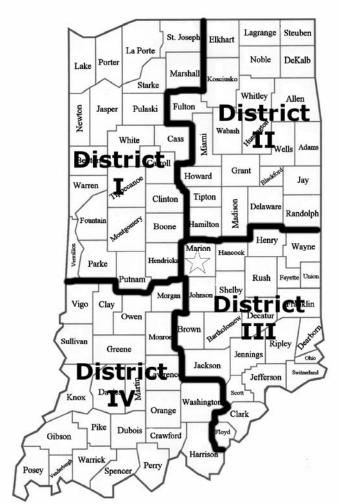
# INAF Membership Districts



Support Your Local Fairs!

# INDIANA ASSOCIATION OF FAIRS

1920-2017

97th ANNUAL CONVENTION



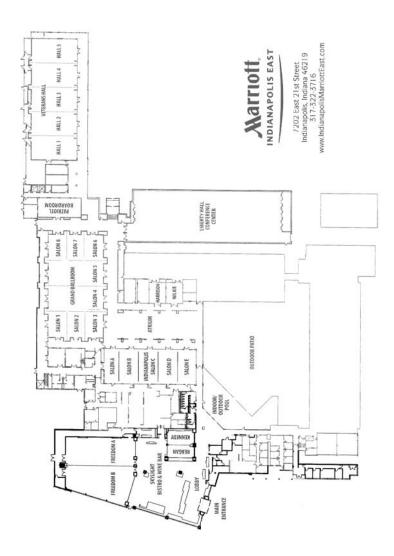
January 6, 7 & 8, 2017

Indianapolis Marriott East Indianapolis, Indiana



# NOTES

# Marriott East Floor Plan



# 2017 Calendar

January							February						March						
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SAVE THE DATES! January 5-7, 2018 January 4-6, 2019 January 3-5, 2020 January 8-10, 2021

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# NOTES

# NOTES

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# 2017 MEMBER FAIRS (continued)

Noble County Community Fair July 8-15, 2017 (260) 347-0666 www.noblecountyfair.org

Parke County 4-H Fair July 22-28, 2017 (765) 569-3686 www.parkecountyfair grounds.com

Putnam County 4-H Fair July 21-28, 2017 (765) 653-1565 www.putcofair.org

Winchester Mardi-Gras (WCCPC) October 4-7, 2017 (765) 993-2982 www.wccpc.weebly.com

Rush County Agricultural Fair June 24-July 1, 2017 (765) 932-3211 www.rushcountyfairin.com

Shelby County Fair July 3-8, 2017 (317) 392-1612 www.shelbycountyfair.us

Dale Fall Festival September 8-10, 2017 (812) 937-2282

Starke County 4-H Fair July 8-15, 2017 (574) 867-6385

Steuben County 4-H Fair July 21-27, 2017 (260) 668-1000 ext. 1400 www.extension.purdue.edu/ steuben Tippecanoe County 4-H Fair July 22-29, 2017 (765) 474-5906 www.extension.purdue.edu/ tippecanoe

Vanderburgh County Fair July 25-30, 2017 (812) 867-6948 www.vanderburghcountyfair. com

Vermillion County Fair June 16-23, 2017 (812) 208-5294 www.vermillioncounty fairboard.com

Warrick County 4-H Fair (812) 897-6101 www.warrickcounty 4-hcenter.com

Washington County Farmers Merchant Fair June 18-24, 2017 (812) 883-5440

Wayne County 4-H Fair June 17-24, 2017 (765) 939-0834 www.wayneco4hfair.com

Wells County 4-H Fair July 15-20, 2017 (260) 824-6412 www.wells4h.com



97th Annual Convention Indianapolis Marriott East Indianapolis, Indiana

**Schedule of Events** 

INAF CONVENTION BADGE IS REQUIRED FOR ATTENDANCE AT ALL ACTIVITIES

#### FRIDAY, JANUARY 6, 2017

2:00 - 7:00 pm - Communication Awards Accepted

12:30 pm – Indiana Ride Amusement Board Meeting – Veterans 1

2:00 pm – Indiana State Festivals Association Board Meeting – Private Dining Room

4:00 pm- Associates Meeting- Veterans 3

4:00 - 5:00 pm – Education Sessions:

- Volunteering -Veterans 3
- Indiana Tourism 2016 Recap & Review of 2017 -Veterans 4

5:00 - 6:00 pm – Education Sessions:

• Marketing Trends A-Z - Veterans 4

5:00 - 6:15 pm - Silent Auction Session 1 - Atrium

6:00 – 9:00pm - Trade Show Open - Liberty Hall

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# FRIDAY, JANUARY 6, 2017 (continued)

8:00 pm - OPENING CEREMONY & SHOWCASE - Grand Ballroom

Showcase Acts:

- Brandt Carmichael
- Cody Ikerd and the Sidewinders
- Jess Kellie Adams
- Joe Hess & The Wandering Cowboys
- Martin Family Circus
- ♦ SaraBeth
- The Indigos

Popcorn Sponsored By: ConAgra Snack Foods

Door Prizes Donated By: Marriott Hotel East -Get-Away Weekend Package & Luehrs' Ideal Rides

**Trade Show Prizes Awarded** 

## SATURDAY, JANUARY 7, 2017

8:00 am – 4 pm - Communications Awards Display – Honoring Glen Slabach

8:00 - 8:50 am – Education Sessions:

- What's Appening Veterans 2
- Now That's Entertainment Veterans 3
- Integrating Audiovisual Effects Veterans 4
- Admissions (Free vs. Paid vs. Other Options) -Veterans 5
- Off-season Fairground Usage Salon D&E

9:00 am - Noon - Trade Show Open - Liberty Hall

9:00 - 9:50 am – Education Sessions:

- Developing & Selling Sponsorships Veterans 2
- The Marketing Mix Veterans 3
- Work a Little Less and Earn a Little More Veterans 4
- The Making of a Midway Veterans 5
- Vendor Management: A Team Game Salon D&E
- Beer, Wine & Liquor Sales Salon 6-8

8:00 - 9:55 am - Silent Auction Session 2 - Atrium

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## 2017 MEMBER FAIRS (continued)

Howard County 4-H Fair July 10-15, 2017 (765) 628-3247 www.howardcofair.com

Jasper County Fair July 15-21, 2017 (219) 866-7263 www.jaspercounty fair.weebly.com

Jay County Fair July 10-15, 2017 (260) 726-9616 www.jaycountyfair.com

Jefferson County 4-H Fair July 7-15, 2017 (812) 265-8919 www.extension.purdue.edu/ jefferson

Jennings County Fair July 3-9, 2017 (812) 346-3056

Johnson County 4-H & Agricultural Fair July 16-22, 2017 (317) 738-3247 www.johnsoncountyfair.com

