

12:16 PM
03/28/24
Cash Basis

PA State Association of County Fairs
Convention Acct. - Income & Expense Budget vs. Actual
October 2023 through March 2024

	Oct '23 - Mar 24	Budget	\$ Over Budget	% of Budget
Income				
ADCOI (Conv. Ads Income)	1,495.00	2,500.00	-1,005.00	59.8%
CROOMI (Comp Rooms)	5,734.26	5,000.00	734.26	114.7%
FRAII (Fund Raiser Income)				
BASKT (Baskets)	5,080.00	5,500.00	-420.00	92.4%
BBINI (Basket Bingo Income)	1,189.00	1,500.00	-311.00	79.3%
Total FRAII (Fund Raiser Income)	6,269.00	7,000.00	-731.00	89.6%
INTERC (INTEREST CONVENTION)	170.14	100.00	70.14	170.1%
MEALI (Conv. Meals Income)				
DAY2PSACF (PSACF Banquet)	34,502.00	35,000.00	-498.00	98.6%
DAY3BC (Communications Breakfast)	4,158.00	4,000.00	158.00	104.0%
DAY3PSSA (PSSA Banquet)	10,830.00	10,000.00	830.00	108.3%
DAY4PSFQP (PSFQP Banquet)	43,991.00	40,000.00	3,991.00	110.0%
MEALI (Conv. Meals Income) - Other	701.00			
Total MEALI (Conv. Meals Income)	94,182.00	89,000.00	5,182.00	105.8%
MISCI (Miscellaneous Income)				
JUDGE (Judges School)	1,435.00	700.00	735.00	205.0%
Total MISCI (Miscellaneous Income)	1,435.00	700.00	735.00	205.0%
PSSASC (PSSA Sound Income)	6,338.50	6,600.00	-261.50	96.0%
QUEENR (Queen Registration Payable to Queen Committ...)	8,500.00	7,400.00	1,100.00	114.9%
QUEENSOUND (Queen Sound)	6,338.50	6,600.00	-261.50	96.0%
RGCON (Conv. Registrations)	49,495.00	48,000.00	1,495.00	103.1%
RGCONY (Registration Youth)	180.00	300.00	-120.00	60.0%
SPCON (Conv. Sponsors)				
MEALI (Breakfasts/Coffee Break)	499.00	500.00	-1.00	99.8%
SPKRS (Speakers)	3,350.00	4,000.00	-650.00	83.8%
YOUTH DAY (Youth Day sponsorship)	800.00			
Total SPCON (Conv. Sponsors)	4,649.00	4,500.00	149.00	103.3%
TRADI (Conv. Trade Show Income)				
BOOTH (Trade Show Booth)	38,835.00	45,000.00	-6,165.00	86.3%
EXTRA (Trade Show Extra(s))	200.00	300.00	-100.00	66.7%
LATE (Late Fee)	300.00	500.00	-200.00	60.0%
POWER (Trade Show Electric)	3,550.00	4,000.00	-450.00	88.8%
Total TRADI (Conv. Trade Show Income)	42,885.00	49,800.00	-6,915.00	86.1%
YPII (YPI income)	745.00			
Total Income	228,416.40	227,500.00	916.40	100.4%
Gross Profit	228,416.40	227,500.00	916.40	100.4%

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Expense				
AUDIO (Audio Visual)	856.86	2,000.00	-1,143.14	42.8%
EVENT (Event)				
COMME (Communications)	2,471.02	1,500.00	971.02	164.7%
ROUND (Round Table)	413.40			
SCHOOL (Judges School)	462.20			
SHOW (Showcase)	53.00			
SPKRS (Seminars & Speakers)	7,446.05	15,000.00	-7,553.95	49.6%
SPOUSE (Spouse Program)	713.62	1,000.00	-286.38	71.4%
Youth Day	699.21			
Total EVENT (Event)	12,258.50	17,500.00	-5,241.50	70.0%
GIFTS (Gifts)	50.00	700.00	-650.00	7.1%
HOSPTC (Hospitality Convention)	700.94	1,200.00	-499.06	58.4%
MEALE (Meals Expense)				
COFBRK (Coffee breaks)	889.49	700.00	189.49	127.1%
DAY2PSACF (PSACF Banquet)	34,446.78	33,000.00	1,446.78	104.4%
DAY3BC (Communications Breakfast)	3,857.00	3,500.00	357.00	110.2%
DAY3PSSA (PSSA Banquet)	10,887.00	10,000.00	887.00	108.9%
DAY4PSFQP (PSFQP Banquet)				
PSFQPEXTRA (Extra Charge for Banquet Meal)	4,525.00	4,500.00	25.00	100.6%
DAY4PSFQP (PSFQP Banquet) - Other	41,353.74	38,000.00	3,353.74	108.8%
Total DAY4PSFQP (PSFQP Banquet)	45,878.74	42,500.00	3,378.74	107.9%
SUNBR (Sunday Breakfast)	681.10	1,000.00	-318.90	68.1%
MEALE (Meals Expense) - Other	594.45	200.00	394.45	297.2%
Total MEALE (Meals Expense)	97,234.56	90,900.00	6,334.56	107.0%
PHOTO (Photographer)	87.50	200.00	-112.50	43.8%
POSTGC (Postage Convention)	376.70	300.00	76.70	125.6%
PRNTGC (Printing Convention)	6,615.63	6,800.00	-184.37	97.3%
QUEEE (Queen Expense)				
QUEENG (Queen Registration to Queen Committee)	7,375.00	7,400.00	-25.00	99.7%
Total QUEEE (Queen Expense)	7,375.00	7,400.00	-25.00	99.7%

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ROOMS (Rooms)				
CROOM (Comp Rooms-Credit)	5,950.71	6,000.00	-49.29	99.2%
JUDGE (Judge-Rooms)	0.00	350.00	-350.00	0.0%
OTHER (Officer, Reg., Guest Rooms)	682.65	300.00	382.65	227.6%
SECUR (Security-Rooms)	409.59	450.00	-40.41	91.0%
SOUND (Sound-Rooms)	1,365.30	1,500.00	-134.70	91.0%
SPKRS (Seminar-Rooms)	2,197.80	2,000.00	197.80	109.9%
Total ROOMS (Rooms)	10,606.05	10,600.00	6.05	100.1%
SIGNS (Signage/Handouts)	84.80	200.00	-115.20	42.4%
SOUND (Sound & Light)	25,353.98	26,000.00	-646.02	97.5%
SUPPLC (Supplies - Convention)	255.34	300.00	-44.66	85.1%
TFERCE (Transfer Out - Convention)				
TFERSCHC (Transfer to Scholarship)	0.00	6,000.00	-6,000.00	0.0%
TFERCE (Transfer Out - Convention) - Other	0.00	28,700.00	-28,700.00	0.0%
Total TFERCE (Transfer Out - Convention)	0.00	34,700.00	-34,700.00	0.0%
TRADE (Trade Show Expense)				
BOOTH (Trade Show Booth)	17,187.90	24,000.00	-6,812.10	71.6%
DRAWING (Trade Show Sticker Game)	627.60	1,000.00	-372.40	62.8%
EXTRA (Trade Show Extra(s))	0.00	200.00	-200.00	0.0%
POWER (Trade Show Electric)	3,778.72	3,500.00	278.72	108.0%
Total TRADE (Trade Show Expense)	21,594.22	28,700.00	-7,105.78	75.2%
YPIE (YPI Expense)	735.07			
Total Expense	184,185.15	227,500.00	-43,314.85	81.0%
Net Income	44,231.25	0.00	44,231.25	100.0%