

## DATES TO REMEMBER

— 2018 —

### April 12

- PSACF Board Meeting

### April 25

- PSACF Zone 4 Mtg. - Manheim Com. Farm Show

### April 26

- PSACF Zone 3 Mtg. - Washington County

### April 27

- PSACF Zone 1 Mtg. - Christ the King Manor

### April 28

- PSACF Zone 2 Mtg. - Wayne County Fair

### May 3 - 5

- IAFE Zone 1 Meeting

### May 31

- FAIRTALK material for June due

### June 24 (week of)

- 2nd Quarter FAIRTALK emailed

### September 15

- Baking Contest checks (Angel Food)

### August 31

- FAIRTALK material for September due

### September 1

- Showcase apps. For 2019 Convention mailed

### September 24 (week of)

- 3rd Quarter FAIRTALK emailed

September 30

- Zone Junior Fair Person nominations due to Zone

### October 15

- Showcase apps. Due

- 2019 Request for Fair info material, PSACF Associate Dues Invoices, PSACF/PSSA Convention material, Trade Show apps. mailed.

### October 18

- PSACF Board Meeting

### October 23

- PSACF Zone 3 Mtg. - Bedford County Fair

### October 24

- PSACF Zone 4 Mtg. - TBA

### October 26

- PSACF Zone 1 Mtg. - Christ the King Manor

### October 27

- PSACF Zone 2 Mtg. - Bloomsburg Fair

### November 1

- Fair Person Of the Year apps. Due

- Communications Competition apps due

- Queen Competition Applications due

### November 15

- Reimbursement apps.—Fair Fund due

- Baking Contests Summaries due

### November 20

FAIRTALK material for December issue due

— 2019 —

January 23 - 26

- 107th Annual Convention



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NO. 1

## AARON ALEJANDRO "WOWS" THE CROWD AT OPENING CEREMONY, OTHER SEMINARS A HIT AS WELL

BY: KEVIN D. BIEBER

Thursday morning we all awoke to an opening ceremony of entertainment followed by what turned out to be a fabulous keynote speech. Aaron Alejandro came to us from Texas where he serves as the Executive Director of the Texas FFA Foundation. Not only is he doing a great job in Texas, he did an outstanding job here in Pennsylvania as he presented the 106<sup>th</sup> annual PA State Fair Convention keynote address. Sometimes you just find that speaker that you could listen to for hours at a time, well we had that person on Thursday morning. Aaron entertained the audience but at the same time presented a speech that will be remembered by many for a long time. I have to admit, it is really great to hear from all our fellow fair friends when they like something at convention. That is exactly what happened this year, many of you had so many good comments about Aaron and really enjoyed his address. Hats go off to my committee for selecting him as the keynote speaker. Just in case you did not get enough of Aaron at the opening ceremony, he was back that afternoon presenting a seminar entitled "Live Your Brand". It comes as no surprise that Aaron did a great job with this as well.

We started off the convention on Wednesday with a packed room to hear Jen Puente of the Wisconsin State Fair present "Embracing Sponsorships - Let's Grab Some Extra Dough!" It was great to see all the positive feedback from the attendees and the request for more next year. We also made sure our friends with the Showmen were educated on the new Trucking Regulations.

Thursday afternoon brought to us a panel discussion of "Terror on the Fairgrounds; What to do with Livestock and People". I was told that this seminar was so full they were in the hallway listening in. Unfortunately this is something we all have to worry about in this society and it is good to know you cared enough to attend this educational seminar. We are already talking about how to expand on this for next year.

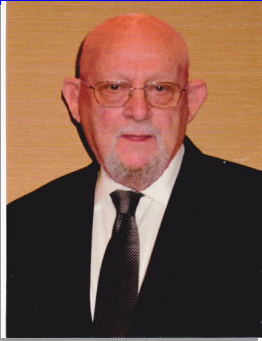
On Friday we had Ron Diamond from the IAFE present "The Irrefutable Laws of Leadership" as well as Maria Lucero from the Erie County Fair in Hamburg New York spoke to us about "Volunteers". Once again, these were two very educational seminars that many of you walked away with ideas and thoughts to take back to your fairs.

See Convention next page

From Convention previous page

As we wrapped up convention on Saturday, we encouraged some additional attendance by giving you a chance to walk away with one of three \$100.00 gift cards, if you attended the whole seminar. The seminars included "Food Safety Updates" by the Department of Ag, "Marketing to Millennials" by Jodi Buresh of Saffire and "Ag Pavilion" by Jessica Underberg of the Erie County Fair. All were some great seminars with a good attendance. Winning the gift cards for their attendance was Sarah Brewer of the Plainfield Farmers Fair, Melissa Koehler of the Blue Valley Farm Show and Phil Rice of the Cambria County Fair. Congratulations to all the winners. A special thank you to Phil Rice for donating his card back to the PSACF. That will be used towards some office expenses.

As you can see, it was another great year. I would like to thank my committee for the hard work that they put into bringing these speakers to convention. Although it will be hard to top, watch out for another great line-up of seminars and speakers at the 2018 PSACF convention. Have a great fair !!!!



## President's Message

Another great Convention of the PSACF & PSSA is in the history books. As usual Kevin did a great job of lining up a keynote speaker and numerous seminars, they were well received by all that took advantage of them. If you did not attend you should plan on doing so in the coming year.

Thanks to Martha for coordinating the communications exhibits, Dick for the as usual full house at the Trade Show.

Sam and his committee put together an enjoyable showcase, with a good variety of acts. Seth, as a last minute coordinator, came thru with a good lineup of round table topics. Thanks to Seth and all those that acted as moderators. Angie and her committee for the memorial display.

Congratulations are in order to John McMullen, having been named Fair Person of the Year. He is well deserving of the award.

Secretary Redding has agreed to place the Fair Fund changes that were proposed last year, on hold for a year. Tracy Barone was introduced as the new Fair Fund Administrator replacing Zach.

Saturday night closed the Convention with the crowning of the new Queen, Elizabeth Voight. If you would like Elizabeth to visit your Fair contact Martha to schedule.

IAFE Zone 1 meeting will be held at the Queensbury Hotel in Glen Falls NY, May 3-5. This is always an enjoyable and informative meeting, plan on attending.

Spring Zone meetings will be soon starting, as many of you as possible should attend as this is when the latest news and updates will be available.

Last but by no means the least a huge Thank You to Harry for all his work year round and especially the Convention.

Hoping for good Fair weather as we are busy getting ready for our Fairs.