Knox County Fair July 17-22, 2017 (812) 735-2344 www.knoxcountyfarm fair.com

Kosciusko County Community Fair July 10-16, 2017 (574) 269-1823 www.kcfair.com

LaGrange County 4-H Fair (260) 463-3826 www.lagrangecounty4h fair.com Lake County Fair August 4-13, 2017 (219) 663-3617 www.lake-county-fair.com

Scarecrow Festival in Wanatah September 22-24, 2017 www.scarecrowfest.org

Lawrence County 4-H Fair July 15-22, 2017 (812) 276-2176 www.lawrencecounty fairgrounds.org

Indiana State Fair August 4-20, 2017 (317) 927-7535 www.indianastatefair.com

Marshall County Blueberry Festival September 1-4, 2017 (574) 936-5020 www.blueberryfestival.org

Monroe County Fair July 22-29, 2017 (812) 825-7439 www.monroecounty fairgrounds.in

Paragon Homecoming Festival September 1-4, 2017 (765) 318-1491 www.paragon homecoming.com

Newton County Punkin Vine Fair July 10-16, 2017 (219) 474-5745 www.newtoncountyfair.com

## **2017 MEMBER FAIRS**

Allen County Fair July 25-30, 2017 (260) 449-4444 www.allencounty fairgroundsin.com

Boone County 4-H Fair July 22-28, 2017 (765) 482-0750 www.extension.purdue.edu/ boone

Clark County 4-H Fair July 14-22, 2017 (812) 256-4591 www.clarkcounty4h.com

Clay County 4-H Fair July 16-22, 2017 (812) 448-9041

Clinton County & 4-H Fair July 8-15, 2017 (765) 654-4000

Daviess County Fair June 19-24, 2017 (812) 486-8071 www.daviesscountyfair indiana.org

July 4th Celebration July 2-4, 2017 (812) 254-6010 www.washington.in.us

Dearborn County 4-H &(812) 738-8431Community Fairwww.harrison.couJune 19-24, 2017www.harrison.cou(812) 655-5328Hendricks Countwww.dearborncountyfair.comJuly 16-22, 2017

DeKalb County Free Fall Fair www.4hcomplex.org September 25-30, 2017 (260) 925-1834 www.dekalbcountyfair.org

Delaware County Fair July 10-22, 2017 (765) 288-1854 www.delawarecountyfair.net

Gaston Lions Club Fair August 1-5, 2017 (765) 358-3032 www.gastonlionsclub.com

Dubois County 4-H Fair July 17-20, 2017 (812) 482-1782 www.extension.purdue.edu/ dubois

Elkhart County 4-H & Agricultural Exposition July 21-29, 2017 (574) 533-3247 www.4hfair.org

Fayette County Free Fair July 29-Aug. 5, 2017 (765) 825-1894 www.fayettecountyfree fair.com

Gibson County Fair July 9-15, 2017 (812) 385-3445 www.gibsoncountyfair.com

Harrison County Agricultural & 4-H Fair June 17-24, 2017 (812) 738-8431 www.harrisoncountyfair.com

Hendricks County 4-H Fair July 16-22, 2017 (317) 718-6156 www.4hcomplex.org

# SATURDAY, JANUARY 7, 2017 (continued)

9:30 am - Coffee Break in Trade Fair Area - Sponsored by Marriott Hotel East

10:00 - 10:50 am – Education Sessions:

- Sponsorship Activation Veterans 2
- Crisis Communication Planning Veterans 3
- Creating Experiences That Impact Profits Veterans 4
- Human Resources Veterans 5
- Grand Champions Show & Auction Software Salon C
- Pageants Salon D&E
- Do Themes Work? Salon 6-8

11:00 am - Indiana Association of Fairs District Meetings:

- District 1 King Clark, Director Freedom 2
- District 2 Don Leighty, Director Freedom 1
- District 3 Lynn Kuhn, Director Salon 6-8
- District 4 Ellen Wilson-Pruitt, Director Salon D&E
- Indiana State Festivals Association Meeting Private Dining Room

12:15 pm – Indiana Association of Fairs General Session Luncheon / Meeting – Veterans Ballroom

- Presented by Indiana Farm Bureau Insurance and Indiana Farm Bureau Incorporated
- Presiding: Mike Cuskaden, INAF President
- Hall of Fame Presentation Sponsored by Variety Attractions

12:15 pm – Indiana State Festivals Association Business Luncheon / Meeting – Grand Ballroom

1:00 – 3:30 pm - Trade Show Open - Liberty Hall (**Trade Show Drawing at 3:25pm**)

2:00 - 5:45 pm - Silent Auction Session 3 - Atrium

2:00 pm - Committee Meetings - Veterans 1

2:00 - 3:15 pm - Free Entertainment Showcase – Grand Ballroom

2:30 pm – Indiana Horse Racing Commission Meeting – Private Dining Room

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# SATURDAY, JANUARY 7, 2017 (continued)

2:30 - 3:20 pm - Education Sessions:

- Indiana Board of Animal Health Update Veterans 2
- Event Insurance: Motorsports Veterans 3
- How to Use Video to Promote Your Event Veterans 4
- The Events Within An Event Veterans 5
- Grand Champions Show & Auction Software Salon C
- Ignite Your Social Media Salon D&E

#### 3:25 pm - Trade Show Prize Drawing - **Raffle Drawing** presented by Grand Champions Software

3:40 – 4:30 pm – Education Sessions:

- Accommodating Americans with Disabilities at Your Event Veterans 2
- An Intro to Virtual Reality (VR) and Augmented Realty (AR) - Veterans 3
- Implementing Smoke-Free Events Veterans 4
- Tips in Successfully Securing Sponsors -Veterans 5
- Using Facebook to Market Your Event Salon D&E

4:40 – 5:30 pm – Education Sessions:

- Alcohol Beverage Laws, Rules and Regulations -Veterans 3
- Show Me the Money Veterans 4
- Event Valuation Veterans 5
- Event Software: Friend or Foe? Salon D&E

5:00 pm – Social Hour INAF Past Presidents & Hall of Fame – Veterans 1 - **Appetizers provided by Marriott East Hotel** 

6:30 pm – Indiana State Festivals Association Scholarship Pageant Dinner – Grand Ballroom

7:30 pm – Indiana State Festivals Association Scholarship Pageant – Grand Ballroom

# 2017 ASSOCIATES (continued)

Singer Sled Rental (937) 459-0377 www.singersledrental.com

Southern Bleacher Company (940) 549-0733 www.southernbleacher.com

Spectrum Weather and Specialty Insurance Inc. (816) 810-2346 www.spectrumweather insurance.com

#### OTHER

Smith Donovan, Inc. (219) 926-3789 www.smithdonovan.com

# 2017 ASSOCIATES (continued)

#### EQUIPMENT & SUPPLIES/CARNIVALS

Bob Mutton Party & Tent Rental (260) 432-8636 www.muttonrentals.com

#### FOOD & MIDWAY CONCESSIONS

A-1 For Fun (Indy Zip line) (765) 717-3886 www.a-1forfun.com

Big Fun Enterprises (630) 215-7632

Dickerson & Kenna Concessions (317) 513-8664

Dr. Vegetable Inc. (219) 531-1723

Eagle Food Service (765) 461-7955

J&L Bakery Distribution (317) 490-3420

Libbertt Concession (317) 696-3357 www.libberttconcession.com

Meggers Road Concessions, Inc. dba Hot Wisconsin Cheese (920) 912-2651 www.hotwisconsin cheese.com

