



**15<sup>th</sup> District Agricultural Association  
Kern County Fair and Event Center  
Bakersfield, California  
Minutes of the Board of Directors Meeting  
Monday, March 21, 2022**

**Call to Order:**

Director Rodriguez called the meeting to order at 5:06 PM in the Association Office.

**Directors Present:**

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta			X
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

Chairwoman Rodriguez requested a motion to approve the excused absences of Director Torres, Director Espericueta and Director Britschgi. Motion made by Director Dunphy, seconded by Director Johnson. Motion passed by all Directors.

**Public Comment:**

No public comments

**Consent Calendar:**

- a. Review of Minutes of February 22, 2022, Regular Meeting
- b. Review of 2022 Rental Agreements.

Chairwoman Rodriguez requested a motion to approve the Minutes of February 22, 2022, and 2022 Rental Agreements. Motion made by Director Dunphy, seconded by Director Lidgett. Motion passed by all Directors.

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta			X
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

**Committee Reports**

**Finance Committee** - Lucas Espericueta, Chairperson

- a. Review of Financial Report (Discussion/Action by Board)
- b. Review of February 2022 Financials (Discussion/Action by Board)

Cesar- Cash is looking very well. There is a minor adjustment in the budget that we will have to change, nothing major. Everything is looking very good.

Mike- The SBA has contacted me, and I don't know if they have contacted you NaTasha about a reconsideration of more funds?

NaTasha- Yes, they have contacted the Fox Theater.

Mike- They're asking us to send in more paperwork/documents to see if there are more funds, they can send to us.

NaTasha- Mike did you get information from the city, they are allocating \$1,000,000,000 of the CBDG Funds, for entertainment, arts, the Fair falls under that as well. If we lost any money, they are giving grants. There are only certain ones that can qualify like the museum, Fox Theater, the Fair. That is more money that is available.

Mike-Thanks. I will look into it.

Blodgie- What year is the loss specific too?

NaTasha- It will be a 2020 loss.

Chairwoman Rodriguez requested a motion to approve Financial Report and the February 2022 Financials. Motion made by Director Dunphy, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta			X
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

**Livestock Committee - Jared Britschgi, Chairperson**

Mike- This weekend we have our Pacific Coast Show, and it starts Friday, Saturday, and Sunday. Entries are coming in strong. Right now, we have Farm Day in the City, today and tomorrow. We bought a new pig scale head because the old one burned out. We haven't started the Sheep Barn remodel yet. The electrical upgrade for the Sheep Barn, Dairy/Beef Barn and Goat Barn is in Sacramento waiting to go out for bids. I'll keep you informed as I receive more information.

Lidgett- Did we get the grates done in the pig wash racks?

Mike- Yes

NaTasha- When is Farm Day in the City?

Mike- Tomorrow and Wednesday, it's not going to be as big this year from what we have heard, but they are going to come in through gate 40 and busses will drop off kids at Harvest Hall.

Mike- Usually there is 6,000 to 3,000 a day.

Lilia- It is going to be a smaller event this year because the students are still coming back to the schools from the Covid shut down. They are estimating to be 381 students tomorrow and 420 on Wednesday.

**Facilities Committee - Cesar Chavez, Chairperson**

Mike- On tab 10, there is a list of items we spent money with the SVOG funds. These purchases have been paid for back in 2021. I spent \$200,000 on equipment which included two forklifts, a scissor lift, a tractor, and a water truck and four quad sinks. The quad sinks are wash stations that we use during fair. During the Livestock shows we would spend \$2,500 for the weekend on sinks just for the show and we use these sinks in place of that. The sinks will eventually save us a lot of money and we also have Kern Medical as the sponsor on the sinks. The new irrigation system is working great, and the pressure has been much better. The water pressure on the fairgrounds is not very good and you cannot turn multiple areas at the same time. Electrical upgrade for the Livestock area, I had to prepay that, it was \$104,000 and it is to upgrade electrical in the Dairy Beef Barn, Sheep Barn, and the Goat Barn. There will be new electrical outlets with more capacity, so we don't have to use a generator during Fairtime, and we won't blow circuits. Building 4 is coming along nicely. The flooring was \$71,000 and we are going to have a \$50,000 bill to install the flooring. They have done drywall and outlets. The paint has taken a while because we added texture on the walls in every room to make it consistent. The building is looking amazing.