*Dave*

### Entertainment prior to Opening Ceremonies "The Beverly Belles"



### Kevin Bieber, Madeline McEachin, Aaron Alejandro



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## FAMILY FEUD PROVIDES FUN AND FIERCE COMPETITION AGAIN

BY: KEVIN D. BIEBER

Just as we thought convention was winding down on Saturday afternoon, there were a couple of fairs that were bound and determined to do whatever it took to be the 2018 PA State Fair Convention Family Feud champions. The first game started off with Lawrence County Fair edging out Hookstown Fair. The second game had a showdown between the ever exciting Elizabethtown Fair vs. Harmony Grange Fair. Elizabethtown was out for revenge as they were beat last year by Harmony Grange for the championship. 2018 proved special for Elizabethtown as they waited one year for that revenge and got it. This now set up the championship between Lawrence County Fair and Elizabethtown Fair. After some back and forth competition, the Lawrence County Fair emerged as the 2018 PA State Fair Association champions.

The PSACF Convention Family Feud is a game where you can learn lots about your fellow fair directors in a matter of minutes. Check out the "Feud" next year ... you will not be disappointed. Watch out Lawrence County Fair as the target is now on your back !!!! Sign up for the 2019 family feud at convention will take place in September. Watch your Fairtalk.

### 2018 PSACF JUDGES SCHOOL

Beverly Gruber

Judges School was successful in 2018. We had 100 participants in the school. Following the 45 minute session on the judging process and ethics, the group broke out in six areas for class.

- |                                 |                             |
|---------------------------------|-----------------------------|
| 1. Baked Goods                  | Susan Hahn                  |
| 2. Canning & Preserving         | Shirley Moyer               |
| 3. Youth & 4-H (Still Exhibits) | Jim & Barb Davis            |
| 4. Fruits & Nuts                | George Perry & John Herbert |
| 5. Flowers                      | Linda Grove                 |
| 6. Homemade Wine                | Dee Keyser                  |

Each participant could attend two sessions. We are in the process of updating the website so members fairs may utilize the list.

### 2018 SPOUSE PROGRAM

Hazel Blaney

The Spouse Program at the 2018 Convention was truly successful. A special 'Thank You' to each of the 48 fairs that donated gifts for the ticket auction and the spouse activities. The 'Bag and Basket Bingo' had the best attendance since it began! A special 'Thank You' to Hershey Staff for their support during this event. The 'Have a Heart' and 'Quilt Block Trail' events were enjoyed by those that attended but we had room for many more. If anyone has any request or creative idea for special spouse activities, please contact Hazel Blaney at 724-677-2228 or h.blaney@yahoo.com.

### FIRST PLACE RIBBONS

Martha Ebersole

Below is the Convention display created of First Place Ribbons. 85 Fairs responded with their ribbons.





## SPECIAL BAKING CONTESTS

- by Karen Dobson

Congratulations to **Elizabethtown Fair** (Junior Baking and Chocolate Cake), **Juniata County Fair** (Apple Pie), and **Dillsburg Farmers Fair** (Angel Food Cake) on having a first-place winner at the 2018 PA Farm Show!

Fairs are now gearing up for another year for baking competitions at their local events.

The Homemade Chocolate Cake, Blue Ribbon Apple Pie and Incredible Angel Food Cake contests will continue with no rule or requirement changes.

2017 was the first year for PA Preferred's "*Junior Baking Cookies, Brownies and Bars*" contest for youth ages 8 through and including 18. It was a new spin on an old contest. Contestants were no longer limited to just chocolate desserts and were called to expand their recipes to include PA Preferred fruits, vegetables, grains, eggs and dairy. And the youth bakers rose to the occasion! Recipes included caramel apple cheesecake bars, zucchini bars with almond frosting, peaches and cream bars, and apricot almond cookies. Thank you to the fairs who gave feedback about the their contest challenges. PA Preferred listened to the concerns and adapted the rules to simplify the contest and encourage more youth participation.

Participating Fairs will receive sponsored premium money for the Angel Food Cake (\$50) and the Junior Baking (\$45) contests only. Premiums for the Chocolate Cake and Apple

Pie contests are at the discretion of the individual Fairs. **NEW THIS YEAR:** Premium monies will be distributed after November 15 only if Fairs submitted their Contest Summary Reports in paper form or by online submission.

Some other reminders to pass on to your Baking Contest committees:

- All special contest ribbons for all four contests are the responsibility of the individual fairs
- PA Preferred will be providing brand new sponsor banners for the Junior Baking Contest. Remember...PLEASE destroy or repurpose your Fair's old PA Preferred banner as PA Preferred no long sponsors any "*chocolate*" baking contest. The Angel Food Cake contest banner is still good to use!

Contest rules were distributed and reviewed at the Convention. Unclaimed packets were mailed to the Fairs. The 2018 information can also be downloaded from PSACF's website: [www.pafairs.org](http://www.pafairs.org), Members/Baking Contest menu (no login required). The full 2018 Special Baking Contest Fair Packets will be distributed at the upcoming Spring Zone meetings.

If there are any questions, contact the appropriate committee chairpersons:

Angel Food Cake and Apple Pie Contests - **Kevin Bieber** (484-256-8009, email KBieber@BBandT.com) Junior Baking and Chocolate Cake Contests - **Karen Dobson** (610-212-6180, email kardob@msn.com)

## STICKER GAME WINNERS ANNOUNCED

BY: KEVIN D. BIEBER

Thank you to everyone who visited the trade show at convention and played the famous sticker game. We had 350 completed cards in the box that were eligible for the drawing. And the winners this year were:

Hershey Weekend Getaway Grand Prize - Morgan Watt of Cambria County Fair

\$100.00 Cash - Eileen Cramer of Centre County Grange Fair

\$100.00 Cash - Dave Cowden of Washington Co. Fair

\$100.00 Cash - Randy Karschner of Bloomsburg Fair

\$100.00 Cash - Maurice Fox of Green Township Community Fair, Cookport

\$100.00 Cash - Rebecca Royer of Centre County Grange Fair

Thanks again to all who played and congratulations to the winners. Don't forget to play the sticker game again next year !!!!



