

June 16, 2023

TO:

Board of Directors

FROM:

Christina Estrada, Interim CEO

SUBJECT:

Board of Directors Meeting

The June Board of Directors Meeting has been scheduled for Tuesday, June 27, 2023 @ 12 Noon.

The following documents are enclosed:

- 1. June 27, 2023, Board Agenda
- 2. Special Board Meeting Minutes of 5/2/2023
- 3. Regular Board Meeting Minutes of 5/23/2023
- 4. Check Register, Statement of Operations and Balance Sheets for May
- 5. Travel Claims

If you have any questions, feel free to call the Office.







21st DISTRICT AGRICULTURAL ASSOCIATION BIG FRESNO FAIR

1121 S. Chance Avenue, Fresno CA 93702 (559) 650-3247 Email: info@fresnofair.com Website: www.fresnofair.com

BOARD MEETING NOTICE

The Board of Directors of the 21st District Agricultural Association will be holding a regular monthly Fair Board meeting on

TUESDAY, JUNE 27, 2023, at 12 Noon

The Big Fresno Fair - Fresno County Historical Museum, 2nd Floor.

Zoom Option - to participate follow this link. https://us02web.zoom.us/j/7339943574?pwd=STIjOEYzaUF6TzINb09sVVFYaDM1dz09

Meeting ID: 733 994 3574 - Password: 1121 One tap mobile +16699006833,,7339943574#,,,,0#,,1121#

MISSION STATEMENT

"TO PROVIDE QUALITY EXPERIENCES FOR THE COMMUNITY"
-CELEBRATE, EDUCATE AND HAVE FUN-

NOTE

Please be informed that any member of the public has a right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any particular item listed on the agenda.

Items listed on this agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 21st District Agricultural Association Board or Committee meetings, or in connection with other The Big Fresno Fair ground activities, may request assistance at the Fair Office, 1121 S. Chance Ave., or by calling 559-650-3247, during normal business hours of 9:00 a.m. to 4:00 p.m. Monday through Thursday. Requests should be made one (1) week in advance whenever possible.

Persons with disabilities who may require accommodation to attend the meeting are requested to contact the Fair office at (559) 650-3247.

² Questions regarding agenda items should be directed to the Fair office at (559) 650-3247.

³ Public notices required by Government Code – Section 11125(a) is available for viewing at <u>www.fresnofair.com</u>

The agenda for the regular meeting will consist of the following matters:

AGENDA

- 1. CALL TO ORDER:
- 2. PLEDGE OF ALLEGIANCE:
- 3. <u>INTRODUCTION OF STAFF AND GUESTS:</u>
- 4. ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:
 Terry Gonsalves, President; Gary Chahil Vice President; Frank Flores,
 Secretary/Treasurer; Linda Mae Balakian Hunsucker, Jerry Pacheco,

Annalisa Perea, Chuck Riojas and Larry Salinas.

5. **PUBLIC COMMENT:**

Public comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under public comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

- **CLOSED SESSION:** Pursuant to Government Code (GC) section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:
 - a. Personnel Matters: Govt. Code 11126(a)
 - b. Pending Litigation: Govt. code 11126(e)(2)

7. REPORT OUT ON ACTION TAKEN DURING CLOSED SESSION:

- a. Disclosure of any action taken place during the Closed Session Meeting
- **8. MINUTES:** (Action by the Board)
 - a. Approve Board Minutes:
 - 1. Special Board Meeting 5/2/2023
 - 2. Regular Board Meeting 5/23/2023
- 9. ACKNOWLEDGE CONSENT AGENDA: (colored pages) Item #19 thru Item #43
- 10. **PROGRAM REPORT:** (Informational)
 - a. No Report
- 11. **EXECUTIVE STAFF REPORT:** (Informational)
 - a. Report on Satellite/Belmont Stakes
 - b. Report on CARF Meeting/Horse Racing License

- c. Report on Entertainment/Ticket Sales
- d. Report on the Olive Oil Competition
- e. Report on Interim Events/Armory Building

12. <u>COMMITTEE REPORTS:</u> (Action by the Board)

- a. Finance Committee
 - Acknowledge May 31, 2023, Check Register in the amount of \$279,660.89.
 - Acknowledge Statement of Operations dated May 31, 2023.
 - Acknowledge Balance Sheet dated May 31, 2023.
- 13. <u>OLD BUSINESS:</u> (Informational/Action by the Board)

None

- **14. NEW BUSINESS:** (Action by the Board)
 - a. Award the Sound Reinforcement & Equipment Contract RFP #23-202 (re-issue)
 - b. Approve renewal option for Total Event Access Management to provide fair time concession auditing services for 2023 in the amount of \$10,000.00.
 - c. Approve amendment to Butler Amusements contract for the 2023 Fair.
 - d. Discussion and action by the Board regarding the July & August Regular Board Meetings.
- 15. <u>CORRESPONDENCE</u>: (Informational)
- **16.** MANAGER'S UPDATE: (Informational)
- 17. BOARD RECOMMENDATION FOR FUTURE AGENDA ITEMS:
- 18. FOR YOUR INFORMATION:

Next Board Meeting - August 15, 2023, 12 Noon

No July Board Meeting

19. ADJOURNMENT:

Item #20	thru	Item #22	ACKNOWLEDGE THE FOLLOWING SERVICE AGREEMENTS FOR 2023 FAIR: EXPENSE AGREEMENTS						
Item #	20	23-053	06/01/23 to 11/30/23	Sara Renee Consulting Agrees to assume the responsibilities as the Commercial/Concessions Manager for the 2023 Big Fresno Fair.	\$20,000.00				
ltem#	21	23-054	06/14/23 To 08/25/23	American T's Agrees to provide fair shirts for the 2023 Big Fresno Fair	\$7,667.93				
ltem #	22	23-055	9/6/23 To 10/20/23	Bryan Parisi Agrees to assume the responsibilities as Parking Superintendent for the 2023 Fair.	\$10,000.00				
Item #23	thru	Item #33	The second secon	LEDGE THE FOLLOWING SPONS ENTS FOR 2023 FAIR: REVENUE	the second secon				
ltem#	23	23-907-S	10/04/23 to 10/15/23	Guarantee Real Estate Agrees to be a Race Party Sponsor for the 2023 Big Fresno Fair.	\$6,500.00				
ltem#	24	23-910-S	10/04/23 to 10/15/23	Xfinity/Comcast Agree to be an Official Sponsor of the 2023 Big Fresno Fair.	\$15,000.00				
Item#	25	23-911-S	10/04/23 to 10/15/23	Bussseto Food Agrees to be a Sponsor of Livestock for the 2023 Big Fresno Fair.	\$6,500.00				
Item#	26	23-912-S	10/04/23 to 10/15/23	Laird Manufacturing Agrees to be a Race Party Sponsor for the 2023 Big Fresno Fair.	\$3,500.00				
ltem#	27	23-913-S	10/04/23 to 10/15/23	California State Lottery Agrees to be an Official Sponsor of the 2023 Big Fresno Fair.	\$19,500.00				

Agenda			
Regular Board	Meeting	6/27/	7

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ltem#	28	23-914-S	10/04/23 to 10/15/23	Agrees	, Watkins & Wieland PC to be a Race Party or for the 2023 Big Fair.	\$3,500.00
ltem#	29	23-915-S	10/04/23 to 10/15/23	Agrees	nes Men's Club to be a Race Party or for the 2023 Big Fair.	\$3,000.00
ltem#	30	23-916-S	10/04/23 to 10/15/23	Winning Ways Agrees to be an Official Sponsor of the 2023 Big Fresno Fair.		\$7,500.00
ltem#	31	23-917-S	10/04/23 to 10/15/23	Development Group, Inc. Agrees to be a Race Party Sponsor for the 2023 Big Fresno Fair.		\$3,750.00
Item#	32	23-918-S	10/04/23 to 10/15/23	A2Z Marketing Agrees to be an Official Sponsor of the 2023 Big Fresno Fair.		\$7,500.00
ltem#	33	23-919-S	10/04/23 to 10/15/23	Agri Financial Agrees to be a Suporting Sponsor of Livestock for the 2023 Big Fresno Fair.		\$3,000.00
Item #34	thru	Item #39	and the second s		HE FOLLOWING RENTAL 2023 FAIR: REVENUE A	<u>GREEMENTS</u>
Item #	34	6/10/23 to 6/11/23	Blue Shell Gar c/o Rick Gonz		Cen Cal Standoff Industrial Commerce Ag Building	\$6,770.00
Item #	35	6/10/23	City Of Fresno c/o Jacqueline Ruboi		Celebration Junior Exhibits	\$3,226.00
Item #	36	7/7/23	Truclin Lifestyle c/o Enrique Loza		Car Show Carnival Lot & Pavillion	\$4,597.00
Item #	37	8/5/23	Victor Torres		Catholic Family Retreat Industrial Commerce	\$3,144.00

