

DATES TO REMEMBER

— 2019 —

January 6 -12

- 103rd PA Farm Show

January 23 -26

- 107th Annual Convention

April 11—13

- IAFE Zone 1 Conference Rockland MA

February 15

- Baking Contests intent to participate due

February 28

- Queen Competition intent to participate

- FAIRTALK material for March issue due

March 25 (week of)

- 1st Quarter FAIRTALK emailed

April 18

- PSACF Board Meeting

April 24

- PSACF Zone 4 Mtg. - TBA

April 25

- PSACF Zone 3 Mtg. - Huntingdon County Fair

April 26

- PSACF Zone 1 Mtg. - Christ the King Manor

April 27

- PSACF Zone 2 Mtg. - Tioga County Fair

May 31

- FAIRTALK material for June due

June 24 (week of)

- 2nd Quarter FAIRTALK emailed

September 15

- Baking Contest checks (Angel Food)

August 31

- FAIRTALK material for September due

September 1

- Showcase apps. For 2020 Convention mailed

September 24 (week of)

- 3rd Quarter FAIRTALK emailed

September 30

- Zone Junior Fair Person nominations due to Zone

October 15

- Showcase apps. Due

- 2020 Request for Fair info material, PSACF Associate Dues Invoices, PSACF/PSSA Convention material, Trade Show apps. mailed.

October 17

- PSACF Board Meeting

October 23

- PSACF Zone 4 Mtg. - TBA

October 24

- PSACF Zone 3 Mtg. - TBA

October 25 - PSACF Zone 1 Mtg. - Christ the King Manor

October 26 - PSACF Zone 2 Mtg. - TBA

November 1

- Fair Person Of the Year apps. Due

- Communications Competition apps due

- Queen Competition Applications due

November 15

- Reimbursement apps.—Fair Fund due

- Baking Contests Summaries due

November 30

FAIRTALK material for December issue due



VOL. 32

December 2018

NO. 4

“WE DO WHAT WE LOVE”

BY: KEVIN D. BIEBER

Did you ever have someone ask you, why you are involved in your fair, why do you spend so many hours preparing, setting up and cleaning up? Did you ever have someone ask you why you would want the stress of doing what you do? Oh yes, and why during fair week are we first to arrive on the fairgrounds early in the morning and the last to leave late at night? To most, that answer is easy, it's simply because we love what we do and we do what we love !! However, if you don't believe me, then I would encourage you to come to the “We Do What We Love” seminar on Thursday afternoon at convention. What I just mentioned above will be the topic of a seminar given by our IAFE speaker Jennifer Giesike from Missouri. Jennifer is a CFE and is the President / CEO of the Washington Area Chamber of Commerce and Manager of the Washington Town and Country Fair. Let's face it, I think everyone reading this article knows why they do what they do for your fair, but come hear what Jennifer has to say as I am confident she will inspire us even more to keep doing what we love to do.

As always, the seminar committee has put together a full line-up of seminars for you to choose from. As much as I would like to tell you to attend all of them, that is simply impossible. Between the seminars and the table topics, our goal is to provide as much learning experience as possible for you to take back to your fair.

Wednesday will start the day with Beverly Gruber putting together another Judge's School, please be reminded that you must sign up separately for Judge's School. Also on Wednesday we will hear about any changes in the Trucking Regulations as well as Maria Lucero of the Erie County Fair, Hamburg New York will present a seminar on STEAM at the Fair. I can read your mind saying “STEAM”, wonder what that is about”. Well, guess you will have to plan to be in Hershey on Wednesday afternoon to find out. OK, yes, just read the description in the pre-convention agenda.

Continued next page — “We Do”

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FAIRTALK published four
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From Previous Page — “We Do”



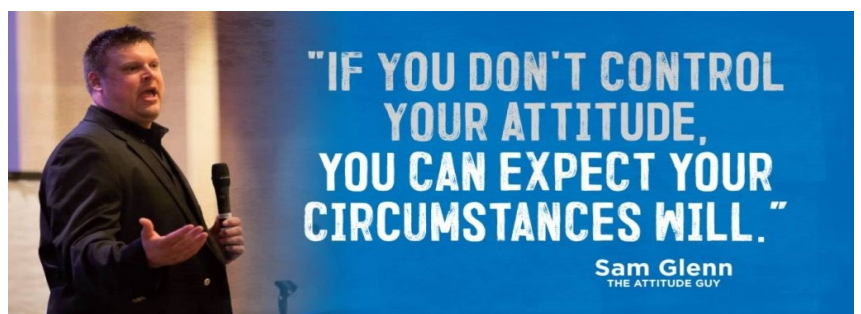
Thursday morning we will once again become energized by our keynote speaker Sam Glenn. I am looking forward to hearing Sam's keynote as watching him on video was just amazing. So rise and shine on Thursday morning and head to the Chocolate Ballroom for Opening Ceremonies. Aside from the Jennifer's seminar that we

spoke about at the beginning of this article, we also have representatives from the SouthCentral Task Force Ag Subcommittee back again. This time they will have a panel discussion on “What Could Shut Down Your Fair” and “Activists’ Tactics and How to Prepare”.

Friday we will have David Feimster of F & F Production LLC who will also discuss some more information on Animal Rights Activists. Although this is similar to what is being presented on Thursday afternoon, it will still provide some different insight. We were also asked to have an additional seminar on this subject for those that cannot attend the convention until Friday. That afternoon Karen Dobson and myself will update you on the Special Baking Contest and discuss any changes that may be taking place. There is another seminar that is currently being finalized for Friday afternoon as well.

Saturday morning I encourage you to rise and shine for some seminars and a chance to win a gift card. Back again this year is the drawing at each Saturday morning seminar for those of you who arrive at the beginning and stay until the end. The seminars for you to choose from include “Fair Funding Overview” by our own Fair Fund Administrator Tracy Barone. We will also have someone from the PA Dept. of Agriculture present any changes in the food safety program. Finally, is your fair up to date with technology? We have a seminar scheduled to present and answer questions on how your fair can use technology to accept payments.

As you can see, another fun filled line-up of seminars. Plan to arrive Wednesday and stay until Saturday and partake of as many educational seminars as you can. I will see you in Hershey !!!



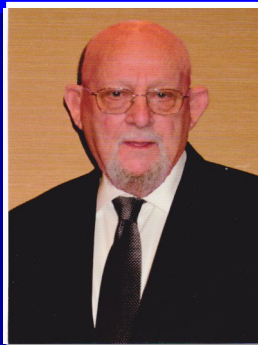
Dr. Sally Nolt Honored with Heritage Award

SAN ANTONIO, TX — November 26, 2018 — Today at the International Association of Fairs and Expositions (IAFE) 128th Annual Convention, Dr. Sally Nolt of the Elizabethtown Fair in Elizabethtown, Pa., was one of five volunteers presented with the Heritage Award, sponsored by Haas & Wilkerson Insurance. Carol Porter of Haas & Wilkerson Insurance announced and presented the awards to the recipients, who were nominated by their fairs' staffs and/or board members. The awards recognize the achievements of outstanding fair volunteers.

Dr. Nolt served as a teacher for 37 years and carried her love of children and education into her service at the Elizabethtown Fair. When the Elizabethtown Jaycees held the first Elizabethtown Fair in 1973, Dr. Nolt was a Jaycette and co-chaired the only food stand at the fair for several years.

As the fair grew, she began helping with competitive exhibits, working with setup, tear down, exhibitor registration, and judging. She formally became a member of the fair committee in 1983 when she was elected director and secretary, where she still serves today. During the fair, Dr. Nolt is on the grounds each day from start to finish. She can be found in the office guiding volunteers, counting out ribbons, and dealing with daily issues, recording for an auction or contest, meeting with radio and television personnel, or encouraging an exhibitor.

In 1990, the Elizabethtown Fair nominated Dr. Nolt to serve as director on the board of the Pennsylvania State Association of County Fairs (PSACF). She was elected to be one of six directors representing Zone 4 in Pennsylvania and remains in service of that board today. During that time, she has served as Zone 4 secretary for four years and then as chair. In 2017, she was elected to serve as vice president of PSACF for a two-year term. She will serve as PSACF president for 2019-2020.



From our President

The 2018 Fair season has come to a close. Many of you had weather issues to deal with, long periods of heavy rain and or extreme heat. We as Fair people have made the best of Mother Nature and we

are looking forward to next year.

As my term as your President is also coming to a close, I want to thank everyone for their hospitality extended to my wife and I as we visited many of your Fairs and zone meetings. We could not visit as many as we wished, however next year we will be continuing our visits.

Now that the elections are over it is time to introduce yourself to all of the legislatures. Thank the returning members for their support and encourage the new ones to support the Fairs.

Now is the time to be planning your visit to the annual convention, January 23rd thru 26th at Hershey. Hopefully you have made your room reservations, as the room block is now filled. Every Fair should have someone attend. Sam Glenn will be our opening ceremony speaker on Thursday. Every day there will be seminars and round tables. Saturday concludes with the Queen's Coronation. There is always something new to be learned. While there be sure and visit the trade show, and do as much business as possible with them.

I close with the 2019 theme – Fairs Feature Agriculture.

Dave

FAIRS
feature
AGRICULTURE

Fair Person and Junior Fair Person Awards

ZONE 1



Sherman Allen presenting Mitchell Kerr from the Butler Farm Show the Junior Fair Person award.



Sam Zaffuto presenting Ruth Covert from the McKean County Fair the Fair Person award.

ZONE 2



Dale LeVan presenting Tyler Mackneer from the Mifflin County Youth Fair the Junior Fair Person award.

ZONE 3



Shari Wright accepting the award for Lexie Ferruolo Derry Township Agricultural Fair the Junior Fair Person award, from Debbie Stephenson.



Debbie Stephenson presenting Ruth Trumbetta from the Westmoreland Fair the Fair Person award.

ZONE 4



Above Eric and Jarylynn Schlegel accepting on behalf of Kelsey who is at the National FFA Convention rubbing elbows with Garth Brooks the Junior Fair Person Award from Kevin Bieber.

