



**15<sup>th</sup> District Agricultural Association**  
**Kern County Fair and Event Center**  
**Bakersfield, California**

**Minutes of the Board of Directors Meeting**  
**Tuesday, February 16, 2021**

**Call to Order:**

Vice-Chairman Dunphy called the meeting to order at 5:02 PM via zoom teleconference.

**Directors Present:**

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez			X
David Torres			X

Vice-Chairman Dunphy requested a motion to approve the excused absence of Chairwoman Rodriguez and Director Torres. Motion made by Director Britschgi, seconded by Director Chavez. Motion passed by all Directors.

**Public Comment:**

No public comments

**Consent Calendar:**

- a. Review of Minutes of January 19, 2021 regular meeting

Vice-Chairman Dunphy requested a motion to approve the Consent Calendar. Motion made by Director Chavez, seconded by Director Lidgett. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez			
David Torres			

**Committee Reports**

**Finance Committee - Lucas Espericueta, Chairperson**

- a. Review of Financial Report (*Discussion/Action by Board*)
- b. Review of December 2020 Financials (*Discussion/Action by Board*)
- c. Review of January 2021 Financials (*Discussion/Action by Board*)

Lucas - Shared screen with December 2020 Financials - Our main source of revenue from the year was non-fair rental to Swap Meet and the County's operation. Our entire operating revenue for 2020 was \$2,469,999.33 where we budgeted for \$8,276,800.00 for the year. Despite having no revenue, we had to keep permanent employees the majority of the year, maintain the grounds, and keep the place running. For the full year, we had an operating loss of \$1,062,838.66. Our liability is way down compared to 2019. The PPP Loan was forgiven, hopefully there will be another round of funding in 2021.

Shared screen with January 2021 Financials - The Marketplace Swap meet is the only thing that has happened in January. We have cut our admin employee wages in half and maintenance employee wages by 2/3 compared to January 2020.

Diane - The AB 1499 money came in February, so it is not reflected on the January Financials.

Lucas - Diane redid the way Financials are presented and it makes it very easy to show what is going on.

Mike - Diane did a great job updating our Account Codes so they are more consistent with the Budget. It was time consuming, but it turned out great.

Vice-Chairman Dunphy requested a motion to approve the December 2020 and January 2021 Financials. Motion made by Director Chavez, seconded by Director Britschgi. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		

Blodgie Rodriguez			
David Torres			

**Livestock Committee - Jared Britschgi, Chairperson**

- a. Review of the 2021 Livestock Catalog

Jared - Dawn has a few minor changes to the 2021 Draft Livestock Catalog

Dawn - The draft book got sent to 4H and FFA Liaisons and team leaders. The book is basically the same as the one that was approved prior to COVID with the exception of Poultry, that wasn't in the book because of New Castle Disease. There are minor changes in the Poultry division: costume Contest needs to change from fake bird to live bird, having live animals in parade of champions, and awards needed to be updated. I received no other feedback on the book, everyone seemed to be happy with the updates to Awards.

Jared - Is there anyone on the call who has anything they may want to discuss or add?

Teresa Andrews - Thank you to Dawn for all her hard work, I went through the whole book with her. A special thank you for adding the Major Changes Summary, we have been wanting this for years and she added it for us. We really appreciate it.

Director Dunphy requested a motion to approve the 2021 Livestock Catalog pending the minor Poultry changes presented by Dawn. Motion made by Director Britschgi, seconded by Director Espericueta. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez			
David Torres			

**Facilities Committee - Cesar Chavez, Chairperson**

Mike - The County of Kern paved almost 80% of the Belle Terrace parking lot for the drive-thru mass distribution of the COVID19 Vaccine.

**Business Development Committee - Ned Dunphy, Chairperson**

Nothing to report.

**KC's Farm Committee - Ned Dunphy and Lucas Espericueta**

Nothing to report.

**Old Business**

No Old Business

**New Business**

- a. Review and Discussion of the amendment to the contract/agreement between the County of Kern and the 15th District Agricultural Association, Kern County Fair and Event Center for Emergency use of the property as activated by the Kern County Emergency Operations Center (EOC).

Mike - The original contract did not include the Belle Terrace or the P Street parking lots, so they needed to amend the contract to include those.

Vice-Chairman Dunphy requested a motion to approve the amended contract. Motion made by Director Lidgett, seconded by Director Chavez. Motion passed by all Directors.