Agenda Regular E	Board Me	eeting 6/27	7/23	Pa	ge 6 of 7
Item #	38		Jimmy Delatorre	Wedding	\$515.00
		3		Gem and Minerial	
Item #	39	12/1/23	Fresno Convetion & Visitors Bureau c/o Andrew Smith	American Cornhole Championship	\$6,186.00
			Cy o Andrew Simen	Industrial Commerce	
Item #40	thru	Item #42		E FOLLOWING RENTAL 024: REVENUE AGREEM	<u>IENTS</u>
Item #	40	2/24/24 to	Central Valley Tattoo c/o Chris Earl	Tattoo Expo	\$9,788.00
		2/25/24		Commerce	
Item #	41	4/27/24	Guillermina Chavarin	Quinceanera	\$2,978.00
				Junior Exhibits	
Item #	42	7/27/24	Elena Provencio	Sweet 16 Party	\$2,646.00
				Industrial Education	
Item #43		Acknowle	dge Expense Claims		

TRAVEL EXPENSE CLAIMS

April/May 2023

Travel	Cindy Suarez	Traveled to Santa Rosa, CA to observe their Olive Oil Competition, April 20, 2023 Claiming Mileage.	\$340.60
Travel	Cindy Suarez	Traveled to Pleasanton, CA for the 2023 Olive Oil Competition, May 23-24 Claiming hotel, per diem, mileage & business expenses of \$330.06.	\$803.67

MINUTES 21ST DISTRICT AGRICULTURAL ASSOCIATION BIG FRESNO FAIR SPECIAL BOARD MEETING May 2, 2023, AT 6:00 PM

Please be informed that any member of the public has the right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any item listed on the agenda. Public Comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under Public Comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

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ITEM #1. CALL TO ORDER:

The meeting was called to order at 6:00 p.m. by President Gonsalves.

ITEM #2. PLEDGE OF ALLEGIANCE:

Director Riojas opened the meeting by leading the Pledge of Allegiance.

ITEM #3. INTRODUCTION OF STAFF AND GUESTS:

President Gonsalves asked for introductions of staff and guest: Lauri King CEO of the Big Fresno Fair, Christina Estrada Administration/Personnel, Cinnamon Howell Accounting/Vendor Coordinator, Ruben Gastelo Satellite/Live Racing, Brandi Gragg CDFA, Michael Flores Deputy Secretary, and via Zoom, Danielle Griffin & Debbie Cohen with Cohen Communications, and Mike Francesconi with Fairs & Exposition Branch.

ITEM #4. ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:

CEO Lauri King called roll. Those in attendance were Terry Gonsalves, President; Gary Chahil Vice President; Frank Flores, Secretary/Treasurer; Jerry Pacheco, Chuck Riojas and Larry Salinas and via zoom Director Annalisa Perea and a quorum was declared. The absence of Directors Linda Mae Balakian Hunsucker was excused.

ITEM #5. <u>VOTE ON NEED FOR SPECIAL MEETING:</u> Board members will need to vote to determine whether sufficient cause exists to hold this special meeting (2/3 of Board Members present must agree).

(MSP) (Flores - Pacheco) to approve holding this special meeting. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker			Χ	
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	Χ			
Larry Salinas	X			

ITEM #6 PULIC COMMENTS:

- a. Public comment on items not on the agenda None
- b. Public comment on Closed Session None
- ITEM #7. <u>CLOSED SESSION:</u> The Board is authorized to meet in closed session to discuss personnel matters pursuant to Government code Section 11126(a).

ITEM #8 REPORT OUT ON ACTION TAKEN DURING CLOSED SESSION:

The meeting reconvened in open session and President Gonsalves reported there were actions taken by the Board.

The first action taken; the Board has rescinded on the CEO offer to Lauri King. Second action taken; the Board has placed Lauri King on Administrative Time Off effective immediately and Christina Estrada has agreed to take the position of interim CEO.

Also reported that an Ad Hoc Committee was formed to recruit a new CEO. The committee consists of President Terry Gonsalves and Vice President Gary Chahil. Those were the actions that were taken today by the Board.

ITEM #9. ADJOURNMENT:

The Board Meeting adjourned.

Respectfully Submitted,

MINUTES 21ST DISTRICT AGRICULTURAL ASSOCIATION BIG FRESNO FAIR BOARD OF DIRECTORS MEETING May 23, 2023, AT 12:00 PM

Please be informed that any member of the public has the right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any item listed on the agenda. Public Comment is a right granted to the public. It is reserved for items not listed on the agenda but are under this Board's jurisdiction. Please be informed that public participation under Public Comment will be limited to five (5) minutes per speaker, and in accordance with state law; the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

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ITEM #1. CALL TO ORDER:

The meeting was called to order at 12:00 p.m. by President Gonsalves.

ITEM #2. PLEDGE OF ALLEGIANCE:

Guest Stephen Bissell opened the meeting by leading the Pledge of Allegiance.

ITEM #3. INTRODUCTION OF STAFF AND GUESTS:

President Gonzales asked staff to introduced themselves: Christina Estrada Interim CEO, Taylor Childers Events Coordinator, Cinnamon Howell Accounting Supervisor, Victor Felan Box Office Manager, Haig Baghdassarian Chief Counsel with CDFA and Michael Flores Deputy Secretary with CDFA. Guest Stephen Bissell

ITEM #4. ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:

Interim CEO Christina Estrada called roll. Those in attendance were Terry Gonsalves, President; Gary Chahil, Vice President; Frank Flores, Secretary/Treasurer; Linda Mae Balakian Hunsucker; Jerry Pacheco, Annalisa Perea, Chuck Riojas, and Larry Salinas, a quorum was declared.

ITEM #5. PUBLIC COMMENT:

Guest Stephen Bissell stated I'm here to have the Board look at their own parts of what's going on in the changes and what part they may or may not have played and how to improve it.

ITEM #6. CLOSED SESSION:

- a. Personnel Matters: Govt. Code 11126(a)
- b. <u>Pending Litigation:</u> Govt Code 11126(e)(2)

The meeting reconvened in open session, President Gonsalves reported there were actions taken by the Board and Director Salinas will report.

Director Salinas reported that the Board took two actions in closed session. First action, the Board voted to name Christina Estrada as Interim CEO effective May 3, 2023, with a monthly salary of \$10,316 for a period of six months. The vote was unanimous.

Second action, the Board voted to name Board President Terry Gonsalves as Interim Co-CEO with delegated authority to oversee personnel matters. In addition, Board President will have the authority to designate a successor or designee for the responsibilities of Co-CEO. Interim Co-CEO will be a position without compensation. The vote was unanimous, no further action.

ITEM #7. MINUTES: (Action by the Board)

A. <u>Approve Board Minutes:</u>

1. Regular Board Meeting 4/25/2023

MSP (Flores- Chahil) to approve the Board minutes. Director Riojas abstained he was not present at the meeting. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas				X
Larry Salinas	X			

ITEM #8. ACKNOWLEDGE CONSENT AGENDA (COLORED PAGES) ITEM #19 THRU ITEM #99:

MSP (Riojas - Pacheco) to approve the Consent Agenda. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	Χ			

ITEM #9. PROGRAM REPORT: (Informational)

a. No Report.

ITEM #10. EXECUTIVE STAFF REPORT: (Informational)

a. Report on Satellite/Kentucky Derby/Preakness:

Satellite Supervisor Ruben Gastelo reported that satellite YTD is slightly down but making a stride to get there. Kentucky Derby and Preakness were earlier this month, both were down. Kentucky Derby took a big hit when a lot of the horses were scratched that morning, especially with the favorite. Belmont Stakes will be June 10th, we are still in the grandstand and will stay a week later than normal. The tote company has a scheduling conflict as they will be working with Alameda for their live meet; they are short on staff, we will be moving back to the grandstand June 25th

b. <u>Report on CARF Meeting:</u>

Satellite Supervisor Ruben Gastelo stated there was a CARF meeting earlier in the month, the focus is getting Calypso going, there's some delay in contract negotiations with the tote company: however, it looks like they might have a final contract for the next CARF meeting.

c. Report on Interim Events:

Satellite Supervisor Ruben Gastelo reported that May was a steady month. We had the Annual Derby Down in the infield which has been taking place for the last 18 years. They had a very successful event and raised lots of money for Valley Children Hospital.

