. The name of the drug, its purpose, withdrawal time, route, time, and date of administration must be presented to management prior to the showing and sale of the animal. Livestock treated within the specified withdrawal period cannot be sold without notifying the buyer.

3. Exhibitors must complete the fair's medication certificate prior to sale.

CATTLE

Cattle Entries from California

1. All female dairy cattle four (4) months of age and over must bear evidence of official calfhood vaccination against brucellosis with a legible, official tattoo visible in the right ear.
2. All dairy cattle, all bulls 18 months of age and over, and non-virgin bulls less than 18 months of age changing ownership require an official identification eartag.
3. All bulls 18 months of age and over, and non-virgin bulls less than 18 months of age, require a negative individual PCR trichomoniasis test performed within 60 days prior to change of ownership, except bulls used solely for exhibition that were confined to the exhibition location, without access to mature female cattle and will return directly to the premises of origin after exhibition. If testing is required, the sample must be run individually and cannot be pooled.
4. Acceptable methods for official identification of cattle include:
 - a. Official USDA individual identification eartags:
 - i. National Uniform Eartagging System (NUES) eartags:
 - USDA metal brucellosis calfhood vaccination (orange) eartags for females
 - USDA metal "silver brite" eartags
 - ii. Animal Identification Number (AIN) eartag (15 digits long, must begin with 840, usually Radio Frequency Identification Devices [RFID])
 - b. Breed registration tattoos with accompanying registration paperwork.
5. It is unlawful to remove official identification eartags. Requests to remove an official identification eartag must be submitted to CDFA, AHFSS in writing at least 72 hours prior to the need to remove the eartag. The request must include a photo of the eartag, the reason the eartag must be removed, and all other official eartags on the animal.

Cattle Entries from Other States

1. All exhibition cattle entering California require individual official identification, an Interstate Livestock Entry Permit issued within 15 days prior to entry, and an Interstate Certificate of Veterinary Inspection (ICVI) with an inspection date within 30 days before movement into the state. Official identification must be listed on the ICIV.
2. Acceptable methods for official identification of cattle include:
 - a. Official USDA individual identification eartags:
 - i. National Uniform Eartagging System (NUES) eartags:
 - USDA metal brucellosis calfhood vaccination (orange) eartags for females
 - USDA metal "silver brite" eartags
 - ii. Animal Identification Number (AIN) eartag (15 digits long, must begin with 840, usually Radio Frequency Identification Devices [RFID])
 - b. Breed registration tattoos with accompanying registration paperwork.
3. It is unlawful to remove official identification eartags. Requests to remove an official identification eartag must be submitted to CDFA, AHFSS in writing at least 72 hours prior to the

need to remove the eartag. The request must include a photo of the eartag, the reason the eartag must be removed, and all other official eartags on the animal.

4. Testing and/or vaccination requirements include the following:
 - a. All female dairy cattle four (4) months of age and over must bear evidence of official calfhood vaccination against brucellosis with a legible, official tattoo visible in the right ear.
 - b. All sexually intact dairy cattle six (6) months of age and over require a negative tuberculosis (TB) test within 60 days prior to entering California or must originate from a TB accredited free herd with documentation of the herd number and test date.
 - c. Cattle do not require a brucellosis test unless originating from a designated brucellosis surveillance area.
 - d. All bulls 18 months of age and over, and non-virgin bulls less than 18 months of age, require a negative individual PCR trichomoniasis test performed within 60 days prior to entry, except bulls used solely for exhibition that were confined to the exhibition location, without access to mature female cattle and will return directly to the state of origin after exhibition. If testing is required, the sample must be run individually and cannot be pooled.

SHEEP AND GOATS

Sheep and Goat Entries from California

1. All sheep and goats entering fairs require individual official identification that must be kept on the animals. Acceptable methods of official identification of sheep and goats include:
 - a. Official USDA individual identification eartags:
 - Animal Identification Number (AIN) eartags (15 digits long, must begin with 840, usually Radio Frequency Identification Devices [RFID])
 - Scrapie eartags: either flock identification eartags (flock identification number with individual animal number) or serial eartags (alphanumeric combination for individual animal).
 - b. Legible breed registration tattoos in the ears (or tail-web of earless goats) if accompanied by breed association registration papers. Breed associations that are approved by USDA to serve as official identification can be found at USDA's scrapie program website, https://www.aphis.usda.gov/aphis/ourfocus/animalhealth/sa_animal_disease_information/sheep-goat/registry-tattoos-as-official-id.
 - c. Electronic implants (microchips) when accompanied by registration papers and microchip scanner. Microchips must be ISO 11784/11785 compliant, contain 15 digits, and begin with 840. Since 2019, microchipped sheep and goats must be tattooed with a legible "E" if the implant is at the base of the ear or an "ET" if the implant is in the tail fold; the tattoo must be at least 0.3 inches high in the ear, or in the case of earless animals, the tail fold.
2. It is unlawful to remove official identification eartags. Requests to remove an official identification eartag must be submitted to CDFA, AHFSS in writing at least 72 hours prior to the need to remove the eartag. The request must include a photo of the eartag, the reason the eartag must be removed, and all other official eartags on the animal.
3. Fairs will not accept:

- a. Animals from scrapie-infected flocks, scrapie source flocks, or scrapie "non-compliant" flocks
 - b. Animals that are scrapie-positive, scrapie suspects or scrapie exposed unless they have been evaluated and approved for exhibition by the state scrapie epidemiologist.
4. Fairs will keep records of the consignor, buyer, and animal identification for five (5) years when animals change ownership in a public sale at the fair.
 5. Fairs will try to accommodate Scrapie Flock Certification Program members with separate space if practical. Breeding animals should be housed in separate enclosures or locations from animals that are not in the certification program, if practical.
 6. Sheep or goats within 30 days pre-or post-parturition, or with vaginal discharge, shall if practical, be kept separate from animals from different flocks and in an area that can be properly cleaned and disinfected.

Sheep and Goat Entries from Other States

1. All exhibition sheep and goats entering California require individual official identification, an Interstate Livestock Entry Permit issued within 15 days prior to entry, and an Interstate Certificate of Veterinary Inspection (ICVI) with an inspection date within 30 days before movement into the state with the following scrapie statement "The animals are not scrapie positive or suspect or from a scrapie non-compliant flock". Official identification must be listed on the ICVI.
2. Acceptable methods of official identification of sheep and goats include:
 - a. Official USDA individual identification eartags
 - Animal Identification Number (AIN) eartags (15 digits long, must begin with 840, usually Radio Frequency Identification Devices [RFID])
 - Scrapie eartags: either flock identification eartags (flock identification number with individual animal number) or serial eartags (alphanumeric combination for individual animal).
 - b. Legible breed registration tattoos in the ears (or tail-web of earless goats) if accompanied by breed association registration papers. Breed associations that are approved by USDA to serve as official identification can be found at USDA's scrapie program website, https://www.aphis.usda.gov/aphis/ourfocus/animalhealth/sa_animal_disease_information/sheep-goat/registry-tattoos-as-official-id.
 - c. Electronic implants (microchips) when accompanied by registration papers and microchip scanner. Microchips must be ISO 11784/11785 compliant, contain 15 digits, and begin with 840. Since 2019, microchipped sheep and goats must be tattooed with a legible "E" if the implant is at the base of the ear or an "ET" if the implant is in the tail fold; the tattoo must be at least 0.3 inches high in the ear, or in the case of earless animals, the tail fold.
3. It is unlawful to remove official identification eartags. Requests to remove an official identification eartag must be submitted to CDFA, AHFSS in writing at least 72 hours prior to the need to remove the eartag. The request must include a photo of the eartag, the reason the eartag must be removed, and all other official eartags on the animal.