Nucci's (501) 620-3130

R.E. Smith (765) 482-5720

The Best Around Inc. (321) 689-9356 www.thebestaround concessions.com

#### SPECIAL SERVICES Booking House. Inc

(905) 755-1927 www.bookinghouse.com

Broken Horn Rodeo (937) 392-4608 www.brokenhornrodeo.com

GC Venture (260) 571-7469

Haas & Wilkerson Insurance (913) 432-4400 www.hwins.com

Indiana Standardbred Association (317) 462-6616 www.indianaharness.com

K & K Insurance Group, Inc. (260) 459-5688 www.kandkinsurance.com

Lafayette Tent & Awning Co. (765) 742-4277 www.lafayettetent.com

Maple Lane Wildlife Farm (260) 593-2248 www.wildlifefarm.net

National Independent Concessionaires Association, Inc. (NICA) (813) 438-8926 www.nicainc.org

# SATURDAY, JANUARY 7, 2017 (continued)

9:00 pm - Carnival / Showcase / Celebration – Freedom Ballroom

Sponsored by Hot Wisconsin Cheese – Randy & Tracy Reichert

Showcase Acts:

- Karli Edging
- Meraki The Band
- The Rope Warrior

Fair Food & Games presented by Solution Action Sports

**Silent Auction** 

Popcorn Provided by ConAgra Snack Foods

## SUNDAY, JANUARY 8, 2017

9:00 am - INAF AWARDS BREAKFAST & BUSINESS MEETING – Veterans Ballroom

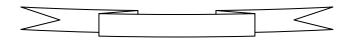
Sponsored By: North American Midway Entertainment

- Buffet Breakfast
- Keynote Speaker: Steve Zeller—Embracing Change
- INAF Business Meeting—INAF President Mike Cuskaden
- Committee Reports
- Election of Officers and Board Members
  - Awards Presentation: —Communication Awards—Honoring Glen Slabach —Academy of Fairs and Festival Leaders Recognition —President's Award

#### **Door Prizes Donated By: Poor Jack Amusements**

10:30 am—Indiana State Festivals Association General Meeting—Private Dining Room

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#### **MISSION STATEMENT**

The Indiana Association of Fairs was founded in 1920 to promote the growth and well-being of all Indiana Fairs and Festivals in a friendly, fair, and equal manner. The INAF offers the general public as well as fair participants the opportunity to learn more about agriculture, industry, commerce, competition, and how to improve their living standards.

For further information or questions please feel free to contact:

Steve Patterson Director of Administration INAF P.O. Box 842 Brownsburg, IN 46112 Phone: (317) 398-4323 Fax: (317) 745-9267 E-mail: admin@indianafairsandfestivals.org

#### **INAF OFFICERS**

President – Mike Cuskaden, Greensburg President-Elect – David Smith, Bloomington Vice-President – Jerry Hammon, Harlan Treasurer – Margaret D. Boilanger, Shelbyville Past President—Dennis Steinhilber, Hebron

#### **INAF DIRECTORS**

District I – King Clark, Morocco District II – Don Leighty, Kendallville District III – Lynn Kuhn, Manilla District IV – Ellen Wilson-Pruitt, Martinsville Associates – Blake Huston, Farmland Nicole Keeney, Fort Wayne Justin Hardin, Yorktown Ron Smith, Lebanon Festival Director—Brett Hamilton, Dillsboro

## 2017 ASSOCIATES (continued)

Meraki The Band (317) 874-6705 www.merakitheband.com

Midway of Magic (260) 249-3115 www.midwayofmagic.com

Rouse Promotions (765) 238-8012 www.rousepromotions.com

Scott Long (317) 201-2014 www.scottcomedy.com

Shelby County Line (419) 305-5501 www.shelbycountyline.com

Sky Magic Displays (800) 245-7976

Solution Action Sports (765) 729-5641 www.solutionaction sports.com

The Indigos (219) 775-6700 www.indigoarmy.com

The One Man Band, Marc Dobson (407) 399-7673 www.marcdobson.com

The Rope Warrior (312) 944-5063 www.ropewarrior.com

Von Uhl School of Horsemanship (574) 315-2109 www.vonuhlschoolof horsemanship.com Whinney's Wagons/Pony Rides & Petting Farm (260) 478-8153 www.whinneyswagons.com

# EQUIPMENT & SUPPLIES

Communications Direct, Inc. (312) 829-7770 www.commdirect.com

Ecash, Inc. (260) 897-2355 www.ecash-atm.com

Fare Foods Corp. (618) 542-2155 www.farefoods.com

Jacobs Manufacturing, LLC (574) 583-3883 www.jacobsmfg.net

MB Music & Sound (217) 497-0285 www.mbsound.net or www.mbmusic.net

Shepard Expo. Services (317) 677-1239 www.shepardes.com

Tri-State Sound & Light (812) 305-4390 www.tristatesound andlight.com

Weldy Enterprises/Handi-Klasp (574) 862-4491 www.weldyenterprises.com

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# 2017 ASSOCIATES (continued)

Wabash Valley Shows (317) 439-5533 www.wvs1960.com

CARNIVALS/FOOD & MIDWAY CONCESSIONS

North American Midway Entertainment (765) 433-3038 www.namidway.com

#### ENTERTAINMENT

A-1 For Fun (Indy Zip line) (765) 289-9969 www.a-1forfun.com

All Star Motorsport Productions (941) 780-1972 www.allstarmonster.com

Baird's Petting Zoo (270) 339-8790

Balster Magic Productions / Kidbucks Game Show (630) 258-8442 www.kidbucksgame show.com

Big Hat World Championship Rodeo Co. (815) 648-1957 www.bighatrodeo.com

Big Star Management (317) 416-9543

Brandt Carmichael Entertainment (574) 732-1742 www.brandtcarmichael entertainment.com

Chandler Maglish Magic (219) 510-7963 www.chandlermaglish.com Circle City Pyrotechnics (317) 486-1676 www.cireclecitypyros.com

