May 13, 2022

TO: Board of Directors

SUBJECT: Board of Directors Meeting

The May Board of Directors Meeting has been scheduled for **Tuesday, May 24, 2022, 3:30 p.m.** Please let us know if you will be attending.

The following documents are enclosed:

1. May 24, 2022 Board Agenda
2. Regular Board Meeting Minutes of 4/26/2022
3. Check Register
4. Check Register Explanation Sheet
5. Statement of Operations and Balance Sheets will be forthcoming
6. Dymally-Allatore Bilingual Services Act Language Survey Letter D2022-01

If you have any questions, feel free to call the Office.

21st DISTRICT AGRICULTURAL ASSOCIATION
1121 S. Chance Avenue, Fresno CA 93702 (559) 650-3247
Website: www.fresnofair.com

BOARD MEETING NOTICE

The 21st DAA Board of Directors will be holding a regular monthly Fair Board meeting on **TUESDAY, MAY 24, 2022 at 3:30 p.m.**
The Big Fresno Fair - Fresno County Historical Museum, 2nd Floor

MISSION STATEMENT

"TO PROVIDE QUALITY EXPERIENCES FOR THE COMMUNITY"
-CELEBRATE, EDUCATE AND HAVE FUN-

NOTE

Please be informed that any member of the public has a right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any particular item listed on the agenda.

Items listed on this agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 21st District Agricultural Association Board or Committee meetings, or in connection with other The Big Fresno Fair ground activities, may request assistance at the Fair Office, 1121 S. Chance Ave., or by calling 559-650-3247, during normal business hours of 9:00 a.m. to 4:00 p.m. Monday through Thursday. Requests should be made one (1) week in advance whenever possible.

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[1] Persons with disabilities who may require accommodations to attend the meeting are requested to contact the Fair office at (559) 650-3247.
[2] Questions regarding agenda items should be directed to the Fair office at (559) 650-3247.
[3] Public notice required by Government Code - Section 11125(a) is available for viewing at www.fresnofair.com

The agenda for the regular meeting will consist of the following matters:

AGENDA

1. **CALL TO ORDER:**

2. **PLEDGE OF ALLEGIANCE:**

3. **INTRODUCTION OF GUESTS:**

4. **ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:**
Chuck Riojas, President; Terry Gonsalves, Vice President; Gary Chahil, Secretary/Treasurer; Linda Mae Balakian Hunsucker, Frank Flores, Jerry Pacheco, Annalisa Perea and Larry Salinas.

5. **CLOSED SESSION:**
Government Code - Section 11126(a)

    a. Personnel Matter:

        1. CEO Hiring & Recruitment

6. **MINUTES:** (*Action by the Board*)

    a. Approve Board Minutes:

        1. Regular Board Meeting 04/26/2022

7. **ACKNOWLEDGE CONSENT AGENDA:** (colored pages) Item #18 thru Item #94

8. **PUBLIC COMMENT:**

Public comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under public comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

9. **PROGRAM REPORT:**

    a. Educational Programs of the Big Fresno Fair

10. **EXECUTIVE STAFF REPORT:** (*Informational*)

    a. Report on Satellite Racing/Kentucky Derby/Preakness
    b. Report on CARF Meeting
    c. Report on Interim Events
    d. Report on Entertainment/Ticket Sales

e. Report on Employee Leave Buy Back/Cash Out Program Participation
f. Report on Friends of the Fair

11. COMMITTEE REPORTS: (*Informational/Action by the Board)*

a. Finance Committee

- Acknowledge March 31, 2022 Check Register in the amount of $411,722.42 and the April 30, 2022 Check Register in the amount of $5,192,826.01
- Acknowledge Statement of Operations dated March 31, 2022 and April 30, 2022;
- Acknowledge Balance Sheets dated March 31, 2022 and April 30, 2022;

a. Update on Compliance/Financial Audit

12. OLD BUSINESS: (*Informational/Action by the Board*)

a. Discussion on Revenue Generating Ideas

13. NEW BUSINESS: (*Informational/Action by the Board)*

a. Information Purposes Only
- Dymally-Allatore Bilingual Services Act Language Survey-D2022-01

b. Award the Canopy Tents & Large Tent Structures Contract, IFB #22-006 (Reissue)
c. Award the Hard Tickets Contract, IFB #22-007

14. MANAGER'S UPDATE:

15. BOARD RECOMMENDATION FOR FUTURE AGENDA ITEMS:

16. FOR YOUR INFORMATION:
Next Board Meeting - June, 28, 2022, 3:30 p.m.

17. ADJOURNMENT:

Item #18 thru Item #20 **ACKNOWLEDGE THE FOLLOWING SERVICE AGREEMENT FOR 2022 FAIR: EXPENSE AGREEMENTS**

Item #	18	22-042	05/12/22 to 05/16/22	Twice as Nice Janitorial Service Don Slade Agrees to provide Janitorial Services for the National Garlic Festival & Food Expo, May 12-16, 2022.	$18,000.00
Item #	19	22-043	09/06/21 to 10/21/22	Bryan Parisi Agrees to assume the responsibilities as Parking Lot Superintendent for the 2022 Big Fresno Fair.	$10,000.00
Item #	20	22-044	10/11/22 to 10/11/22	KMJ 100th Anniversary Celebration Agrees to provide entertainment on Tuesday, October 11, during the 2022 Big Fresno Fair	Contractor to receive all concerts ticket sales revenue

ACKNOWLEDGE THE FOLLOWING SPONSORSHIP AGREEMENT FOR 2022 FAIR: REVENUE AGREEMENT

Item #	21	22-912-S	10/05/22 to 10/16/22	Elbow Room Agrees to be an Official Sponsor of the 2022 Big Fresno Fair	$3,500 Cash Plus $1,500 Trade

Item #22 thru Item #31 **ACKNOWLEDGE THE FOLLOWING RENTAL AGREEMENTS FOR 2022: REVENUE AGREEMENTS**

Item #	22	4/30/22 to 5/1/22	Central Valley Australian Shepherd Club c/o DiAnna Williams 1309 N. Coventry Avenue Fresno, CA 93737	Australian Shepherd Dog Show Livestock Pavilion	$850.00
Item #	23	5/16/22 to 10/16/22	Angelina Quinonez 2912 S. Weller Fresno, CA 93706	Kitchen Rental Junior Exhibits Kitchen	$2,500.00
Item #	24	5/20/22 to 5/21/22	Table Mountain Casino c/o John Dinius 8184 Table Mountain Road Friant, CA 93626	Job Fair Commerce	$800.00

Item #	25	5/21/22	Fight To Win Promotions c/o Terry Blake 380 Vista Roma Way San Jose, CA 95136	Jiu Jitsu Competition Ag Building	$5,534.00
Item #	26	5/29/22	Arte Americas c/o Alfredo Robles 1630 Van Ness Avenue Fresno, CA 93721	International Tour Mexico en el Corazon Paul Paul Theater	$7,387.00
Item #	27	6/25/22	Marvela Trevino S. Lind Avenue Fresno, CA 93725	Graduation Party Pavilion	$1,610.75
Item #	28	7/23/22	Thong Chai 4790 E. Belmont Avenue Fresno, CA 93702	Wedding Junior Exhibits	$3,521.25
Item #	29	9/13/22	Joyce Gaynor 1425 E. Quincy Avenue Fresno, CA 93720	Class of 1960 Reunion Fresno County Historical Museum	$1,115.00
Item #	30	11/5/22	Rosa Mata 3648 E. Woodward Avenue Fresno, CA 93702	Quinceañera Junior Exhibits	$2,780.00
Item #	31	12/8/22	Luis Lopez 843 W. Clinton Avenue Fresno, CA 93705	Church Event Industrial Education	$3,064.00

Item #32 thru Item #33 **ACKNOWLEDGE THE FOLLOWING RENTAL AGREEMENTS FOR 2023: REVENUE AGREEMENTS**

Item #	32	2/11/23	CCDC-JACL c/o Dale Ikeda 8812 N Cofax Ave. Fresno, CA 93720	Japanese Day of Rememberance Fresno County Historical Museum	$615.00
Item #	33	4/22/23	Jeffrey Pavey 2900 Baker Drive Merced, CA 95340	Dog Expo Industry Commerce	$4,717.00

Item #34 thru Item #93 **ACKNOWLEDGE THE FOLLOWING INTERIM CONCESSION AGREEMENTS FOR 2022: REVENUE AGREEMENTS**

Item # 34	Country Fair Cinnamon Rolls c/o Erin Dale-Magdaleno P O Box 1205 Coarsegold, CA 93614	Sale of Cinnamon Rolls	25% The National Garlic Festival
Item # 35	Fury c/o Marcel McAlister 2205 E. Peralta Way Fresno, CA 93703	Sale of Fried Chicken, Fries and Lemonade	25% The National Garlic Festival
Item # 36	Lawson Concessions c/o Scott Lawson 1120 S. Parallel St. Fresno, CA 93702	Sale of Corndogs, Curly Fries, French Fries, Soda, Water	25% The National Garlic Festival
Item # 37	MBM Concessions Fabulous Fanny's c/o Ron Mize 1467 Siskiyou Blvd, #39 Ashland, OR 97520	Sale of Funnel Cakes, Deep-Fried Oreos, Twinkies, Soda	25% The National Garlic Festival
Item # 38	Seven Palms, Inc. Munch a Bunch c/o dba Munch-A-Bunch 1450 Coraway Court Merced, CA 95340	Sale of Indian Tacos, Sweet Breads, Garlic Cheese Breads, Sweet Potato Fries	25% The National Garlic Festival
Item # 39	T's Concessions c/o Tim Elwell 1323 Coventry Ave. Clovis, CA 93611	Sale of Garlic Corndog and, Sodas	25% The National Garlic Festival
Item # 40	West Coast Concessions Fairs c/o Susan & Carlos Farias P O Box 5208 Paso Robles, CA 93447	Sale of Sandwiches, Ribs, Kid's Meals, Chicken, Garlic Sandwich, Garlic Fries, French Fries, Soda, Water	25% The National Garlic Festival
Item # 41	Texas Twister Drink c/o Scott & Kim Sanders 20201 Tollhouse Road Clovis, CA 93619	Sale of Speciaty Drink	25% The National Garlic Festival