4. Rams six (6) months of age and over imported into California require a negative *Brucella ovis* test within 60 days before entry OR must originate from a *Brucella ovis* certified free flock. The ICVI must include the animal's official identification number, test results, name of the approved laboratory, date of the test, and the "*Brucella ovis* free flock number", if present.

SWINE

Swine Entries from Other States

1. All exhibition swine entering California require individual official identification (ID), an Interstate Livestock Entry Permit issued within 15 days prior to entry, and an Interstate Certificate of Veterinary Inspection (ICVI) with an inspection date within 30 days before movement into the state. Official identification must be listed on the ICVI.
2. Acceptable methods for official identification of swine include:
 - i. National Uniform Eartagging System (NUES) eartags:
 - USDA metal "silver brite" eartags
 - USDA plastic swine eartags
 - ii. Animal Identification Number (AIN) eartag (15 digits long, must begin with 840, usually Radio Frequency Identification Devices [RFID])
 - iii. Premises Identification Number (PIN) eartags.
- b. Ear notches or tattoos (ear or inner flank) if recorded with a purebred registry association with registration papers attached to the ICVI
3. It is unlawful to remove official identification eartags. Requests to remove an official identification eartag must be submitted to CDFA, AHFSS in writing at least 72 hours prior to the need to remove the eartag. The request must include a photo of the eartag, the reason the eartag must be removed, and all other official eartags on the animal.
4. No testing, including brucellosis and pseudorabies, is currently required.

EQUINE

Equine Entries from Other States

1. All exhibition equine entering California require individual official identification, an Interstate Certificate of Veterinary Inspection (ICVI) with an inspection date within 30 days before movement into the state, and evidence of a negative Equine Infectious Anemia (EIA) test performed at a USDA-approved laboratory within 12 months before the date of entry. A pending EIA test result does not satisfy the entry requirement. The requirements apply to horses, ponies, mules, donkeys, burros, and zebras.
2. Instead of an ICVI, equine may be moved on an Extended Equine CVI (EECVI) Movement Permit, also known as an equine passport.
3. Acceptable methods for official identification of equine include:
 - a. Complete written physical description of the animal that includes the animal's name, age, breed, sex, color, distinctive markings including brands, whorls, and scars, and any form of identification such as tattoo or microchip, if present.

- b. Series of four (4) photographs with four (4) views (left-side, right-side, front view, and a view from behind).
- c. Unique individual identification tattoo or brand associated with an official equine registry. Official registration papers must accompany the animal.
- d. Electronic implants (microchips) that are ISO 11784/11785 compliant and contain 15 digits. Microchips are implanted in the nuchal ligament on the left side of the neck. A microchip scanner should accompany the animal.

POULTRY

Poultry Entries from Other States

1. All exhibition poultry entering California require official identification (ID) and an Interstate Certificate of Veterinary Inspection (ICVI), unless coming from a flock participating in the National Poultry Improvement Program (NPIP) and accompanied by the documentation required by that program (VS Form 9-3).
2. All exhibition poultry entering California shall be free of any evidence of Avian Influenza, Virulent Newcastle Disease, and all other contagious diseases.
3. Acceptable methods of official identification of poultry include:
 - a. Identification devices or methods approved for use in the NPIP, such as sealed and number leg bands or wing bands.

RABBIT AND CAVY

Rabbit and Cavy Entries from Other States

1. All rabbits and cavies are recommended to have an Interstate Certificate of Veterinary Inspection (ICVI). An ICVI is required if coming from a state affected by Rabbit Hemorrhagic Disease (RHD). Animals must be inspected by an accredited veterinarian within 72 hours prior to shipping to California. The following statements, listed on California's regional quarantine, must be included on the ICVI:
 - All rabbits and hares in the shipment have been examined for and found free of communicable diseases, and
 - All rabbits and hares have originated from a single premise that has no signs of a communicable disease, and
 - There have been no movements of rabbit and hares onto the premises over the past 30 days, and
 - The animals have had no contact with wild rabbits or hares in the past 30 days.
2. Persons who intend to bring their animals back to the origin state after the show should check with their state's department of agriculture to make sure the animals will be allowed to return to origin state.

XI. HORSE SHOW DEPARTMENT

State Rules in Sections I-X also apply where there is no conflict.

Rules for Horse Show Management. At US Equestrian and/or breed association approved horse shows, association rules shall apply. At non-US Equestrian approved horse shows, US Equestrian rules will be used as a guideline unless otherwise specified in State or Local Rules. **(See additional rules under Management)**

Exhibitors

1. The age of an exhibitor on **January 1** shall be maintained through the calendar year.
Amateur Definition: a person who does not give riding lessons and/or ride, train, or show horses for money or assist the spouse or immediate family in this activity. This includes a person under the age of 18 years.
 - a. The management reserves the right to question anyone's amateur standing if the question of status has been presented with reasonable cause. The decision of the horse show management shall be final.
 - b. At US Equestrian approved and breed association approved horse shows, their definition of amateur applies.
2. Exhibitors shall provide the following on the entry form for each entry if registered: (a) owner's name; (b) breed; (c) name of animal; (d) sex; and (e) year of birth. In breed classes where registration papers are required, the owner's name as listed on the registration papers must be the same as on the entry form. Registration numbers of animals and their sires and dams will be required as per breed association.
3. Upon approval by the Board of Directors, post entries can be accepted at double the entry fee unless a different penalty fee is printed in the exhibitor handbook.
4. Substitutions can only be made within a division. Substitutions must be made when the entry arrives at the fairgrounds. For horse shows, a substitution is considered the horse, not each class in which it is entered. A \$5.00 penalty per horse must be paid prior to judging for each substitution made by the exhibitor.
5. All riders, drivers, and attendants shall be neatly and suitably dressed on entering the show ring. Horse show manager shall have final decision.

Junior Horse Show Exhibitors in 4-H, FFA, and Grange classes, including Independent exhibitors in those classes:

6. Junior Department rules (VII) also apply.
7. Exhibitors must wear properly strapped headgear in mounted or horse-drawn vehicle competition. Headgear must be approved by American Society for Testing and Materials/Safety Equipment Institute.
8. Junior exhibitors are expected to groom and care for their animal(s) when at the fair. They shall refrain from accepting active assistance from adults and non-exhibiting youth unless the junior exhibitor is actively engaged, and the assistance is only for instruction. Local fair rules will determine enforcement.

Ownership or Lease

1. Any horse exhibited in the junior or youth division must be owned or leased by the junior exhibitor showing the horse or owned by the junior exhibitor's parent, stepparent, sibling, half-sibling, stepsibling, grandparent, step grandparent, sibling's spouse, half sibling's spouse, stepsibling's spouse, or legal guardian (as evidenced by court documents) or owned by the institution in which the junior exhibitor is enrolled as a ward. Separate legal entities, such as family corporations, trusts, or partnerships, are also authorized owners of the youth exhibitor's horse so long as all legal and equitable owners and beneficiaries of the legal entity are individuals specifically authorized by this rule. "Owned" means, in addition to other legitimate methods of acquiring ownership, the bona fide legal ownership obtained for adequate consideration in reasonable relationship with the actual market value of the horse.
2. Horse projects must be owned or leased by and under the exhibitor's care and management and under the supervision of the organization in which the project will be shown 120 consecutive days prior to the opening day of fair or event/show if held separate from fair. The official ownership date is the date shown on the receipt of sale unless the animal was bred by the exhibitor. The days are counted prior to the opening day of the fair or event.
 - a. Leased horses cannot be shown for conformation in the halter division.
 - b. For owned horses, proof of ownership must be available at check in.
 - c. For leased horses, the lease, signed by the owner and the 4-H, FFA, Grange or Independent exhibitor, and a clear picture of a side view of the horse or some permanent identification must be filed at least 120 consecutive days prior to opening day of the fair or event/show if held separately from the fair at the county 4-H, FFA, or Grange office or with a person designated by the 4-H Youth Advisor, FFA Advisor or Grange Youth Advisor.
3. Horses owned as a joint project may only be shown by one designated exhibitor at an individual show.

