



**15<sup>th</sup> District Agricultural Association**  
**Kern County Fair and Event Center**  
**Bakersfield, California**  
 Minutes of the Board of Directors Meeting  
 Tuesday, June 21, 2022

**Call to Order:**

Chairwoman Rodriguez called the meeting to order at 5:06 PM in the Association Office.

**Directors Present:**

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson			X
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

Chairwoman Rodriguez requested a motion to approve the excused absences of Director Johnson and Director Torres. Motion made by Director Britschgi, seconded by Director Chavez. Motion passed by all Directors.

**Public Comment:**

Owen- I want to submit to the board my 27 ideas for the fair. 1. Hotdog eating contest, 2. Sack race, 3. Dunk tank, 4. Guess how many, 5. Halsey concert, 6. Ice cream truck, 7. Poutine truck, 8. Ice cream pizza, 9. Legos, 10. Build & test, 12. Deep fried butter on a stick, 13. Beauty pageant, 14. Talent show, 15. Flea market, 16. Elderly beauty pageant 70+, 17. Farmers market, 18. Battle bots (local), 19. Local taste test, 20. Ninja warrior, 21. Deep fried jello, 22. BMX race, 23. Playground for little kids, 25. Elephant ears, 26. Deep fried Oreos, 27. Art studio.

Blodgie-Thank you for your suggestions.

**Consent Calendar:**

- a. Review of Minutes of May 16, 2022, Regular Meeting

Chairwoman Rodriguez requested a motion to approve the Consent Calendar and the Minutes of May 16, 2022. Motion made by Director Espericueta, seconded by Director Lidgett. Motion passed by all Directors.

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson			X
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

**Committee Reports**

**Finance Committee** - Lucas Espericueta, Chairperson

- a. Review of Financial Report (Discussion/Action by Board)
- b. Review of May 2022 Financials (Discussion/Action by Board)

Lucas- The cash position continues to be strong with a cash balance of \$6,798,903.50. The cash balance for May 2021 was \$2,467,885.11. We will be having an audit of our SVOG funds that needs to be done by the end of September so we can potentially start using that cash for investments. Our total assets on tab 4 is at \$9,889,565,60. Liabilities are lower than they usually are. In the month of May we barely made in the red at \$13, 031.95, so far for the year we are at negative \$337,490.48, which is standard for a year. 5 year look back to May 2018, aside from last year when we had a real skeleton crew most of the year, we are on one of the better years in our cash position. Our cash position is \$6,798,903.50 versus May 2018 \$304,499.42. Revenue for May is \$263,496.18; Total operating Expenses for May is \$276,531.13 for an operating profit/loss of (\$13,034.95). Depreciation for May \$18,722.38, for a loss (\$31,757.33) for the month. YTD Profit/ Loss \$587,420.07 ties to balance sheet. I asked Mike to make us a list of all Capital Purchases. One tab 14 you can see most of the capital expenses we had last year from us replacing forklifts, scissor lift, tractor, water truck and other equipment that we talked about last year. We are taking this opportunity to really refresh our equipment instead of repairing the old stuff. I wanted to get a list of those items In front of everyone can see.

Mike- Like I was explaining to Lucas and Cesar, the lift truck we have right now last year I spent \$15,000 just repairing the hydraulics and we shouldn't continue to waist money on it.

Mike- The one skip loader is leaking hydraulic fluid as it is now. Most of the new equipment cannot be paid for until the end the year because I am waiting for that equipment to become available. For instance, the bobcat and Kawasaki mules won't be available until maybe October or November. Some of this equipment may not make it this year.

Chairwoman Rodriguez requested a motion to approve Financial Report and the May 2022 Financials. Motion made by Director Dunphy, seconded by Director Cesar. Motion passed by all Directors.

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson			X
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres			X

**Livestock Committee** - Jared Britschgi, Chairperson

Jared- Dairy Replacement Heifer entries close Friday, entries for the animals themselves close Monday. All sponsorships are online this year, so it can be easier for people to do.

**Facilities Committee** - Cesar Chavez, Chairperson

Nothing to report.

**Business Development Committee** - NaTasha Johnson, Chairperson

Nothing to report.

