



**15th District Agricultural Association
Kern County Fair and Event Center
Bakersfield, California**
Minutes of the Board of Directors Meeting
Monday, November 14, 2022

Call to Order:

Chairwoman Rodriguez called the meeting to order at 5:11 PM in the Association Office.

Directors Present:

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez			X
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			X
Blodgie Rodriguez	X		
David Torres	X		

Chairwoman Rodriguez requested a motion to approve the excused absences of Director Britschgi, Director Lidgett and Director Chavez. Motion made by Director Johnson, seconded by Director Torres. Motion passed by all Directors.

Public Comment:

Teresa- The first Sunday in November we had the 4H Field Day at the fairgrounds and I want to thank Lilia and her staff for all their work.

Consent Calendar:

- a. Review of Minutes of October 17, 2022, Regular Meeting
- b. Review of 2022 Rental Agreements
- c. Review of 2022 Judges Agreements
- d. Review of 2022 Sponsorship Agreements

Chairwoman Rodriguez requested a motion to approve the Consent Calendar. Motion made by Director Dunphy, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

Committee Reports

Finance Committee - Lucas Espericueta, Chairperson

- a. Review of Financial Report (Discussion/Action by Board)
- b. Review of October 2022 Financials (Discussion/Action by Board)

Lucas- We do not have the final figures for Fair, there are a few outstanding items on Revenue and Expenses. Our cash balances are the highest they have ever been. Everything is strong. We have more events happening like Christmas Town that will add to our revenue stream. Staff are keeping busy and going strong.

Chairwoman Rodriguez requested a motion to approve the Financial Report and the October 2022 Financials. Motion made by Director Torres, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

Livestock Committee - Jared Britschgi, Chairperson

- a. Livestock Committee Meeting Thursday, December 8, 2022 at 5:00PM

Mike- We are trying to find a place that Lilia has not rented so we can have the meeting and I will let everyone know the building.

Facilities Committee - Cesar Chavez Chairperson

Cesar- Nothing to report.

Business Development Committee - NaTasha Johnson Chairperson

NaTasha- Nothing to report merging will happen after the Holidays.

KC's Farm Committee - Ned Dunphy, and Lucas Espericueta, Chairperson

Mike- We have great news to report for KC's Farm. Spoke with Sequoia Middle School and Wayside they sent me a memo of understanding and want to come over to use the Farm to do cooking demonstrations and field trips. I spoke with Lori Roberts to do Field Trip in a Box and its rolling along now. I also talked to the Bakersfield High School, and they are interested in their High School Students using the farm also.

Old Business

No Old Business

New Business

- a. Review and Discussion of the 2023 Person of the Year

Chairwoman Rodriguez requested a motion to table this to December 10th Meeting. Motion made by Director Dunphy, seconded by Director Torres. Motion passed by all Directors

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- b. Election of the 2023 Officers of the Board of Directors
 - 1. Chairman of the Board of Directors
 - 2. Vice-Chairman of the Board of Directors

Chairwoman Rodriguez requested a motion to table item b. Motion made by Director Torres, seconded by Director Johnson. Motion passed by all Directors

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- c. Board Discussion of staff members, CEO Michael Olcott, Deputy Manager Lilia Kenneally, Jessica Genel, Jonathan Gonzalez, Isidro Guillen, Eduardo Salgado, Raul Macias, Oscar Sosa, Jesus Salgado, to attend "Maintenance Mania" at the Gold County Fairgrounds in Auburn California Tuesday November 29th through Thursday December 1, 2022, for the purpose of maintenance training and industry best practices.

Chairwoman Rodriguez requested a motion to approve item c. Motion made by Director Dunphy, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- d. Board Discussion for CEO Olcott and the following Directors Rodriguez, Dunphy, Torres, Espericueta, Chavez, Britschgi, Johnson, and Lidgett to attend the WFA Conference out of state in Reno, Nevada Sunday, January 15, 2023 to January 19, 2023, for the purpose of Specific Training and Board and CEO Workshops.

Chairwoman Rodriguez requested a motion to approve item d. Motion made by Director Dunphy, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- e. Board Discussion for the staff members, Kenneally and Roberts to attend the WFA Conference out of state in Reno, Nevada Sunday January 15, 2023 to January 19, 2023, for the purpose of Industry Specific Training.

Chairwoman Rodriguez requested a motion to approve item e. Motion made by Director Dunphy, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- f. Board Discussion to cancel the December 19, 2022, Board of Directors Meeting.

