

DATES TO REMEMBER

—2023—

January 7—14

Pa. Farm Show

January 18- 21

Convention — Hershey

April 13

- PSACF Board Meeting-Centre Hall

April 19

Zone 4 Mtg. -TBA

April 20

Zone 3 Mtg. - TBA

April 21

Zone 1 Mtg. - Jefferson County Fair

April 22

Zone 2 Mtg. - West End Fair Gilbert

October 1

- Junior Fair Person of the Year apps.
Due

Oct. 12

PSACF Board Meeting-Centre Hall

October 15

- Showcase apps. Due

- 2023 Request for Fair info material,
PSACF

Associate Dues Invoices, PSACF/PSSA
Convention material, Trade Show
apps. mailed.

Oct. 18

Zone 4 Mtg. -TBA

Oct. 19

Zone 3 Mtg. - TBA

Oct. 20

Zone 1 Mtg. - Jefferson County Fair

Oct. 21

Zone 2 Mtg. - TBA

November 1

- Fair Person of the Year apps. Due

- Communications Competition apps
due

- Queen Competition Applications due

November 15

- Reimbursement apps.—Fair Fund
due

- Baking Contests Summaries due

November 27—30

- IAFE Convention and Trade Show
Indianapolis IN

November 30

FAIRTALK material for December is-
sue due



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December 2022

NO. 4

YOUTH DAY IS BACK AT CONVENTION

BY: KEVIN D. BIEBER

Do you have some youth involved in your fair? If the answer was yes, please consider sending them to Youth Day at Convention. Youth Day will once again be held on Saturday and will consist of two educational seminars and then some fun games of Family Feud. The seminars will again be conducted by our fine FFA State Officers. I was so impressed with them last year, I cannot wait to see what this new group of officers will have to offer.

In this edition, you will find a full agenda of the seminars and the table topics that are being offered. I strongly encourage you to bring several members of your fair to convention so that you can split up and take in as many of these educational tools as you can. I promise you that you will learn or take away something that will help you or your fair. Sharing ideas and “bouncing” problems off others is what our convention is all about.

If you are looking for the Animal Health seminar, please take note that there will not be a full seminar this year, instead, they will be set up with a table in the hallway right outside the Trade Show. Stop by, talk to them and pick up any information that they may have for you.

As you will see, it is yet another full agenda for four days. I look forward to seeing all of you in Hershey.

PA County Fairs:
GROWING
THE FUTURE

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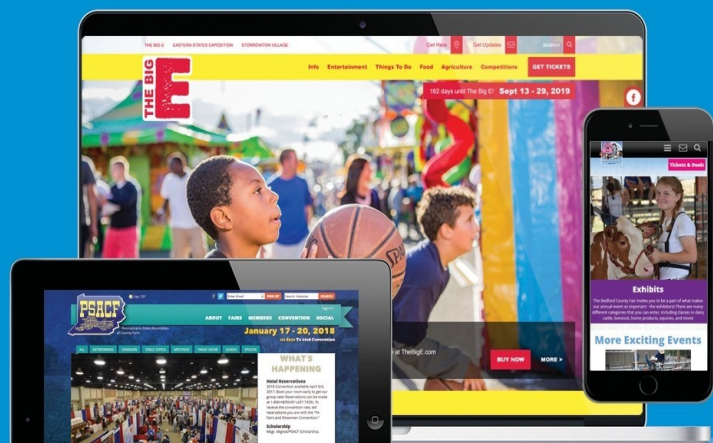
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From our President



They say Time Flies and is that ever true! It's hard to believe that my term as your president is almost over. Looking back over the past two years, our fairs had many challenges after many cancellations in 2020. But as I said before our organization is strong and most fairs were able to overcome many of their challenges and many even set attendance records following their cancellations.

Big plans are underway to make our 2023 convention one of the best ever. Kevin Bieber and his committee have put together a very informative line up of seminars, round table discussions, and a very motivating keynote speaker. The Wednesday night showcase promises to have something for everyone with a good variety of entertainment. Dick Horstman is putting together a great trade show with lots of entertainers, talent agents, insurance companies, fair supplies, computer software vendors, and just about anything your fair might need. Be sure to patronize our Associate Members in the trade show. On Wednesday at the convention, you can choose your sessions at the popular Judges School. Entries for the Communications Exhibits will be accepted beginning Wednesday evening.

At Thursday's Opening ceremony, directors from the State Association of County Fairs as well as from the Pennsylvania State Showmen's Association will be introduced. We will be entertained by 7 Mile Run, a High Energy, Rocking country band, Followed by our keynote speaker, Brittany Hodak. Thursday evening's PSACF Banquet will focus on our 2022 fairs. Please be sure your fair is represented in PA Fairs on Parade. Special entertainment will be presented by Susie McEntire, Reba's sister and by Craig Karges, extraordinary. The highlight of the evening will be the announcement of the Fair Person of the Year. Make sure you are present so you will know first-hand who our fair Person of the Year is.

This year's PSACF Theme is: Pa Fairs: Growing the Future. I would like to commend all the fairs who do a great job of utilizing the theme at their fairs and encourage those who haven't used it to find unique ways to promote your fair by using the theme.

As I close, I'd like to give a special Thank You to Harry Reffner, our state Secretary. Harry truly is the "heart" of this organization and has made my job very easy. We are very fortunate to have someone like Harry as our organization's secretary.

Looking forward to seeing you in Hershey in January! *Sam*

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Banquet at Convention

By: Sam Zaffuto

The highlight of our annual convention is the PSACF banquet on Thursday January 19 in Hershey.

The banquet features the highlights of the previous fair season. We will be showcasing and highlighting our member fairs. Some things you will see are the presentation of the Fair person of the year award, the presentation of the winners of the Msgr Mignot Memorial Scholarship Program, the winners of the zone fair awards and new this year, PA Fairs on Parade...a Picture Review of our 2022 Fairs. This is your personal invitation to join us and be a part of it!

Be sure your fair is included in PA Fairs on Parade. Each fair is asked to submit 7 pictures and a logo from your fair. We will choose the best 5 pictures and create a video presentation that will play during the banquet. This will be a great addition and enhancement to our banquet and will allow each fair to be highlighted. You will find instructions to submit your pictures elsewhere in this newsletter.

You will enjoy great entertainment and a wonderful meal. All fairs are encouraged to attend during the upcoming convention and come see the best from all fairs in our state!

2022 Msgr. Mignot /PSACF Memorial Scholarship

By: Dr. Sally Nolt

This year there were 14 very strong applications for the 2022 scholarship. The Scholarship Committee selected the following:

Zone 1 Elizabeth Bruner - Indiana County Fair
Landis Crawford – Crawford County Fair
Sydney Elder – Erie County Fair at Wattsburg

Elizabeth is attending Penn State University studying Wildlife and Fisheries Science and Forest Ecosystem Management.

Landis is attending Penn State University pursuing a degree in Biological Engineering with a Natural Resource focus and minors in Sustainability Leadership and Environmental Soil Science.

Sydney is attending Mercyhurst University, Lake Erie College of Osteopathic Medicine. Her major is biology with Pharmacy as her Field of Interest. She has been accepted in LECOM School of Pharmacy's 3+3 Early Acceptance Accelerated Program.

Zone 2 Jordan Anderson – Centre County Grange Fair

Jordan is attending Wyoming University with a major in Agriculture Communications.

Zone 4 Anna Haldeman – Manheim Community Farm Show

Caleb Miller – Elizabethtown Fair

Anna, the current PSACF State Fair Queen, is attending Thaddeus Stevens College of Technology with a major in Business Administration.

Caleb is attending Thaddeus Stevens College of Technology with a major in Electro-Mechanical. He plans to be able to help the Agricultural Community in setting up new electrical systems and fixing equipment and systems with his electro-mechanical skills.



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110th ANNUAL CONVENTION
PA State Association of County Fairs and
PA State Showmen's Association
The Hershey Lodge & Convention Center, Hershey PA
Wednesday - Saturday, Jan. 18 – 21, 2023

HOTEL RESERVATIONS

2023 Convention reservations will now be accepted by the Hershey Lodge. Deadline is December 23, 2022. For lodging:
 Call Hershey Lodge Reservation office at 855-729-3108, and ask for the room block for the PA State Association of County Fairs, January 18 - 21, 2023.
 Rooms will be available by 4:00pm and check out at 11:00am daily for all.

CONVENTION REGISTRATION

ADVANCE REGISTRATION is essential to the smooth operation of the convention. Registration is:

- \$40 (received on or before December 15, 2022)
- \$60 (received after December 15, 2022)

MEALS

Meal(s) that are purchased are not refundable; there will be a bulletin board near the registration area for you to place a "for sale" notice if you wish to resell them. A limited number will be available for purchase at convention.