Reported that the Spring Carnival went smoothly except for a juvenile fight on Saturday night, so we shut down 2 hours early and implemented the Youth Admission Policy for Sunday. The policy states that all youth under the age of 18 are required to be accompanied by a parent or legal guardian, age 21+ in order to be admitted. Also reported that the Museum had its second public opening and had approximately 75 people. Next month, both museums will be opened, we are currently training another person to help with the museums.

d. Report on Entertainment/Ticket Sales:

Box Officer Manager Victor Felan reported that currently we have five shows on sale, En Vogue & Expose, Danny Gokey & Ryan Stevenson,

Midland, and the Beach Boys. The total number of tickets sold is 3,016 with revenue of \$132,666.00 without paying for any advertising, we are off to a good start. More shows are in the works. There are two dates still open in the calendar, which we are working to fill, the line-up looks solid. Opening Day is still available; we are looking for a hip-hop demographic for the other date.

e. Report on Employee Leave Buy Back/Cash Out Program Participation:

AGPA Christina Estrada reported that CalHR is offering the employee leave buyback/cash out program again. It allows the nine state employees to cash out their vacation hours, up to 80 hours at their current pay rate, therefore reducing their leave balances.

ITEM #11. COMMITTEE REPORTS: (Action by the Board)

A. Finance Committee:

• Acknowledge April 30, 2023, Check Register in the amount of \$763,461.19:

MSP (Pacheco - Perea) to approve the Check Registers. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	X			

• Acknowledge Statement of Operations dated April 30, 2023:

MSP (Flores - Pacheco) to approve the Statement of Operations. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	Χ			
Larry Salinas	X			

Acknowledge Balance Sheet dated April 30, 2023:

MSP (Perea - Chahil) to approve the Balance Sheet. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	Χ			

a. Approve the 2023 Fair's Operating Budget:

The Board discussed the overall 5 % increase in revenue from the first draft which is reflected in the second draft of the budget.

MSP (Pacheco - Flores) to approve the 2023 Fair's Operating Budget. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	Χ			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	Х			
Annalisa Perea	X			
Chuck Riojas	Х			
Larry Salinas	Х			

ITEM #12. OLD BUSINESS: (Informational/Action by the Board)

None at this time.

ITEM #13. NEW BUSINESS: (Action by the Board)

a. Award the Hmong New Year Celebration Contract, IFB #23-002

Events Coordinator Taylor Childers stated three bids were received, it is recommended that the board award the contract to The Hmong Inc., in the amount of \$109,755 per day for a one-year period (2023) with four one-year options (2024-2027) the highest responsive bidder.

MSP (Pacheco - Flores) to award the contract to The Hmong Inc. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	Χ			
Gary Chahil	Χ			
Frank Flores	Х			
Linda Balakian Hunsucker	Х			
Jerry Pacheco	Χ			
Annalisa Perea	Χ			
Chuck Riojas	Χ			
Larry Salinas	Х			

b. Award the Sound Reinforcement & Equipment Contract. RFP #23-201

Interim CEO Christina Estrada reported that the Sound bids were open and rejected due to inconsistencies within the RFP that were discovered during the scoring process, we will be going back out to bid again.

ITEM #14. CORESPONDANCE: (Informational)

a. Poultry Health Inspection (PHI) - FY 2023/24 Fair Season

Interim CEO Christina Estrada stated this outlines the reimbursement for Poultry Inspectors.

ITEM #15. MANAGER'S UPDATE: (Informational)

Interim CEO Christina Estrada reported on Staffing, New Projects, and Improvements.

- Interim CEO Christina Estrada reported that they were short-staffed in the Office and working to make the best possible decisions. Two key staff members will be leaving, Cinnamon Howell in the accounting department, her last day will tomorrow, and Taylor Childers in the interim events department will leave the following week, both gave a 10-day notice.
- Cinnamon Howell offered consultant or contract work if needed as she is happy to help the fair but wants to focus on her family.
- Taylor Childers stated she received a job offer with PG&E, which she has
 decided to take after working with Big Fresno for over ten years.
- Interim CEO Christina Estrada reported she reached out to Sara Renee Consulting for a proposal to manage the commercial and concessions vendors. Daniel's Woodland inspected the Table Mountain Park and would prepare a proposal for repairs and upkeep. Everything was sound for the time but would need to be addressed.
- Interim CEO Christina Estrada reported that OES requested available dates of our buildings, and that we would be on standby. Fresno County also contacted Ruben Gastelo; they want to install solar panels on the South end of the Butler parking lot. We are currently working with Bryan to ensure it does not affect the swap meet layout and also ensure it is done before the fair. The Board discussed where the panels could be placed.

ITEM #16. BOARD RECOMMENDATION FOR FUTURE AGENDA ITEMS:

Director Jerry Pacheco suggested reviewing the accounting department to ensure we are moving in the right direction.

Director Chahil suggested creating a personnel plan, especially with staff leaving key roles. Director Flores suggested job descriptions for staff, so it is easier to understand what tasks each employee is doing. Director Pacheco stated in the old days there used to be an organizational chart. Interim CEO Christina stated she would create an organizational chart that would also include 125-day employees.

ITEM #17. FOR YOUR INFORMATION:

Next Board Meeting - June 27, 2023, 12 Noon

ITEM #18. ADJOURNMENT:

The Board Meeting adjourned at 2:31p.m.

Respectfully Submitted,

Christina Estrada Interim CEO	Terry Gonsalves, Acting CEO President, Board of Directors

Review of May 2023 Financials

Financial Review:

May Net Income/Loss (prior to depreciation)	\$(2,052.00)
Year to Date Operating Profit/Loss (prior to depreciation)	\$(304,814.00)
Year to Date Operating Profit/Loss After Depreciation	\$(492,516.00)
Month End Cash Position: (As of 5/31/23)	
Operating Cash in Bank	\$517,481.15
Money Market & Savings Cash in Bank	\$8,499,534.81
Future Financial Considerations:	
Accounts Payable (bills to be paid)	\$874,367.00
(PNC \$578,571.63 & PG&E true up \$190,390)	
Accounts Receivable (money coming in)	\$350,488.00

