

Commercial & Food Vendor Information



July 15th
Thru
July 19th
2026

The term “**Contract Exhibitor**” refers to all participants making reservations with a Booth/Space Rental Agreement application, both inside and outside. IT WILL BE THE EXHIBITOR’S RESPONSIBILITY TO READ AND COMPLY WITH THE PROVISIONS AND RULES OF THE ISANTI COUNTY FAIR AND TO INFORM ALL OF THEIR PERSONNEL ASSOCIATED WITH THEIR RENTAL SPACE, ABOUT FAIR RULES AND REGULATIONS. **Please read this exhibitor's information**, it outlines many important terms and conditions governing the leasing of exhibit space for the purpose of participating in the Isanti County fair. This information packet and the booth/space rental agreement were established for the benefit of all participants, and fair visitors.

The Isanti County Fair reserves the right to accept or deny any application for commercial exhibit space and will not offer “Exclusive Rights” to any vendor.

TABLE OF CONTENTS

	<u>Page</u>
Application Requirements	2
Space Size and Rates	2
Payment Information	2
Insurance	3
Sales Tax Forms	4
Early Dismantling/Appearance Guarantee Deposit	4
Cancellation/Refund Policy	4
Fair Location	4
Grease and Grey Water	5
Set Up Times	5
Staff Space Times	5
Space Requirements	5
Electricity	6
Security	6
Freight Delivery	6
Vehicles and Parking	6-7
Advertising and Sales	7
Prohibited Items for Sale or Displayed	7
Camping	8
Pets	8
Emergency Informa6on	8
Disputes	8
Alcohol, Drugs and Behavior	8
Check Out	8
Liability	9
Newell Policy	9

Application Requirements:

- ❖ Agreement, Completed ST19 and 50% deposit due June 1st to reserve space, if accepted.
- ❖ Upon receipt of your signed agreement, you will receive an invoice for any balance due, along with the list of any missing documentation needed.
- ❖ Space rental may not be transferred by any means to another party without the consent of the fair board.
- ❖ All food vendors MUST have original food licenses posted on site.
- ❖ **ALL DOCUMENTS, FEES AND EARLY DISMANTLE/GUARANTEE OF APPEARANCE CHECK MUST BE RECEIVED AND PAID IN FULL BY JULY 1st; SUBJECT TO A \$50 ADDITIONAL CHARGE IF NOT RECEIVED ON TIME.**
- ❖ The fair reserves the right to accept or deny applications for concession space.

Space Size and Rates:

- ❖ Most food concession spaces are 32' deep and up to 20'; minimum cost \$600 regardless of the size of your tent or trailer.
- ❖ When specifying footage needed include space needed for
 - Awnings, Tie-ons, overhangs, trailer hitches, signage, props and/or decorations

The fair will furnish

- Water hookup

Rate

- \$600 – 110 Electrical
- \$675 – 50 Amp

Additional Items or Charges

- \$25 per foot over 20'

Payment Information:

**All checks and money orders are to be made payable to:
Isanti County Agricultural Society
And mailed to: PO Box 313 Cambridge, MN 55008
Attention: Food Concession Space**

- ❖ If for any reason, any check is returned by the designated bank, a fee of \$30 will be charged to the exhibitor. Failure to comply will receive a notification & will automatically cancel the contract unless other arrangements have been made with the fair board.

Insurance:

- ❖ All commercial food exhibitors must provide a certificate of insurance, **not** just proof of insurance.
- ❖ This certificate must indicate that coverage includes dates of fair and show minimum limits of \$500,000 per person and \$1 million per occurrence.
- ❖ All certificates of insurance must list the Isanti County Agricultural Society as an **additional insured**.
- ❖ If applicable; workers compensation coverage must be provided as per state statute 176.181, subd. 2. This and all insurance forms must be received no later than June 30th. If for any reason we do not have your insurance certificate by July 4st you will have to make arrangements with your insurance company to forward it to you. Please do not have them fax it to us and don't rely on them to get it to us in time for the event.
- ❖ You will be required to physically produce the certificate at check-in. It must be properly completed and accurate or you will not be able to set up.