TENTATIVE CONVENTION SCHEDULE

Wednesday, January 18, 2023

MEALS ON YOUR OWN-ALL

9:00am-1:00pm "Serv-Safe" (see newsletter article for details – PA Showmen or fairs who are members of PA Showmen [1 person per fair may register; others to be considered after deadline if space available])

11:00am-5:00pm	Registration Desk Open
12:30pm	Judging School Orientation Session
1:20pm – 2:30pm	First Session of Judging School
2:35pm – 3:55pm	Second Session of Judging School
2:00pm-4:00pm	Seminar – "Trucking Regulations Update"
2:00pm-3:00pm	Seminar – "Fairs 101"
3:00pm-4:00pm	Table Topics 1, 8
4:00pm-8:00pm	Enter Communication Exhibits
	Trade Show Set-up
4:45pm	PSSA Board Meeting
4:45pm	PSACF Board Meeting/Reorganization to follow
6:30pm-10:00pm	ENTERTAINMENT SHOWCASE

Thursday, January 19, 2023

MEALS ON YOUR OWN-BREAKFAST & LUNCH

8:00am-5:00pm	Registration Desk Open
8:00am-9:00am	Enter Communication Exhibits
8:00am-10:30am	Trade Show Set-up
8:30am-9:00am	First-Timers Session
9:00am-9:30am	Opening Entertainment
9:30am-10:45am	Opening Ceremony
	Keynote Speaker – Brittany Hodak
10:30am-4:00pm	Trade Show Open
	Communication Exhibits Open
	(Badge Required)
10:30am-4:00pm	PA Dept. of Agriculture display, etc.
1:00pm-2:00pm	Table Topics 6,7,10
1:00pm-2:30pm	Seminar – Fairs Capital Improvement Grants
1:00pm-3:15pm	Spouse Program - "Bag & Basket" Bingo
1:30pm-3:00pm	Meeting – Sire & USTA

1:30pm-3:00pm	Seminar – Succession Planning
2:00pm 3:00pm	YPI Mentor Speed Dating
2:15pm-3:15pm	Table Topics 3,9,11
3:00pm-4:30pm	Seminar – Creating Super Teams
3:30pm-4:30pm	Table Topics 5,6,12
4:00pm	Associates Gathering
5:30pm	PSACF & PSSA Board
	Group Photos
5:45pm	Hospitality Time & Cash Bar
6:15pm	PSACF ANNUAL BANQUET
6:45pm	Dinner (reserved seating-ticket required-\$42)

Friday, January 20, 2023

MEAL ON YOUR OWN-LUNCH

7:30am-5:00pm	Registration Desk Open
7:30am	COMMUNICATIONS BREAKFAST
	meal (served) 7:30am; awards 8:15am-9:00am
	(ticket required-\$19)
9:15am -11:30am	Memorial Service /
	PSACF Annual Meeting
11:30am	Fair Advisory Committee Meeting
11:00am – 12:30	YPI Idea Swap, Networking & Lunch
10:30am-4:00pm	Trade Show Open
	Communication Exhibits Open
	(Badge Required)
10:30am-4:00pm	PA Dept. of Agriculture display, etc.
1:00pm-2:00pm	Table Topics 2,3,10
1:00pm -2:15pm	Seminar – Leadership
1:30pm -2:30pm	Seminar – Trucking Regulations
2:15pm-3:30pm	Seminar – "Special Baking Contests"
2:00pm-3:30pm	Spouse Program – Valentine Wreath
2:15pm-3:15pm	Table Topics 8,9,11
2:30pm-3:45pm	Seminar – Active Shooting/Reporting
3:30pm-4:30pm	Table Topics 4,7,12
6:15pm	Hospitality Time & Cash Bar
6:45pm	PA SHOWMEN ANNUAL BANQUET
	(Reserved seating-ticket required-\$52)

Saturday, January 21, 2023

MEAL ON YOUR OWN-BREAKFAST

7:30am-5:00pm	Registration Desk Open
9:00am -10:30am	Seminar – Creating the Magic
9:00am-10:30am	Seminar – Food Safety Updates
9:00am-10:00am	Table Topics 1, 2
9:00am-Noon	Trade Show Open
	Communication Exhibits Open
	(Badge Required)
9:30am-11:00am	Seminar – What to expect..Trade Show
	<i>In trade show back corner.</i>
10:30am-11:30am	Table Topics 4, 5
11:30am-12:30pm	PSSA Annual Meeting
Noon-12:30pm	Communication Exhibits Released
12:30pm	Auction Drawings - Winner must be present
2:00pm - 4:00pm	Spouse Program – Paint & Sip Mobile Party
6:00pm	QUEEN CORONATION BANQUET
	(Reserved seating-ticket required-\$50)

Schedule continues on next page

Saturday Youth Day, January 21, 2023

9:00am-10:00am	First Seminar
10:30am-11:30am	Second Seminar
11:30am-1:00pm	Lunch on Your Own
1:00pm-2:30pm	Family Fued

Sunday, January 22, 2023

8:00am	PSACF Exec. / Conv. Breakfast
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TABLE TOPICS

(Each of these topics will be ran twice through Convention)

1. Is this the new normal? - moderated by Rick Marchione
2. Volunteer management - recruitment & training – moderated by Karen Dobson
3. Let's just talk! - moderated by Shirley McIntire
4. How to attract millennials to competitive exhibits – moderated by Maria Zaffuto
5. Producing a 30 second promotional video using an i phone – moderated by Michael Zaffuto
6. Let's talk about campers getting bigger, space & electric – moderated by Julie Schmidt & Chris Nehrig
7. Opening ceremonies – taking them to the next level - moderated by Shirley Moyer
8. Livestock judging & trends - moderated by Ron Miller
9. Social media – use it to your advantage – moderated by Jessica Ciecwisz
10. Sponsorships vs. tough economic conditions – moderated by Kevin Bieber
11. Am I truly getting all the exhibitors & vendors I can get? - moderated by Bev Gruber
12. Just small fairs – attendance under 15,000, let's share ideas & problems – moderated by Dan Dickey

SEMINARS

Judging School

Session choices for this year are as follows:

- Youth, 4-H, & Vocational • Needlecraft
- Baked Goods • Art & Photography
- Floral • Antique Farm Equipment

Serv-Safe

The Food Safety updates will be presented by Paster Training, Inc. Paster Training Inc.'s trainers are the best and most passionate in the business. We are thrilled about the opportunity to provide your association members with a 4 hour food safety review session and proctoring of the ServSafe examination.

Trucking Regulations Update

A representative from the Pa. Motor Truck Association, located in Camp Hill, Pa. will give the latest updates for the industry.

Fairs 101

Presented by Tracy Barone

Review of requirements under the Fair Act, state premium guideline book, fair reimbursements, and frequently asked question. Additionally, we'll open the floor to attendees to share their best management practices and good ideas.

Fairs Capital Improvement Grants

Presented by Tracy Barone

Information regarding planning, applying for and reporting on Capital Improvement Matching Funds Grants.

Special Baking Contests

Presented by Kevin Bieber (Oley Valley Community Fair) and Karen Dobson (Kimberton Community Fair)

This is the annual seminar to update everyone who runs any of the Special Baking Contests at your fairs. This is also the perfect time to come and ask questions regarding any of the contests.

Food Safety Updates

Changes and Updates from the PA Dept. of Agriculture.

Leadership – Finding the Leader in You

Presented by Larry Berry – IAFE speaker

Nothing is more critical to the success of an operation than great leadership. The goal of this program is to help others discover leadership traits within themselves, as well as identifying effective leadership styles for success. This interactive workshop defines 13 leadership characteristics critical to successful leaders, and how each one plays a part in being the best leader you can be.

Creating the Magic

Presented by Larry Berry – IAFE speaker

Not all experiences we have with our teams or customers will be magical. Handling guest and team challenges it not about what you said or did, but how you make others feel in the end. How does creating magic with your team transfer to creating magic with your customers and guests? Having worked for Walt Disney Company, known for exceptional guest service, you will learn the importance of training others to handle guest challenges.

Succession Planning

Presented by Kevin Kosciell

"The presentation will cover common personal planning issues encountered by business owners of all types. Primarily, these issues include identifying heirs for the business, determining how they will succeed to the business interests, paving the way for an orderly transition that reduces the potential for family strife, and minimizing tax implications of death. Foundational planning principles will be discussed and attendees will leave with an understanding of the key documents needed in their planning." We will also try and tie this into succession planning of Fair Boards.

What to expect when you come to the trade show

Presented by to be announced

We will be holding this seminar in one of the corners of the trade show. We will share with you what is expected when you come to the trade show and how to book your fairs entertainment and product and services. Note – This is the first time we will be doing this, please provide your feedback.

