

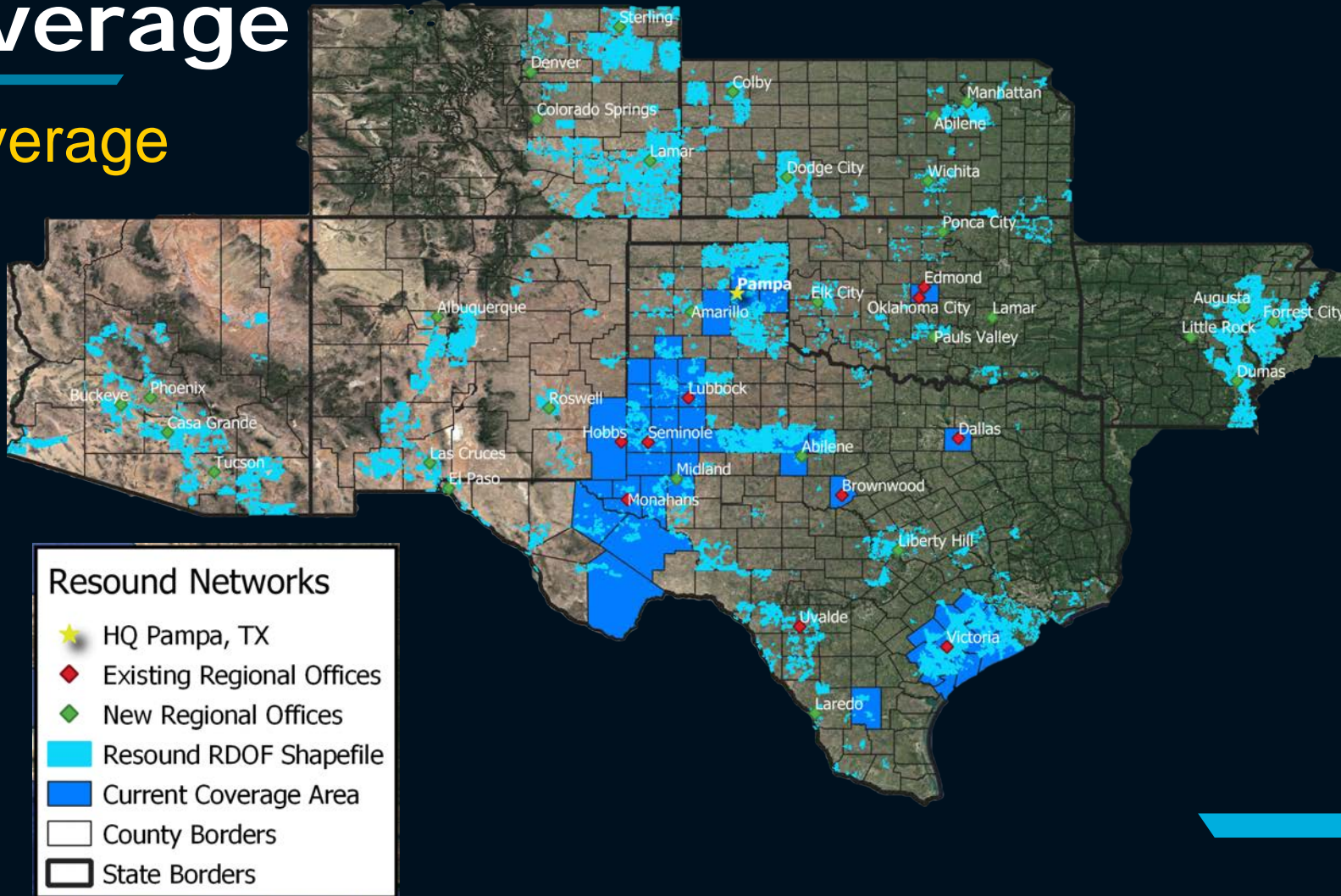


resound

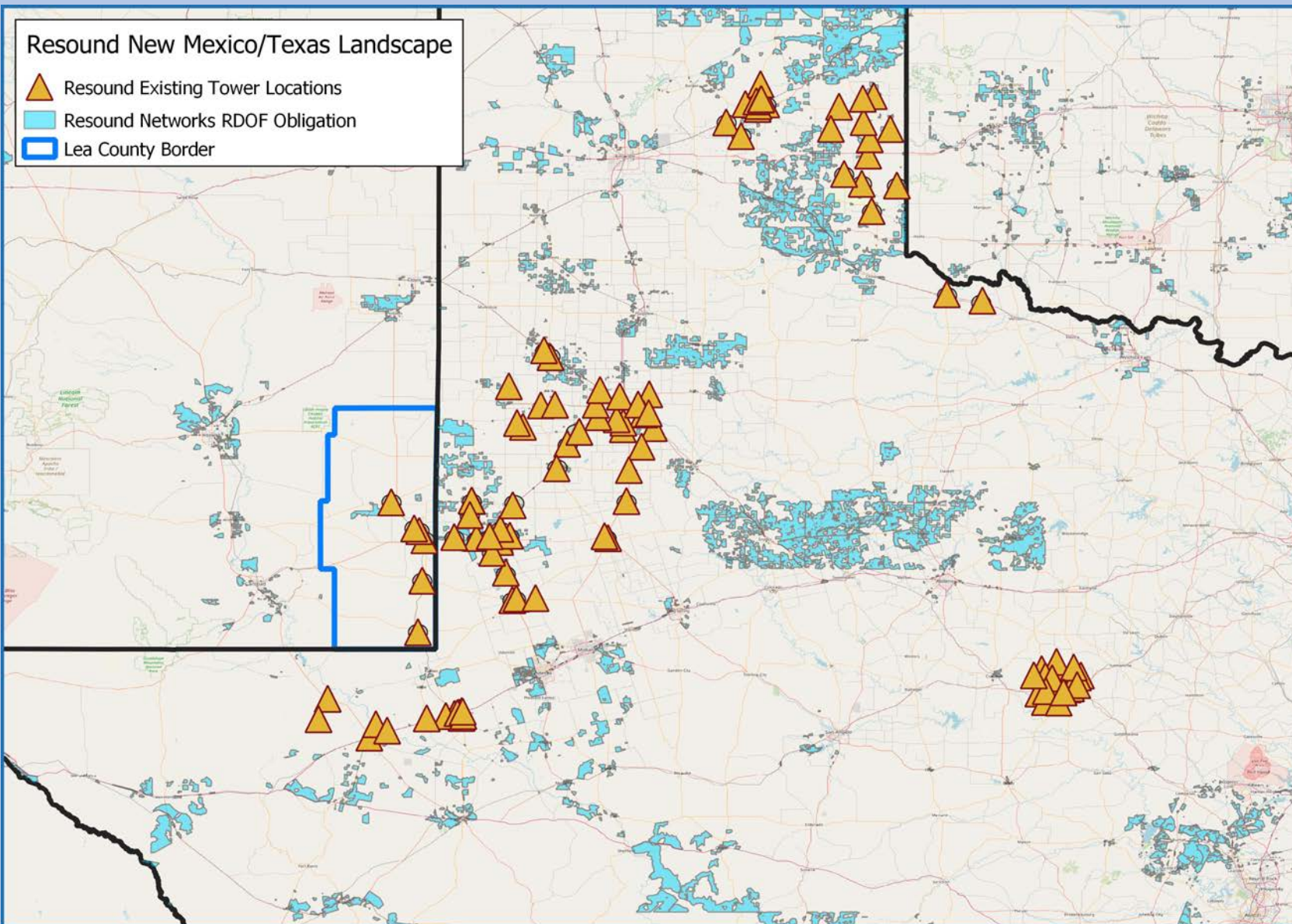
Resound Existing Broadband Coverage

Current and Future Coverage

- Throughout all of West Texas, East New Mexico and parts of Oklahoma
- Currently provide coverage to over 400,000 homes.
- Resound has begun construction to expand our network in Arizona, Colorado, Kansas and Arkansas.
- Once Complete Resound will have Broadband Coverage to Over 3,000,000 homes.



Resound Networks and Lea County



Resound Networks provides high-speed internet services to 125+ communities utilizing:

Fixed Wireless

Fiber to Home

Advanced Routing & Switching Technology

Current Customer Base:

Residential

Commercial -Privately Owned Businesses,
Government entities, & Public Service
Industries

Resound has served many of the rural counties surrounding Lea for several years. In 2019, Resound Networks became the largest RDOF recipient in New Mexico. Resound was provisionally awarded more than \$59 million dollars to design a carrier-grade, gigabit capable network through many areas in New Mexico, including Lea County.