<b><u>Board Member</u></b>	<b><u>Approved (Yes Vote)</u></b>	<b><u>Not Approved (No Vote)</u></b>	<b><u>Abstain</u></b>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez			
David Torres			

- b. Review and Discussion to apply for the second round of PPP loans and/or the “Shuttered Venue Operator Grant”.

Mike - The PPP Loans are out right now; we would probably qualify for the same amount that we did in 2020. The only glitch is that the loan application needs to be turned in by March 31 and we are not eligible for the Shuttered Venue Operator Grant if we apply for the PPP Loan. We have the potential to receive 3.6 million from the Shuttered Venue Operator Grant. The grant however has not come out yet. I will need direction from the Board if you would rather me apply for the PPP Loan again or the Shuttered Venue Operator Grant. I have already contacted the SBA Office in Fresno for more information regarding the Grant. If we do not go for the loan or the grant, we will not have the money to get to or put on another Fair.

Ned - I would like to table this decision until the March 22 board meeting. If we are able to hold a Fair this year, we are going to need the money for the staffing to get us there.

Mike - Ultimately, we would need the approval from the State and County to have a fair. I do not think that we are going to end up having a fair because we just do not have those vaccinations out quick enough unless things start ramping up.

Lucas - It looks like we would be leaning towards the no fair budget. And with that budget we have a loss of \$877,000 for the year. Our current cash position is about 1 million. Without fair we would have about 100,000 at the end of the year.

Mike - The problem that we are going to have is that if we don't have any events throughout the rest of 2021, we won't be able to get to 2022 without assistance. Just our change fund alone for Fair is 150,000 the first week.

Lucas - Lose 900,000 or a profit of 174,000 of not having a fair vs having one. If it came down to having the choice of not needing the money or needing it, I would much rather not take funds that are available. But if we don't have the fair, we will have a million dollar swing in the wrong direction.

Ned - Even if we have the fair we are still barely holding on.

Lucas - Is there more information out on the uses of the Grant money yet?

Mike - They are still producing it and everyone is waiting. There is about 20 billion dollars in that fund.

Ned - I would like Mike to go for both up until the point he has to choose one or the other.

Lucas - My concern is that it will look like we made a profit on government funds during a pandemic. I don't want to present a budget with a large profit at the end of the year.

Ned - We used about \$800,000 from our rainy day fund in 2020 with no income.

Chelsey - WFA sent us some information about the Shuttered Venue Operator Grant today and one of the big differences between the PPP Loan and the SVOG is that the SVOG will help towards expenses of putting on another event, not just payroll related items. If we don't have a Fair in 2021, we will need that money in the bank in order to make it possible to put on the 2022 Fair.

Jared - We don't know what the future holds for us and that's the hard part. I would be worried if we didn't apply for something and something else happens. I would prefer to have that money so we can hit the ground running when things do open back up.

Mike - Legislation wise WFA and IAFE have been working hard to get these things in the works.

Lucas - I am in favor of having it and not needing it than not having it and needing it. However, if it comes to the end of the year and we have an excess amount of money, I am going to hold the board to task to return that money. Even if it might be for future years, I really don't want my end of year financials to show that we made a couple million dollars in a year when we were completely shut down.

Vice-Chairman Dunphy requested a motion to table approval until March Board meeting or an Emergency Board Meeting. Motion made by Director Britschgi, seconded by Director Espericueta. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez			
David Torres			

### **Next Regular Board Meeting**

Next scheduled board meeting is Monday, March 22, 2021 at 5:00 PM in the Association Office and via zoom meeting.

### **CEO Report**

Mike – Governor Newsom proposed \$50 mil for fairs that we will find out more about over the next month. CFA has met with Secretary Ross in December regarding Fair transition. Maintenance equipment is continuing to get repaired. We are getting a new server in the Administration office and emails are moving from the server to the cloud. Work release and community service have been a big help on keeping up the property. We continue to try to find ways to cut costs and increase revenues.

Join us for Coffee with the CEO every Thursday morning.

**Directors Comments**

No Director Comments

**Closed Session**

Tabled to next meeting.

Vice-Chairman Dunphy requested a motion to adjourn the February 16, 2021 Board of Directors meeting. Motion made by Director Johnson, seconded by Director Lidgett. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez			
David Torres			

Time is 6:01 PM.

Certified to be a True Copy

Signed

Ned Dunphy

Title: Vice-Chairman of the Board

Date: February 16, 2021

Signed

Michael G Olcott

Title: Chief Executive Officer

Date: February 16, 2021