Congratulations

On the right Zone 4, Kevin Bieber presenting Kenny Dobson from the Kimberton Fair the Fair Person award.





2018 Junior Fair Person

- C. Sherman Allen

Kelsey Lynn Schlegel from the Oley Valley Community Fair.

Kelsey is an exceptional young lady who has been a volunteer and exhibitor at the Oley Valley Community Fair for quite some time.

Kelsey has "grown up" with the fair as her par-

ents and grandparents are very active and encouraged her at a young age to get involved. Kelsey took that encouragement and built upon her involvement to include being the Oley High School Chapter FFA representative at the fair meetings, organizing and running the FFA Farmer For a Day Tent at the fair, helping in various food stands, being involved in the set up and tear down of the fair as well as leading the charge to bring Line Dancing to the fair on a Friday evening. This task alone included a presentation to the fair board as well as organizing the whole event herself. Much to the surprise of the Fair Board, this activity has become a very popular event on a Friday evening of the fair. During the fair, Kelsey also became very active in helping to run the tractor pulling events and served as a statistician and runner for the pulls. Her expertise with computers, were also used as she registered the pullers. Overall, Kelsey is one of those individuals that are

always willing to help wherever she is needed and most importantly is not afraid to take charge of anything that would benefit the fair or community.

Kelsey's community involvement does not stop at the fair. Kelsey is very active in the community by volunteering her time at the annual Christmas in the Valley event, her church, vacation bible school and her heart is very dedicated to an organization called Ryan's Hope. Simply put, this is an organization that fundraisers for children with cancer, specifically Diffuse Intrinsic Pontine Glioma. Her tireless efforts here are spent at many fundraisers, some of which she organizes.

Kelsey is a 2018 graduate of Oley Valley High School and is in her first year at Penn State, Berks Campus. She is studying Food Science, an interest that caught her attention in the FFA program as well as from the fair when she helped in the various food stands. During her tenure in FFA, Kelsey was the Chapter Secretary and Reporter as well as received numerous Regional, State and a National award. Kelsey was an Honors Graduate and also participated in softball and field hockey where she was also an exceptional athlete.

Note: Kelsey will be honored at the Saturday Coronation Ceremony, receiving 2 banquet tickets and a night stay at Hershey furnished by PSACF.

All of our Zones submitted very outstanding Young People.

Zone 1 —Mitchell Kerr

Zone 2 —Tyler Mackneer

Zone 3 —Lexie Ferruolo

To view and order pictures taken at the PSACF and PA Showmen's Convention go online to;

www.PSACF19.photoherald.com

the password is: 2019

For the Entertainment Showcase; www.Showcase.photoherald.com
password: 2019

PHOTOGRAPHY BY

TIM MCGOWAN STUDIO

WWW.TIMMCGOWANSTUDIO.COM



717-866-9094

weddings, portraits, conventions and events, aerial photography of your fair or property AND our photo booth....always fun!

Welcome New State Directors

Elected at their Fall Zone Meetings:

Jim Reed Zone 1

Ben Haagen Zone 2

Jana Malot Zone 3

2018 Msgr. John W. Mignot/ PSACF Memorial Scholarship Awards

Submitted by Dr. David Reese

There were 17 applicants for the 2018 Mignot PSACF scholarships. Zone III submitted their quota of six. Zone I with two entries, Zone II had 4, and Zone IV entered five.

Austin Brown from the Crawford County Fair attending Penn State University majoring in Animal Science. "Ultimately, during my time exhibiting and volunteering at the Fair I have built life-long friendships and have been provided with countless learning experiences. These opportunities have not only helped me to grow my involvement in the sheep industry as a Director of the Texel breed, but are also valuable resources that I have taken with me to Penn State where I will serve as the Vice President of Penn State's collegiate Farm Bureau. Rather than food and games, the Fair was always a place of countless development opportunities just waiting for me.

Katrina Bliss with the Huntingdon County Fair attending Rensselaer Polytechnic Institute majoring in biomedical engineering with a concentration in prosthetic design. "Every experienced climber knows that to climb a mountain, one must be fit, physically, and mentally prepared, and ready for a challenge. To scale the mountain, it takes determination, grit, and unfailing responsibility. Looking back on my time as an exhibitor at the Huntingdon County Fair, I find it fitting to compare my experiences with that of a climber on his journey to the peak of the mountain."

Madeline Kauffman from the Oley Valley Community Fair planning on attending Elizabethtown College with an interest in Accounting. "I have learned of the hard work and dedication that it takes to host a successful event such as a fair that is run entirely on volunteers. Understanding this will help me in my future as I aspire to become a Certified Public Accountant and volunteer with non-profit organizations. My involvement with the local fair has allowed me to learn about non-profit organizations."

Lexie Mooney with the Greene County Fair with intentions of attending the West Virginia University to study Nursing and becoming a nurse anesthetist. "It takes a lot of hard work and dedication to become a nurse, and I learned all about hard work and doing my best as a 4-H member. A nurse has to take care of patients every day, make sure they stay healthy and allow them to have their best possible future. Throughout my years in 4-H I have learned to do this with my animals".

Madeline Musser associate with the Elizabethtown Fair attends the Penn State University Harrisburg Campus majoring in Agribusiness Management. "Growing up showing and exhibiting animals has given me a passion for agriculture. I enjoy the process of working with an animal so it is ready for the fair. In the show ring I have learned many different things: to be patient, to be respectful and to always be grateful. Showing livestock at the Elizabethtown Fair has given me a passion for agriculture and a desire to make it a part of my life and career. All my experiences at the Elizabethtown Fair have given me a great start toward my career in agriculture.

Emma Spackman from the Centre County Grange Fair attending Penn State University with a major in Early Childhood and Adolescent Education and a minor in Special Education. "When I became eligible for 4-H, I learned how to raise and train market lambs for showing. Having to care for animals every day taught me self-discipline, organization, and time management. Self-discipline will help me achieve my goals in life as sacrifices will definitely have to be made. With my degree I hope to teach students, preparing them for their futures and instilling the same lessons I have learned throughout my time in 4-H."

STICKER GAME

Kevin Bieber

Be sure to play the popular "Sticker Game" sponsored by the state fair board. Attendees are encouraged to collect stickers throughout the Trade Show which then makes them eligible for wonderful prizes on Saturday afternoon's drawings. The Trade Show is open Thursday and Friday 10:30 – 4:00 and 9:00 – 12:00 on Saturday.



107th ANNUAL CONVENTION

PA State Association of County Fairs and

PA State Showmen's Association

The Hershey Lodge & Convention Center, Hershey PA

Wednesday - Saturday, Jan. 23 - 26, 2019



HOTEL RESERVATIONS

2019 Convention reservations will now be accepted by the Hershey Lodge.

Deadline is December 23, 2018. For lodging:

phone 1-800-HERSHEY (717-437-7439) or online at <https://book.passkey.com/go/PSACF2019>. All Queen Candidates must use the Fair Queen Contestant Hotel Reservation Form, and the Credit Card Authorization form. Rooms will be available by 4:00pm and check out at 11:00am daily for all.

CONVENTION REGISTRATION

ADVANCE REGISTRATION is essential to the smooth operation of the convention. Registration is:

\$30 (received on or before December 15, 2018)

\$50 (received after December 15, 2018)

MEALS

Meal(s) that are purchased are not refundable; there will be a bulletin board near the registration area for you to place a "for sale" notice if you wish to resell them. A limited number will be available for purchase at convention.

TENTATIVE CONVENTION SCHEDULE

Wednesday, January 23, 2019

MEALS ON YOUR OWN-ALL

9:00am-1:00pm "Serv-Safe" (see newsletter article for details – PA Showmen or fairs who are members of PA Showmen [1 person per fair] may register; others to be considered after deadline if space available)

11:00am-5:00pm Registration Desk Open

12:30pm Judging School Orientation Session

1:20pm – 2:30pm First Session of Judging School

2:35pm – 3:55pm Second Session of Judging School

2:00pm-4:00pm Seminar – "Trucking Regulations Update"

2:00pm-3:30pm Seminar – "Imagination, Innovation & Ingenuity"

3:15pm-4:15pm Table Topics 9, 10

4:00pm-8:00pm Enter Communication Exhibits

Trade Show Set-up

4:45pm PSSA Board Meeting

4:45pm PSACF Board Meeting/Reorganization to follow

6:30pm-10:00pm ENTERTAINMENT SHOWCASE

Thursday, January 24, 2019

MEALS ON YOUR OWN-BREAKFAST & LUNCH

8:00am-5:00pm Registration Desk Open

8:00am-9:00am Enter Communication Exhibits

8:00am-10:30am Trade Show Set-up

8:30am-9:00am First-Timers Session

9:00am-9:30am Opening Entertainment

9:30am-10:45am Opening Ceremony

Keynote Speaker – Sam Glenn

10:30am-4:00pm Trade Show Open

Communication Exhibits Open

(Badge Required)

10:30am-4:00pm PA Dept. of Agriculture display, etc.

1:00pm-2:30pm Seminar – "We Do What We Love"

1:00pm-3:15pm Spouse Program - "Bag & Basket" Bingo

1:15pm-2:15pm Table Topics 4,14,15

1:30pm-3:00pm

2:45 -4:30pm

3:15pm-4:15pm

4:00pm

5:30pm

5:45pm

6:15pm

6:45pm

Meeting – Sire & USTA

Seminar – "What Could Shut Down Your Fair? Activists' Tactics and How to Prepare"

Table Topics 3,6,7

Associates Gathering

PSACF & PSSA Board

Group Photos

Hospitality Time & Cash Bar

PSACF ANNUAL BANQUET

Dinner (reserved seating-ticket required-\$34)

Friday, January 25, 2019

MEAL ON YOUR OWN-LUNCH

7:30am-5:00pm

7:30am

9:15am-11:00am

11:00am -

10:30am-4:00pm

10:30am-4:00pm

12:30pm-2:00pm

1:00pm -2:15pm

2:00pm-3:30pm

2:00pm-3:30pm

2:15pm-3:15pm

2:30pm-3:45pm

3:15pm-4:15pm

6:15pm

6:45pm

Registration Desk Open

COMMUNICATIONS BREAKFAST

meal (served) 7:30am; awards 8:15am-9:00am (ticket required-\$19)

Memorial Service / PSACF Annual Meeting

Fair Advisory Committee Meeting

Trade Show Open

Communication Exhibits Open (Badge Required)

PA Dept. of Agriculture display, etc.