Sales Tax Forms:

- ❖ **All exhibitors must submit Minnesota Department of Revenue ST 19 form (operator certificate of compliance) with their space rental agreement.**
- ❖ No exhibitor will be allowed to set up without supplying a properly completed and signed ST 19 to the fair.

Early Dismantling/Guarantee of Appearance Deposit:

- ❖ Isanti County Fair requires that you send a **separate check** in the amount of \$150 for an early dismantling deposit and guarantee of appearance.
- ❖ This deposit check **will be cashed once received**; Isanti County Fair reserves the right to keep this deposit if your space remains empty or unoccupied during the fair without prior cancellation or if you dismantle and leave early.
- ❖ A deposit check in the amount of \$150 will be issued to you 1-2 weeks after the fair.
- ❖ Your exhibit space will not be reserved without the early dismantling deposit sent in a separate check.

Cancellation/Refund Policy:

- ❖ In the event that an exhibitor is unable to participate in the fair, cancellation and request for a refund must be made in writing.
- ❖ No refund will be made without a written request.
- ❖ An administration fee of \$25 will be charged to any exhibitor canceling his or her contract at any time for any reason.
- ❖ Cancellations made prior to June 1st will be refunded - all deposits and payments minus the \$25 administration fee.
- ❖ Cancellations made after June 1st will be refunded half of the required space deposit and the full amount of any other payments minus a \$25 administration fee.
- ❖ After June 30th there will be no refunds for any reason.

Fair Location:

- ❖ Located 11 miles West of 35W; North Branch exit on Highway 95
- ❖ 1 mile East of Highway 65 on Highway 95 - Intersection of Highway 95 and Alabama St.
- ❖ Physical address : 3101 Highway 95 NE Cambridge, MN 55008

The Isanti County fair asks your assistance in keeping the commercial areas attractive and inviting. Commercial food exhibitors will be responsible to keep their area clean and free from debris. If receptacles in your area need emptying, please notify the fair office at 763-689-2555 or stop by the office.



Grease and Grey Water:

- ❖ **UNDER NO CIRCUMSTANCES IS GREASE TO BE Poured INTO DRAINS, TRASH BARRELS OR DUMPSTERS.**
 - Barrels are provided for grease – ask at the fair office for locations.
- ❖ **NO GRAY WATER DISCHARGE ON GROUNDS**
 - Waste water must be transported to dump station for proper disposal

Set up Times:

- ❖ Stop at the office to confirm your space location and check-in before setting up.
- ❖ Vendors with larger trucks or trailers needing pull through access are required to be on the grounds MONDAY prior to the fair.
- ❖ **Vendors MUST be at the fairgrounds WEDNESDAY afternoon for setup and inspections by the MN Health Department and the State Board of Electricity.**
- ❖ Set up **must be** completed before 3 PM on Wednesday when the fair officially opens; you will not be allowed to open if inspections are not completed.
- ❖ Spots are not guaranteed the same as years prior. We will try to accommodate as much as we possibly can but there are **no** guarantees.

Staffed Spaces:

- ❖ We require that all spaces be staffed during designated hours.
 - Wednesday 3 PM to 11 PM
 - Thursday – Saturday 10 AM to 11 PM
 - Sunday 10 AM to 6 PM
- ❖ You may open earlier or close later if desired.
 - Friday is Kid's day and starts at **8:30 AM**

**All commercial exhibitors are required to maintain their booth until 5 PM on Sunday.
Failure to do so will result in the loss of your early dismantling deposit check.**

Space Requirements:

- ❖ If a tent is rented for your space, the tent and anchor stakes must be within your allocated space. Exhibitor may not expand space beyond dimensions of space rented inside or out.
- ❖ Obstructing pathways or a walkway, in any way is prohibited.
- ❖ No vending or solicitations allowed beyond your rented space without fair board approval.
- ❖ All outside vendors must maintain an 8' buffer zone between outside space and walkway.

To maintain a diverse food variety, the fair reserves the right to limit sales of certain items. Isanti County Fair does NOT offer exclusive rights for any food item to any vendor and you are required to submit a complete menu with prices with application. No food items may be added after acceptance of menu without prior written authorization from the fair board.