**KC's Farm Committee** - Ned Dunphy, and Lucas Espericueta, Chairperson

Mike- I am working with KCOS and they are interested in partnering with us, to have someone out here two days a week, a curriculum teaching/ fieldtrip in a box. The farm is being planted now. We will plant more before fair time.

**Old Business**

No old business

**New Business**

- a. Review and to cancel the "Kern County Sheriff's Reserve Association, Inc. Contract" Agreement S21-04, a multiyear contract \$103,284.00-\$34,428.00 for remaining years 2022 and 2023 for Fairtime Security Services.

Mike- The reserves came to me and said they will not be able to supply the Reserves this year and they need to cancel their contract.

Chairwoman Rodriguez requested a motion to cancel the "Kern County Sheriff's Reserve Association, Inc. Contract" Agreement S21-04, a multiyear contract \$103,284.00-\$34,428.00 for remaining years 2022 and 2023 for Fairtime Security Services. Motion made by Director Chavez, seconded by Director Britschgi. Motion passed with one abstention.

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson			X
David Lidgett		X	
Blodgie Rodriguez	X		
David Torres			X

### **Next Regular Board Meeting**

Next scheduled board meeting is Monday, July 18, 2022, at 5:00 PM.

### **CEO Reports**

- a. Fairgrounds and Facilities
- b. Year-Round Events

Mike- I mentioned in our Finance meeting that \$61,000.00 will be receipted in June from monies left over from the Governor's Budget that was allocated to fairs. As mentioned last month, we received another \$1,016,000.00 in SVOG additional funding for a total of \$ \$3,106,233.75. The CCA walk through for the Livestock electrical bid is on Friday. Building 4 should be ready for viewing in late July. I closed the CalNET Accounts, approximate savings of \$2,500 to \$4,000 a month. I'm looking into an additional internet supplier for backup to Spectrum because we are having downtime issues and I'll be a backup for Fairtime. Aerator arrived and Eddie has already started using it on the grass. New Mower Deck arrived it is a huge improvement to the old mower deck with less maintenance cost and downtime. Blodgie and I had a call for a Grant \$144,000 for the Public Safety Power Shutoff Mitigation Grant. The Governor is giving selected fairs money to put this power shutoff at the fairgrounds in case we have a power outage, then we can hookup a generator to it and we can power up two buildings and the Administration office in case of an emergency. The grant contract will have to be approved by the Board because I will have to pay the \$144,000 upfront. California Construction Authority will keep records of the bills and submit them to the state on our behalf. The state will then reimburse us for the costs. Events-summer is slower, and we have the Midwest invitational Rodeo on July 8<sup>th</sup>. If you have any potential sponsors send them to Chelsey. Lili commercial Exhibitors. If you have any suggestions send them to Lili. This year we are primarily putting local acts on the Frontier Stage, so if you have any suggestions for local bands send them to Kcfair@kerncountyfair.com and I will forward them to Judy Fatland who is booking our stage acts.

Chelsey- We announced the Lineup yesterday. In the beginning we got the typical negative comments on Facebook, but they pretty much sorted themselves out with people defending lineup. I narrowed the negative down to 40-to-60-year old's because the lineup is not geared to their demographics. Ashely McBride is really trending based off of what everyone is saying. Overall, we have had a lot of shares without any paid ads or anything. Sponsorships are doing good, David Torres sold four concerts already. Everyone is happy to come back.

Lili- Concessions are going good. Seems like this year is going to be great. I found some concessions at San Mateo County Fair. We might be light on indoor commercial vendors this year. I went last week to

the Alameda County Fair, and they were also light on commercial vendors. A lot of the vendors started online sales which is cheaper, and they do not have to travel. During the pandemic that's how they made their money. The pandemic changed a lot not just for us but for all the industry.

**Correspondence**

No correspondence

**Other information**

Nothing to report.

**Directors Comments**

Ned Dunphy- No Comment

David Lidgett- No Comment

David Torres- No Comment

Cesar Chavez- No Comment

Lucas Espericueta- No Comment

Jared Britschgi- No Comment

NaTasha Johnson- No Comment

Blodgie Rodriguez- No Comment

Certified to be a True Copy

Signed 

Blodgie Rodriguez

Title: Chairman of the Board

Date: June 21, 2022

Signed 

Michael G Olcott

Title: Chief Executive Officer

Date: June 21, 2022