Table Topics 19

Seminar- "Animal Rights Activists"

Seminar – "Special Baking Contests"

Spouse Program – "Frilly Wreath Making"

Table Topics 8,11

Seminar - "FFA Youth Panel Discussion"

Table Topics 2,12,13

Hospitality Time & Cash Bar

PA SHOWMEN ANNUAL BANQUET

(Reserved seating-ticket required-\$39.50)

Saturday, January 26, 2019

MEAL ON YOUR OWN-BREAKFAST

7:30am-5:00pm

9:00am -10:30am

9:00am-10:30am

9:00am-10:00am

9:00am-Noon

9:30am-11:00am

9:30am-10:45am

10:30am-11:30am

11:30am-12:30pm

Noon-12:30pm

Noon

[followed by drawings at 12:30pm]

2:45pm-4:15pm

4:30pm

6:00pm

Registration Desk Open

Seminar – Fair Funding Overview

Seminar – Food Safety Updates

Table Topics 1,5

Trade Show Open

Communication Exhibits Open (Badge Required)

Seminar – "Adoption and Growing Fair Technology with Point-of-Sale"

Spouse Program – "Gifts, Gifts, Gifts"

Table Topics 16,17

PSSA Annual Meeting

Communication Exhibits Released

BOX LUNCHEON

(ticket required-\$18)

Auction Drawings - Winner must be present

Family Feud

Mass

QUEEN CORONATION BANQUET

(Reserved seating-ticket required-\$39)

Sunday, January 27, 2019

8:00am

PSACF Exec. / Conv. Breakfast

TABLE TOPICS

1. Organizing Your Scrapbook -- *Linda Wolfe & Laura James*
2. What's New at Your Fair, and How do We Keep Our Current Fairgoers while Attracting the Young Crowd? -- *Greg Hallstrom*
3. Natural Disaster, Now What? -- *Cathy Jenkins*
4. Animal Health Rules -- *Drs. Elizabeth Santini & Tony LaBarbera*
5. Budgets and Fiscal Planning -- *Dale Bliss & Steve Carr*
6. Technology and Connectivity at Your Fair -- *Matt Naylor*
7. Electric for Fairgrounds -- *Chris Nehrig*
8. Organization of Fair Office and Updating Systems -- *Sharyl Vaughn*
9. Passes and Wristbands -- *Jim Reed*
10. Aging Boards & Planning for Transition to New Members -- *Darwin Kitner & Paul Britcher*
11. How to Advertise Your Fair on a Shoe String Budget -- *Dana Lape, et al.*
12. Sponsorships for All Volunteer Fairs -- *Steve Carr & Dale Bliss*
13. Treasurer Reports and Book Keeping in the Technology Age -- *Cody Stevenson*
14. Exhibits Declining...How can We Increase Our Numbers? -- *Kevin Bieber*
15. Are You OSHA Audit Ready? -- *Donna Kramer*
16. What Effects the Bottom Line for Concessionaires and Fairs -- *Kathy Ross*
17. Sound and Public Address Systems -- *Craig Studenroth*
18. PA Fair Fund -- *Laura England & Tracy Barone*

SEMINARS

Judging School

Session choices for this year are as follows:

- Baked Goods
- Grain, Hay and Eggs
- Photography
- Needlework & Needle art
- Handcrafts
- Queen Contests

Serv-Safe

The Food Safety updates will be presented by Paster Training, Inc. Paster Training Inc.'s trainers are the best and most passionate in the business. We are thrilled about the opportunity to provide your association members with a 4 hour food safety review session and proctoring of the ServSafe examination.

Trucking Regulations Update

A representative from the Pa. Motor Truck Association, located in Camp Hill, Pa. will give the latest updates for the industry.

Keynote Speaker, Sam Glenn

Sam Glenn has been named one of the top 100 best speakers today. He is known for his energizing approach to re-charge you and your team. He is rooted in his belief that keeping a positive outlook in any situation is essential to finding success and fulfillment in life. The self-proclaimed "Attitude Guy" studied marketing at Saint Xavier University until 1995. After losing everything in a fire, Sam decided to take his story of overcoming adversity on the road and traveled to different cities to take part in speaking engagements.

Special Baking Contests

Presented by Kevin Bieber (Oley Valley Community Fair) and Karen Dobson (Kimberton Community Fair)

This is the annual seminar to update everyone who runs any of the Special Baking Contests at your fairs. This is also the perfect time to come and ask questions regarding any of the contests.

Family Feud

Canceled

Fair Funding Overview

Presented by: Tracy Barone, PA Department of Agriculture, Fair Fund Administrator

In this session we will discuss the fair funding scenario for the current year, review program requirements, and talk about the newly developed E-Grants system that we will use next year to collect the Fair Reimbursement and Capital Improvement Grant applications.

Food Safety Updates

Changes and Updates from the PA Dept. of Agriculture.

Imagination, Innovation & Ingenuity

Presented by Maria Lucero, Erie County Agricultural Society, Erie County Fair, New York

S.T.E.A.M. at the Fair- Fairs have always been the leaders in showcasing new technologies and inventions. Being a fair in the 21st century is an even bigger reason to be at the forefront of showcasing what's "new", and connecting the community with the labor gap and the tools to reach for jobs in Science, Technology, Engineering, Arts and Mathematics. The Erie County Fair created the IHub and brought together some of the best interactive displays to ignite imagination, foster ingenuity, and showcase the commitment to Innovation.

See "Seminars" next page

Maria is part of the team at the Erie County Fair, Hamburg, NY where she plays an intricate part in helping put together the IHub exhibit. Maria began her journey in the Fair industry in 2011 at her home fair, the Wisconsin Valley Fair, in Central Wisconsin. She believes fairs will always be a place where community comes together, celebrates together, and learn together. Maria enjoys coaching basketball, cheering for her favorite sports teams, and is an avid bow hunter.

We Do What We Love

Presented by: Jennifer Giesike, CFE; Washington Town & Country Fair, Missouri

Have you ever had someone ask you why you do what you do? Perhaps someone is outside the fair industry who can't understand why you put in countless, sleepless hours for a once a year event. It's fun, right? We do what we love and let's face itthere is a lot to love about our fairs and expositions. This keynote focuses on reenergizing our love and passion for our events.....making it easy to respond, "I do what I love!"

Jennifer Giesike, CFE is President / CEO of the Washington Area Chamber of Commerce and Manager of the Washington Town & Country Fair. She has been with the Chamber for 17 years. Jennifer oversees the day to day operations of the Chamber and the Fair, which include entertainment contracts, sponsorships, scheduling, finances, volunteers, and working closely with a 24-member Fair Board and a 16-member Chamber Board. She has chaired many of the committees for the IAFE and served as Zone 5 Director (2009-2011). Jennifer was awarded the first IAFE YP Rising Star Award in December 2009. In her spare time, she enjoys spending time with her husband, Chad and daughter, Hallie, working on the family farm, playing competitive volleyball, and coaching a select volleyball team.

What Could Shut Down Your Fair? Activists' Tactics and How to Prepare

Panel Discussion by the SouthCentral Task Force Ag Subcommittee, Pennsylvania

Panelists:

John Sancenito, president and co-owner of Information Network Associates, Inc., an international investigative and corporate consulting firm

Duane Haglegans, Assistant Professor at
Millersville University in Emer-
gency Management

Linda Spahr, PSU Extension 4-H Science
Educator in York County

Dr. Gregory Martin, PSU Extension

Description: There are many emergencies or crises to prepare for related to animal welfare and human safety at a fair. This breakout session will address the topics of what could shut down your fair related to animal diseases, quarantine considerations, and intentional disruptions as a form of protest. We will discuss current tactics of animal activists, what you have to allow, how you can prepare, and how to potentially identify activists ahead of time. We will also provide an updated Emergency Planning Template to attendees.

Dr. Duane Hagelgans has been involved in the emergency services for over 30 years. He has been working and volunteering in the field of emergency management for over 14 years. He retired in 2011 from the City of Lancaster, Bureau of Fire. He holds an A.S. in Fire Science Technology from Harrisburg Area Community College, a B.S. degree in Occupational Safety from Millersville University and Juris Doctorate from Widener University School of Law. Duane currently serves on the South Central Pennsylvania Counter Terrorism Task Force (SCTF) and the Lancaster County Emergency Management Agency. He is an assistant professor at Millersville University and has taught numerous emergency management courses for the Department of Homeland Security. He specializes in the area of public information and emergency response. He is currently researching better methods to teach emergency preparedness to school age children.

Dr. Gregory Martin serves as the Extension Educator in Poultry in Pennsylvania. His expertise includes poultry health, poultry diseases, poultry production best management practices and is well versed in emergency response and preparedness. Dr. Martin has his undergraduate degree in Poultry Industry from Cal Poly, San Luis Obispo, CA; his masters in Business Administration from Cal Poly, and he received his Doctor of Philosophy in Poultry Science

See "Seminar cont'd" next page

Continued from "Seminar cont'd" previous page

from Texas A&M University in 1999. He not only serves Pennsylvania, but also has many responsibilities at the national level related to poultry science education. Gregory is the Coordinator for the Lancaster County Animal Response Team.

John Sancenito: (forthcoming)

Linda Spahr has been a Penn State Extension Educator for 23 years and was involved in the swine industry for 15 years after graduation from college. She grew up on a farm and has a strong desire to keep farms in Pennsylvania prosperous and safe. She is a member of the south Central Task Force and for years was the person kicking tires asking "where is agriculture in this scenario." She likes to learn about new threats and new ways to mitigate those threats. Linda works with 4-H members the Penn States Livestock/Dairy youth team to provide educational programs for youth. Linda is married and has two grown children.