4. All Junior Horse Show Exhibitors:

- a. Fair Management will not offer Lead Line classes in fair sponsored Youth Horse Shows. Lead Line classes may be offered in Open Horse Shows or according to the provisions specified in Rule 5 - a, Special Divisions, ADDITIONAL DEPARTMENTAL RULES, Section VII. Junior Department, page 13.
- b. Fair Management will not allow junior exhibitors to ride or show stallions unless it is specifically provided for by the breed association and in that case only in those specific breed classes at a US Equestrian sanctioned show.
- c. Junior horse exhibitors may be allowed to enter the Senior Department horse show unless Local Rules prohibit.

Participation

1. Ponies entered in classes in which horses are eligible to compete cannot be shown in pony classes at the same show. Fair Management can restrict ponies from entering certain classes by stating so wherever applicable in the exhibitor handbook.
2. Donkeys and mules cannot be shown in "all other breed" halter classes.
3. Elimination s, if deemed necessary by the management, may be held in classes with large entries. The exhibitor shall be expected to ascertain whether eliminations will be held.

Management

1. No show or contest official or his/her spouse shall enter or exhibit horses in any show or contest at which he/she is officiating, nor may any horse owned by such person be entered or exhibited. A show contest official shall be defined as any person performing the duties of a show manager, judge steward, show secretary, cutter, or chariot race official, or any other horse contest. Duties include but are not limited to:
 - a. Contacting or hiring of judges; and
 - b. Acceptance of entries or entry fees.
2. Minor children of Directors, Chief Executive Officer (CEO), Department Supervisor, Show Manager, staff and/or committee members may exhibit horses which are the result of the child's own earnings, or a gift made to the child, provided the requirements of the pertinent rules are met. All other requirements for exhibiting must be met.
3. Animals owned jointly by a director and his/her minor child or a CEO and his/her minor child are considered as owned by the child in junior division classes only.
4. Show Manager reserves the right to return entries, transfer entries or combine divisions or classes, and/or cancel any division or class in which, in its judgment, the entries are insufficient to secure adequate competition.
 - a. Any return of entries under this rule must be done on a nondiscriminatory basis.
 - b. The horse show management must divide classes of 50 or more. Separate prize money and ribbons shall be provided for each class.
5. Horse show management shall assign a number to each horse. The exhibitor must wear the number when showing the horse.
6. Photocopies of registration certificates for horse shows may be permitted for the purpose of submitting entries. However, if the fair receives any complaint or challenge concerning the registration of any animal, the fair may request an original registration certificate and may disqualify the entry if it cannot be produced.

Awards

1. Fair Management may withhold the payment of awards for exhibits which are in question under State and Local Rules and may recover awards that have been paid for exhibits in question.
2. For ties other than first place in a jumper or other individually worked competition, the prize money is split. Ties for first follow the jump off rules of the specific Table and Section for that jumper class. If there is still a tie, prize money is split between the winners (i.e., first and second place money is pooled and split evenly between the two riders). Distribution of non-money awards shall be determined by management.

Judges

1. The judge may judge for conformation before entering the show ring.

2. In halter horse classes, judges shall be expected to give reasons for their decisions, embracing the value and desirable qualifications of the animals for which premiums are awarded, whenever possible and reasonable.
3. Judges shall not discriminate against exhibitors wearing protective headgear.

XII. EQUINE HEALTH RULES

1. All animals must be serviceably sound. The soundness of animals when determined by the official veterinarian or by the judge shall be final and cannot be protested. The horse show management may request the official veterinarian to examine any animal in competition. All penalties of the [Horse Protection Act of 1970](#) shall be strictly enforced.
2. Exhibitors who refuse to allow their animal to be examined shall be disqualified from showing and such violation shall be reported to F&E. No refund can be made in these cases.

Equine Health Regulations

Direct specific questions to CDFA, Animal Health and Food Safety Services, 1220 N Street, Sacramento, California 95814 -- (916) 900-5002.

1. Equines known to be EIA positive or non-negative reactors are forbidden to enter, reside, compete, or sell at any state-supported fairgrounds.
2. Equine Medication Monitoring Program (EMMP) ([CA Food & Ag Code 24000-24018](#))
 - a. Horses are subject to random drug and medication testing specified in the Food and Agricultural Code Sections 24000-24018. The applicable fee is \$8.00 per horse per event. The following events are exempt from the Equine Medication Monitoring Program:

A rodeo – related competition, which is strictly a timed performance with no subjective judging, held apart from a public event.

 - A sale of solely racehorses,
 - Competitions under the jurisdiction of the California Horse Racing Board.
 - A public equine event for which the class or event entry fee is less than \$4.99 per class and other fees do not exceed \$19.99 (Other fees include but are not limited to, grounds fees, stall fees or office fees.)
 - A public equine event in which all fees for participation are less than \$19.99 (Fees include but are not limited to class fees, grounds fees, stall fees or office fees.)
 - b. The California Equine Medication Rule permits therapeutic drugs or medications prescribed by a licensed veterinarian for the treatment of a veterinary diagnosed illness or injury. All drugs or medications must be used in accordance with the California Equine Medication Rules. Prohibited substances include most stimulants, depressants, tranquilizers, anesthetics including local anesthetics, sedative analgesics, corticosteroids excluding dexamethasone, anabolic steroids, soring agents, and masking agents. Nine permissible medications (dexamethasone, diclofenac acid, firocoxib, flunixin, ketoprofen, meclofenamic acid, methocarbamol, naproxen, and phenylbutazone) are restricted to therapeutic usage as prescribed or administered by a licensed veterinarian, and test-sample levels detected must be in compliance with plasma or urine levels associated with

limited dosing*. Additionally, the detection of more than one non-steroidal anti-inflammatory drug in either a blood or urine sample is a violation of California rules. Maintaining a current listing of specific prohibited substances is impossible due to the continual introduction of new pharmaceuticals, discontinuation of old ones, off labeled prescription of human products, and utilization of foreign products. Additionally, some exemptions exist.

*Specific information is contained in the "EMMP Medication Guidelines Brochure" found at http://www.cdfa.ca.gov/ahfss/Animal_Health/emmp/ or may be requested from CDFA/EMMP at (916) 508-3302 or emmp@cdfa.ca.gov.

- c. Horses must be withdrawn from competition for at least 24 hours after administration of a prohibited substance. A drug declaration form must be filed with an event manager for administration of any prohibited substance three (3) days before the event, to any horse entered in the event. Penalties for violations of the medication rules include fines, suspension, and forfeiture of all winnings.

3. Horse Protection Act

Exhibitors must comply with the [Horse Protection Act of 1970](#) and rules adopted by the U.S. Secretary of Agriculture to carry out its provisions.

