

15th District Agricultural Association Kern County Fair and Event Center Bakersfield, California

Minutes of the Board of Directors Meeting Monday, March 20, 2023

Call to Order:

Chairman Dunphy called the meeting to order at 5:10 PM in the Association Office.

Directors Present:

Board Member	Present	Absent	Excused
Jared Britschgi	Χ		
Cesar Chavez	Χ		
Ned Dunphy	Χ		
Lucas Espericueta	Χ		
NaTesha Johnson			X
David Lidgett	2		Х
Blodgie Rodriguez	Χ		
David Torres	X		

Chairman Dunphy requested a motion to approve the excused absence of Director Lidgett and Director Johnson. Motion made by Director Britschgi, seconded by Director Rodriguez. Motion passed by all Directors.

Board Member	Approved	Not Approved	<u>Abstain</u>
	(Yes Vote)	(No Vote)	
Jared Britschgi	Χ		
Cesar Chavez	Χ		
Ned Dunphy	Χ		
Lucas Espericueta	Χ		
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	Χ		
David Torres	Χ		

Public Comment:

Teresa- Sharon Wonderly passed away and her funeral was last week, suggesting to do a memorial plaque for this upcoming fair.

Owen- Artist suggestions for the 2023 Fair, Cody Johnson, Maren Morris, Black Eyed Peas, Daya, Lainey Wilson, Thomas Rhett, Jon Pardi, Cory Kent, Jordan Davis, Korn, Big Daddy Weave, Chase Wright, and Tauren Wells

Consent Calendar:

a. Review of Minutes of February 21, 2023, Regular Meeting

Chairman Dunphy requested a motion to approve the Consent Calendar. Motion made by Director Rodriguez, seconded by Director Chavez. Motion passed by all Directors.

Board Member	<u>Approved</u>	Not Approved	Abstain
	(Yes Vote)	(No Vote)	
Jared Britschgi	Х		
Cesar Chavez	X		
Ned Dunphy	Х		
Lucas Espericueta	Х	/	
NaTesha Johnson			
David Lidgett		7	
Blodgie Rodriguez	Х		
David Torres	X		

Committee Reports

Finance Committee - Lucas Espericueta, Chairperson

- a. Review of Financial Report (Discussion/Action by Board)
- b. Review of February 2023 Financials (Discussion/Action by Board)

Lucas- the Association's cash position continues to be strong, with cash balance of \$6,868,283.36. Cash balance for February 2022 was \$5,956,903.33. All cash accounts have been reconciled as of February 28, 2023. We have about \$4,000,000 to spend on projects to keep a threshold. Speaking generally about what is going on in the banking industry; Mike is looking into getting in an agreement with Mission Bank since we have most of our money with Mission Bank. FDIC decided to stepped up and insure people with deposits of \$250,000 to try to get people not to pull their money out of the banks. When everyone pulls their money out the same time, the banks do not have cash on hand so they go bankrupt. We do have a lot of money out but Mike is working on it. I say we give Mike the Authority to create and open bank accounts up to \$250,000, as many banks deems necessary.

Mike- If push comes to shove I can transfer money into LAIF.

Ned- so make a Motion to give Mike the Authority open and to move money into different banks

Lucas- My recommendation is to give Mike the Authority to open up and transfer in money up to \$250,000, as many he deems necessary. As a Finance person, I cannot motion it but that is my recommendation.

Ned- I will move to give Mike the authority to move money up to \$250,000, and to create bank accounts with a preference to local bank at his digression.

Chairman Dunphy requests a motion to give Mike the authority to move money up to \$250,000, and to create bank accounts with a preference to local banks at his digression. Motion made by Director Dunphy, seconded by Director Torres. Motion passed by all Directors.

<u>Board Member</u>	Approved (Yes Vote)	Not Approved (No Vote)	<u>Abstain</u>
Jared Britschgi	Х		
Cesar Chavez	Χ		
Ned Dunphy	Х		/
Lucas Espericueta	Χ		
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	Х		
David Torres	Χ	/	

Chairman Dunphy requested a motion to approve the Financial Report and the February 2023 Financials. Motion made by Director Chavez, seconded by Director Rodriguez. Motion passed by all Directors.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	Х		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTesha Johnson	/		
David Lidgett			
Blodgie Rodriguez	Х		
David Torres	X		

Livestock Committee - Jared Britschgi, Chairperson

a. Review of the DRAFT 2023 Livestock Catalog-Addendum A. (Discussion/Action by Board)

Jared- Everyone should have a copy of the Livestock Catalog in front of them. One of the things I did not mention in the last meeting is that the Pre Junior Division in the past have been allowed to show in the regular division. State rules state that they are not allowed to show in that division and year 5-8 are not allowed to get premiums. That is new in the book. Prop 12 takes affect this Fair.