Payme		Referen	ic .	Invoice	
	te Vendor Description	е	Invoice Description	Amount	Check Total
	23 Central Valley Community Bank - Fees	202328	9 Monthly Discount - OP	35	35
	23 HOWELL, CINNAMON		'9 Travel Expense Claim- Sacramento Training	431.93	431.93
	23 CHILDERS, TAYLOR		0 Travel Expense Claim- Sacramento Training	12	12
	23 CHILDERS, TAYLOR		0 Travel Expense Claim- Sacramento Training	-12	-12
	23 CHILDERS, TAYLOR		1 Travel Expense Claim- Sacramento Training	12	the second secon
	23 INTERNAL REVENUE SERVICE		2 Federal Tax Deposit 4/26/2023	13,507.63	13,507.63
	23 Central Valley Community Bank - Fees		2 Monthly Discount - OP	464.5	464.5
	BOARD OF EQUALIZATION		0 2023 1st Quarter Tax Fees	533	533
	3 ALERT-O-LITE INC.	448	2 ASPHALT PATCH	738.74	738.74
	3 B & D PEST CONTROL, INC	448	3 General Pest Control Service	180	180
	3 COMCAST	448	4 8155 50 029 6815462, 4/24-05/23	312.45	
	3 COMCAST	448	4 8155 50 029 6816783, 4/24-05/23	477.78	790.23
	3 COMCAST - PHONE SERVICE	448.	5 ACCT 963302021 - GRANDSTAND PHONE 4/15-	373.58	373.58
	3 DAVID NALCHAJIAN, INC.		May Marketing Sales Svcs	10,600.00	10,600.00
	3 DELTA DENTAL PLAN OF CALIFORNIA		7 Monthly Employee Dental	135.88	
	3 DELTA DENTAL PLAN OF CALIFORNIA	448	7 Monthly Employee Dental	640.06	
	3 DELTA DENTAL PLAN OF CALIFORNIA		Monthly Employee Dental	135.88	911.82
	DRIVING DYNAMICS ADVANCED DRIVING SC	4488	Interim Event Deposit Refund	500	500
5/3/2023		4489	ACCT 1157-4975-7 ESPRESS SVCS THRU 01/27	119.42	119.42
	Fine Art Fandom DBA Amazing Art Expo	4490	Interim Event Deposit Refund	115	115
	FRESNO COUNTY PRIVATE SECURITY	4491	Interim Event	1,960.00	
	FRESNO COUNTY PRIVATE SECURITY	4491	Interim Event	536.5	
	FRESNO COUNTY PRIVATE SECURITY	4491	Interim Event	290	
	FRESNO COUNTY PRIVATE SECURITY	4491	Interim Event	1,131.00	
	FRESNO COUNTY PRIVATE SECURITY	4491	Interim Event	681.5	
	FRESNO COUNTY PRIVATE SECURITY	4491	Satellite Racing	1,270.20	5,869.20
	Franchise Tax Board - Garnishment		Employee Garnishment	171.03	
5/3/2023	Franchise Tax Board - Garnishment	4492	Employee Garnishment	200	371.03
	INTERNATIONAL UNION OF OPERATING ENG	4493	April Dues	219.24	219.24
	KROEGER EQUIPMENT AND SUPPLY COMPAI	4494	Male Swivel Elbow/Puch Lock	36.1	36.1
	LOS ANGELES TURF CLUB	4495	2023 SANTA ANITA WALL CALENDARS	406.25	406.25
5/3/2023	MASJID FRESNO	4496	Interim Event Deposit Refund	500	500
5/3/2023	PACE SUPPLY	4497	PLUMBING SUPPLIES	895.97	878.05
	PACE SUPPLY	4497	PLUMBING SUPPLIES	54.59	53.5
5/3/2023	Angélica Santiago	4498	Interim Event Deposit Refund	466	466
5/3/2023	SEBASTIAN	4499	38761-9 - 05/01 ALARM MONITORING	644.02	644.02
5/3/2023	Analilia Zamora	4500	Interim Event Deposit Refund	548	548
5/3/2023	DAVID NALCHAJIAN, INC.	4486	May Marketing Sales Svcs	-10,600.00	-10,600.00
5/3/2023	21ST DISTRICT AGRICULTURAL ASSOCIATION	2023297	Satellite Wagering Change Fund-Change Fund	2,000.00	2,000.00
5/3/2023	21ST DISTRICT AGRICULTURAL ASSOCIATION	2023297	Spring Carnival Change Fund Change Fund	8,000.00	8,000.00
5/3/2023	EMPLOYMENT DEVELOPMENT DEPARTMENT	2023289	SIT Deposit 4/26/2023	1,359.91	1,359.91
5/3/2023	EMPLOYMENT DEVELOPMENT DEPARTMENT	2023288	SDI Deposit 4/26/2023	32.89	32.89
5/3/2023	CALPERS - HCF	2023285	May Blue Shield	2,190.79	2,190.79
5/3/2023	CALPERS - HCF	2023284	May Kaiser Insurance	1,705.36	1,705.36
5/3/2023	CALPERS - HCF	2023283	May United Health Care	2,525.16	2,525.16
5/3/2023	CALPERS - HCF	2023286	May PERS Gold Basic	5,516.00	5,516.00
5/3/2023	CALPERS - HCF		May Admin Fees 2023	39.39	39.39
5/4/2023	DAVID NALCHAJIAN, INC.		May Marketing Sales Svcs	5,300.00	5,300.00
	DAVID NALCHAJIAN, INC.		May Marketing Sales Svcs	5,300.00	5,300.00
5/4/2023	Bank of America		4/26/2023 PST Fee	29.4	29.4
5/4/2023	Authorize.net		Gateway Billing - OP	11.3	11.3
	ACCOUNTING WARE		SwipeClock Monthly Svc 04/01-04/30	373	- 1179
	ACCOUNTING WARE		MONTHLY ACTIVITY SVC AGREEMENT 04/01-04	1,220.00	
3/3/2023/					

5/9/20	23 ADRIAN & SONS CARPET/UPHOLSTERY CLEA	450	04 V.I.P. Club Carpet Cleaned	640	64
	23 ADVANCED SPECIALTY CLEANING, INC.		05 Office Janitorial Service - May	298	
	23 Amazon Business		06 Black disposable plasttic portion cups	16.13	
5/9/20	23 CALIFORNIA BUSINESS MACHINES, INC.		07 Overage Charges 03/23-4/22	168.69	
	23 CITY OF FRESNO-UTILITY BILLING		08 156371-153438 SVC THRU 4/15	409.1	
5/9/20	23 CITY OF FRESNO-UTILITY BILLING		08 156371-36384 SVC THRU 4/15	98.29	
5/9/20	23 CITY OF FRESNO-UTILITY BILLING		08 45731-159708 SVC THRU 04/15	52.74	
5/9/20	23 CITY OF FRESNO-UTILITY BILLING		08 45731-211932 SVC THRU 4/15	45.6	
5/9/20	23 CITY OF FRESNO-UTILITY BILLING	450	8 45731-367422 SVC THRU 4/15	70.57	
5/9/20	23 CITY OF FRESNO-UTILITY BILLING	450	8 45731-44876 SVC THRU 4/15	838.27	
5/9/20	23 CITY OF FRESNO-UTILITY BILLING	450	8 45733-44878 SVC THRU 04/15	1,776.79	3,291.3
	23 DISH NETWORK	450	9 8255 7070 5101 9763, 04/30-05/31	190.51	190.5
	23 DUNN-EDWARDS CORPORATION	451	0 Evershield Ext SG L Base/Edge Tape	859.93	842.7
	23 FRESNO COUNTY PRIVATE SECURITY		1 Satellite Racing	1,058.50	1,058.5
	23 INTEGRITY NETWORKS	451	2 March Services-Monthly Email Spam-Prescan	45	4.
	23 MID-VALLEY DISTRIBUTORS, INC.	451	Fin Hex Nut 1/2/ GR8 Hex C/S/ Threadlocker/	104.9	104.9
	23 MID VALLEY DISPOSAL	451	4 04/16-4/30 OPEN TOP/COMPACTOR RENTAL	3,651.55	3,651.5
	23 OPERATIONAL SECURITY SOLUTIONS	451.	5 TRANSPORTATION SVCS 0424	100	100
	PACIFIC GAS & ELECTRIC	451	6 9980905905-0 SVC 04/01-04/28	6,836.00	6,836.00
	23 PARDINI FAIR VENTURES	451	7 Coffee and Pastries	157.11	157.13
	3 QUADIENT LEASING USA, INC.		8 05/01-06/01 LEASE COVERAGE	212.27	212.27
	3 EMPLOYMENT DEVELOPMENT DEPARTMENT		1 2023 1ST Quarter UI - Cares Act Reimbursemen	12,443.59	12,443.59
	3 Authorize.net		2 Initial jla cc terminal test run	0.04	0.04
	3 Authorize.net		Celero CC Processing OP 05/12	6.5	6.5
	3 A-1 NATIONAL FENCE / FAMICO CORPORATION		9 44' Razor Wire	900	
	3 A-1 NATIONAL FENCE / FAMICO CORPORATION		16' Razor Wire & Barbed Wire	645	1545
	3 Amazon Business		Trimmer Line	126.64	
	3 Amazon Business		Office Supplies	863.03	
	3 Amazon Business		Paint/Caution Marking Paint	527.06	
	3 Amazon Business		Wire Connectors	43.23	
	3 Amazon Business		Steel Door Pull Plate	38.96	
	3 Amazon Business		Iphone Case	32.45	
	3 Amazon Business		Security Camera	106.82	
	3 Amazon Business		Hammermill Colored Paper/Envelopes	131.31	
	A AMERICAN TIL SCREEN TO A AMERICAN TIL SCREEN TIL SCRE		Sawzall/Circular Saw	353.66	2223.16
	B AMERICAN T'S SCREENPRINTING		Director Shirt Order	52.01	52.01
	Nancy Ash		2023 San Joaquin Valley Olive Oil Competition J	1,600.00	1,600.00
	CENTRAL SUPPLY CO.		Metric Oil Seal	11	11
The state of the s	CALIFORNIA FAIR SERVICES AUTHORITY		Interim Insurance	245	344
	CALIFORNIA FAIR SERVICES AUTHORITY		Interim Insurance	175	
	CALIFORNIA FAIR SERVICES AUTHORITY		Interim Insurance	115	
	CALIFORNIA FAIR SERVICES AUTHORITY		Interim Insurance	115	
	CALIFORNIA FAIR SERVICES AUTHORITY		Interim Insurance	115	
	CALIFORNIA FAIR SERVICES AUTHORITY		Interim Insurance	115	20
	CALIFORNIA FAIR SERVICES AUTHORITY		Interim Insurance	115	
	CALIFORNIA FAIR SERVICES AUTHORITY		05/2023 True Up General Liability Insurance	16,908.53	
	CALIFORNIA FAIR SERVICES AUTHORITY CALIFORNIA FAIR SERVICES AUTHORITY		5/2023 True Up Work Comp Insurance	22,082.35	40057.24
	CONETRIX TECHNOLOGY		06/2023 Employee Benefits	271.36	40257.24
	Maria Farr		ASPIRE USERS-Apr	523.71	523.71
	FRESNO FIRE DEPARTMENT		2023 San Joaquin Valley Olive Oil Competion Ju	200	200
	FRESNO COUNTY PRIVATE SECURITY		Private Hydrant Inspection	1,176.00	1,176.00
	FRESNO COUNTY PRIVATE SECURITY FRESNO COUNTY PRIVATE SECURITY		April NIGHT WATCHMAN/GUARD	14,152.00	14,152.00
	HOME DEPOT PRO INSTITUTIONAL		Satellite Racing Good Sense Odor Eliminator	1,218.00	1,218.00
	KREMER, ARDEN			405.32	405.32
5/17/2023			JUDGE 2023 OLIVE OIL COMPETITION	200	200
0/1//2023	LORIG, ASTRID		05/01/23 SERVICE CALL 2023 San Joaquin Valley Olive Oil Competion Ju	539.48	539.48

