

## DATES TO REMEMBER

### — 2022 —

#### April 21

- PSACF Board Meeting – Centre Hall Grange

#### April 27

- PSACF Zone 4 Mtg. – CJ Hummel's

#### April 28

- PSACF Zone 3 Mtg. - Washington County Fair

#### April 29

PSACF Zone 1 Mtg. - Jefferson County

#### April 30

- PSACF Zone 2 Mtg. – Beaver Community Fair

#### May 12 –14 Naples FL

- Zone 1 IAFE Conference

#### May 31

- FAIRTALK material for June due

#### June 24 (week of)

- 2nd Quarter FAIRTALK emailed

#### September 15

- Baking Contest checks (Angel Food)

#### August 31

- FAIRTALK material for September due

September 1

- Showcase apps. For 2020 Convention mailed

#### September 24 (week of)

- 3rd Quarter FAIRTALK emailed

#### October 1

- Junior Fair Person of the Year apps. Due

#### October 15

- Showcase apps. Due

- 2022 Request for Fair info material, PSACF Associate Dues Invoices, PSACF/PSSA Convention material, Trade Show apps. mailed.

#### October 20

PSACF Board Meeting– Centre Hall

#### October 26

- PSACF Zone 4 Mtg. –

#### October 27

- PSACF Zone 3 Mtg. - Williamsburg

#### October 28

PSACF Zone 1 Mtg -

#### October 29

- PSACF Zone 2 Mtg. – Bloomsburg Fair

#### November 1

- Fair Person of the Year apps. Due

- Communications Competition apps due

- Queen Competition Applications due

#### November 15

- Reimbursement apps.—Fair Fund due

- Baking Contests Summaries due

#### November 27—30

- IAFE Convention and Trade Show Indianapolis IN

#### November 30

FAIRTALK material for December issue due

### —2023—

#### January TBA

Pa. Farm Show

#### January 18- 21

Convention — Hershey



**VOL. 36**

**March 2022**

**NO. 1**

## SEMINARS, TABLE TOPICS AND YOUTH DAY A SUCCESS

BY: KEVIN D. BIEBER

As promised, the 2022 convention was full of educational opportunities for all that took part. Once again, your committee put together a great line-up of topics both for the seminars as well as the newly formatted table topics. The convention started out on Thursday with a Keynote Speaker, Rich Engler, who provided stories of celebrity entertainment people that he worked with. Rich also brought along a spectacular display of his memorabilia that he gathered over time in working with these celebrities. I hope everyone was able to take a few minutes and talk to Rich about the stories behind the memorabilia.

The rest of the convention we had seminars that touched on everything from how COVID hit our fair industry and what we need to do to move on in a potential new environment, to Animal Health updates, Tracy Barone providing Fair Funding updates, Food Safety and Trucking updates and our PA State FFA Officers were also represented in providing a seminar on Advocacy For All. Of course we cannot forget our friend Barney Cosner who keeps telling me how he loves coming to our PA convention. Barney is always entertaining as he was nice enough to provide us with two seminars while he was here in Pa.

I am really excited to report that our first Youth Day on Saturday went very well. Although we only had around 15 youth attend the sessions, it was a good start for what we hope to make an annual event. I was very encouraged by the feedback that I received from the sessions. The sessions included our PA State FFA Officers conducting two different seminars that were very interactive and involved team building. The youth also got to have some additional fun in the afternoon as they played Family Fued. It is our hope that we can build on this momentum and provide a bigger and better Youth Day in 2023.

I hope you all enjoyed the new format that we used for the table topics. We ran 12 table topics that each were presented twice throughout the convention. The sessions also were 100% interactive with discussions only. I heard from several of you that you enjoyed this format, so please look for the same format next year.

If you were able to join us for convention, and if you took part in some or all these opportunities, I hope you were able to learn something that you are able to take back to your fair and make it even bigger and better. Thank you for attending these sessions.

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## MEMBERS AT LARGE

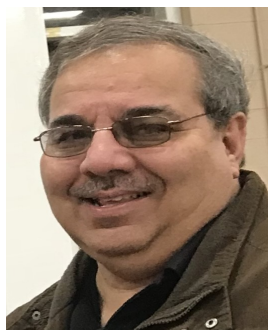
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FAIRTALK published four times per year by the Association. Send information for the publication to:  
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## From our President



A Big Thank You is in order for all those who helped make our 2022 convention a huge success. After having to cancel our 2021 convention, you helped prove that Pennsylvania Fairs are strong. From good quality seminars and table topics, interesting speakers, enjoyable entertainment, one of the best

trade shows in the country, and a new state fair queen, our convention featured something for all fairs. One of the most valuable aspects of our convention is the opportunity to meet face to face with our friends and share stories and experiences. This provides a great opportunity to learn and improve our fairs.

A special thank you goes to our secretary, Harry Reffner, who does a great job of managing our organization throughout the year and for organizing our convention each year.

Please plan to attend your zone meeting at the end of April. There will be much valuable information presented from PSACF and from the Department of Agriculture.