Item # 42	Twisted Masala 6658 E. Cetti Avenue Fresno, CA 93727	Sale of Specialty Indian Food	25% The National Garlic Festival
Item # 43	Duck Haus LLC c/o Matthew Garcia 3085 E. Campus Point Drive Fresno, CA 93710	Sale of Carved Meat Plates and Sandwiches	25% The National Garlic Festival
Item # 44	Mariscos Las Brisas 2 c/o Josue Reyes 6406 E. Liberty Fresno, CA 93727	Sale of Seafood	25% The National Garlic Festival
Item # 45	Q29 Roastery LLC c/o Hamzeh Mahmoud 5494 E. Lamona Avenue, #104 Fresno, CA 93727	Sale of Coffe Drinks, Tea and Pastries	25% The National Garlic Festival
Item # 46	PS Productions c/o Porsha Lacy 308 N. Rabe Avenue Fresno, CA 93727	Sale of Tacos, Nachos, Loaded Baked Potatoes, Polish Dogs, Hot Links, Garlic Fries & Italian Ice	25% The National Garlic Festival
Item # 47	Sanchez Corn c/o Griselda Sanchez 709 S. Burl Avenue Fresno, CA 93727	Sale of Roasted Corn on the Cobb, Roasted Corn Bowl, Garlic Corn and Lemonade	25% The National Garlic Festival
Item # 48	Sanchez Corn c/o Griselda Sanchez 709 S. Burl Avenue Fresno, CA 93727	Sale of Tacos, Quesadillas, Burritos and Nachos.	25% The National Garlic Festival
Item # 49	Yasss Fish Tacos c/o Shaddad Musa 2333. Desante Avenue Fresno, CA 93725	Sale of Fish Tacos	25% The National Garlic Festival
Item # 50	Bowli Bowli c/o Nyhia Lor 2416 W. Lansing Way Fresno, CA 93705	Sale of Koren Cheese Dogs, Garlic Noodles, Garlic Cheese Fries and Drinks	25% The National Garlic Festival
Item # 51	Bubble Bee c/o Smit Shah 10499 E. Lylewood Way Clovis, CA 93619	Sale of Fruit Teas, Boba Drinks, Smoothies and Slushies	25% The National Garlic Festival

Item # 52	Knotty Chix c/o Viviana Sisneros 3518 Howard Street Selma, CA 93662	Sale of Soft Pretzles, Nachos, Hot Cheeto and Lemonade	25% The National Garlic Festival
Item # 53	Rockin Funnel Cakes c/o Jose Arcos 2525 E. Saginaw Way Fresno, CA 93726	Sale of Funnel Cakes	25% The National Garlic Festival
Item # 54	Dough for Dough, Inc. c/o Mark Sanchez 3565 Bellaire Avenue Clovis, CA 93619	Sale of Filipino-Asian/ Global Fusion Cuisine	25% The National Garlic Festival
Item # 55	Aguas Las Rancheritas c/o Bernice Bedolla 23257 Avenue 194 Strathmore, CA 93267	Sale of Aguas Frescas, Chamoy Candies, Fruit Cups, Concha Ice Cream Sandwiches and Tostilocos	25% The National Garlic Festival
Item # 56	I Love Mini Donuts c/o Monique McKelvey 2203 E. University Avenue Fresno, CA 93703	Sale of Mini Donuts	25% The National Garlic Festival
Item # 57	La Jacka Mobile 674 E. Belmont Avenue Fresno, CA 93701	Sale of Plant Based Mexican Food	25% The National Garlic Festival
Item # 58	Hugo Salad, Inc. c/o Hugo Lovera 5646 W. Barstow Avenue Fresno, CA 93722	Sale of Philly Cheesesteak and Fries	25% The National Garlic Festival
Item # 59	Yosemite Concessions c/o Mark Cooley 5173 N. Del Rey Avenue Clovis, CA 93619	Sale of Garlic Corndogs, Corndogs, Garlic Fries, Buffalo Ranch Fries and Regular Fries	25% The National Garlic Festival
Item # 60	Yosemite Concessions c/o Mark Cooley 5173 N. Del Rey Avenue Clovis, CA 93619	Sale of Lemonade	25% The National Garlic Festival

Item # 61	DE Rice c/o Lue Yang 241 N. Cypress Avenue Fresno, CA 93727	Sale of Sushi Rolls, Eggrolls and Potstickers	25% The National Garlic Festival
Item # 62	Taste of Asia c/o Youa Thao 530 E. San Madele Avenue Fresno, CA 93710	Sale of Roasted Corn, Potatoes and Garlic	25% The National Garlic Festival
Item # 63	Union Jacks Pasty Shack c/o Craig Lopez 1030 Gettysburg, Ste 104 Clovis, CA 93612	Sale of British Handheld Meat and Vegetable Pies	25% The National Garlic Festival
Item # 64	Curry on Wheelz c/o Jasbir Kaberwal 7440 W. San Bruno Avenue Fresno, CA 93723	Sale of Butter Chicken, Samosas, Garlic Chicken Fajita and Garlic Masala Fries	25% The National Garlic Festival
Item # 65	Richards Concessions Inc. c/o Kirk & Jamie Richards 969 Carolina Avenue Clovis, CA 93611	Sale of Dippin Dots	25% The National Garlic Festival
Item # 66	Richards Concessions Inc. c/o Kirk & Jamie Richards 969 Carolina Avenue Clovis, CA 93611	Sale of Shaved Ice	25% The National Garlic Festival
Item # 67	Hol N Jam c/o Frank Medina 1250 N Armstrong Ave. Fresno, CA 93727	Sale of Snow Cones, Cotton Candy, Lemonade, Churros and Kettle Corn	25% The National Garlic Festival
Item # 68	Tony's Concessions Candy Land) c/o Tony Ponce 997 Second Street Sanger, CA 93657	Sale of Snow Cones, Cotton Candy, Candy Apples, Popcorn and Deep Fried Sweets	25% The National Garlic Festival
Item # 69	Log Cabin Concessions c/o Mark Davis P.O. Box 513 Coarsegold, CA 93617	Sale of Lemonade.	25% The National Garlic Festival

Item # 70	Two Chix, Inc. c/o Armine Khachatryan 5040 W. Decatur Avenue Fresno, CA 93722	Sale of Nashville Hot Chicken Sandwich, Burritos, Tacos, Loaded Mac n Cheese and Loaded Fries	25% The National Garlic Festival
Item # 71	Bob's Brews c/o Sukhjmder Singh 7065 W. Scott Avenue Fresno, CA 93723	Sale of Burgers, Fries and Milkshakes	25% The National Garlic Festival
Item # 72	Chay's Farms c/o Eleazar Lopez 77 Clausen Road Watsonville, CA 95076	Sale of Strawberries and Cream Strawberries	25% The National Garlic Festival
Item # 73	Chelita's Taqueria c/o Hector Ayala 1126 W. Andrews Avenue Fresno, CA 93705	Sale of Tacos, Burritos, Quesadillas, Tortas, Jalisco Tacos and Enchiladas	25% The National Garlic Festival
Item # 74	Dad's Cookies c/o Lance Sanchez 3630 Richmond Avenue Clovis, CA 93619	Sale of Homemade Cookies	25% The National Garlic Festival
Item # 75	Heavenly Freeze c/o Isaac Lui 5790 N. Fresno Street Fresno, CA 93710	Sale of Italian Ice, Ice Cream, Frozen Drinks	25% The National Garlic Festival
Item # 76	KDSK Concessions c/o David & Erika Lopez Rocha 207 N. 5th Street Orange Cove, CA 93646	Sale of Funnel Cakes, Churros, Shaved Ice, Cotton Candy and Kettle Corn	25% The National Garlic Festival
Item # 77	Le Banh Mi Sandwiches c/o David Le 1872 E. Brandon Lane Fresno, CA 93720	Sale of Banh Mi Sandwiches, Boba Drinks, Garlic Butter Lobster, Mac & Cheese Lobste and Garlic Noodles	25% The National Garlic Festival
Item # 78	Olde Tyme Kettle Korn c/o Brian Vang P O Box 2038 Clovis, CA 93613	Sale of Kettle Corn, Carame Kettle Korn, Hot & Buttery Garlic Popcorn, Bob Tea and Thai Iced Tea	25% The National Garlic Festival