Equine Entries from Other States

1. All exhibition equine entering California require individual official identification (ID), an Interstate Certificate of Veterinary Inspection (ICVI) with an inspection date within 30 days before movement into the state, and evidence of a negative Equine Infectious Anemia (EIA) test performed at a USDA-approved laboratory within 12 months before the date of entry. A "pending" EIA test result does not satisfy the entry requirement. The requirements apply to horses, ponies, mules, donkeys, burros, and zebras.
2. Instead of an ICVI, equine may move on an Extended Equine CVI (EECVI) Movement Permit, also known as equine passport.
3. Acceptable methods for official identification of equine include:
 - a. Complete written physical description of the animal that includes the animal's name, age, breed, sex, color, distinctive markings including brands, whorls, and scars, and any form of identification such as tattoo or microchip if present.
 - b. Series of four (4) photographs with four (4) views (left-side, right-side, front view, and a view from behind).
 - c. Unique individual identification tattoo or brand associated with an official equine registry. Official registration papers must accompany the animal.
 - d. Electronic implants (microchips) that are ISO 11784/11785 compliant and contain 15 digits. Microchips are implanted in the nuchal ligament on the left side of the neck. A microchip scanner should accompany the animal.

XIII. JUDGING STANDARDS

Note to Fair Management: See *also* IV-3. "State Judging Standards" are to be used where applicable.

Fairs may allow for additional grouping systems within the Market Ready or Market Acceptable for sale purposes.

MARKET HOG SCORECARD

GRADE

Market Acceptable: U.S. No. 1 and No. 2 hogs of average or greater conformation that are acceptable in leanness, muscularity, and production traits.

Not Market Acceptable: Any hog of below average conformation including U.S. number 3, U.S. number 4 and utility grade hogs.

MARKET LAMB SCORECARD

GRADE

Market Ready: USDA Prime or Choice quality with 12th rib back fat range .16-.35, average or greater conformation and cutability.

Not Market Ready: Good or lower quality grade with 12th rib back fat range <.16 or >.35; underfinished lambs grading USDA good or lower, below-average conformation or cutability.

MARKET BEEF SCORECARD

GRADE

Market Ready: Market steers projected to have sufficient fat deposition to meet the marbling specifications for USDA Prime, Choice, or Select+ quality grades.

Not Market Ready: Market steers lacking evidence of sufficient fat deposition to produce a desirable consumer product. Steers projected to grade USDA Select - or lower.

MARKET VEAL SCORECARD

GRADE

Group 1: Animals are smooth, deep, thick, and compact; and the udder or scrotum shows a marked fullness. They must have youthful appearance and be in good condition.

Group 2: Animals must possess a moderately high degree of the higher quality grade characteristics. They will carry less finish, show more bone, and have less uniformity.

Group 3: Animals lack finish, are rather leggy and hippy, are rough in the shoulder, and are light in the round.

MARKET GOAT (CHEVON) SCORECARD

GRADE

Market Ready:

USDA Prime or Choice quality with 12th rib back fat range .08-12 most desirable, .13-.22 back fat acceptable, average, or greater conformation and cutability.

Not Market Ready:

Good or lower quality grade with 12th rib back fat range <.08 or >.22; underfinished goats grading USDA good or lower, below average conformation or cutability.

ADDENDUM I
SUMMARY OF CHANGES FOR 2023

Changes or additions in **red** type, deleted wording is ~~struck through~~.

VII. JUNIOR DEPARTMENT (PAGE 12)

Definitions

7. **Market Animal** – Any beef, sheep, swine, goat (for large animals) and poultry, quail meat pen, rabbit meat pen, single fryer rabbit and turkeys (for small animals) that are raised for the purpose of becoming food products for consumers.
8. **Market Ready** – A term that defines the amount of fat cover a market animal has and determines if an animal is ready to be harvested. Refer to XIII. Judging Standards below for market ready standards by specie.
9. **Terminal Sale** – A sale in which the market ready animals exhibited at the Fair are to be sent to a processing facility and harvested following the conclusion of the auction/fair. Transportation to the processing facility is organized by the Fair.
10. **Non-Terminal Sale** – A sale in which the market ready and/or breeding animals may be picked up alive by the buyer following the conclusion of the auction.

VII. JUNIOR DEPARTMENT (PAGE 13)

Exhibitor Age Requirements

- Primary Level:** Must be 5 years old as of December 31, 2024 **2022** to exhibit at fair. Primary membership ends when members qualify as junior members. Exhibitors who are under 9 years of age on or before December 31, 2024 **2022** are not eligible to compete in large animal (Beef, Sheep, Swine, Dairy Cattle, Dairy Goats, Boer Goats, Market & Fiber Goats, Horse & Llama) competitions at California Fairs.
- b. **Junior, Intermediate, & Senior:** Must be 9 years old on or before December 31, 2024 **2022**. Exhibitors are eligible to compete/exhibit through December 31st of the year in which they turn 19 years of age.
 3. **Grange Members** must be at least 5 years old on January 1, 2024 **2022** to exhibit. They may exhibit until the end of the calendar year in which they reach age 19.
 - a. All **Grange Youth** must be 9 years old on January 1, 2024 **2022** to compete in large animal (Beef, Sheep, Swine, Dairy Cattle, Dairy Goats, Boer Goats, Market & Fiber Goats, Horse, Alpaca & Llama) competitions at California Fairs.
 4. **Independent Exhibitors** must be at least 9 years old by January 1, 2024 **2022** to compete in large animal (Beef, Sheep, Swine, Dairy Cattle, Dairy Goats, Boer Goats, Market & Fiber Goats, Horse, Alpaca & Llama) competitions at California Fairs.

VII. JUNIOR DEPARTMENT (PAGE 13)

Livestock and Horse Exhibits, Ownership

6. Market animals intended to be sold through the Fair's Junior Livestock Auction must be entered into a market judging class and be market ready at the time of judging to sell. It is recommended that an official "Intent to Sell" list be available in the Livestock Office for each exhibitor and/or parent to sign a declaration of their intent to sell after the market animals have been judged, especially if the Junior Livestock Auction is a terminal sale. If the exhibitor has entered two market animals, they must place their signature to the animal that they intend to sell and cross out and initial the animal that will not be sold. If declaration by signature is not on the list, highest placing animal will be sold.

If the Fair's Junior Livestock Auction is terminal, the market animals declared will be added to Junior Livestock Auction sale order and sold for resale or custom processing only. All exhibitors must be present to sell their own animal when the animal is scheduled to sell and as determined by the posted sale order. If the exhibitor is not present when their animal is due in the auction block, then the animal will not sell, and the exhibitor will forfeit the ability to sell at any point in the sale. Once the market animal has been sold through the Junior Livestock Auction, ownership is then transferred to the buyer with the highest bid. If the Fair's Junior Livestock Auction is terminal, no live animal pick up is allowed, except by the transportation provided by the Fair to the processing facility.

6- 7. Horse exhibits:

IX. ANIMAL SPECIES RULES (Page 20)

Sheep

2. Market lambs are prohibited from showing yearling teeth. ~~Lambs~~ Market lambs must show only lambs teeth.

IX. ANIMAL SPECIES RULES (Page 21)

5. Market Goats

- b. Market goats are prohibited from showing yearling teeth. Market goats must show only milk teeth.

X. ANIMAL HEALTH RULES (Page 23)

CATTLE

Cattle Entries from California

2. All dairy cattle, all beef bulls 18 months of age and over, and non-virgin beef bulls less than 18 months of age changing ownership require an official identification eartag.

