

## Junior Livestock Committee Meeting Minutes November 16, 2023

- I. **CALL TO ORDER:** Candice Pierce called the meeting to order 5:35PM
- II. **ROLL CALL:** Members present Christine Kampmann, Clay Carlson, Janice Lohse, Geoff Bittle, and Staci Alves. Members excused Christina Ward, Mark Kampmann, and Austin Weatherby. Christine Kampmann moved to excuse the absence of Christina Ward, Mark Kampmann and Austin Weatherby.
- III. **INTRODUCTION OF GUESTS:** Brendan Close, Karen Baldrige, and Leanna Stoltenberg
- IV. **TREASURER REPORT:**
  1. **BANK STATEMENT** CEO Bartels shared that the balance of the JLA account is \$164,457.71 as of October 1. She shared that there were a few collections left to from the Silent Auction.
- V. **PUBLIC COMMENT:** None
- VI. **OLD BUSINESS**
  1. **EXHIBITOR HANDBOOK REVIEW:** Candice Pierce reviewed the changes that went to the Board for review and approval.

The Steer Tagging is recommended on January 15, 2024. Tagging sheets are due on January 15 by 5:00PM, electronic submission. Board Approved No discussion.

Rabbits, Chickens and Turkeys will come on Wednesday at 8- 10:00 AM. (Strongly recommended that health inspection take place early in the day by CDFA PHI lead.) CEO Bartels shared that in the past the receiving happened later in the afternoon. The State Poultry Inspector has recommended that fairs move the receiving time to earlier in the day when the weather is warmer. The Board proposed a range 8-10 AM.

Livestock Schedule: Proposed changes are Wednesday Swine show starts at 7:00 AM, Dairy Goat Showmanship would start at 8:00AM and Market Goats would immediately follow. Thursday: the Sheep show starts at 7:00 AM. Board approved. The discussion was that once the schedule is finalized the changes be communicated early and advertised so no one is surprised by the time changes.

### General Rules and Regulations:

**Rule 31.**, Overcrowding Policy: The suggestion was made by JLA that we switch the order of b. and c. Board approved, no discussion.

**Rule 37.**, Ear Tagging: Remove the line that Beef tagging is mandatory. Add that electronic forms need to be submitted by species ownership deadlines. Director Bittle shared that it is a very complicated process, and he would prefer that it was not mandatory like all the other species. Board approved, no discussion.

**Rule 38.**, Selling: To sell an animal at the Glenn County Fair you must be verified resident and/or student enrolled in a Glenn County School or the Glenn County 4-H Program. If you are NOT a Glenn County Resident but participate in a Glenn County program, you must submit a letter of intent to sell to the fair office prior to the fair entry deadline. You must provide proof of insurance and daily supervision by an advisor or guardian. Exhibitors will be disqualified only if they have sold animals at another fair's Jr. Livestock Auction in the same calendar year. The Fair Board recommendation was to remove the words "or Glenn County 4-H Programs." Leanne Stoltenberg stated that this was too late as 4-H enrollment is closed and she suggested that we push it off to the following year so the exhibitors are aware. Candice Pierce shared that this was not the intent of the board, they wanted to amend this rule last year and it was too late then as well. Karen Baldrige suggested that we ask those that are currently enrolled in Glenn County 4-H and are not residents of this county or attend a Glenn County School to submit a letter and the Fair Board makes a case-by-case decision to allow. Janice Lohse moved to support the Fair Boards recommendation county guidelines for

selling, and allowing those members that are currently enrolled to submit a letter of intent. Staci Alves seconded the motion. Motion passed. All in favor no votes against the motion.

**Rule 40.**, Update the Rabbit weight to minimum of 3.5lbs. It was suggested that the chicken weight be updated as well. Candice Pierce shared that the Fair Board supported the recommendation but asked that a feeder class be created for the rabbits and chickens that did not make weight. All species that do not have a feeder class should be created. Janice Lohse stated that we need to investigate small animals' weights, if one is overweight, do we have heavyweight class or do they get sifted. CEO Bartels stated she would investigate it.

**Rule 55.**, Family Backup: Board voted to leave the rule as written. Discussion regarding shows starting earlier leads to a need to have the barn open sooner.

**Rule 58.**, Barn Curfew: Take out? The Board recommended leaving as is.

## **Livestock:**

**Page 20.**, Dairy Heifer Replacement: Proposed that under Division 821 an additional class be added that would allow for sifted heifers for non-health reasons. The class would be titled not eligible to sell due to non-health reasons. Board approved.

**Page 35.**, Horse Show, enter fees are \$60.00 per exhibitor. President Pierce asked for more information on this change. CEO Bartels stated she would get more information. The Board wanted to leave as is.

**Page 37.**, Pee Wee Showmanship: Receiving for Pee Wee Showmanship is 8:00 AM not 6:00AM. Board approved, no discussion.

**Page 37.**, Educational Display: Clarify that Education Display is an individual entry. CEO Bartels shared that the description needs to state that it is an individual entry. Board approved.