Active Shooter Situations and Reporting Suspicious Behaviors

Join us for a presentation by the PA State Police on preparing for active shooter situations, and what to do if a situation occurs. Then, the PaCIC (PA Criminal Intelligence Center) will present how to report suspicious activity and why it is important. If something just doesn't "seem right" it is better to report it than just ignore it. The PA Criminal Intelligence Center compiles information that may be connected, but the general public isn't aware how it all ties together.

Keynote title: Creating Superfans

Presented by Brittany Hodak

We're living in an Experience Economy. Customer experience, or CX, is the new battlefield for winning — and keeping — customers. According to a recent study by Gartner, CX drives over two-thirds of customer loyalty. That's more than brand and price *combined*.

Customer apathy is one of the biggest threats to business today. In this program, author and keynote speaker Brittany Hodak teaches audience members to vanquish apathy once and for all. She shares her memorable, five-part framework to turn customers into superfans.

Continues next page

Workshop title: Creating SUPER Teams

Presented by Brittany Hodak

Just as Customer Experience (CX) is the new battlefield for winning and keeping customers, Employee Experience (EX), is the new battlefield for attracting and retaining rockstar employees. Fairs have the unique challenge of working with an army of volunteers, contractors, and part-time employees. In this interactive workshop, Brittany will apply the SUPER Model from her keynote to attracting, training, and empowering all of the team members necessary for creating amazing events that turn guests into superfans.

SEMINARS YOUTH DAY

Self-Awareness is the Key to Great Leadership

Presented by FFA Jeremy Rose, State Reporter and Callie Whiting, State Treasurer:

In this workshop you be working on skills to improve your self-awareness!

Improving self-awareness will allow you to better know yourself, and the type of leader you can be.

“You Don’t Need to Know it All to Be a Great Leader”

Presented by FFA Zaleigh Wade, State Chaplain and James Winklosky, State President:

A common misconception of leadership is that a leader is perfect and knows everything.

Sometimes the best leaders do not know it all, so what does it take to be a good leader?

The first step is to know that sometimes, people would rather follow a leader that is always real, than always right.

Let’s explore what leadership looks like.

YPI Event

– Maria Zaffuto

YPI Mentor Speed Dating

Make quick connections by talking with established industry professionals. The perfect opportunity to gain insight from their expertise.

YPI Idea Swap, Networking & Lunch

Fair members, Associate Members and Showmen Members age 21-40 are welcome and encouraged to attend! Free light lunch provided. Meet with other industry leaders in this age group to share ideas and make new connections.

IAFE Convention Wraps in Indianapolis

SPRINGFIELD, MO – Dec. 2, 2022 – The 2022 IAFE Convention & Trade Show wrapped up this week in Indianapolis. The event was held Nov. 27-30 at the Indianapolis Convention Center, according to IAFE President and CEO Marla Calico.

"About 2,500 people attended the 2022 IAFE Convention & Trade Show, with delegates coming from 48 states, Canada, and Australia. The turnout was just shy of that of the 2019 Convention. More importantly, the revenue goals set for the event were exceeded," Calico said.

In addition to well over 300 booths, the Trade Show also featured 17 different acts on showcasing stages inside the show, as well as an opportunity for exhibitors to participate in a Buyers/Exhibitors networking breakfast.

The 2023 Board of Directors elections were held at the Convention. The board is as follows (* indicates newly elected): IAFE Chair Jennifer Giesike, CFE, Washington Town & Country Fair, Washington, Mo.; First Vice Chair Jo Reynolds, CFE, Warren County Fair, Indianola, Iowa; Second Vice Chair Ken Karns*, CFE, OC Fair & Event Center, Costa Mesa, Calif.; Treasurer Jaime Navarro, State Fair of Texas, Dallas; Immediate Past Chair Jeremy Parsons, CFE, Clay County Fair, Spencer, Iowa; Past Chair Eugene Cassidy, CFE, Eastern States Exposition (The Big E), West Springfield, Mass.; Zone 1 Director Andy Imperati *, Dutchess County Fair, Rhinebeck, N.Y.; Zone 2 Director Kelly Collins, CFE, State Fair of West Virginia, Lewisburg.

Attendees and exhibitors were already expressing great interest in the 2023 IAFE Convention & Trade Show, Nov. 26-29 in Salt Lake City, Utah.

2022 State Jr Fair Person



Sydney Elder is the 21-year-old daughter of Curt and Tina Elder of Wattsburg, PA. In the spring of 2023, she will graduate with honors from Mercyhurst University, where she will earn her Bachelor of Science degree in Biology. During her freshman year of college, she was accepted into Lake Erie College of Osteopathic Medicine's (LECOM) 3+3 Early Acceptance Program for the School of Pharmacy. Currently, she is a first-year pharmacy student at LECOM, where she is studying to earn her PharmD, and after the completion of her first year of schooling, will pursue a Master's degree in Medical Education. During her spare time, Sydney is a pharmacy technician with Giant Eagle Pharmacy, as well as a Sales Associate with Crosby's Convenience Store. She is also a dance assistant at Paula and Judy's Dance and Acrobatics Connection. She has been an active volunteer with the Erie County Fair at Wattsburg for many years. Her involvement first started through her participation in the Erie County Fair at Wattsburg Queen Program, holding the titles of the 2011 Erie County Fair at Wattsburg Princess and 2013 Jr. Miss. In 2015, she became a co-coordinator of the Queen Program. Sydney also volunteers her time in the office, bands and accepts entrance fees at the main gates, organizes the kid's pedal tractor pull, and assists fair board members in the home show building by preparing displays or accepting entries. She helps fair board members in completing grant applications for various projects, and she completes various landscaping projects. She played a role in founding the Erie County Fair Jr. Fair Board, and she continues to assist them with various events throughout the year. Sydney also awarded by Curt Sonney, a member of the Pennsylvania House of Representatives, with a certificate acknowledging her volunteer efforts. Sydney believes that volunteerism is vital for the development of life skills, as well as an opportunity for people to become acquainted with others in their community. Specifically volunteering at agricultural fairs is a great way for individuals to view and appreciate the products and/or animals of farmers and other agriculturalists, as well as develop an understanding of where their food comes from. Sydney is grateful to have the opportunity to volunteer at such a place, and believes that, through her volunteerism, she has developed skills that will aid in her future endeavors.

From the Committee: It certainly was a tough decision. They were all so deserving! It's so very difficult to pick one overall winner.



2023 PA STATE FAIR QUEEN CONTEST SCHEDULE

WEDNESDAY, JANUARY 18, 2023

Raffle Table Set Up

THURSDAY, JANUARY 19, 2023

12:00pm – 4:00pm Raffle Table Open to benefit Queen Program
2023 Fair Queen Contest Packet Distribution (*near Raffle Table*)
Contestants drop off Auction Gift Cards (*at Raffle Table*)
2:45 – 3:15pm Queen Contestant Check-in for Orientation
3:15pm – 4:00pm Queen Contestant Orientation
6:00pm Line Up for Stage Introduction Competition
6:15pm Stage Introduction Competition
6:45pm PSACF Annual Banquet
Immediately after Queen Contestants Group Photo
Banquet

FRIDAY, JANUARY 20, 2023

7:00am – 12:00pm Interviews - Morning Session
10:00am – 4:00pm Raffle Table Open to benefit Queen Program
11:00am – 12:00pm Seminar - Young Women's Leadership
11:00am – 3:00pm 2023 Fair Queen Contest Packet Distribution (*near Raffle Table*)
1:00pm – 5:00pm Interviews - Afternoon Session
2:15pm – 3:15pm Seminar - Young Women's Leadership
3:30pm – 4:30pm Round Table/Idea Exchange for Queen Coordinators
2023 Fair Queen Contest Packet Distribution (*at Round Table*)
5:30pm – 6:15pm Judges Reception with Contestants
7:00pm – 9:00pm PA Fair Queen Anna Haldeman's Party with Contestants

SATURDAY, JANUARY 21, 2023

7:30am – 12:00pm Speech Competition – Morning Session
9:00am – 12:45pm Raffle Table Open to benefit Queen Program
12:30pm Drawing for Raffle Table items
1:15pm – 3:00pm Speech Competition – Afternoon Session
4:30pm Rehearsal for Coronation
6:00pm Coronation Banquet (*Reserved Seating - Ticket Required*)
7:15pm Line Up for Coronation
7:30 – 8:45pm Coronation Ceremony
9:00pm Media Photos / 2023 PA Fair Queen Meeting with State Coordinator

Visit the PA Fair Queen Program's Basket Auction and Raffle Table in the Great Lobby.

A 50/50 cash raffle drawing will be held Wednesday through Saturday.