Animal Rights Activists

Presented by: David Feimster – F & F Production LLC
If you have not had "Animal Rights Activists" at your fair, it's only a matter of time. Activists come in all shapes and sizes, and will come at you in many different ways. This program is designed to help you know your rights, the law and be prepared.

David Feimster is the owner of F & F Production LLC, providing animal shows to the fair industry for the past 35 years. He was also a teacher of Technology and Robotics for 32 years in Jackson Township Public Schools, Jackson, NJ (Retired). In 2006 David was name Jackson Township Teacher of the Year and 2007 State of New Jersey Technology Teacher runner-up. He is currently an active member of the Ocean Fair County (NJ) and a Director for the Maryland Association of Agricultural Fairs and Shows.

FFA Youth Panel Discussion

FFA students from the Butler Farm Show and the Manheim Community Farm Show will discuss their participation in their local fairs. Getting our youth involved in our fairs is critical for the long-term health of fairs throughout the state. Both communities have involved youth through the creation of junior fair boards and encouraging participation

through FFA and 4-H involvement. The panel of young men and women will share some ways they become involved including social media, joining standing committees, running a children's farm show, and injecting new ideas into their organizations. Join them for discussion and a Q & A session about engaging our youth for tomorrow's fairs and farm shows.

Adoption and Growing Fair Technology with Point-of-Sale

Presented by Matt Naylor, Systems Administrator, Penn State University

As a new generation of technology adopters makes their way to your fair with credit cards and mobile payment devices, are you prepared to accept them? Research suggests fairgoers who expect to be able to use a credit card is increasing year-over-year. Accepting credit card payments can be a training and logistical nightmare without the right framework before, during and after implementation. In this seminar, we will discuss all the technical and non-technical considerations for adopting a point-of-sale system that will benefit and grow your fair.

Matt Naylor has been a volunteer with the Huntingdon County Fair for the past ten years, while also volunteering with the Centre County Grange Fair for the past three years. Matt is a technology professional from the State College, Pennsylvania area. He works at Penn State University full-time as a Systems Administrator and performing general IT consulting on the side. Matt grew up in rural Adams County, Pennsylvania and is a 2009 graduate of Juniata College in Huntingdon, Pennsylvania. In his spare time, Matt is an avid Penn State football fan, traveler and bowler. He is very passionate about the benefits that technology can bring to the Fair business, and is excited to share that passion and experience with you.

The Fair Advisory Committee

will hold a meeting at the 2019 PSACF Convention on Friday, January 25 at 11:00 a.m. in Magnolia A-D. The primary focus of the meeting will be the Fiscal Year 2018-2019 Capital Improvement Matching Funds Grants.

STILL TIME TO REGISTER

JUDGES SCHOOL SCHEDULED

On Wednesday, January 23, 2019 the Pennsylvania State Association of County Fairs and the Pennsylvania Farm Show will host a Judge's School during the Pennsylvania State Association of County Fairs Convention at the Hershey Lodge and Convention Center. You may choose two breakout sessions to attend.

The day starts at 12:30 PM with an orientation session on ethics in the judging process. This is followed by the six sessions.

Session choices for this year are as follows. Presenters will be announced at a later date.

- | | |
|---------------|-----------------------------|
| • Baked Goods | • Grain, Hay and Eggs |
| • Photography | • Needlework and Needle art |
| • Handcrafts | • Queen Contests |

The first session is from 1:20 - 2:30 PM and the second is from 2:35 - 3:55 PM.

The fee for the school is \$10.00 per person.

At the conclusion of the sessions a certificate of attendance is given to all participants who complete the program.

By mid-February the "PSACF Suggested Judges List" is compiled and goes online on the Fair Association website, www.pafairs.org. Many fairs have found it very helpful in finding qualified judges.

If you are planning to participate in Judges School, you need to pre-register and send your payment by January 11, 2019. Send your name, address, phone number and e-mail to Beverly Gruber, P.O. Box 5, New Tripoli, PA 18066. If you prefer, registration may be called in. Phone 610-767-5026 or email lowhill@rcn.com or b.gruber@rcn.com.

Judge's School Registration

Name_____

Address_____

City, State, Zip _____

Phone_____Email_____

If affiliated with a fair, give name of fair: _____

Number of People _____ @ \$10.00 = \$_____ (list additional names below)

Return form and check **payable to Beverly Gruber** • P. O. Box 5 • New Tripoli, PA 18066

Registration may be called in. Phone 610-767-5026. Please register by January 11, 2019.



PSACF Association Update

2019 Theme

The 2019 Fair season theme and for the fair display at the 2020 Convention, is "Fairs Feature Agriculture!". A logo to use with the theme is on our website.

Recent Mailings

All mailings for the last quarter of the year have been completed. Fairs were given at their zone meetings or mailed a 2019 Convention packet. The Annual Meeting and a Voting Delegate form were included. Associates were mailed a 2019 Convention packet, trade show packet, and dues notice. Those dues received by the Association office will appear in the 2019 Directory, those received after this newsletter will not appear.

Distribution of Material at Convention

Hershey Lodge and PSACF personnel will enforce the NO distribution of material (printed matter, CDs, tapes, etc.) on public tables in the Great Lobby, Chocolate Lobby and Chocolate Ballroom (except performing acts).

PSACF/Msg. John W. Minot Scholarship

The six recipients for 2018 in an article of this newsletter and on the Association's website. The 2019 scholarship material will be released early next year. Through the efforts of the Spouse program at our 2018 convention, and donations of a number of Fairs and individuals, the six scholarships were entirely funded.

2019 IAFE Zone 1 Conference

The conference will be held April 11-13 at The Samoset Resort in Rockport Maine. More information will be forth coming.

Banquet Entertainment

Our opening ceremony entertainment will be Mike Mine Country, keeping traditional country music alive... traditional country music at its finest! Our banquet on Thursday will have Terri Clark; In September 2018 Terri will be inducted into the Canadian Country Music Hall of Fame. The 3-time JUNO

Award winner also holds the honor of being the only Canadian female member of the legendary Grand Ole Opry. Prior to our banquet two strolling acts will be performing, Peanut The Elephant and Ripley's Magic. At the PSSA banquet, The Clarks will be performing. Early on, the Clarks were once described as a bunch of out of tune country hicks. They took irreverent offense to the comments, saying they were never country hicks.

Donation of prize baskets or auction items

A PLCB ruling will not allow alcohol products to be included in our baskets or auction items, without obtaining a license. Please do not include them, as they will be removed.

The PLCB generally considers charitable organizations to be selling alcohol if their fundraising activities include alcoholic beverage products. These organizations can only "sell" alcohol if they have a proper license or permit from the PLCB.

New Faces at Convention

Scott. A. Schmittle from Elizabethtown Fair will be our MC this year at the Opening Ceremony. Michael A. Froehlich, who has been our MC for a number of years, is relocating to Georgia. Fr. Ross Miceli from Sykesville Ag & Youth Fair will be conducting the Memorial Service.

Fair Advisory Committee Meeting

You will have an opportunity to see the committee in action at their meeting following our Annual meeting. Also the Department of Agriculture is seeking a replacement on the Committee. Please see article on page 14.

Hershey Rooms

Currently there is a wait list for rooms at the Lodge. The Comfort Inn will give us a group rate, mention the group as PSACF their number 717-566-2050.

Judging School

Bev has told me that there is still room and time to sign up for the Judging School.

Looking forward to seeing you in Hershey.

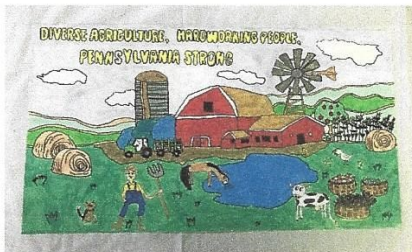
**Wishing you a very Merry Christmas and
A Happy New Year!**

Harry

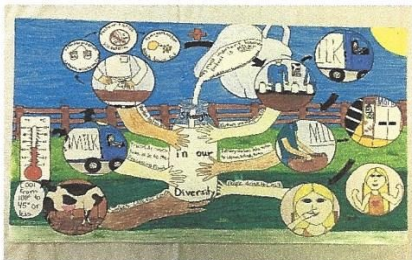
Prize winner in the Strength in our Diversity 2018 Fair Season Poster Contest.

-- Tracy Barone

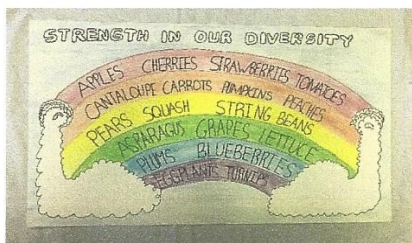
8-11 Poster Contest Winners



1st Place Lindsay Lipp Butler Farm Show



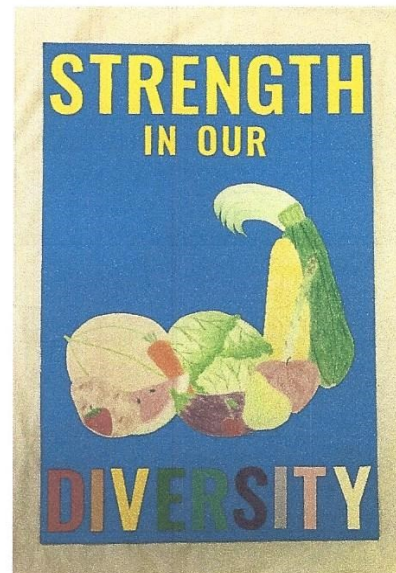
2nd Place Becca Hartman York Fair



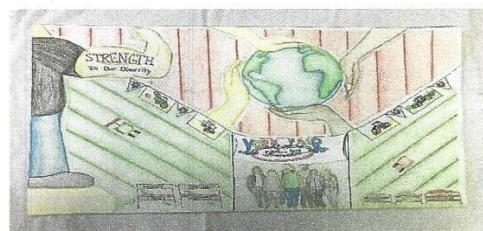
3rd Place Helen Wertz Montour-Delong
Community Fair



