September 11, 2019 - Full Board Call

Board Members on the call:
Fred Matthews, Jerald Bierman, Kelly Schauf, Mark Massey, Jodi Stoddard, Tim Rice, Sam Stoddard, Kevin Hollingsworth, Galen Shumaker, Chris Strickland, Sam Smith, Jason Grubb, Paul Bottini, John Stewart

Others on the Call:
Annie Walter

Mr. Galen Shumaker asked if everyone was able to see the job description for the Sponsorship Coordinator that Annie sent out.

Kelly Schauf made the motion to accept the position description that Annie Walter had sent to the Board as it was written. Chris Strickland seconded.
Fred Matthews asked the question as to what had brought these decisions forth to eliminate the Board Director position. Galen Shumaker shared that the Sponsorship Committee had made the recommendation as to not renew the contract or accept the contract presented by Off the Chain, LLC.
Discussion was held regarding whether commission was needed for existing sponsors and how much. Kelly Schauf shared his thoughts that a small percentage was needed for existing sponsors as the relationships must be kept.
Most contracts are on a one-year contract to be renewed annually. There are some contracts that are multiyear contracts.
Kelly Schauf stated that he felt that NLBRA needs to protect and maintain productive relationships with the sponsors.
Suggestions were made to adjust on the percentages of commissions and for them to include net cash amounts.
Kelly amended his motion to accept the position as written which lists the qualifications and job expectations, minus the last paragraph. The salary and commission will be dependent upon experience. Chris Strickland seconded. Motion approved.
Galen Shumaker brought up to the Board that he and Same Stoddard had discussed whether a Sponsorship Committee was no longer needed, as the new position will take direction from the Executive Director. He asked Board Members to think about it and this will be discussed more later.

Discussion was held on franchises. Currently the rulebook allows for franchises to handle situations at their level without the Board stepping in unless a complaint for request for help comes to the Board. A situation was brought up about a franchise. There is not really a set policy or rule to govern a franchise at the local level. In previous years, when a situation at the local level was brought to the NLBRA Executive Board, the board will give guidance and step in if they determined that intervention was needed.

Kelly Schaaf made a motion to adjourn. Kevin Hollingsworth seconded. Motion approved.

Respectfully submitted,

[Signature]
Jodi Stoddard
NLBRA Executive Board Secretary