Circle City Sidewalk Stompers (317) 696-4407 www.clownband.com

Cody Ikerd and the Sidewinders (812) 276-7071

Controlled Chaos Promotions (765) 499-4992

D.E. Bean Inc. (317) 258-2150

Essig Entertainment (317) 645-8317 www.mymisslindalee.com

Famous Hoosiers Inc. (317) 899-1254 www.famoushoosiers.com

First Bite Fishing Tanks (330) 347-4464 www.firstbitefishing.com

Five O'Clock Shadow (219) 742-6234

Jess Kellie Adams (513) 600-1625 www.jessicakenney.com

Juggler Yoder (260) 463-1179 www.juggleryoder.com

Live Horse Entertainment livehorseent@gmail.com

#### REMINDERS

- ⇒ LUNCHEON & AWARDS BREAKFAST tickets may still be available—check at the registration desk. Purchase yours ASAP to avoid disappointment.
- ⇒ ASSOCIATES' Hospitality rooms are open to Fair Officials at 11 am during the Convention. PLEASE RESPECT THEIR PRIVACY.
- ⇒ NECROLOGY Please report the names of any Fair or Festival member or Associates who passed away during 2016 to be included in the Service on Sunday. Turn in names to the Registration Desk before 4 pm Saturday.
- ⇒ COMMITTEE MEETINGS will be held on Saturday—check the convention schedule found in this program book. All INAF members are welcome to attend.
- $\Rightarrow$  ATTENDANCE PRIZES You must be present during drawings to win door prizes.
- ⇒ COMMUNICATION AWARDS—Please pick up your displays at 4 pm on Saturday.

#### ACKNOWLEDGMENTS

COMMUNICATION AWARDS BANNERS Fair Publishing House—Norwalk, OH

CONVENTION BADGES K&K Insurance—Fort Wayne, IN

COMMUNICATION AWARD RIBBONS Regalia Manufacturing Co.—Rock Island, IL

ATTENDANCE PRIZES Thanks to all the Associates, Fairs and Festivals who contributed!

MEAL TICKETS Indiana Ticket/Muncie Novelty Co.—Muncie, IN

# **2017 TRADE FAIR VENDORS**

- ♦ A-1 For Fun
- All Star Motorsports Productions
- American Fireworks Company
- Baird's Petting Zoo
- Balster Magic Productions
- Bear Hollow Wood Carvers
- Big Star Management
- Bigg Country
- Brandt Carmichael
- Broken Horn Rodeo
- Chandler Maglish Magic
- ♦ Circle City Pyro
- Circle City Sidewalk Stompers
- Cody Ikerd & the Sidewinders
- Communications Direct
- Controlled Chaos Promotions
- Ecash Inc.
- Essig Entertainment
- Fair Publishing House
- Famous Hoosiers
- Fast Action Motorsports
- First Bite Fishing
- H&C Amusements
- Hoosier State Tractor Pullers
- Hot Spot Wi-Fi Pods
- Indiana State Fair
- Indiana State Festivals Association
- Indiana Truck Pullers
- International Demolition Derby
- International Entertainment Bureau
- Jacob MFG
- Jess Kellie Adams
- Juggler Yoder
- K&K Insurance
- Lafayette Tent & Awning Co.
- Legendary Entertainment
- Levi Riggs
- Live Horse Entertainment
- Lucas Oil Pro Pulling
- Mad Bomber Fireworks

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# 2017 ASSOCIATES (continued)

Magical Entertainment (Magic Matt's Family Fun Shows) (630) 244-0979 www.mattthemagician.com

Martin Xtreme Racing (616) 318-2694 www.martinxtreme racing.com

National Pedal Pullers and Racers (574) 596-9266

The Cincinnati Circus Company (513) 921-5454 www.cincinnaticircus.com

Triangle Talent, Inc (502) 267-5466 www.triangletalent.com

Variety Attractions, Inc. (740) 453-0394 www.varietyattractions.com

#### CARNIVALS

Anderson Amusements (937) 417-7592 www.anderson amusements.com

Beer & Jessop's Amusements (260) 610-4903

Brady's Amusements (615) 642-9241 www.bradysamusements.com

Burton Bros. Amusement Co. (765) 785-6330 www.burtonbros amusements.com

Fiesta Rides, Inc. (812) 952-2313

Funtime Carnival, Inc. (513) 484-0812 www.funtimecarnival.com H&C Amusements (317) 716-7454

Huesman Amusement Co, (317) 697-8394

James H. Drew Expositions (706) 737-0650 www.drewexpo.com

Jessop Amusements, Inc. (765) 478-5737 www.jessopamuse.com

Kissel Entertainment (205) 280-8595 www.kisselentertainment.com

Luehrs Ideal Rides, Inc. (618) 407-3044 www.luehrs.com

Poor Jack Amusements (765) 478-3291 www.poorjack amusements.com

Shortline Amusements (812) 243-0118

Skerbeck Entertainment Group, Inc. (906) 280-5186 www.skerbeck.com

Swyear Amusements Inc (618) 407-1943 www.swyearamusements.com

#### **2017 ASSOCIATES**

#### AWARDS, TROPHIES & ADVERTISING SUPPLIES

Fair Publishing House, Inc. (419) 668-3746 www.fairpublishing.com

Regalia Mfg. Co. (800) 798-7471 www.regaliamfg.com

Stineman Ribbon Company (800) 346-9294 www.stinemanribbon.com

#### **BOOKING AGENTS &** ENTERTAINMENT

1st Go-Round Entertainment-DeWayne Spaw (615) 218-5968 www.dewaynespaw.com

American Fireworks Co. (330) 650-1776 www.americanfireworks.com

Bear Hollow Wood Carvers (812) 936-3030 www.bearhollowwood carvers.com

BIGG Country (765) 349-1388 www.biggcountry.com

CMS Entertainment (317) 250-1015 www.cms-entertainment.net

Fast Action Motorsports Entertainment (302) 221-2277 www.fameracing.com G.L. Berg Entertainment, Performing Artists & Speakers (888) 654-6901 www.glberg.com

Hoosier State Truck & Tractor Pullers Association (317) 852-0630 www.hstpapull.com

Indiana Truck Pulling Association (812) 798-5953 www.indianatruckpullers.net

International Demolition Derby (219) 324-4813 www.internationaldemolition derby.com

International Entertainment Bureau (317) 926-7566 www.leonardscorp.com

Legendary Entertainment Productions LLC. (614) 402-2375 www.legendaryentertainment. net

Levi Riggs Music (615) 925-0602 www.leviriggs.com

Lucas Oil Pro Pulling League (812) 216-4024 www.propulling.com

Mad Bomber Fireworks Productions (219) 393-5051 www.madbomber fireworks.com

## 2017 TRADE FAIR VENDORS (continued)

- Magical Entertainment
- Martin Xtreme Racing
- Midway of Magic
- Mutton Party & Tent Rental
- National Pedal Pullers & Racers
- Regalia MFG
- Rouse Promotions
- Shelby County Line
- Shortline Amusements
- Singer Sled Rental
- Sky Magic Displays
- Smith Donovan, Inc.
- Solution Action Sports
- Southern Bleacher Company
- Swyear Amusements Inc.
- The Cincinnati Circus Co.
- The Indigos
- The Original K.N.O. Warrior
- The Rope Warrior
- Tri State Sound
- Variety Attractions
- Von Uhl School of Horsemanship
- Wabash Valley Shows
- Weldy Enterprises