I hope we all have successful fairs this summer and I hope to see you at the zone meetings!

*Sam*

## 2022 Fair Theme



## A Salute To Our Sponsors 109<sup>th</sup> Annual Convention

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By: Maria Zaffuto



The PSACF Young Professionals Initiative had a successful kick-off event at the annual convention in January. The gathering consisted of 16 individuals, age 21-40, representing 10 fairs and 2 concession businesses from across the state. Participants enjoyed lunch, networking activities, an idea and information sharing session, prize drawings and a PSACF YPI Portfolio gift for each participant. This event was made possible by the generosity of sponsors from The York State Fair, Clearfield County Fair, Sykesville Ag & Youth Fair and Variety Attractions. On behalf of the YPI group, we extend a sincere thank you to our sponsors. All of the attendees left inspired and energized from networking with others with common interests and similar experiences in the fair industry. Everyone enjoyed meeting people from different fairs across the state. We are looking forward to our group continuing to grow! Plans are already in the works for another YPI event at next year's convention. We may also hold a virtual event sometime throughout the year. Please stay tuned for additional information. If you are in this age group, please stay in touch through our newly created Facebook Page- PSACF Young Professionals Initiative. Also, reach out to Maria Zaffuto at [mariazaffuto@gmail.com](mailto:mariazaffuto@gmail.com) to be added to the YPI email list.

It will be great to see our YPI members in action this summer at fairs across the state! There is a bright future in the leadership of Pennsylvania fairs. Thank you to everyone for your time and participation at our first event. Best of luck to everyone at this year's fairs!



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## **Dick Horstman named Pennsylvania Fair Person of the Year**



**Above wife Patricia, Son Bill, Dick, Granddaughter Sadie, Daughter-in-law Jennifer.**

Dick Horstman of Burgettstown, Pennsylvania was name 2021 Fair Person of the Year at the Pennsylvania State Association of County Fairs (PSACF) Annual Convention held in late January.

As a young boy, Horstman started out showing his small flock of chickens at the Washington County Fair and still today, he raises and shows chickens across the country.

In the fair business, Horstman has “done it all.” He is involved in the food concession business with his well-known “hot sausage.” He has had as many as four food trailers on the road at one time. He even ventured into the carnival ride business setting up his own small carnival.

Horstman became involved in the Pennsylvania State Showmen Association (PSSA) in the early 1970's, where he served as president for two terms. He was the association representation on the Ride Safety Committee for the Pennsylvania Department of Agriculture. He was the 1988 PSSA Showmen of the Year.

After retiring from his full time job, he became a director at the Washington County Fair and served as Concessions Manager and eventually becoming president. He was elected to the PSACF board of directors serving for six years. Since 2010, Horstman coordinated the PSACF convention annual trade show, which has grown to be the biggest in the country.

His family includes his wife, Patricia, two daughters, a son and eight grandchildren.



## YOUTH DAY MADE ITS DEBUT AT CONVENTION



Kevin reported he was really excited to report that our first Youth Day on Saturday went very well.

### TRADE SHOW STICKER GAME WINNERS:

HERSHEY WEEKEND: CRYSTAL GLASS – BEAVER COMMUNITY FAIR

\$100.00	AMY HAWN - HUNTINGDON COUNTY FAIR
\$100.00	MADelyn HOFFMAN - MANHEIM COMMUNITY FARM SHOW
\$100.00	JAKE HOOVER - BEDFORD FAIR
\$100.00	JUDY MCMULLEN - INDIANA COUNTY FAIR
\$100.00	ED SCHULTZ - UNIONVILLE COMMUNITY FAIR

### SPOUSE PROGRAM

Thank you so much for all of the spouses that attended our activities at the 2022 convention. Also, thank you for supporting our ticket auction in the Great Hall. I am pleased to report that we were able to donate \$4,000 to the PSACF/Mignot Scholarship and will be able to have great spouse activities at our next convention!

The new chair of the Spouse Committee is Jeanne Miller who will keep you updated in our next newsletter.

*Hazel Blaney*



## ZONE ACHIEVEMENT AWARDS



Receiving the **Zone 1** award Ox Hill Community Fair from Sam Zaffuto; Tom Marshall, Carol Marshall, Doug Marshall, Vickie Marshall, & Ken Marshall



Receiving the **Zone 3** award American Legion County Fair from Debbie Stephenson; Janalee Schilling



Receiving the **Zone 2** award Montour-Delong Fair from Ben Haagen; Julie Cope, Jason Bird, William Miller, & Kim Ovelman.



Receiving the **Zone 4** award Perry County Community Fair from Kevin Bieber; Martha Ebersole & Bonnie Oren.

*Congratulations!*

## Brooks Earns Statewide Award from County Fairs Association



HARRISBURG (February 10, 2022) Sen. Michele Brooks has been selected as “Legislator of the Year” by the Pennsylvania State Association of County Fairs (PSACF).

