



**15th District Agricultural Association
Kern County Fair and Event Center
Bakersfield, California**

**Minutes of the Board of Directors Meeting
Monday, July 20, 2020**

Call to Order:

Chairwoman Rodriguez called the meeting to order at 5:04 PM via zoom teleconference.

Directors Present:

| <u>Board Member</u> | <u>Present</u> | <u>Absent</u> | <u>Excused</u> |
|----------------------------|-----------------------|----------------------|-----------------------|
| Jared Britschgi | X | | |
| Cesar Chavez | X | | |
| Ned Dunphy | X | | |
| Lucas Espericueta | X | | |
| NaTasha Johnson | X | | |
| David Lidgett | X | | |
| Blodgie Rodriguez | X | | |
| David Torres | X | | |

Public Comment:

None

Consent Calendar:

- a. Review of Minutes of June 15, 2020 regular meeting
- b. Review of Minutes of June 29, 2020 meeting

Chairwoman Rodriguez requested a motion to approve the Consent Calendar. Motion made by Director Dunphy, seconded by Director Britschgi. Motion passed by all Directors.

| <u>Board Member</u> | <u>Approved (Yes Vote)</u> | <u>Not Approved (No Vote)</u> | <u>Abstain</u> |
|---------------------|--------------------------------|-----------------------------------|----------------|
| Jared Britschgi | X | | |
| Cesar Chavez | X | | |
| Ned Dunphy | X | | |
| Lucas Espericueta | X | | |
| NaTasha Johnson | X | | |
| David Lidgett | X | | |
| Blodgie Rodriguez | X | | |
| David Torres | X | | |

Committee Reports

Finance Committee - Lucas Espericueta, Chairperson

- a. Review of Financial Report (*Discussion/Action by Board*)
- b. Review of May 2020 Financials (*Discussion/Action by Board*)
- c. Review of June 2020 Financials (*Discussion/Action by Board*)

Director Espericueta – The corrected May financials are corrected and presented to you today. The 6/30/2020 are the most recent. The memo from Diane, dated 6/8/2020, was a good month where we thought we were coming out of this scary time. There was some revenue getting generated. The swap meets were open and we were getting some money in to help. The loans that were received and the payout from the AB-1499 helped us a bit. We actually had a good current standing and a working capital perspective. We are currently at a net of \$744,000 of cash in the form of several bank accounts. We had a solid interim income of \$399,000 for the month of June from the renting out of the facilities for the COVID testing and the swap meet. We had a net profit for the month of June of \$161,000. Cash reserves are sitting pretty good.

Chairwoman Rodriguez requested a motion to accept the Finance Committee Report and the May & June Financials. Motion made by Director Torres, seconded by Director Dunphy. Motion passed by all Directors.

| <u>Board Member</u> | <u>Approved (Yes Vote)</u> | <u>Not Approved (No Vote)</u> | <u>Abstain</u> |
|---------------------|--------------------------------|-----------------------------------|----------------|
| Jared Britschgi | X | | |
| Cesar Chavez | X | | |
| Ned Dunphy | X | | |
| Lucas Espericueta | X | | |
| NaTasha Johnson | X | | |
| David Lidgett | X | | |
| Blodgie Rodriguez | X | | |
| David Torres | X | | |

Livestock Committee - Jared Britschgi, Chairperson

Director Britschgi reported that today is the last day to purchase the DNA kits for Sheep, Goats and Swine. They are due July 27th, 2020 and the last day to enter online is July 29th, 2020 at 11:59 PM. The only specie after that is Beef Heifer's and the DNA is due for those on August 25th, 2020. The Friends of the Fair will be accepting the scholarship applications and those will be online by the beginning of August. The virtual show information will all be uploaded onto the website by the end of July.

Facilities Committee - Cesar Chavez, Chairperson

Nothing to report

Business Development Committee - Ned Dunphy, Chairperson

Nothing to report

KC's Farm Committee - Ned Dunphy and Lucas Espericueta

Nothing to report

Old Business

- a. Review and Discussion to require that any Fair Admission or Fair Parking price increases to be approved through the Annual Budget Process.

Director Espericueta – Ned and I have discussed this and I am trying to communicate what my intent was on this topic. Its just to have the Finance Committee on the helm of this.

Director Dunphy – The purpose of this motion is to have the Board consider that any revenue generating go through the Finance Committee. Since they are the committee that deals with the finance. I have no problem with the Finance Committee reviewing the price increase, but it's the full board that always votes on the price increase of admission and parking. Any revenue generating ideas go through a review by the Finance Committee. Then they can make recommendations to the full board whether to vote yay or nay.

Director Dunphy moves to amend the motion so it states that we require any proposals to raise any fair admission or fair parking be presented to the Finance Committee first, so they can present their position to the full Board of Directors.