5/17/20	23 Julie Menge	152	3 JUDGE 2023 OLIVE OIL COMPETITION	200	1 30
	23 Minutes Services LLC	****	4 Minutes of Recorded Meeting - Board Meeting		
	23 NAPA AUTO PARTS		5 Bolt Grip Extract Kit/BRK Parts/5W30 5 Quart	546.95	
	23 NAPA AUTO PARTS		5 Thermostat	12.33	
	23 NAPA AUTO PARTS		5 Ignition Coil/Diat Earth	87.8	
	23 NAPA AUTO PARTS		5 Brass Shallow Frz Plg	7.9	
	23 NAPA AUTO PARTS		5 Hand Soap	7.75	
	23 NWESTCO LLC		6 APCD AGT Testing/ Coaxil Hose	900.28	
	23 ORTIZ LED SOLUTIONS		7 PL LAMP HORIZONTAL MOUNT/ LED Tube/Mise		
	23 Etienne Ossun		8 2023 San Joaquin Valley Olive Oil Competion Ju		
	23 PACE SUPPLY		PLUMBING SUPPLIES	370.87	370.87
	23 ROBERT V. JENSEN, INC.		803.00 Regular Unleaded/346.00 ULS Diesel Cle		
***************************************	23 SUNBELT RENTALS		1 HP Tractor Rental 4/12-4/19	1,285.19	
	23 Maria Farr		5 2023 San Joaquin Valley Olive Oil Competion Ju		-200
***************************************	23 KREMER, ARDEN		JUDGE 2023 OLIVE OIL COMPETITION	-200	-200
	23 LORIG, ASTRID		2 2023 San Joaquin Valley Olive Oil Competion Ju		-200
	23 Julie Menge		JUDGE 2023 OLIVE OIL COMPETITION	-200	-200
	3 Etienne Ossun		2023 San Joaquin Valley Olive Oil Competion Ju		-200
	3 Nancy Ash		2 2023 San Joaquin Valley Olive Oil Competition J	-1,600.00	-1,600.00
	3 JP Morgan Chase Bank		4/26/2023 PST	453.45	453.45
	3 JP Morgan Chase Bank		4/30/2023 Deferred Comp Direct Pay	150	150
	3 JP Morgan Chase Bank		PST Correction	388.86	388.86
	3 Nancy Ash	·	2023 San Joaquin Valley Olive Oil Competition J	1,600.00	1,600.00
	3 Maria Farr		2023 San Joaquin Valley Olive Oil Competition Ju	200	200
***************************************	3 KREMER, ARDEN		JUDGE 2023 OLIVE OIL COMPETITION	200	200
***************************************	3 LORIG, ASTRID		2023 San Joaquin Valley Olive Oil Competion Ju	200	200
	3 Mark Priestley		2023 Olive Oil Competition Judge	200	200
	3 Julie Menge		JUDGE 2023 OLIVE OIL COMPETITION	200	200
	3 Etienne Ossun		2023 San Joaquin Valley Olive Oil Competion Ju	200	200
	3 Glenn Weddell		JUDGE 2023 OLIVE OIL COMPETITION	200	200
	INTERNAL REVENUE SERVICE		Federal Tax Deposit 5/11/2023	15,440.27	15,440.27
	EMPLOYMENT DEVELOPMENT DEPARTMENT		SIT Deposit 5/11/2023	1,656.71	1,656.71
	EMPLOYMENT DEVELOPMENT DEPARTMENT		SDI Deposit 5/15/2023	30.18	30.18
	Alfonso Alanis		Interim Event Deposit Refund	554.5	554.5
	Amazon Business		Black disposable plasttic portion cups	16.13	33 1.3
	Amazon Business		Paper Plates	43.34	
5/24/2023	Amazon Business		Printer Ink/Hose washer/Fiberglass Cloth Tape	239.07	
	Amazon Business		Black disposable plasttic portion cups	32.26	330.8
	COMCAST - PHONE SERVICE		ACCT 933757997 - 5/01-5/31 SVC	3,976.22	
	COMCAST - PHONE SERVICE	~~~~	ACCT 963341527 - MAIN OFFICE PHONE 05/1-0	821.54	4797.76
	CULLIGAN		May DISPENSER RENTALS	231.5	231.5
	FRESNO COUNTY PRIVATE SECURITY		Interim Event	667	
	FRESNO COUNTY PRIVATE SECURITY	····	Interim Event	797.5	
	FRESNO COUNTY PRIVATE SECURITY		Interim Event	1,703.75	
***************************************	FRESNO COUNTY PRIVATE SECURITY		Interim Event	232	
	FRESNO COUNTY PRIVATE SECURITY		Interim Event	2,001.00	
	FRESNO COUNTY PRIVATE SECURITY		Interim Event	203	
	FRESNO COUNTY PRIVATE SECURITY		Interim Event	116	
5/24/2023	FRESNO COUNTY PRIVATE SECURITY		Spring Carnival	11,890.00	
-	FRESNO COUNTY PRIVATE SECURITY		Satellite Racing	1,552.95	19,163.20
5/24/2023	LEAF (Kyosera Copier)		Contract #100-6541091-001 May	592.05	592.05
	MID VALLEY DISPOSAL		05/01-5/15 OPEN TOP/COMPACTOR RENTAL	1,281.50	1,281.50
5/24/2023	MODERN WILDLIFE SOLUTIONS		Ground Squirrel Abatement Aprr Svc	500	500
	NAPA AUTO PARTS		Fiming Light Indctive	56.6	
	NAPA AUTO PARTS	4558		23.82	
	NAPA AUTO PARTS		5W30 5 Quart/Oil Filter	233.18	313.6
	OPERATIONAL SECURITY SOLUTIONS		TRANSPORTATION SVCS 05/03	100	

= /o 4 /o o o o o o o o o o o o o o o o o				
5/24/2023 OPERATIONAL SECURITY SC		9 TRANSPORTATION SVCS 05/08	100	200
5/24/2023 PACIFIC GAS & ELECTRIC	456	0 8919685708-3 SVC 3/29-4/27	24.64	24.64
5/24/2023 Lisa Padilla	456	1 Interim Event Deposit Refund	400	400
5/24/2023 RICOH USA, INC.	456	2 BASE CHGS 05/08-06/07	78.72	78.72
5/24/2023 Jose Santiago	4563	Interim Event Deposit Refund	550	550
5/24/2023 SEBASTIAN	4564	Low Voltage Labor/MIM Module	809.63	809.63
5/24/2023 Sandy Self	4565	Horse Racing Programs	463.75	
5/24/2023 Sandy Self		Horse Racing Programs	586.25	
5/24/2023 Sandy Self	4565	Horse Racing Programs	1,513.75	
5/24/2023 Sandy Self	4565	Horse Racing Programs	516.25	3080
5/24/2023 Swerv United		Interim Event Deposit Refund	267.5	
5/24/2023 WELLS FARGO PAYMENT RE	MITTANCE CTR 4567	#3713 N. HECKMAN 05/03	12,231.80	
5/24/2023 WELLS FARGO PAYMENT RE	MITTANCE CTR 4568	#4745 R. SEITZ 05/03	329.13	329.13
5/24/2023 JP Morgan Chase Bank	2023338	5/11/2023 PST	565.75	565.75
5/24/2023 JP Morgan Chase Bank	2023338	5/15/2023 Deferred Comp Direct Pay	150	150
5/24/2023 Bank of America	2023337	05/15/2023 PST Fee	46.53	46.53
5/25/2023 WELLS FARGO PAYMENT RE	MITTANCE CTR 4569	#9853, L. KING 5/03	1,600.40	1,600.40
5/26/2023 PUBLIC EMPLOYEES RETIREN	MENT SYSTEM 2023348	04/01-04/28 PERS EE/ER	42,632.54	42,632.54
5/31/2023 STATE DISBURSEMENT UNIT	2023350	Employee Garnishment	188	
5/31/2023 STATE DISBURSEMENT UNIT		Employee Garnishment	278	
5/31/2023 STATE DISBURSEMENT UNIT		Employee Garnishment	12.5	
5/31/2023 STATE DISBURSEMENT UNIT		Employee Garnishment	163	
5/31/2023 STATE DISBURSEMENT UNIT		Employee Garnishment	333	974.5
			279,697.10	279,660.89