In presenting the award at their banquet in Hershey recently, the group cited her year-round support of local fairs and her strong belief in the benefits they provide to our communities, along with her successful effort to continue funding for fairs despite their cancellation during the COVID-19 pandemic.

“On behalf of the Pennsylvania State Association of County Fairs, we would like to thank Senator Michele Brooks for her strong advocacy and leadership in the Senate. Senator Brooks has been a champion of the fairs in the Capitol since she was first elected in 2006, and we truly appreciate her support,” said Harry Reffner, Executive Secretary and Treasurer of PSACF.

“She not only continues to help us protect our annual budget-related line-item, but she also provided us with an essential voice in the Capitol during the COVID-19 related shutdowns. Congratulations, Senator, and we look forward to continuing to grow our partnership in the years to come.”

In accepting the award, Brooks said, “I am very honored by this recognition and look forward to continuing to serve as a strong advocate for our local fairs and northwestern Pennsylvania, working across party lines to build consensus in Harrisburg and move the Commonwealth forward,” Brooks said. “I always enjoy supporting our 4-H kids back home and attending the 4-H auctions. I also appreciate the dedication of our thousands of remarkable volunteers who work to make our fairs happen.”

Brooks said fairs have a special place in her heart, noting their transformational impact in the community, which transcends the timeline of the fair and the boundaries of the fairgrounds to advance the mission of 4-H and agricultural groups, churches, fire departments, veterans’ organizations, and other nonprofits all year long.



### PRESENTATION OF ANGEL FOOD FARM SHOW AWARD

Fred Stratmeyer, Sue Pontius, Heidi  
Crager



### QUEEN ADDISON'S PIZZA PARTY



# COMMUNICATION AWARDS

Sam Zaffuto Presenting the Awards



(Left)  
PREMIUM BOOK-  
1<sup>st</sup> Oley Valley  
Shirley Moyer  
2<sup>nd</sup> Albion Area  
Randy Hites  
3<sup>rd</sup> Elizabethtown  
Emma Musser

(Right)  
PREMIUM TAB-  
LOID-  
1<sup>st</sup> Elizabethtown  
Emma Musser  
2<sup>nd</sup> Albion Area  
Randy Hites  
3<sup>rd</sup> Bedford  
Bill Hoover



(Left)  
NON-PREMIUM  
BOOK-  
1<sup>st</sup> Perry County  
Ray Ebersole  
2<sup>nd</sup> Warren  
Katie Downs  
3<sup>rd</sup> Carbon  
Kristen Simmons

(Right)  
BROCHURE  
1<sup>st</sup> Centre County  
Ben Haagen  
2<sup>nd</sup> Warren  
Katie Downs  
3<sup>rd</sup> Schuylkill  
Linda Wolfe



(Left)  
BILLBOARD  
1<sup>st</sup> Luzerne  
Micaela Herman  
2<sup>nd</sup> Carbon  
Kristen Simmons  
3<sup>rd</sup> West Mo-  
reland  
Sarah Sphon

(Right)  
POWERPOINT  
1<sup>st</sup> Warren  
Katie Downs  
2<sup>nd</sup> Centre County  
George Witherite  
3<sup>rd</sup> Harford  
Isabelle Edwards



(Left)  
PLACEMATE  
1<sup>st</sup> Elizabethtown  
Emma Musser  
2<sup>nd</sup> Harford  
Isabelle Edwards  
3<sup>rd</sup> Warren  
Jason Enos

(Right)  
VIDEO TAPE  
1<sup>st</sup> Oley Valley  
Mark Hoch  
2<sup>nd</sup> Centre County  
Ben Haagen  
3<sup>rd</sup> Albion Area  
Randy Hites





# COMMUNICATION AWARDS

Sam Zaffuto Presenting the Awards



(Left)  
WEBSITE  
1<sup>st</sup> Manheim  
2<sup>nd</sup> Oley Valley  
Kevin Bieber  
3<sup>rd</sup> Luzerne  
Micaela Herman

(Right)  
PROMOTIONAL  
MATERIALS  
1<sup>st</sup> McKean  
Tanya Okerlund  
2<sup>nd</sup> Oley  
Linda Shirey  
3<sup>rd</sup> Centre County  
Maryann Haagen



(Left)  
SCRAPBOOK  
TRADITIONAL  
1<sup>st</sup> Warren  
Katie Downs  
2<sup>nd</sup> Oley  
Shirley Moyer  
3<sup>rd</sup> Schuylkill  
Linda Wolfe

(Right)  
SCRAPBOOK DIG-  
ITAL  
1<sup>st</sup> McKean  
Tanya Okerlund  
2<sup>nd</sup> Bedford  
Bill Hoover  
3<sup>rd</sup> Wattsburg /  
Erie  
Tina Curtis



(Left)  
SCRAPBOOK  
COVER TRADI-  
TIONAL  
1<sup>st</sup> Huntingdon  
Mackenzie Coff-  
man  
2<sup>nd</sup> Albion  
Randy Hites  
3<sup>rd</sup> Westmoreland  
Sarah Sphon

