

# *the fun* **STARTS HERE.**

KERN COUNTY FAIR • SEPTEMBER 22 – OCTOBER 3, 2021

## 2021 NEW CONCESSION APPLICATION

Thank you for your interest in being a Food Concessionaire at the Kern County Fair. Please review these instructions carefully. If you have any questions regarding this application, please contact the Concession's Office at 661-833-4917 or [lkenneally@kerncountyfair.com](mailto:lkenneally@kerncountyfair.com)

### **Incomplete applications will not be considered or returned.**

1. Read the 2021 Official Concession (Food + Beverage) Rules and Regulations found on our website. [www.kerncountyfair.com/p/participate/concessionaires](http://www.kerncountyfair.com/p/participate/concessionaires)
2. If you are applying for more than one stand, you must submit separate applications for each.
3. This application is not a proposal or guarantee of space. All questions on this application must be answered completely. Be sure the information you give is accurate, as it will be the sole representation of your business for the selection process.
4. Submit a **typed** menu with all items and proposed prices. If selected, a formal menu will be negotiated.
5. Tent structures cannot be used and will not be considered as an acceptable food concession. Concession trailers must have an enclosed kitchen and meet all Kern County Health Department regulations for food preparation.
6. Submit a recent photo of your portable concession with application.
7. A footprint of your portable concession is required. Include the service support area in operational form. Be very specific for all dimensions (i.e., if hitch is not removable, please include in size of unit).
8. A copy of your California Seller's Permit and Food Handlers (ServSafe) Certificate is required with your application. Food Handlers certification is required by the State of California (exceptions: prepackaged food)
9. Management will determine the location of your concession. Locations are subject to change from year to year.
10. Submit a check for \$25.00, payable to the Kern County Fair with each application.

Submit Application(s) to [lkenneally@kerncountyfair.com](mailto:lkenneally@kerncountyfair.com) or mail to:

Kern County Fair  
ATTN: Concessions Dept.  
1142 South P Street  
Bakersfield, CA 93307

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**\$25.00 NON-REFUNDABLE APPLICATION FEE PER APPLICATION**

**PLEASE TYPE OR PRINT:**

Contract signing Authority: \_\_\_\_\_

On site Contact person: \_\_\_\_\_

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Residential Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ Website: \_\_\_\_\_

E-mail: \_\_\_\_\_

Federal Taxpayer's ID #: \_\_\_\_\_ CA Seller's Permit #: \_\_\_\_\_

*(Located on your federal tax return)*

*(Attach copy to application)*

**CIRCLE ONE:**

- Are you or someone on your staff ServSafe (food handlers) certified? **YES or NO**  
*(attach copy of certificate)*
- Do you accept credit cards as payment at your stand? **YES or NO**
- In case of emergency, are you self-contained? **YES or NO**

**PLEASE INDICATE THE TYPE OF INSURANCE YOU WILL PROVIDE:**

Each concession must provide proof of general liability insurance of no less than \$1,000,000.00.

Product liability of no less \$1,000,000.00 is required for food samplers.

Carrier name: \_\_\_\_\_ Policy expires: \_\_\_\_\_

CFSA master list #: \_\_\_\_\_ Name policy is under: \_\_\_\_\_

Would you like to purchase CFSA insurance for \$185.00? YES or NO

Each food concessionaire who hires employees must also provide a copy of Workmen's Compensation Insurance.

**MENU:**

A complete typed list of your food and drink menu, including the price of each item, is required. A formal menu will be negotiated if selected.

**CONCESSION PAYMENT SCHEDULE:**

Concession rates are set forth as 25% of Daily Gross Sales, less Sales Tax (7.25%) or a minimum guarantee of \$4,500.00, whichever is greater.

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**HOURS OF OPERATION:**

Concessions must be open during Hours of Operation/Official Fair Hours. Food Concessions can stay open one hour after the Official Fair Hours BUT must close immediately when the Carnival Big Wheel lights go out or ordered to close by the Kern County Sheriff's Department.

**CUSTOM FOOD AND BEVERAGE TRAILERS:**

Length and width including open shutters/awnings and hitch

- Width: \_\_\_\_\_ Depth: \_\_\_\_\_ Height: \_\_\_\_\_
- Backyard Area needed: Width: \_\_\_\_\_ Depth: \_\_\_\_\_
- Do you have top sign lighting? YES or NO
- Distance from the front of counter to the front of stand? 5ft or 6ft
- Do you use an outside grill? YES or NO
- Utilities Provided:
  - Electric (50 AMP Maximum), water and sewer. If more power is required to service your concession, a fee will be established by Fair Management.

**REFERENCES:**

List two (2) fairs, festivals or shows you have recently participated in:

Event #1: \_\_\_\_\_

Contact person: \_\_\_\_\_ Phone #: \_\_\_\_\_

Event #2: \_\_\_\_\_

Contact person: \_\_\_\_\_ Phone #: \_\_\_\_\_

**CERTIFICATION OF APPLICANT:**

*I have read and understand the 2021 Official Rules and Regulations and any additional information attached. I understand that this form is an application for space only, and is neither a commitment by the applicant, nor an offer by the Kern County Fair to rent space. I certify all information contained in this application to be true and accurate to the best of my knowledge.*

\_\_\_\_\_  
Print Name of Person signing rental agreement/contract

\_\_\_\_\_  
Title

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date