**Queensbury Hotel, Glens Falls New York  
Program (DRAFT)**

**Thursday, May 3**

2:00– 7:00 Registration Queensbury Hotel lobby  
8pm-10pm Hospitality suite open

**Friday, May 4**

7:30 – 12:00 Registration (Lobby)  
8:00-9:00 **Breakfast**

9:00 -10:00 **Sponsored by IAFE and Haas Wilkerson Insurance**  
**Welcome & Introduction of Gary Berg**  
"Simple Truths in the Work Place and in Life" **Ballroom**

10:00 -10:15 **Break**

10:15 - 11:00 1. **NICA**  
**Food Concession/Contracts/ Ownership** Adirondack West  
2. **Ticketing systems** Maria Lucero Adirondack East  
3. **Entry Software / Online entry's** Paula Smith Warren Room

11:00 -11:45 1. **Concessions and Promotions** Jackie Cammarano Adirondack West  
2. **Public speaking tips (Toastmasters)** Adirondack East  
3. **Open Discussion** Nick Pelham Warren Room

12:00 - 1:00 **Lunch** **Ballroom**

1:00 -2:00 1. **Animal Rights Activist** David Feimster Adirondack West  
2. **Inovative Advertising "How to get the most bang for your buck"**  
Ron Weber Adirondack East  
3. **Entertainment Challenges** Gary Berg Warren Room

2:00 – 2:45 1. **Using Technology to Your Fairs Advantage**  
Steve Graustein Adirondack West  
2. **Competitive Exhibits "Competing for the Fairgoer's Attention "**  
Lisa Lamoureux Durham Fair & Wallingford Grange Fair Adirondack East  
3. **Partnering with Community Organizations**  
Karen Dobson , Kevin Bieber Warren Room

2:45 -3:00 **Break**



3:00 – 3:45

- |  |              |                 |
|--|--------------|-----------------|
| 1. <b>Public speaking (Toastmaster)</b>  |              | Adirondack West |
| 2. <b>Your Balance Sheet Could Be In Jeopardy, E.Coli, Participants, and Drones....Do you really know what's in your policy?</b> |              |                 |
| Andrew Vandepopulier   |              | Adirondack East |
| 3. <b>YPI (Young Professionals Initiative)</b>   | Maria Lucero | Warren Room     |

3:45 - 4:30

- |   |              |                 |
|---|--------------|-----------------|
| 1. <b>Simple ways to get more free media coverage</b> | Dave Bullard | Adirondack West |
| 2. <b>Creating change without tidal waves</b>         | Amy Anderson | Adirondack East |
| 3. <b>Carnival Relations Round Table</b>              | Ron Weber    | Warren Room     |

6:00 Dinner

Ballroom

**7:00 Special evening entertainment**

Ballroom

*Sponsored by Washington County Fair*

**8:00 – 11:00 Hospitality Suite Open**

Upper Mezzanine

*Sponsored by:*

**Saturday, May 5**

8:00 - 9:00 **Breakfast**

Ballroom

*Sponsored by:*

9:00 – 9:45 **Speaker: Chris Grant** Farmer and Author

9:45 - 10:00 **Break**

*Sponsored by:*

10:00 – 11:30 **IAFE Institute of Fair Management #220, Public and Media Relations**

Brienna Schuette

ALL Welcome

Ballroom

11:45- 1:00 **Lunch and Zone 1 Business Meeting**

Ballroom

*Sponsored by:*

1:00 – 1:45

1. **How to Bring the Next Generation of Volunteers to Your Fair**

Chris Grant , Renee St. Jacques

Adirondack West

2. **Marketing tools on a shoe string budget** Ida Williams

Adirondack East

3. **Kids activities, more ideas** Gerry Elethorp

Warren Room

**2:45 Load buses      Washington County Fair Road Trip**  
**Visit the area's Largest Antique Fair & Flea Market**

**5:30                      BBQ and Ice cream social on the fairgrounds**

**Draft 3 /8/2018**



## PSACF Association Update

### 2018 Theme

The 2018 Fair season theme is "Farms Families Fairs Fun!". A logo to use with the theme is on our website.

### Recent Mailing

All associate members were mailed membership packets in February. If any associate member had not received their packet, please contact the association office. Fairs were mailed dues notices early February, after verification of fair classes from the reimbursement office. Packets will be mailed as dues are received. **If your fair did not receive your notice, please contact the association office.**

### 106<sup>th</sup> PSACF/PSSA Convention

The theme "Farms Families Fairs Fun" opened the 106<sup>th</sup> PSACF/PSSA Convention held at the Hershey Lodge and Convention Center January 17<sup>th</sup> - 20<sup>th</sup>.

Registration for this year's event was over 1570. The trade show had 160 booths, 58 participants in the Queen Contest, the spouse's program which aids the Scholarship fund saw 2<sup>nd</sup> largest fund raiser, the PSACF banquet Thursday night had 880 in attendance, the Queen banquet Saturday night had over 840 in attendance.

Workshops, seminars, and table topics were held all 4 days. Please see article in this issue from the chairs of each committee. Attendance in some cases resulted in standing room only.

Spouse's programs had the Bag & Basket bingo, Have a Heart, and Quilt Squares Trail and Demonstration. Wednesday night the Talent Showcase had 16 acts performing.

Thursday prior to the opening The Beverly Belles entertained followed by Aaron Alejandro our keynote speaker, who delivered a powerful message. At the PSACF banquet Emi Sunshine provided by Variety Attractions entertained. Awards from the Farm Show, the Legislative of the Year, and the 2018 Fair Person, John McMullen, were announced.

Friday had the Communication breakfast and the winners for the various categories were announced. The Memorial Service had Dan & Galla providing back ground music during the service. The Annual Meeting followed with 73 fairs in attendance. The PSSA banquet held in the evening had Chris Ruble and Josh Gallagher performing.

Saturday drawings took place for the trade show, PSACF, and PSSA. In the evening the Coronation Banquet took place, 58 young ladies vied for the title of 2018 Pennsylvania Fair Queen. Elizabeth Voight from the Lebanon County Fair was crowned with the title.

Preparations are under way for the 107<sup>th</sup> annual convention January 23-26, 2019 at Hershey, be sure to mark your calendars.

### Msgr. John W. Mignot PSACF Scholarship Program

The 2018 scholarship material has been posted to the associa-

tion's website. Funds are available for releasing all 6 scholarships. In order to release the maximum of 6 (six) scholarships. Please consider donating to this program. See article in this issue.

### Fair Poster Contest

The Fair Poster Contest rules and entry form are posted on our website. By going to [www.pafairs.org](http://www.pafairs.org), highlighting the banner "MEMBERS", a drop down will appear with the Contest at the bottom.

### Friend of the Fair

The Friend of the Fair nomination form is also posted on our website. By going to [www.pafairs.org](http://www.pafairs.org), highlighting the banner "MEMBERS", a drop down will appear with the nomination form at the bottom.

### 2018 Fair Season

The Fair Season has begun with the PA Maple Festival and has ended March 25<sup>th</sup> for them. Their first weekend weather wise was great, wishing them for a good 2<sup>nd</sup> weekend.

### Zone Meetings

Your directors will be meeting April 12<sup>th</sup> in preparation for your Zone Meetings. The officers will be giving updates on the Association. Tracy will be presenting information needed for your Fair, be sure to attend your scheduled meeting.

### IAFE Zone 1

The Zone 1 meeting will be held May 3 -5 at the Queensbury Hotel, hosted by the Washington County Fair. Registration Forms were available at our Convention, and also available on the IAFE Zone 1 website: <http://www.iafezone1.org>. A tentative schedule can be found in this issue of FairTalk.

