

42nd District Agriculture Association

Glenn County Fairgrounds

221 E. Yolo Street, Orland, CA 95963

530.865.1168 | www.glenncountyfair.org | glenncountyfair@gmail.com

Board Meeting Minutes

July 16, 2024

- I. **CALL TO ORDER:** President Pierce called the meeting to order at 6:33 PM.
- II. **ROLL CALL:** President Pierce call Jacob Chavez, Ray Mudd, Geoff Bitle, Shannon Douglass absent. Director Chavez moved to approve Director Douglass's absence; Director Mudd seconded the Motion. Director Bitle voted against the motion, Director Mudd and Chavez voted for the motion. Motion carries, Director Douglass's absence is excused.
- III. **INTRODUCTION OF GUESTS:** Becky Gruenwald, Deanna and Denny Rogers, Richard Hood, Karen Baldrige, Leila Titus, Christine and Mark Kampmann and Mario Romano.
- IV. **PUBLIC COMMENT:** NONE

President Pierce made the executive decision to move the agenda item #2 under New Business up to be discussed next.

New Business:

2. Revisit Out of County Exhibitor Rule #38: President Pierce stated the proposed changes would go into effect for the 2025 fair. The rule reads; To sell an animal at the Glenn County Fair you must be a verified resident and/or student enrolled in a Glenn County School or the Glenn County 4-H program for the 2024 Fair. In 2025 exhibitors must be a Glenn County Resident or Enrolled in a Glenn County School. If you are NOT a Glenn County Resident but participate in a Glenn County program, you must submit a letter of intent to sell to the fair prior to the fair enter deadline. You must provide proof of insurance and daily supervision by an advisor or guardian. Exhibitors will be disqualified only if they have sold animals at another fair's Jr. Livestock Auction in the same calendar year.

President Pierce stated that she believed that the concern lies in that a couple of schools are on the county line, if they are enrolled in a Glenn County School they would not be affected by this rule. Currently, there are exhibitors that do not attend Glenn County Schools but are enrolled in Glenn County 4-H program. Capay 4-H is one of the clubs that this rule impacts, however, not all their members attend Glenn County School. Christine Kampmann, the Glenn County 4-H Community Education Specialist II, stated that she has other enrolled members of Glenn County 4-H that are not enrolled in Glenn County Schools, and do not live in Glenn County. This change impacts more than Capay 4-H. Becky Gruenwald asked why the verbiage got changed. President Pierce cited supervision during fair, selling requirements in terms of participant in multiple fairs. Becky Gruenwald shared that she has been involved in the fair since 1992, and she has been involved in Glenn County 4-H for many years and is the current Capay 4-H leader. The three reasons that she heard were leading to the change of the rule were: Silver Dollar lottery, another being to try to keep Core Butte FFA out. Lastly, she heard that the exhibitor numbers were too big, and we are trying to pair it down. If that is true, we need to limit the number of animals the exhibitors can sell. Becky also shared she believes that 42nd DAA is the Glenn County Fair, and it is our duty to house and showcase Glenn County. Glenn County 4-H has 7 groups and 5 FFA under Glenn County. If we stand by the rule and we allow the FFA programs to participate with members who live in another county but go to school in Glenn County, she believes Glenn County Fair is discriminating against the 4-H program. Becky believes that if you are out of the county and you have completed all the requirements of 4-H, they need to come to our fair. She called Tehama and Butte County fairs and was told that she is not a member of their 4-H program so she could not participant in their fairs. Capay, Lake and Princeton are the groups that have members on or over the Tehama County Line.

CEO Bartels stated she was unaware of most of the reasons, Silver Dollars lottery certainly did play a role in part of the decision.

The 2024 Fair had the highest record number of exhibitors and animals in its history. So, when this discussion took place members were thinking about the future.

CEO Bartels shared that she researched the surrounding fairs, rules for out of county exhibitors and they are included in the packet. What was adopted by the Board earlier in the year is in line with what the surrounding fairs are doing. Tehama, Silver Dollar, Butte, Dixon and Shasta District fairs language is included.