(Right)  
SCRAPBOOK COV-  
ER DIGITAL  
1<sup>st</sup> Erie  
Tina Curtis  
2<sup>nd</sup> Bedford  
Bill Hoover  
3<sup>rd</sup> Clearfield  
David Hallstrom



(Left)  
AIR DISPLAY  
FLOOR  
1<sup>st</sup> Huntingdon  
Mackenzie Coff-  
man  
2<sup>nd</sup> Elizabethtown  
Kenny Myers  
3<sup>rd</sup> Warren  
Katie Downs

(Right)  
FAIR DISPLAY  
TABLE  
1<sup>st</sup> Harford  
Isabelle Edwards  
2<sup>nd</sup> York  
3<sup>rd</sup> Warren  
Dale Bliss



# COMMUNICATION AWARDS

Sam Zaffuto Presenting the Awards



(Left)  
CREATIVE FAIR  
IDEA  
1<sup>st</sup> Harford  
Isabelle Edwards  
2<sup>nd</sup> Elizabethtown  
Kenny Myers  
3<sup>rd</sup> Bedford  
Bill Hoover

(Right)  
FACEBOOK  
1<sup>st</sup> Oley Valley  
Shirley Moyer  
2<sup>nd</sup> Ox Hill Fair  
3<sup>rd</sup> Westmoreland  
Sarah Sphon



## BEST OF SHOW

Warren County Fair — Katie Downs

*Well done!*



Dust off those recipe books and get out the aprons! It's time for another year of special baking contests at PA fairs.

Good news! Our sponsors are all in place for all four contests. Pennsylvania Egg Farmers will again be sponsoring the fair premiums and the PA Farm Show competition for the Angel Food Cake contests. PA Preferred® contests will remain a sponsor for the Junior Baking Cookies, Brownies and Bars competitions. PSACF will be sponsoring the PA Farm Show prizes for the Homemade Chocolate Cake and the Blue Ribbon Apple Pie contests.

Fairs that wish to participate this year must do two (2) things:

1. **Sign Up!** Make sure your fair is registered to be in the 2022 database. This ensures that your baking coordinator will receive notifications and updates throughout the year. Fairs may sign up online using the Google form link or the paper form in the packet.  
<https://forms.gle/56JAuM33GYZXir9E6>
2. **Download the *Special Baking Contest Packet*** - the packet can be accessed from the website - <https://www.pafairs.org/p/members/baking-contest>  
This packet contains the updated 2022 contest rules, press releases and contest summary submission instructions.

#### Updates and Changes for 2022!

- The "acceptable ingredients" rule has been clarified with a definition of "scratch baking". The entire entry must be made from scratch. No pre-packaged ingredients may be use (ex: cake or pudding mixes, store bought cookie dough, pie crusts or frosting).
- PA Preferred has agreed to broaden the sourcing of PA Preferred ingredients. Ingredients may be labeled as PA Preferred or can be purchased from local sources such as community farms and markets. All sources must be listed in the recipes.
- Every participating fair must submit the Contest Summary Report so that the PA Special Baking Contest committee knows who the eligible contestants are for the state competition at the 2023 PA Farm Show. Summary reports are requesting winners' email addresses so we can contact them directly with PA Farm Show information.
- **THE BIGGEST CHANGE!** Fairs are **no** longer responsible for filling out the Farm Show Certification Entry forms. This will now be handed by the PA Special Baking Contest Committee. Fairs will be contacted if no summary report has been received within thirty (30) days of their fair.
- The contest time for the PA Farm Show Angel Food Cake competition has been changed to 10:00 AM. This change will be communicated in the Certification Entry Form sent to eligible Angel Food Cake winners.

We now have a Facebook page. Follow us at @pafairsbaking where we will share information about different fairs' contests and the PA Farm Show. Fairs are encouraged to "like" and "share" the page to generate excitement about the special baking contests.

# # #



# FROM THE COMMUNICATION CHAIR

Martha G. Ebersole

I would like to thank all fair that entered items and things in the communication program. Congratulation to all the fairs that were winners. Also, a BIG Thank you to everyone who was a sponsor of items to the communications department.

Every year at the Communication Breakfast I try to give a motivation talk to get the fairs excited for the new year.

Everybody tells you to think outside the box. We are all busy doing that. BUT it is more impressive to fit yourself inside the box - **BE THE BOX**

You need to think, is there another way to do this - to make this box into something else that would be better. There are all different sizes and shapes of boxs. But it does not matter How wise-import-old-young-big-small-pretty or what you do in life. What is import is what you say or do or handle the problems. Take you as a person and maybe instead of just a box you would tear it down and use it or make it into something else that would be better. Sometimes we become up-set that things are not going well at our fair.

What can I **think** instead?

I am not good at this --- **think** what am I missing or who can I get to help.

This is hard ---**Think** work as a team, this may take a little more time.

I give up --- **Think** I will ask for help.

This is good enough--- **Think** Is this my best work, have I done it to the best of my ability.