Tickets can be purchased as follows:

Wed, Thurs, and Sat. evenings - Chocolate Ballroom Lobby

Fri 10:00 am – 3:30 pm - Great Hall across from Trade Show entrance

Zone Awards

Zone 1



Sam presenting the Zone Fair Person award to John McMullen accepting the award Indiana Fair President Ray Martin

Sherman presenting the Zone Jr. Fair Person award to Sydney Elder from the Erie County Fair at Wattsburg



Zone 2



Roger presenting the Zone Fair Person award to Bruce Koppenhaver

Roger presenting the Zone Jr. Fair Person award to Olivia Noll's parents Jeff and Brenda, the Harford Fair.



Zone 3



Debbie presenting the Zone Fair Person award to John Hunter of the West Alexander Fair

The Zone Jr. Fair Person award to Mikara Anderson from the Huntingdon County Fair.



Zone 4



Kevin presenting the Zone Fair Person award to Paul E. Brichter Jr. of the Perry County Community Fair.

Kevin presenting the Zone Jr. Fair Person award to Caleb Miller of the Elizabethtown Fair.



Congratulations!



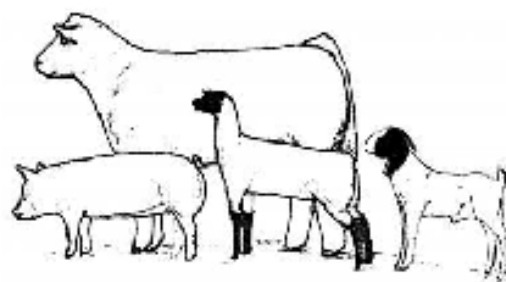
Tom Mainzer
Director of Agricultural Partnerships

Agriculture is the #1 economic industry in Pennsylvania. Our local fairs throughout the state help celebrate the hard work and heritage of our agriculture industry. They are an important piece of the tradition which farms and families dedicate to feeding our neighbors both in and outside the Commonwealth.

Our farms grow the food that can meet the nutritious needs of all Pennsylvanians. With over 52,000 farms across the Commonwealth, none of our neighbors should be struggling with hunger. However, there are still 2 million Pennsylvanians, including 600,000 children, facing food insecurity. Our food banks and their partner agencies are working diligently to address increased need in their communities.

Feeding Pennsylvania (www.feedingpa.org) helps promote and aid our nine member food banks covering all 67 counties to secure resources to reduce hunger and food insecurity across the state. We also advocate on the issues of hunger and food access within the Commonwealth. Feeding PA also manages the Pennsylvania Agricultural Surplus System (PASS) Program, providing funds to food banks to procure Pennsylvania grown, raised, and processed foods for our neighbors in need.

During the 2022 PA Fair Season, the food banks and partner fairs and youth livestock auctions were able to continue collaborating on the "Bid-Buy-Donate" program. The Bid-Buy-Donate program allows winning bidders to donate animals to their local food bank. PASS Program funds help cover costs for processing, packaging, and transporting the meat products to our neighbors in need.



Youth contestants sell their animals and receive the funds from the sale of the animal. Those who win the bid and donate may be eligible for a tax benefit. We use local USDA-certified processors, and the food banks receive meat products. Animals typically include finished cattle, hogs, goat, and lamb.

Over the course of the 2022 season, 14 fairs participated in Bid-Buy-Donate, including 4 first-time participants. Together, 278 animals were donated resulting in approximately 34,000 pounds of donated meat products to our charitable food network! We are proud of these results and look forward to continuing our efforts with current partners and expanding to new fairs/auctions in 2023!

I look forward to discussing this program with anyone interested in participating next year, including fair administrators, livestock superintendents, local agricultural educators (including FFA and 4-H), and local USDA-certified meat processors.

Feel free to contact me if you are interested in the Bid-Buy-Donate program. My contact info is below, and we will also have a trade show booth at the 2023 PA Fair Convention. I wish you all a joyful Christmas holiday season and all the best as you move forward with preparations for the 2023 Pennsylvania Fair Season!

For further information, please contact Tom Mainzer at 717-257-9850 or tmainzer@feedingpa.org.



SPECIAL BAKING CONTESTS

- by Karen Dobson

The PA Farm Show theme for 2023 is “Rooted in Progress”. PSACF will once again be hosting the four Special Baking Contests at the Farm Show: Incredible Angel Food Cake, Blue Ribbon Apple Pie, Homemade Chocolate Cake, and PA Preferred Cookies, Brownies or Bars. Eligible contestants are already “rooted” in success since they won a blue-ribbon in the preliminary competitions at their fairs this past summer. They now have the opportunity to compete for the coveted state title in their contest category and a \$500 grand prize!

The Farm Show Special Baking Contests are only open to the certified winners from the 2022 fairs. Eligible contestants must bring the official Special Baking Certification Form signed by the PA Fairs Special Baking Committee, their baked good entry, and a copy of the recipe on the entry days. The same Contest Rules given to the local Fairs for the 2022 preliminary competition will also be used for the 2023 PA Farm Show competition.

A reminder that all PA Farm Show Certification Forms for these four special baking contests will be issued by the PA Fairs Special Baking Contest committee – NOT the fair. Certification Forms will be sent to the contestants based on the fair’s contest summary information that was to be submitted by November 15 either through the online form or by the paper form located within the Fair Contest Packet. Contestants do NOT register with the PA Farm Show; these contests are organized and managed by the PA Fairs Special Baking Committee.

Entries are accepted in the Family Living Area, Main Hall, Farm Show Complex according to the following schedule:

Apple Pie:

Entry Time: Fri. Jan. 6, 3:00-5:00 pm or

Sat. Jan. 7, 8:00-9:00 am;

Judging: SAT. JAN. 7: **10:00 am** - 1st Place \$500

PA Preferred Junior Baking Cookies/Brownies/Bars:

Entry Time: Fri. Jan. 6, 3:00-5:00 pm or

Sat. Jan. 7, 9:00 am–12:00 pm;

Judging: SAT. JAN. 7, **2:00 pm** - 1st Place \$500

Homemade Chocolate Cake:

Entry Time: Fri. Jan. 6, 3:00-5:00 pm or

Sat. Jan. 7, 9:00 am–12:00 pm;

Judging: SAT. JAN. 7, **4:00 pm** - 1st Place \$500

Angel Food Cake:

Entry Time: Sat. Jan. 7, 3:00-5:00 pm or

Sun. Jan. 8, 8:00-9:00 am;

Judging: SUN. JAN. 8: **10:00 am** - 1st Place = \$500



See Baking next page

From Baking previous page

If the fair's first-place winner is not able to attend, the Committee will invite the next place winners to attend.

Each participating fair's Special Baking Contest summaries were due by November 15. Fairs that submitted the forms will receive their special baking reimbursement checks in January. Each fair's premium amounts will be calculated based on the number of awards given at the fair.

A reminder that the Annual Baking Contest seminar will be held at the 2023 PSACF Convention on Friday, January 20 at 2:15 pm. We encourage your fair to send a representative to receive the 2023 participation packets and to learn about any changes or updates for the next fair season.



107TH PENNSYLVANIA FARM SHOW

JANUARY 7-14, 2023



[2023 Pennsylvania Farm Show, Pennsylvania Farm Show Complex and Expo Center, Harrisburg, January 7 to January 14 |](#)

From the PA State Fair Queen



Hello,
It is almost hard to believe that 2022 is coming to a close, and I am starting to have questions arise about how I feel to soon have my reign end. I have not quite grasped the concept that my time will be over in just a few months. It may seem

silly to say, but sometimes I still catch myself smiling about how I am the 2022 Pennsylvania State Fair Queen. It seems like a sweet dream when it has been my reality for the past ten months. I was able to travel to dozens of fairs and meet hundreds of incredible volunteers, fair directors, and local and state officials. I am excited about my responsibilities at the PA Farm Show this year! In addition to my duties as State Fair Queen, I have been helping to plan events with the Farm Show Junior Committee for the past two months. PA Farm Show will be a week full spent highlighting the best that Pennsylvania has to offer. I find that the theme for this year's farm show, "Rooted in Progress," is very fitting because of the ever-changing world in which we live, we need to have a solid foundation that strives for innovation.

I have recently been challenged to set more goals for my life, and that stirs in me the perspective of remembering to fail forward. There is no way to be successful at everything as that would take being perfect. Goals should be set with reasonable expectations but also stretch us, meaning they reach a bit higher than what we might think is possible. Through failure, we gain experience and knowledge. Thomas Edison, when trying to create the lightbulb, had over two thousand attempts in trying to figure out the best materials for construction, and when his assistant commented that they had not had a breakthrough, Edison said, "We have come a long way and have learned a lot. We now know that there are two thousand elements which we cannot use to make a good light bulb." Life is about perspective, and with that, an entire situation can be shifted if we shift our frame of

mind. As seminars and round table topics are finalized for the convention, I encourage you to take advantage of these resources and enter into discussions with an open mind, since that is when we create the best ideas.

