CONVENTION ACCOUNT PROPOSED BUDGET 2021-2022

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| :---: | :---: | :---: |
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| INCOME | 2019-2020 | 2021-2022 |
| Convention Ads | \$2,500.00 | \$2,500.00 |
| Basket Bingo | \$1,500.00 | \$1,500.00 |
| Spouse Program | \$4,500.00 | \$5,000.00 |
| Interest Income | \$100.00 | \$100.00 |
| PSACF Banquet | \$29,000.00 | \$34,000.00 |
| Communications Breakfast | \$4,000.00 | \$4,500.00 |
| PSSA Banquet | \$11,000.00 | \$11,000.00 |
| Saturday Box Lunch | \$1,000.00 | \$0.00 |
| PSFQP Banquet | \$34,500.00 | \$35,000.00 |
| Registration | \$40,000.00 | \$50,000.00 |
| Breakfast/Coffee Breaks | \$800.00 | \$500.00 |
| Speakers | \$4,000.00 | \$4,000.00 |
| Trade Show Booth | \$45,000.00 | \$45,000.00 |
| Trade Show Extra | \$200.00 | \$200.00 |
| Trade Show Late Fee | \$500.00 | \$500.00 |
| Trade Show Electric | \$4,000.00 | \$4,000.00 |
| PSSA Income Sound | \$4,800.00 | \$4,800.00 |
| Queen Income Sound | \$4,800.00 | \$4,800.00 |
| Comp Rooms - Credit Rooms | \$5,000.00 | \$5,000.00 |
| Queen Registration | \$7,200.00 | \$7,200.00 |
| Transfer In |  |  |
| Judges School | \$600.00 | \$600.00 |
| TOTAL CONVENTION INCOME | \$205,000.00 | \$220,200.00 |
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|  |  |  |
| EXPENSES | 2019-2020 | 2021-2022 |
| Audio Expense | \$2,000.00 | \$1,000.00 |
| Communications | \$2,300.00 | \$1,500.00 |
| Coffee Breaks | \$800.00 | \$800.00 |
| Seminars \& Speakers | \$15,000.00 | \$15,000.00 |
| Spouse | \$1,500.00 | \$1,500.00 |
| Event Other - Family Feud |  | \$250.00 |
| Table Topics | \$300.00 | \$0.00 |

CONVENTION ACCOUNT PROPOSED BUDGET 2021-2022

| Gifts | \$1,200.00 | \$1,200.00 |
| :---: | :---: | :---: |
| PSACF Banquet | \$31,000.00 | \$34,000.00 |
| Communications Breakfast | \$4,000.00 | \$4,000.00 |
| PSSA | \$11,000.00 | \$11,000.00 |
| Saturday Box Lunch | \$1,000.00 | \$0.00 |
| PSFQP Banquet | \$30,000.00 | \$35,000.00 |
| PSFQP Additional | \$4,500.00 | \$4,500.00 |
| Sunday Breakfast | \$1,000.00 | \$1,100.00 |
| Misc. Meals | \$500.00 | \$500.00 |
| Miscellaneous | \$100.00 | \$100.00 |
| Photographer | \$300.00 | \$200.00 |
| Postage | \$500.00 | \$300.00 |
| Printing | \$6,000.00 | \$6,000.00 |
| Officer, Reg, Guest Rooms | \$7,000.00 | \$6,000.00 |
| Security Rooms | \$800.00 | \$550.00 |
| Seminars \& Speakers Rooms | \$2,000.00 | \$2,000.00 |
| Hospitality Room | \$1,200.00 | \$1,200.00 |
| Sound Rooms | \$1,500.00 | \$1,500.00 |
| Judge Rooms | \$0.00 | \$0.00 |
| Sound | \$18,500.00 | \$19,000.00 |
| Signs | \$250.00 | \$200.00 |
| Supplies | \$300.00 | \$350.00 |
| Trade Show Booth | \$24,000.00 | \$24,000.00 |
| Trade Show Sticker Game | \$1,000.00 | \$1,000.00 |
| Trade Show Extra | \$500.00 | \$250.00 |
| Trade Show Power | \$4,000.00 | \$3,000.00 |
| Transfer to Scholarship | \$6,000.00 | \$6,000.00 |
| Transfer Out | \$17,750.00 | \$30,000.00 |
| Queen Registration | \$7,200.00 | \$7,200.00 |
| TOTAL CONVENTION EXPENSES | \$205,000.00 | \$220,200.00 |