3. All bulls 18 months of age and over, and non-virgin bulls less than 18 months of age, require a negative individual PCR trichomoniasis test performed within 60 days prior to change of ownership, except bulls used solely for exhibition that were confined to the exhibition location, without access to mature female cattle and will return directly to the premises of origin after exhibition. If testing is required, the sample must be run individually and cannot be pooled.
- 3- 4. Acceptable methods for official identification of cattle include:
- Official USDA individual identification eartags:
 - National Uniform Eartagging System (NUES) eartags:
 - USDA metal brucellosis calfhood vaccination (orange) eartags for females
 - USDA metal "silver brite" eartags
 - Animal Identification Number (AIN) eartag (15 digits long, must begin with 840, usually Radio Frequency Identification Devices [RFID])
 - Breed registration tattoos with accompanying registration paperwork.
- 4- 5. It is unlawful to remove official identification eartags. Requests to remove an official identification eartag must be submitted to CDFA, AHFSS in writing at least 72 hours prior to the need to remove the eartag. The request must include a photo of the eartag, the reason the eartag must be removed, and all other official eartags on the animal.

X. ANIMAL HEALTH RULES (Page 23)

CATTLE

Cattle Entries from Other States

2. Acceptable methods for official identification of cattle include:
- Official USDA individual identification eartags:
 - National Uniform Eartagging System (NUES) eartags:
 - USDA metal brucellosis calfhood vaccination (orange) eartags for females
 - USDA metal "silver brite" eartags
 - Animal Identification Number (AIN) eartag (15 digits long, must begin with 840, usually Radio Frequency Identification Devices [RFID])
 - Breed registration tattoos with accompanying registration paperwork.

X. ANIMAL HEALTH RULES (Page 24)

CATTLE

Cattle Entries from Other States

4. Testing and/or vaccination requirements include the following:
- All bulls 18 months of age and over, and non-virgin bulls less than 18 months of age, require a negative individual PCR trichomoniasis test performed within 60 days prior to entry, except bulls used solely for exhibition that were confined to the exhibition location, without access to mature female cattle and will return directly to the state of origin after exhibition. If testing is required, the sample must be run individually and cannot be pooled.

ADDENDUM II

EXHIBIT PROGRAM
GUIDELINES
FOR
FAIR MANAGEMENT AND EXHIBIT STAFF

Fairs and Expositions Branch
1220 N Street
Sacramento, California 95814

Welcome to the Junior Department

TEN COMMANDMENTS FOR PARENTS OF YOUNGSTERS SHOWING LIVESTOCK

1. Thou shalt not feed, train, and care for the animal for thou art trying to teach the child responsibility.
2. Thou shalt forgive a child for making mistakes in the showing for thou hast made mistakes too!
3. Thou shalt not get mad when thy child forgets items in the showbox for one day thou may forget showbox.
4. Thou shalt help the show management for they are doing a job that thou would not want to do.
5. Thou shalt see that thy child is on time for all show activities for thou would not want to wait on another.
6. Thou shalt make sure thy child has animals entered and registration papers in order by the designated time.
7. Thou shalt teach the child that winning a blue ribbon is a desirable goal but making friends along the way is a more worthy goal.
8. Thou shalt not complain about the judge for it is his opinion that has been sought.
9. Thou shalt remember that livestock projects are teaching projects, not necessarily money-making projects.
10. Thou shalt remember that the livestock project is a family project that shall be enjoyed and supported by the entire family.

Clyde D. Lane, JR
Extension Specialist
University of Tennessee

RULES SHOULD ENCOURAGE RATHER THAN DISCOURAGE PARTICIPATION WHILE ENSURING EDUCATIONAL AND EQUITABLE COMPETITION.

STATE RULES ARE ADOPTED TO PROVIDE STATE-WIDE COMPETITION CONSISTENCY. LOCAL RULES MAY BE CREATED BY INDIVIDUAL FAIRS. LOCAL RULES MAY BE MORE STRICT THAN STATE RULES BUT MAY NOT CONFLICT WITH THEM.

LOCAL RULES SHOULD BE PRINTED IN THE EXHIBITOR HANDBOOK.

1. Local Rules MUST specify protest policy and procedures.
 - a. How and when and with whom protests must be filed.
 - b. Who will hear and determine protests.
 - c. How, when and who will respond to interested parties regarding the decision.
2. Each fair should consider the following items and determine local rules as needed:
 - a. Residency requirements of exhibitors in each department.
 - b. Judging system (American or Danish) to be used in each department or division.
 - c. Dates for receiving entry forms and fees, receiving entries, releasing entries, etc.
 - d. Any additional requirements to the "substitution" rule.
 - e. Length of ownership for specific departments or divisions. NOTE: Local rules may establish longer length of ownership rules than specified in State Rules.
 - f. Specify what is the minimum number of exhibits required to hold a class.
 - g. Fairs may establish award limits that are more strict than State Rules in order to distribute awards further. Example: "One cash award per division" or "entries limited to one per class per exhibitor" or "market animals sold through the junior livestock auction will not receive premium money," etc.
 - h. Fairs should establish age requirements for junior divisions separate from 4-H, FFA, Grange and Independent exhibitors as specified in State Rules. Fairs should work with local 4-H, FFA, Grange to coordinate consistent age requirements for participation.
 - i. Fairs may require that each animal entered into a group be specified on the entry form.
 - j. Fairs may establish a minimum age limit to be allowed in the show ring for open livestock competition.
 - k. Fairs are encouraged to make local rule prohibiting the buy-back by exhibitor/seller of animal(s) sold through the junior livestock auction.
 - l. Establish local rule regarding if the fair will accept and judge "papers pending" livestock exhibits.
 - m. Categories for participation in special small animal and non-livestock divisions for youth under 9 years of age, see VII. Junior Department, Exhibitor Age Requirements, Rule 5.

- n. Establish length of ownership for breeding and feeder animals. See VII. Junior Department, Livestock and Horse Exhibits, Ownership, Rule 1b.
- o. Local rules to specify details for terminal sale. See VIII. Livestock Department, Market Animals, Rule 2.
- p. Determine if post entries in the horse show will accepted and, if so, any penalty to be charged.
- q. Specify description of "age of horse show exhibitor". See XI. Horse Show Department, Exhibitors, Rule 1.
- r. Determine local requirements for 4-H, FFA, Grange and Independent exhibitors regarding caring for and grooming their animals while at the fair. See VII. Junior Department, Livestock & Horse Exhibits, Other, Rule 1.

INDIVIDUAL FAIRS ARE ENCOURAGED TO DISCUSS ISSUES WITH OTHER FAIRS AND OBTAIN COPIES OF EXHIBITOR HANDBOOKS FROM OTHER FAIRS TO ASSIST IN DETERMINING NECESSARY LOCAL RULES.

GENERAL INFORMATION STATEMENT OF EXHIBIT PRINCIPLES

THE FAIRS AND EXPOSITIONS BRANCH believes the mission of competitive exhibits at fairs is to ensure the competition is educational, ethical and equitable. This will be accomplished in a manner representing the highest integrity and standards of all participants.

AMERICANS WITH DISABILITIES ACT (ADA)

In compliance with the Americans with Disabilities Act of 1990, exhibitors requesting disability-related accommodations need to contact their respective fair office prior to the fair event.

UPON SUBMITTAL AND SIGNATURE ON THE ENTRY FORM, exhibitors, agents, leaders, parents/guardians, acknowledge and agree to the following principles for competition:

1. Exhibitors will comply with State and Local Rules and accept all responsibility for their exhibits.
2. Exhibitors agree to defend, indemnify and hold harmless the fair, the county and the State of California from and against any liability, claim, loss or expense (including reasonable attorneys' fees) arising out of any injury or damage, which is caused by, arises from or is in any way connected with participation in the program or event, excepting only that caused by the sole active negligence of the Fair. The Fair Management shall not be responsible for accidents or losses that may occur to any of the exhibitors or exhibits at the Fair. The exhibitor (or parent or guardian of a minor) is responsible for any injury or damage resulting from the exhibitor's participation in the program or event. This includes any injury to others or to the exhibitor or to the exhibitor's property.

