

### The Jefferson County Fair Park Opportunity

Here's why your business should consider a partnership with the Jefferson County Fair Park:

- The Fair Park is the region's top venue for community activities and festivals, agricultural shows and hosts one of the top County Fairs in Wisconsin.
- Each year, the Jefferson County Fair Park will play host to nearly 300,000 different event participants, spectators and their friends.
- The Fair Park audience is an ideal demographic target. They have a higher disposable income than the average area population. Specific shows offer the opportunity to target consumers based on specific activities related to your business.
- The Fair Park partnership represents a strong, positive image association and highlights you as the "Community Leader".
- The Fair Park provides a clean, wholesome family atmosphere.
- The Jefferson County Fair offers a chance to connect your company face-to-face with customers in a fun, interactive environment.
- The Fair Park offers special programs for adults, seniors and area youth. The Fair Park partnerships deliver targeted media benefits for significantly less cost (per 1000) compared to other media options.

#### **Current Major Marketing Partners**











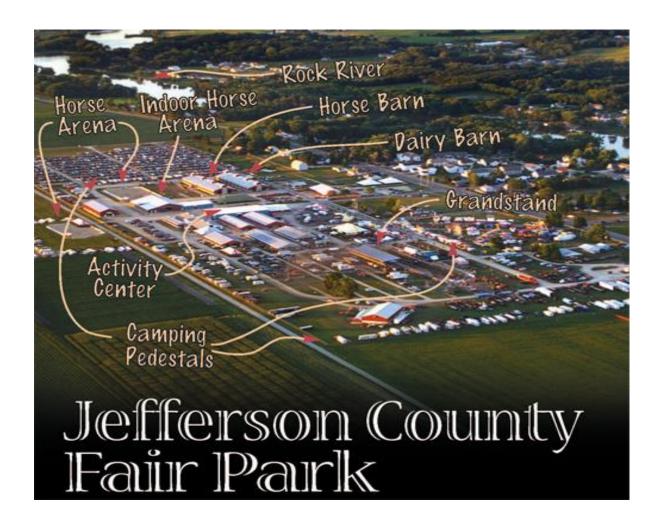


### What is the Jefferson County Fair Park?

The Jefferson County Fair Park is a premier regional event facility. Located in between the Madison and Milwaukee Metro markets, more than 200 events take place throughout the year with 300,000+ attendees of all ages.

#### **Facility Overview**

- 90 total acres, 60 fenced
- 15 buildings with over 130,000 square feet of indoor exhibit space
- Electricity in all buildings, running water in 11, 3 with heat
- Full food and beverage service capability
- 199 campsites on-site with electric, water and sewer facilities
- 10 acres of fenced parking, with additional 30 acres available
- 4,000 seat grandstand
- State of the art livestock boarding facilities
- 3 outdoor riding arenas and 1 indoor arena with spectator seating