Item # 79	Papi Churro c/o Andrea Valdez 2411 7th Street Sanger, CA 93657	Sale of Churros, Ice Cream, Bunuelo Sundaes Deer Fried Oreos and Horchata	25% The National Garlic Festival
Item # 80	Supri Bubble Tea c/o Nishi Sangam 225 N. Amedeo Lane Clovis, CA 93611	Sale of Milk Tea, Fruit Tea, Smoothie, Slushie and Coffee	25% The National Garlic Festival
Item # 81	The Wicked Waffle c/o Andrea Cuevas 8620 Serrano Avenue Hanford, CA 93230	Sale of Bubble Waffles and Ice Cream	25% The National Garlic Festival
Item # 82	Mmmm D's Tacos & More c/o Diane Harrell 388 E. Lincoln Fresno, CA 93706	Sale of Garlic Fries, Garlic Bacon Wrapped Hot Dogs and Garlic Tacos	25% The National Garlic Festival
Item # 83	Open Pit BBQ c/o Leronious Marshall 43123 Valeria Avenue Dos Palos, CA 93620	Sale of Garlicky Smoked Meats, Frybread and Fries	25% The National Garlic Festival
Item # 84	Me Gusta Gourmet Tamales c/o Joel Ortega 13752 Van Nuys Blvd. Pacoima, CA 91331	Sale of Tamales	25% The National Garlic Festival
Item # 85	Bulldog Burger Bistro c/o Matias Smith 826 Park Avenue Clovis, CA 93611	Sale of Burger, Street Fries Salads and Wings	25% The National Garlic Festival
Item # 86	Garcia's Fruit c/o Margarita Sanchez 5332 E. Vine Avenue Fresno, CA 93727	Sale of Aguas Frescas, Fruit Cups and Shaved Ice	25% The National Garlic Festival
Item # 87	Vanntastic Sweets LLC c/o Pesith Vann 5972 E. Kings Canyon Road Fresno, CA 93727	Sale of French Pastries, Iced Tea and Bottled Water	25% The National Garlic Festival
Item # 88	Vornita's c/o Vorn Sok 363 S Renn Ave Fresno, CA 93727	Sale of Eggrolls, Beef Sticks, Soda and Water	25% The National Garlic Festival

Item # 89	Yummy Minis c/o Jhasmin Rodriguez 5324 E. Belgravia Avenue Fresno, CA 93725	Sale of Mini Pancakes	25% The National Garlic Festival
Item # 90	ProMix559 Michelada c/o David Tapia 315 E. Tulare Avenue Visalia, CA 93277	Sale of Michelada Mix	25% The National Garlic Festival
Item # 91	Dervo's Deli and Grill c/o Justin Dervishian 2633 E. Shaw Avenue, #103 Fresno, CA 93710	Sale of Garlic Bread, Tomato Basil Soup, Bottled Water	25% The National Garlic Festival
Item # 92	Twisted Masala 6658 E. Cetti Avenue Fresno, CA 93727	Sale of Specialty Indian Food	25% Thrift Clothing Expo
Item # 93	Twisted Masala 6658 E. Cetti Avenue Fresno, CA 93727	Sale of Specialty Indian Food	25% Fresno Fall Home Improvement Show

Item #94 Acknowledge Expense Claims

TRAVEL EXPENSE CLAIMS

APRIL

Travel	Stacy Rianda	Traveled to Pleasanton Ca for the 2022 San Joaquin Olive Oil Competition on April 5 - 6th. Employee claiming mileage only.	$188.37

MINUTES
21ST DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
APRIL 26, 2022 AT 3:30 PM

Please be informed that any member of the public has the right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any particular item listed on the agenda. Public Comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under Public Comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

Items listed on the agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

Item #1. Call to Order:

The meeting was called to order at 3:30 p.m. by President Riojas. Those in attendance were: President Chuck Riojas, Vice President Terry Gonsalves, Directors Linda Mae Balakian Hunsucker, Gary Chahil, Frank Flores, Jerry Pacheco, Annalisa Perea and Larry Salinas; Deputy Manager II Lauri King, Business Assistant II Christina Estrada, Business Assistant II Saundra West; Deputy Secretary of the Department of Food and Agriculture Michael Flores, Sarah Pelle with CDFA, John Alkire & Debbie Jacobsen with Friends of the Big Fresno Fair, former Director Gabriel Hernandez and Don & Jerry Hunsucker.

Item #2. Pledge of Allegiance:

Vice President Gonsalves opened the meeting by leading the Pledge of Allegiance.

Item #3. Roll Call of Directors and Declaration of Quorum:

President Riojas called roll and a full quorum was declared.

Item #4. CLOSED SESSION:

Government Code - Section 11126(a)

1. Personnel Matter:

    a. CEO Recruitment & Hiring

The meeting reconvened. Sarah Pelle reported that the previous CEO recruitment was closed and there has been a new approved CEO recruitment that will be open until filled. The board will get an update every 10 days on applications received and a check in at the next board meeting.

Item #5. Minutes: (*Action by the Board*)

A. Approve Board Minutes:

1. Regular Board Meeting 03/22/2022

MSP (Salinas - Perea) to approve the Board minutes. The vote was unanimous.

Item #6. Acknowledge Consent Agenda (colored pages) Item #16 thru Item #58:

MSP (Flores - Chahil) to approve the Consent Agenda. The vote was unanimous.

Item #7. Public Comment:

No public comment.

Item #8. Executive Staff Report: (*Informational*)

a. Report on Satellite Racing:

Deputy Manager II King reported that we are preparing for the Kentucky Derby which will be held on the first weekend in May and will open the entire second floor as we usually get a few hundred people. The Preakness is the third weekend in May and typically our crowds for the Preakness are lighter than for the Derby unless there is a really good horse running. We will be hosting the La Feliz Guild benefit for Valley Children's Hospital in the infield on Kentucky Derby day. They have over 900 people attending. Also reported that night racing, after the first 6 weeks, we are at a profit of about $7,000, we will continue to monitor each month. Had a complaint in regards to our satellite department and met with the gentleman yesterday. He had issues with parking and how things have changed now that we are in the grandstand and not across the street. As we get more events their parking changes. He had some great suggestions so we will get together with Ruben to review them and see what we can do.

b. Report on CARF Meeting:

Deputy Manager II King reported that there was a meeting last month and the next will be the first week of May. The beta test for sports

wagering has been moved to Cal Expo and a date has not been determined.

c. Report on Interim Events:

Event Coordinator Taylor Childers reported that she is continuing to book events every day. May is extremely busy. Typically June, July and August are slower months but this year we will be relatively busy during those months. Getting ready for the Derby Down event and Garlic Festival. Complimentary Garlic Festival tickets are available for any director interested in attending.

d. Report on Olive Oil Competition:

Deputy Manager II King reported that our judging was held April 6th in Pleasanton at the Alameda County Fairgrounds. We hold it here because our judges are from the Bay Area and it makes more sense for one person to haul everything up there than pay travel for all of the judges to come to Fresno. There were 69 entries, which ties our largest year of entries. We had our first entry from Southern California, San Diego County. The Best of Show flavored and Best of the Valley went to the Coldani Olive Ranch Calivirgin Habanero from Lodi. The Best of Show EVOO went to Tres Osos from Carmel Valley.

e. Report on Compliance/Financial Audit

Deputy Manager II King reported that we are in week three of our financial and compliance audit. They are auditing two financial years, 2019 and 2020. They will need to come back next week to finish up a couple things but everything is looking really good. We had three auditors, one of them ended up leaving mid-week last week and hasn't returned yet, so that has forced them to extend the audit. The financial audit should be finished next week. The compliance audit is for 2020 and 2021. The last time we had a compliance audit was 12 years ago. There are definitely things on the compliance audit that we are learning from. The decision was made by the State to stop doing compliance audits due to loss of funding. When we get our final audit report sometime in July or later and we will respond. They will have to come back to finish the compliance audit, as well, because they didn't budget enough time to get two years done. They will be back the week of May 16th to finish. The audit exit meeting is canceled for April 29th and will be rescheduled for after they complete the compliance. The final reports will be sent to the board and we will have the opportunity to respond at that time.

f. Report on Friends of the Fair:

Friends of the Fair CEO John Alkire reported that last month he was asked by Director Flores to provide an estimate on bingo. The estimate was based on 100-125 people. They will do about 20 games at $250 per game each night. They will be using pull tabs and will have concessions. The cost each evening, which will be one night per week, will be about $6,000. The estimate on gross sales is roughly $8,000, so they are looking at netting $1,000-$2,000 each night. The net-net-net over 52 weeks it would be about $52,000 - $104,000. They will be doing spot checks quarterly to see where they're at.

Thanks to the Aronian family and Brian Tatarian, we have received the art collection of the artist Varaz Samuelian from his niece. The kitchen downstairs has been redone and will house the collection. Some track lighting will be added. The roof foaming machine has been sold for $15,000, which will go back to Friends of the Fair, as they had originally purchased it. Bookings for tours and events are way up.

The statue that we did in Iron Mountain dedicated to then Chief Jerry Dyer had a plaque on the front that has been vandalized. It has been taken off and an artist rendering that cannot be damaged will now be in its place. A memorial to John Lawson will be added to Iron Mountain. Presented the idea to JR Lawson, he was concerned about people scratching his face up, with your permission if I could put the memorial below the race car instead. It would attach to the existing pole and not take up any more real estate. It would be up high enough so that it can't be reached. The face would be facing the theater, as he loved the concerts. The board agreed to the new location.

Talks in the works with John Harris and Bill Lyles about long term support for the fair and the museum. The Italian Heritage Exhibit ribbon cutting will be Saturday at noon and everyone is invited. There was a fundraiser at the Rodeo Grounds for 4-H. Friends of the Fair supported the event as well as Fair staff, which was reported last month. John got a Fresno Cardinal baseball jersey worn from 1942-1946 from a man with leukemia. He also got the gold ring. It was Stan "The Man" Musial. It will go on display in the Fair museum with the Babe Ruth memorabilia.

Item #9. Committee Reports: *(Action by the Board)*

A. Finance Committee:

- Acknowledge January 31, 2022 Check Register in the amount of $672,576.86 and the February 28, 2022 Check Register in the amount of $357,247.77;

MSP (Salinas - Pacheco) to approve the Check Registers. The vote was unanimous.

- Acknowledge Statement of Operations dated January 31, 2022 and February 28, 2022:

MSP (Perea - Salinas) to approve the Statement of Operations. The vote was unanimous.

- Acknowledge Balance Sheet dated January 31, 2022 and February 28, 2022:

MSP (Chahil - Salinas) to approve the Balance Sheet. The vote was unanimous.

a. Approve the Fair's 2022 Operating Budget:

Discussion was had about the $450,000 to finish our asphalt project and the $400,000 loss the budget is reflecting. It was explained that the $450,000 is coming from money we received and not from fair revenues. Estimates are coming in to address the back side Fire Marshal issues that need attention. Deputy Manager II explained the issues we are having with the Fire Marshal to Deputy Secretary of Ag Michael Flores for his meeting with the Fire Marshal on Monday.