3. Exhibitors must be able to prove their own eligibility and that of their exhibits according to State and Local Rules and acknowledge that misrepresentation of any kind is prohibited.
4. Junior exhibitors are expected to prepare, manage and present their own exhibits.
5. Exhibitors will conduct themselves with sportsmanship; integrity and cooperation with all participants.
6. In the case of animals:
 - a. Exhibitors will exhibit healthy animals and handle them with care; and
 - b. Exhibit them in their unaltered conformation except for common animal husbandry practices, and
 - c. Use all pharmaceuticals, biologics and other chemicals lawfully and with notification to fair management as it specifies.

IN FULFILLMENT OF THEIR RESPONSIBILITIES, the Fairs and Expositions Branch and the Local Fair agrees to the following principles for competition:

1. Fairs will advocate and enforce the printed rules.
 2. In the case of rules violations or in practices determined to be unethical and inappropriate with the competitive exhibit program,
 - a. The fair has the right to deny entry or remove any exhibitor or exhibit that is determined ineligible, or whose presentation is deemed not in the best interest of the fair, endangers the public or has violated the rules.
 - b. The fair shall discipline such exhibitors as deemed appropriate; and
 - c. The fair shall submit a written report of such discipline to the appropriate governing body of the Fairs and Expositions Branch, regulatory agency, youth or breed association.
 3. Fair staff will conduct themselves with integrity, professionalism and cooperation with all participants.
1. It is of the utmost importance to the continued integrity of the local fair and to fair industry, as a whole, that directors, managers, department supervisors, staff and any other involved persons remove themselves from the selection of, or fraternization with, judges in departments in which their own minor children are exhibiting. The appearance or assumption of influence over the judging is just as detrimental to fairs and exhibitors as if it were a fact.
 2. Fair must avoid calling upon parents of junior exhibitors to serve as judges, clerks or other official capacities where they have or may appear to have considerable influence over the outcome of judging.
 3. Fairs are encouraged to make a reasonable effort to enforce California Department of Food and Agriculture laws. Fairs have the right to see any described tattoos, tags or documentation to enforce these laws as they see fit.
 5. Combining 4-H, FFA, Grange, and Independent exhibitors. The policy of fairs is to encourage meaningful competition and education. This should be the main consideration when combining any division. When entries in 4-H, FFA, Grange and/or Independent

exhibitors are low, IT IS NOT MANDATORY TO COMBINE CLASSES. If the fair decides to combine competition, great care should be taken in doing so. The combining of too broad a range of weights/ages, etc. could create a situation where competition exists only "on paper."

6. Which judged groups of animals to sell in Junior Livestock Auction should be determined which reflects support of the Junior Livestock Auction Committee and the local community. Example: Market Beef are judged Market Ready/Not Market Ready; whereas, veal is judged Group 1, 2 and 3. Local rules may specify only Market Ready, or only specific may sell. See XIII. Judging Standards.

7. Every market animal exhibitor and parent/guardian must complete the Declaration of Medication form prior to the sale of the animal through the auction. Animals will not be eligible to sell if the form is not signed. (See attached example of form.)

8. Harvesting/Processing Regulations

- a. All animals (beef, sheep, swine, rabbits, poultry, etc.) destined for harvest after the auction should be delivered only to licensed state or federal slaughter plants (California Food & Agriculture Code and Federal Code.)
- b. Harvesting/Processing at **federally licensed plants is mandatory** for livestock purchased from the Junior Livestock Auction when:
 - 1) The carcass is intended for RESALE (including restaurants, retail meat stores, nursing/convalescent homes, fund raisers, etc.).
 - 2) The carcasses of animals are entered into carcass evaluations/contests.

Any person or persons who are found guilty of violating this provision are subject to imprisonment for not more than one year or a fine of not more than one thousand dollars or both.

- c. STATE LICENSED PLANTS can only be used for livestock purchased from Junior Livestock Auction when it is for the sole use of the buyer.
- d. SPECIAL EXEMPTION: Poultry and Rabbits are exempt from the above regulations if sold with a "to be harvested by producer" stipulation.
- e. Fairs having difficulties locating or making satisfactory arrangements with licensed slaughtering plants should contact:

California Department of Food and Agriculture
Meat, Poultry & Eggs Safety Branch
1220 N Street
Sacramento, California 95814
(916) 654-5004

CLUB LAMB FUNGUS DISEASE

See the [fact sheet](#) created by California Department of Food and Agriculture, Animal Health Branch. The disease occurs most commonly in show sheep and is contagious to humans and other animals.

The fact sheet contains specific recommendations for sheep handling, sanitation, surveillance and reduction of stress on the animals. Pre-education of exhibitors is important with all exhibitors, leaders and parents understanding their responsibilities in containing this disease. If club lamb fungus disease is diagnosed in animals at your fair, the animal(s) must be disqualified and removed from the fairgrounds.

SPECIAL CATTLE REQUIREMENTS

The Bureau of Livestock Identification (BLI) is the State's brand registration and inspection program protecting cattle owners in California against loss of animals by theft, straying, or misappropriation. The inspection of cattle is required whenever cattle are sold, or ownership is transferred. There is a required fee of \$1.50 per head.

California Department of Food and Agriculture
Animal Health and Food Safety Services, Bureau of Livestock Identification
1220 N Street
Sacramento, California 95814

To comply with the Beef Checkoff program, the law requires all producers selling cattle or calves, for any reason and regardless of cattle age and sex, to pay \$1 per head to support beef/veal promotion, research and education.

California Beef Council
P.O. Box 340368
Sacramento, CA 95834-0368

An additional assessment of \$1 per head shall be paid on each sale of any cattle. This assessment will be used to fund the California Cattle Council in order to provide additional resources to defend and promote cattle production in the state.

California Cattle Council
1022 G Street
Sacramento, CA 95814

SPECIAL SWINE REQUIREMENTS

100% Legislative Pork Checkoff Remittance. Federal law requires that \$0.40 per every \$100 of the sale price from hogs sold at auction be deducted from the sales price and sent to the National Pork Board. Remittance instructions and forms may be obtained through:

National Pork Board
1776 NW 114th Street
Des Moines, IA 50325
1(800) 456-7675

SPECIAL SHEEP REQUIREMENTS

By federal law, all sheep or lambs of any age, are subject to the national lamb checkoff assessment at the time of every sale. The national lamb checkoff is directed by the American Lamb Board (ALB) and requires that the assessment of \$0.07 per pound and \$0.42 per head is deducted. The contributions help fund research, education and promotions designed to build awareness and demand for American Lamb.

American Lamb Board
23029 Network Place
Chicago, IL 60673-1230

LIVESTOCK WEIGHING REQUIREMENTS FOR SALE ANIMALS

A weighmaster is any person who weighs, measures or counts any commodity and issues a statement or memorandum used as the basis for either purchase or sale of that commodity or charge for service.

1. All scales must be certified annually by the local Division of Measurement Standards before weighing animals for sale.
2. Fairs are not required to have a licensed weighmaster or deputy weighmaster perform the weighing function at the fair. Any fair not using licensed weighmasters should send a notification of exemption letter to:

Division of Measurement Standards
6790 Florin Perkins Road, Suite 100
Sacramento, California 95828

If licensed weighmasters are not used, weight tags/slips cannot be represented as "certified" or as "weight certificates."