I always make mistakes -- Mistakes are just proof that you are trying.

Plan A didn't work---Good thing the alphabet has 25 more letters.

Don't be afraid of testing crack-pot theories. Learn to see and understand different perspective.

When we are under pressure it is important to remember that every opportunity has its advantages. Maybe you need to change your attitude.

Appreciate the work of others. Don't shy away from criticism, that could open doors to improvement or change. Imagine the possibilities? **BE THE BOX**

Have a Great Fair year

Martha





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**PSSA BOARD, OFFICERS, AND DIRECTORS**



**QUEEN BOARD AND COMMITTEES WITH QUEEN ADDISON**



# *In Loving Memory*

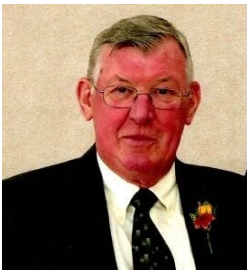


Tiny Michael G Young, age 70, went to be with his Lord on Tuesday, December 28, 2021. For years - and in some cases - decades, Tiny was a fixture at Pennsylvania fairs. He sang and entertained while accompanying himself on a one-of-a-kind keyboard setup that sounded like no one else. You always knew when Tiny was in town and fairgoers would look for him, year after year.



John H. Holbert 98, of Bedford, died on Tuesday, January 18, 2022.

John loved the Bedford County Fair and was a fixture at the fairgrounds since 1953. He served as president of the fair board from 1989 thru 2014. He also served on the PA State Association of County Fair Board as director for many years and was selected as the PA State Association Fair person of the year in 2006.



Luke E. Bruckhart, 80, of Manheim passed away peacefully at home on Sunday, March 20, 2022. In 1962, Luke was elected to the Manheim Community Farm Show Board of Directors and held office of President from 1978-1987, elected to the PSACF State Fair Board of Directors and in 2017 Luke was inducted into the Manheim Farm Show Hall of Fame.



## 2021 PSACF JUNIOR FAIR PERSON OF THE YEAR



Emory Bewley award presented by C. Sherman Allen.

Emory Bewley has been a part of the Harford Fair Family, volunteering 18 years, since she attended her first Fair at eight months old. Emory was born and raised on JoSan Farm, a family dairy farm that has exhibited prize winning cattle at the Harford Fair for generations. She exhibited her first dairy calf at four, and her first beef heifer at five. As she matured, she remained very involved as part of the Susquehanna County 4-H Program, exhibiting dairy cattle, beef cattle, pigs, sheep, decorated cakes, crafts, woodworking, and many other 4-H projects. Emory's father, Owen, has served as the Co-Superintendent in the Dairy Department for twelve years, and Emory has always been

quick to volunteer to help him out. This involves handling penning assignments for dairy exhibitors, checking in animals, maintaining the barn, and cleanup of the barns after move-out. In 2021, Emory aged out of the 4-H Program but ended her career on the ultimate high note, by exhibiting the Grand Champion Holstein, the Grand Champion Market Steer, and the Grand Champion Market Lamb -a culmination of years of hard work, dedication, and perseverance.

In addition to strong animal husbandry skills, Emory has developed leadership skills as a member, former Recording Secretary, and the current President of the Harford Fair Youth Board. Her duties included contacting volunteers to solicit their participation in Farmer for a Day, setting up a volunteer schedule for the groups, and volunteering in Farmer for a Day, which serves over 2500 youth over the course of six days. In 2021, as the President of the Youth Board, Emory made it her goal to "refresh" Farmer for a Day, and give it a new look after 18 years. With new ideas such as giving each kid that came through a seed packet to plant at home, Emory guided the Youth Board through this year of adjustment and change, and made Farmer for a Day the great attraction that it always has been, much to the delight of the youngest fairgoers!

**Next year one of your Youth could be the Junior Fair Person, please submit an application.**

## Network in Your Zone

The 2022 IAFE Zone 1 Meeting will be held in conjunction with the Florida Federation of Fairs Convention & Zone 2 meeting on May 12-14 in Naples, FL at the Naples Grande Beach Resort.

Hello, Zone 1 Fair Friends!

I hope to see you in Naples, FL, May 12-14, 2022, for the combined Zone 1 & Zone 2 conference. We are looking forward to meeting our Zone 2 neighbors. Thank you to our hosts, the Florida Federation of Fairs, for extending us the invitation.

Please join us! Grow Fair Strong!!!

Sincerely, Kathryn R Hunter, IAFE Zone 1 Director



## From the PA State Fair Queen



Hello! My name is Anna Haldeman, and I am incredibly honored to serve as your 2022 PA State Fair Queen. I am the eighteen-year-old daughter of Kyle and Kristen Haldeman of Manheim, PA. I have grown up with my four younger brothers raising 4H market lambs on our farmette. As you may imagine

being a bit out numbered by the boys in my house might have meant that I had my work cut out for me, but I find it to be quite the opposite. They are some of my greatest gifts and I credit my ability to handle whichever way the day goes, good or bad, with an essence of grace. My family has always been my biggest cheerleaders, they are an amazing blessing in my life.