**Pages 39-40.**, be eliminated due to electronic submission. The Board approved.

**Rule 41.**, Exhibitor Limit Rule. The Board suggested cleaning up the rule. Removing the defining of the market animals, she felt that was not necessary. As well as she suggested that we remove the dairy replacement heifer removed from this rule as they do not sell in the Jr. Livestock Auction.

**Rule 42.**, Terminal Sale of Champions: The Board would like to see this rule amended to not be terminal. Candice Pierce asked if there was any discussion on changing the rule. The committee did not have any discussion and wanted to keep the rule in place.

## **Stills:**

**Page 35.**, Eliminating 4-H Beadwork, 4-H Rocketry. Board approved.

**Page 43.**, Remove Premiums, guidelines, clarify criteria, provide a rubric. Board Approved clarify definition of Beginning, Advanced so that student enter the appropriate category. The Board felt that the book clarified which classes.

**Page 44.**, Eliminate premiums, Eliminate Division 611, Division 612, and 613 eliminate class 5-7 and change classes to Fair Theme. If more classes are desired, have horizontal vs vertical, vase vs basket. Board approved.

Include a Floral competition. Made on site, live, fair provides flowers. Board approved.

Offer an option for a class entry. The Board voted to not approve, due to extra work for data entry and we just eliminated school class entries as well.

Class entry for CTE; Board did not approve.

Remove FFA Shop projects and all references to FFA and replace them with CTE in the CTE section. To be more inclusive to others in county. Staci Alves stated that she is absolutely against this, because they would not have to complete a record book. CTE entries would not be eligible for sale in the Silent Auction. If you change the requirements, you will open up the entries for 4-H and create an endless number of silent auction entries. Janice Lohse shared that we need to amend the rules for Ag Mech sale to include Wood Shop, because the wood shop class is now included in the Ag Mechanic pathway. Staci Alves shared that she felt exhibitors who are not enrolled in an FFA Ag Mechanics should not be allowed. Janice Lohse would like the requirements to be clear that this is for FFA exhibitors that built projects in an agricultural class. This will go back to the Fair Board for review, the JLA does not recommend changing at this time.

Beef Replacement Heifer Ownership date was also the next discussion. Due the tags be handed out on January 15, Board member felt that the ownership date should reflect the 120-day ownership deadline, not November 15<sup>th</sup> as the book reads now. Janice Lohse suggested that we should change the date to reflect the 120-day mark. Leanne Stoltenberg stated that she felt changing the date to reflect the 120 days would not be an issue. President Pierce stated that she would get more information regarding the change.

#### **v. NEW BUSINESS**

1. **JUDGES:** CEO Bartels shared that she was looking for feedback on the judges. Staci Alves shared that she would love to see a better Dairy judge and two judges for the Rabbits, one for showmanship and one for market.
2. **AUCTIONEERS:** CEO Bartels asked if the committee wanted to continue using Parnell Dickerson as the Auctioneers, as well if the committee would like to continue offering the online auction piece. Staci Alves asked how many sold online last year, CEO Bartels shared that each year they see an incremental increase in buyers however, overall bidding has increased. CEO Bartels stated that Parnell was \$4000.00 last year and EZ2Bid.com was \$2500.00. She recommends that the JLC consider how a low performing auction could have an impact on the budget and with costs increasing the margin on the auction will impact the JLC reserves. Candice Pierce stated that the internet needs to be upgraded to make online auction broadcast smoother. If the internet is upgraded, yes utilize the online piece, if not then they would not use EZ2Bid.com.
3. **SALE ORDER:** Janice Lohse shared that she feels that by switching up the sale order that exhibitors who have lambs would potentially have more buyers present. She would like to see if mix it up. Karen Baldrige stated that she has spoken with other buyers that stated they too would like to see the sale order switched up. Staci Alves stated that the animals that go first should be the best. The order would be best to last on all animals. The entries would determine how the split goes. Cattle would have to be sold all at once. Janice Lohse moved to change the sale order to sell 50% of Hogs, lambs, goats, all the steers, beef heifer replacement, sale of champions, bunnies, turkeys, chickens and then the second 50% of all species. Tentatively set Sale Champions at 2:00PM. Christine Kampmann seconded the motion. All voted in favor of the motion, no votes against.
4. **BUYER'S LUNCH INSTEAD OF BREAKFAST:** CEO Bartels shared that fair staff bandwidth would be very limited in terms of helping with a lunch. The timing of the breakfast allows for fair staff help in getting breakfast set up. She asked how the committee would like to see this take place. Would they like a caterer to come in and cook the lunch or order lunch boxes in as suggested by Janice Lohse. Janice suggested asking Andy's to cater with tri-tip sandwiches lunchboxes. Christine Kampmann suggested keeping breakfast and putting together hardy snacks and passing those out. Janice Lohse stated that most farmers have already eaten early, and we could provide some milk, water, coffee, and donuts for the morning. The JLC recommendation is to move forward with the lunch and have donuts and coffee the morning of the Sale.
5. **BREED SHOW FOR HOGS:** Brendan Close shared with instead of putting the hogs in classes by weight breaks you put them in breed classes, Yorkshire, Duroc, etc. Karen Baldrige asked if there was a cross breed, Brendan Close shared that would be a light cross breed and a dark cross breed in that case. Janice Lohse asked if they would be Champion or class winners. Brendan Close stated they would be breeding champions. Candice Pierce asked how the exhibitors will know the correct classes to enter into online. Brendan Close stated that someone would be at the scale double checking to be sure that they are entered into in the right class. Clay Carlson stated that he believed that the reason that Breed Shows work at fairs like Sonoma and Sacramento is due to the number of entries they have. Considerably higher than we currently have. We would need someone to class the hogs as they come in, someone not involved in the program. Brendan Close suggested