MSP (Perea - Chahil) to approve the Fair's 2022 Operating Budget. Directors Hunsucker, Flores, Salinas, Perea, Riojas and Chahil, voted Yes. Director Pacheco and Gonsalves voted no.

Deputy Manager II King, realizing that several directors would have to leave, reported that Deputy Manager II Rianda was not at the meeting today because she is interviewing for the CEO position at the Cow Palace. As of yesterday, our maintenance supervisor, Rod Seitz, will be retiring effective June 1st and as of yesterday, Saundra West gave us her two weeks' notice and will be leaving us May 6th.

Item #10. Old Business: (*Informational*)

None

Item #11. New Business: (*Informational/Action by the Board*)

a. Information Purposes Only
- Poultry Health Inspections (PHI) - FY2022/23 Fair Season

b. Award the Grounds & Decorative Lighting Contract, IFB #22-002:

MSP (Salinas- Pacheco) to award the contract to We Hang Christmas Lights in the amount of $62,487.57 for a three year period (2022-2024)

c. Award the Canopy Tents & Large Tent Structures Contract, IFB #22-005

There were no qualified bidders as no one completed the DVBE requirements. Therefore, we will be going back out to bid.

d. Discussion on Revenue Generating Ideas:

Moved to the May Board Meeting.

Item #12. Manager's Update:

Deputy Manager II King reported on Sponsorships; Entertainment; New Projects and Improvements.

- Deputy Manager II King reported that we were contacted by Cornerstone Church about doing a fireworks show for the 4th of July. This would become their home for their God and Country event. It will be held July 3rd in the grandstand. They are interested in making our fairgrounds the event location for everything they do. We had our program planning meeting with our staff; we do this quarterly to keep everyone on the same page. Had a concessions meeting with Jeff Pardini talking about what the changes will look like for them during the fair, negotiating contract amounts, etc. They have switched over to POS systems, which will be great for our new concession auditors.

- Deputy Manager King reported that she attended a fundraising meeting with the Friends of the Fair and David Nalchajian. Friends of the Fair wanted to talk about new ideas for fundraising. Originally they had wanted to do a fireworks show but since we are doing the God and Country show, it wasn't necessary. Discussed events for the future focusing on the Community Cultural Center in the museum, like a Cultural Food Festival, we would be looking at 2023. Reported that in order to get hot water throughout the grandstand we have a huge boiler system. It was replaced 5 - 8 years ago. There is a water softener system that goes with it, which is required. The water softener system cracked and we had to replace it. The water softener system is older than the boiler.

- Deputy Manager II King reported that she had a great meeting with Terri Collins, Geoff Gates and Louis Brosi. They want to take our junior livestock auction to a whole new level. They want to get it reenergized, more exciting and more professional.

We are looking at creating a hospitality area, restructuring how the rings are set up, the high school has offered to build us new auction blocks. We will be taking a field trip to the Mid-State Fair in Paso Robles in July to see their auction blocks and watch the production of their double ring auction. They are also working to recruit new buyers and businesses to support the auction. They want to start a freezer program, like the tool box program that Mark Thompson does, but this would be any buyer who spends $10,000 or more would get a free freezer. They are working with Ventura TV to provide the freezers. Louis Brosi already agreed to purchase the first 15 freezers.

Reported that the CEO applications were due. We had our finance committee meeting with Secretary/Treasurer Chahil and President Riojas to review the budget. We continue to have WFA Zoom meetings. They are going through bylaw changes right now. Had a great conversation with Mike DerManouel last Monday. He has had some health challenges which is why he has canceled our previous meetings we had scheduled with him. He shared his ideas and suggestions for satellite racing. Will plan a meeting with Ruben and Mike once everyone is back from vacation to walk the facility and talk about his ideas. One of his first questions was if we had a plan for the asphalt in front of the grandstand.

- Deputy Manager II King reported that we continue to have IAFE Zoom meetings. We are working with KMJ for their 100th Anniversary Celebration featuring Tower of Power on October 11th.

Reported that Flint Epps is a local auctioneer and is one of our auctioneers. During last year's fair he approached me about his non-profit called Fishers of Men and Men Who Fish. This organization provides an experience for young men who may be headed down the wrong path in life the opportunity to go through a ministry program and put some tools in their tool box and be able to grow and it all revolves around fishing. They get a fishing pole, a tackle box and they have mentors who take them out fishing. Flint wants to come fish in Catfish Falls, I redirected him to our ponding basin, which has fish in it year-round and we will get approval from the Flood Control. They will do some improvements to the area including weeding, picking up trash, etc. After the fair, terminally ill children from Valley Children's Hospital will come out and fish Catfish Falls before we ship the fish off to Poverello House. Photos will be taken for the parents.

Deputy Manager II King reported we had a meeting with the Fresno County Visitors Bureau trying to get them more engaged with all the things we can do out here. They have a new sales team, so they came out for an intensive tour with Taylor. They have an on-line portal that we can use to attract new business.

Taylor will be going to their office for training. ParkHub is a company that has hardware and software that would allow us to take credit cards in the parking lots. Currently we are cash only. We have been meeting with them and received a proposal from them that was quite a bit more than we want to spend, so we will meet with them again to see if there are other options for us.

- Deputy Manager II King reported that they had a livestock zoom meeting with 54 participants from the livestock community. Livestock entries are currently live and we will start taking entries any day. We had copper wire theft in the Chance parking lot, luckily they only took the wire up the pole; they did not pull it out of the ground. It has been replaced and secured at a price of $1,500. We redid three coolers on the grandstand, knowing that satellite will stay in there over the summer; the work was all done in house by our maintenance staff. We secured a parking lot supervisor for the fair; it will be Bryan Parisi with the Fresno Flea Market as Charlene has retired. The flea market shuts down when we are in fair mode, so it gives him and his employees a way to continue to make revenue. He has a group of employees that already work for him that will come on board to assist.

- Deputy Manager II King reported that she will be on vacation May 2 - 11 and will be unavailable. Livin' Local applications are up to 48 participants. We would like to start doing some program updates during the board meetings. We understand that we are not communicating enough back to the board about all of the amazing things we have going on here. Starting in May we would like to have 5 minutes for a program update; we will start in May with our educational programs. This will include what it is, how it functions and who it serves. We will also cover deferred maintenance, sponsorships, concessions, etc. Each month we will change the topic and present a 5 minute report. We will provide a list of proposed topics so the Board can see if there is something not on the list that they would like covered.

- Deputy Manager II King reported that entertainment is looking good! We are announcing our partial line up on May 4th and we will go on sale to our Fan Club Members May 17 - 31 and to the general public on June 1st A list of confirmed entertainers was distributed to the directors. Looking at doing alternative rock on October 10th, which is currently our only open night, we are looking at the Pretty Reckless. We are currently under budget on the Paul Paul Theater entertainment, having KMJ take that one night helped. We have Christian music on a Friday night, which we have never done before but we checked with local churches and church groups and got positive responses on it. On the last Sunday night we are working with David Valdivia to do something free in the Paul Paul Theater and then doing a paid show in the grandstand.

- Deputy Manager II King stated that she thanked Saundra for all her work but we are all excited for her new adventure. We will be calling her all the time! We wouldn't have made it through COVID and all of that without her and everything she did.

- Deputy Secretary of the Department of Food and Agriculture, Michael Flores, asked to make some comments. His area of responsibility is statewide fairs and expositions, all 52 DAAs and 25 county fairs. Deputy Secretary Flores thanked the Friends of the Fair for all their hard work and money raised to help the fair. Reminded the board of their important function to the Governor and the State to set policy, have a fiduciary responsibility moving forward and asking the tough questions.

  Deputy Secretary Flores also congratulated Saundra and wished her the best; recognized Christina for her 30+ years of services. It was stated that we can't be as successful as we are without really good, sound staff. Some new hires in the Fairs and Expositions branch are being created. It has come to my attention that quite often personnel issues are not going as smoothly as they should. So there will be a person who is dedicated solely to the fair positions, they are here to help and see us succeed.

  Deputy Secretary Flores stated that there is some additional funding that will be coming down the road and those announcements will be made soon. Looking at creating the "rainy day" fund in the event of a rain out, trying to do something that would be beneficial for all fairs. The JPA is moving slowly at this point but is moving forward and if it does happen it would be in about a year. More information will be coming. The white paper will come out first. 150 million for community resiliency centers. Dual track system. The money was split 100 million to fairs and the rest on the community side. It will be to get fairgrounds up to certification so that in the event of a major disaster, they can move massive amounts of people or animals into RV sites, feed them, heat or cool them, etc. Only going to allocate to a short number of fairs. Criteria is being developed right now, 20 - 40 million per fairground per region. Those fairgrounds would then be used as models moving forward so they can go to the legislature and say "This worked" and get it throughout the entire fair system so that at some point, all fairgrounds would be brought up to modern day standards to accommodate a major disaster.

Item #13. Board Recommendation for Future Agenda Items:

None

Item #14. For Your Information:
Next Board Meeting - May 24, 2022, 3:30 p.m.

