

42nd District Agriculture Association
Glenn County Fairgrounds
221 E. Yolo Street, Orland, CA 95963

530.865.1168 | www.glenncountyfair.org | glenncountyfair@gmail.com

Board Meeting Minutes
February 21, 2023

- I. **CALL TO ORDER** – President Pierce called the meeting the order at 6:42PM
- II. **ROLL CALL:** Directors present Director Chavez, Director Douglass, Director Mudd, Director Bittle and President Pierce, all present no absents.
- III. **INTRODUCTION OF GUESTS:** Mario Romano, Carol Turner, Paul Turner, Richard Hood,
- IV. **PUBLIC COMMENT:** None
- V. **CONSENT CALENDAR:** Director Pierce asked that the January minutes be clarified under the heading of Fairtime Budget. Regarding the Merchandise Revenue, she asked that it state that the increase is in Merchandise Revenue and not Merchandise Expense. Director Douglass moved to approve the Consent Calendar with the changes that Director Pierce noted as well that the December Preliminary Financials not be approved as they were. Director Chavez seconded the motion. Discussion: Director Pierce also pointed out that there are errors in the December Preliminary Financials that she would like to see corrected. Director Chavez, Director Douglass, Director Mudd, Director Bittle all voted in favor of the motion, no voted again the motion. Motion passed unanimously.
- VI. **REPORTS & INFORMATION**
 1. **GLENN COUNTY FAIR HERITAGE FOUNDATION REPORT:** CEO Bartels shared that Friends of Fair is on track, theme is the Fair theme. March 25, 2023, caterer, Tri-tip, chicken, rice, salad, bread. Raffling/Auction of 6 guns, tickets are sale are live.
- VII. **OLD BUSINESS**
 1. **PROJECT LIST:** CEO Bartels shared the Project list does not have a lot of changes in the project list. She shared that due to the in-kind arrangement with the Tree Service to allow the fleet to be parked here in exchange we will be getting trees trimmed around the facility. Director Pierce asked if there was anything that needed to be added to the list, and CEO Bartels shared that the repair of a broken water pipe behind the Arts and Crafts building was a little more extensive than projected. She felt it might require some concrete work, so that would need to be added. As well she was looking into painting in the barns as well, just some refreshing.
- VIII. **NEW BUSINESS**
 1. **RACEWAY RFP PROGRESS UPDATE:** CEO Bartels shared that the RFP was completed and was submitted to CDFA Legal Department for review. Barring any major changes, legal stated that the review process would be roughly 14 business days. The RFP was sent to legal last week. The question CEO Bartels had was the price per race was that the final amount? Needed to have the amount finalized prior to release of RFP. Director Pierce stated that she believed that the amount was higher than she thought, and wanted to hear from Race Committee regarding how the price was established. Director Chavez stated that during discussion with Richard Hood and the other members of Raceway committee they had established the \$2500.00 per race. CEO Bartels stated that the RFP was regarding the race season and who the promotor would be, the RFP has nothing to do with the Grandstand repair or the lighting upgrade. She stated that Fair owns enough temporary grandstands to accommodate the seating needs that the Orland Raceway was currently bringing. Mario Romano asked what the status of the grandstands was. CEO Bartels stated that they next order of business on the agenda was getting approval to inspect the grandstands by an independent Structural Engineer. Mario Romano asked where the temporary seating would be placed. CEO Bartels shared that it would need to be in front of the Grandstands, with additional in the South end. Mario stated that the bleachers would need to be

raised up or the people seated there would not be able to see and they are too low to see as well could be dangerous.

Director Douglass asked if the price could be adjusted if the promotor provides the temporary lighting for the center of the racetrack. CEO Bartels explained that with the use of the temporary lighting in the center of the track, the space could lend itself to hosting other events, i.e., Monster Trucks, tractor pulls, rodeo type, concert seating could be bigger. Director Douglass asked if the temporary lighting was incorporated into the RFP, and CEO Bartels said that it is not.

Director Pierce asked if the price per race of \$2500.00 per race is where we wanted to stay. Mario Romano stated that he priced out some other racetracks and he felt we were too high. Paul Turner stated that just to turn the key to open the gate per race was \$5,000.00, to the margin is too low. Director Douglass proposed a hybrid rent plan, which would incorporate a percentage of attendance and/or alcohol and a flat fee. Richard Hood shared that he had a contract that a percentage and it did not work as he held all the liability, so he asked the board to change the contract and so that is how his contract became a flat fee.

Richard Hood had some ideas for extra seating.

Director Bittle suggested \$1500.00 per race, Mario Romano stated that he would like to see the possibility of a longer contract. CEO Bartels stated that with the current environment the contract would be for 1 year with an option to extend another year.