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# SPONSORS

- Indiana Farm Bureau Insurance
- Indiana Farm Bureau Incorporated
- Indianapolis Marriott East Hotel
- Fair Publishing House
- Indiana State Fair
- K&K Insurance
- North American Midway Entertainment
- Poor Jack Amusements
- Regalia Manufacturing
- Variety Attractions (Sponsor of the Hall of Fame Awards)
- Luehrs' Ideal Rides
- ConAgra Snack Foods
- Indiana Ticket
- Meggers Road Concessions, Inc. (Hot Wisconsin Cheese)
- Porter County Fair

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NOTES

YEAR	CLASS	WINNER
1991	А	Bluffton Street Fair
	AA	Morgan County Fair
	AAA	Johnson County Fair
	AAAA	LaPorte County Fair
1990	А	Jay County Fair
	AA	Jackson County Fair
	AAA	Johnson County Fair
	AAAA	Lake County Fair

# Championship Fair Contest—Past Winners (continued) YEAR CLASS WINNER

# INAF Hall of Fame—Past Inductees

INAL	nall of Fame—Fast muucles
2016	Steve Jordan, Jasper County
	Ralph Grapner, Jay County
	Lynn Kuhn, Rush County
	Patricia Gregory, Morgan County
2015	Dawn West, Hendricks County
	Terry Shewmaker, Elkhart County
	Robin Cooper, Owen County
2014	Steve Simmerman, White County
	Tom Zimmerman, Jay County
	Jerry Lambrecht, Lawrence County*
2013	Pat Sheldon, Putnam County
	Barney Beer, Elkhart County
	Jeff Pruitt, Shelby County
	Nick Michas, Gibson County
2012	Arlene Marcinek, Lake County
	Robert Thomas, Allen County*
	Patricia L. Haley, Monroe County
2011	Phyllis Akers, Parke County
	Phil Wogoman, Elkhart County
	Elizabeth Beiersdorfer, Dearborn County
	Homer McKnight, Jr., Lawrence County
2010	James Smoker, LaPorte County
	Robert Weaver, Jay County
	Michael Cochran, Shelby County
	John Fultz, Washington County
2009	Jim Lanoue, Jasper County
	Eldie Troyer, Elkhart County
	Jan Uhlmansiek, Dearborn County
	Robert W. Beard, Monroe County
2008	Kenneth Craft, Lake County
	David K. Holderman, Elkhart County
	Russell Beiersdorfer, Dearborn County
2007	Val June Shafer, St. Joseph County*
	Larry Dove, DeKalb County
	Phillip Weaver, Dearborn County
	Ellen Wilson-Pruitt, Morgan County
2006	Wayne Emigh, Starke County
	Larry Struble, Elkhart County
	Cathy Armstrong, Dearborn County*
	Byron Bray, Morgan County
2005	Steve Patterson, Hendricks County
	Dean Morehouse, Elkhart County
	Larry Vandenberg, Johnson County
	Linda Gentry, Owen County
2004	Richard Rutz, LaPorte County
	James Emrich, Allen County
	Mary McKinley, Marion County
	D. Jack Mahuron, Washington County

\* denotes someone who is deceased

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# INAF Hall of Fame—Past Inductees (continued)

(cont	inueu)
2003	Zern Hayden, Lake County
	Carson Lantis, Elkhart County*
	Karl Montgomery, Shelby County
	William A. Rumbaugh, II, Morgan County
2002	Ralph Dunkin, Hendricks County*
	Marilynn Grossman, LaGrange County
	Roger Newlin, Floyd County
	Richard Stuart, Monroe County
2001	Roman Stein, St. Joseph County*
	Peggy Miller, Elkhart County
	Nancy Kuhn, Rush County
	Janice Enk, Morgan County
2000	Jane Maxwell, Porter County
2000	Ken Pletcher, Elkhart County
	James Thompson, Jackson County*
	James Perry Lankford, Morgan County
1999	Robert Meyerholtz, Vanderburgh County
1555	Phyliss Schuller, DeKalb County
	Richard Buell, LaPorte County
	Alan Retherford, Marion County
1998	Joe Sichting, Johnson County
1990	Mabel Paul, Starke County
	Melvin Cross, Elkhart County
1007	Martin Mumaw, Daviess County
1997	Don Meyer, Porter County
	Dale Lockwood, DeKalb County
	W. Gene Weaver, Dearborn County*
1000	Charlie Craig, Lawrence County
1996	Earl Goecker, Jackson County*
	Jim Boomhower, St. Joseph County
	Glen Slabach, LaGrange County*
4005	Leo Vertrees, Daviess County
1995	Richard Brunes, Hendricks County*
	Robert Helper, Elkhart County
	Neal Kuhn, Rush County
	Dorothy Kessner, Perry County
1994	Louis M. Daube, LaPorte County*
	Lloyd Hess, Elkhart County
	Carroll E. Thurston, Shelby County
	Marietta McKee, Daviess County
1993	Harold Meeker, Lake County
	Ross Jett, Noble County*
	Dale Wendleman, Dearborn County*
	Harley Melton, Owen County

#### Championship Fair Contest—Past Winners (continued) YEAR CLASS WINNER

YEAR	CLASS	WINNER
2003	А	Jay County Fair
	AA	Bartholomew County Fair
	AAA	Monroe County Fair
	AAAA	Elkhart County Fair
2002	Festival	-
	А	LaGrange County Fair
	AA	Jackson County Fair
	AAA	Hendricks County Fair
	AAAA	Elkhart County Fair
2001	А	Rush County Fair
	AA	Bartholomew County Fair
	AAA	Johnson County Fair
2000	Festival	Dillsboro Homecoming Festival
	А	Rush County Fair
	AA	Jackson County Fair
	AAA	St. Joseph County Fair
1999	Festival	Dillsboro Homecoming Festival
	А	Jay County Fair
	AA	Morgan County Fair
	AAA	Vanderburgh County Fair
1998	Festival	
	А	Rush County Fair
	AA	Bartholomew County Fair
	AAAA	Elkhart County Fair
1997	Festival	Dillsboro Homecoming Festival
	А	Rush County Fair
	AA	Jackson County Fair
	AAAA	Elkhart County Fair
1996	Festival	Dillsboro Homecoming Festival
	А	Jay County Fair
	AA	Jackson County Fair
	AAA	Vanderburgh County Fair
1995	A	Rush County Fair
	AA	Boone County Fair
	AAA	Johnson County Fair
	AAAA	Elkhart County Fair
1994	A	Jay County Fair
	AA	Jackson County Fair
	AAA	Johnson County Fair
	AAAA	LaPorte County Fair
1993	A	Putnam County Fair
	AA	Jackson County Fair
	AAA	Vanderburgh County Fair