It is an exciting time for our 2022 fair queens as they are preparing for the competition. I would like to remind those around the queens to be supportive and proud of your representative since competing at the state level is a feat. I recommend that your queens read the handbook provided by the program; this document has everything they need to know while competing. If questions arise, please contact the queen program directors. I found that hearing about the experiences of past fair queens and queen coordinators was extremely helpful as it prepared me for what to expect. I was more confident and less stressed because I understood what was happening around me. The queens have many duties to complete - stage introduction, interview, judge's reception, speech, and coronation work - it is important to remind them to enjoy their time. They can gain so much from the few days in Hershey if they remain true to the beautiful, brilliant, and passionate advocates of fairs and agriculture I know these young women to be.

I have been blessed with a terrific year and have built so many friendships. If you see me at the convention, please say hello, I would enjoy chatting with you. Be sure to check out my fair queen display in the Main Hall (where the trade show is located); you might just see some photos of your local fair or spot some memorabilia.

Many blessings!
Anna Haldeman
2022 Pennsylvania State Fair Queen

JUDGES SCHOOL SCHEDULED

On Wednesday, January 18, 2023 the Pennsylvania State Association of County Fairs and the Pennsylvania Farm Show will host a Judge's School during the Pennsylvania State Association of County Fairs Convention at the Hershey Lodge and Convention Center. You may choose two breakout sessions to attend.

The day starts at 12:30 PM with an orientation session on ethics in the judging process. This is followed by the six sessions.

Here are some thoughts on Sessions for this year:

Youth, 4-H, and Vocational
Needlecraft
Baked Goods
Art & Photography
Floral
Antique Farm Equipment

The first session is from 1:20 - 2:30 PM and the second is from 2:35 - 3:55 PM.

The fee for the school is \$15.00 per person.

A certificate of attendance is given to all participants who complete the program.

By mid-February the "PSACF Suggested Judges List" is compiled and goes online on the Fair Association website, www.pafairs.org. Many fairs have found it very helpful in finding qualified judges.

If you are planning to participate in Judges School, you need to pre-register and send your payment by January 4, 2023. Send your name, address, phone number and e-mail to Jana Malot, 1432 Trails End Road Harrisonville, Pa. 17228. You may register via email at auntjana@embarqmail.com with payment mailed. If paying at the convention please make those arrangements ahead of the school.

Judge's School Registration

Name _____

Address _____

City, State, Zip _____

Phone _____ Email _____

If affiliated with a fair, give name of fair: _____

Number of People _____ @ \$15.00 = \$_____ (list additional names below)

Return form and check **payable to PSACF** • 1432 Trails End Road • Harrisonville, PA 17228

Registration may be called in. Phone 717-571-8637. Please register by January 4, 2023.

FY 2022-2023

Fair Program Calendar Deadlines



November 1, 2022

Last day to submit Fair Poster Contest Entries

November 15, 2022

Fair Premium Reimbursement Applications Due

January 30, 2023

2022-2023 Capital Improvement Matching Funds Grants awarded

June 1, 2023

Friend of the Fair Award Nominations Due

June 30, 2023

FY 2023-2024 Capital Improvement Project Matching Funds Grant Applications Due

July 1, 2023

FY 2022-2023 Contract Extension Requests Due for Capital Improvement Matching Funds Grants

August 1, 2023

FY 2022-2023 Capital Improvement Matching Fund Grant Projects Complete

August 31, 2023

FY 2022-2023 Capital Improvement Matching Fund Grant Final Report/Certificates of Completion, Photos and Invoices/Proof of Payment Due

You don't have to wait until the deadline to submit your reporting paperwork; you can file it with us well in advance. **It will help to speed up the payment process!**

THE 2022 CATALOG

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BUDGET LINE ITEM

Good news! The county fairs line item was fully funded in the 2022-23 budget at \$4,000,000.

In addition, it should be noted that **the budget provided an additional \$32 million to combat the avian flu including:**

- \$1 million for additional staffing at the Department of Agriculture;
- \$25 million for indemnity payments to impacted farms; and
- \$6 million for increased laboratory surveillance activities.

LEGISLATION

Broadband Legislation

Broadband access continued to be a top priority issue for a couple legislators this session and several legislators introduced bills to address expansion throughout rural areas of the state.

Of note, Representative Marty Causer (R-McKean) sponsored [HB 2071](#). This bill amended Title 64 (Public Authorities and Quasi-Public Corporations) to create a Pennsylvania Broadband Development Authority, which would help create a state plan for addressing broadband expansion issues across the Commonwealth. The bill passed the House and Senate with unanimous votes and was signed into law as Act 96 of 2022.

Meanwhile, the federal Infrastructure Investment and Jobs Act of 2021 provided each state with at least \$100 million for broadband expansion. So now the Pennsylvania Broadband Development Authority can utilize these funds in their state plan.

Fireworks Legislation

Representative Frank Farry (R-Bucks) successfully advocated for the passage of [HB 2157](#). The bill makes several changes to the Fireworks Law of 2017 including:

- Requires municipal permits to use *display* fireworks and allows for reasonable municipal fees;
- Requires a 300-foot setback when using *display* fireworks;
- Limits purchase, possession and usage of *consumer* fireworks to individuals 18 years and older;
- Allows for municipalities to require permits and reasonable fees for the use of *consumer* fireworks;
- Requires 150-foot use setback from all buildings and vehicles when using *consumer* fireworks;
- Maintains the current tax rate at 12%, however clarification is added to state that the purchase price shall not include state and local sales taxes,
- Allows for municipalities to prohibit consumer fireworks between 10:00pm and 10:00am, except on July 2nd, 3rd, and 4th and December 31st on which days use can be until 1:00 a.m. the following day. If July 4 falls midweek, use may occur until 1:00 a.m. on the immediately preceding and following Friday and Saturday;
- Increases penalties for violations of this law.

The bill passed the House and Senate and was signed into law as Act 74 of 2022 on July 11th, 2022. It took effect on September 9th, 2022.

As always, please feel free to contact our office with any questions or concerns. We look forward to continuing to represent you in the 2023-24 legislative session.

M&G LEGISLATIVE UPDATE-PSACF

HARRISBURG OVERVIEW:

On November 30th, the 2021-22 legislative session will officially end. Any outstanding bills that did not pass through the legislature and get signed into law by the Governor will have to be reintroduced in the upcoming session.

ELECTIONS

On November 8th, Attorney General Josh Shapiro secured his seat as the next Governor of Pennsylvania with over 56% of the vote; Senator Doug Mastriano (R-Franklin) trailed behind at about 43%. **Shapiro's inauguration is scheduled for January 17th, 2023.**

In addition to the gubernatorial race, all House district seats were up for election as well as half of the Senate districts (even numbered districts). Prior to election day, Republicans held a safe majority in both the House (113-89) and Senate (29-21). **However, for the first time in over a decade, Democrats secured a majority of seats (102) in the House. Republicans lost 12 seats, bringing them down to 101 seats.**

It's important to note that three seats will be vacant when the new session begins:

Representative Tony DeLuca (D-Allegheny)

Passed away on October 9th, 2022.

Representative Summer Lee (D-Allegheny)

Elected to Congress.

Representative Austin Davis (D-Allegheny)

Elected as the next Lieutenant Governor.

These three vacancies would bring Democrats back down to 99 seats and bring Republicans temporarily back in the majority with 101 seats. However, it is anticipated that these three seats will be filled by Democrats in a special election in the spring. The House Majority would then likely go back to the Democrats.

Republicans will continue to hold the majority in the Senate (28-22). They recently announced their 2023-24 leadership team:

Senator Kim Ward (Westmoreland)- *President Pro Tempore*

Senate Joe Pittman (Indiana)- *Majority Leader*

Senator Ryan Aument (Lancaster)- *Majority Whip*

Senator Scott Martin (Lancaster)- *Majority Appropriations Chair*

Senator Kristin Phillips-Hill (York)- *Majority Caucus Chair*

Senator Camera Bartolotta (Washington)- *Majority Caucus Secretary*

On the Democratic side, the leadership team is comprised of the following members:

Senator Jay Costa (Allegheny)- *Minority Leader*

Senator Tina Tartaglione (Philadelphia)- *Minority Caucus Whip*

Senator Vincent Hughes (Philadelphia)- *Minority Appropriations Chair*

Wayne D. Fontana (Allegheny)- *Minority Caucus Chair*

Maria Collett (Montgomery)- *Minority Caucus Secretary*

We anticipate a great deal of leadership changes at the Department of Agriculture and Department of Community and Economic Development, as well as legislative committee chairmanships, rank-and-file membership, and personnel. When the incoming Agriculture and Tourism Committee Chairs are announced, we will make introductions (either virtually or in-person) and ensure that they are familiar with the PSACF board and any potential legislative concerns.