3. Fairs that have or have the use of certifiable scales on the grounds, may become licensed weighmasters by application to the California State Division of Measurement Standards. The licenses are annually renewable. There is a fee for the Principal Weighmaster and a lesser fee for each person who is named a deputy. It recommended that at least one deputy weighmaster be named.
 - a. If your fair decides to use licensed weighmasters and deputies, please follow all pertinent rules and regulations. Obtain current regulations contact Division of Measurement Standards at above address.

2023 ANIMAL BIRTHDATE LIST

*Insert date based upon opening date of the fair as published in the Exhibitor's Handbook.

- 1) Four months prior for beef, dairy cattle and swine.
- 2) Three months prior for sheep (use month and year only)
- 3) Two months prior for dairy goats and angora goats.

For example, a fair opening on July 18, 2023 will use March 17, 2023 for beef, dairy cattle and swine; May 17, 2023 for Dairy Goats. When the foregoing rule makes classes inoperative, such as for registered swine at early fairs, the rule will be applied to the last class operative. For sheep, insert the third month prior to the latest month in which your fair operates. For a July fair, insert "April; if the fair continues into August, use "May."

**If October is used, the Yearling birthdate must change to September 2021 through September 2022.

***Junior yearling and July/August fall females must have raised a litter of pigs or be in pig to be eligible for entry.

****Junior and Senior yearling dry can be combined when history or entries indicate.

HORSES

Weanling	During 2023
Yearling	During 2022
Two Years	During 2021
Three Years	During 2020
Four Years	During or before 2019

BEEF CATTLE

Junior Calf	Jan. 1, 2023 through _____ *
Senior Calf	Sept. 1 through Dec. 21, 2022
Summer Yearling	May 1 through August 31, 2022
Junior Yearling	Jan. 1 through April 30, 2022
Senior Yearling	March 1 through Dec. 31, 2021

BEEF CATTLE OPTIONAL

Junior Calf	After Jan. 1, 2023
Winter Calf	Nov. 1 through Dec. 31, 2022
Senior Calf	Sept. 1 through Oct. 31, 2022

DAIRY CATTLE – BULLS

Calf	Sept. 1, 2022 through _____ *
Yearling Bull	Sept. 1, 2021 through Aug. 31, 2023

OPTIONAL – DAIRY BULLS

Junior Calf	March 1, 2023 through _____ *
-------------	-------------------------------

Senior Calf	Sept. 1, 2022 through Feb. 29, 2023
Junior Yearling	March 1, 2022 through Aug. 31, 2023
Senior Yearling	Sept. 1, 2021 through Feb. 29, 2022
Two-Year-Old Bull	Sept. 1, 2020 through August 31, 2021
Aged Bull	Prior to Sept. 1, 2020

DAIRY FEMALES

Junior Calf	January 1, 2023 through _____ *
Senior Calf	Sept. 1, 2022 through Dec. 31, 2022
Junior Yearling	March 1, 2022 through Aug. 31, 2022
Senior Yearling	Sept. 1, 2021 through Feb. 29, 2022
Two Years – Under Three	Sept. 1, 2020 through Aug. 31, 2021
Three Years – Under Four	Sept. 1, 2019 through Aug. 31, 2020
Four Years – Under Five	Sept. 1, 2018 through Aug. 31, 2019
Aged Cow	Prior to Sept. 1, 2018

DAIRY FEMALES – OPTIONAL

Junior Calf	March 1, 2023 through _____ *
Intermediate	Dec. 1, 2022 through Feb. 29, 2023
Senior Calf	Sept. 1, 2022 through Nov. 30, 2022
Summer Yearling	June 1, 2022 through Aug. 31, 2022
Junior Yearling	March 1, 2022 through May 31, 2022
Intermediate Yearling	Dec. 1, 2021 through Feb. 29, 2022
Senior Yearling	Sept. 1, 2021 through Nov. 30, 2021
Junior Two-Year-Old	March 1, 2021 through Aug. 31, 2021
Senior Two-Year-Old	Sept. 1, 2020 through Feb. 29, 2021
Three-Year-Old	Sept. 1, 2019 through Aug. 31, 2020
Four-Year-Old	Sept. 1, 2018 through Aug. 31, 2019
Five and Six-Year-Old	Sept. 1, 2017 through Aug. 31, 2018
Aged Cow	Prior to Sept. 1, 2017
Dry Cow Three Years & Over	Born before Sept. 1, 2019

SWINE – BOARS

Boar Farrowed	April 2023
Boar Farrowed	March 2023
Boar Farrowed	February 2023
Boar Farrowed	January 2023

SWINE – FEMALES

Gilt Farrowed	April 2023
Gilt Farrowed	March 2023
Gilt Farrowed	February 2023
Gilt Farrowed	January 2023
Female, Fall	July 1 to Dec. 31, 2022
Female, Junior Yearling	Jan. 1 to June 31, 2022

SHEEP

Yearling	Sept. 2021 through Aug. 2022
Fall Lamb	Sept. 2020 through Dec. 2022
Spring Lamb	Jan 2023 through _____ *

SHEEP – OPTIONAL FOR DORSETS

Early Fall	Sept. 1 through October 31, 2022
Late Fall	Nov. 1 through Dec. 31, 2022
Spring	January 1, 2023 and after

SHEEP – OPTIONAL FOR OTHER BREEDS

Fall Lamb	Sept. through Dec. 2022
Winter Lamb	Jan. through Feb. 15, 2023
Spring Lamb	Feb. 16, 2023 and after

DAIRY GOATS – FEMALES

Junior Kid	April 16, 2023 through _____ *
Intermediate Kid	March 1 through April 15, 2023
Senior Kid	Jan. 1 through Feb. 29, 2023
Junior Yearling	July 1 through Dec. 31, 2022
Senior Yearling	Jan. 1 through June 30, 2022
Yearling Milker	Jan. 1 through Dec. 31, 2022
Two Years – Under Three	Jan. 1 through Dec. 31, 2021
Three Years – Under Four	Jan. 1 through Dec. 31, 2020
Four Years – Under Five	Jan. 1 through Dec. 31, 2019
Five Years and Over	Prior to Jan 1, 2018 or later

ANGORA GOATS – BUCKS

Kid	Dec. 1, 2023 through June 1, 2023
Yearling	Dec. 1, 2021 through Nov. 30,
2022	

ANGORA GOATS – DOES

Kid	Dec. 1, 2022 through June 1, 2023
Yearling	Dec. 1, 2021 through Nov. 30, 2022
Aged	Prior to December 1, 2021

CHEVON: MARKET GOATS

Suggest no more than seven months old at fair. Fairs may set minimum-maximum weight.

POULTRY – CHICKENS

Hen	One year or older
Pullet	Less than one year
Cock	One year or older
Cockerel	Less than one year

Meat Chickens: Suggest not over 12 weeks of age. Three pounds or more.

POULTRY – TURKEYS

Old Hen	One year or older
Young Hen	Less than one year
Old Tom	One year or older
Young Tom	Less than one year
Market Hen: Suggest not over 14 weeks of age; 14 – 16 lbs.	
Market Tom: Suggest 17 – 19 weeks of age; 25 – 32 lbs.	

POULTRY – DUCKS

Old Duck (female)	One year or older
Young Duck (female)	Less than one year
Old Drake (male)	One year or older
Young Drake (male)	Less than one year
Market Duck: Suggest not over six months; three pounds and up	

POULTRY – GEESE

Old Goose (female)	One year or older
Young Goose (female)	Less than one year
Old Gander (male)	One year or older
Young Gander (male)	Less than one year
Meat Goose: Suggest not over six months; five pounds and up.	