Focus on the Economically Distressed

The word "resound" in white lowercase letters on a blue background.

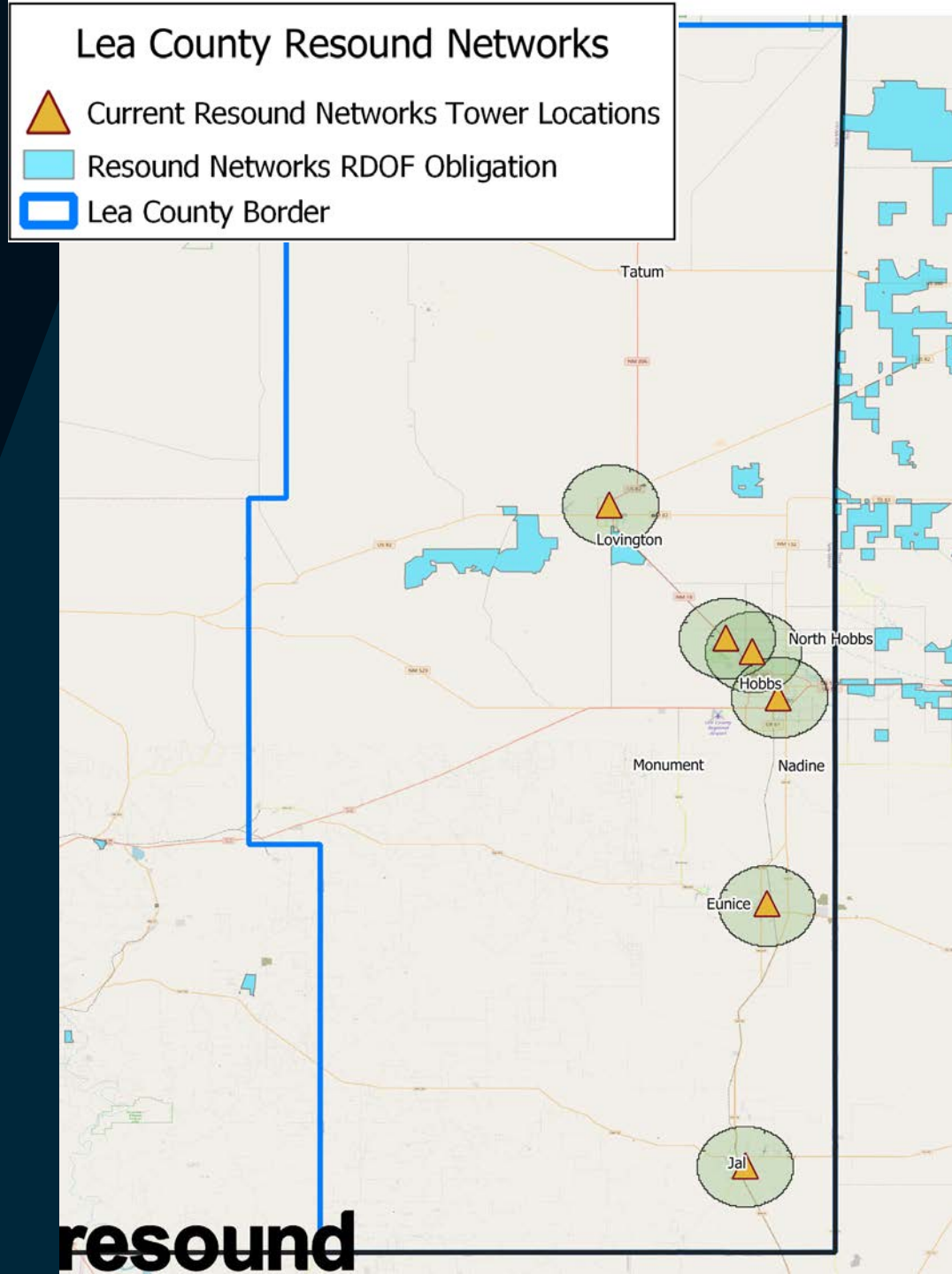
- Since its inception, a core competency of Resound's has been to provide subsidy opportunity to low-income broadband customers. We have already invested our own funds in infrastructure to provide service and reduced rate broadband in economically distressed areas of West Texas. Resound has been a longtime participant in a multitude of subsidy programs meant to assist qualified end users with support on their internet service costs. Resound intends to leverage our RDOF federal subsidy dollars to extend our reach in areas we offer subsidy to qualified customers. Resound is motivated to partner with cities and counties alike to optimize our footprint where we can offer low-income subsidy to customers in need.
- Resound is a participant in the FCC's Affordable Connectivity Plan and Lifeline programs that offer subsidy to qualifying residential users in need of subsidy for broadband and telephone services. (Reference ACP handout for additional information on subsidy programs)
- Resound is seeking opportunities to partner with cities and counties within our existing network footprint to offer additional low-income and subsidized broadband packages to ensure connectivity for everyone.
- Resound is committed to working alongside State, County and Municipal Government agencies where we can partner to maximize Resound's organic network footprint as well as Resound's more than 59 million dollars in federal support.