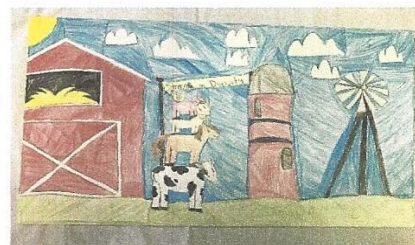
12-14 Poster Contest Winners



1st Place Lillian Wertz Montour-Delong
Community Fair

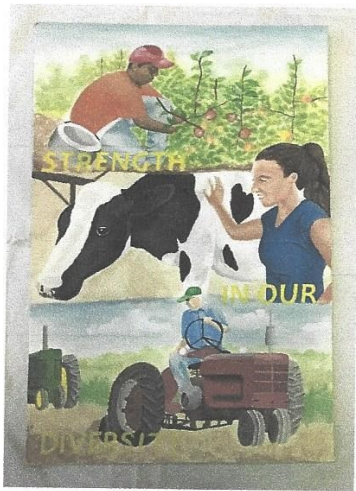


2nd Place Elizabeth Lonkart York Fair

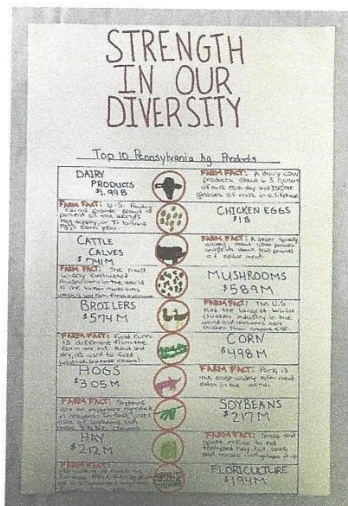


3rd Place Ellie Flynn Luzerne County Fair

15-18 Poster Contest Winners



1st Place Chloe Carroll York Fair



2nd Place Bradley Janusey West Alexander Fair



3rd Place Cody Sral American Legion County Fair

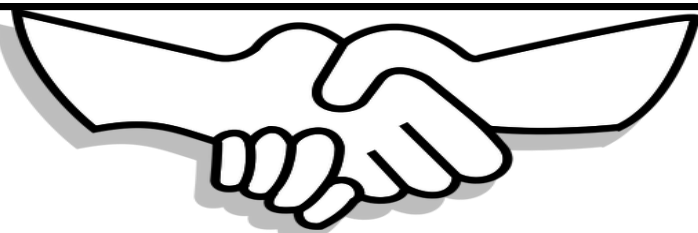
Pennsylvania Fair Advisory Committee Vacancy

The Pennsylvania Department of Agriculture is working to fill Jim Davis' seat on the Fair Advisory Committee. The Department is asking individuals from Zone 3 with an interest in serving on the Committee to submit letters of intent and resumes to Deputy Secretary Cheryl Cook, PA Department of Agriculture, 2301 North Cameron Street, Harrisburg, PA 17110 by February 28, 2019.

Fair Advisory Committee Meeting

The Fair Advisory Committee will hold a meeting at the 2019 PSACF Convention on Friday, January 25 at 11:00 a.m. in Magnolia A-D. The primary focus of the meeting will be the Fiscal Year 2018-2019 Capital Improvement Matching Funds Grants. At the December meeting, the Fair Advisory Committee recommended approval of the Priority 1 Capital Improvement Matching Fund Grant projects, which are normally funded at 50 percent of the total project cost, up to a maximum of \$25,000. This year the dollar amount of projects submitted exceeds the level of available funds. The Committee will meet to discuss funding projects at a lower percentage. Given the current funding scenario, Priority 2 projects will not be funded this fiscal year.





Welcome New Associates!

Food Concessions

JCH of Buffalo Inc

PO Box 344 2274 Main Street Collins NY 14034

Phone: (716) 868-0252 Phone 2: Fax:

WebSite: www.jchofbuffalo.com E-Mail: jchofbuffalo@gmail.com

Info: Family owned concession business.

Association

Lackawanna County Fair and Rec Auth

PO Box 4405 Scranton PA 18505-4405

Phone: (570) 207-5000 Phone 2: Fax: (570) 207-6500

WebSite: www.lackawannacountyfair.com E-Mail: countyfair@visitnepa.org

Info: County Agency created to produce and manage a county fair and related events. May 29 - June 2 2019.

Insurance

Vortex Insurance Agency, LLC

7400 W 132nd St, Suite 260 Overland Park KS 66213

Phone: (913) 253-1205 Phone 2: (913) 253-1210

Fax: (913) 338-1654

WebSite: www.VortexInsurance.com E-Mail:

sbusta@guaranteedweather.com

Info: Weather index insurance (rain, snow, temperature insurance)

Lights, Sound, Stage, Communications

Mystic Mountaintop Productions, LLC

300 Floyd Drive Kunkletown PA 18333 Phone:

(570) 664-2600 Phone 2: (570) 688-8861 Fax:

WebSite: www.mysticmountaintop.com E-Mail:

ino@mysticmountaintop.com Info: Lighting, sound, video - Production services, rentals, sales & installation.

Musical Attractions

The Music City Show Quartet

2105 Cages Bend Rd Gallatin TN 37066

Phone: (615) 299-6659 Phone 2: Fax:

WebSite: www.themusiccityshow.com E-Mail:

bev@themusiccityshow.com

Info: The energetic, Jam packed show featuring hit songs from multi genres & era's.

Smooth Opinion Band

773 Poplar Church Rd. Camphill PA 17011

Phone: (717) 462-1087 Phone 2: Fax: WebSite:

www.bandmix.com/smooth1238786 E-Mail:

rkirk195@gmail.com

Info: We are a classic Rock & Roll band covering Motown, Funk, & classic rock. Google SmoothOpinion or Facebook.



Rockport Maine April 11-13, 2019
The Samoset Resort

Fair Friends from Connecticut, Maine, Massachusetts, New Brunswick, New Hampshire, New Jersey, New York, Newfoundland, Nova Scotia, Pennsylvania, Prince Edward Island, Quebec, Rhode Island, and Vermont save the date!!!

More details at Convention.

IN MEMORY



Clark Scott Duncan, 70, of Meadville passed away Saturday, October 20, 2018. He spent his life promoting agriculture in Crawford County, being a leader of Blue Ribbon 4H Club for 35 years, Cochranon Community Fair President for 42 years, was on the Crawford County Fair Dairy Committee for many years, Crawford County Holstein Committee, Director of Crawford County DHA, and was honored to be the Grand Marshall of the 2018 Cochranon Community Fair Parade.



James Henry Davis, 85, of 6176 Shavers Creek Road, Petersburg, passed away at 9:18 p.m. Sunday, October 21, 2018, at his residence. Born April 3, 1933, in West Township, Huntingdon County. While teaching, farming and serving the church, he also committed his time and talents volunteering for numerous community, agricultural and educational related organizations. In the mid-1960s, he elected to board of the Huntingdon County Agricultural Association which sponsors the annual Huntingdon County Fair, serving as president from 2000 until his death.



James C. Scott, 69 of Hookstown passed away unexpectedly on Monday, December 3, 2018 at his home. Jim's second home was the Hookstown Grange #1980 and the Hookstown Fairgrounds. He was elected to the Hookstown Grange Executive Committee in 1997 and Chairman of the Hookstown Fair Board in 2005, both positions which he currently held. On the county level, Jim was recently elected as Master of the Beaver Pomona Grange and serves on the Executive Committee.



Bruce Alden Hills, 67, of Conneautville, passed away unexpectedly at his residence on December 8, 2018. He was actively involved with livestock at the Crawford County Fair and eventually joined the Crawford County Fair Board. Bruce was on the 4-H Advisory Board and a member of the Homeshow Baked Goods Department at the Crawford County Fair.



Charles N. "Charlie" Miller, 76, of Girard, passed away on Monday, December 10, 2018, at West Lake Woods, where he had recently resided, Charlie will be greatly missed by his family, which include his wife, Jeanne (Chiro) Miller, whom he married on December 23, 1967 in Girard.

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The Big E, Eastern States Exposition

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RISE AND SHINE FOR SATURDAY MORNING SEMINARS & WIN A \$100.00 GIFT CARD

By: Kevin Bieber

Getting up early on Saturday morning in Hershey and attending a seminar could result in winning a \$100.00 gift card. This year we are encouraging everyone to get up and moving and attend one of three Saturday morning seminars. Your attendance (must be on time for the start) will result in you receiving a ticket for a chance to win a \$100 gift card. Winner must also be present at the conclusion of the seminar when the winning ticket is picked. There will be 1 gift card winner at each seminar. So, rise and shine, get your coffee and head down to one of three great seminars that are lined up for the conclusion of our convention.

OVERVIEW

Pennsylvania lawmakers wrapped-up the 2017-2018 Legislative Session on November 30. Before breaking, lawmakers returned to Harrisburg to elect leadership teams for the new legislative session that starts in January. Republicans in the state House elevated Rep. Bryan Cutler (R-Lancaster) to succeed Dave Reed as state House majority leader and made Rep. Kerry Benninghoff (R-Centre) whip. Democrats re-elected Minority Leader Frank Dermody (D-Allegheny) and voted for Rep. Jordan Harris (D-Philadelphia) as whip – a reflection of the increasing numbers and growing influence of Democrats from the southeast within the House Democratic caucus. On the Senate side, Republicans and Democrats reelected the same members for top positions.

On January 1, 2019, the new two-year legislative session will begin with swearing-in ceremonies for the newly-elected legislators. Within the first few weeks of session, we anticipate that the committee chairs and assignments will be announced. For PSACF, we will be paying close attention to any House/Senate Agriculture Committee and Tourism Committee membership changes. Governor Wolf's inauguration will be held on January 15, and the annual budget address will be delivered on February 5. Due to the state's nearly \$2 billion deficit and changes in the Republican/Democrat caucus makeup, some speculate this could be another lengthy budget season. The new fiscal year begins on July 1, 2019.