\* denotes someone who is deceased

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YEAR	CLASS	WINNER
2016	AA	Marshall County Blueberry Festival
	AAAA	Porter County Fair
2015	AA	Marshall County Blueberry Festival
	AAA	Hendricks County Fair
	AAAA	Allen County Fair
2014	AA	Marshall County Blueberry Festival
	AAA	Wanatah Scarecrow Festival
	AAAA	Elkhart County Fair
2013	AA	Marshall County Blueberry Festival
	AAAA	Elkhart County Fair
2012	AA	Aurora Farmers Fair
	AAA	Vigo County Fair
	AAAA	Allen County Fair
2011	А	Gibson County Fair
	AA	Lawrence County Fair
	AAA	Johnson County Fair
	AAAA	Elkhart County Fair
2010	А	Gibson County Fair
	AA	Aurora Farmers Fair
	AAA	Vigo County Fair
	AAAA	Elkhart County Fair
2009	А	Mardi Gras Festival
	AA	Dearborn County Fair
	AAA	Vigo County Fair
	AAAA	Lake County Fair
2008	А	Jay County Fair
	AA	Jackson County Fair
	AAAA	Elkhart County Fair
2007	А	Mardi Gras Festival
	AA	Jackson County Fair
	AAA	LaPorte County Fair
	AAAA	Elkhart County Fair
2006	А	Dearborn County Fair
	AAA	LaPorte County Fair
	AAAA	St. Joseph County Fair
2005	А	Rush County Fair
	AA	Wayne County Fair
	AAA	LaPorte County Fair
	AAAA	St. Joseph County Fair
2004	А	Rush County Fair
	AA	Shelby County Fair
	AAA	LaPorte County Fair
	AAAA	St. Joseph County Fair

# Championship Fair Contest—Past Winners

# INAF Hall of Fame—Past Inductees (continued)

<ul> <li>1992 Kenneth Harris, Putnam County* Ned H. Stump, LaGrange County Gene Knoy, Rush County * Eda Mae Simpson, Lawrence County</li> <li>1991 Dean Turner, Hendricks County* Joe Blocker, Elkhart County Edgar Hackman, Jackson County* John D. Hasler, Daviess County</li> <li>1990 Edith Fry, Putnam County</li> <li>Everett May, Jay County* J. Max Gentry, Hancock County Walter Sips, Jr., Owen County</li> <li>1989 Neal Morrow, Lake County</li> <li>Herbert Maust, Elkhart County</li> <li>Paul Brocksmith, Knox County</li> <li>1988 John Daley, LaPorte County</li> <li>John Kolb, Gibson County</li> <li>1987 Marvin Cooper, Owen County</li> <li>Margaret D. Boilanger, Shelby County Kobert C. Lyons, Jay County</li> <li>1986 Warren Pigg, Vigo County</li> <li>Carl Hefner, Porter County</li> <li>Jons Robert Abel, Elkhart County</li> <li>Waren Pigg, Vigo County</li> <li>Estel Callahan, Marion County*</li> <li>Mars. Edna Elliott, Jay County*</li> <li>Mars. Edna Elliott, Jay County*</li> <li>Mars. Edna Elliott, Jay County*</li> <li>Mars. Dorothy Kercher, Elkhart County*</li> <li>Mars. Edna Elliott, Jay County*</li> <li>Mars. Dorothy Kercher, Elkhart County*</li> <li>Marse Donald S. Powers, Lake County</li> <li>Donald S. Powers, L</li></ul>	(cont	inueu)
Gene Knoy, Rush County * Eda Mae Simpson, Lawrence County 1991 Dean Turner, Hendricks County* Joe Blocker, Elkhart County Edgar Hackman, Jackson County* John D. Hasler, Daviess County 1990 Edith Fry, Putnam County Everett May, Jay County* J. Max Gentry, Hancock County Walter Sips, Jr., Owen County 1989 Neal Morrow, Lake County Herbert Maust, Elkhart County* Charles Eberhart, Shelby County Paul Brocksmith, Knox County 1988 John Daley, LaPorte County John Kolb, Gibson County Leo Seltenright, Elkhart County* Wallace Wissing, Rush County* 1987 Marvin Cooper, Owen County Wargaret D. Boilanger, Shelby County Linder R. Schlundt, LaPorte County Robert C. Lyons, Jay County 1986 Warren Pigg, Vigo County U. Farl Branson, Fayette County W. Earl Branson, Fayette County W. Earl Branson, Fayette County Mars. Martha Doup, Bartholomew County* Mrs. Edna Elliott, Jay County* Max Fitzpatrick, Johnson County Max Fitzpatrick, Johnson County Max Fitzpatrick, Johnson County* Max Fitzpatrick, Johnson County* Mars. Dorothy Kercher, Elkhart County* Wayne T. Ketchern, Daviess County* Donald S. Powers, Lake County Hershel Rotert, Jackson County* Charles O. Russsell, Delaware County* Edwin Robinson, Newton County*	1992	Kenneth Harris, Putnam County*
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Charles O. Russsell, Delaware County* Erwin D. Scott, Knox County*		Edwin Robinson, Newton County
Erwin D. Scott, Knox County*		Hershel Rotert, Jackson County*
		Charles O. Russsell, Delaware County*
		Erwin D. Scott, Knox County*
Dwight Smoker, LaPorte County*		Dwight Smoker, LaPorte County*
Jack Simmerman, Owen County		Jack Simmerman, Owen County
Mrs. Lola Yoder, Elkhart County		Mrs. Lola Yoder, Elkhart County
* denotes someone who is deceased	* deno	tes someone who is deceased

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# **INAF Past Presidents**

[NOTE: This list is incomplete—some early records are not available] 2015 Dennis Steinhilber, Hebron 2014 Kelly Ropp, Wakarusa 2013 Robin Cooper, Gosport 2012 Neal Kuhn, Manilla Steve Ratcliff, West Lafayette 2011 2010 Tom Zimmerman, Portland 2009 Dr. Jim Weisman, Lafayette 2008 Larry Vandenberg, Franklin 2007 Steve Simmerman, Battle Ground 2006 Larry Dove, Butler 2005 Janice Enk, Martinsville 2004 Joe Sichting, Trafalgar 2003 Steve Patterson, Brownsburg 2002 Al Gaff, South Whitley 2001 Mike Miller, Evansville 2000 Donald Meyer, Valparaiso 1999 Margaret Boilanger, Shelbyville 1998 Ross Jett, Wawaka\* 1997 Robert Meyerholtz, Evansville 1996 Steve Jordan, Rensselaer 1995 Edgar Hackman, Seymour\* 1994 Glen Slabach, LaGrange\* 1993 Jack Simmerman, Spencer 1992 Louis Daube, Walkerton\* 1991 Gene Knoy, Falmouth\* 1990 Everett May, Portland\* 1989 John Hasler, Newberry 1988 Dean Turner, Plainfield\* 1987 Josephine Martin, Indianapolis 1986 Dorothy Kercher, Goshen\* 1985 John Kolb, Patoka 1984 Carl E. Hefner. Kouts\* 1983 Wallace Wissing, Manilla\* 1982 Charles O. Russell, Muncie\* 1981 Wayne T. Ketchem, Elnora 1980 Edwin L. Robinson, Morocco 1979 Max Fitzpatrick, Whiteland 1978 Phillip Hood, Greentown\* 1977 Erwin D. Scott, Bicknell\* \* denotes someone who is deceased