Highlighted cells are early payment discounts

The Big Fresno Fair, 21st DAA

Balance Sheet As of May 31, 2023

As of May 31, 2	2023	***************************************		
ASSETS	2023	2022	Increase/I	Decrease Percent
	2023	EULL	Amount	1 Crcciii
Current Assets				
Cash				
Cash - Unrestricted	628,649	6,548,489	(5,919,840)	-90%
Cash - Payroll	113,593	1,219	112,374	9216%
Cash - Savings Account	57,037	0	57,037	0%
Cash - Money Market	8,442,498	566,940	7,875,558	1389%
Total Cash	9,241,777	7,116,648	2,125,129	30%
Accounts Receivable	350,488	662,318	(311,830)	-47%
Prepaid Premiums	5,467	6,885	(1,418)	-21%
Fixed Assets				
Construction in Progress	E04 00E	12.007	570.010	40010/
Land	584,805	13,987	570,818 0	4081%
Buildings & Improvements	244,077	244,077		0% 0%
Accum Dep - Buildings & Improvements	26,316,281	26,316,281	1	1%
Equipment	(19,339,864) 848,304	(19,198,720) 848,304	(141,144)	0%
Accum Dep - Equipment	(639,780)	(622,730)	1	3%
Total Assets	8,369,778	8,270,403	99,376	1%
	8,303,778	0,270,403	93,370	7.0
Deferred Outflows of Resources				
Deferred Outflows of Resources - Pension	1,202,782	1,202,782	0	0%
Total Deferred Outflow of Resources	1,202,782	1,202,782	0	0%
Total Assets & Deferred Outflow of Resources	18,814,337	16,589,833	2,224,504	13%
LIABILITIES & RETAINED EARNINGS				
Current Liabilities				
Accounts Payable	874,367	966,971	(92,604)	-10%
Payroll Liabilities	385,458	158,832	226,626	143%
Deferred Revenue	791,345	328,512	462,833	141%
Other Liabilities	174,951	63,767	111,183	174%
Guaranteed Deposits	46,416	44,516	1,900	4%
Compensated Absences Liability	231,503	231,503	0	0%
Current Year Long Term Debt	(76,145)	108,571	(184,717)	-170%
Total Current Liabilities	2,427,895	1,902,673	525,222	28%
Long Term Liabilities				
Long Term Debt	271,478	271,478	0	0%
Long Term Debt - SB 84 Obligation	456,401	456,401	0	0%
Long Term Debt - PPP Loan	0	430,401	0	0%
Pension Liability	-		-	
Net Pension Liability	3,989,645	3,989,645	0	0%
Total Long Term Liabilities	4,717,524	4,717,524	0	0%
	4,717,324	4,717,324	U	0/8
Deferred Inflow of Resources				
Deferred Inflows of Resources - Pension	160,074	160,074	0	0%
Total Deferred Inflows of Resources	160,074	160,074	0	0%
Total Liabilities & Deferred Inflow of Resources	7,305,493	6,780,271	525,222	8%
etained Earnings		Ì		
Beginning (Jan 1) Investment in Facilities	7,272,912	7,382,026	(109,114)	-1%
Beginning (Jan 1) Investment in Reserves	8,157,995	5,179,992	2,978,003	57%
Unrestricted Net Position - Pension/OPEB	(2,946,937)	(2,946,937)	0	0%
Non-Operating Net Income	(582,701)	(394,113)	(188,588)	48%
Operating Net Income	(309,562)		(1,524,485)	-125%
Adjustment for rounding	(82,862)	(626,329)	543,467	-87%
Total Liabilities & Retained Earnings	18,814,337	16,589,833	2,224,504	13%

THE BIG FRESNO FAIR, 21ST DAA Statement of Operations May 31, 2023

		Current	Fiscal Year	10	Prior Fi	scal Year
Acct. No. Title	Final Budget	Month	Year to Date	(Over)/Under Budget	Month	Year to Date
REVENUES						!
Non-Operating						
311 Non-Operating	0	0	0	0	0	406,650
Operating						
410 Admission to Grounds	2,854,250	7,824	10,917	2,843,333	167,252	187,919
415 Commercial Space	459,050	0	0	459,050	0	0
420 Concessions	4,141,250	11,780	60,763	4,080,487	5,170	9,377
430 Exhibits	86,100	3,945	13,118	72,982	863	5,905
450 Horse Racing - Fair	950,100	1,516	1,516	948,584	15,272	28,456
457 Satellite Wagering	469,500	57,857	170,938	298,562	73,503	277,621
458 Sat Wagering - Polo Lounge	0	0	0	0	0	0
470 Miscellaneous Fair	3,006,675	82,552	474,075	2,532,600	257,258	736,305
480 Non Fair/Interim	1,323,650	93,214	838,387	485,263	372,997	1,064,800
490 Prior Year Revenue Adjustments	0	42,126	31,785	(31,785)	1,613	19,823
495 Miscellaneous Income	15,000	17,140	53,480	(38,480)	0	376
Total Operating Revenues	13,305,575	317,954	1,654,979	11,650,596	893,928	2,330,584
TOTAL REVENUES	13,305,575	317,954	1,654,979	11,650,596	893,928	2,737,234
EXPENSES						a a per odno na
Operating						
500 Administration	1,655,925	82,881	467,584	1,188,341	82,367	462,915
520 Maint & Gen Oper	2,606,252	148,765	865,484	1,740,768	140,361	667,891
540 Publicity Expense	705,523	0	78,987	626,536	18,405	85,694
560 Attendance Operation	2,353,068	10,314	145,895	2,207,173	18,468	39,360
570 Miscellaneous Fair	435,000	10,660	(41,427)	476,427	(1,394)	(4,084)
541 Museum	69,212	1,632	5,829	63,383	0	o l
580 Premium	157,000	0	140	156,860	400	389
630 Exhibits (Excluding Premiums)	648,629	5,851	28,410	620,219	5,903	15,326
650 Horse Racing - Fair Live	1,056,461	9,619	29,553	1,026,908	8,246	31,805
659a Satellite Wagering	232,370	28,274	119,377	112,993	21,174	85,729
659b Satellite Wagering - Polo Lounge	0	0	0	0	0	0
660 Attractions (Fairtime)	2,105,684	0	37,000	2,068,684	0	25,000
668 Interim Event Expense	412,142	21,711	117,609	294,533	29,806	109,660
723 Equipment Funded by Fair	20,500	0	0	20,500	0	0
800 Prior Year Expense Adjustments	0	0	105,100	(105,100)	0	3,659
850 Cash Over/(Under)	0	299	252	(252)	(439)	(1,033)
otal Operating Expenses	12,457,766	320,006	1,959,793	10,497,973	323,297	1,522,311
Ion-Operating				* ****		
91000 Depreciation Expense	500,000	0	0	500,000	52,732	263,658
91300 Capital Expense - Equipment	0	0	0	0	0	0
96000 Pension Expense GASB68	229,478	38,666	187,702	41,776	28,241	130,455
otal Non-Operating Expenses	729,478	38,666	187,702	541,776	80,973	394,113
OTAL EXPENSES	13,187,244	358,672	2,147,495	11,039,749	404,270	1,916,424
on-Operating						
Revenues	0	0	0	0	0	406,650
Expenditures - Depreciation	(729,478)	(38,666)	(187,702)	(541,776)	(80,973)	(394,113)
on-Operating Income/(Loss)	(729,478)	(38,666)	(187,702)	(541,776)	(80,973)	12,537
perating						
Revenues	13,305,575	317,954	1,654,979	11,650,596	893,928	2,330,584
Expenditures	(12,457,766)	(320,006)	(1,959,793)	(10,497,973)	(323,297)	(1,522,311)
	0.47.000	(2.052)	(204 944)	4 452 522	570 G21	
perating Income/(Loss)	847,809	(2,052)	(304,814)	1,152,623	570,631	808,273