President Pierce asked Christine Kampmann what the requirements were for a Cross County change. Christine Kampmann passed out the Project Across Club, County or State Lines Request and Agreement Form. Members are required to fill out and submit for approval. If the project is available in their county they are not approved. CEO Bartels asked if Christine was aware of how many requests are denied yearly. Christine stated very few, last year they denied one request. President Pierce asked how does it apply to an exhibitor that has multiple projects? For example, if they are in the Glenn County Dairy, but they want to sell rabbits, do they get to sell both here? Christine stated that the form is per project. So, if the exhibitor was approved for Dairy, then they would only be approved for Dairy. Christine shared that most of the forms are asking for a complete transfer into our county, which would allow them to participate in all projects. CEO Bartels asked if Christine could notify the fair with these forms and if approved have the exhibitor submit letter of intent to sell here. If the 4-H Office does not notify, how does the Fair know to get a letter of intent from the exhibitor to submit to the other fairs. Christine offered to facilitate overseeing each of these exhibitors submits a letter of intent once they are approved. Director Bittle asked if that would resolve the matter. Director Bittle stated that he would support the process of if they were committing to only sell at our fair and not double dipping. Becky Gruenwald stated that in the past the rule read a Glenn County address, and the rule included Capay and Princeton were included. She is not sure when it changed.

CEO Bartels asked Christine Kampmann how many members of Glenn County 4-H currently exist that are not residents of Glenn County and don't go to school here? Christine responded 27 families. CEO Bartels asked if she took Capay residents out of the equation how many would that leave? She stated Elk Creek, Stonyford, families that live on the cusp of Butte County, roughly 7 families. These families are highly participating, and they volunteer in the program and bring buyers to the fair. They do so to a part of our community not for the financial success of the auction. Christine Kampmann stated that her reason for attending was that Rule 38 be reconsidered and grandfather those families in. If the verbiage could be amended it would be better. Director Chavez stated that these exhibitors do have other clubs and programs, places to go and other fairs to go to.

Leila Titus pointed out that the rule as written that out of county exhibitors must submit the letter of intent to sell. With that language the previous wording is irrelevant.

Director Bittle made a motion to revert to the old verbiage that includes a Glenn County School or/and Glenn County Program. Director Mudd seconded the motion. Director Mudd and Bittle voted in favor of the motion and Director Chavez voted against the motion. Motion passed.

- V. CONSENT CALENDAR:** President Pierce stated that there were numerous financials to approve due meeting being cancelled and financials need more time.

President Pierce would like to postpone approving the financials as she needs more time to review all the financials. Director Bittle and Mudd shared that they too would like more time as well.

President Pierce asked if CEO Bartels had any rental agreements that she needed to share, she stated that she did not have an agreement to share at this time.

Director Chavez moved to approve the minutes and rental agreements. Director Bittle seconded the motion. Director Mudd, Director Chavez and Director Bittle all voted in favor of the motion. Motion passed.

VI. REPORTS & INFORMATION: None

VII. OLD BUSINESS:

1. **PROJECT LIST:** Only change was the completion of the South Gate entrance. Electric Sign is done and CCA needs to permit.

VIII. NEW BUSINESS

1. 2024 FAIR RECAP: CEO Bartels shared the first sheet that was included in the paperwork was admission revenue report comparison of 2014 to 2024. The following pages are a comparative revenue report from 2022 to 2024, which includes admission, parking and arena revenue broken down by day. The last sheet is a form that shows Attendance numbers, revenue, Carnival income, Concession, Derby, Derby expenses, sponsorship, commercial inside and outside from 2015 to 2024.

CEO Bartels shared that in 2015 and 2017 we took in revenue on Wednesday for hog and goat shows. President Pierce stated she would like to see that be a consider bringing back payment. Overall, the fair down 1% over last year's numbers, and given what is happening in the economy. For the upcoming years we need to find ways to get more attendance and excitement. The Derby was successful, and CEO Bartels stated that she knows that she can not have another year with car numbers as low as they were.

The last document provided was an auction summary from 2015 to 2024, just an overview of all the information that we could find auction totals, commissions, and total number of sold. As well as the species averages. Leila Titus, Karen Baldrige and Myra Fairbanks all stated that they would like to see a floor for the auction that apply to all kids.

President Pierce would like to have a future conversation regarding Fair hours and when we are open and make sure that buildings and everything are open, and we give fair goers get the full experience. She enjoyed the Gather@ the Fair but missed seeing the Miss Glenn Candidates as much.