Resound's Existing Coverage in Lea County

Resound's current network and RDOF obligation areas are focused around the populated central region of the county.

Currently covering the cities of Lovington, Hobbs, Eunice, Jal and the surrounding rural communities – a total of 31,000+ locations.

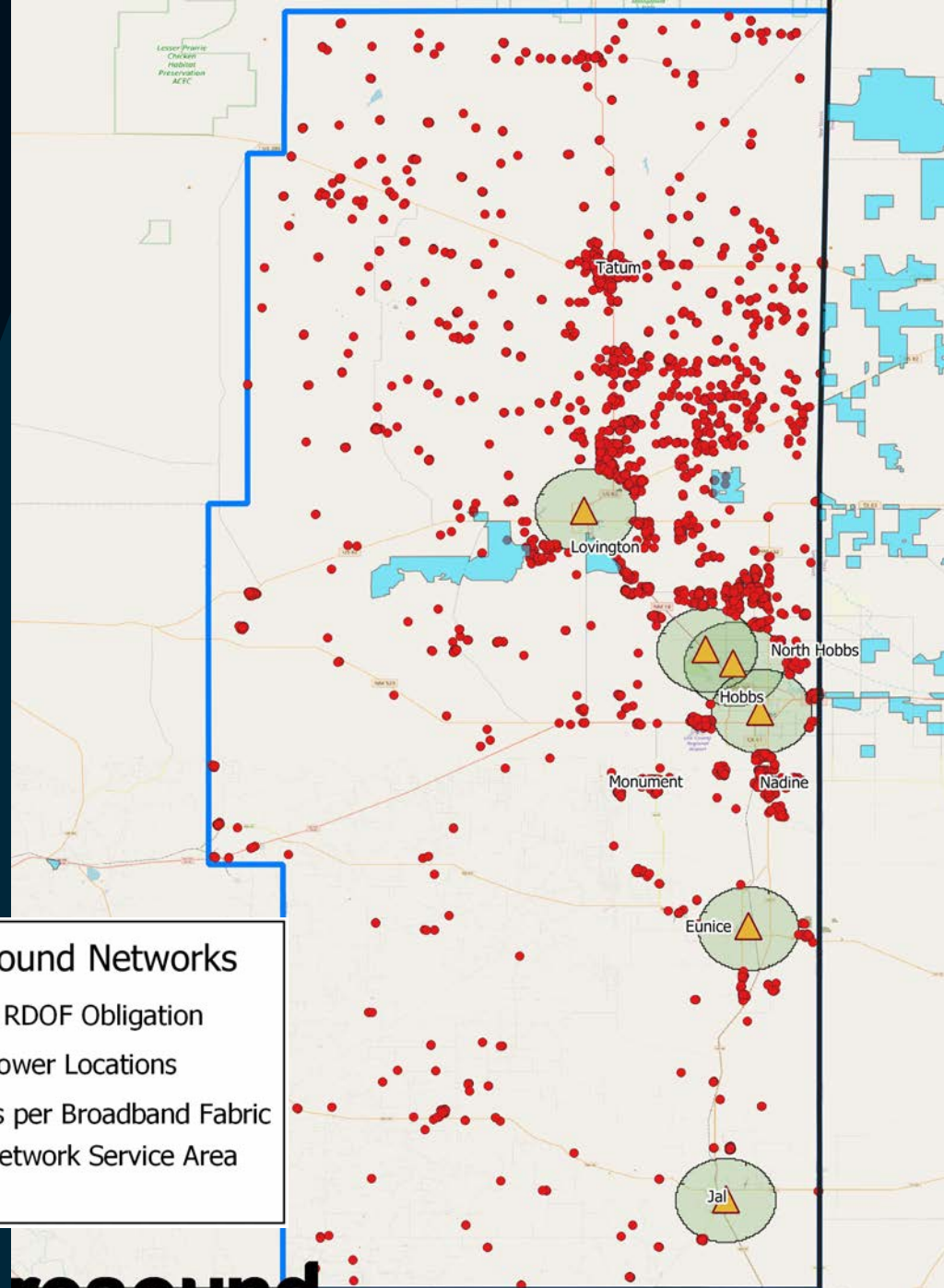
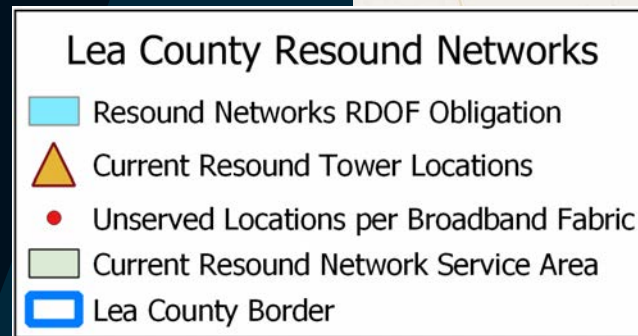
Resound has provided service in Lea County since 2018, we currently have several thousand residential and commercial customers throughout the county. Resound has invested millions of dollars in our state-of-the-art network and continue to expand and upgrade equipment throughout the county.