### 2018 Judges List

Watch the website for the 2018 Judges List, update from Convention will be coming shortly.

*Harry*

To view and order pictures taken at the PSACF  
and PA Showmen's Convention go online to;  
**[www.PSACF18.photoherald.com](http://www.PSACF18.photoherald.com)**  
the password is: 2018

For the Entertainment Showcase; [www.Showcase.photoherald.com](http://www.Showcase.photoherald.com)  
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## Msgr. John W. Mignot PSACF Scholarship

It is time for fairs to communicate with agricultural organizations and school counselors about the Mignot Scholarship which is for those who are seeking higher education and have a relationship with the local fair.

### Suggestions to help the applicant submit a better application:

1. Keep in mind, fairs are supervised by the Pennsylvania Department of Agriculture. Therefore, the mission is to promote Agriculture.
2. Essays should be written with correct grammar, no spelling errors, and a fluency which captivates the reader.
3. Categorize activities as related to school, community, and the local fair.
4. Letters of reference need to express who the candidate is in relation to the outlined activities and, in particular, in relation to helping the local fair.

### Suggestions for fairs to be more proactive in reaching out to potential candidates and in helping to sustain the scholarship:

1. Local fairs should establish a committee assigned to encourage those pursuing higher education to apply.
2. Letters of reference and support should give the PSACF scholarship committee enough information to become acquainted with the candidate.
3. A maximum of six strong applicants from each zone can be submitted to the PSACF scholarship committee. The committee should have a maximum of 24 candidates to evaluate.
4. Use technology, if at all possible, when submitting applications to the next level.
5. PSACF has committed to six one-thousand dollar scholarships. In order to help maintain the fund, each fair should consider a line item in its budget or sponsor a fundraiser.

### Deadlines for all levels to follow to adhere to the application process:

1. June 30-applications due to the local fair
2. July 31- applications due to the Zone chairperson
3. August 31-maximum of six applications from each zone due to the chairperson of the PSACF scholarship committee
4. September 30-application rankings by each PSACF committee member due to the state chairperson
5. October 1-state committee chairperson identifies the top six candidates to the state secretary, local fairs of selected recipients, and each individual recipient



The Agriculture Council of America (ACA) celebrated National Agriculture Day, March 20th, 2018.



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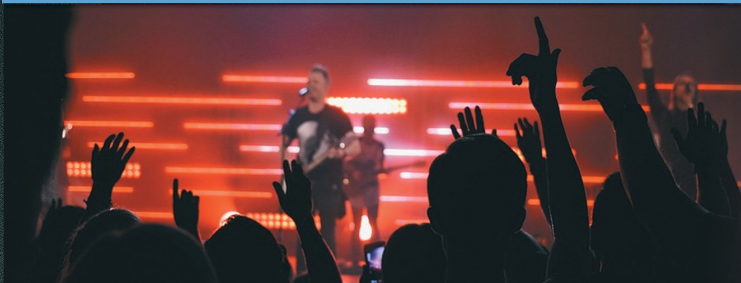
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## Message from Our Associates

— Galla Higinbotham

Spring is just a week away as I write and yet it seems like yesterday when many of us were at the 2018 PSACF/PSSA convention together.

Those of you who were not able to come missed a good time with lots of networking, sharing of ideas and good information.

The Trade Show was *the* place to be, bustling with fairs and associates of all sorts. There was good traffic, especially during the time dedicated for Trade Show visitation (when no seminars and table topics were scheduled). Having this time to conduct business built into the convention schedule is of great value to associates and convention attendees alike. It is practically impossible to get around the whole Trade Show. On behalf of the associates, we thank everyone who came through picking up business cards, promotional materials and who selected from the very finest in professional goods and services.

Thank you to Chairman Dick Horstman and his committee for working so hard to accommodate the demand for many booths. Wholesale distributor W. A. DeHart offered complimentary coffee daily to all exhibitors and everyone who came through the Trade Show. And thank you to the fair board for sponsoring the "Sticker Game", a popular tradition of recent years.

For those who didn't get a chance to speak to everyone all the way around the room, or didn't get to come to the convention, your associate members are listed in your 2018 directory, a valuable resource.

"Associate members" are the members of the state association who work closely with fairs, but are not fairs. They include thrill and stunt shows, musical attractions, jugglers, magicians, grounds entertainers, stage shows, talent agencies, demo derbies, carnivals, fireworks, lights and sound companies, food concessions, rodeos, companies from whom you can purchase tickets, ribbons, insurance, trophies, stages, security, golf carts...and the list goes on and on.

We enjoyed meeting a group from the Maryland Association of Agricultural Fairs and Show Convention(MAAFFS) who attended the convention for a day and toured the Trade Show picking up and sharing ideas.

The Pennsylvania State Showmen's Association concluded their year's celebration of their 50<sup>th</sup> anniversary taking us back to how it was when they all started. All the best to our Showmen friends and associates!

Wednesday evening's Talent Showcase featured 18 acts with a wide variety of entertainment ranging from a Neil Diamond impersonator to country singers, a young Elvis impersonator, a family band, bluegrass, country and high energy dance music. More entertainment was featured at the opening ceremony and the PSACF and PSSA banquets.

All associate members were mailed membership packets in February. If any associate member has not received your packet, please let me know or contact Harry Reffner.

The Associate Members of the PSACF thank all fairs who procured their services and wish everyone a successful 2018 fair season!

Galla [dangalla@uplink.net](mailto:dangalla@uplink.net)  
[www.gallaanddan.com](http://www.gallaanddan.com)





## PSSA

### At the Banquet

Chris Ruble

Josh Gallagher



### 2017—2018 Directors



## PSACF

### At the Banquet

Emi Sunshine — Variety Attractions



### 2017—2018 Directors



## Pennsylvania State Fair Queen Program



#### 2018 BOARD OF DIRECTORS:

John Berne, Chairman  
 Bitsey Kopfinger, Vice Chairman  
 Karen Dobson, Secretary  
 Gary Moore, Treasurer,  
 Ruth Trumbetta, Director  
 David Hallstrom, PSACF President 2017-2018

#### 2018 PROGRAM COORDINATORS:

Bitsey Kopfinger, Correspondence  
 Karen Dobson & Shelly Shaffer, State Contest  
 Martha Ebersole, Events/Publicity  
 John Berne/Judy Kmetz, Ruth Trumbetta &  
 Charlotte Williams, Fundraising