Director Douglass moved to charge \$2000.00 per race and meet in the middle. Director Chavez seconded the motion. Discussion: Director Pierce agreed with Richard Hood that we need to replace the lighting and with the increase we need to get the lighting replaced. Director Douglass shared that she was concerned that was too low, with the cost of the replacing lighting. Director Chavez stated that this is a large part of the footprint of the fairgrounds that could be earning more money if we compromised on the design a little. Director Mudd stated that he felt \$2000.00 is too steep. Earlier he had asked Richard Hood how much he charged for entrance fees, and he felt that if all your costs are going up insurance, rent and such that fees would naturally be increased as well. You can not absorb the costs. The promotor would be responsible for getting people there as racer and attendance. President Pierce put the motion to a vote, Director Chavez and Director Douglass voted in favor and Director Bittle and Director Mudd voted against the motion, President Pierces negative vote broke the tie. Motion did not pass and she asked for a new motion. Director Bittle moved for \$1500.00 with a minimum of 6 races. Director Mudd asked how many races were planned, Richard Hood stated that the committee met and we 13 races possibly 8 specialty event more quality shows. CEO Bartels stated that she felt that would be most beneficial to both parties, to put together a quality program, that would not only bring in the racers but bring up attendance. She stated that the increase of \$1500.00 per race would encourage a promotor to really look at what they are going to run in terms of a program, and encourage more quality to help grow Orland Raceway. The fair is aware that work needs to be done and unfortunate that the season would start late due to the current circumstances however, if the program was more quality that would help increase the overall success. Director Douglass stated \$1500.00 with track in as is condition, with a consideration of price discussion of price increase on the second year. CEO Bartels suggested that it could be a percentage of alcohol or attendance.

President Pierce stated that Director Bittle made a motion of \$1500.00 per race with a minimum of 6 races season and Director Douglass seconded the motion. Director Chavez, Director Mudd, Director Bittle, Director Douglass and President Pierce all voted in favor. No votes against, motion passed unanimously.

President Pierce shared that the RFP was with Legal and when they approved, we would release the RFP barring any major changes. Mario Romano asked how long the review would take, CEO Bartels shared that CDFA Legal shared that it would take approximately two weeks, could be shorter or longer depending on the workload.

REQUEST GRANDSTAND STRUCTURAL ENGINEERING STUDY: Director Pierce asked what the cost of the Structural Engineering. CEO Bartels estimated that the cost would be over \$5000.00. Director Douglass motioned to have the Grandstand Inspection, Director Bittle seconded the motion. Director Chavez, Director Mudd, Director Bittle, Director Douglass and President Pierce all voted in favor. No votes against, motion passed unanimously.

2. FORM 700 FILING INFORMATION: CEO Bartels just shared that she needed them to be completed for 2023, and she would collect them.

IX. CEO REPORT (NON-ACTION ITEMS)

1. INFORMATIONAL REPORT DISCUSSING SUPER SCHOOL FEBRUARY 8TH & 9TH CEO Bartels shared that herself and Stephanie Andrews from the office had attended the Super School training which WFA and CEO Pat Dixon helped bring back. There was a lot of collaboration in terms of how fairs are dealing with low entry numbers and what is new in the industry, lots of great ideas and trainings. These types of trainings help the staff that may be new or have no idea what Stills entries entail. She felt it was very successful and a great training.
2. INFORMATIONAL REPORT DISCUSSING ADMINISTRATION OF 42ND DAA: CEO Bartels shared that planning for Fair is in full swing. Miss Glenn County is all planned, and we have 7 candidates and 6 Little Misses. Entertainment is all planned, and she was working with John Gentry on getting schedule. She also stated that she is looking to hire in the office, looking for a bi-lingual, and two maintenance workers to help with Fair Planning. Also shared with the Board that she has been consistently tied up with Public Requests for Information (PRA). since December they have had 7. When these PRA require bringing in legal and back and forth, they have taken up a considerable amount of time, while working on the RFP for Racing. All the requests are in regards to Racing, Grandstands, and contracts. Last week she met with Renee at CFSA regarding the financials and they worked together for 5 hours.
3. INFORMATIONAL RERPORT DISCUSSING STATUS OF INTERIM EVENTS: CEO Bartels stated that rentals are good. Down a little in upcoming months. She attributes that to hotter months, only two building with A/C, as well as economy.

X. CORRESPONDENCE ITEMS (WILL BE DISTRIBUTED NON-ACTION ITEM): None

XI. MATTERS OF INFORMATION

1. Staff Reports: None
2. Directors' Comments: none
3. Next Scheduled Board Meeting: March 21, 2023
4. Items to be included on the next meeting's agenda.
 - a. Delegated Authority
 - b. Barn Improvements (project list)
 - c. RFP
5. **ADJOURNMENT: meeting was adjourned 8:08 PM**