Resound's RDOF in Lea County

Resound's was the largest RDOF winner in Lea County, as well as the largest RDOF winner in the state of New Mexico. However, as the new FCC's new Broadband Fabric tool clearly shows, there are still many unserved locations remaining throughout Lea County that RDOF will not cover.

At the completion of Resound's RDOF build obligation in Lea County, there will be a remaining 5,000+ unserved/underserved premise locations with an estimated population of 12,500+ individuals left unserved.



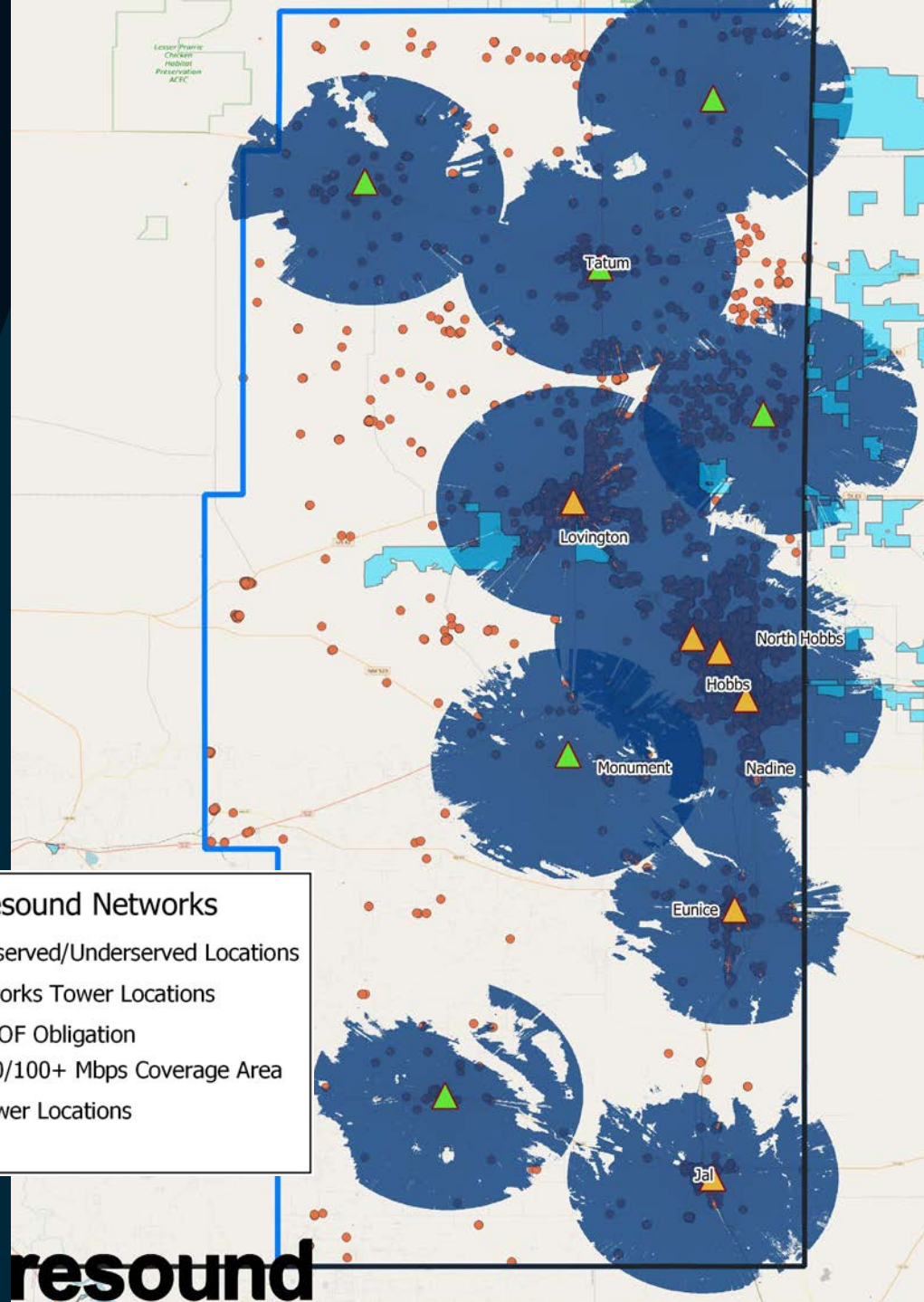
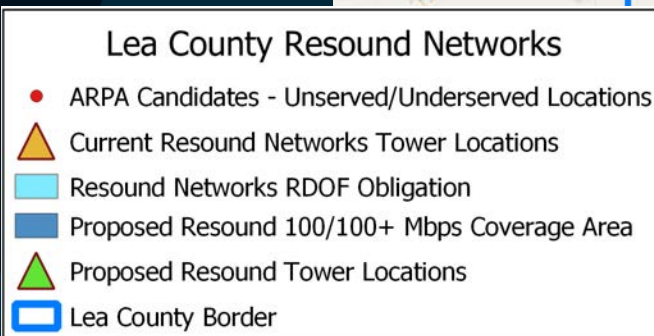
Resound Networks Lea County Broadband Proposal

Resound is already investing in aggressive network expansion and equipment upgrades throughout Lea county. Resound has designed a solution capable of providing affordable, high-speed broadband 100/100+ Mbps service to 95% of the remaining 5,000+ underserved locations throughout Lea County.

At the completion of the proposed network upgrade 95% of Lea county's 70,359+ population will be serviceable with 100/100+ Mbps broadband service.

End-user subsidy for broadband services are offered through Resound Networks via the Affordable Connectivity Program and Lifeline Benefit Program.

Resound's current day network coverage provides service to more than 70% of all locations in Lea County. A partnership between Resound and Lea County can leverage Resound's existing infrastructure, RDOF federal subsidy, and Resound's additional investment in infrastructure to provide coverage throughout the county more quickly and affordably – effectively solving the digital divide for Lea County.



Offered Services

25 Mbps	50 Mbps	100 Mbps	250 Mbps	500 Mbps
\$19.99/mo \$59.99/mo	\$39.99/mo \$79.99/mo	\$59.99/mo \$99.99/mo	\$79.99/mo \$119.99/mo	\$109.99/mo \$149.99/mo

Qualifying Affordable Connectivity Plan customers may also receive up to \$30 off monthly service.

Qualifying Lifeline Customers may also receive up to \$9.55 off monthly service.

Package speeds greater than 100Mbps are available upon request.