Electricity:

- ❖ Electrical cords must be in compliance with Minnesota State Board of Electricity Regulations. Please familiarize yourself with the information and requirements set forth in the pamphlet www.electricity.state.mn.us
 - There is an additional \$85 charge if you plug into 50 – amp service
 - Ground fault electrical boxes can be rented from the fair for \$25 with a \$200 deposit
- ❖ Any wiring or special outlets needed by exhibitors require fair board approval prior to any work being done.
- ❖ All exhibitors must undergo an electrical inspection prior to opening for business. There will be an electrician on call during set up hours
 - Charges for labor and materials supplied by the electrician shall be paid by the exhibitor at the time the service is performed, according to the rates the electrical contractor has established for such services and materials.
- ❖ Anyone tampering with any electrical boxes, wiring, etc. will be removed from the premises immediately with no refunds.

Security:

- ❖ The Isanti County Sheriff will maintain a booth on the grounds during the day as well as provide security at night.
- ❖ It is recommended that booths and stands never be left unattended during the times that the fair is open to the public.
- ❖ The fair board will not be responsible for any items lost, damaged, or stolen before, during, or after fair hours.

Freight Delivery:

- ❖ There are no facilities on the fairgrounds for the storage of equipment and or merchandise.
- ❖ All deliveries must be made prior to each day's opening
- ❖ Vendors must check in at the fair office – please leave the office a cell phone number and you will be contacted when your supply vendor arrives, we will NOT accept, sign for or deliver to you.
- ❖ Isanti County Fairgrounds is NOT responsible for any shipments or deliveries.
- ❖ Delivery vehicles MUST be off the grounds by 8 AM, park in the front parking lot and enter through the main gate. Assistance is available by notifying the fair office.
- ❖ Do not have any item(s) shipped to arrive before your own arrival at the fairgrounds.
- ❖ C.O.D. shipments will not be accepted at any time - Please arrange for prepayment.
- ❖ Please specify the name and location of your exhibit when making arrangements for shipments.

Vehicles and Parking:

- ❖ The use of wheeled transportation vehicles (bicycles, motorbikes, ATV's, golf carts etc.) inside the grounds during the fair hours will not be allowed unless they are authorized by the fair board.
- ❖ NO roller-skates, rollerblades, skate boards or wheelies, on the grounds during the fair.
- ❖ Handicap vehicles accepted (scooters and wheelchairs).
- ❖ No vehicles or trailers may be parked at exhibitor space, location or within 10 feet of a building, tenant or trailer without written fair board authorization.

- ❖
- ❖ Absolutely no personal vehicles or support vehicles allowed inside the grounds or parked by any buildings for any reason except campground during fair hours or until 6 PM Sunday without written authorization.
- ❖ Violators will have vehicle towed at their own expense and without notice.
- ❖ Supply truck/trailer will be allowed only in designated parking area and will NOT be allowed to move during fair hours. Fee is \$50 and those needing electrical service will be charged as per concession agreement.

Advertising and Sales:

- ❖ A complete list of products to be sold and price list is to be submitted with your space rental agreement and posted at concession site.
- ❖ All inside and outside commercial exhibitors must submit a list of all items to be sold, displayed, advertised, promoted or demonstrated with their space rental contract.
- ❖ No products other than those listed may be displayed or sold and products cannot be changed without authorization from the fair board.
- ❖ Any item displayed, not listed on an application, signage, or advertising matter that is deemed inappropriate or; whether advertised or offered for sale by an exhibitor, shall be immediately withdrawn and removed from the premises without liability or damage to the Isanti County Agricultural Society.
- ❖ The fair reserves the right to regulate the type and location of any or all signs exhibitors may post for the benefit of patrons and all signage must be located at least 8 feet off any road or walkway.
- ❖ No person shall be permitted to distribute advertising material on the grounds, except for their place of business or exhibit, unless a concession fee is paid at the office. The attaching or posting of advertisements or distribution of bills, cards, flyers, tickets etc. is prohibited.
- ❖ No truck, trailer or vehicle on which a sign has been constructed, banner hung, or otherwise temporarily affixed shall be allowed to park on the grounds without written authorization from the fair board.
- ❖ No loudspeakers, microphones, amplifiers, radios or other broadcasting devices will be permitted on the grounds unless permission is first obtained from the fair board. Playing a recording tape or films that have a repeat message will be permitted where it can be set up and operated whereby causing no hardship on the other exhibitors or visitors to the grounds.
- ❖ Any registrations or prize drawings conducted on the grounds must be approved by the fair board at least two weeks prior to the fair. These drawings will be required to be conducted during the fair unless authorization has been received from the fair board.
- ❖ No peel and stick advertising stickers allowed to be distributed on the grounds.
- ❖ No free food to be given away that is sold by vendors examples pop, popcorn, bottled water etc.