2019 SPRING SESSION SCHEDULE ANNOUNCED

The Pennsylvania State House and State Senate have announced their 2019 Spring Session Schedules. For your information, below please find the schedules for the state House and state Senate. Both chambers will return to Harrisburg on January 1 for swearing-in day and then return back to Harrisburg on January 15. In total, the state Senate is scheduled for 38 days while the state House is scheduled for 52 days. Caucuses will be holding retreats with members to go over priorities for the new session. Among the topics that we expect lawmakers to revisit include further liquor privatization, redistricting reform, career and technical training, regulatory reform, broadband access, opioids, health care access and telemedicine.

SENATE SESSION SCHEDULE

January	1, 15, 16, 28, 29, 30
February	4, 5, 6
March	18, 19, 20, 25, 26, 27
April	8, 9, 10, 29, 30
May	1, 6, 7, 8
June	3, 4, 5, 10, 11, 12, 17, 18, 19, 24, 25, 26, 27, 28

The state Senate will hold budget hearings Feb. 19-21, Feb. 25-28 and March 4-8.

HOUSE SESSION SCHEDULE

January	1, 15, 16, 28, 29, 30
February	4, 5, 6, 19, 20, 21
March	11, 12, 13, 18, 19, 20, 25, 26, 27
April	8, 9, 10, 15, 16, 17, 29, 30
May	1, 6, 7, 8, 13, 14, 15, 22
June	3, 4, 5, 10, 11, 12, 17, 18, 19, 20, 24, 25, 26, 27, 28

The state House will hold budget hearings the week of Feb. 11-15, Feb. 25-28, and March 4-8.

PENNSYLVANIA'S FAIRS FUNDING

Governor Wolf will present his 2019-2020 state budget to the Republican-led General Assembly on **Tuesday, February 5, 2019**, with expected budget hearings to be held for three weeks following the address. Last year, Governor Wolf proposed \$4 million for Pennsylvania's fairs in the state budget. Over the next few months PSACF's lobbying team at Milliron Goodman will be meeting with key legislators and ask that you contact your local legislators on the importance of funding Pennsylvania's fairs.

SALES TAX EXPANSION

A six percent sales tax on admissions to amusement parks, fairs and other recreation-type businesses was considered by the state Legislature during past budget negotiations as well as negotiations on property tax relief. Milliron Goodman continues to be actively engaged on this issue. Next year Pennsylvania is expected to face fiscal challenges. As lawmakers look for ways to balance the budget or reduce property taxes, we will need your continued support. Taxing affordable family-friendly amusement is counterproductive. If ticket prices go up, more people will choose to stay home. Pennsylvania's fairs, festivals and amusement parks are economic drivers for every community of the Commonwealth. As always, please stay alert for updates.

See MG next page

MOBILE FOOD LICENSING LEGISLATION

Pennsylvania lawmakers wrapped-up the 2017-2018 Legislative Session on November 30. Nearly 4,000 bills were introduced this session. Any bill that did not become law will have to be reintroduced next session and begin the legislative process again. That includes the mobile food licensing language. As you know, to participate in events throughout the state, some mobile retail food facilities are subject to multiple licensing fees per year. This legislation would address the issue by utilizing the concept of an “operating base location,” which is essentially the area where trucks return regularly to restock, clean, etc. Mobile units would be required to pay food licensing fees based on the “operating base location” instead of fees from multiple jurisdictions. Last year, that legislation was introduced as HB 2518 and was referred to the House Agriculture and Rural Affairs Committee. We plan to ask Representative Doyle Heffley (R-Carbon) to reintroduce the co-sponsorship memo within the next couple of weeks and have the bill introduced shortly after. We need to have all members help advocate for the bill once its introduced. If legislators hear that there is a lot of support for the bill, then there is a better chance for this bill to start moving through the process. We will provide updates once the bill is introduced.

AMUSEMENT REGULATIONS

The Pennsylvania Department of Agriculture is planning to update regulations pertaining to amusements. The last time the regulations were updated was in the 1980s. At this time, the draft regulations are still in the very early stages. The Department plans to share the language with all stakeholders and the Amusement Ride Safety Advisory Board to get feedback before moving further. We understand there are a number of changes, including potential changes in ride fees. We will continue to keep you posted on the latest developments.

TOURISM FUNDING

[House Bill 1511/Act 109](#) was signed into law. This bill closes a loophole in the state's tax code to ensure fairness in hotel occupancy tax remittance. It requires online travel companies, like Travelocity and Expedia, to remit occupancy tax based on the final price paid by the consumer, rather than the lower wholesale rate. This is expected to generate an estimated 24 million dollars a year, which will now be used to promote statewide tourism.

GRASSROOTS ADVOCACY

There will be many new faces next year. This past election there were 38 open seats and 12 incumbent members lost reelection. Democrats picked up 11 seats in the state House and 5 seats in the state Senate. Even so, Republicans will retain control of both chambers in the PA Legislature. The Republican majorities are expected to be 110-93 in the House and 29-21 in the Senate next year compared to the pre-election majorities of 121-82 and 34-16. At Milliron Goodman, we spend a lot of time emphasizing the importance of getting to know your legislators and more importantly, making sure they know you. Your involvement in the legislative process is crucial to the future success and stability of Pennsylvania's fairs – whether opposing a tax or advocating for tourism dollars – we encourage you to get engaged.

CONTACT

If you have any questions regarding this legislative update or would like to get engaged in grassroots, please do not hesitate to contact us at 717.232.5322. We have an open door policy.



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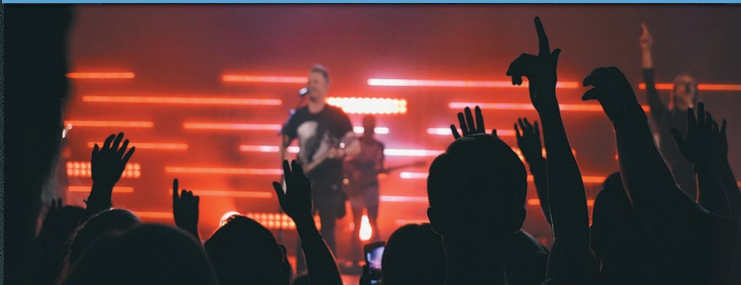
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SPECIAL BAKING CONTESTS

— Karen Dobson



The Special Baking Contests bring much value – they promote our sponsors – PA Preferred, Pennsylvania Egg Farmers and PSACF; they spotlight our competitive exhibits programs; they showcase PA agriculture; and they put a lot smiles on faces! Winning a Special Baking Contest is a big deal to your fair exhibitors!

Your fair's Special Baking Contest summaries were due by November 15, 2018. Fairs that submitted the forms will receive their special baking reimbursement checks based on the number of premiums actually awarded.

The 2018 1st place fair winners are now eligible to compete for the state title at the 2019 PA Farm Show. These final competitions are by invitation only – only the winners who have the official Certification forms are able to enter. The same Contest Rules given to the local Fairs for the 2018 preliminary competition will also be used for the 2019 PA Farm Show competition.

Entries are accepted in the Family Living Area, Main Hall, Farm Show Complex according to the following schedule:

Angel Food Cake: *Entry Time:* Sun. Jan. 6, 9 am-11 am;

Judging: Sun. Jan 6: 12:00 pm

Apple Pie: *Entry Time:* Fri. Jan. 4, 3-5 pm or Sat. Jan. 5, 8-9 am;

Judging: Sat. Jan. 5: 10 am

PA Preferred Junior Baking Cookies/Brownies/Bars:

Entry Time: Fri. Jan. 4, 3-5 pm or Sat. Jan. 5, 9 am-12:00 pm;

Judging: Sat. Jan. 5, 2:00 pm

Homemade Chocolate Cake:

Entry Time: Fri. Jan. 4, 3-5 pm or Sat. Jan. 5, 9 am-12:00 pm;

Judging: Sat. Jan. 5, 4:00 pm

Please reach out to your 2018 fair winners and encourage them to participate in the Farm Show competitions. If your first-place winners are not able to attend, you can certify the next place winners to attend. We look forward to see more smiling faces at the 2019 Farm Show!

Another reminder that we will be holding our Annual Baking Contest seminar at the 2019 PSACF Convention on Friday, January 25 at 2:00 pm. We encourage your fair to send a representative to learn about the updates for the 2019 fair season.



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Message from Our Associates

— Galla Higinbotham

Greetings to all fairs, showmen and associates! It's coming up quickly ~ the 2019 PSACF/ PSSA convention in Hershey.

Things are shaping up well and I look forward to seeing everyone there.

The Trade Show is open Thursday and Friday 10:30 – 4:00 and 9:00 – 12:00 on Saturday. And there is dedicated time (without seminars and round tables) on Thursday and Friday from 11 to 1 so everyone has the opportunity to come through.

Note to all fair associates: our annual meeting will be in the trade show just after closing on Thursday at 4:00. We'll keep it brief and look forward to seeing you all!

We fair associates invite everyone – especially those who are attending for the first time – to visit the Trade Show and see all the goods and services the associates have to offer to make your fair a success! And plan to spend some time there as it's next to impossible to see everything and everyone with just a walk-through. Every year there are new attractions and vendors as well as many familiar faces of those who look forward to being there year after year. If you do run short of time to make your way around and see everyone, all the vendors are listed by exhibitor booth numbers in the official program book and a complete listing of all PSACF associates is in the 2019 directory.

In the trade show, complimentary coffee will be offered – thanks to W. A. DeHart, Inc. and the PA State Association of County Fairs.

Everyone is encouraged to play the “Sticker Game” sponsored by the PA state fair board. Attendees collect stickers throughout the Trade Show which then makes them eligible on Saturday after-

noon for some great prizes.

Pennsylvania's trade show has an excellent reputation and is considered one of the best in the country. With well over 150 booths, one can find many acts and attractions, booking agents, musical attractions, thrill and stunt shows, equipment companies, carnivals, sound & light companies, fair supply and insurance companies, rodeos, fireworks, food concession suppliers, special services, printers...and the list goes on. There is something for every fair and for every budget.