OVERVIEW

Designed for the Expansion of Broadband Infrastructure of Lea County

- 6 New Tower locations with State of the Art Tarana Fixed Wireless Access Points
- Upgrade of Existing 6 Tower Network throughout Lea County
- Internet Coverage for 95% of Lea County Residential and Commercial Locations
- High-Capacity Access Points Designed to Provide up to 1 Gigabit Service to Residents
- Estimated Time to Completion is 12 Months
- Resound to Invest up to \$1,000,000 in additional private capital.
- **Requested AMOUNT \$1,370,000**



COMMITMENT TERMS

- The entirety of the project will be completed within 12 months of being awarded the bid.
- Resound will commit to providing service at or above these advertised speeds to all customers shown within the propagation areas for a minimum term of 10 years.
- This term commitment will ensure serviceable locations will have a reliable internet option for many years to come.
- Homes and businesses will have State-of-the-Art internet capable of meeting the demands of today's digital universe.
- Customers will receive free installations and unlimited data.
- At completion of this project, Resound will be able to provide internet service to 95% of Lea County's 70,359+ total population.
- Additionally, Resound will allow free space to the county on Resound towers to support communication and first response needs of the county.

References

City of Pampa, TX:

City Manager – Shane Stokes

ssokes@cityofpampa.org

2Pifi:

Dan Rhodes

danrhodes@2pifi.com

Energy Transfer:

Project Manager - John Cinnater

John.cinnater@energytransfer.com

Lubbock, TX Economic Development:

David Rushing

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Gray County, TX:

County Commissioner – Jeff Haley

jeffhaley66@gmail.com

Wheeler County, TX Economic Development:

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Jordan Pruett
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Affairs
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THANK YOU!



LEA COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY FORM

LCBCC Meeting Date: Thursday, August 18, 2022

Submit this summary form & all attachments to the Finance Director clow@leacounty.net & cc the Community Engagement Manager ssstout@leacounty.net; Public Information Officer mrussell@leacounty.net and County Manager mgallagher@leacounty.net by: **Tuesday, August 9, 2022**

County Manager Approval required for all time sensitive issues that do not meet the above deadline.

DATE SUBMITTED mm-dd-yyyy: 08/16/2022	SUBMITTED BY Name, Title, Dept: Bryan Waldrip, Chief Operations Officer, Resound Networks
SUBJECT: Lea County Broadband Initiative	ATTACHMENT(S): PowerPoint
NO. OF ORIGINALS FOR SIGNATURE: None	ACTION REQUESTED: Discussion Item
BUDGET LINE ITEM NUMBER: N/A	FISCAL BUDGET YEAR: N/A

STRATEGIC PLAN Implementation of 5 Year Strategic Plan:
Section 2.3: Continuous communication with the public is beneficial and necessary.

SUMMARY:

From: Bryan Waldrip [mailto:bryan@resoundnetworks.com]
Sent: Tuesday, August 16, 2022 8:53 AM
To: Sandra Stout-Brito <ssstout@leacounty.net>
Subject: RE: Presentation at the Lea County Board of County Commissioners August 18th Meeting
 Good morning Sandra,
 Find the attached requested presentation for the Lea County broadband initiative. We are excited to be in Lea County on Thursday to discuss opportunities to enhance the broadband experience for the people of Lea County. Thank you and have a great day!
 Bryan Waldrip

Requested Items Needed for Presentation Easels/Laptop/Projector/Etc.: Easel <input type="checkbox"/> Laptop <input checked="" type="checkbox"/> Projector <input checked="" type="checkbox"/> Other: _____ <small>If checked, how many:</small>	See Additional Summary Attached <input type="checkbox"/>
SUBMITTER'S RECOMMENDATION(S): Discussion Only	Submitter's Signature Department Director, Etc.
FINANCE REVIEW Fiscal Impact/Cost:	Reviewed by Finance Director
LEGAL REVIEW: (Note: Travel does not need legal review)	Reviewed by County Attorney
COUNTY MANAGER REVIEW:	Approved by County Manager to be Placed on Agenda

Item No. 0109

RECORDING SECRETARY'S USE ONLY ~ COMMISSION ACTION TAKEN

Approved: _____	Denied: _____	Other: <u>Presentation</u>
Resolution No. _____	Policy No. _____	Ordinance No. _____
Continued To: _____	Referred To: _____	Comments: _____