Item #15. Adjournment:

Respectfully Submitted,

Lauri King
Deputy Manager II

Chuck Riojas, President
Board of Directors

AP Payments Check Register

March 2022

Fresno Fair
Lorena DeVincenzi

Thursday, May 12, 2022 4:32:03PM

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
2483	3/1/2022	ACCWAR	ACCOUNTING WARE	1,738.48	95,214
2484	3/1/2022	ACSS	ASSOCIATION OF CALIF. STATE SUPERVISORS	15.00	95,215
2485	3/1/2022	AT&MOB	AT&T MOBILITY	872.91	95,216
2486	3/1/2022	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	34,626.57	95,217
2487	3/1/2022	COHCOM	COHEN COMMUNICATIONS	5,568.75	95,218
2488	3/1/2022	COMPHO	COMCAST - PHONE SERVICE	4,795.58	95,219
2489	3/1/2022	CON522	CONETRIX TECHNOLOGY	388.64	95,220
2490	3/1/2022	CULLIG	CULLIGAN	36.00	95,221
2491	3/1/2022	EAG157	EAGLE RESTAURANT EQUIPMENT SVC	1,385.05	95,222
2492	3/1/2022	FRE911	FRESNO FIRE DEPARTMENT	1,176.00	95,223
2493	3/1/2022	FREPRI	FRESNO COUNTY PRIVATE SECURITY	770.00	95,224
2494	3/1/2022	NAPAUT	NAPA AUTO PARTS	289.26	95,225
2495	3/1/2022	QUAFIN	QUADIENT FINANCE USA, INC.	1,000.00	95,226
2496	3/1/2022	SELSAN	Sandy Self	2,021.25	95,227
2497	3/1/2022	ADVSPE	ADVANCED SPECIALTY CLEANING, INC.	387.00	95,228
2498	3/1/2022	SUN409	SUNBELT RENTALS	858.40	95,229
2499	3/1/2022	THEOFF	THE OFFICE CITY	5.95	95,230
2501	3/1/2022	TWE112	21ST DISTRICT AGRICULTURAL ASSOCIATION	18,000.00	95,232
2502	3/1/2022	TWE112	21ST DISTRICT AGRICULTURAL ASSOCIATION	183,159.44	95,238
2022107	3/2/2022	AUTNET	Authorize.net	10.00	95,240
2022108	3/2/2022	AUTNET	Authorize.net	10.72	95,241
2022109	3/2/2022	AUTNET	Authorize.net	36.06	95,242
2503	3/8/2022	CALBUS	CALIFORNIA BUSINESS MACHINES, INC.	166.56	95,256
2504	3/8/2022	CALFAI	CALIFORNIA FAIRS ALLIANCE	5,000.00	95,257
2505	3/8/2022	CALIND	CALIFORNIA INDUSTRIAL RUBBER CO.	152.77	95,258
2506	3/8/2022	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	349.71	95,259
2507	3/8/2022	COMCAS	COMCAST	770.01	95,260
2508	3/8/2022	DAVNAL	DAVID NALCHAJIAN, INC.	10,400.00	95,261
2509	3/8/2022	DEL444	DELTA DENTAL PLAN OF CALIFORNIA	974.99	95,262
2510	3/8/2022	FRE233	FRESNO CHAMBER OF COMMERCE	305.00	95,263
2511	3/8/2022	FREPRI	FRESNO COUNTY PRIVATE SECURITY	16,688.00	95,264
2512	3/8/2022	FTBGAR	Franchise Tax Board - Garnishment	200.00	95,265
2513	3/8/2022	HERVIC	Victoria Hernandez	500.00	95,266
2514	3/8/2022	KROSAM	Sam Krovitsky	449.50	95,267
2515	3/8/2022	NCOTWI	N. C. O. T. W. INC	1,139.51	95,268
2516	3/8/2022	PACGAS	PACIFIC GAS & ELECTRIC	12,910.02	95,269
2517	3/8/2022	PACSUP	PACE SUPPLY	1,281.71	95,270
2518	3/8/2022	SANSYL	Sylvia Sandoval	400.00	95,271
2519	3/8/2022	SELSAN	Sandy Self	621.25	95,272
2520	3/8/2022	SUN409	SUNBELT RENTALS	1,299.49	95,273
2521	3/8/2022	TAPGRI	Griselda Tapia	500.00	95,274
2522	3/8/2022	THEOFF	THE OFFICE CITY	545.61	95,275
2523	3/8/2022	WES307	WEST COAST WASTE COMPANY, INC.	1,600.00	95,276
2529	3/15/2022	ALEOLI	ALERT-O-LITE INC.	176.28	95,284
2532	3/15/2022	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	315.00	95,287
2540	3/15/2022	CIT206	CITY OF FRESNO-UTILITY BILLING	3,415.50	95,295
2547	3/15/2022	COHCOM	COHEN COMMUNICATIONS	10,543.90	95,302
2533	3/15/2022	COMPHO	COMCAST - PHONE SERVICE	360.73	95,288
2542	3/15/2022	DEPFOR	DEPT OF FORESTRY & FIRE PROTECTION	3,840.00	95,297
2541	3/15/2022	DORGAS	DORN'S GAS	3,739.83	95,296

AP Payments Check Register

March 2022

Fresno Fair
Lorena DeVincenzi

Thursday, May 12, 2022 4:32:03PM

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
2534	3/15/2022	DUN488	DUNN-EDWARDS CORPORATION	365.70	95,289
2544	3/15/2022	EMSFRE	ELECTRIC MOTOR SHOP, INC.	6,548.00	95,299
2545	3/15/2022	FREPRI	FRESNO COUNTY PRIVATE SECURITY	8,505.53	95,300
2530	3/15/2022	HOMDEP	HOME DEPOT CREDIT SERVICES	257.88	95,285
2528	3/15/2022	HOMPRO	HOME DEPOT PRO INSTITUTIONAL	169.51	95,283
2526	3/15/2022	INTNET	INTEGRITY NETWORKS	45.00	95,281
2535	3/15/2022	JME600	J. M. EQUIPMENT COMPANY, INC.	404.00	95,290
2538	3/15/2022	MIDVAL	MID VALLEY DISPOSAL	2,803.99	95,293
2531	3/15/2022	NAPAUT	NAPA AUTO PARTS	282.78	95,286
2536	3/15/2022	NWESTCO	NWESTCO LLC	450.00	95,291
2527	3/15/2022	PACGAS	PACIFIC GAS & ELECTRIC	52.56	95,282
2525	3/15/2022	RGE587	RG EQUIPMENT	10.75	95,280
2539	3/15/2022	RVJENS	ROBERT V. JENSEN, INC.	2,937.73	95,294
2537	3/15/2022	SEBAST	SEBASTIAN	634.50	95,292
2546	3/15/2022	WELPAY	WELLS FARGO PAYMENT REMITTANCE CTR	8,570.63	95,301
2543	3/15/2022	WIL344	LARRY J. WILLIAMS	4,400.00	95,298
2022134	3/10/2022	AUTNET	Authorize.net	6.50	95,303
2022135	3/10/2022	AUTNET	Authorize.net	6.50	95,304
2568	3/21/2022	ACCWAR	ACCOUNTING WARE	1,710.68	95,336
2548	3/21/2022	ACSS	ASSOCIATION OF CALIF. STATE SUPERVISORS	15.00	95,316
2561	3/21/2022	ADVSPE	ADVANCED SPECIALTY CLEANING, INC.	387.00	95,329
2564	3/21/2022	ALEOLI	ALERT-O-LITE INC.	557.46	95,332
2553	3/21/2022	AME253	AMERICAN T'S SCREENPRINTING	138.69	95,321
2569	3/21/2022	AMEAMB	AMERICAN AMBULANCE	3,200.00	95,337
2556	3/21/2022	BDPEST	B & D PEST CONTROL, INC	180.00	95,324
2570	3/21/2022	COMPHO	COMCAST - PHONE SERVICE	5,590.60	95,338
2560	3/21/2022	CROSHO	CROWN SHORTLOAD CONCRETE	367.00	95,328
2549	3/21/2022	CULLIG	CULLIGAN	36.00	95,317
2571	3/21/2022	FAC152	FACSCO	8,498.10	95,339
2555	3/21/2022	FEDEX	FEDEX	179.85	95,323
2557	3/21/2022	FTBGAR	Franchise Tax Board - Garnishment	200.00	95,325
2562	3/21/2022	HAYCON	Haystack Consultants	440.00	95,330
2566	3/21/2022	LEAF	LEAF (Kyosera Copier)	592.05	95,334
2563	3/21/2022	MODWIL	MODERN WILDLIFE SOLUTIONS	500.00	95,331
2552	3/21/2022	NAPAUT	NAPA AUTO PARTS	85.04	95,320
2572	3/21/2022	PACGAS	PACIFIC GAS & ELECTRIC	12,018.81	95,340
2559	3/21/2022	PLATT	PLATT	269.21	95,327
2558	3/21/2022	QUALEA	QUADIENT LEASING USA, INC.	222.88	95,326
2550	3/21/2022	RICUSA	RICOH USA, INC.	62.99	95,318
2567	3/21/2022	SELSAN	Sandy Self	875.00	95,335
2565	3/21/2022	SIG114	SIGNMAX	562.03	95,333
2551	3/21/2022	SMAFIN	SMART & FINAL	63.63	95,319
2554	3/21/2022	THEOFF	THE OFFICE CITY	171.41	95,322
2573	3/24/2022	CIT260	CITY OF FRESNO-SPECIAL EVENT PERMITS	378.00	95,342
2574	3/31/2022	ASHNAN	Nancy Ash	1,200.00	95,343
2575	3/31/2022	DUNFRA	Franco Dunn	150.00	95,344
2576	3/31/2022	FARMAR	Maria Farr	150.00	95,345
2577	3/31/2022	KRE166	KREMER, ARDEN	150.00	95,346
2578	3/31/2022	LOR155	LORIG, ASTRID	150.00	95,347
2579	3/31/2022	MENJUL	Julie Menge	150.00	95,348
2580	3/31/2022	OSSETI	Etienne Ossun	150.00	95,349

AP Payments Check Register

March 2022

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
2022159	3/31/2022	CITBAN	Citizens Bank - Fees	30.00	95,364
2022168	3/2/2022	AUTNET	Authorize.net	10.00	95,371
2022110	3/2/2022	AUTNET	Authorize.net	33.00	95,476