Our office is prepared to work with the newly elected officials and will make sure the fairs continue to have an active voice in the Capitol.

See M&G next page.....



— Maria Zaffuto

We have exciting opportunities coming up for the Young Professionals Initiative. The Young Professionals Initiative, known as YPI, is a group for those age 21-40 working, or volunteering in the fair industry. It is a place for individuals in this age group to learn, network and support each other while gaining industry experience. Thanks to the generous sponsors of YPI, and their support of furthering industry education among young people, we were able to support a young person by giving away a free 2023 convention registration. Congratulations to Megan Stang, from the Big Knob Grange Fair, on winning the free registration!

We are also looking forward to our first YPI fundraiser. The fundraiser will take place at the convention and will be a gift card egg hunt. Each participant will choose an egg from the basket for a chance to win several different \$20 gift cards. To make this fundraiser possible we are in need of gift cards. If your fair is interested in sponsoring YPI and this fundraiser, please purchase a \$20 gift card to a store or restaurant of your choice that is found across the entire state and bring it to the convention. Good examples are Walmart, online stores such as amazon and online clothing stores and chain restaurants. Please place your gift card donation in an envelope labeled YPI gift card and drop it off at the convention registration desk no later than Thursday at noon. If you plan to donate, please email Maria Zaffuto at mariazaffuto@gmail.com so we have a good idea of how many gift cards to plan for. We are so appreciative of the support this fundraiser has already received! Thanks to those who have already donated gift cards and to those who have committed to donating. It is going to be a great fundraiser! We couldn't do it without your generosity!

For the Young Professionals attending the convention, we encourage you to join us for the YPI events. Our new event for this year is a Mentor Speed Dating and Networking Session. This is a fantastic opportunity to meet and learn from several established professionals across various aspects of the industry. Also, on Friday of the convention, we will again this year be having our YPI lunch and idea swap. Join us for a light lunch, idea sharing and networking. This was a successful session last year with a lot of great ideas shared and connections made. Check the convention schedule for times and locations. We are excited to have over 30 young professionals signed up on our email list. Let's keep it growing! We look forward to welcoming new individuals to all of our events this year!

Pennsylvania Department of Agriculture 2023 Animal Health Rules

If you are looking for the Animal Health seminar, please take note that there will not be a full seminar this year, instead, they will be set up with a table in the hallway right outside the Trade Show. Stop by, talk to them and pick up any information that they may have for you.

MAJOR ANNOUNCEMENT

DHS to Supplement H-2B Cap with Nearly 65,000 Additional Visas for Fiscal Year 2023

Increase Will Help Address the Need for Seasonal Workers and Reduce Irregular Migration

WASHINGTON—October 12th, the Department of Homeland Security (DHS), in consultation with the Department of Labor (DOL), announced that it will be issuing a regulation that will make available to employers an additional 64,716 H-2B temporary nonagricultural worker visas for fiscal year (FY) 2023, on top of the 66,000 H-2B visas that are normally available each fiscal year. By making these supplemental visas available at the outset of the fiscal year, which began on October 1, 2022, DHS is acting swiftly to address employers' needs for additional seasonal workers. At the same time, DHS and DOL are working together to institute robust protections for U.S. and foreign workers alike, including by ensuring that employers first seek out and recruit American workers for the jobs to be filled, as the visa program requires, and that foreign workers hired are not exploited by unscrupulous employers. To strengthen these efforts, DHS and DOL also announced the creation of a new White House-convened Worker Protection Taskforce, as described below.

"The Department of Homeland Security is moving with unprecedented speed to meet the needs of American businesses," said Secretary of Homeland Security Alejandro N. Mayorkas. "At a time of record job growth, this full year allocation at the very outset of the fiscal year will ensure that businesses can plan for their peak season labor needs. We also will bolster worker protections to safeguard the integrity of the program from unscrupulous employers who would seek to exploit the workers by paying substandard wages and maintaining unsafe work conditions."

The H-2B supplemental includes an allocation of 20,000 visas to workers from Haiti and the Central American countries of Honduras, Guatemala, and El Salvador. This advances the Biden Administration's pledge, under the Los Angeles Declaration for Migration and Protection, to expand legal pathways as an alternative to irregular migration. This is also consistent with the joint commitment President Biden and President López Obrador of Mexico made in July to work together to broaden opportunities for seasonal and circular labor and ensure that migration is a choice and not a necessity. This is one of many ways that the United States and Mexico are partnering to manage migration and fuel economic growth, as discussed in the bilateral working group on labor mobility.

American businesses in industries as varied as hospitality and tourism, landscaping, seafood processing, and more depend on seasonal workers to meet demand from consumers. The supplemental visa allocation will address the need for seasonal workers in areas where too few U.S. workers are available, helping contribute to the American economy.

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In Loving Memory



David A. Kramer, 77, of Elizabethtown, passed away on Monday, September 26, 2022 at home.

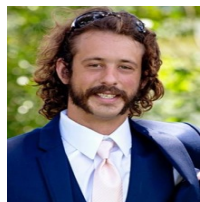
David was a graduate of McCaskey High School and earned his BS in Biology from Millersville University. He was retired from Elizabethtown Area School District where he taught 7th grade biology. He was a Past Master of Abraham C. Treichler Lodge #682, F&AM, Elizabethtown, volunteered with the Elizabethtown Fair for over 45 years and volunteered at the Elizabethtown Library.



James "Jim" Howard Grant, 84, departed this life on September 19, 2022.

A lifelong resident of the Brockway area, he grew up on the family farm, where he lived a long and full life working in public service, farming, traveling, enjoying country living, and being among family and friends.

A longtime supporter of the Jefferson County Fair, he served as Fair Board Secretary for decades. A dairy farmer, he was a member of the Sugar Hill, Jefferson County, and Roseville Grange and was active with the Grange in county, state, and national events, as well as with the Jefferson County Dairy Promotion Board.



Mobile glass studios

Robert Anthony Immello; died on September 21st, 2022, at the age of 32.

He was born on March 20, 1990 in Long Island, New York. Robert was an avid musician, artist, and traveler. He owned a glass blowing studio where he showcased his talents across the country.

WEST END FAIR

Douglas P. Hawk, 73, of Saylorsburg, passed away Thursday, November 10, in his home.

Douglas was a Vietnam US Army Veteran; a member of the Hi-Winders Car Club in Mt.

Bethel and he was a West End Fair Director for the past thirteen years.



Larry A. Marshall, 75, of Waynesburg, passed away Friday, October 14, 2022.

Larry resided in Waynesburg his entire life, where he served his family and community with diligence, knowledge and guidance. Serving his community, Larry was an active member of the Waynesburg-Franklin Township Fire Company for over 57 years. He served as fire chief for 25 years, assistant fire chief for two years, captain for four years, lieutenant for one year, and had been a trustee since 2011.

He served as manager of the Greene County Fair for 42 years.



Charles David "Dave" Powers, 55, of Lemasters, Pennsylvania entered into his eternal heavenly home on September 14, 2022. Along with his solo ministry, he also enjoyed singing with his duet partner, Jessica Snyder in their duo group, Cross-N-Country, as well as his trio group, Country Church Trio, which included Ann Cunningham and Jessica.

Update from The Zones

1

Zone One –Sam Zaffuto

The Fall Zone meeting was held Friday October 28 at the Jefferson County Fairgrounds. One hundred thirty representatives of twenty-six of our fairs joined us. Harry Reffner and Martha Ebersole joined me in helping to update all in attendance on the State Association and on our upcoming convention in January.

John McMullen was selected as our zone person of the year. John has served as a director of PSACF and the Indiana County Fair for many years and is most deserving of this award. Unfortunately, he was unable to attend our meeting and Ray Martin, president of Indiana County Fair accepted the award for John.

Tracy Barone, Fair Fund Administrator, shared information with us on her fair visits during the year. She also discussed fair reimbursements, capital fund projects, and application submission deadlines.

Tom Mainzer from Feeding Pennsylvania, joined us and spoke about the partnership with his organization and several fairs. They work with fairs who have livestock auctions working with their buyers to donate livestock from their sales to local foodbanks. They are looking for additional fairs to get involved with them to make more donations available to local foodbanks.

Sherman Allen presented the Junior Fairperson award for our zone to Sydney Elder of the Erie County Fair at Wattsburg. Sydney was well qualified because of her extensive involvement with her fair, her dedication to the fair queen program, and her passion for the agriculture industry. She will now join the Junior Fairpersons from the three other zones to choose the Jr Fairperson award for the state. Good Luck, Sydney!