## 2017 FAIR AWARDS



**ZONE 1**  
Sam Zaffuto presenting  
Shirley McIntire The Great  
Stoneboro Fair award.



**ZONE 2**  
Dale LeVan presenting  
Brian Costenbader the  
West End Fair award.



**ZONE 3**  
Craig Lash receiving the  
Westmoreland County Fair from  
Debbie Stephenson.



**ZONE 4**  
Donald Bercaw receiving  
the Mountain Springs Country Fair  
from Kevin Bieber.



# 2018 COMMUNICATION AWARDS



## WEBSITE

1. Luzerne County Fair
2. Centre County Grange Fair
2. Carbon County Fair

## VIDEO

1. Elizabethtown Community Fair
2. Centre County Grange Fair
3. Harford Fair



## SCRAPBOOK COVER - Traditional

1. McKean County Fair
2. Huntingdon County Fair
3. Warren County Fair

## SCRAPBOOK - Traditional

1. Oley Valley Community Fair
2. Schuylkill County Fair
3. McKean County Fair



## SCRAPBOOK Cover - Digital

1. Westmoreland County Fair
2. Cameron County Fair
3. Clearfield County Fair

## PROMOTIONAL MATERIALS

1. Centre County Grange Fair
2. Oley Valley Community Fair
3. Greene Twp Cookport Fair



# 2018 COMMUNICATION AWARDS



## PREMIUM TABLOID

1. McKean County Fair
2. Centre County Grange Fair
3. Elizabethtown Community Fair



## PREMIUM BOOK

1. Albion Fair
2. West End Fair
3. West Alexander Fair



## POWER POINT

1. Allentown Fair
2. Bedford County Fair
3. Centre County Grange Fair



## PLACEMAT

1. Elizabethtown Community Fair
2. Harford Fair
3. West Alexander Fair



## NON-PREMIUM TABLOID

1. Clearfield County Fair
2. Oley Valley Community Fair
3. Westmoreland County Fair



## FAIR DISPLAY - Table

1. Warren County Fair
2. Schuylkill County Fair
3. West Alexander Fair



## 2018 COMMUNICATION AWARDS



### FAIR DISPLAY - Floor

1. Elizabeth Community Fair
2. Luzerne County Fair
3. Oley Valley Community Fair



### SCRAPBOOK DIGITAL

1. Bedford County Fair
2. Carbon County Fair
3. Union County West End Fair



### CREATIVE FAIR IDEA

1. Lebanon Area Fair
2. Bedford County Fair
3. Greene Twp Cookport Fair



### BROCHURE

1. Warren County Fair
2. Washington County Fair
3. Luzerne County Fair



### BEST OF SHOW

- Luzerne County Fair  
[best top 5 scores]



### BILLBOARD

1. Greene County Fair
2. Carbon County Fair
3. Luzerne County Fair



## **John D. McMullen** **2018 Fair Person of the Year**

The fair person we are honoring tonight, I have great respect and admiration for because he has shown so much objectivity and calmness when we enter into conversations eliciting various points of view. Some conversations, my friends, have become very heated.

I have visited his fair on occasion and know this long time member has contributed to an excellent show case of Agriculture. I told the Indiana County the road because they represented excellence in creation, theme, and presentation. In addition, their rocking chair story telling building with books, costumes, animals, plants are all about agriculture, teaching our children where their food comes from is a great asset to the mission we PSACF are trying to achieve with PDA.

Our fair person of the year has served his fair in so man capacities of leadership: President, Vice President, Public Relations, Budget Committee Chair, Entertainment, Safety, Worship, Harness Racing.

At the state level, he has served on committees in Harness Racing, Animal Health, Standard-bred Association, and the Race Horse Development Fund .

Locally, Director of Parks, Water, Trotting Association, Ambulance, and Jaffa Shrine, Operator of McMullen Stables in Armagh, and Life member of the Methodist Church.

John McMullen, our honoree, has been so valuable to PSACF State Fair Board. For the past several years, our Commonwealth of Pennsylvania Funding has come out of the Horse Racing Development Fund for Standard-bred and Thoroughbred Equine. In fact, the past two years, it has amounted to \$4,000,000 annually. Only 15 of our fairs stage racing, consequently John has been a key person to answer questions as they arise. In addition, with his cool demeanor, John has maintained positive communications in the equine and fair world.

If you are traveling Route 22, one of the neatest spots on earth runs adjacent to this very traveled highway. It is the McMullen Stables so neat, so manicured, so picturesque with a fair family of many generations: John and Judy, daughter Pam, son John and Michelle, and grandson Owen.

Sir James Barrie said, "Those who bring sunshine to the lives of others cannot keep it from themselves." Today John and Judy, the sun is shining on the McMullens. Please come to the platform as we present John, 2018 Fair Person of the Year.



Ron Syster, Chris Nehrig, Judy McMullen, John McMullen, John McMullen, Anthony Enciso, Alton Strong, Tonya Beilchick, Ed Nehrig, Ray Martin



## Message from the PA State Fair Queen

Hello! My name is Elizabeth Voight, and I am honored to represent fairs across Pennsylvania and the agricultural industry as the 2018 Pennsylvania Fair Queen! I am the 17 year old daughter of Del and Lori Voight, and I have two brothers. My family and I own and operate a small farm in Lebanon County. We raise registered Angus cattle, market hogs, crossbred steers, and I show a Quarter Horse. I am a senior at Northern Lebanon High School where I am involved in a number of activities ranging from student government to sports, music, FFA and I am currently serving as the Vice-President of my class. For four years, I have played basketball competitively and have helped to lead my team to two section championships, a district championship and have placed seventh in the PIAA State Tournament. Along the way, I have had the privilege of scoring over 1,000 points.

Trinity United Methodist Church is where you will find my family and me on a Sunday morning. At church, I am active in the Youth Group, Sunday school, serving as a liturgist, and have attended Vacation Bible School for years. I have had the opportunity to take piano lessons for about ten years and enjoy providing special piano and vocal music in my church as well.

Agriculture has been embedded in my family for five generations and has continued to be a vital part of my childhood. My early memories include riding around with my Pappy on his

gator helping him open gates and rotationally graze his Angus cattle. On our farm, my brother and I had a flock of chickens when we were younger. We would load up a cooler of fresh brown eggs and put them in our little red wagon to haul around and sell to friends in a nearby neighborhood. Aside from the chickens, my family and I raise a garden. Grapes, raspberries, squash, asparagus, gourds, and potatoes are some produce that I have enjoyed helping to harvest throughout the years. Along with gardening and other livestock, Angus cattle have been a big part of my life as well. I am a member of the Pennsylvania and National Junior Angus Associations where I have served in various leadership roles such as the 2016 Pennsylvania Angus Queen, Secretary, and currently the Vice President. Finally, my 4-H involvement over the course of 10 years has enabled me to exhibit cattle, hogs, and my horse on a county, state and national level. Undoubtedly, my fondest memories are those that I have garnered from the Lebanon Area Fair! Not only have I developed lasting friendships and incredible memories but I have also acquired numerous life skills such as the value of hard work, sportsmanship, responsibility, people skills and the importance of volunteerism. No doubt these opportunities and experiences are truly embedded in every fair across our great state with each fair having its own unique "flavor." I am delighted to serve in this role and feel privileged to be an ambassador for fairs across Pennsylvania and the agricultural industry which has been such a big part of my upbringing.