Camping:

- ❖ There will be no overnight camping allowed in the vendor areas for health and security reasons.
- ❖ RVs, campers and tents will be allowed in designated campsites only and will be assigned on a first-come first-served basis.
- ❖ **Sites and Electricity are limited. We encourage the use of generators.**
- ❖ Rates are \$100 per unit: Includes: 4 Nights (Wed. – Sat.) or \$175 per unit with electricity.

Pets:

- ❖ No animals allowed on the grounds other than certified service dogs, or animals involved in an authorized act, exhibit or competition.
- ❖ Please notify the fair office if you have a handicap assistance dog.

Emergency Informa6on:

- ❖ Emergencies, emergency messages, information on lost and stolen articles, or lost children should be reported to the fair office located by the main gate or call 763-689-2555.

Disputes:

- ❖ The fair board shall be the first arbitrator of any disputes involving exhibitors

Alcohol, Drugs and Behavior:

- ❖ Absolutely no drugs or alcohol will be permitted in vendor booths or spaces.
- ❖ Use of alcohol or drugs by commercial exhibitors is prohibited.
- ❖ Anyone violating this rule will be escorted from the fairgrounds by the Isanti County Sheriff's Department.
- ❖ Booth personnel are reminded that this is a family event and to conduct themselves accordingly.
- ❖ Exhibitors and employees must be appropriately dressed and their personal appearance must be clean and neat. Shirt and shoes must be worn at all times. If there are any problems, the Sheriff will ask you to leave.
- ❖ No smoking in any buildings on the grounds

No concealed weapons allowed on the grounds. The Isanti County fair bans handguns on these premises.

Check out:

- ❖ **Commercial food exhibitors are not to start “tear down” procedures until 5 PM on Sunday.**
- ❖ Your early dismantling deposit check will not be returned to you prior to that time.
- ❖ Early tear down may result in a loss of your early dismantling deposit and denial of future contracts.
- ❖ All or part of equipment and/or supplies used by an exhibitor, during the time set forth in the contract, not removed within 48 hours from the closing of the fair, shall be deemed abandoned and become property of the Isanti County Agricultural Society without notice.



Liability:

- ❖ The exhibitor agrees to save and hold harmless, the Isanti County Agricultural Society, its officers, members and employees from any debt, liability or judgment incurred for any cause of action, claim, damage, liability, cost or expense to persons or property resulting directly or indirectly from the acts or omissions, merchandise sold, presence or operation of said exhibitor and or concessionaire, its agents or employees, on the Isanti County Agricultural Society premises before, during or after the Isanti County fair.
- ❖ The Isanti County Agricultural Society shall not be responsible for any injury to person or persons of the exhibitor and or concessionaire, its employees or agents from any cause whatsoever arising from the performance of their contract.
- ❖ The exhibitor, in signing this contract, expressly releases the Isanti County Agricultural Society from any and all claims for such loss, damages or injury.

Newell Policy:

- ❖ In order to attract and maintain high quality exhibitors, the fair board will review all exhibitors annually.
- ❖ Participants from the prior year's fair are offered the opportunity to renew their booth/rental contracts based on this evaluation.
- ❖ The fair board reserves the right to refuse to renew any space rental contract, when in the sole discretion of the fair board, such action is in the best interest of the affair and its patrons.
- ❖ Commercial exhibitor contract renewals are normally made on the basis of a renewal for the same purpose, products, and ownership as in prior year.
- ❖ Grounds, space alterations, or other changes may make it necessary to eliminate certain previously available space from one year to the next. In such instances, the fair board reserves the right to offer a suitable location.