I am a current senior at Manheim Central High School. I am the President of the Manheim FFA chapter, a co-captain of the Manheim Central Rifle team, a member of the National Math Honors Society and the National Art Honors Society. Throughout my high school career, FFA has led me to the conclusion in discovering what I love most in life; that you are never fully done learning. The ability to learn anything is at our fingertips but having a physical understanding takes time. I have seen that each day in the determination of our farmers in the Commonwealth. My involvement in FFA has led me to compete and win many state career development events, which provided the opportunity for me to travel and compete twice at the national level. I

have been able to further my leadership skills and gain many new friendships that continuously bless my life.

I have grown up attending the Manheim Community Farm Show and some of my fondest memories are from walking around the grounds with my parents. Some of the highlights include catching up with family and friends, enjoying a milkshake and french fries and seeing everyone's finished live-stock projects. Finding ways to participate and help make such an instrumental week in my community was not difficult with the privilege of serving on my farm show's junior board. After three years of service, I've been selected to honor a term as the junior board director, and I am so excited to head into this year of planning with my team. Making the farm show an extension of home is what I believe everyone should feel.

I am looking forward to traveling throughout the state to meet new people and experience all the great fairs that Pennsylvania have to offer. If you see me in my travels, I encourage you to introduce yourself, the smiling faces will be a highlight of my day.

In supporting me on this journey I want to thank my family for never ceasing to believe in me, my community for their joyous support and celebration in my crowning, the Manheim Community Farm Show board and queen committee for preparing me for this upcoming year, the PA Queen program, and most of all my sweet Jesus for having a plan so much bigger and better than I can imagine.

Many blessings.

Anna

## Animal Health

The 2022 Animal Health document as presented at Convention is available in the "Fairs Only" section of the website, also on the Department of Agriculture website—

[www.agriculture.pa.gov/Animals/AHDServices/Documents/Animal%20Health%20Rules%20for%20PA%20Fairs%202022.pdf](http://www.agriculture.pa.gov/Animals/AHDServices/Documents/Animal%20Health%20Rules%20for%20PA%20Fairs%202022.pdf)

## **Lancaster County Teen to Reign as 2022 Pennsylvania Fair Queen**

Manheim Community Farm Show Fair Queen Anna Haldeman of Manheim, Lancaster County, was crowned the 2022 Pennsylvania Fair Queen on Saturday, January 22 at the 109th annual convention of the Pennsylvania State Association of County Fairs and Pennsylvania State Showmen's Association.

Anna, 18, is the daughter of Kyle and Kristen Haldeman. She is a senior student at Central Manheim High School where she is president of the Manheim FFA chapter, co-captain of the Rifle Team, and a member of the National Math Honors and National Art Honors Societies.

"Pennsylvania agriculture invests heavily in the human capital of its future – our youth – through activities like the PA Fair Queen Program," said Agriculture Secretary Russell Redding. "The Fair Queen Program is more than tradition; it is a scholarship program for leaders who are enthusiastic about promoting Pennsylvania's agricultural

fairs. The Program is an investment in a bright future for the industry."



2022 PA Fair Queen Anna Haldeman

Anna will receive a \$2,500 scholarship from the Pennsylvania State Association of County Fairs at the end of her reign in January 2023. She was crowned by outgoing Pennsylvania Fair Queen Addison Neff of Harrisburg, Dauphin County.

Each of the 55 contestants prepared a brief speech highlighting why people should come to her county or community fair and wrote an essay about the fair's significance in her local community. Each queen was interviewed by a panel of three judges and gave a stage introduction during the PA Fairs' annual banquet.

Contestants were evaluated on their written and speaking skills and knowledge of the fair and agriculture industries, as well as on their poise and personal presentation in business attire. Judges for the competition were Jennifer Giesike, Missouri; Tiffany Painter Newland, Virginia; and Kirk Sattazahn of eastern Pennsylvania.

Five finalists were chosen and gave impromptu answers on how the COVID-19 pandemic has changed their fair.

"While most fairs or farm shows might have been canceled during our COVID year, that certainly did not stop us from becoming bigger and better when we came back," responded Anna. "We made sure that we not only brought all the traditions that we so loved, but that people didn't miss one thing...because the people who have given back so much really know now what it's like when that fair or farm show is not there."



## *Pennsylvania Fair Queen Program*

### **FairTalk**

March 2022

Submitted by Karen Dobson

American Legion County Fair Queen Rebecca Williamson, 19, of Johnstown, Cambria County, was selected as Alternate 2022 Pennsylvania Fair Queen. The daughter of Dave and Laura Williamson, Rebecca's agriculture experience started with 4-H - first with raising Flemish Giant rabbits and then showing cows in the Cambria County Dairy 4-H club. She is a sophomore at University of Pittsburgh at Johnstown majoring in biology on the pre-veterinary track.