	LIFORNIA - DEPARTMENT OF PERSO EXPENSE CLAIM . 10/2019)	INNEL ADMIN	ISTRATION			ns and *Pi n Reverse	(C) (A)			Page	1 of	1 _{Pa}	ges
CLAIMANT'S N						SSN or EMP	PLOYEE NUM	MBER*			RTMENT		9 -
Cindy Sua	arez												
POSITION			CB/II	D No.		AG Build						INDEX NU	JMBER
RESIDENCE A	DDRESS *		<u>,</u>			HEADQUAR		RESS			<u> </u>	TELEPHO	NE NUMBER
						1121 S. (Chance A	Avenu	e				88-6030
CITY		STAT	200402 1704	CODE		Fresno					STATE	21P 0	CODE
(4) NODAKAL 34/0	207 100	С Л		2 RE RESOLUTE SECURIO SECURIO SE						(2) 14			
(1) NORMAL WO			·			(2) PRIVATE \	/EMICLE LIC	ENSE N	UMBER	0.65	LEAGE RATE	CLAIMED	1
(4) MONTH/YEAR	(6) LOCATION	(7)	(8)	MEALS		(9)	(10)		TRANSPORT	ATION		(11)	(12)
APR 23	WHERE EXPENSES WERE INCURRED	LODGING	BREAK- FAST	LUNCH	O.T., L/ N/C, REL OR	O. INCIDEN-	(A) COST OF TRANS.	(B) TYPE USED	TOLLS.		(D) TE CAR USE	BUSINESS	TOTAL EXPENSES FOR DAY
DATE TIME 20	Fresno/Santa Rosa & Returned	0.00	0.00	0.00	DINNER 0.0				PARKING	520.00	340.60		340.60
											0.00		
							.6 						0.00
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3) S	UBTOTALS	0.00	0.00	0.00	0.00	0.00	0.00		0.00	520.00	340.60	0.00	340.60
COLUMN C	ODE (ACCTG. USE ONLY)												
C	LAIM TOTAL												\$340.60
4) PURPOSE OF	TRIP, REMARKS AND DETAILS (Attac	h receipts/vou	chers when r	equired)						N/A	ENCY ACC	MINITING C)EEICE
Property George Dec Constitution of Constitution	Santa Rosa, CA to observe			Communication of the Communica	netition	ı for traini	ng/learn	ing as				ONLY	
	ill be coordinating the Big		105/10 06		Tellerane parts some		90 000 19			Tenter contrations	REVOLVING	n in de de grande galende fregår at de de fre de de	
T Y CTYN A Y 7Y	TE DEDECADA ARTA CATA	71 CT 4 T C	m 4 mm T	rionino	a								
LLIKAVI	EL PERFORMED ON OFF	'ICIAL S	IAIEB	USINES	2								
) LHERERY	CERTIFY That the above is a true state	ement of the t	raval avasa	es incurred b	v ma in so	cordance with	DPA miles in	the sent	ice of the State o	f California	if a privatel	V niunad vah	cla was
used, and i	if mileage rates exceed the minimum rations 0750, 0751, 0752, 0753 and 0754 pe	e, I certify that	the cost of	operating the	vehicle wa	is equal to or g	reater than t	he rate c	laimed, and that	have met	the requireme	owned veni	ribed by
AIMANT'S SIGN	ATURE		DATE		3 <u>- 7</u> 45	NATURE OF	OFEIGER AF	PROVIN	GTRAVEL AND	PAYMENT	DAT		<i>,</i>
687FB Cind	dy L Suarez Digitally signed by Cindy Date: 2023.06.15 12:46:15	[10] The control of t			20		2				10	15/2	23
SPECIAL EXPE	ENSE AUTHORIZATION - SIGNATURE	and TITLE (S	ee Item 17 o	n reverse)							DAT		

TR	AVEL	LIFORNIA - DEPARTMENT OF PERS EXPENSE CLAIM 10/2019)	ONNEL ADMIN	IISTRATION			ons and *Pa n Reverse	and the second s					1 .	
	ANT'S N						SSN or EMP	PLOYEE NUI	MBER*		Page	ARTMENT		ages
Cin	dy Sua	rez							50925450TS1 5V		1	Dept. Sup	erintende	ent
POSIT				CB/II) No.		DIVISION of	BUREAU					INDEX N	
	erinter						21st DA			Fair				
KESIL	ENCE AL	DDRESS *					HEADQUAR							ONE NUMBE
CITY			STAT	TE ZIP C	ODE		1121 S. (Chance F	Avenue			STATE		550-3247
14.			CA				Fresno					CA	9370	2
(1) NOI	RMAL WO	PRK HOURS					(2) PRIVATE	VEHICLE LIC	ENSE N	JMBER	(3) M 0.6	ILEAGE RATE	CLAIMED	
(4) MON	THYEAR	(6)	(7)	(8)	MEALS		(9)	(10)		TRANSPORT	ATION	······································	(11)	(12)
Ma	y 23	LOCATION WHERE EXPENSES				0.T., L/	(Q <u>1</u> /a	(A)	(B)	(C)		(D)		TOTAL
(5) DATE	TIME	WERE INCURRED	LODGING	BREAK- FAST	LUNCH	N/C, REL OR DINNEI	TALS	COST OF TRANS.	USED	CARFARE, TOLLS, PARKING	PRIVA MILES	AMOUNT	BUSINESS	04 Nov 2134040000 BUSINESS STATES
23	0430	Fresno/Pleasanton	149.48	7.00	11.00	23.0	0.00		PC		189.00	123.80	265.64	579.92
24	1930	Pleasanton/Fresno	0.00	7.00	0.00	23.0	5.00		PC		189.00	123.80	64.96	223.76
76,												0.00		0.00
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												0.00		0.00
3)	s	UBTOTALS	149.48	14.00	11.00	46.00	5.00	0.00		0.00	378.00	247.59	330.60	803.67
COL	JMN C	ODE (ACCTG. USE ONLY)												
		LAIM TOTAL												\$803.67
4) PURF	OSE OF	TRIP, REMARKS AND DETAILS (Atta	ch receipts/vou	chers when re	equired)		<u></u>							
		leasonton, CA for the 202	3.734		1286 51	mpetiti	on May 2	3 & 24	Empl	ovee		ENCY ACCO USE	ONLY	PFICE
aimir	ig hote	el, per diem and mileage. I	Business E	xpense o	n 23rd \$2	265.64	- Judges l	unch & 1	table		31,81% 3,41% (2004CD)358	' REVOLVING	FUND CHEC	K NUMBER
		ls; 24th \$64.96 is for ice,	20 00 00 00 00 00 00 00 00 00 00 00 00 0	P		1000	of palate.	Lunch w	as pro	vided for				
ages	as note	ding competition at a diffe	erent time	was not a	in option									
LL T	RAVE	L PERFORMED ON OF	FICIAL ST	TATE BU	JSINES!	S								
us	ed. and If	CERTIFY That the above is a true state mileage rates exceed the minimum ra	te I certify that	the cost of o	perating the	vehicle wa	cordance with E	OPA rules in	the service	ce of the State of	f California	a. If a privately	owned vehi	cle was
SF	M Section	ns 0/50, 0/51, 0/52, 0/53 and 0/54 p	ertaining to veh	icle safety an	d seat belt us	age.							······	inda nà
		Digitally signed by Cinc	All 10 (4)	DATE		(16)/8/3	INVIORE OF	STIGERAP	KOVING	TRAVEL AND	PAYMENT	DATE	plant.	3-2
		. Obte. 2025.00.15 12.40.				6		i ce		\supset		•	4/1/10	
SPECI	AL EXPE	NSE AUTHORIZATION - SIGNATURE	and TITLE (Se	e Item 17 on	reverse)							DATE		

bothed #20, sparking #20 SAFEWAY 69.

