



**15th District Agricultural Association
Kern County Fair and Event Center
Bakersfield, California**

**Minutes of the Board of Directors Meeting
Monday, November 16, 2020**

Call to Order:

Chairwoman Rodriguez called the meeting to order at 5:04 PM via zoom teleconference.

Directors Present:

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi			X
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Chairwoman Rodriguez requested a motion to approve the excused absence of Director Britschgi. Motion made by Director Torres, seconded by Director Chavez. Motion passed by all Directors.

Public Comment:

None

Consent Calendar:

- a. Review of Minutes of October 19, 2020 regular meeting
- b. Review of Amended Agreement with the County of Kern to extend the contract for the Alternative Care Site until December 31, 2020

Chairwoman Rodriguez requested a motion to approve the Consent Calendar. Motion made by Director Torres, seconded by Director Chavez. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Committee Reports

Finance Committee - Lucas Espericueta, Chairperson

- a. Review of Financial Report (*Discussion/Action by Board*)
- b. Review of October 2020 Financials (*Discussion/Action by Board*)
- c. Budget Review – 4th Quarter

The cash position has us sitting at \$1,035,000. We are just about even as last year if you look at the balance sheet. We have had good revenue this month from Kern County Market Place. The Fair Food Drive Thru revenue also came in on this month. Our revenue this month was \$320,000, with \$56,000 in expenses. This is not accounting for adjustments on payroll as we are paying out time. As you heard from the press release, we are laying off employees which has been a 6 month process. This will have a positive impact on payroll expenses. As we head back into quarantine, this will be beneficial. Our monthly expenses in July for staffing was \$165,000 and our new projected monthly staffing expense will be \$54,000. All financials are looking good. The Association remains in a stable financial condition thanks to the support from CDFA, Kern County Market Place and the County of Kern.

Chairwoman Rodriguez requested a motion to approve the Financial Report and October's Financials. Motion made by Director Torres, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Livestock Committee - Jared Britschgi, Chairperson

- a. Livestock Committee Meeting via Zoom will be Wednesday, November 18, 2020.

Facilities Committee - Cesar Chavez, Chairperson

Nothing to report

Business Development Committee - Ned Dunphy, Chairperson

Nothing to report

KC's Farm Committee - Ned Dunphy and Lucas Espericueta

Nothing to report

Old Business

No Old Business

New Business

- a. New check signing resolution for Delegation of Authority for Chelsey Roberts

Chairwoman Rodriguez requested a motion to approve check signing Resolution for Delegation of Authority for Chelsey Roberts. Motion made by Director Dunphy, seconded by Director Espericueta. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Next Regular Board Meeting

Next scheduled board meeting is Monday, December 21, 2020 at 5:00 PM in the Association Office and via zoom meeting.

CEO Report

We just got off of a zoom call in regards to Addendum A's Correspondence:

"California has 77 fairgrounds that make up the Network of California Fairs. In addition to serving as the hosts for annual fairs to showcase agriculture and youth-related projects, fairs host a variety of public and private community events throughout the year. These events include

celebrations, festivals, trade shows, concerts, satellite wagering, and other activities that bring a community together. Fairs also serve an emergency response function for their communities; this is a role that has increased in recent years as a result of the large number of evacuations experienced statewide, due to wildfires, floods, mudslides and other events. Most recently, fairs have contributed to the efforts to fight COVID-19 by serving as food bank distribution centers and testing sites.

The various events throughout the year help generate revenue for the maintenance of the fairground property and contribute to the local economy. Unfortunately, the COVID-19 pandemic has negatively impacted this business model by eliminating the ability of fairs to host public gatherings and offer associated rentals. The Governor's 2020/2021 Budget directed the Department to work with stakeholders to examine alternative operating models for fairs. The consortium reports released in 2010 are a helpful reference for examining new business models. To access the consortium reports located on the F&E website, please select this link.

The Department values the Network's input and will be holding three public workshops in November to provide stakeholders an opportunity to make recommendations for alternative operating models for fairgrounds. Information on how to sign up to attend a public workshop can be found on page 2.

Specific issues to be addressed include, but are not limited to the following items:

- A. Governance structure for the most effective events and property management.*
- B. The properties and their ability to optimize utilization for full year-round public benefit, including emergency response.*
- C. Alternative asset management of the properties."*

We have attended two workshops so far. Some of the current discussion from Stakeholders is the possibility of starting JPAs or Non-Profits. CDFA is going to gather all this information and provide it in a report. As tasked by CDFA and the board, we are actively looking at other governance structures and what would be best for our Fairgrounds and Community.

We would still be able to receive funding from AB1499 in other governance structures because we will stay in the Network of California Fairs.

The Governor wants Fairs to research different models and present them to CDFA.

Correspondence

Fairs and Expos Circular Letter F2020-15 (Addendum A)

Directors Comments

Chairwoman Rodriguez – Thank you to Mike, kudos on navigating COVID times and the layoffs. Kudos to Lucas on a great financial report.

Director Dunphy – Any update on a second Fair Food Drive-Thru? Blodgie: There will hopefully be another in the first quarter of 2021.

Director Lidgett – No comment

Director Chavez – No comment

Director Torres – Misses everyone

Director Espericueta – No comment

Director Britschgi – n/a

Director Johnson – Misses everyone, Happy Thanksgiving

Chairwoman Rodriguez requested a motion to adjourn the November 16, 2020 Board of Directors meeting. Motion made by Director Torres, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi			
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Time is 5:24 PM.

Certified to be a True Copy


Signed


Blodgie Rodriguez

Title: Chairwoman of the Board

Date: October 19, 2020

Signed


Michael G Olcott

Title: Chief Executive Officer

Date: October 19, 2020