L-R: Elizabeth Bruner, Indiana County Fair; Emma Musser, Elizabethtown Fair; 2022 PA Fair Queen Anna Haldeman, Manheim Community Farm Show; 2022 Alternate Rebecca Williamson, American Legion County Fair; and Jenny Crowley, McKean County Fair and also Miss Congeniality

Other top five finalists were Elizabethtown Fair Queen Emma Musser of Mount Joy, Lancaster County; Indiana County Fair Queen Elizabeth Bruner of Blairsville, Indiana County; and McKean County Fair Queen Jenny Crowley of Mount Jewett, McKean County. Crowley was also chosen as Miss Congeniality by her fellow contestants.

Anna, the 36th state queen, will travel the state this year representing Pennsylvania's rich agricultural heritage and serving as an ambassador for the fair association.

###

## *See You Next Year!*

Same Location "Chocolate Town USA"  
January 18-21, 2023



## **PA Fair Queen Program**

The PA Fair Queen Program has launched the 2022 contest season! Let the crowns begin!

The 2022 officers and committee appointees were recently named at the annual meeting:

President – John Berne (Zone 1);  
Vice-President – Judy Kmetz (Zone 2);  
Secretary - Karen Dobson (Zone 4) and  
Treasurer Gary Moore.  
Ruth Trumbetta is the director for Zone 3.

Committee Chairpersons::

Contest – Karen Dobson and Amy Utegg  
Events and Publicity – Martha Ebersole  
Fundraising – Amy Hawn (Baskets/Auction) and Ruth Trumbetta (50/50 Raffle)  
Sponsorships – Judy Kmetz

Fairs that wish to participate this year must do two (2) things:

1. **Sign Up!** Make sure your fair is registered to be in the 2022 database. This ensures that your fair queen coordinator will receive notifications and updates throughout the year. Fairs may sign up online using the Google form link or the paper form in the packet. <https://forms.gle/Qe4rt2ucNHKBowmYA>
2. **Download the Fair Queen Contest Packet** - the packet can be accessed from the website - <https://www.pafairs.org/p/members/queen-program>  
This packet contains the 2022 contest rules, updated behavior and dress code policies, judging criteria, and estimated costs for the 2023 competition

Make sure your fair's premium book, website and other contest advertisements reflect the 2022 rules and expectations. This includes the rule that all contestants must be at least 16 years old by June 1, 2022. Check contestants' applications to make sure they meet the age and other eligibility requirements.

Fairs may certify their 2022 fair queen to compete in the 2023 state competition. Mark your calendars - The dates will be Thursday, January 19 through Saturday, January 21 at Hershey Lodge & Convention Center. The application process will be done entirely online, with a deadline of November 15, 2022. The application will be made available to all registered fairs after June 1.

This year the Queen Program will be offering webinars to fair queen coordinators as part of its "Queen Coordinator Leadership Series". The first webinar will be held on Wednesday, March 30 via Zoom. The topic will be "Dress to Impress" and will cover the 2022 dress code and other queen attire tips. Other webinar topics include "Preparing Your Contestant for State Competition" and "How To Complete the State Contest Application". Invitations will be sent to all coordinators who are in the 2022 database.



*Pennsylvania*  
*Fair Queen Program*

**FairTalk**

**March 2022**

**Submitted by Karen Dobson**

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Special thank you to all the individuals, fairs and showmen who donated baskets and auction items for the Queen Program's fundraising efforts at convention. Convention is the only time the Queen Program gets to fundraise. We encourage all fairs to participate to help support the program. Start thinking now of what your fair could donate – a raffle basket, an auction item or a monetary gift. Consider vendors at your fair or businesses in your community that could donate items for an awesome raffle basket for your fair to bring to the 2023 convention!

Having the PA Fair Queen at your Fair is a great way to publicize your special events. But dates are filling up fast! So download the *PA Fair Queen Appearance Request* form and submit your request now. Requests are handled in the order they are received and the PA Fair Queen's availability.

Being part of the Fair Queen Program is an opportunity to invest in the future generation of Pennsylvania's young women. We hope that your Fair will join our PA Fair Queen family in 2022!

# # #



**To: County and State Fair Planners & Administrators,**

For more than 30 years, Red Star® Yeast has partnered with hundreds of county and state fairs [across the country to sponsor open class and youth bread baking contests by providing prizes and yeast samples.](#) At this time, however, due to the impact of the pandemic on our resources and business objectives, our company, Lesaffre, has made the difficult decision to discontinue the Red Star Yeast Fair Sponsorship program. This is effective immediately, including the 2022 fair season.