Store 1953 Dir Krystal Canales Main:(925) 656-4034 Rx:(925) 556-5914 7499 Dublin Blvd Dublin CA 94568

GROCERY 2 QTY SIG WTR PU . CRV SFTDK 24PK NTX 7.00 S 2.40 S Regular Price 7.98

Member Savings 0.986 QTY SAN PELLEG . 13.74 B
CRV SFTDK SNGL TAX 0.60 B 16.74 Regular Price Member Savings 3.00-REFRIG/FROZEN 4.99 B PARTY ICE CHOBANI GRK YGRT 6.99 S BAKED GOODS 2 OTY FRENCH BAG 5.38 S PRODUCE **3399** S -GANTALOUPE CUP-7.32 lb @ \$2.99 /lb WT ORG GRNY SMTH APPL TAX 1.98 **** BALANCE 68.96 REF: 863633402450 AUTH: 0009053B 68.96 PAYMENT AMOUNT AL VISA CREDIT AID A000000031010 TVR 0000000000 TSI 0000 68.96 Visa 0.00 CHANGE TOTAL NUMBER OF ITEMS SOLD = 22 05/24/23 07:36 1953 7 84 7807 Earn Spring Perks Points by purchasing participating items. Look for the tag in store! Redeem for swag and sweeps options! Visit safeway.com/sprinaperks for more details. ******** Perk Points Earned 2 ************ POINTS EARNED TODAY Base Points 63

Total 63

Points Towards Next Reward 63 of 100

3059 Hopyard Rd.
Suite I
Pleasaton, CA 94588
Phone (925) 600-7455

5/23/2023 2:10:45 PM Order Id: AAAAWLJQACBN #66 - Take Out Employee: Dakota Ruby Total Items: 13

10 Regular Chips (@1.99) \$19.90 \$0.00 Regular Chips 1 Deli Boxes \$0.00 Deli Box-LARGE \$149.99 2 Specialty Salad Bowl (@0) \$0.00 \$59.98 House Salad Bowl Baja Dressing \$0.00 \$229.87 Sub Total \$229.87 Order Total \$229.87 Visa \$22.98 TIP AMOUNT \$252.85 AUTHORIZED AMOUNT Card#: **********0245 Authorization: 04422B

APPROVAL: 04422B POS REF: 1

CCT REF: 1

AID: A0000000031010 TVR: 0000008000

TSI: E800

APP LABEL: VISA CREDIT

BATCH #: 143001

ENTRY METHOD: Insert - ICC SIGNATURE VERIFIED: Yes

--> Order Closed <--

Thank you for visiting
Mr. Pickle's Sandwich Shop
HAVE YOU SIGNED UP FOR PICKLE POINTS?
Earn 1 point for every \$1 spent and earn
Rewards.

Visit our website to signup
www.mrpickles.com/pickle-points
or download our NEW Mobile App
from iTunes or the Google Play Store
See website for terms and conditions.

table cloths | PApart Give us feedback @ survey.walmart.com Thank you! ID #:7SJ7DXRDGX3 Walmart : 925-734-8744 Mgr:RAJINDER 4501 ROSEWOOD DR PLEASANTON CA 94588 ST# 02161 0P# 009044 TE# 44 TR# 02800 BANNER ROLL 004517350264 8.97 X 3CT TC BLACK 001117999563 2.63 X 11.60 SUBTOTAL 1.19 TAX 1 10.250 % 12.79 TOTAL 12.79 VISA TEND жжжж жжжж жжжж 0245 I 3 CHASE VISA AFTROVAL # 08266B

AFTROVAL # 38266B
REF # 3143-0193459
TRANS TO 303143789684234
VALIDATION - 36BT
PAYMENT SERVICE - E
AID A0000000031010
AAC 32EB9AA6CC7A03DF
TERMINAL # SC060049
*NO SIGNATURE REQUIRED
14-56-1

05/23/23 14:56:13 CHANGE DUE 0.00 # ITEMS SCLD 2



Walmart+

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Low Prices You Can Trust. Every Day. 05/23/23 14:56:13 ***CUSTOMER COPY***



HOME SUITE HOTEL

Suarez, Cindy

3588 N Markay

Alameda County Fair Association

Larkspur Landing Pleasanton (1301)

5535 Johnson Drive Pleasanton, CA 94588

(925) 463-1212

pleasantonll@larkspurhotels.com

Account: 35985019

Date: 5/24/23

Room: 325 BKGAP

Arrival Date: 5/23/23 Departure Date: 5/24/23

Check In Time: 5/23/23 3:59 PM

Check Out Time:

Rewards Program ID: You were checked out by:

You were checked in by: ala

Sanger, CA 93	8657	You were checked in by: ala	
Danger, CA 3		Total Balance Due: 0,00	
Post Date	Description	Comment	Amount
5/23/23	Visa Payment		(149.48)
		XXXXXXXXXXX8733	
5/23/23	Room Charge	#325 Suarez, Cindy	135.15
5/23/23	City Tax		3.25
5/23/23	Occupancy Tax		10.81
5/23/23	CA Tourism		0.27
		Folio Summary 5/23/23 - 5/23/23	
	Room Charge		135.15
	City Tax		3.25
	Occupancy Tax		10.81
	CA Tourism		0.27
	Visa Payment	((149.48)
		Balance Due:	0.00

21st District Agricultural Association Big Fresno Fair Personal Vehicle Mileage Log

Employee Name Month/Year		Departure Departure Arrival Arrival			
4120	260	Fresno SantaRosa	4130AM	PANTA ROSA	10,000 AW
	200	SantaRosa	01:30PM	Fresho	730PM
5030	3 29434	tresno	5:20 am	Almmda	9:00 am
5/24/23	399434	Alamoda	430pm	Fresho	900pm
			-		
ANTON ANTON					
					· ·
Total	0				

378miles

Booking.com

Booking Confirmation

CONFIRMATION NUMBER: 3211.676.168

PIN CODE: 5130



Larkspur Landing Pleasanton-An All-Suite

Address: 5535 Johnson Drive, Pleasanton, CA 94588, United States of America

Star Rating:

Phone: +1 925 463 1212

GPS Coordinates: N 037° 41.925, W 121° 54.381

23 MAY

CHECK-IN

Tuesday (1) from 15:00 24 MAY

CHECK-OUT

ROOMS

NIGHTS

Wednesday (until 12:00

\$135.15 \$11.08 \$3.25

\$149.48

PRICE

1 room 8.20 % TAX US\$ 3.25 City tax per night

Price

(for 2 guests)

The final price shown is the amount you'll pay to the property.

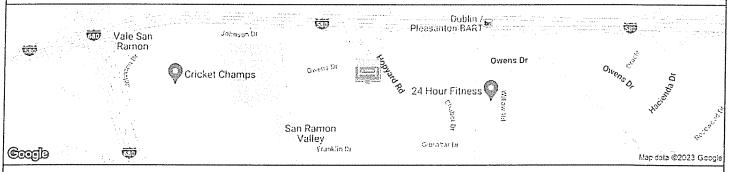
Booking.com doesn't charge guests any reservation, administration, or other fees. Your card issuer may charge you a foreign transaction fee.

Payment Info

Larkspur Landing Pleasanton-An All-Suite Hotel handles all payments. This property accepts the following forms of payment: American Express, Visa, Mastercard

Additional Info

Note that additional supplements (e.g. an extra bed) aren't added in this total. If you don't show up or cancel, applicable taxes may still be charged by the property. Remember to read the Important info below - it could contain important details not mentioned here.



Studio Suite (2)

Guest name: Cindy Suarez / for 2 Adults, 1 child (up to 12 years of age)

Room Size: 300 ft2

Breakfast is included in the final price

Private Bathroom • Free toiletries • Bathrobe • Air conditioning • Kitchen • Bathtub or shower • Desk • TV • Refrigerator • Telephone • Ironing facilities • Tea/Coffee maker • Radio • Pay-per-view channels • Microwave • Heating • Hairdryer • Kitchenware • DVD player • CD player • Dishwasher • Cable channels • Alarm clock • Wardrobe or closet • Stovetop • Wireless internet

Bed Size(s): 1 queen bed (60-70 inches wide)

Prepayment: No prepayment is needed.

Cancellation policy: Total cost to cancel

Cancellation cost:

from May 22, 2023 10:14 AM [PDT]: \$146.23 This reservation cannot be canceled free of charge.

Important Information

You must show a valid photo ID and credit card upon check-in. Please note that all special requests cannot be guaranteed and are subject to availability upon check-in. Additional charges may apply.

Guests are required to show a photo ID and credit card upon check-in. Please note that all Special Requests are subject to availability and additional charges may apply.

A damage deposit of USD 150 is required on arrival. This will be collected by credit card. You should be reimbursed within 7 days of check-out. Your deposit will be refunded in full by credit card, subject to an inspection of the property.

Hotel Policies

Guest parking

- Free public parking is possible on site (reservation is not needed).
- WiFi is available in all areas and is free of charge.

O Special Requests

"I am travelling for business and I may be using a business credit card."



You can always view, change or cancel your booking online at: your.booking.com

For any questions related to the property, you can contact Larkspur Landing Pleasanton-An All-Suite Hotel directly at: +1 925 463 1212

Or contact us by phone - we're available 24 hours a day:

Support in English: 1 (888) 850 3958 Support in Spanish: 1 (866) 938 1297

When abroad or from United States of America: +44 20 3320 2609 Looking for info about traveling safely? The safety resource center can help you prepare for your trip and enjoy a safe, relaxing stay.

See safety resource center

We've gathered the most important local phone numbers to help give you complete peace of mind during your stay in USA.

See local emergency services

This print version of your confirmation contains the most important information about your booking. It can be used to check in when you arrive at Larkspur Landing Pleasanton-An All-Suite Hotel. For further details, please refer to your confirmation email sent to trc68@comcast.net.