Chairwoman Rodriguez requested a motion. Director Dunphy motioned to accept this amendment, seconded by Director Johnson. Motion passed by all Directors.

| <u>Board Member</u> | <u>Approved (Yes Vote)</u> | <u>Not Approved (No Vote)</u> | <u>Abstain</u> |
|---------------------|--------------------------------|-----------------------------------|----------------|
| Jared Britschgi | X | | |
| Cesar Chavez | X | | |
| Ned Dunphy | X | | |
| Lucas Espericueta | X | | |
| NaTasha Johnson | X | | |
| David Lidgett | X | | |
| Blodgie Rodriguez | X | | |
| David Torres | X | | |

New Business

- a. Review and Discussion regarding the consideration of whether or not to cancel the 2020 Kern County Fair.

CEO Olcott – I’ve been speaking with the County Health Department and of course they are suggesting we follow the states guidelines, which we do. The Fair wouldn’t be allowed to open unless we go into stage 4, which we are currently going backwards back into stage 2. Our numbers are going backwards very quickly. Things don’t look as good as they did back in June. I don’t see any way we can go forward like we hoped we could.

Director Dunphy – This is being brought up because we need to make a decision because we need to be able to cancel contracts in a timely manner. Its very doubtful that anywhere in the state will be open and be at a stage 4.

CEO Olcott – We were very hopeful when we heard that Disneyland was going to open, but then they pulled back and changed their opening plan.

Director Dunphy – What were we at last week? 400?

CEO Olcott – We were around 700 positive cases in Kern County.

Director Dunphy – We need to just pull the band-aid.

Chairwoman Rodriguez requested a motion to approve the cancellation of the 2020 Kern County Fair. Motion made by Director Torres, seconded by Director Dunphy. Motion passed by all Directors.

| <u>Board Member</u> | <u>Approved (Yes Vote)</u> | <u>Not Approved (No Vote)</u> | <u>Abstain</u> |
|---------------------|--------------------------------|-----------------------------------|----------------|
| Jared Britschgi | X | | |
| Cesar Chavez | X | | |
| Ned Dunphy | X | | |
| Lucas Espericueta | X | | |
| NaTasha Johnson | X | | |
| David Lidgett | X | | |
| Blodgie Rodriguez | X | | |
| David Torres | X | | |

Next Regular Board Meeting

Next scheduled board meeting is Monday, August 17, 2020 at 5:00 PM in the Association Office and via zoom meeting.

CEO Report

The Network of Fairs continues to work with the elected officials to lobby for funding. The next round of stimulus funding is hopefully coming in the next couple weeks. Almost all of the fairgrounds in California have been activated and are being used for emergency services with little to no funding, while fairs continue to keep employees and continue to maintain the property. I encourage the public to contact their local politicians to emphasize how important funding is not only for the Kern County Fair but also the California Network of Fairs.

Currently there is \$40 million dollars in the state budget reserved for those fairs that are in the layoff process. The funds are to be used for leave balances, payroll and unemployment insurance. CDFA has yet to roll out the complete details of how to receive these funds, but all of us should be receiving information soon.

CFSa has reassessed our General Liability and we will be receiving a reduction in our payments of \$1,000 a month. They also have reassessed our Workers Compensation and we will be receiving a reduction in payments of about \$7,600 a month.

CalHR has directed that all permanent staff will have a reduction in pay of 9.23%. Depending on the classification of the employee, certain deductions and additions were included on their mid-month checks.

Correspondence

- a. D2020-05 Fair Funding Programs 2020-2021 – Final

Directors Comments

Chairwoman Rodriguez – I want to thank the staff for all of the work. You have all worked so hard since March even though we weren't sure if the Fair would happen or not. I also want to thank the Livestock community. This virtual show isn't what we had hoped for, but its going to work and we will make it work for you all.

Director Dunphy – I want to thank all of the staff and everybody.

Director Lidgett – No comment

Director Chavez – No comment

Director Torres – I think this is difficult for everybody. We have a good relationship with our community and we will work together to bring it back.

Director Espericueta – Just disappointed that we must cancel, but excited for the virtual livestock show and we will need the community to step up and help the kids out.

Director Britschgi – Echo what Lucas said. We still have work to do. Its not the normal we are used to, but we need to go forward and put a stamp on it.

Director Johnson – I am encouraged we will come back bigger and stronger. I want to thank Mike and the staff for all of the work that you all have done.

Chairwoman Rodriguez requested a motion to adjourn the July 20, 2020 Board of Directors meeting. Motion made by Director Torres, seconded by Director Britschgi. Motion passed by all Directors.

| <u>Board Member</u> | <u>Approved (Yes Vote)</u> | <u>Not Approved (No Vote)</u> | <u>Abstain</u> |
|---------------------|--------------------------------|-----------------------------------|----------------|
| Jared Britschgi | X | | |
| Cesar Chavez | X | | |
| Ned Dunphy | X | | |
| Lucas Espericueta | X | | |
| NaTasha Johnson | X | | |
| David Lidgett | X | | |
| Blodgie Rodriguez | X | | |
| David Torres | X | | |

Time is 5:34 PM.

Certified to be a True Copy

Signed 
Blodgie Rodriguez

Title: Chairwoman of the Board
Date: July 20, 2020

Signed 
Michael G Olcott

Title: Chief Executive Officer
Date: July 20, 2020