PIGEONS

Old Cock	One year or older
Young Cock	Less than one year
Old Hen	One year or older
Young Hen	Less than one year
Meat Pigeons: Suggest not over six months; one pound and up.	

RABBITS – LIGHTWEIGHT

ENGLISH/FRENCH ANGORA, DUTCH, HIMALAYAN, HOLLAND LOP, MINI LOP,
NETHERLAND DWARF, MINI REX, REX, SILVER MARTIN

Senior Buck	Six months and older
Junior Buck	Under six months
Senior Doe	Six months and older
Junior Doe	Under six months

RABBITS – HEAVYWEIGHT

CALIFORNIAN, ENGLISH LOP, FRENCH LOP, NEW ZEALAND, SATIN, FLEMISH GIANT	
Senior Buck	Eight months and older

Intermediate Buck	Six – Eight months of age
Junior Buck	Under six months
Senior Doe	Eight months and older
Intermediate Doe	Six – Eight months of age
Junior Doe	Under eight months
Meat Rabbit: Suggest not over 70 days; 3.5 pounds and up	

CAVIES (GUINEA PIGS)

Senior Boar and Sow	Over six months and over 30 oz
Intermediate Boar and Sow	Four - Six months; 22 – 30 ounces
Junior Boar and Sow	Up to four months; under 22 oz

RIBBON COLOR LIST

THE FOLLOWING LIST OF RIBBON COLOR IS PROVIDED ONLY AS A REFERENCE AND NOT AS A REQUIREMENT FOR USE.

<u>FAIRS AND LIVESTOCK SHOWS</u>		<u>AMERICAN HORSE SHOW</u>
<u>ASSOCIATION</u>		
Champion	Purple	Blue, Red, Yellow
Reserve Champion	Lavender	Red, Yellow, White
1 st	Blue	Blue
2 nd	Red	Red
3 rd	White	Yellow
4 th	Pink	White
5 th	Yellow	Pink
6 th	Green	Green
7 th	Lt. Green	Purple
8 th	Brown	Brown
9 th	Gray	Gray
10 th	Lt. Blue	Lt. Blue
Honorable Mention	Lt. Blue or Purple	Green or next place color
Best of Breed	Purple	---
Best of Show	Purple	---

STATE RULES ADVISORY COMMITTEE MEETING

TOPICS FOR DISCUSSION

October 19, 2022 – 10:00 am

DETERMINATIONS MADE BY CDFA AND THE STATE RULES ADVISORY COMMITTEE

1. Exhibitor Checks
 - a. Who has authority to pick them up other than the exhibitor?
 - i. Local level decision – recommended that fair includes decision in their terms and conditions.
 - b. Are thank you cards required?
 - i. Local decision
2. Livestock Weights
 - a. Minimums and Maximums – allowable?
 - i. Minimums and maximums are allowable – dependent on packer/processing facility requirements.
 - b. Is it legal to only pay the price per pound for livestock at a capped weight if they exceed this limit?
 - i. Not a legal question – local decision.
3. YQCA/Training vs selling market animals JLA
 - a. What needs to be done with regards to training fairs of what to do: proactive measures that can be taken; engagement with 4-H, FFA, Grange, etc.
 - i. New language has been added to the CDFA State Rules for California Fairs regarding market animals and terminal sales. It is recommended that fairs incorporate similar language into their local rules, entry terms and conditions, and buyer-registration forms, and clearly identify whether the fair's Junior Livestock Auction is a terminal and/or non-terminal sale. This information and terminology may not be clear to all exhibitors, parents, buyers, and other fair and Junior Livestock Auction participants. CDFA will also meet with 4-H and FFA representatives to discuss the importance of educating our youth about the purpose and intentions of these programs.
 - b. Independent exhibitor requirements
 - i. Requirements for independent exhibitors are determined at the local level. A cross-county agreement should be required, if necessary. All requirements should be added to the local rules.
4. Signatures; Acknowledgement of Local and State Rules on Entry Forms
 - a. Terminal sale vs non-terminal
 - i. Ensure "terminal" sale is defined in local rules and buyers' registration form. New definitions have been added to the 2023 State Rules for California Fairs.

5. YQCA annual requirement. Propose that exhibitors complete the requirement once every two to three years.
 - a. Currently, the annual requirement is too excessive and too repetitive in its educational nature. If the requirement was changed to once every two to three years, a local fair board has the ability to make the rule stricter and change it to an annual basis if they so choose to do so.
 - i. CDFA has made the decision to not make any changes to the State Rules Participation Rule #1, under section II. Eligibility, regarding the exhibitor's annual participation in the Youth for the Quality Care of Animals (YQCA) program. After further research, CDFA has confirmed that while the curriculum is broken down into four levels (Junior, Intermediate, Senior, and Young Adult), there are different topics covered within each level and category. The three main categories are food safety, animal well-being, and life skills and there are many sub-topics covered within each category and by age. To view the breakdown, please click [here](#), or visit the YQCA [webpage](#).
6. Protests
 - a. What is the accurate process for handling protests? At the local level?
 - i. Protests should begin at the local level. In the case that the fair is not enforcing a State Rule, the protest can then be escalated to CDFA.
 - b. Dollar amount for filing an official protest.
 - i. Please see page 10 of the State Rules for protest fee.
7. Late Entries
 - a. Late entries are not a State Rule issue – needs to be addressed in Local Rules
 - i. Local decision
8. Release of Local Rules
 - a. 120 days prior to fair – ownership
 - i. Ownership details for cattle has been added to the Youth Agreement
 - b. Tagging and DNA samples info
 - i. Pre-tagging and entry requirements are decided at the local level. All requirements and entry information must be shared with the exhibitors with ample time prior to entry due date.
9. Exhibitor Eligibility
 - a. Eligibility of a project according to 4-H, FFA, or Grange rules shall be determined by the exhibitor's 4-H Youth Advisor, FFA Advisor, Grange Youth Advisor, Local Leader, or designee.
 - i. This information can be found on page 8, rule 6 under "Participation" in the State Rules. It is recommended that the fairs include eligibility requirements within their local rules.
 - b. Cross-County/State Exhibitors
 - i. Local decision, but cross-county/state agreements with out-of-county/state exhibitors should be in place prior to the fair.

10. Independent Exhibitors
 - a. Revise rules pertaining to whom can participate as an Independent Exhibitor
 - i. No changes made to State Rules. Local decision.
11. Exhibitors transferring their projects to different organizations within the year.
 - a. For example, they exhibit sheep at a show in May in FFA, and then show sheep in 4-H at another fair in September. Would it be possible for us to make it clearer in the State rules as to what is allowed, and the timeframe that is allowed to transfer projects within the organizations, and how long they will have to wait if they decide to switch back again? Page 13
 - i. While this is covered in the State Rules and Youth Agreement, the fair should also include the transfer eligibility rule within their local rules as it applies to the fair dates.
 - b. Add the language to the Youth Agreement and add updated Youth Agreement to the State Rules
 - i. Language regarding ownerships has been updated in the Youth Agreement.
12. Exhibitors may not submit the same entries to two or more fairs that require them to be on exhibit at the same time unless prior written approval has been obtained from both fairs.
 - i. Ownership Rule, rule #4, page 7
13. Sheep: Lambs must show lambs teeth
 - a. Proposed rule to read: Lambs must show all lambs teeth.
 - i. Changes have been made to the State Rules on page 20 for market lambs and page 21 for market goats.
14. Goat tails – quivering
 - i. All exhibitors must abide by the Animal Health Rules on page 22 of the State Rules. The local rules may specify a list of prohibited items/pharmaceuticals.
15. Allowing professional fitters to assist at junior shows
 - i. Local decision.