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# **INAF 2016 COMMITTEES (continued)**

#### HALL OF FAME

Chair: Mike Ley, DeKalb County —Zern Hayden, Lake County -Larry Dove, DeKalb County -Margaret Boilanger, Shelby County -Ellen Wilson-Pruitt, Morgan County

#### **LEGISLATIVE & PUBLIC** RELATIONS

Chair: Lynn Kuhn, Rush County -Tim Bohlander, Associate -Lonnie Steele, Porter County -Ron E. Smith, R.E. Smith Concessions

#### MEMBERSHIP

Chair: Jerry Hammon, Allen County -Don Leighty, Noble County -Brett Hamilton, Dillsboro Homecoming Festival -Ron E. Smith. R.E. Smith Concessions -Lynn Kuhn, Rush County -Ellen Wilson-Pruitt, Morgan County

#### NECROLOGY

Chair: Kellie Kuhn, Rush County -Peggy Miller, Elkhart County -Ellen Wilson-Pruitt, Morgan County

#### NOMINATING

Chair: Kelly Ropp, Elkhart County

- -Robin Cooper, Owen County
- -Neal Kuhn, Rush County
- -Steve Ratcliff, Tippecanoe
- County -Tom Zimmerman, Jay County
- -Dr. Jim Weisman
- -Larry Vandenberg, Johnson County
- -Steve Simmerman, White
- County

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Chair: Emogene Plymate, Shelby County -Shorty Plymate, Shelby County -Steve & Connie Ratcliff, **Tippecanoe County** 

#### **SPONSORSHIP**

REGISTRATION

Chair: Dennis Steinhilber, Porter County

- -King Clark, Newton County
- –Jerry Hammon, Allen County
- -David Smith, Monroe County
- -David Bagnall, Porter County
- -Blake Huston, NAME

#### SHOWCASE

Chair: David Smith, Monroe County -Justin Hardin, Solution Action Sports -INAF Officers

#### TRADE FAIR

Chair: Brett Hamilton, Dillsboro Homecoming Festival -Justin Hardin, Solution Action Sports -King Clark, Newton County

#### **100th ANNIVERSARY**

Chair: Jerry Hammon, Allen County -Robin Cooper, Owen County -David Smith, Monroe County -Max Fitzpatrick, Johnson County

-Margaret Boilanger, Shelby County

- -Neal Kuhn, Rush County
- -King Clark, Newton County

## **INAF 2016 COMMITTEES**

Anyone who wants to attend a committee meeting is welcome—they will be held on Saturday at 2 pm.

#### ASSOCIATES MEETING

#### **BY-LAWS**

Chair: Ron E. Smith, R.E. Smith Concessions —Buffy Thomas, K&K Insurance —Justin Hardin, Solution Action Sports —Blake Huston, NAME

#### **FESTIVAL MEETINGS**

-Brett Hamilton, Dillsboro Homecoming Festival

#### ATTENDANCE/DOOR PRIZES/ SILENT AUCTION

Co-Chairs: Lynn Kuhn & Kellie Kuhn, Rush County —Tom Zimmerman, Jay County —Rich Moore, Jasper County —Roy Wilson, Porter County —Don Leighty, Noble County

#### AUDITING

- Chair: Max Fitzpatrick, Johnson County —Kelly Ropp, Elkhart County —Mike Cuskaden, Decatur County
- -Linda Gentry, Owen County -Buffy Th -David Smith, Monroe County Insurance

#### BUDGET

Chair: Margaret Boilanger, Shelby County —Mike Cuskaden, President —David Smith, President-Elect —Jerry Hammon, Vice President

#### Co-Chairs: Larry Vandenberg & Max Fitzpatrick, Johnson County

County —Neal Kuhn, Rush County —Kelly Ropp, Elkhart County —Dennis Steinhilber, Porter County

#### COMMUNICATION AWARDS

Chair: Kim Roberts, Johnson County —Ellen Wilson-Pruitt, Morgan County —Pat McKnight, Lawrence County —Robin Cooper, Owen County —Kelly Ropp, Elkhart County

#### **EDUCATION & LEARNING**

Chair: Jerry Hammon, Allen County —Brian Apolskis, ISFA —Don Leighty, Noble County —Lonnie Steele, Porter County

- -Blake Huston, NAME
- —Tom Lump, Lake County—Jennifer Cook, Vigo County
- —Buffy Thomas, K&K

#### HISTORIANS

Chair: Max Fitzpatrick, Johnson County —Margaret Boilanger, Shelby County —Neal Kuhn, Rush County —Ellen Wilson-Pruitt, Morgan County

- **INAF Past Presidents (continued)**
- 1976 John H. (Patt) Patterson, Crown Point\* 1975 Elmo Hanahan, Needham\* 1974 Mrs. Forrest Elliott, Portland\* 1973 Hubert Taylor, Salem Thomas R. Hendricks, Cloverdale\* 1972 1971 Wendell Hunsucker, Indianapolis 1970 Charles O. Russell, Muncie\* 1969 Edward Harvey, Princeton\* George Prough, Mishawaka\* 1968 Estel L. Callahan, New Augusta\* 1967 1966 Robert Delauter, Portland\* 1965 Erwin D. Scott, Bicknell\* 1964 Don Powers. Munster\* 1963 Don Alexander, Rushville\* Dr. D.E. Mangas, Portland\* 1962 1961 Edward Harvey, Princeton\* 1960 Samuel E. Molter, Goodland\* 1959 Hal L. Royce, Indianapolis\* Chester C. Wingate, Muncie\* 1958 1957 I.R. Humerickhouse, Elnora\* 1956 Robert Dewey Schmidt, Logansport 1955 Martin Green, Rising Sun 1954 Clinton S. Rimmel, Kendalville\* pre-1954 L.V. Hauk, Morristown\* pre-1954 A.G. Norrick, Muncie pre-1954 William (Babe) Thomas, Logansport pre-1954 Leonard (Jim) Haag, Lawrenceburg\* pre-1954 Joseph L. Quinn, Jr., Terre Haute 1941 Robert Graham, Daviess County\*

## **INAF** Past Secretaries

2000 - Margaret Boilanger, Shelbyville 1994-2000 Everett May, Portland\* 1986-1994 Max Fitzpatrick, Whiteland 1950's-1986 Bob Barnett, Muncie\* pre-1950's Bill Clark, Franklin\*

\* denotes someone who is deceased

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# Associates' Distinguished Service Award-

