

**NCW Fair Livestock Sale  
Frequently Asked Questions**

**We are having our livestock auction on Saturday, August 26, at 10:00 a.m. Bids are in person only at the arena. All animals will be entered on Wednesday, August 23, and must qualify for participation in the livestock sale as detailed in the NCW Fair Premium Book.**

**1.) Can I still do add-ons?**

- a. Yes, you can do add-ons through your account with NCW Fair. The add-on form will be posted on the face of the NCW Fair website ([www.ncwfair.org](http://www.ncwfair.org)). There you will also find a list of all registered exhibitors. You can also make add-on donations on-line at [www.ncwfair.fairentry.com](http://www.ncwfair.fairentry.com), where you can pay with a credit card (inclusive of a convenience fee).
- b. Add-ons will be accepted through September 15, 2023. Please print off the add-on form from the website, complete it, and mail to the NCW Fair, P O Box 460, Waterville, WA 98858. If payment is not received with the form, you will be billed.

**2.) What species of animals will be available for sale?**

- a. As is customary for the NCW Fair Livestock Sale, those animals available for sale will be beef, swine, sheep, and goats, although not necessarily in that order.
- b. As in previous years, the “fur and feather” auction will be held just prior to the livestock sale. A list of these animals will be included in the sale program this year.

**3.) How do I know what exhibitors are selling?**

- a. An alphabetical list of exhibitors who have entered a market class animal will be posted on the NCW Fair website ([www.ncwfair.org](http://www.ncwfair.org)) as soon as it is available after all registrations have been recorded.
- b. The sale order will be determined by judging criterion for market classes. Printed copies of the sale list will be available on the fairgrounds as soon as it has been compiled. Further, a copy of the sale list will be posted on the NCW Fair website ([www.ncwfair.org](http://www.ncwfair.org)).

**4.) How do I find whose animal I want to purchase?**

- a. Review the sale list, ordered by judging results per species, by obtaining a printed copy of the sale program, or on the NCW Fair website ([www.ncwfair.org](http://www.ncwfair.org)).
- b. An alphabetical list of exhibitors who have entered a market class animal will be posted on the NCW Fair website ([www.ncwfair.org](http://www.ncwfair.org)) as soon as it is available after all registrations have been recorded.

**5.) Will I be buying by the head or by the pound?**

- a. All large animals will be sold by the pound. A minimum bid will have been established for each animal prior to commencement of the sale based upon the floor price established by the packer for each species multiplied by the weight of the animal.
- b. All fur and feather animals will be sold by the head. The auctioneer will establish a minimum bid for the animal and bidding will commence there. Payment for the fur and feather auction can be made at the livestock sale office this year.

**6.) Who will be billing me?**

- a. The NCW Fair will bill all buyers with the same billing system that we have used in the past.

**7.) If my company purchases animals through the auction, will I receive one statement for auction purchases and add-ons?**

- a. If your add-on form(s) are received by the conclusion of the sale, you will receive one invoice for all purchases and add-ons.
- b. If your add-on form(s) are not received prior to your initial statement having been mailed to you, a subsequent statement will be prepared and mailed to you. Any payments made prior to issuance of a subsequent statement will reflect on the most recent statement.

**8.) How do I pay for my purchases and/or add-ons?**

- a. You can pay in cash or with a check at the livestock office on Saturday or Sunday during the Fair. You can also pay on-line at [www.ncwfair.fairentry.com](http://www.ncwfair.fairentry.com), where you can pay with a credit card (inclusive of a convenience fee).
- b. We will mail out all statements as soon as possible after the conclusion of the Fair. When you receive your statement, you will be able to mail in your payment to NCW Fair, P O Box 460, Waterville, WA 98858.

**9.) I bought the animal; how do I know I am going to get it?**

When you are the successful bidder during the sale, you will be presented with a pre-sale invoice giving you the option to mark TURN, CUSTOM, or HOME PICKUP. Here is what that means to you:

- a. **TURN** – you will not be keeping the animal; instead, you will pay the difference between the “floor” price established by the packer for the species and your final bid. That is known as paying “support only.” The packer will pay for the cost of the physical animal and is responsible for removing it from the fairgrounds on Sunday evening.
- b. **CUSTOM** – you will be keeping the animal and you need to know where you want the animal sent for butchering. You should have this in mind well ahead of the sale. Further, you are responsible for contacting that butcher shop to inform them of your actions so that they know to expect to physically remove the animal on your behalf on Sunday evening.
- c. **HOME PICKUP** – you will be keeping the animal and are taking it home with you Sunday evening. You also need to make note who, on your behalf, is authorized to physically remove the animal from the fairgrounds on Sunday evening.

**10.) I bought the animal “home pickup;” how do I get it?**

- a. All animals will be loaded out of the fairgrounds on August 28 commencing at 6:00 pm as detailed in the NCW Fair premium book. Packers and custom meat shops will be allowed to load first as they remove most of the animals. This aids in minimizing confusion for the remainder. No animals are to remain on the fairgrounds that evening.
- b. You should have your vehicle and trailer ready to go and be in line ready to load out. We all appreciate a seamless load-out and want to get home after a long fair weekend. Everyone doing their part, and having a little patience, goes a long way toward that end.

**11.) What if I need help?**

- a. The NCW Fair office staff will be in the office from 8:00 am to 5:00 pm on Wednesday, August 23, through Sunday, August 27. You can call (509.745.8480) or email ([awhitehall@co.douglas.wa.us](mailto:awhitehall@co.douglas.wa.us) or [info@ncwfair.org](mailto:info@ncwfair.org)) for assistance. We are committed to assist everyone that needs assistance during this sale.
- b. The livestock sale clerk will be in the sale office in the beef barn from 8:00 am to 5:00 pm on Friday, August 25, through Sunday, August 27. You can call (509) 670-2284 for assistance or email ([awhitehall@co.douglas.wa.us](mailto:awhitehall@co.douglas.wa.us)).