

AMENDMENT 1

17th District Agricultural Association

Nevada County Fairgrounds

RFP #25-001

March 12, 2025

Notice to All Respondents

The Request for Proposal (RFP#25-001 Carnival Operations Contract) is modified as set forth in this amendment. The original RFP Forms and any previously issued addenda remain in full force and effect, except as modified by this amendment, which is hereby made part of the original RFP.

Proposal Submittal Deadline

The Proposal submittal deadline remains the same and is not changed by this amendment.

Amendments

The only amendments made are the two that follow.

1. Page 22, Section Part V, Item B,1

Carnival – As described on the attached financial offer form. Proposals will not be accepted which provide for the first year of the contract to be less than a guaranteed amount of ~~\$353,435.00~~ **\$250,000.00**

2. Item “Financial Proposal Bid” Form Section Part VII

FINANCIAL PROPOSAL BID FORM

CARNIVAL – HIGH SCORE

PERCENTAGE-BASED OFFER WITH GUARANTEE

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INFORMATION:

Money offers will be accepted based on the contractor paying the DAA a percentage of the gross receipts from the operation of rides, shows, and advance sales (not less than 42%) and a flat rate for each food concession, not less than \$2,000 (two thousand dollars) and game concession, not less than \$750 (seven hundred-fifty dollars) and a Capital Improvement fee of \$4,000 (four thousand dollars) per year. The total sum paid to the Fair shall not be less than a stated guarantee of **\$250,000.00** in the years covered by this contract.

FORMULA:

The three-year sum total to be paid to the DAA based for each year on the average of the years 2021, 2022, 2023, and 2024 reported on-site ride gross multiplied by the offered percentage, plus the average of the years 2021, 2022, 2023, and 2024 reported advanced sales gross multiplied by the offered percentage, plus the rate per concession multiplied by the number of concessions offered, plus the capital improvement fee, versus the guarantee, which is greater, will constitute the financial offer. This total offer will then be converted to points. The proposer with the highest total offer will receive 30 (thirty) points. All other proposers will receive a proportionate number of points.

	On-Site Sales	Advance Sales	Ride Gross
<u>Year</u>	<u>Ride Gross</u>	<u>Total</u>	<u>Total</u>
2021	\$539,309	\$128,475	\$667,784
2022	\$691,513	\$137,490	\$829,003
2023	\$650,527	\$156,570	\$807,097
2024	\$645,441	\$159,990	\$805,431
<i>Average</i>	<i>\$631,597</i>	<i>\$145,631</i>	<i>\$777,328</i>

\$631,597 is the average of the last four years on-site ride gross and is used for computational purposes only. Actual figures for future on-site ride gross will vary.

\$145,631 is the average of the last four years advance sales gross and is used for computational purposes only. Actual figures for advance sales will vary.

FINANCIAL PROPOSAL BID FORM
CARNIVAL – HIGH SCORE
PERCENTAGE-BASED OFFER WITH GUARANTEE
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AS A PART OF THE THIS PROPOSAL, THE BIDDER AGREES TO PAY THE DAA:

\$750 per game (minimum of 18, maximum of 20)
\$2,000 per food concession (maximum of 5)
\$4,000 for capital improvements

BIDDER OFFERS TO PAY THE FOLLOWING PERCENTAGE TO THE DAA:

Year	Percentage
2025:	_____ %
2026:	_____ %
2027:	_____ %

NOTE: Optional years shall be negotiated when granted.

BIDDER ACKNOWLEDGES THE GUARANTEED AMOUNT IS \$250,000.00

FINANCIAL TERMS:

Payments to DAA based upon percentages or guarantees as determined by the proposal will be made during the Fair.

All bidders must fill in the following information and sign this form in order for the "Financial Proposal Bid Form" to be considered.

FIRM NAME

TELEPHONE NUMBER

ADDRESS

CITY/ZIP CODE

Bidder certifies to the DAA that bidder has thoroughly familiarized himself/herself with the DAA facilities and accepts all reasonable disclosed risks in submitting this proposal that a prudent review of the facility would have revealed.

By signing this "Financial Proposal Bid Form", the bidder certifies that he/she has read and understood the RFP package including the information regarding bid protests. Further, bidder certifies that the information provided by the bidder is accurate, true and correct, and not intended to mislead the DAA in any manner.

SIGNATURE

TITLE

There are no other changes or modifications.

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