I'd like to thank my parents for their endless support, the Lebanon Area Fair for being such an integral part of my life and the Pennsylvania State Association of County Fairs for providing me with this wonderful opportunity! I look forward to a great year!

Fondly,

Elizabeth Voight

## 2018 CONVENTION



### Legislature of the Year

President David Hallstrom presenting the award to Senator John Gordner



### Farm Show Award

Kevin Hoover, Heidi Svonavec, Kenneth Myers accepting the Chocolate cake and PA Preferred youth, Harrison Frantz.





I have a confession to make; I'm a fair junkie! I just can't get enough. The animals, the food, the crafts, the events, the crowds, oh my! This year I'm proud to be playing a supporting role in the Pennsylvania Fair production. By the time the crowds walk through the entrance gates, everything is in place. The animals are ready to be judged (and hugged) and folks are ready for some fun. Everyone

here at PDA knows how challenging these events can be and truly appreciates the efforts of the fair boards, their partners, volunteers, and vendors who work tirelessly to keep the tradition of fairs alive. Every year, fairs introduce a whole new generation of fair goers to agriculture and I look forward to playing my part in helping to tell PA agriculture's story.

#### Fair Act Changes

While the discussion surrounding changes to the Fair Act continues, plans to move the proposed updates along to the legislature are on hold. PDA looks forward to continuing the conversation and would like to hear from you. If you have questions, would like more information, or would like to provide comments please contact me at [tbarone@pa.gov](mailto:tbarone@pa.gov).

#### Friend of the Fair Award Deadline

This year, the Department of Agriculture is continuing its tradition of recognizing individuals and organizations that make outstanding contributions to fairs. If you know of someone's efforts you'd like to highlight, please complete and submit the Friend of the Fair Nomination Form to the Fair Office at [PAFairs@PA.GOV](mailto:PAFairs@PA.GOV) by Friday, June 1, 2018. The form can be downloaded directly from the PDA website at [www.agriculture.pa.gov](http://www.agriculture.pa.gov).

#### Poster Contest Theme Selected

The theme for PDA's annual statewide youth poster contest at the fairs is "Strength in Our Diversity." Contestants are asked to submit artwork that showcases and celebrates the people, products, production practices, and traditions of Pennsylvania's agriculture industry.

Fairs participate by holding their own poster contest featuring this year's theme. One poster from each age group is submitted to the state level for additional judging and cash prizes. Posters must be submitted to the PDA Fair Office by November 1, 2018. Contest rules and additional information can be found on the PDA website.

#### What's Your Fair's Story?

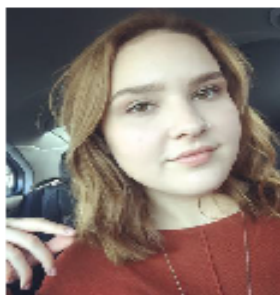
We'd like to know. Does your fair have a unique claim to fame? Maybe it's the oldest fair or the one that boasts the largest pancake ever made (or eaten). It could be that you host a great pie eating, cow milking, or horse stall decorating contest. Is there one thing that people have come to expect to see at the fair year after year? Whatever it is, we'd like to know. PDA would like to share your stories with its social media followers. Please submit your story ideas to me and we'll do the rest!

#### Important Program Update: Confederate Flag Sales Prohibited at Fairs

Beginning with the 2018-2019 Capital Improvement Grant Program, PDA will revise its grant agreement forms to require that fairs applying for grants prohibit the sale of confederate flag merchandise at their annual fair to be eligible to receive a grant. For this reason, if your fair intends to apply for a capital improvement grant for a 2018-2019 project, it should plan on prohibiting the sale of confederate flag merchandise at its 2019 annual fair.

#### PA Preferred™ Promotional Materials Available to Fairs

PA Preferred™ is making some of its marketing materials available to fairs. If you're interested in displaying a PA Preferred™ banner at your fair, please email me to reserve yours today! Banners are 2 sided and come in two sizes: 24" X 47" (horizontal) and 48" X 24" (vertical).



#### Welcome Holly Zarefoss!

Holly joined the Fair Office in late January after a short stint with the PA Department of General Services. A Harrisburg area native, this is her first permanent position with the Commonwealth and she is excited to be working for PDA! Holly's enthusiasm and strong work ethic are apparent in everything she does. We are very fortunate to have her working with us!



#### Important Dates to Remember!

June 1st	Friend of the Fair Nominations Due
June 30 <sup>th</sup>	FY 2018-2019 Capital Improvement Grant Applications Due
November 1 <sup>st</sup>	Poster Contest Posters Due
November 15 <sup>th</sup>	Fair Reimbursements Due

# Pennsylvania State Fair Queen Program

- by Karen Dobson

**Hershey, PA** – Lebanon Area Fair has gained its first-ever PA Fair Queen! Elizabeth Voight of Fredericksburg, Lebanon County, was crowned the 2018 Pennsylvania Fair Queen on Saturday, January 20, at the annual PSACF/PSSA convention.

Elizabeth is the daughter of Del and Lori Voight. A senior honors student at Northern Lebanon High School, Liz has helped to lead her basketball team to the PIAA state tournament. Liz is a pianist and vocalist, both in school and in her church. Before she was old enough to participate in 4-H, Liz cared for a flock of chickens and sold brown eggs to her neighbors. She raises and exhibits Angus beef cattle at the Lebanon Area Fair and beyond.

She was selected from 58 contestants representing county and community agricultural PA fairs during the three-day competition. Contestants had to prepare a brief speech on why people should come to their county or community fair, an essay about the fair's importance in their local community, a stage introduction during the PSACF Annual Banquet and were interviewed by the panel of three judges.

Contestants are evaluated on their communication skills, knowledge of the fair and agriculture industries, and their poise and personal presentation styles. Five finalists were chosen and gave impromptu answers on their greatest strength, and how that would help them in their reign as Pennsylvania fair queen.

"I am personable – I love to talk to people of all kinds!" responded Voight. "I just love promoting our fairs and the agriculture industry to the public."

York Fair Queen Haley Sweitzer, 18, of Wellsville, York County, was selected as Alternate 2018 Pennsylvania Fair Queen. A senior at Dover Area High School, Haley is president of her FFA chapter, captain of the varsity cross country and track teams and a member of the National Honors Society. She also participates in the county's 4-H beef, shooting sports, and senior exchange clubs. A third generation on the family's Angus beef farm, Haley plans to attend Penn State pursuing a degree in animal science.

