

**NCW Fair Livestock Sale
Buyer Instructions**

The Buying Process Instructions if you are bidding on-line:

- If you are bidding on-line, all buyers, past and new, will need to go to <https://yarbro.com> to create their online buyer account. Select the “NCW Fair” catalog. The account you set up will be used to log in and to bid. The sale catalog will be available for all to view prior to creating a buyer account. There is no charge to set up an account. You will not need a separate account for each entity for whom you may represent. You will need to provide purchase/billing information for purchases made by you on behalf of others when you are contacted by the NCW Fair after the conclusion of the sale.
- The auction website will send you an email if you get outbid, so you are able to go back in and raise your bid if you so desire. Bids made at the last minute will automatically trigger an extension to allow the previous high bidder to increase their bid.

The Buying Process Instructions if you are bidding in person at the sale arena:

- If you are bidding in person, all buyers, past and new, will need to come to the livestock sale office located in the beef barn on the NCW Fair grounds to create their buyer account, just as they have done in previous years. You will be issued a buyer account number that you will use to bid.

Buying Instructions regardless of whether bidding on-line or in person (the event is simultaneous; there is only one sale):

- The livestock sale will be active for bidding on August 28 starting at 10:00 a.m. You can log in at any time during that active timeframe to place your bids recognizing that the on-line portion is simultaneous with the in-person event and will be conducted in sale number order categorized by species.
- The floor prices for each species (beef, swine, sheep, and goats) will be established by the packers, and announced just prior to commencement of the sale due to market volatility. The minimum bid accepted for each sale will be established at the floor price for each species multiplied by the weight of the animal. The floor price is the amount the packer will pay for the animal if the buyer does not retain the animal.
- Bidding is by the pound. For example, a bid for a steer would be \$1.50/pound. For a 1,450-pound steer, this equates to \$2,175. To help you in the per head bidding process we have provided you with some data collected that reflects average costs incurred by 4-H and FFA members to complete their projects.

Animal	Purchase Cost	Feed Cost	Other Expense	Total Cost
Beef	\$ 1,293	\$ 1,068	\$ 64	\$ 2,425
Swine	\$ 168	\$ 221	\$ 65	\$ 454
Sheep	\$ 250	\$ 174	\$ 36	\$ 460
Goat	\$ 153	\$ 163	\$ 23	\$ 339

- There is no “turn” button available on the auction website. However, you **will** be able to “turn” the animal to the packer just as before. After the conclusion of the auction, all successful bidders will be contacted by the NCW Fair Livestock Clerk regarding disposition of the animals purchased by them.
 - If you “turn” the animal, the buyer would pay only the support price (the amount above the minimum bid).
 - If you are going to keep the animal, you will pay the full amount of your bid. You will also be asked where you would like the animal to go. If you are sending an animal to a custom shop for butchering, you must contact that business ahead of time so they know how to contact you and so they can bring sufficient trailers to haul out animals. Those shops that have thus far consented to pick up custom butcher animals are J & J Meats, Basin Meats, and Stacy’s Custom Meats.
- Hard copy invoices will be mailed to all buyers by the NCW Fair. Please issue your checks payable to NCW Fair Livestock Sale and return them to NCW Fair, P O Box 460, Waterville, WA 98858 as soon as possible after receipt of your invoice. None of the exhibitors can be paid until all funds have been received.