Total Payments: 104
Total Amount: 411,722.42

AP Payments Check Register

April 2022

Fresno Fair
Lorena DeVincenzi

Thursday, May 12, 2022 4:17:53PM

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
2581	4/5/2022	WEDGLE	Glenn Weddell	150.00	95,356
2582	4/5/2022	FRECLO	Fresno/Clovis Convention & Visitors Bureau	425.00	95,357
2022171	4/4/2022	CITBAN	Citizens Bank - Fees	30.50	95,369
2022167	4/2/2022	AUTNET	Authorize.net	13.13	95,370
2022169	4/4/2022	AUTNET	Authorize.net	51.68	95,372
2022170	4/4/2022	AUTNET	Authorize.net	33.00	95,373
2583	4/11/2022	MID388	MID-VALLEY DISTRIBUTORS, INC.	3,658.65	95,377
2584	4/14/2022	TWE112	21ST DISTRICT AGRICULTURAL ASSOCIATION	1,000.00	95,383
2597	4/14/2022	A1N403	A-1 NATIONAL FENCE / FAMICO CORPORATION	425.00	95,396
2609	4/14/2022	ACCWAR	ACCOUNTING WARE	1,724.58	95,408
2599	4/14/2022	ALEBRO	Alegria Brother Inc.	500.00	95,398
2605	4/14/2022	AT&MOB	AT&T MOBILITY	840.02	95,404
2618	4/14/2022	CAL942	CALPERS/FISCAL SVCS DIVISION-CASHIER	5,293.12	95,417
2589	4/14/2022	CALBUS	CALIFORNIA BUSINESS MACHINES, INC.	140.50	95,388
2602	4/14/2022	CEN258	CENTRAL VALLEY PROSPECTORS	552.00	95,401
2621	4/14/2022	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	36,733.42	95,420
2615	4/14/2022	CIT206	CITY OF FRESNO-UTILITY BILLING	3,704.17	95,414
2604	4/14/2022	COMCAS	COMCAST	770.01	95,403
2594	4/14/2022	COMPHO	COMCAST - PHONE SERVICE	360.65	95,393
2608	4/14/2022	DEL444	DELTA DENTAL PLAN OF CALIFORNIA	974.99	95,407
2612	4/14/2022	DEPFOR	DEPT OF FORESTRY & FIRE PROTECTION	2,400.00	95,411
2601	4/14/2022	EMSFRE	ELECTRIC MOTOR SHOP, INC.	534.38	95,400
2585	4/14/2022	FEDEX	FEDEX	14.45	95,384
2620	4/14/2022	FREPRI	FRESNO COUNTY PRIVATE SECURITY	7,406.00	95,419
2598	4/14/2022	HAYCON	Haystack Consultants	440.00	95,397
2588	4/14/2022	HOMDEP	HOME DEPOT CREDIT SERVICES	46.43	95,387
2587	4/14/2022	INTNET	INTEGRITY NETWORKS	45.00	95,386
2592	4/14/2022	INTUNI	INTERNATIONAL UNION OF OPERATING ENGIN-	231.76	95,391
607	4/14/2022	JORBAT	JORGENSEN BATTERIES, INC.	955.06	95,406
619	4/14/2022	LEWMIL	LEWIS MILINICH BODY SHOP	6,000.00	95,418
613	4/14/2022	MIDVAL	MID VALLEY DISPOSAL	2,838.32	95,412
606	4/14/2022	MIDVAL	MID VALLEY DISPOSAL	862.20	95,405
600	4/14/2022	NAPAUT	NAPA AUTO PARTS	524.49	95,399
616	4/14/2022	NEWENG	NEW ENGLAND SHEET METAL	4,468.00	95,415
586	4/14/2022	PACGAS	PACIFIC GAS & ELECTRIC	23.82	95,385
595	4/14/2022	PACPRI	Pacific Prime Foods	400.00	95,394
596	4/14/2022	PACSUP	PACE SUPPLY	415.33	95,395
603	4/14/2022	PAPMAT	PAPE MATERIAL HANDLING	684.06	95,402
590	4/14/2022	RGE587	RG EQUIPMENT	184.02	95,389
591	4/14/2022	ROT923	ROTARY CLUB OF FIG GARDEN	200.00	95,390
617	4/14/2022	RVJENS	ROBERT V. JENSEN, INC.	5,081.61	95,416
611	4/14/2022	SELSAN	Sandy Self	1,855.00	95,410
610	4/14/2022	SUN409	SUNBELT RENTALS	1,730.69	95,409
93	4/14/2022	SUNPAY	SUNCREST PAYMENT REMITTANCE CTR	307.30	95,392
14	4/14/2022	WELPAY	WELLS FARGO PAYMENT REMITTANCE CTR	2,851.55	95,413
22	4/18/2022	HMOCUL	HMONG CULTURAL NEW YEAR CELEBRATION, INC	940.00	95,422
27	4/20/2022	ADVSPE	ADVANCED SPECIALTY CLEANING, INC.	298.00	95,427
33	4/20/2022	ALEOLI	ALERT-O-LITE INC.	741.22	95,433

AP Payments Check Register

April 2022

Fresno Fair
Lorena DeVincenzi

Thursday, May 12, 2022 4:17:53PM

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
2625	4/20/2022	BDPEST	B & D PEST CONTROL, INC	180.00	95,425
2636	4/20/2022	BOB272	BOBCAT OF FRESNO	1,856.38	95,436
2624	4/20/2022	CALIND	CALIFORNIA INDUSTRIAL RUBBER CO.	137.23	95,424
2639	4/20/2022	DAVNAL	DAVID NALCHAJIAN, INC.	10,400.00	95,439
2628	4/20/2022	FAC152	FACSCO	454.16	95,428
2635	4/20/2022	FREPRI	FRESNO COUNTY PRIVATE SECURITY	1,456.00	95,435
2626	4/20/2022	HAYCON	Haystack Consultants	220.00	95,426
2630	4/20/2022	LEAF	LEAF (Kyosera Copier)	592.05	95,430
2629	4/20/2022	MODWIL	MODERN WILDLIFE SOLUTIONS	500.00	95,429
2638	4/20/2022	PACGAS	PACIFIC GAS & ELECTRIC	7,293.50	95,438
2634	4/20/2022	PLATT	PLATT	1,012.30	95,434
2631	4/20/2022	RGE587	RG EQUIPMENT	619.48	95,431
2623	4/20/2022	RICUSA	RICOH USA, INC.	62.99	95,423
2632	4/20/2022	SEBAST	SEBASTIAN	634.50	95,432
2637	4/20/2022	WELPAY	WELLS FARGO PAYMENT REMITTANCE CTR	4,603.01	95,437
2022180	4/11/2022	AUTNET	Authorize.net	6.50	95,451
2022181	4/11/2022	AUTNET	Authorize.net	6.50	95,508
2640	4/27/2022	ACSS	ASSOCIATION OF CALIF. STATE SUPERVISORS	15.00	95,456
2641	4/27/2022	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	36,359.00	95,457
2642	4/27/2022	COHCOM	COHEN COMMUNICATIONS	12,215.24	95,458
2643	4/27/2022	COMPHO	COMCAST - PHONE SERVICE	3,988.35	95,459
2644	4/27/2022	CON522	CONETRIX TECHNOLOGY	388.64	95,460
2645	4/27/2022	FREPRI	FRESNO COUNTY PRIVATE SECURITY	3,332.00	95,461
2646	4/27/2022	FTBGAR	Franchise Tax Board - Garnishment	400.00	95,462
2647	4/27/2022	HAYCON	Haystack Consultants	220.00	95,463
2648	4/27/2022	MEGPRI	MEGA-PRINTS	1,023.91	95,464
2649	4/27/2022	MIDVAL	MID VALLEY DISPOSAL	1,443.24	95,465
2650	4/27/2022	PACGAS	PACIFIC GAS & ELECTRIC	23.82	95,466
2651	4/27/2022	QUALEA	QUADIENT LEASING USA, INC.	212.27	95,467
2652	4/27/2022	SELSAN	Sandy Self	1,933.75	95,468
2653	4/27/2022	SUN409	SUNBELT RENTALS	840.33	95,469
2654	4/27/2022	TOMBLO	TOM BLOCK ENTERPRISES	500.00	95,470
2655	4/29/2022	TWE112	21ST DISTRICT AGRICULTURAL ASSOCIATION	5,000,000.00	95,471
022222	4/29/2022	CITBAN	Citizens Bank - Fees	30.00	95,519
022182	4/12/2022	CITBAN	Citizens Bank - Fees	6.75	95,520

otal Payments: 83
otal Amount: 5,192,826.01

05/17/22

Review of March 2022

Operating Statement:

March Net Income/Loss prior to depreciation is **income** of $98,878.00. **Year to Date Operating Profit prior to depreciation** is at $379,049.00. **Year to Date Operating Profit after depreciation and OPEB** is $552,728.00. **You will see** changes in income and expenses are trending up over 2021 as we begin to book more events and move into a more "normal" year.