Zone One had three winners of the Msgr. John Mignot Memorial Scholarship. Congratulations to Elizabeth Bruner from Indiana County Fair, Landis Crawford from Crawford County Fair, and Sydney Elder from Erie County Fair at Wattsburg. They join three other recipients in the state who were also winners.

Mercer County Grange Fair sponsored the raffle in support of the Msgr Mignot Scholarship program. \$540 was raised bringing the total raised by our raffles to \$6,500. Thank you all for your support of this worthy cause. The Erie County Fair at Wattsburg has offered to sponsor our raffle at our spring meeting.

Directors to the State Association for 2023 and 2024 were elected at our meeting. Representing Zone One will be Joe Irons from McKean County Fair, Dave Wilcox from Warren County Fair, Jim Reed from Jefferson Township Fair, Dan Dickey from Jamestown Community Fair, Shirley McIntire from Great Stoneboro Fair, and Jeanne Miller from Albion Community Fair. As Immediate Past President, I will also represent Zone One. Sherman Allen and John Berne chose not to seek reelection. They were recognized at the meeting and thanked for their many years of service.

Our spring zone meeting will be held at the Jefferson County Fairgrounds on Friday April 21 at 6:30 pm. Please plan to attend this meeting.

Best wished for a Happy Holiday Season and hope to see you at our convention in Hershey!

2

Zone Two— Roger Dirlam

It is hard to believe that Christmas is just around the corner. We're having a great Fall season and every weekend has been nice.

Fairs did good overall.

Zone Two Fall meeting was hosted by Bloomsburg Fair. Kudos to all of the Bloomsburg committee. We had a great meeting with a compiled report on fair visitations giving input on each of the fairs.

Zone Two Fair Person was presented to Bruce Koppenhaver from the great Allentown Fair, Gratz Fair, and Lycoming Fair.

Zone Two Junior Fair Person was Olivia Noll from Harford Fair.

The theme for 2023 Pennsylvania County Fairs is "Growing the Future".

The 2023 Spring meeting will be at West End Fair in Gilbert on April 22, 2023. The Fall meeting date is October 21, 2023, with the location to be announced.

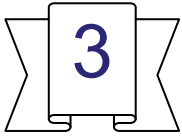
I would like to wish everyone safe and happy holidays and a happy New Year.

See you at Convention in January



See Update next page

See Update from previous



Zone 3 held our annual fall meeting on October 27, 2022 at the Williamsburg Community Farm Show at 7:00 pm. A total of 18 fairs were present and we held our election of state fairboard directors for a two year term. Elected were Harry Reffner, Dave Cowden, Jana Malot, Craig Lash, Debbie Stephenson and a new director Jeff Walason from Williamsburg Community Fair. The 2023 fair theme is PA Fairs Growing the Future. President Sam Zafuto, Vice President Martha Ebersole and Secretary Harry Reffner all reported on convention 2023, rooms and reservations, seminars, table topics, fair person of the year award. Our Zone 3 Jr Fair Person of the Year was Mikala Anderson. Zone 3 Fair Person of the year was John Hunter of West Alexander Fair. John couldn't be there that night but at his home fair annual fair dinner was surprised by the award given to him there. Each fair was also reminded to send in 7 pics in jpeg format for a special slide show event. Department of Agricultural Tracy Barone spoke on hayride regulations take a look on Department of Agricultural website if you or your fair do these she would like input back from you if you do. Animal health rules will be discussed at convention. Hand wash posters if you need them for your fair talk with Tracy. Please get your reservations in rooms are booking up fast! Sorry we missed you at this meeting see you all at convention!! Stay safe



As we approach the end of 2022, I am sure we all have something or someone to be thankful for. I can tell you that I am thankful to all those involved in the PSACF as I consider all of you my fair friends. Without my involvement in this great

organization, I would have never realized all the good people that are out there working so hard for their fair and putting on a great community event. Thank you for allowing me to be part of it.

Once again, the Directors of Zone 4 had a great time visiting all your fairs. Thank you so much for the hospitality that you continue to show us. Now it has come time to prepare for convention in January. We certainly hope you will join us for all the educational seminars and table topics as well as the many other activities that take place during the full 4 day schedule. Our Fall Zone 4 dinner was held at Yoder's Restaurant with a great meal as well as lots of good conversation. We also held a 50/50 and sent some lucky winners home with a little extra cash. Zone 4 would like to congratulate our Junior Fair Person of the Year, Caleb Miller, from the Elizabethtown Fair and our Zone 4 Fair Person, Paul Brichter, Jr. of the Perry County Fair. Congratulations, you have both worked hard and are very deserving of these awards. We will plan to be back at Yoder's again in the Spring. Please mark your calendars for April 19th for that meeting.

Zone 4 would also like to take a moment and thank Glenn Stoltzfus of the Manheim Farm Show as well as Susan Hahn of the Plainfield Farmers Fair. Glenn and Susan have decided to step down as a Director, however they will remain involved with the PSACF in any way that they can assist. Thank you Glenn and Susan !!!

Congratulations to Sally Nolt of the Elizabethtown Fair and Charles Nutaitis of the Plainfield Farmers Fair as they will join your Zone 4 Board of Directors.

I would like to take this moment and wish all of you a joyous Holiday Season. Take some time to relax and enjoy the festive holidays with your family. Right after the New Year, I hope to see many of you at Farm Show and Convention. Thank you for all you do !



NOT JUST ANOTHER KEYNOTE SPEAKER

Brittany prides herself on being more than just entertaining — she aims to be highly engaging, too! Her high-energy keynotes have been described as “the perfect mix between a really funny stand-up comedian and a really smart professor.” With each presentation, she makes customer engagement not only *accessible*, but *exciting*, which is why more than 90% of Brittany's calendar is comprised of referral gigs.

HERE TO HELP ON & OFF STAGE

Brittany knows that her true value comes not just from my time on the stage, but the *RESULTS* that are generated by the audience after the fact. That's why she's laser-focused on creating change. She works with every event organizer before the event to identify the most-desired outcomes and craft a program that's tailored directly to the audience.

PA Fair Queen Program

- by Karen Dobson



The PA Fair Queen Program and 2022 PA Fair Queen Anna Haldeman are excited to be hosting **59 contestants** for the 2023 state competition. **Contestant Handbooks, Schedules and required Forms** will be available after December 9. The information will only be available online from the PSACF website under the <https://www.pafairs.org/p/convention/queen-contest> page. No password will be required to access the documents. No Handbooks will be mailed.

The contest event schedule will run from Thursday afternoon January 19 through Saturday evening January 21. However, the PA Fair Queen Program values the health and safety of all who will be participating in or attending any of the 2023 PA Fair Queen State Competition events. Therefore, any recommended or mandated COVID safety protocols at the time of the contest will be followed. If, for any reason, the regular schedule cannot happen, contestants and their coordinators/fairs will be notified of any modifications.



****REMINDER**** *The contestants' attire for the Thursday night Stage Introduction competition on January 19 will again be "business dress" i.e. appropriate for what the PA State Fair Queen would wear to a professional presentation or public appearance.*
NO EVENING GOWNS for Thursday night.
Evening Gowns are required for the Saturday coronation ceremony.

The Contest Information Packet for the 2023 fair season will be available for pick-up at Convention. It will also be made available online after convention.

There will be a Fair Queen Coordinators' Round Table Discussion on Friday, January 20 at 3:30 pm during Convention. This is a great opportunity for coordinators to network, share ideas, and pick up the 2023 contest packets.

Contestants are encouraged to participate in the seminar and activity scheduled for the Youth Day to be held on Saturday if it does not interfere with their Speech competition schedule.



****NOTE**** *There will be a NO GIFT policy for contestants. This includes handing out gifts to other contestants during the Contestants' Pizza Party. We want to remove any unnecessary expectations and be sensitive to the fact that not everyone may be able to afford gifts.*

The PSACF/PSSA Convention is the primary opportunity for the Fair Queen Program to fundraise. Activities such as the **Basket Raffle, 50/50 Cash Raffle and Live Auction** provide much needed revenue to ensure the program continues to be one of the top commodity programs in the Commonwealth. The popular **50/50 Cash Raffle** will be held every evening Wednesday - Saturday. Our Basket Raffle table will offer some exciting items including a *Kate Spade Backpack and Cosmetic Bag, Bose SoundSport Wireless Earbuds, Pampered Chef Enameled Bakeware*, and a *"Let's Go To The Beach" picnic basket*. Gift baskets, auction items and gift certificates are still being accepted as well as tax-deductible monetary contributions. Contact **Amy Hawn - 814-386-1860** to learn how you, your fair or your business can participate.

We will once again be offering two **"Dining Out" Gift Card Packages** for the Live Auction at the Saturday coronation banquet.