Teresa-If Pre Junior-Division cannot receive anything and there goes your poultry. CEO Mike-The pre-juniors will be able to receive ribbons but not money.

Chairman Dunphy requested a motion to approve the DRAFT 2023 Livestock Catalog-Addendum A with the understanding that relates to juniors they will not receive anything other than awards will be posted by Livestock Committee if the State allows it. Motion made by Director Torres, seconded by Director Rodriguez. Motion passed by all Directors.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	<u>Abstain</u>
Jared Britschgi	Χ		
Cesar Chavez	Χ		
Ned Dunphy	Χ		-26
Lucas Espericueta	Χ		9
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	Х		
David Torres	Х		

Facilities/ Business Development Committee - NaTesha Johnson, Chairperson Nothing to report.

KC's Farm Committee - Ned Dunphy, and Lucas Espericueta, Chairperson Nothing to report.

Old Business

No Old Business

New Business

a. Review and Discussion concerning Livestock Trams.

Chairman Dunphy requested a motion to table the Discussion concerning Livestock Trams total of trams and total number of drivers and flaggers for both Livestock and Public Trams. Motion made by Director Torres, seconded by Director Rodriguez. Motion passed by all Directors.

Board Member	Approved (Yes Vote)	Not Approved (No Vote)	<u>Abstain</u>
	(1es vote)	(INO VOLE)	
Jared Britschgi	Χ		
Cesar Chavez	Χ		
Ned Dunphy	Χ		
Lucas Espericueta	Χ		
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	Х		
David Torres	Х		

- b. Board Discussion for staff members, Michael Olcott, Lilia Kenneally, Patricia Sweis, and Shawna Schilling to attend the CFSA/CDFA Sponsored Nuts and Bolts Training in Sacramento California Monday March 27th, 2023 to Wednesday March 29th 2023. for the purpose of industry specific training and workshops. Best Accounting Practices, Financial and Compliance Audit Trends, Introduction to the New Accounting Procedures Manual and Contract Preparation.
- c. Board Discussion for staff members, Michael Olcott, Lilia Kenneally, Patricia Sweis, and Shawna Schilling to attend the Accountingware Training in Henderson, Nevada Sunday April 23rd, 2023 to Wednesday, April 26, 2023. For the purpose of training on our accounting software. Introduction of new features on the HR, Purchasing, Receivables, General Ledger, Asset Management, and Contract modules.

Chairman Dunphy requested a motion to approve b and c. Motion made by Director Torres, seconded by Director Espericueta. Motion passed by all Directors

Board Member	Approved	Not Approved	<u>Abstain</u>
	(Yes Vote)	(No Vote)	
Jared Britschgi	Χ		
Cesar Chavez	Χ		
Ned Dunphy	Χ		
Lucas Espericueta	Χ		
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	Χ		
David Torres	Х		

d. Review and Discussion of EcoGreen LED Retrofit Proposal. Jay Languer Presenting.

Anthony Mitchel - President of EcoGreen Solutions so we started this program with San Diego Gas Electric in 2007. This program was so successful that PG&E pick it up in the end of 2010. How it is funded is from every bill collected and they have this fund to help school, facilities etc. We did an assessment to see what your facility needs and have a report for you. As you go through the first few pages, some areas already had LEDs. They are in the detail of how much wattage is used, how long they are on for, etc. The utility allows us to see your past usage and do an assessment based off that information. As you go through this, the last page is the summary of what we are looking for the Fairgrounds. You had one rate increase for 9% and this year for an additional 1%. In 2024 expect another 14% in you bill. Our goal is to have no money out of pocket or upfront from the Fairgrounds. We touched 2058 item in the property, if we can change to LEDs, you will save 300,000 KWH. Right now today it is at 27 cents \$6832 month in savings, \$81,000 a year in savings. The \$6832 is used to pay down the contract with PG&E.