Cash Position:

Cash in bank as of 03/31/22 is $6,137,087.00

CD and Savings as of 02/28/22 is $1,067,886.00

THE BIG FRESNO FAIR, 21ST DAA
Statement of Operations
March 31, 2022

Acct. No.	Title	Current Fiscal Year Budget	Month	Year to Date	(Over)/Under Budget	Prior Fiscal Year Month	Year to Date
	REVENUES						
Non-Operating							
311	Non-Operating	0	0	406,650	(406,650)	567,276	944,795
Operating							
410	Admission to Grounds	0	0	729	(729)	0	0
415	Commercial Space	0	0	0	0	0	0
420	Concessions	0	1,397	2,859	(2,859)	540	9,298
430	Exhibits	0	3,600	4,777	(4,777)	2,078	2,078
450	Horse Racing - Fair	0	0	0	0	0	0
457	Satellite Wagering	0	54,057	159,226	(159,226)	49,087	142,265
458	Sat Wagering - Polo Lounge	0	0	0	0	0	0
470	Miscellaneous Fair	0	87,750	425,447	(425,447)	0	0
480	Non Fair/Interim	0	257,374	620,425	(620,425)	48,274	144,111
490	Prior Year Revenue Adjustments	0	0	18,210	(18,210)	0	0
495	Miscellaneous Income	0	48	376	(376)	0	0
Total Operating Revenues		0	404,226	1,232,049	(1,232,049)	99,979	297,753
TOTAL REVENUES		**0**	**404,226**	**1,638,699**	**(1,638,699)**	**667,255**	**1,242,547**
	EXPENSES						
Operating							
500	Administration	0	94,744	272,686	(272,686)	46,803	211,583
520	Maint & Gen Oper	0	143,575	393,441	(393,441)	65,544	182,873
540	Publicity Expense	0	19,175	49,914	(49,914)	0	1,600
560	Attendance Operation	0	2,734	9,339	(9,339)	460	671
570	Miscellaneous Fair	0	(1,122)	(1,474)	1,474	2,565	12,675
541	Museum	0	0	0	0	0	0
580	Premium	0	0	(11)	11	0	0
630	Exhibits (Excluding Premiums)	0	4,048	6,247	(6,247)	1,319	1,324
650	Horse Racing - Fair Live	0	3,683	10,644	(10,644)	4,718	5,157
659a	Satellite Wagering	0	16,012	47,647	(47,647)	11,044	34,172
659b	Satellite Wagering - Polo Lounge	0	0	0	0	60	180
660	Attractions (Fairtime)	0	0	0	0	0	0
668	Interim Event Expense	0	22,472	65,156	(65,156)	11,439	45,397
723	Equipment Funded by Fair	0	0	0	0	0	0
800	Prior Year Expense Adjustments	0	0	0	0	1,282	1,279
850	Cash Over/(Under)	0	27	(589)	589	(6)	7
Total Operating Expenses		0	305,348	853,000	(853,000)	145,229	496,918
Non-Operating							
91000	Depreciation Expense	0	52,732	158,195	(158,195)	56,431	169,293
91300	Capital Expense - Equipment	0	0	0	0	0	0
96000	Pension Expense GASB68	0	26,901	74,776	(74,776)	18,643	54,304
Total Non-Operating Expenses		0	79,633	232,971	(232,971)	75,074	223,597
TOTAL EXPENSES		**0**	**384,981**	**1,085,971**	**(1,085,971)**	**220,303**	**720,515**
Non-Operating							
	Revenues	0	0	406,650	(406,650)	567,276	944,795
	Expenditures - Depreciation	0	(79,633)	(232,971)	232,971	(75,074)	(223,597)
Non-Operating Income/(Loss)		0	(79,633)	173,679	(173,679)	492,203	721,197
Operating							
	Revenues	0	404,226	1,232,049	(1,232,049)	99,979	297,753
	Expenditures	0	(305,348)	(853,000)	853,000	(145,229)	(496,918)
Operating Income/(Loss)		0	98,878	379,049	(379,049)	(45,250)	(199,165)
NET INCOME/(LOSS)		**0**	**19,245**	**552,728**	**(552,728)**	**446,952**	**522,032**

The Big Fresno Fair, 21st DAA

Balance Sheet

As of March 31, 2022

ASSETS	2022	2021	Increase/Decrease Amount	Increase/Decrease Percent
Current Assets				
Cash				
Cash - Unrestricted	6,137,087	704,880	5,432,207	771%
Cash - Payroll	64,429	242,257	(177,829)	-73%
Cash - Savings Account	1,067,886	1,051,849	16,037	2%
Total Cash	7,269,402	1,998,987	5,270,415	264%
Accounts Receivable	699,924	153,895	546,029	355%
Prepaid Premiums	20,663	14,288	6,375	45%
Fixed Assets				
Construction in Progress	(544)	(14,195)	13,650	-96%
Land	244,077	244,077	0	0%
Buildings & Improvements	26,316,281	26,293,498	22,783	0%
Accum Dep - Buildings & Improvements	(19,104,623)	(18,537,726)	(566,898)	3%
Equipment	848,304	888,483	(40,179)	-5%
Accum Dep - Equipment	(611,363)	(644,705)	33,342	-5%
Total Assets	8,412,718	8,397,616	15,102	0%
Deferred Outflows of Resources				
Deferred Outflows of Resources - Pension	1,202,782	1,202,782	0	0%
Total Deferred Outflow of Resources	1,202,782	1,202,782	0	0%
Total Assets & Deferred Outflow of Resources	16,884,901	11,599,384	5,285,517	46%
LIABILITIES & RETAINED EARNINGS				
Current Liabilities				
Accounts Payable	761,753	604,894	156,859	26%
Payroll Liabilities	110,882	49,855	61,027	122%
Deferred Revenue	570,330	111,087	459,244	413%
Other Liabilities	7,480	(231)	7,712	-3334%
Guaranteed Deposits	45,075	22,704	22,371	99%
Compensated Absences Liability	231,503	197,190	34,313	17%
Current Year Long Term Debt	139,292	133,517	5,775	4%
Total Current Liabilities	1,866,315	1,119,015	747,300	67%
Long Term Liabilities				
Long Term Debt	271,478	464,553	(193,075)	-42%
Long Term Debt - SB 84 Obligation	456,401	456,401	0	0%
Long Term Debt - PPP Loan	0	0	0	0%
Pension Liability				
Net Pension Liability	3,989,645	3,989,645	0	0%
Total Long Term Liabilities	4,717,524	4,910,599	(193,075)	-4%
Deferred Inflow of Resources				
Deferred Inflows of Resources - Pension	160,074	160,074	0	0%
Total Deferred Inflows of Resources	160,074	160,074	0	0%
Total Liabilities & Deferred Inflow of Resources	6,743,913	6,189,688	554,225	9%
Retained Earnings				
Beginning (Jan 1) Investment in Facilities	7,382,026	7,735,339	(353,313)	-5%
Beginning (Jan 1) Investment in Reserves	451,266	97,953	353,313	361%
Unrestricted Net Position - Pension/OPEB	(2,946,937)	(2,946,937)	0	0%
Non-Operating Net Income	(1,141,314)	(223,597)	(917,717)	410%
Operating Net Income	6,395,948	745,639	5,650,309	758%
Adjustment for rounding	(0)	1,299	(1,299)	-100%
Total Liabilities & Retained Earnings	16,884,901	11,599,384	5,285,517	46%

05/17/22

Review of April 2022

Operating Statement:

April Net Income/Loss prior to depreciation is **income** of $(152,085.00). **Year to Date Operating Profit prior to depreciation** is at $226,967.00. **Year to Date Operating Profit after depreciation and OPEB** is $320,477.00. **It should be noted that this is historically a trend for April.**

Cash Position:

Cash in bank as of 04/30/22 is $6,137,179.00

CD and Savings as of 02/28/22 is $1,067,886.00

THE BIG FRESNO FAIR, 21ST DAA
Statement of Operations
April 30, 2022

Acct. No.	Title	Current Fiscal Year Budget	Month	Year to Date	(Over)/Under Budget	Prior Fiscal Year Month	Year to Date
	REVENUES						
Non-Operating							
311	Non-Operating	0	0	406,650	(406,650)	375,000	1,319,795
Operating							
410	Admission to Grounds	0	19,938	20,667	(20,667)	0	0
415	Commercial Space	0	0	0	0	0	0
420	Concessions	0	1,348	4,207	(4,207)	3,098	12,395
430	Exhibits	0	265	5,042	(5,042)	660	2,738
450	Horse Racing - Fair	0	13,184	13,184	(13,184)	0	0
457	Satellite Wagering	0	11,876	171,102	(171,102)	44,223	186,488
458	Sat Wagering - Polo Lounge	0	0	0	0	0	0
470	Miscellaneous Fair	0	53,600	479,047	(479,047)	0	0
480	Non Fair/Interim	0	57,516	677,941	(677,941)	156,504	300,615
490	Prior Year Revenue Adjustments	0	0	18,210	(18,210)	0	0
495	Miscellaneous Income	0	0	376	(376)	0	0
Total Operating Revenues		0	157,727	1,389,776	(1,389,776)	204,484	502,236
TOTAL REVENUES		**0**	**157,727**	**1,796,426**	**(1,796,426)**	**579,484**	**1,822,031**
	EXPENSES						
Operating							
500	Administration	0	103,285	375,971	(375,971)	124,078	335,661
520	Maint & Gen Oper	0	130,795	524,236	(524,236)	68,678	251,551
540	Publicity Expense	0	10,400	60,314	(60,314)	1,250	2,850
560	Attendance Operation	0	1,554	10,892	(10,892)	937	1,607
570	Miscellaneous Fair	0	(1,216)	(2,690)	2,690	6,986	19,661
541	Museum	0	0	0	0	0	0
580	Premium	0	0	(11)	11	0	0
630	Exhibits (Excluding Premiums)	0	1,321	7,568	(7,568)	104	1,427
650	Horse Racing - Fair Live	0	3,919	14,563	(14,563)	4,718	9,875
659a	Satellite Wagering	0	16,842	64,488	(64,488)	15,500	49,672
659b	Satellite Wagering - Polo Lounge	0	0	0	0	60	240
660	Attractions (Fairtime)	0	25,000	25,000	(25,000)	0	0
668	Interim Event Expense	0	14,258	79,413	(79,413)	22,989	68,386
723	Equipment Funded by Fair	0	0	0	0	0	0
800	Prior Year Expense Adjustments	0	3,659	3,659	(3,659)	(17,503)	(16,224)
850	Cash Over/(Under)	0	(5)	(594)	594	(9)	(2)
Total Operating Expenses		0	309,812	1,162,809	(1,162,809)	227,786	724,704
Non-Operating							
91000	Depreciation Expense	0	52,732	210,926	(210,926)	56,431	225,725
91300	Capital Expense - Equipment	0	0	0	0	0	0
96000	Pension Expense GASB68	0	27,438	102,214	(102,214)	20,448	74,752
Total Non-Operating Expenses		0	80,170	313,140	(313,140)	76,880	300,477
TOTAL EXPENSES		0	389,982	1,475,949	(1,475,949)	304,666	1,025,181
Non-Operating							
	Revenues	0	0	406,650	(406,650)	375,000	1,319,795
	Expenditures - Depreciation	0	(80,170)	(313,140)	313,140	(76,880)	(300,477)
Non-Operating Income/(Loss)		0	(80,170)	93,510	(93,510)	298,120	1,019,318
Operating							
	Revenues	0	157,727	1,389,776	(1,389,776)	204,484	502,236
	Expenditures	0	(309,812)	(1,162,809)	1,162,809	(227,786)	(724,704)
Operating Income/(Loss)		0	(152,085)	226,967	(226,967)	(23,302)	(222,468)
NET INCOME/(LOSS)		0	(232,255)	320,477	(320,477)	274,818	796,850