## **Past Winners**

- 2016 K&K Insurance
- 2015 Blonde Entertainment
- 2014 Variety Attractions, Inc.
- 2013 North American Midway Entertainment
- 2012 Tim Stevens, G.L. Berg Entertainment
- 2011 Indiana Farm Bureau Insurance
- 2010 Burton Brothers Amusements
- 2009 The Robinson Family
- 2008 Jon Luehrs, Jon Luehrs Spectacular Attractions\*
- 2007 Kenneth Hayward & family, Wabash Valley Shows
- 2006 David Leonards, International Entertainment Bureau
- 2005 Michelle Benck, Regalia Manufacturing Co.
- 2004 Carl Zablo, Wabash Valley Tent & Awning Co.
- 2003 Charles Doyle, Fair Publishing House
- 2002 Mel Hummitzsch
- 2001 James H. Drew Family
- 2000 Jane Allen, Jade Productions Inc.
- 1999 Dale Wendleman, Wendleman's Sound \*
- 1998 Danny Huston, Pugh Shows Inc.
- 1997 Judy Ade, Henry Ade Productions
- 1996 Gary & Tim Bohlander, Poor Jack Amusements
- 1995 Larry Orme, Carousel Foods, Inc. \*
- 1994 Charles L. Carmichael, Coca-Cola Bottling Co., Indianapolis
- 1993 Henry Ebershoff, Lafayette Tent & Awning Co. \* Dan Bowers, Fair Publishing House
- 1992 Henry Ade, Henry Ade Productions, Inc.
- 1991 Jimmy Floyd, Cumberland Valley Shows \*
- 1990 BD Fuller, Fun Unlimited Gerald Young, Joytime Amusements
- 1989 Curt Wallen, Triangle Talent
- 1988 Bob Cook, Farm Editor, WTTV Channel 4 TV Frank Salzarulo, Farm Editor, *Indianapolis News* (retired)
- 1987 Cecil Clingaman, Clingaman Sound Equipment Co.
- 1986 Nick Dorr, Variety Attractions, Inc. George Moffett, Variety Attractions, Inc.
- 1985 Jim Karandos, Indianapolis Pepsi Cola \*
- 1984 JD Floyd, Cumberland Valley Shows \*
- 1983 Sonny Simmons, Century II Productions \*
- 1982 Paul Black, Anchor Industries, Inc.

\* denotes someone who is deceased

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# NOTES

# **2017 EDUCATIONAL SESSIONS**

## Saturday, January 7 (continued)

TOPIC	ROOM
Tips in Successfully Securing Sponsors	Veterans 5
Using Facebook to Market Your Event	Salon D & E
Accommodating Americans with Disabilities at Your Event	Veterans 2
An Intro to Virtual Reality (VR) and Augmented Reality (AR)	Veterans 3
Implementing Smoke-Free Events	Veterans 4
	Tips in Successfully Securing Sponsors Using Facebook to Market Your Event Accommodating Americans with Disabilities at Your Event An Intro to Virtual Reality (VR) and Augmented Reality (AR)

TIME	TOPIC	ROOM
4:40— 5:30 pm	Alcohol Beverage Laws, Rules and Regulations	Veterans 3
4:40— 5:30 pm	Show Me The Money	Veterans 4
4:40— 5:30 pm	Event Valuation	Veterans 5
4:40— 5:30 pm	Event Software: Friend or Foe?	Salon D & E

## Sunday, January 8

TIME	TOPIC	ROOM
	Breakfast Keynote—Steve Zeller— Embracing Change	Veterans 2-4

# Associates' Distinguished Service Award— Past Winners (continued)

- 1981 Jack Lindahl, Attractions, Inc. Thomas Amore, Drago Amusements Tony Drago, Drago Amusements 1980 Mike Zablo, Wabash Valley Tent and Awning Co. Henry Wadetske, Danville Tent and Awning Co. 1979 Gene Curtis, "Quacky the Clown" Forrest Hayward, Hayward United Shows 1978 Hub Luehrs, Luehrs Ideal Rides, Inc.\* 1977 Cecil Clingaman, Clingaman Sound Equipment Co. Frank Prystas, Fair Publishing House 1976 Jack Libbertt, Libbertt's Concessions Inc.\* Merle Heath, Regalia Manufacturing Co.
- Rod Link, ACA World of Pleasure 1975 Jack Bohlander, Poor Jack Amusements\* Jimmy Chanos, Jimmy Chanos Shows Dan Fleenor, Fleenor Production Co.
- Milt Kaufman, Goodings Million Dollar Midway\* 1974 Tommy Thomas, Lloyd J. Thomas Concessions
- Doris Relyea, Goodings Million Dollar Midway Leo Crowder, Leo Crowder Productions Inc.

\* denotes someone who is deceased

# **2017 EDUCATIONAL SESSIONS**

# <u>Friday, January 6</u>

TIME	TOPIC	ROOM
4-4:50 pm	Volunteering [webinar]	Veterans 3
4-4:50 pm	Indiana Tourism 2106 Recap & Review of 2017	Veterans 4
TIME	ТОРІС	ROOM
5 –6:30 pm	Marketing Trends A-Z	Veterans 4

# Saturday, January 7

TIME	TOPIC	ROOM
8 - 8:50 am	What's Appening	Veterans 2
8 - 8:50 am	Now That's Entertainment	Veterans 3
8 - 8:50 am	Admissions (Free vs. Paid vs. Other Options)	Veterans 5
8 - 8:50 am	Integrating Audiovisual Effects	Veterans 4
8 - 8:50 am	Off-Season Fairground Usage	Salon D & E
TIME	TOPIC	ROOM
9 - 9:50 am	Developing & Selling Sponsorships	Veterans 2
9 - 9:50 am	The Marketing Mix	Veterans 3
9 - 9:50 am	The Making of a Midway	Veterans 5
9 - 9:50 am	Work A Little Less and Earn A Little More	Veterans 4
9 - 9:50 am	Vendor Management: A Team Game	Salon D & E
9 - 9:50 am	Beer, Wine & Liquor Sales	Salon 6-8
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# **2017 EDUCATIONAL SESSIONS**

# Saturday, January 7 (continued)

TIME	TOPIC	ROOM
10—10:50 am	Creating Experiences That Impact Profits	Veterans 4
10—10:50 am	Crisis Communication Planning	Veterans 3
10—10:50 am	Human Resources	Veterans 5
10—10:50 am	Sponsorship Activation	Veterans 2
10—10:50 am	Pageants	Salon D & E
10—10:50 am	Grand Champions Show & Auction Software	Salon C
10—10:50 am	Do Themes Work?	Salon 6-8

TIME	TOPIC	ROOM
2:30— 3:20 pm	Dr. Bret Marsh, BOAH	Veterans 2
2:30— 3:20 pm	Event Insurance: Motorsports	Veterans 3
2:30— 3:20 pm	The Events Within An Event	Veterans 5
2:30— 3:20 pm	How to Use Video to Promote Your Event	Veterans 4
2:30— 3:20 pm	Grand Champions Show & Auction Software	Salon C
2:30— 3:20 pm	Ignite Your Social Media	Salon D & E