Dunphy- were we successful in getting any money back from the Air Quality Control Board?

Mike- I have not heard yet. It is my understanding that it takes at least 6-months.

**Business Development Committee - Ned Dunphy, Chairperson**

Blodgie- We have a new Chair for Business Development which is NaTasha Johnson.

Mike- I put the new committee list inside your binder if you want to take it home.

**KC's Farm Committee - Ned Dunphy, and Lucas Espericueta, Chairperson**

Mike- I did meet with Grimm Family Education Foundation, they underwent a layoff, so everyone is limited. Everything will have to change with the memo of understanding. When we met, they said they can help us a little bit, but basically, we are on our own. As you all must know Grimmway sold their business. I am working with Dana Brennen to see if they want to continue with the memo of understanding to sponsor the garden. I am waiting for her to get back to me.

Ned- How about the curriculum, that was the main thing they were going to give us.

Mike- So at this point, they are not doing any curriculum with their school yards until 2023. Just kind of like the Farm Day in the City, the kids cannot come and participate. There are not enough students. They have suggested I put together camps next summer or fall. They suggested not even the cooking right now just focus on the educational part of the farming. I am working with a couple people with the Kern County Superintendents of Schools to do Fieldtrip in a box.

**Old Business**

No old business

**New Business**

- a. Review of 2022 Revised Budget
- b. Review and Discussion to remove the position of Events Services Supervisor. 2022 Budget decrease.
- c. Review and Discussion to remove the position of Accounting I (Specialist). 2022 Budget decrease.
- d. Review and Discussion to add the position of Associate Governmental Program Analyst and post the job for hire. 2022 Budget increase.
- e. Review and Discussion to add the position of Service Assistant (Maintenance) and post the job for hire. 2022 Budget increase.
- f. Board Discussion for staff members, Chelsey Roberts, and Lorrie Roberts to attend the Showworks Conference in St Louis, Missouri, Tuesday, April 19, 2022, to Friday April 22, 2022, for the purpose of software training for our Livestock and Competitive Exhibits Departments.
- g. Review and Discussion to pay supplemental dues to Western Fairs Association (WFA).

Mike- In the back of Tab 2 is the revised budget pages. On the bottom on the first pg. shows a 68% reserve and then on the next pg. it shows a \$93,000 at Net Operating Profit. If you go to the 3<sup>rd</sup> pg. the total of that all the columns it is not the \$381,000 it is actually \$414,000. The columns did not add up correctly. The corrected revised budget would be 62% reserve and on the next pg. it would be Net Profit of \$60,000 instead of \$93,000 and the total will reflect correctly at \$414,000

NaTasha- Why did it not add correctly from the \$381,000 to the \$414,000?

Mike- Because the formula did not add it when the additional line was added into the budget template.

Chairwoman Rodriguez requested a motion to approve the 2022 Revised Budget. Motion made by Director Chavez, seconded by Director Lidgett. Motion passed by all Directors

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta			X
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

Mike- With items b-e, if you remove Events Service Supervisor, and Accounting I Specialist, I want to add back the Associate Governmental Program Analyst and Service Assistant because that is what I received approval from CDFA HR. I am actually going to have a Budget decrease of about \$500 a month because it would decrease salaries by about \$500 a month.

Chairwoman Rodriguez requested a motion to approve b-e. Motion made by Director Chavez, seconded by Director Dunphy. Motion passed by all Directors.

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta			X
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

Mike- Item f. I checked with Mike Francesconi at F & E and he gave us approval for staff to go out of state to attend the Showworks Training in St. Louis Missouri.

Ned- If they know everyone is tight on money, why doesn't Showworks coordinate trainings at WFA.

Chelsey- Showworks usually does more with IAFE than WFA. The Ungerboeck Company just bought Showworks, and they are now coordinating the conference with their Showworks side. They are simultaneously doing two conferences.