The Big Fresno Fair, 21st DAA

Balance Sheet

As of April 30, 2022

ASSETS	2022	2021	Increase/Decrease Amount	Increase/Decrease Percent
Current Assets				
Cash				
Cash - Unrestricted	6,137,179	882,366	5,254,813	596%
Cash - Payroll	52,958	842,607	(789,650)	-94%
Cash - Savings Account	1,067,886	1,051,849	16,037	2%
Total Cash	7,258,022	2,776,822	4,481,200	161%
Accounts Receivable	589,502	101,340	488,162	482%
Prepaid Premiums	13,774	14,144	(370)	-3%
Fixed Assets				
Construction in Progress	307	(14,195)	14,502	-102%
Land	244,077	244,077	0	0%
Buildings & Improvements	26,316,281	26,293,498	22,783	0%
Accum Dep - Buildings & Improvements	(19,151,672)	(18,586,465)	(565,207)	3%
Equipment	848,304	890,632	(42,327)	-5%
Accum Dep - Equipment	(617,046)	(652,397)	35,351	-5%
Total Assets	8,243,527	8,290,635	(47,107)	-1%
Deferred Outflows of Resources				
Deferred Outflows of Resources - Pension	1,202,782	1,202,782	0	0%
Total Deferred Outflow of Resources	1,202,782	1,202,782	0	0%
Total Assets & Deferred Outflow of Resources	16,704,332	12,270,239	4,434,093	36%
LIABILITIES & RETAINED EARNINGS				
Current Liabilities				
Accounts Payable	722,015	607,055	114,961	19%
Payroll Liabilities	122,626	48,035	74,591	155%
Deferred Revenue	665,333	112,893	552,440	489%
Other Liabilities	3,114	1,391	1,724	124%
Guaranteed Deposits	49,475	25,800	23,675	92%
Compensated Absences Liability	231,503	197,190	34,313	17%
Current Year Long Term Debt	123,931	118,681	5,250	4%
Total Current Liabilities	1,917,998	1,111,045	806,953	73%
Long Term Liabilities				
Long Term Debt	271,478	461,910	(190,432)	-41%
Long Term Debt - SB 84 Obligation	456,401	456,401	0	0%
Long Term Debt - PPP Loan	0	406,650	(406,650)	-100%
Pension Liability				
Net Pension Liability	3,989,645	3,989,645	0	0%
Total Long Term Liabilities	4,717,524	5,314,606	(597,082)	-11%
Deferred Inflow of Resources				
Deferred Inflows of Resources - Pension	160,074	160,074	0	0%
Total Deferred Inflows of Resources	160,074	160,074	0	0%
Total Liabilities & Deferred Inflow of Resources	6,795,596	6,585,725	209,871	3%
Retained Earnings				
Beginning (Jan 1) Investment in Facilities	7,382,026	7,735,339	(353,313)	-5%
Beginning (Jan 1) Investment in Reserves	451,266	97,953	353,313	361%
Unrestricted Net Position - Pension/OPEB	(2,946,937)	(2,946,937)	0	0%
Non-Operating Net Income	(1,221,484)	(300,477)	(921,007)	307%
Operating Net Income	6,243,864	1,097,337	5,146,527	469%
Adjustment for rounding	(0)	1,299	(1,299)	-100%
Total Liabilities & Retained Earnings	16,704,332	12,270,239	4,434,093	36%

MEMORANDUM

TO: Board of Directors
FROM: Lauri King, Deputy Manager II
DATE: May 12, 2022
SUBJECT: Check Register Explanation

MESSAGE:

March Check Register

Check #	Vendor	Amount	Purpose
2487	Cohen Communications	$5,568.75	Concert Promotion, PR & Marketing, Special Marketing, Social Marketing & Horse Racing Marketing
2491	Eagle Restaurant Equipment	$1,385.05	Refrigerator Service
2492	Fresno Fire Department	$1,176	Fire Hydrant Service
2497	Advanced Specialty Cleaning	$387	Office Cleaning
2498	Sunbelt Rentals	$858.40	Plate Tamper 200lb Class
2501	21st DAA	$18,000	March Home Show Change Fund
2502	21st DAA	$183,159.44	Transfer JLA Funds
2504	California Fairs Alliance	$5,000	Dues for Membership
2520	Sunbelt Rentals	$858.40	Tractor Rental for Cleaning Lots
2547	Cohen Communications	$10,543.90	Concert Promotion, PR & Marketing, Special Marketing, Social Marketing & Horse Racing Marketing
2542	Dept. of Forestry & Fire Protection	$3,840	Fire Marshal Fees
2541	Dorn's Gas	$3,739.83	Propane Gas
2544	Electric Motor Shop	$6,548	Transformer fix in Swap Meet
2535	JM Equipment Co	$404	Forklift alternator & hoses

MEMORANDUM

2543	Larry Williams	$4,400	Repair of the Kings Canyon Gate from Car Accident during 2021 Fair
2565	Signmax	$562.03	Sign Equipment
2573	City of Fresno – Special Events	$378	Street Closure for Garlic Festival
2574	Nancy Ash	$1,200	Olive Oil Contest Coordinator
2575-80	Various	$150	Olive Oil Contest Judge

April Check Register

Check #	Vendor	Amount	Purpose
2581	Glenn Weddell	$150	Olive Oil Contest Judge
2582	Fresno/Clovis Convention & Visitors Bureau	$425	Membership Dues
2584	21st DAA	$1,000	Satellite Change Fund
2612	Dept. of Forestry & Fire Protection	$2,400	Fire Marshal Fees
2619	Lewis Milinich Body Shop	$6,000	Repair of Jimmy Howell damaged Truck from wind storm from 2021 Fair
2616	New England Sheet Metal	$4,468	Coolers for Grandstand
2610	Sunbelt Rentals	$1,730.69	Floor Scrubber Rental for Grandstand
2622	Hmong Cultural New Year	$940	Refund from 2021 Celebration
2642	Cohen Communications	$12,215.24	Concert Promotion, PR & Marketing, Special Marketing, Social Marketing & Horse Racing Marketing
2648	Mega Prints	$1,023.91	No Trespassing Signs

MEMORANDUM

2653	Sunbelt Rentals	$840.33	Sewer camera locator
2654	Tom Block Enterprises	$500	Deposit for Champion Horse Racing Saddle
2655	21st DAA	$5,000,000	Transfer of Funds from Suncrest to Central Valley Community Bank

cdfa CALIFORNIA DEPARTMENT OF FOOD & AGRICULTURE
Karen Ross, Secretary

May 11, 2022 D2022-01

TO: All District Agricultural Association CEOs

SUBJECT: Dymally-Allatore Bilingual Services Act Language Survey

Under Government Code Section 7299.4 the Dymally-Alatorre Bilingual Service Act requires state agencies that serve a substantial number of non-English-speaking people (5% or more of the people served) to employ enough bilingual persons to provide certain information and render certain services in a language other than English. To ensure that the members of the community are best being served, a survey is conducted every two years. The data is collected from individuals within each entity whom interacts with the public most. Agencies are required to participate and since DAA's are part of CDFA they are required to participate in the biennial language survey that is scheduled to be completed in 2022. CalHR uses this survey information along with implementation plans of each agency, and incorporates findings and recommendations in a report to the Legislature every two years.

The survey will entail keeping track with "tick marks" for every call or in-person contact you receive (by the language) on a daily tally sheet. This survey isn't meant to track nationalities or the ethnic heritage of the public with whom you come in contact. For example, if your fair has more than one person that comes into contact with the public only the person identified as the Public Contact Employee (PCE) is required to keep a tally. At the completion of the Survey the PCE will need to turn in the survey by email to Kaylen Yates no later than Friday, May 27, 2022

Fairs and Expositions is asking that an individual be identified at each DAA who will participate in the biennial language survey. The person identified will be the Public Contact Employee (PCE) for your DAA. The language survey shall be conducted for the period of 10 days, spanning two consecutive weeks May 16th through May 27th, 2022. Once the DAA has identified the PCE who answers the phone or assists the

public most often, please email the name and contact information to Kaylen Yates by Friday, May 13th, 2022.

A detailed set of instruction will be emailed directly to the identified PCE prior to the survey start date. If you have questions or need additional information regarding this matter, please contact Kaylen Yates at (916) 900-5027 or by e-mail at Kaylen.Yates@cdfa.ca.gov

Sincerely,

Michael J Francesconi

Mike Francesconi
Branch Chief