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2021 GRAYS HARBOR COUNTY FAIR AUGUST 4-8, 2021

Commercial Vendors, Exhibitors and Concessionaires

Dear Potential Vendor/Exhibitor/Concessionaire,

Thank you for your interest in having a commercial vendor, exhibitor, or concession booth at the 2021 Grays Harbor County Fair, scheduled for August 4-8. We hope you're all doing well and have been able to make it through a difficult past year. It's also our hope that the Covid-19 situation can be put behind all us soon. We've missed our Commercial Vendors, Exhibitors and Concession partners and we're remaining hopeful that we will be able to see you at our 2021 Fair. As anticipate the return of our Fair in August with great hope, we're very excited about the five incredible days of county fair fun that we've planned. There will be non-stop entertainment, carnival rides, classic fair food, exhibits and more. In 2019, our Fair attendance of 72,816 was the highest attendance in our history, topping the old record by nearly 5,000. We're working hard, toward the goal of having even greater success in 2021, as our community continues to safely progress toward a more traditional approach to social events. We're also happy to announce that we've another year of great, headlining concert acts that are booked and sure to provide top quality entertainment, on our Pepsi Stage. Both Riley Green and Shenandoah have agreed to extend their contracts and will headline this year's fantastic concert lineup.

Items to Note:

Do to positive feedback from our valued commercial exhibitors and vendors, we're sticking with the adjustments that had been made to our daily opening and closing times. This includes the closing time for the entire fair on Sunday, which will be at 5:00pm. The intent of closing at 5:00pm, rather than 6:00pm was to accommodate many of you who are traveling to other events after leaving our fair. We hope this serves as a more convenient transition from our fair to your next show.

The second adjustment that we will be sticking with is that the closing time for **Indoor Commercial Vendors/Exhibitors** will be at 9:00pm on Wednesday, Thursday and Friday nights (only); 10:00pm on Saturday night; and 5:00pm on Sunday. This accommodation has also been favored by many of our valued Vendors and Exhibitors.

In order to accommodate the larger crowds that remain on the grounds later at night, in the Davis Carnival Lot, Midway and Kid Zone stage area, **Outdoor Commercial Vendors/Exhibitors and Food Vendors** will need to remain open until 10:00pm Wednesday through Saturday (Outdoor Vendors/Exhibitors and Food Vendors may choose to remain open until 11:00pm on Saturday, along with the carnival). They will also close at 5:00pm on Sunday.

General Hours of Operation For the 2020 Fair Will Be:

Wednesday, August 4	10:00 AM - 10:00 PM
Thursday, August 5	10:00 AM - 10:00 PM
Friday, August 6	10:00 AM - 10:00 PM
Saturday, August 7	10:00 AM - 11:00 PM
Sunday, August 8	10:00 AM - 5:00 PM

For your convenience, we have enclosed an application for the 2021 Fair. Please complete the application and return it to us as soon as possible. **Be sure to include photos of your booth and information regarding your product(s) and/or service(s).** All submitted material will become the property of the Grays Harbor County Fair and will not be returned.

We make every effort to offer a wide variety of exhibits and concessions each year. Previous exhibitors and concessionaires, who have attended our fair contiguously, are usually given the opportunity to return provided fees were paid promptly; quality goods and services were provided; booth areas were kept clean; sales were positive; **published rules have been adhered to; and conduct was acceptable.** However, that does not mean that the opportunity to return as a vendor/exhibitor is guaranteed. Our Commercial Vendor and Concessions Committee will determine what booths are the best fit for our fair, on an annual basis. Specific locations of booths will be decided after July 15th. Though we do our best to locate returning vendors and exhibitors in the spots they were in the previous year, we cannot guarantee placement in the same, exact space. Every company/non-profit/individual doing business at the Grays Harbor County Fair must have a written and signed contract, in regard to their activity. All items for sale and/or display must be approved prior to the start of the fair. **Please do not send money with your application.** Selected vendors/exhibitors will receive an approval letter; two sets of our rules; and a contract offer via standard mail (email upon special request). After you receive those documents, we will gladly accept your signed agreement material; applicable fees; a signed set of our rules, as well as insurance documentation, all at the same time.

Please note that once accepted to the fair, **Commercial Vendors/Exhibitors who do not submit their signed agreement and fees by the expiration date listed on such agreement, may have their space offered to other applicants.** So, please submit this material by the date specified on your agreement. Though we do our best to be as accommodating as possible, we simply need to insure that all booth spaces are filled, in order to offer the best experience possible to our fairgoers.

If you have any questions, please feel free to contact us by phone or email. Again, thank you for your interest in participating in the 2021 Grays Harbor County Fair. We hope to see you in August.

Sincerely,

Mike Bruner, Manager
Grays Harbor County Fairgrounds, Tourism and Parks

**NOTE: PLEASE RETURN YOUR
VENDOR APPLICATION AT YOUR
EARLIEST CONVENIENCE**