The deadline for reserving a booth in the trade show was December 15th. If you happen to have missed the deadline and wish to have a booth, contact Dick Horstman (724-729-3701). He is great to work with and may be able to accommodate you.

As you enter the trade show, there is a special memorial area. If you know of someone we lost this past year, we are invited to bring a picture to place there in memory of them.

A great line-up of talent has been selected and will be featured at the Wednesday evening Entertainment Showcase that begins at 6:30. Eighteen acts, each performing for 12 minutes back to back, will be a highlight of the convention.

I look forward to seeing everyone at the 2019 convention! Merry Christmas and Happy New Year! Galla dangalla@uplink.net

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FAMILY FUED UNFORTUNATELY IS CANCELLED

By: Kevin D. Bieber

After having this event for the past several years at convention, we unfortunately have to cancel the event. The lack of participation has prompted us to make this decision. I do want to thank the past participants for their excitement and fun they had while playing. Who knows, we may try and have this event again one day. Thank you for your understanding !!!

PA FAIR QUEEN PROGRAM

Submitted by: Karen Dobson



The PA Fair Queen Program and 2018 PA Fair Queen Elizabeth Voight are excited to be hosting **59 contestants** for the 2019 state competition. **Contestant Handbooks** will be mailed to these young ladies with a copy sent to their queen coordinator. Handbooks and

schedules will also be available for **downloaded** from www.pafairs.org from either the "Members" page or the "Convention" page. No password will be required to access the documents.



We are pleased to announce that **Buffalo Mountain Bluegrass Band** will be our youth entertainers for the Queen Coronation

banquet. Brother and sister duo Canyon and Autumn Moore play a variety of music styles including bluegrass, patriotic, gospel, country, Canadian, Irish and Scottish. They have performed at the PA Farm Show, the National 4-H Convention and the Bluegrass Kinda Christmas Festival in Raleigh, NC. Thank you to the Perry County Community Fair for sponsoring this talented youth group for Saturday night.

The PSACF/PSSA Convention is the only opportunity that the State Fair Queen Program has to conduct fundraisers. Activities such as the **Basket Raffle, 50/50 Cash Raffle and Live Auction** provide much needed revenue to ensure the continues to be one of the top commodity programs in the Commonwealth. We will once again be offering two

"Dining Out" Gift Card Packages for the Live Auction at the Saturday coronation banquet. Each contestant will be donating a \$25 chain restaurant gift card towards these prizes. We will also be holding our popular **50/50 Cash Raffle** every evening Wednesday - Saturday. Our Basket Raffle table will offer some exciting items including a handwoven basket and an Amazon Fire tablet! Gift baskets, auction items and gift certificates are still being accepted as well as tax-deductible monetary contributions. Contact **John Berne - 814-887-5396** or **Judy Kmetz - 570-675-2952** to learn how you, your fair or your business can participate.

The PA Fair Queen Program would not be possible without the wonderful sponsors and supporters who invest in the young women of Pennsylvania. Over 7,200 young ladies have been involved at the community and county level. The program offers scholarships so the winners can further their education, but it also opens doors of opportunity for meaningful careers, travel, making new connections and enhancing communication skills.

Every year I hear compelling stories about how the fair queen program makes positive things happen. I recently contacted Penn State's Ag Progress Days office about securing 2019 booth space for my employer's recruiting department. The young lady I spoke with turned out to be a former fair queen who competed at the state competition in Hershey a few years ago. It was exciting to hear that she is now serving on the Junior Advisory Board of her county fair, is still involved in her FFA with her hogs, goats and sheep, and is now majoring in Ag Science with a minor in Ag Communication at Penn State (*Jim Davis would be so proud!*). She is looking forward to her upcoming internship in row crop sales with a leading company in the agriculture industry. She credited the queen program with sharpening her speaking and presentation skills that are now helping in her education and career choices.

The queen program is more than just "crowns and gowns". It's giving our young women a chance to discover all the possibilities and achieve their dreams. We look forward to introducing our 59 contestants to you at the 2019 Convention. I can't wait to hear about all the amazing things they will go on to do.



Message from the PA State Fair Queen

Elizabeth Voight

The hot days began to give way to cool evenings, students

started to return to school, football was beginning to start but the fair season was still in full swing!

August 19 marked another day of attending a fair! Again, I could not help but admire the beautiful rural country side and mountains of Pennsylvania while traveling to the Somerset Fair. I was honored to speak and help at the crowning of the 2018 Somerset Fair Queen Contest. Following the contest, it was off to the Somerset parade.

A quick stop at the Grange Fair was made on August 21! This was the fair where my mom grew up showing her animals. She showed market steers, crossbred hogs as well as a quarter horse. Having said that, I was so excited to visit this fair! As soon as I arrived, I was introduced to the 2018 Centre County Grange Fair Queen and Fair Queen Runner-up. Then, I was given a wonderful tour of the Grange

Fair. The Grange Park encompasses about 264 acres, which is one of the largest fairs in the state! After the tour, I enjoyed catching up with family friends who show at the fair. Then, I enjoyed some chicken corn soup in a bread bowl with my grandparents.

Friday night lights- no, not the opening night of high school football but the Elizabethtown Fair! August 24th was the second to last day of the Elizabethtown Fair where I enjoyed being a part of a few of the many activities. After being warmly greeted by Deidra Bollinger, the Elizabethtown Queen Coordinator, and royalty, I helped with the Arts and Crafts Auction. I was then excited to be given a tour of the fairgrounds. Fairgoers, volunteers, and exhibitors all work hard throughout the year for one week, and it was so nice to have no rain and see a packed fairground supporting these folks. On August 26th, I was honored to attend the Erie County Fair! Once I arrived at the fair, I was immediately given a tour by the Queen Coordinator's daughter! Then, it was off to the 2018 Erie County Fair Queen Contest. During the queen contest, I had the privilege of speaking about the importance of Agriculture in Pennsylvania.

On August 29th, I paid a visit to the Indiana County Fair where I enjoyed being a part of many activities! Once I arrived, I was greeted by the newly crowned 2018 Indian County Fair Queen, Miss Ashton Stiles! I was then excited to take part in the annual luncheon with many legislators and directors of the fair. At the luncheon, I was reunited with several Pennsyl-

vania State Association of Fairs officers and many others! I enjoyed a delicious meal and had the opportunity to introduce myself at the luncheon. Following the luncheon, I was given a tour of the fair by Ashton. I then attended the Indiana County Fair Livestock Auction where I had the opportunity to be in the pictures with the Champion and Reserve Champion hogs. The next fair I attended was the Great Allentown Fair on September 2nd! As soon as I arrived, I met the 2018 Allentown Fair Queen, Miss McKenzie Hagenbuch! Together, we helped to pass out ribbons at the "Barn Animal Noise Contest" and the Pedal Tractor Contest. I attended my very first Grape Stomp Contest! There were two teams of about 5 people. Each player had the chance to stomp as many grapes as they could for about a minute. The team that could get the most juice out of the barrel was the winner. What a neat contest! Later in the afternoon, I was joined by several past Allentown Fair Queens. They came to celebrate the 10th anniversary of the Allentown Queen Contest. I had a blast talking to them, touring the fair, and taking many pictures with them! My mom and I then enjoyed a delicious cheese steak at the fair. The last event that I took part in was a concert at their grandstands and Neill Horan and Maren Morris were the performers! What a treat!

On first day of fall (September 22), I traveled to northeast Pennsylvania to be a part of the Oley Valley Community Fair! The Fair President, Mr. Kevin Bieber, greeted me and gave me a wonderful tour of the fair. All fairs are truly unique and one of the interesting events at this fair is the Pumpkin Growing Contest. This year's winner produced a pumpkin weighing over 700 pounds! The food stands operating at Oley Valley are headed up by volunteers throughout the community. The community presence was certainly evident throughout the fair! I enjoyed eating the delicious French fries and a creamy, vanilla milkshake. Following the meal, I spent the rest of my time working in the milkshake stand.

After the Oley Valley Fair, it was off to the Gratz Fair later that afternoon! Upon arrival, I had the pleasure of meeting the newly crowned 2018 Gratz Fair Queen and Queen Coordinator. I spent the rest of my afternoon touring the fairgrounds with them and hearing about all of the events that had occurred throughout the week. The queen shared her experience of participating in the "Queen Boot Camp" which better prepared her and the other candidates for the queen contest! What a great experience for these young women!

On September 24, I visited the Bloomsburg Fair! I was greeted by some of the fair board members and was then given a lovely tour of the beautiful Bloomsburg Fair! On the tour, I saw many food vendors, livestock, and I toured many buildings that displayed numerous 4-H and open exhibits ranging from fruits and vegetables, quilts, clothing, and much more. One of the most popular attractions at the Bloomsburg Fair is the Sky Ride. This is a ski-lift that hovers about 25 feet above the ground. I had a wonderful view of the fair while riding this ride!

See "Queen" - next page

From "Queen" - previous page

Following a visit to the Bloomsburg fair, it was off to the Ephrata Fair! I was honored to be a small part of the 100-year celebration for the Ephrata Fair! What a tribute to the many volunteers who have joined together to make this fair a success for so many years. Unfortunately, like many fairs, throughout the state, the weather was not ideal and it rained, causing some of the events to be cancelled or moved indoors. However, that did not stop the opening ceremonies for the 100 year to occur! Many special visitors took part in this ceremony. I was proud to join in the celebration and speak a little bit about my role as the Pennsylvania State Fair Queen. Congratulations to the Ephrata Fair for reaching 100 years!

Mud...this seems to be something that many fairs have struggled with this year. Hats off to the West Lampeter Fair for working together as a community to face this issue head on, and despite the less than ideal conditions, have another wonderful fair! While I was there on September 28, I enjoyed helping and speaking at the 4-H Livestock Sale and was given a tour of their fair grounds. I especially enjoyed their unique petting zoo filled with animals such as: a camel, a tarantula, a kangaroo, a porcupine and many more!