two people would be needed. Staci Alves moved to have Breed Class for Hog Show in 2025. Janice Lohse seconded the motion. No further discussion, all voted in favor no voted against the motion.

6. PHOTOGRAPHY RFP NEEDS CEO Bartels shared that she would be sending out the Proposal to prospective photographers and wanted to ask if the committee had any comments, suggestions, or changes they would like to see. CEO Bartels asked if the committee would like to explore getting a vinyl backdrop instead of the wooden ones we build. The current backdrops are narrow and as stated by the committee boring. Janice Lohse asked if they need to make a motion to buy the vinyl and Candice Pierce stated that should be included in the budget for 2024.
7. 2023 BUDGET REVIEW AND SETTLEMENT: CEO Bartels shared the prepared a final 2023 budget showing that Junior Livestock Account owes the General Account \$58917.12 minus \$6000.00 of sponsorship that needed to be reclassified to the Junior Livestock Acct. Once that was done the total owed is \$52817.12, however, there is one sponsorship of \$7,000.00 that needs to be collected. Once this is done the transfer would be \$45917.12. The sponsor has been contacted, however, at this moment the money has not been submitted. CEO Bartels asked that the committee approve the \$52817.12 if not remitted and the \$45917.12 if remitted. She shared that she was confident that the sponsorship would be remitted. However, due to not having another meeting until February the money needs to be transferred. Staci Alves moved to approve the transfer of \$45917.12 if sponsorship was remitted and \$52,817.12 if not remitted. Clay Carlson seconded the motion. All voted in favor of the motion, no votes against. Motion passed unanimously.
8. 2024 BUDGET: Candice Pierce began reviewing the Budget line by line. See attached budget for final numbers. CEO Bartels shared that she is concerned if the auction's overall performance is lower, and with costs increasing that the committee look for areas to cut as well increase sponsorship outreach. Candice Pierce asked if the budget could be laid out with sponsorship totals included or at the bottom of the budget add the Sponsorship totals in, so they could see what the true budget item is. CEO Bartels shared that the Auction Shaving fee needs to change to Compost fees, as the shavings are getting donated. Eliminate the parking for auction volunteer costs. Livestock staff, amount budgeted needs to be increased to cover costs of paying people to work in Livestock office as well as increases in Livestock Sup, and data entry fees. Judge fees needed to be increased to cover higher costs of transportation and travel expenses. Buyers' gifts which are the hats, for 500 hats we paid \$8883.13 last year, Janice Lohse suggested looking at different gift for a year. For example, get a cup and buyers hat from previous year. She suggested looking at knock off 30 oz Stanley cups for 2024. The transportation costs need to be adjusted as the cost has increased. Prouty's fees as fuel costs are up have increased. CEO Bartels suggested the amount be 3000.00 and Staci Alves suggested \$3500.00 to be safe. The fees for delivering hogs to the butcher shops this year increased as well so to cover costs Janice Lohse suggested that we increase our kill and return fee for hogs to at least \$150.00. The committee would like to see the beef barns with better sound. Leanne Stoltenberg asked if we could replace the breakers in the beef barns. Janice Lohse asked if we could get a barn mic from the Brawley Ring to the Beef Barn. CEO Bartels stated she would look into this. Leanne Stoltenberg stated that we need to have breakers that need to be replaced in the Beef Barns. Because the breakers were popping constantly. Candice Pierce stated that final budget is \$74,395.80 without sponsorship, and she needs a motion to approve.

Christine Kampmann moved to approve the 2024 budget as discussed. Clay Carlson seconded the motion. All voted in favor of the motion, no votes against. Motion passed unanimously.

9. **TERMINAL CHAMPION SALE:** Please see the discussion on the exhibitor handbook regarding the terminal champions.

vi. **MATTERS OF INFORMATION:** Christine Kampmann asked what the Fair's stance is on Prop 12 in terms of certificates. She wanted to be sure to communicate the overall message to the 4-H exhibitors. CEO Bartels shared that the Fair's stance is each swine exhibitor must bring a copy of the breeder's certificate number, name, and exhibitor information. Without a certificate the exhibitor would not be allowed to cross the scale and has 2 hours to produce the certificate or be sent home.

1. Next Scheduled Committee Meeting: February 6, 2023, 6:30PM

2. Items to be included on the next meeting's agenda.

a. Auction

b. Show

c.

3. **ADJOURNMENT 8:06 PM**