



**15th District Agricultural Association
Kern County Fair and Event Center
Bakersfield, California**

**Minutes of the Board of Directors Meeting
Monday, September 19, 2022**

Call to Order:

Chairwoman Rodriguez called the meeting to order at 5:06 PM in the Association Office.

Directors Present:

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Public Comment:

Kristina- Thank you for the Breakfast Burgers on Saturday. Everyone really appreciates the food, thank you.

Consent Calendar:

- a. Review of Minutes of August 15, 2022, Regular Meeting
- b. Review of 2022 Rental Agreements
- c. Review of 2022 Concessions Agreements
- d. Review of 2022 Commercial Agreements
- e. Review of 2022 Standard Agreements.

Chairwoman Rodriguez requested a motion to approve the Consent Calendar. Motion made by Director Dunphy, seconded by Director Chavez. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Committee Reports

Finance Committee - Lucas Espericueta, Chairperson

- a. Review of Financial Report (Discussion/Action by Board)
- b. Review of August 2022 Financials (Discussion/Action by Board)

Lucas- Tab 2 is the Memo. Finances are strong even compared to last year. Ramping up on expenses getting ready for fair. We still had the last bit of our Kern County Marketplace money coming in. We are missing some revenue but will make it up with Fair revenue. We were down about \$145,000.00 for the month, which is standard for the month. For the year, we are down \$500,000.00 that is normal going into Fair. In Tab 3, Year to Date in 2018 we were down in \$1,100,000, 2019 down \$1,100,000, we are more ahead than we have ever been, this is just Operating Income alone, not considering anything coming outside of Operating like the grants. Staff is doing great managing expenses and bringing in additional revenue. Year to Date Revenue for August 2022 is at \$1,800,000 compared to last year at \$1,200,000. Overall great job with the finances.

Chairwoman Rodriguez requested a motion to approve the Financial Report and the August 2022 Financials. Motion made by Director Torres, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Livestock Committee - Jared Britschgi, Chairperson

Jared- We are ready, animals coming in and take care of business.

Facilities Committee - Cesar Chavez, Chairperson

Cesar- Things are looking great out there, wish I could take credit for it but Mike is on top of it.

Business Development Committee - NaTasha Johnson, Chairperson

Nothing to report.

KC's Farm Committee - Ned Dunphy, and Lucas Espericueta, Chairperson

Mike- The farm has weeds we are still pulling; they are coming in faster that we can pull them. Everything looks great out there. We will continue to plant all through the fall since we have events in the farm.

Old Business

No Old Business

New Business

- a. Request approval for the CEO Michael Olcott and Deputy Manager Lilia Kenneally to attend Fall Managers Conference in Sacramento, California November 1-3, 2022.
- b. Request approval for Deputy Manager, Lilia Kenneally to attend National Independent Concessionaires Association Conference in Las Vegas, Nevada November 6-8, 2022.

Chairwoman Rodriguez requested a motion to approve item a. and b. Motion made by Director Torres, seconded by Director Dunphy. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

- c. Review and Discussion for the Fair to acquire the surrendered Martins permanent Concession Stand on Main Street.

Chairwoman Rodriguez requested a motion to acquire the surrendered Martins Permeant Concession Stand on Main Street, and that this issue to be raised again in the month of October

to determine its financial viability and whether we should continue with its operation. Motion made by Director Torres, seconded by Director Chavez. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

- d. Review and Discussion of “Cipponeri Golf Carts” Agreement S22-110, a multi-year contract for years 2022-\$56,028.00; 2023-\$57,362.00; 2024-\$60,030.00 for a total of \$173, 420.00 for Fairtime Rental of Golf Carts and Utility Carts.
- e. Review and Discussion of the “Trinity Safety Company” Agreement S22-111, a multi-year contract for years 2022-\$22,750.00; 2023-\$22,750.00; 2024-\$22,750.00; 2025-\$22,750.00; 2026-\$22,750.00 for a total of \$113,750.00 to provide Fairtime Emergency Medical Technicians (EMT) services.
- f. Review and Discussion of the “Knight’s Pumping & Portable Services, Inc.” Agreement S22-116, a multi- year contract for years 2022-\$60,556.00; 2023-\$60,556.00; 2024- \$60,556.00 for a total of \$118,668.00 for Fairtime Rental of Portable Toilets, Holding Tanks, Hand Washing Sinks and Fencing.

Chairwoman Rodriguez requested a motion to approve item d through f. Motion made by Director Espericueta, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

- g. Review and Discussion to add the position of Maintenance Worker for a promotion in place for an existing employee performing at the level of and the duties of a Maintenance Worker. 2022/2023 Budget increase.
- h. Review and Discussion to add the position of Maintenance Worker and post the job for hire. 2022/2023 Budget increase.

Chairwoman Rodriguez requested a motion to approve item g and h. Motion made by Director Torres, seconded by Director Chavez. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

- i. Review and Discussion to scrap and remove from the equipment inventory the aluminum irrigation sprinkler pipe that is non-operational. Purchased 70 pieces of irrigation pipe, couplers, and risers in 1997 for \$9,690.00 and the pipe is fully depreciated.

Chairwoman Rodriguez requested a motion to approve item i. Motion made by Director Torres, seconded by Director Lidgett. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Next Regular Board Meeting

Next scheduled board meeting is Monday, October 17, 2022, at 5:00 PM.

CEO Reports

Mike- We are excited for Fair. We have many new Food Vendors going to be by Union Gate just like in 2019. There is a lot of new people, and acts. We had Banda El Limon cancel, so EL Dasa will be coming in on the last Sunday now. Ticket sales are going great. Everyone is excited for our green grass. Blodgie did get an Oil Pumping Unit donated and she raised over 35,000.00 in sponsorships for the "Night of Oil" dinner honoring Les Clark. Thank you, Blodgie.

Correspondence

- a. F2022-06 State Rules Meeting Notice

Mike- The State Rules Meeting there is noticed on Tab 8. The meeting is on Wednesday, October 19, 2022, via Zoom, if anybody would like to attend it. We have been removed from the "Fairs on the Watch" (FOTW) program due to increase in revenue reserves.

Other information

Nothing to report.

Directors Comments

Ned Dunphy- Thank Mike and all staff but also livestock people.

David Lidgett- Thank you for all the hard work.

David Torres- Thank you everyone

Cesar Chavez- Good Job everybody

Lucas Espericueta- Really excited for the Fair.

Jared Britschgi- Thank you for making our job easier.

NaTasha Johnson- Gospel night is October 1, come out to support us.

Blodgie Rodriguez- Thank you everyone

Certified to be a True Copy

Signed

Blodgie Rodriguez

Title: Chairwoman of the Board

Date: September 19, 2022

Signed

Michael G Olcott

Title: Chief Executive Officer

Date: September 19, 2022