Other top five finalists were Miss Perry County Fair Brooke Rumberger of Millerstown, Perry County; Manheim Community Farm Show Queen Emily Witmer of Manheim, Lancaster County; and Washington County Fair Queen Ashlin Hawkinberry of Hickory, Washington County. Unionville Community Fair Queen Varshika Mandalapu of West Chester, Chester County, was named Miss Congeniality by her fellow contestants.

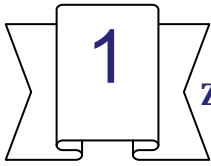
Elizabeth, the 32nd PA Fair Queen, will receive a \$2,500 scholarship from PSACF at the end of her reign in January 2019. She was crowned by outgoing Pennsylvania Fair Queen Madeline McEachin of West Sunbury, Butler County.

Judges were Mary Amoss with the Miss Maryland Agriculture program, Fallston, Maryland; Jen Puente, Director of Marketing & Partnerships for the Wisconsin State Fair, Milwaukee, Wisconsin; and Tiffany Painter Newland, director of the Shenandoah County (Virginia) Fair scholarship pageant, Edinburg, Virginia.

Special Queen activities during convention included a seminar on "Young Women's Leadership" presented by former PA Fair Queen Denise Sustrik Leigh (1990) and sponsored by **Washington County Ag Fair**. Contestant wore their commemorative t-shirts sponsored by **SwikaS Amusements** at their Pizza Party sponsored by the **Pennsylvania State Showmen's Association**. Each contestant received a commemorative photo with 2017 PA Fair Queen Madeline McEachin sponsored by **Tons of Fun Shows**. Contestants mingled with judges, state directors and other special guests on Friday night during the Judges' Reception sponsored by **Huntingdon County Fair**. **Beverly Stanton** from Bedford County Fair sponsored Kate Friedline, a state licensed cosmetologist and salon owner who presented a "*Best Face Forward*" seminar that gave technique tips for interview and pageant makeup.

Special fundraising efforts included a Raffle Table with themed baskets, wooden items, the popular nightly 50/50 money drawings and a live auction at the Coronation Banquet. Popular auction items included two "Dine Out" boards with chain restaurant gift cards donated by the contestants, an guitar autographed by country music artist Florida-Georgia Line and sponsored by **Variety Attractions**, and a homemade quilt by 2017 PA Fair Queen's great-grandmother. The PA Fair Queen Program thanks everyone who gave volunteer hours, gift and basket donations and monetary contributions to make this a great fundraising year. All proceeds will allow us to continue to grow the Program to new heights and maintain our high standards of excellence.

# Update from The Zones



## Zone One –Sam Zaffuto

The Great Stoneboro Fair received the Zone One Fair of the Year Award that was presented at our convention in Hershey. In 2017, their fair celebrated their 150<sup>th</sup> anniversary. Congratulations for continuing to showcase agriculture & area culture, preserving community traditions, and fostering family and community connections.

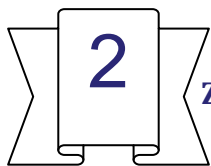
Congratulations also go to Austin Brown from the Crawford County Fair for receiving the Junior Fair Person Award for the State of Pennsylvania at the convention

Now that winter is just about behind us, it is time to finalize plans for our 2018 fair season.

Our spring zone meeting will be held on Friday April 27 at the Community Center at Christ The King Manor in DuBois beginning at 6:30 pm. An update from PSACF will be presented as well as information from the Department of Agriculture. Watch your mail for registration information.

Looking ahead to our fall meeting, please mark your calendars for Friday October 26 for our zone meeting. It's not too early to begin thinking about nominating someone from your fair for the zone person of the year award or the junior fair person award. Please don't forget about the Msgr Mignot Memorial Scholarship program. If you have college age students that are involved in your fair, please be sure that they apply for our scholarship. PSACF awards six \$1,000 scholarships annually. Details about the scholarship program are on the PASCf website: [www.pafairs.org](http://www.pafairs.org).

I hope to see you at our zone meeting!



## Zone Two — Dale LeVan

Again it's that time of the year to get ready for fair season. Hard to believe that the convention was just two months ago. Time sure does move fast and before we know it our fairs will be on top of us.

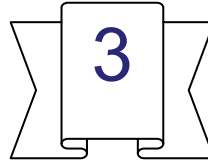
As usual the convention was a great success. The trade show was bigger and better than previous years. Opening Ceremonies was highlighted by the guest speaker, "Aaron Alejandro," Executive Director of the Texas FFA Foundation. He kept us all captivated with his presentation. The show case was entertaining to say the least. All in all everything and everybody enjoyed the time together and we had no snow this year.

Congratulations to "West End Fair Gilbert" for receiving the 2017 Zone Two Fair Award. A lot of hard work made it easy to choose West End Fair Gilbert for this award. Again congratulations to all those involved in making your fair a success.

Elizabeth Voight of Lebanon Area Fair is the new 2018 Fair Queen. A big congratulations goes out to Elizabeth and the Lebanon Area Fair. I'd also like to congratulate all the fair contestants. They all deserve a big Kudos.

The spring zone two meeting will be hosted by Wayne County Fair on April 21st. It will be held at the Park Street Complex, 648 Park Street, Honesdale. Further details will be mailed to each fair in zone two in the near future. Mark your calendars for that date.

To all fairs, hope this year is better than ever and have a wonderful and safe season.



## Zone Three — Debbie Stephenson

Happy Spring to all and I am sure you are springing into action for your fairs!! Congratulations to Westmoreland County Fair for being the Zone 3 Fair of the year!! Congratulations to all the winners at the annual Hershey PSACF Convention!!

Hopefully by now all fairs have gotten their 2017 Reimbursement checks if not please call the Tracy at the Department of Agriculture (717) 772-3094 to see what the status of yours is. Just a reminder that the Spring Zone 3 Meeting will be held on April 26 in Hall 2 at the Washington County Fairgrounds. You will be getting information on this very soon either by email or snail mail so be looking for this and remember to send a representative to this meeting. Registration will start at 6pm with dinner at 6:45pm followed by our regular meeting.

Mark your calendar for the Fall Meeting as it is at Bedford on October 23-more to come on a later date. Please be thinking ahead for the Msgr. Mignot Scholarship Awards to get those interested for the application is online. Also be thinking for the Jr Fair Person Award nominations while your fair is going on. Reminder that the State Fair Queen will be available to all fairs by request information is on the website.

Our first fair for this zone is the PA Maple Festival starting March 17. Your Zone 3 directors will be making visits again this year!! Have a great fair season!

