

Strategic Plan



1. Increase United Way donations by 4% each year while replacing lost donor with an increase of 1.25 donors.

2. Develop a concrete and attainable goal to sustain local donations despite the change in federal regulations by increasing the involvement of local employees and better collaborating with their efforts to strengthen our community.

3. Enhance the relationship with new and current businesses and business leaders by developing deeper relationships with individual donors.

Summary:

United Way of Lea County aims to provide more resources and funding to partner organizations each and every year, as the needs of our communities continue to grow. We are funding 16 partner agencies, throughout the County in 2022: American Red Cross, Boys Scouts, Boys & Girls Club, CASA, Cissy's Food Ministry, Guidance Center of Lea County, Habitat for Humanity, Heart's Desire, Isaiah's Kitchen, Lea County Center for the Arts, Leaders, Light of Lea County, Opportunity House, Option, Inc., Salvation Army, and WHI Hobbs. We also fund our local 211 program that assists in resources, such as the Warm Up Lea County, Cool Down Lea County, the Crisis Fund that assists with utility bill help, and many more resources through this program. This is not possible without the hard work, dedication, and generous gifts from our donors and community partners, including: Volunteers who offer their time, expertise, and knowledge to members of the community through a variety of programs and events. Local businesses who not only give monetary donations, but provide food, basic necessities, and much, much more to partner organizations and beneficiaries. Community members who donate money, provide valuable tools for neighbors and provide ongoing support for the United Way of Lea County.

United Way of Lea County would like the opportunity to present our mission and the opportunity to paycheck deduct and pledge for the employees of the County. We have found this to be a great way to give and impact the county as a whole. Many people to do not understand all the things United Way of Lea County does in our community, which is why we would be grateful to present to the employees as well as the commission.

LEA COUNTY BOARD OF COUNTY COMMISSIONERS AGENDA ITEM SUMMARY FORM

LCBCC Meeting Date: Thursday, December 9, 2021

Submit this summary form & all attachments to the Finance Director clow@leacounty.net & cc the Executive Coordinator sstout@leacounty.net by: Monday, November 22, 2021

County Manager Approval mgallagher@leacounty.net required for all time sensitive issues that do not meet the above deadline.

12/07/2021	SUBMITTED BY Name, Title, Dept: Rebecca Titus, CEO/President, United Way of Lea County ATTACHMENT(S): N/A				
SUBJECT: United Way's 2022 Campaign					
NO. OF ORIGINALS FOR SIGNATURE:	ACTION REQUESTED:				
1	Action Item				
BUDGET LINE ITEM NUMBER:	FISCAL BUDGET YEAR:				
n/a	2022				

STRATEGIC PLAN Implementation of 5 Year Strategic Plan:

1. Increase United Way donations by 4% each year while replacing lost donor with an increase of 1.25 donors.

Develop a concrete and attainable goal to sustain local donations despite the change in federal regulations by increasing the involvement of local employees and better collaborating with their efforts to strengthen our community.

3. Enhance the relationship with new and current businesses and business leaders by developing deeper relationships with Individual donors.

SUMMARY:

new/

United Way of Lea County aims to provide more resources and funding to partner organizations each and every year, as the needs of our communities continue to grow. We are funding 16 partner agencies, throughout the County in 2022: American Red Cross, Boys Scouts, Boys & Girls Club, CASA, Cissy's Food Ministry, Guidance Center of Lea County, Habitat for Humanity, Heart's Desire, Isaiah's Kitchen, Lea County Center for the Arts, Leaders, Light of Lea County, Opportunity House, Option, Inc., Salvation Army, and WHI Hobbs. We also fund our local 211 program that assists in resources, such as the Warm Up Lea County, Cool Down Lea County, the Crisis Fund that assists with utility bill help, and many more resources through this program. This is not possible without the hard work, dedication, and generous gifts from our donors and community partners, including: Volunteers who offer their time, expertise, and knowledge to members of the community through a variety of programs and events. Local businesses who not only give monetary donations, but provide food, basic necessities, and much, much more to partner organizations and beneficiaries. Community members who donate money, provide valuable tools for neighbors and provide ongoing support for the United Way of Lea County.

Requested Items Needed for Presentation Easels/Laptop/Projector/Etc.: Easel Laptop Projector Other: If checked; how many;	See Additional Summary Attached
SUBMITTER'S RECOMMENDATION(\$):	Submitter's Signature Department Director, Etc.
FINANCE REVIEW Fiscal Impact/Cost:	Reviewed by Finance Director
LEGAL REVIEW: (Note: Travel does not need legal review)	Reviewed by County Attorney
COUNTY MANAGER REVIEW:	Approved by County Manager to be Placed on Agenda Mibe Colloph
tem No. 0201 RECORDING SECRETARY'S USE ONLY ~ COMMISSI Approved: Denied:	ON ACTION TAKEN Other: Presentation
Resolution No Policy No Continued To: Referred To:	Ordinance No Comments:

Summary Form Continued...

United Way of Lea County would like the opportunity to present our mission and the opportunity to paycheck deduct and pledge for the employees of the County. We have found this to be a great way to give and impact the county as a whole. Many people to do not understand all the things United Way of Lea County does in our community, which is why we would be grateful to present to the employees as well as the commission.

3

3



DONOR CONTACT INFORMATION									
NAME:									
ADDRESS:				CITY:	STATE:	ZIP:			
PHONE NUMBER:				EMAIL:	<u>L</u>	1			
COMPANY/ORGANIZATION:									
			ION OPTIC						
FIXED AMOUNT:	\$50.00	\$25.00		ns will occur: \$10.00	Quarterly	S2.00			
		•] \$5.00	\$2.00			
OTHER: B. PLEDGE HOURLY RATE: (PLEASE SELECT ONE)									
I WISH TO DONATE HOURS PER PAYCHECK. MY HOURLY WAGE IS \$ C. ONE-TIME PAYROLL DEDUCTION:									
\$ON		(SPEC	IFIC PAY P	ERIOD/DATE)					
		DIREC	T DONATIO	N					
I WOULD LIKE TO MAKE A	A ONE TIME DO	ATIONS OF \$	- 						
PAYMENT METHOD		CASH		CHECK		CREDIT CARD			
CARD NO:	EXPIRATION DATE:								
CVV:									
		DESIGNAT	IONS: (OPT	IONAL)					
PLEA					ENCY OR AGENCIES				
AMERICAN RED CROSS	\$		ISAIAH'S	SOUP KITCHEN	\$_				
BOY SCOUTS OF AMERICA	\$		LEADER	S	\$_				
BOYS AND GIRLS CLUB	\$		LIGHT O	F LEA COUNTY	\$_				
CASA OF LEA COUNTY	\$	OPPORTUN		UNITY HOUSE, INC	». \$_				
CENTER FOR THE ARTS	\$		OPTION, INC. \$						
FAITH IN ACTION	\$		THE SALVATION ARMY						
GIRL SCOUTS	\$		WHI HOE	BBS	\$_				
HEART'S DESIRE	\$		OTHER \$						
		AUT	HORIZATION	4					

BY SIGNING HERE, I COMMIT TO UPHOLD THIS AGREEMENT AND AUTHORIZE MY CONTRIBUTION, INCLUDING MY PAYMENT OPTION OR PAYROLL DEDUCTION OR CREDIT CARD/DEBIT CARD CHARGE. PAYROLL DEDUCTIONS WILL BEGIN JANUARY 1ST.