Chairwoman Rodriguez requested a motion to approve item f. Motion made by Director Dunphy, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- g. Board Discussion to move the January 2023 Board Meeting to Monday January 23, 2023, at 5:00PM due to conflict with the Western Fairs Association Conference in Reno Nevada on January 15-19, 2023.

Chairwoman Rodriguez requested a motion to approve item g. Motion made by Director Torres, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- h. Review and Discussion of the Fair to continue operating the concessions stand formerly the Martins permanent Concessions Stand on Main Street. Sales Report Lilia Kenneally.

Lilia- This year we created Cabo Corner after the Martins family decided to retire from their booth. Cabo Corner was very positive for us as you can see on the report I handed all of you. The first couple of days were a little slow but after a few days into the fair it became very popular. It makes sense to keep it because it is a moneymaker, people like it, it is a good spot. It must have been less than a month that we had to plan what it was going to be. We had partners that helped us such as Friends of the Fair and Carlos Ledesma. People liked it a lot.

Chairwoman Rodriguez requested a motion to approve item h. Motion made by Director Torres, seconded by Director Dunphy. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- i. Review and Discussion to combine the Business Development Committee with the Facilities Committee.

Chairwoman Rodriguez requested a motion to approve item i. Motion made by Director Johnson, seconded by Director Dunphy. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

- j. Review and Discussion to disband the KC Farm Committee and refer to CEO Olcott to report to the Board progress of school participation and use of the farm.

Chairwoman Rodriguez requested a motion to table item j. until the February Meeting. Motion made by Director Torres, seconded by Director Espericueta. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			

Blodgie Rodriguez	X		
David Torres	X		

- k. Review and Discussion of B & L Productions, (Crossroads of the West- Gun Show) Rental Agreement R23-03, a multi- year rental agreement for years 2023- \$42,048.00; 2024- \$42,048.00; 2025- \$42,048.00; 2026- \$42,048.00; 2027- \$42,048.00 for a total of \$210,240.00 to provide three (3) Gun Shows per Year for five (5) years.

Mike- the contract is on tab 9.

Lucas- How well attended are these shows?

Lilia- Very well attended. Parking and food do great. Folks seem to really enjoy this show and come out for them.

Mike- The money you are seeing here is only half the money, because we do get parking, concessions, and rental.

Torres- How about employee cost?

Lilia- They pay the labor to have rovers, janitorial and guards. Our parking charge offsets what we pay our parking attendants.

Chairwoman Rodriguez requested a motion to approve item k. Motion made by Director Espericueta, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez			
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

Next Regular Board Meeting

Next scheduled board meeting and strategic planning is Saturday, December 10, 2022, at 9:00 AM.

CEO Reports

- a. Fairgrounds and Facilities
- b. Year-Round Events

Mike- Strategic planning meeting will be at the fairgrounds on December 10th. The SVOG Budget was approved, and we are working to close out the grant. We are going to start the

audit phase of the grant which is required if you spend over \$750,000 in any one year, which we did. The closeout and the audit will be close to \$30,000 cost which is part of the expense of the grant funds. Our Annual Financial Audit for 2021 will start in late January and will be a cost of about \$35,000. We are trying to get caught up on audits, but we cannot because of SB84 & SB64 which we wait for the State Controller's Office. They are about two years behind in getting us the numbers to insert into the audit. We are working on the 2023 budget. We are working on entertainment for Bud Pavilion Stage. We are remodeling the Carnival Lot bathroom for Christmas Town right now since it was a disaster. Upcoming events are Harvest Moon and Comic-Com this weekend, Christmas Town starts on the 25th of November, and Holiday Classic, ToyRun, Upside Toy Drive, Shot Clinic from County of Kern are all in December.

Correspondence

- a. F2022-10 Proposition 12 Update
- b. Animal Care Fairs and Exhibitions

Other information

Nothing to report.

Directors Comments

Ned Dunphy- No Comment

David Lidgett- No Comment

David Torres- No Comment

Cesar Chavez- No Comment

Lucas Espericueta- No Comment

Jared Britschgi- No Comment

NaTasha Johnson- No Comment

Blodgie Rodriguez- Lilia & Jonathan- Jay Tamsi said how wonderful it was to work with you and he really appreciates it.

Certified to be a True Copy

Signed _____

Blodgie Rodriguez

Title: Chairwoman of the Board

Date: November 14, 2022

Signed _____

Michael G Olcott

Title: Chief Executive Officer

Date: November 14, 2022