REMINDER** Each contestant will be asked to donate a **\$25 chain restaurant gift card** (ex: *Olive Garden, TGI Fridays, Applebee's, etc.*) towards these prizes.

We look forward to introducing our 59 contestants to you at the 2023 Convention and showcasing the bright future of Pennsylvania.

From Queen previous page.....



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Message from Our Associates

— Galla Higinbotham

Greetings everyone!

Hope it was a good summer and fall for everyone. With the weather turning colder, I look forward to seeing everyone who can make it to the 2023 PSACF/PSSA convention this January 18 – 21.

Associates: the deadline for reserving a booth in the Trade Show is December 15th. If you happen to miss the deadline or your plans changed and you wish to have a booth, contact Dick Horstman (724-729-3701). He is great to work with and will do his best to accommodate you.

We fair associates invite everyone – especially those who are attending for the first time – to visit the Trade Show! And plan to spend some time there to see everything we have to offer to make your fair a success!

In the trade show, you will find acts and attractions, booking agents, musical attractions, thrill and stunt shows, equipment companies, carnivals, sound & light companies, fair supply and insurance companies, rodeos, fireworks, food concession suppliers...and the list goes on. There is something for every fair and for every budget

There is a memorial area as you first enter the trade show and fair associates and fairs are encouraged to place a picture in memory of those we lost over the past year.

Stop in and have a cup of coffee, thanks to W. A. DeHart who is generously providing complimentary coffee in the Trade Show.

Be sure to play the popular “Sticker Game” sponsored by the state fair board. Attendees are encouraged to collect stickers throughout the Trade Show which then makes them eligible to win wonderful cash prizes during Saturday afternoon’s drawings.

The Trade Show is open Thursday and Friday 10:30 – 4:00 and 9:00 – 12:00 on Saturday.

Starting at 6:30 Wednesday evening, be sure to consider and enjoy the acts featured at the Talent Showcase, which promises a variety of music from soloists to full bands. This is always a highlight of the convention with music, bands, juggling, acrobatics...and more.

Featured entertainment continues at 9:00 Thursday morning before the Opening Ceremony as well as at the banquets on Thursday and Friday.

Note to all associates: our annual meeting will be in the trade show on Thursday right after the trade show closes at 4:00. We'll keep it brief and look forward to seeing you. It will be good to see all the familiar faces and welcome the new associates.

I look forward to seeing everyone at the 2023 convention! A very merry wish for a great holiday and Happy New Year! All the best, Galla dangalla@uplink.net

Welcome New Associates!

Attractions, Miscellaneous

Hypnotizing America - Tim Miller

1800 JFK Blvd Suite 300 PMB 92280 Philadelphia PA 19103

Phone: (610) 247-2086 Phone 2: Fax:

WebSite: hypnotizingamerica.com

E-Mail: hypnotizingamerica@gmail.com

Info: Hypnosis show and game show

Micro Wrestling Federation

183 East Wears Valley Rd #26

Pigeon Forge Tn 37863

Phone: (513) 519-3287

WebSite: www.microwrestling.com/pigeon-forge

Email: jackdarrell@microwrestling.com

Info: Pro Micro Wrestling

Equipment

CS Pulling Promotions LLC

278 Bear Den Ln Tionesta PA 16353

Phone: (814) 221-4082 Phone 2: Fax:

WebSite: www.cspullingpromotions.com

E-Mail: cspullingpromotions@gmail.com

Info: Champion Sled pulling services

Gulf Coast Eco Trikes

585 NE Shady Oaks Rd Mayo FL 32066

Phone: (941) 350-9438 Phone 2: Fax:

WebSite: E-Mail: gulfcoastecotrikes@yahoo.com

Info: Straight sales mobility scooters

Insurance

Windham Insurance Agency

17227 Saint Andrews San Antonio TX 78248

Phone: (210) 859-3825 Phone 2: Fax:

Info: Insurance for Carnivals and Fairs.

Musical Attractions

7 Mile Run

115 Horatio Street Punxsutawney PA 15767

Phone: (814) 952-8904 Phone 2: Fax:

WebSite: 7milerun.com

E-Mail: 7milerunband@gmail.com

Info: Musical Attractions. Six piece country band.

Clockwork-Band

1282 Summitview Court New Cumberland PA 17070

Phone: (717) 880-0101 Phone 2: Fax:

WebSite: www.clockwork-bandspecialevents.com

E-Mail: clockworkbandinpa@gmail.com

Info: Muscial group top 40 dance music at it's best.

David Clarence Hartranft

222 Schwartz Valley Road Schuylkill Haven PA 17972

Phone: (570) 691-8894 Phone 2: Fax:

WebSite: margareedsville.wixsite.com/dch-music

E-Mail: hartranftcre8tive@gmail.com

Info: Country Music Performer (Solo)

Durty Rotten Parrots

212 Blacksmith Road Douglassville PA 19518

Phone: (484) 795-6594 Phone 2: Fax:

WebSite: www.durtyrottenparrots.com

E-Mail: drp@durtyrottenparrots.com

Info: Music and comedy band playing all ORIGINAL Pirate and maritime songs

Frank Vieira

1291 Cedar Blvd Pittsburgh Pa 15228

Phone: (607) 760-5848 Phone 2: Fax:

WebSite: www.frankvieira.com

E-Mail: frankvieiramusic@gmail.com

Info: Country Music Artist

- The first annual Fair in the American colonies was held in 1641 in New Amsterdam (now New York City) to showcase farm products of the local area.
- The USA's first state Fair was held in Syracuse, New York in September of 1841.
- The first time that fair goers ate hot dogs and ice cream as they walked along the midway was during the Saint Louis World's Fair in 1904, thus coining these two foods as the world's first "fast foods".
- The first World's Fair was held in 1851 in England at London's Crystal Palace. The fair exhibited American machinery of the Industrial Revolution.



Pennsylvania Fair Queen Program 2022 Fundraising

**Great opportunities to invest in the
next generation of PA's finest young women leaders**



Individuals, Fairs and Businesses can participate as follows:

- ☐ Donate a **Gift Basket** for Convention
- ☐ Donate a **Live Auction** item for Coronation
- ☐ Contribute a **Monetary Donation**
- ☐ Help at the **50/50 Nightly Cash Raffle** Table
 __ Wed __ Thurs __ Fri __ Sat
- ☐ Help at the **Basket Raffle** Table at Convention
 __ Thurs __ Fri __ Sat



Please indicate your preference above and return form by November 30.

Mail Form & Checks To: Amy Hawn, 9669 Kyper Road, Petersburg, PA 16669

FOR MONETARY DONATIONS – CHECKS PAYABLE TO “PA STATE FAIR QUEEN PROGRAM”

Name: _____

Phone: _____ Email: _____

FOR MORE INFORMATION ON FUNDRAISING NEEDS

Contact Amy Hawn at 814-386-1860 OR John Berne at 814-887-5396

PA State Fair Queen Program is a non-profit corporation with 501(c)3 tax exemption status



PSACF Association Update

As I prepare this last edition of FairTalk for 2022, and check our website indicating only 45 days until Convention I want to do some sharing. The office has been quite busy with preparations for it, working with the Committee chairs, the Convention program book, preparation of the 2023 Directory, and responding to calls for trade show applicants. The Convention is on track to be again one of the finest on the East Coast. Also with Convention's approach it is a time of remembrance for those that we have lost and for those that are no longer able to attend.

Junior Fair Person of the Year

Congratulations to Sydney Elder for being selected as the Junior Fair Person of the Year. Sydney was awarded one of the six 2022 Msgr. Mignot /PSACF Memorial Scholarship. See separate articles for the Junior Fair Person and the Scholarships awards. Congratulations also go to all of the zone Juniors, their receiving the awards is on page 11.

Rooms

Michele at Hershey, who does a fabulous job, has left us know the rooms for Thursday, Friday are full; those calling now are being put on a wait list.

Fair Dates

As I have asked at the zone meetings for your Fair dates, currently I have 16 Fairs that have not responded to my request for their 2023 dates. If I do not receive the dates by December 15th the dates listed in the Directory will be To Be Announced.

2022 Theme

The 2023 Fair season theme and for the fair display at the 2024 Convention, is "PA Fairs Growing the Future". A logo to use with the theme is on our website.

PA Fairs on Parade

Be sure that your Fair is included in this great opportunity to highlight your Fair.

Distribution of Material at Convention

Hershey Lodge and PSACF personnel will enforce the **NO** distribution of material (printed matter, CDs, tapes, etc.) on public tables in the Great Lobby, Chocolate Lobby and Chocolate Ballroom (except performing acts).

Fair Advisory Committee Meeting

Again this year the Committee will be meeting after the Annual meeting, you will have an opportunity to learn about the Capital Improvement project matching fund grants.

Judging School

You can still register for the school, see registration in this issue. (Page 16)

Harry