Chairman Dunphy requested a motion to table the EcoGreen LED Retrofit Proposal until we see the approval from PG&E and the advice from CDFA Legal on the contract language. Motion made by Director Espericueta, seconded by Director Britschgi. Motion passed by all Directors.

Board Member	<u>Approved</u>	Not Approved	Abstain
	(Yes Vote)	(No Vote)	
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy	X		
Lucas Espericueta	X		
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	X		
David Torres	X		

e. Review and Discussion of Main Gate Remodel Proposal.

Chairman Dunphy requested a motion to give Mike authority to get preliminary work for the Main Gate Remodel Proposal and architectural drawings. Motion made by Director Dunphy, seconded by Director Rodriguez. Motion passed by all Directors.

Board Member	<u>Approved</u>	Not Approved	<u>Abstain</u>
	(Yes Vote)	(No Vote)	
Jared Britschgi	Χ		
Cesar Chavez	Χ		
Ned Dunphy	Χ	7	
Lucas Espericueta	Χ		
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	Χ		
David Torres	/ X		

- f. Review and Discussion of Re-Roofing Building 1, 2 and/or 3 Proposal.
- g. Review and Discussion of Adding Air-conditioning and Heating (HVAC) to Building 1, 2 and/or 3 Proposal.
- h. Review and Discussion of Asphalting the Asphalted Portion of P Street Parking Lot Proposal.
- i. Review and Discussion of Asphalting under the Grandstand Proposal.
- j. Review and Discussion of Asphalting Parking Behind Building 4.
- k. Review and Discussion of Asphalting Main Street and Grand Ave Proposal.
- Review and discussion of building additional permanent restrooms on the fairgrounds or building portable restrooms on skids to be able to fork to the pavilion or any other area that has water, electrical or sewer.

m. Review and Discussion of building a block wall down Gate 32A to enclose the east side of the fairgrounds.

Chairman Dunphy requested a motion to give Mike the Authority to start the process of h through k, which is all the asphalting including the Fair at \$1,800,000; to additionally start the process of g amended on Buildings 1 and 3 at \$1,800,000; and f which is the reroofing of Buildings 1,2, and 3 at \$500,000 for a total estimated cost of \$4,000,000, with a cap to not spend over \$4,000,000. Motion made by Director Espericueta, seconded by Director Torres. Motion passed by all Directors.

Board Member	Approved	Not Approved	Abstain
	(Yes Vote)	(No Vote)	2
Jared Britschgi	Χ		
Cesar Chavez	Χ		
Ned Dunphy	X		1
Lucas Espericueta	X		
NaTesha Johnson			
David Lidgett			
Blodgie Rodriguez	Χ		
David Torres	X	1	

Next Regular Board Meeting

a. Next scheduled board meeting is Monday, April 17, 2023, at 5:00 PM.

CEO Reports

a. Fairgrounds and facilities Update

Mike- Accounting - The SVOG Grant has been closed out and we have started the Audit. Approximate Cost will be \$30,000 that will come from the SVOG Allocated Funds. The 2021 Financial Audit has started. Patricia is working on the 2022 STOP. The Fair - Working on the last few bids for 2023. Working on the Pavilion line up. Working on KC Loop Line up. Facility Updatewe have remodeled the Carnival Lot Bathroom. Electrical Upgrade is happening now in the Livestock Barns and should be completed by July once new panel for transformer arrives. Remodeled the Lost Children's Building for KC Farm Office. KC Farm – I have contracted with Lorrie Roberts and Pam Brunni to oversee the KC Farm and implementation of new programs. Tuesday May 16, 2023 Dinner Fund Raiser for KC's Farm. Looking for a wine donation for that night. We have a hand full of events coming up. Pacific Livestock Show, KC Kennel Club Dog Show, Food Truck at Fairgrounds, Scottish Games, NSRA Western Street Rod Association , Relay for Life, and Battle of the badges.

Correspondence

Nothing correspondence.

Other information

Nothing to report.

Directors Comments

Ned Dunphy- No Comment
David LidgettDavid Torres- No Comment
Cesar Chavez- No Comment
Lucas Espericueta- No Comment
Jared Britschgi- No Comment
NaTesha JohnsonBlodgie Rodriguez- No Comment

Certified to be a True Copy

Signed_/

Ned Dunphy /

Title: Chairman of the Board

Date: March 20, 2023

Signed _

Michael G Olcott

Title: Chief Executive Officer

Date: March 20, 2023