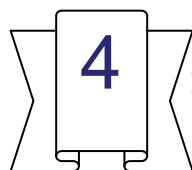
*See Zones, next page*

**Barley & Steele**  
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Instagram: @barleysteele  
Facebook: @barleyandsteele







## Zone Four - Kevin Bieber

It is hard to believe but as I write this article, here we are again, getting ready for what will be another great fair season. I know many of you are working hard and are taking advantage of everything you learned at convention to incorporate into your fair. The Directors of Zone 4 are looking forward to visiting our fairs in Zone 4.

I would like to congratulate the Mountain Springs Country Fair for being awarded the Zone 4 Fair of the Year at the convention. This fair worked so hard at establishing a new site for their fair. Great job to all those volunteers and we wish you the best of luck as you continue to build on what you already started.

As we normally do, I am sending a reminder to all our fairs to continue to reach out to your local Legislators, thank them for the funding as well as invite them to your fair. Show them just what you do with that money as well as any capital improvements you may have done. Take pride in what you have done at your fair, they will recognize that and feel your energy and know that you truly appreciate their support.

I am hoping to see as many of you as possible at the IAFE Zone 1 Meeting in Glens Falls, New York. It looks like they have a great program in store for us. Karen Dobson and myself will be presenting a seminar at the conference entitled "Partnering with Community Organizations". We are both looking forward to telling our fair stories and how we work with our local community. However, we want more ideas on just how you partner with your community. Please e-mail us any ideas you have for our seminar as well as pictures. People love pictures !!!!!

The Spring Zone will be hosted by our good friends from the Manheim Community Farm Show on Wednesday April 25<sup>th</sup>. Karen Dobson will be e-mailing the information to all the Zone 4 fairs. Please watch for it as we look forward to seeing all of you there.

Best of luck to all the Fairs for a successful 2018 Fair Season !!!

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*The Big E, Eastern States Exposition*

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# Welcome New Associates!

## Associations

### **The Peoples Choice Festival**

PO Box 407 Pine Grove Mills PA 16868

Phone: (814) 237-6857 Phone 2: Fax:

WebSite: [peopleschoicestival.com](http://peopleschoicestival.com)

E-Mail: [peopleschoicestival@gmail.com](mailto:peopleschoicestival@gmail.com)

Info: People's Choice Festival of Pennsylvania Arts and Crafts

## Attractions, Miscellaneous

### **Oscar The Robot**

1107 Nickel Plate Court Lawrenceville GA 30043

Phone: (770) 402-0216 Phone 2: Fax:

WebSite: [www.oscartherobot.com](http://www.oscartherobot.com)

E-Mail: [oscar@oscartherobot.com](mailto:oscar@oscartherobot.com)

Info: Strolling Entertainment

### **The Butterfly Experience**

18 Waltess Rd Ronkonkoma NY 11779

Phone: (631) 487-1740 Phone 2: Fax:

WebSite: [www.tbexperiencellc.com](http://www.tbexperiencellc.com)

E-Mail: [tbexperiencellc@gmail.com](mailto:tbexperiencellc@gmail.com)

Info: Exhibit where you get to come in and feed and interact with the butterflies and take all the pictures you want.

### **Dino-Roar!**

1604 Hill Street #15 Belpre OH 45714

Phone: (304) 917-9479 Phone 2: Fax:

WebSite: E-Mail: [jdnicolais@yahoo.com](mailto:jdnicolais@yahoo.com)

Info: Ground Show

## Attractions, Thrill & Stunt Shows

### **Sensational Murcia Productions**

PO Box 2664 Oneco FL 34264

Phone: (941) 807-4419 Phone 2: Fax:

WebSite: [www.piratehighwire.com/victoria-circus.html](http://www.piratehighwire.com/victoria-circus.html)

E-Mail: [alexmurcia98@gmail.com](mailto:alexmurcia98@gmail.com)

Info: Circus & Thrill Show/Pirate Themed High Wire Thrill Show

## Carnivals (rides)

### **Amusements of America**

PO Box 369 Tennent NJ 07763

Phone: (732) 446-7144 Phone 2: Fax: (732) 446-0977

WebSite: <http://www.amusementsofamerica.com>

E-Mail:

Info: Carnival

### **Main Event Amusements**

P.O. Box 587 Solvay NY 13209

Phone: (315) 488-9357 Phone 2: Fax:

WebSite: [www.maineventamusements.com](http://www.maineventamusements.com)

E-Mail: [kej321@hotmail.com](mailto:kej321@hotmail.com)

Info: Full carnival, food, games, rides.

## Equipment

### **ClearStream Recycling, Inc**

6420 W127th St Unit 212 Palos Heights IL 60463

Phone: (708) 489-1234 Phone 2: Fax:

WebSite: [www.clearstreamrecycling.com](http://www.clearstreamrecycling.com)

E-Mail: [jesse@cs-rec.com](mailto:jesse@cs-rec.com)

Info: Distributor of recycling bins & bags

## Lights, Sound, Stage, Communications

### **R2M2 Energy Solutions**

2 Pine Street Breinigsville PA 18031

Phone: (215) 939-7534 Phone 2: Fax:

WebSite: [www.r2m2energysolutions.com](http://www.r2m2energysolutions.com)

E-Mail: [robertjm@dejazzd.com](mailto:robertjm@dejazzd.com)

Info: LED Lighting Supplier

## Miscellaneous Concessions

### **Furbee Concessions**

6029 Rt 45 Lisbon OH 44432

Phone: (330) 921-1541 Phone 2: Fax:

WebSite: E-Mail: [furbee64@gmail.com](mailto:furbee64@gmail.com)

Info: Concessions

## Musical Attractions

### **Barley & Steele**

230 Indian Run Road Millersville PA 17551

Phone: (717) 371-7297 Phone 2: Fax:

WebSite: E-Mail: [barleysteele@gmail.com](mailto:barleysteele@gmail.com)

Info: Two young men pick five a string banjo, strum a guitar, and sing country, bluegrass, gospel, and fun Americana music.

### **Dale Keller Nashville Recording Artist**

PO Box 2 Mexico PA 17056

Phone: (717) 994-7932 Phone 2: Fax:

Info: Music, single, band. Traditional, gospel, songwriter

## Special Services

### **Innovative Marketing**

PO Box 16270

Chesapeake VA 23328

Phone: (757) 482-5727 Phone 2: (757) 513-0648 Fax:

WebSite: E-Mail: [mry.wbr@gmail.com](mailto:mry.wbr@gmail.com)

Info: Marketing

## Security

### **Valentis Security Services**

500 Grant Street Suite 2900 Pittsburgh PA 15219

Phone: (412) 533-5534 Phone 2: Fax: (412) 587-4181

WebSite: [www.valentissecurity.com](http://www.valentissecurity.com)

E-Mail: [info@valentissecurity.com](mailto:info@valentissecurity.com)

Info: Private Security Services