2. DISCUSSION AND REVIEW OF ASSEMBLY BILL 2208: CEO Bartels shared the handouts for Assembly Bill 2208, will phase out fluorescent lamps in general lighting applications. After January 1, 2025, sales will be prohibited. Which has prompted Eco Solutions to ask for a spot on agenda next month. It is her recommendation that we start a plan to working toward replacing some of the most used building.
3. SOLAR PROJECT UPDATE: Waiting for State Fire Marshalls Office to put a stamp of approval on the plan. CEO Bartels stated that North State Solar was asking for proof of why California Construction Authority CCA, is overseeing the permitting of the project. She shared the CDFA code with him that sited DGS or CCA need to oversee the plans. Director Bittle stated that the email he received from North State Solar stated different and that he recommended CEO Bartels reach out to the Solar Company and clarify what is needed. President Pierce suggested that we get a meeting with CCA and CDFA to move the process along.
4. LINE OF CREDIT FOR JLA ACCOUNT: CEO Bartels asked that the Board make a motion to instate a line of credit for the JLA to use at fair time until the bank is notified that we do not want to utilize the line of credit. Director Bittle asked if there were maintain fees and CEO Bartels stated there is a \$1000.00 fee for the \$200,000.00. Director Bittle moved to instate the line of credit until such time as we do not need it. Director Mudd seconded the motion. Director Chavez, Director Mudd and Director Bittle all voted in favor of the motion. Motion passed unanimously.
5. APPROVAL OF FY23/24 ALLOCATION: CEO Bartels shared that it is a request and approval of FY 23/24 Allocation. She had no amount for the allocation, and once the auditor is finished with a full audit of FY 2021, we will be able to submit our request. Director Bittle moved to request and approve the FY 23/24 allocation. Director Chavez seconded the motion. Director Mudd, Director Bittle, and Director Bittle all voted in favor. Motion passed unanimously.
6. TRI COUNTIES BANK MONEY MARKET PERFORMANCE REVIEW AND DISCUSS ADDITIONAL TRANSFER OF MONIES. President Pierce asked why Tri Counties is asking for more money, when CEO Bartels shared that they reached out and asked if we would consider moving more money from LAIF into the Money Market in Tri Counties Bank. President Pierce stated that it hasn't been 6 months yet. CEO Bartels also stated she recommends that we leave the money in LAIF as the interest rate is high and currently the Tri Counties interest rate is slightly higher than LAIF. President Pierce stated that the board committed to a 6-month review and then at that time the board would consider how to move forward. The boards decision was to not make an additional investment into the Money Market at Tri Counties Bank.

7. **SETTLEMENT BETWEEN OPERATING AND JLA ACCOUNT:** CEO Bartels shared that during fair the new functionality of ShoWorks allowed the JLA buyers to pay for purchases online with a credit card. However, what she and the Data Entry clerk failed to change was the account the money was to go into. So, the deposits listed on the provided sheet totaling \$57,131.02 were deposited into the Operating Account and not the JLA Account. Therefore, she was asking for the Boards approval for a transfer from the Operating to the JLA account. Director Chavez moved to transfer \$57,131.02 from Operating to JLA Account. Director Bitle seconded the motion. Director Bitle, Director Mudd, Director Chavez all voted in favor of the motion. Motion passed unanimously.

IX. CEO REPORT: CEO Bartels shared that June & July are typically the slowest month. Working on landscaping and overall maintenance. It is Fiscal Year End, and she has been working on year end reports, as well as completing a new IIPP, Injury and Illness and Prevention Plan. Starting on updating Avenue of Lights forms and plans. This year marks the first year that The North Pole Lodge will be run completely by the fair as well. Karen Baldrige asked if that is still well attended, CEO Bartels stated that yes, it is, the event has become a family tradition. With Redding and other event popping up around the goal is to continue to grow and evolving the event further.

x. ITEMS OF CORRESPONDENCE: NONE

xI. MATTERS OF INFORMATION:

1. Staff Reports: None
2. Directors' Comments: None
3. Next Scheduled Board Meeting: August 20, 2024, 6:00PM
4. Items to be included on the next meeting's agenda.
 - a. Solar Project
 - b. Eco Solutions

xi. ADJOURNMENT: 8:40 PM