# **2020 Fair Park Event Schedule**

Jan. 4	Antique Auction	June 12-13	District 8 Holstein Show
Jan. 12	Patti's Bargain Flea Market	June 13 - 14	Morgan Gypsy Horse Show
Jan. 19	4-H Horse & Pony Tack Sale	June 17 - 20	Milking Shorthorn National
Jan. 26	Patti's Bargain Flea Market	Julie 17 - 20	Convention
Feb. 1	Optimist Trivia	June 18 - 21	WDHA
Feb. 2	Patti's Bargain Flea Market	June 22	Jr. Dog Show
Feb. 4	Antique Auction	June 27 - 28	Buckskin Horse Show
Feb. 7 - 9	Gun Show		Face-to-face Judging
Feb. 15	Fairest of the Fair Finals	July 2 July 4 - 5	Paint Horse Show
Feb. 16		,	
Feb. 22	Patti's Bargain Flea Market	July 8 - 12	Jefferson County Fair
Feb. 23	Pet Swap	July 8	Badger State Tractor Pullers
	Patti's Bargain Flea Market	July 9	Badger Truck Pulls
Feb. 28 - Mar. 1	Badger Lab Dog Show	July 10	Jon Pardi
Mar. 3	Antique Auction	July 11	Concert TBA
Mar. 7 - 8	Badger Rabbit Show	July 12	International Demo Derby
Mar. 14	Beaver Pigeon & Bantam Swap	July 18 - 19	Pinto Horse Show
Mar. 15	Ham Radio Festival	July 23 - 26	Quarter Horse Show
Mar. 16	Wisconservation Banquet	Aug. 1 - 2	Arabian Horse Show
Mar. 21	Rabies Clinic	Aug. 4	Antique Auction
Mar. 22	Patti's Bargain Flea Market	Aug. 8 - 9	Palomino Horse Show
Apr. 3 - 4	Recycle Event	Aug. 10	Rotary Brat Fry
Apr. 4-5	Tri-County Rabbit Show	Aug. 15 - 16	Pinto Horse Show
Apr. 7	Antique Auction	Aug. 21 - 22	Midwest Yoga & Kirtan Festival
Apr. 18 - 19	Dancer w/ Woofs	Aug. 22	Recycling Event
Apr. 24 - 26	Car Show & Swap Meet	Aug. 23	Versatility Horse Challenge
May 1 - 3	Dairyland Classic Dog Show	Aug. 28 - 30	Buckskin Horse Show
May 5	Antique Auction	Sept. 1	Antique Auction
May 9 - 10	Buckskin Horse Show	Sept. 4 - 6	Gun Show
May 15	Jr. Fair Entries Due	Sept. 11 - 13	Sheep & Wool Festival
May 16 - 17	Pinto Horse Show	Sept. 18 - 20	Gemuetlichkeit Days
May 16	Jefferson Co. Dairy Breakfast	Sept. 25 - 27	Car Show & Swap Meet
May 16	Furry Friends 5k	Oct. 1	Recycle Event
May 22 - 24	Arabian Horse Show	Oct. 3 - 4	WIHA Dist. 2 Horse Show
May 25	4-H Open Horse Show	Oct. 3 - 4	Rock & Gem Show
May 28	Recycle Event	Oct. 6	Antique Auction
May 30 - 31	Paint Horse Show	Oct. 24	Rabies Clinic
June 2	Antique Auction	Oct. TBD	Patti's Bargain Flea Market
June 6	Take a Kid Fishing	Nov. 3	Antique Auction
June 6 - 7	Spring Preview Animal Show	Nov. TBD	Patti's Bargain Flea Market
June 6 - 7	SWBA Horse Show	Dec. 1	Antique Auction
JuneTBA	Jr. Llama Show	Dec. 4 - 6	Gun Show
June TBA	Badgerland Llama Show	Dec. TBD	Patti's Bargain Flea Market
June 12	Open/Sr. Entries Due		gam i rea mannet
Julie 12	open/on chales ode		

# One of the Nation's Premier County Fairs

The Jefferson County Fair has been in operation since 1853. This fair is known around the country as one of the top agricultural fairs featuring the best in: family entertainment, open class and crop exhibits, dairy cows, horses, beef, lamb, poultry, goats, llamas, dogs, cats, sheep, rabbits, pigeons and much more.





Approximately 43,000 people attend the fair each year the second weekend in July. Persons attending the fair are VERY interactive and enjoy one-on-one experiences with products and businesses.

July 8 - 12, 2015	July 6 – 10, 2016	July 12 – 16, 2017	July 11 – 15, 2018	July 10 – 14, 2019
Total Attendance	Total Attendance	Total Attendance	Total Attendance	Total Attendance
42,727	37,927	43,019	40,185	38,831

# **Family Entertainment**



#### **Grandstand Events**

#### **National Music Entertainment**

The grandstand hosts some of the top names in entertainment during the County Fair. Some past entertainers include:

Toby Keith The Oak Ridge Boys Aaron Tippin **Trace Adkins** Sawyer Brown Cheap Trick STYX Eddie Money Gary Allan Justin Moore Tracy Lawrence .38 Special Billy Ray Cyrus Kenny Wayne Shepherd Jake Owen Blake Shelton Foreigner Randy Houser Little Big Town Phil Vassar Dierks Bentley

We expect the Jefferson County Fair to continually upgrade concerts at the grandstand stage in the coming years.

Badger State Tractor Pull Badger Truck Pull International Demo Derby



# **Jefferson County Fair Themes**

Each year, the Jefferson County Fair choses a theme to highlight the fair and agriculture industries. The fair coordinates advertising, sponsors, activities and vendors around each year's theme.





















#### Meet our staff!

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