One of my main roles as serving as the Pennsylvania State Fair Queen is to educate the non-Ag public about fairs and the agricultural industry. On October 4, I had a wonderful opportunity to do just that, alongside other commodity representatives from around the state! We enjoyed interacting with numerous school aged children from the Harrisburg area. These students took part in crafts, special activities, and enjoyed some candy treats! It was nice visiting with other royalty and learning all about their year serving in their royalty position!

On October 8, I visited the Manheim Community Farm Show...the LAST fair. What a nice way to wrap up my fair travels! Upon arrival, I was given a tour of the fair grounds. Pumpkins, corn shucks, and lights lined the walk ways showcasing many products from the harvest season. 2017 Manheim Community Farm Show Queen, Emily Witmer, greeted me and we enjoyed catching up! I had the pleasure of getting to know her well at the State Convention in January. I, then, took part in their royalty ceremony and spoke about my role as the Pennsylvania State Fair Queen. I was honored to participate in their ceremony as they crowned their new queen. What I admired most about this fair was the strong sense of community!

On October 23rd, I attended the Farm City Banquet right in my home town...Lebanon! I helped work a booth with the Lebanon County 4-H Livestock Club and spoke with many Lebanon County natives. I enjoyed a wonderful dinner and listened to the key note speaker, Mr. Joe Bastardi! He shared his vast knowledge on weather trends.

As I reflect back on my final few months of my reign, I cannot help but feel a mixture of thoughts. I have felt nothing but complete joy to serve as a representative of the agricultural industry and the fair community. It has helped me grow as a young person in many ways and I have formed numerous relationships across the state who share my passion for farming. I am looking forward to the Pennsylvania Farm Show as well as the State Fair Convention! I am excited to reconnect with many people that I have met throughout my reign and I look forward to seeing you all in January!

MEMORIAL TABLE

— John Berne



All fairs will receive in their convention packet a Memorial form to be filled out for the Memorial Service at the convention. In addition, we also invite you to take time to bring a picture of the member to be placed on the special decorated Memorial table located in the Trade Show. This is a wonderful way to have someone remembered.

2019 SPOUSE PROGRAM at the PSACF/PSSA Convention

— Hazel Blaney

Plans are being finalized for the activities for the spouse program. There will once again be the chinese/ ticket auction in the Grand Ballroom Hallway. Please remember to bring a prize for this fundraising activity that benefits the PSACF/ Mignot Scholarship and spouse activities. Thursday will be the "Bag and Basket Bingo" featuring Vera Bradley Bags and Longenberger Baskets (**last time to win yours--**

Longenberger has stopped manufacturing).

Friday will be a new version of hands on "Frisly Wreath Making" you will have your choice of seasons and gather ideas for others.

Saturday morning will be "Gifts Gifts Gifts" ideas that are inexpensive and easy to make that can be given for any occasion.

Update from The Zones

1

Zone One –Sam Zaffuto

The Zone One Fall meeting was held on Friday October 26 in DuBois. One hundred twenty representatives of 29 of our fairs were present. All of our state officers were in attendance and updated all in attendance on the State Association and our upcoming convention in January.

Ruth Covert from McKean County Fair was the recipient of the Zone One Person of the Year Award for 2018. Ruth has been very active with her fair and was deserving of the award.

Tracy Barone, our Fair Fund Administrator with the Department of Agriculture shared information on her fair visits throughout the fair season and also discussed fair reimbursements, application submission deadlines, and capital fund projects.

The president of the Queen Board, John Berne, is one of our zone directors. John discussed the Queen program and told everyone what to expect at the upcoming convention.

Sherman Allen presented the Jr Fairperson award for zone one to Mitchell Kerr of the Butler Farm Show. Mitchell is Vice President of the Butler Farm Show's Jr Fair Board and has been very active in helping and supporting their fair.

Zone One had one winner of the Msgr. Mignot Memorial Scholarship for this year. Austin Brown from Crawford County Fair was named a winner of the award. There were also five other winners throughout the state named from other zones.

An election of members to serve on the Executive Committee was held during our meeting. Following are the results: John Berne, McKean County Fair; Sherman Allen, Jamestown Community Fair; Jeanne Miller, Albion Area Fair; John McMullen, Indiana County Fair; Jim Reed from Mercer County Grange Fair and Sam Zaffuto, Sykesville Ag & Youth Fair. As Immediate Past President, Dave Hallstrom from Clearfield County Fair will also serve as a director of Zone One. These directors will represent our zone during 2019 and 2020. .

At this meeting the McKean County Fair sponsored a raffle to benefit the Msgr. John Mignot Memorial Scholarship program. Thanks to the McKean County Fair and all the supporters of the raffle, a new record was set. \$800 was raised for the scholarship program. Since we started holding raffles in conjunction with our zone meetings in 2015, we have raised over \$3,000 for scholarships for PSACF. Thanks to John and his crew from the fair and to all for your support of this program.

Our Spring meeting will be held on April 26, 2019 at the same location in DuBois. Warren County Fair has offered to sponsor our raffle at that meeting.

Best wishes for a happy holiday season and hope to see you at the convention in Hershey!

2

Zone Three — Dale LeVan

Again we come to the end of another year. Looking at the lights on the trees and the outside decorations remind us of the many lights that adorn our fair grounds during the fair season.

Looking back at all the fairs Judy and I visited this year brings back the memories of all the wonderful people we have met along the way. One person that comes to mind that became a good friend and a person I could count on when I needed help was Jim Davis. Jim will be greatly missed. He will always hold a special place in our hearts.

On October 27th zone two held their zone meeting at the Bloomsburg Fair grounds. This being election year it made this meeting special. Luzerne County Fair was chosen as the 2018 Zone Two Fair of the Year. The newly elected zone two chairman is Roger Diriam of the Wyoming County Fair and Bryan Utegg was elected as zone two secretary. Our special guests at our meeting was Tracy Barone from the PA. Dept. of Agriculture. Also as a surprise visit and special guest was McKala Dressler, Juniata County Fair Queen.

The zone two Jr. fair person for 2018 was Tyler Mackneer. He was accompanied by his parents Jeff and Anna and his sister Macie.

At this time I say good bye and blessing to all fairs for the 2019 fair season. I have enjoyed my thirty one years with Lycoming County Fairs and the last few years serving as PSACF director and zone two chairman. I made a lot of friends and seen a lot of fairs and want to thank all of you for the hospitality as we visited your fairs.

May you all have a blessed Christmas and a wonderful New Year.

See "Zones " next page

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3

Zone Three — Debbie Stephenson

Happy Holidays! Hope all of you are full of good cheer and looking forward to 2019.

Our Zone 3 Fall Meeting was held at the Bedford Church of the Brethren on September 23 at 6:30 PM. We had a great attendance by all fairs. Opening remarks were made by President Dave Hallstrom and Dr Sally Nolt. We had special guests of PA Department of Ag Tracy Barone who spoke on the Capital Improvements Grants and Laura England. Convention packets were also distributed for 2019 so if you didn't receive yours please contact Harry Reffner. Convention was also discussed with various Chairpersons and what was new to come and how it was proceeding. Ruth Trombetta discussed the Queen Registration and how it has changed a bit. We were also pleased to announced the winners of the Msgr Mignot Scholarship winners from our Zone 3 they are as follow: Huntingdon Fair-Miss Katrina Bliss and from Greene County Fair- Miss Lexie Mooney congratulations to both winners! We also presented to the Zone 3 Jr Fair Person of the Year to Miss Lexie Ferruolo of the Derry Twp Fair and the Zone 3 Fair Person of the Year to Ruth Trombetta of Westmoreland County congratulations to both winners! We had nominations for Zone 3 PSACF State Directors and the winners are as follow: John Blaney-Fayette County Fair; Harry Reffner of Bedford County Fair; Debbie Stephenson of Greene County Fair; Craig Lash of Westmoreland County Fair; Jeff Romesburg of Somerset County Fair; Jana Malot is our new board member of the Fulton County Fair. Congratulations to all of those. Just a note of where the next Spring Zone 3 meeting will be held is Huntingdon County Fair with more details to follow. On a sad note we lost 2 members of our Zone 3 they being Jim Davis of Huntingdon County Fair and Jim Scott of Hookstown Fair they will be missed by all. We will see you all hopefully at the 2019 January Convention at Hershey. Questions, please feel free to contact anyone of us.

4

Zone Four - Kevin Bieber

As I write this article, the temperature is starting to turn colder, we already had our first snow and I have been hearing Christmas songs on the radio. Where does the time go? Well, if nothing else, this also means that it is soon time to see all of our fair friends gather in one place, Hershey Pa. Yes, it is soon convention time. I am certainly hoping that we have someone from every fair in Zone 4 attend the convention.

On October 24th, we gathered at the Schnecksville Fairgrounds and Fire Company to partake of a great meal and gather for our Zone 4 Meeting. I want to thank Emory and all his volunteers for a wonderful evening.

Congratulations go out to several people who received recognition that evening. Zone 4 had two PSACF scholarship winners, Madeline Kauffman from the Oley Valley Community Fair and Madeline Musser from the Elizabethtown Fair. We also recognized our Junior Fair Person of the Year, Kelsey Schlegel, from the Oley Valley Community Fair and the Zone 4 Fair Person of the Year was Kenny Dobson of the Kimberton Fair. Congratulations to all these fine people who are well deserving of their awards. Please remember to consider nominating someone from your fair next year. We all have hard working individuals who are well deserving of these awards.

As always, please remember to keep in touch with your legislators and make sure you are inviting them to any of your fair events as well as just updating them of what you are doing and what your plans are for 2019. Tell the fair story !!!!! Please mark your calendar now for the April Zone Meeting. The date will be Wednesday April 24th and the location will be either Shady Maple or another restaurant close by. More information will follow at convention. Congratulations again in wrapping up another fair season. Now, let's temporarily put aside all the hard work that we do every day and enjoy the holiday season as well as convention. I look forward to seeing you in Hershey.



The Pennsylvania delegation attending the IAFE Annual Convention & Trade Show in San Antonio.