Mike- it would make more sense to have the training at WFA.

Blodgie- Essentially, they are doing what you are saying but they are doing it for their benefit.

Chairwoman Rodriguez requested a motion to approve line-item f. Motion made by Director Chavez, seconded by Director Dunphy. Motion passed by all Directors

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta			X
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

Mike- For item g. if you look at Tab 8 this is the letter sent from WFA, they also provide funding to California Fairs Alliance which is our advocate for all fairs, and they are instrumental with the transition out of State Service as the Governor has requested. They are working with all the Governmental Agencies to accomplish that. What they are asking is I pay \$5,000 more in dues. They have not raised dues since 2011. They are asking for a supplemental increase since they did help fairs get the SVOG funds and they worked to distribute the Governor's allocation of funds.

Blodgie- Is it \$5000?

Mike- Yes, an additional \$5000

Ned- Is it depending on the size of the Fair?

Mike- Yes, it depends on the size of the Fair.

Chairwoman Rodriguez requested a motion to approve item g. Motion made by Director Johnson, seconded by Director Lidgett. Motion passed by all Directors

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta			X
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

**Next Regular Board Meeting**

Next scheduled board meeting is Monday, April 18, 2022, at 5:00 PM.

**CEO Reports**

- a. Funding Update
- b. Year-Round Events

Mike- CFA continues to discuss the ongoing transition proposal that was presented to Secretary Ross. So far, no additional funding for fairs in the 2022/2023 Budget. I have had a recent notification from SBA to submit 3<sup>rd</sup> and 4<sup>th</sup> quarter revenue to see if we qualify for additional funds from SVOG and an extension of use.

Some of the events we have coming up are Farm Day in the City, Pacific Coast Livestock Show the weekend of March 25-27. Kern County Kennel Club March 30<sup>th</sup> - April 2<sup>nd</sup>. One Sight Free Eye Care Clinic. Lilia did you want to elaborate on the eye clinic?

Lilia- This is actually pretty cool, it is a non-profit organization that visit underserved communities and they provide free eye care and free glasses. Their goal in 1988 was to give 25 glasses now they are serving over a million, with volunteer, doctors, and donors. They will be here from the 1<sup>st</sup>-8<sup>th</sup>. They will be in Harvest Hall going in and out of gate 40.

Mike- We have lots of events like the California Deer’s Association, Rocky Mountain Elks, NSRA, Bakersfield Police Dept. and the G&G Show.

Blodgie- How was Rusty Roots?

Lilia- it was great she wants fall dates.

Blodgie- Are we still under State Guidelines?

Lilia- Yes for the Mega events. But we are having events and that is awesome, at least they are booking.

Ned- Lilia did you buy tables and chairs?

Mike-Not yet. I have included those items in the budget for this year.

Lilia- Every contract should include tables, and that money should stay here, easy way to make extra money on every contract.

Mike- Chelsey has the 2022 Fair Theme

Chelsey- “Join the Party” is the new 2022 fair theme.

Chelsey- We also have new Hip Printers, the same kind we used during Fair. They print tickets, and we want to use them now for our Interim Events in the parking lots. They are very easy we can create our ticket according to the events we have going on. Very easy to use just check cash or card, pick, and hit print according to what was chosen. It also prints reports at the end of the day so it can be easier for us to know what was sold and how many.

**Correspondence**

- a. Circular Letter F2022-03 Youth for the Quality Care of Animals (YQCA) Platform Transition
- b. Recommended Caution for California Equine Events

**Other information**

Nothing to report.

**Directors Comments**

Ned Dunphy- No Comment

David Lidgett- No Comment

David Torres- No Comment

Lucas Espericueta- No Comment

Jared Britschgi- No Comment

NaTasha Johnson- No Comment

Blodgie Rodriguez- I just want to present you all with this Buckle. This is my way of thanking you all for being such an amazing Board of Directors.

Certified to be a True Copy

Signed

  
Blodgie Rodriguez

Title: Chairman of the Board

Date: March 21, 2022

Signed

  
Michael G Olcott

Title: Chief Executive Officer

Date: March 21, 2022