## **Ask Congress to Pass an H-2B Returning Worker Exemption Now! Submitted by Debbie Powers**

*The latest DOL filing numbers and unemployment figures demonstrate the clear need for additional H-2B visas this year. The Department of Labor announced on January 4, that it received a total of 7,875 H-2B applications requesting 136,555 H-2B workers for the second half cap. These numbers clearly demonstrate the need for the Administration to immediately release all legally authorized supplemental visas for both the first and second half caps, as well as for Congress to pass immediate H-2B cap relief in the form of an H-2B returning worker exemption.*

**We need your help to share this message with Members of the U.S House of Representatives . Please do the following activities this week:**

- **If your Representative is one of the original sponsors of the legislation --** Reps. Cuellar, Keating, Pingree, Joyce, Chabot, and Harris , or one of the other **current co-sponsors listed below**– please call and say thank you. Do not call if you are not a constituent!
- If your Representative is NOT a current co-sponsor **Call** to ask him or her to cosponsor the “H-2B Returning Worker Exception Act” (HR 3897). You can reach your Representative through the Capitol Switchboard at 202-225-3121. Once connected to the office, ask to speak to the staff person who handles immigration policy issues. Explain the importance of cap relief to your business and your U.S. workers. Please also mention that the bill includes important program integrity measures, including increasing enforcement and penalties against employers that knowingly violate the law.

### **CURRENT CO-SPONSORS**

[Rep. Joyce, David P. \[R-OH-14\]\\*06/15/2021](#)[Rep. Keating, William R. \[D-MA-9\]\\*06/15/2021](#)[Rep. Chabot, Steve \[R-OH-1\]\\*06/15/2021](#)[Rep. Pingree, Chellie \[D-ME-1\]\\*06/15/2021](#)[Rep. Harris, Andy \[R-MD-1\]\\*06/15/2021](#)[Rep. Mace, Nancy \[R-SC-1\] 06/16/2021](#)[Rep. Johnson, Bill \[R-OH-6\] 07/02/2021](#)[Rep. Norman, Ralph \[R-SC-5\] 07/09/2021](#)[Rep. Spanberger, Abigail Davis \[D-VA-7\] 07/09/2021](#)[Rep. Moore, Blake D. \[R-UT-1\] 07/19/2021](#)[Rep. Rice, Tom \[R-SC-7\] 07/19/2021](#)[Rep. Slotkin, Elissa \[D-MI-8\] 07/20/2021](#)[Rep. Meijer, Peter \[R-MI-3\] 07/27/2021](#)[Rep. Bergman, Jack \[R-MI-1\] 07/27/2021](#)[Rep. Walberg, Tim \[R-MI-7\] 07/27/2021](#)[Rep. Houlahan, Chrissy \[D-PA-6\] 07/27/2021](#)[Rep. Young, Don \[R-AK-At Large\] 07/27/2021](#)[Rep. Rutherford, John H. \[R-FL-4\] 07/27/2021](#)[Rep. Pappas, Chris \[D-NH-1\] 07/27/2021](#)[Rep. Hartzler, Vicky \[R-MO-4\] 09/10/2021](#)[Rep. Luria, Elaine G. \[D-VA-2\] 09/14/2021](#)[Rep. Stevens, Haley M. \[D-MI-11\] 09/22/2021](#)[Rep. Rouzer, David \[R-NC-7\] 10/20/2021](#)[Rep. Carter, Earl L. "Buddy" \[R-GA-1\] 10/20/2021](#)[Rep. Letlow, Julia \[R-LA-5\] 10/20/2021](#)[Rep. Gonzalez, Vicente \[D-TX-15\] 11/04/2021](#)[Rep. Ne-guse, Joe \[D-CO-2\] 11/04/2021](#)[Rep. Kuster, Ann M. \[D-NH-2\] 11/30/2021](#)[Rep. Delgado, Antonio \[D-NY-19\] 11/30/2021](#)[Rep. Long, Billy \[R-MO-7\] 12/07/2021](#)[Rep. Reschenthaler, Guy \[R-PA-14\] 12/07/2021](#)[Rep. Gibbs, Bob \[R-OH-7\] 12/07/2021](#)

Additional information about this bill is at the end of this email.

### **Supplemental Visas**

We expect the Department of Homeland Security (DHS) to release a temporary final rule in mid- to late-January that will allow employers to apply for supplemental H-2B visas for the first half of Fiscal 2022. On December 20, Departments of Homeland Security and Labor (DHS and DOL) announced the forthcoming publication of a joint temporary final rule to make available 13,500 visas available to returning workers who received an H-2B visa during one of the last three fiscal years, as well as an additional 6,500 visas, which are exempt from the returning worker requirement, are for nationals of Haiti and the Northern Triangle countries. We are also hopeful that DHS and DOL will issue a similar rule in very short order, to make additional visas available for the second half cap. The H-2B Workforce Coalition sent the attached letter to the Administration on Friday urging prompt action on supplemental visas for both the first and second half caps.

In making the announcement about supplemental visas, the Departments also said that they plan to propose a separate rule to reform the H-2B program that will include program efficiencies and H-2B worker protections.

### **Additional Background About the H-2B Returning Worker Exception Act**

Last year, Reps. Cuellar (D-TX), Keating (D-MA), Pingree (D-ME), Joyce (R-OH), Chabot (R-OH) and Harris (R-MD) introduced the “H-2B Returning Worker Exception Act” (HR 3897), which would create a permanent H-2B returning worker cap exemption and include some program efficiency and integrity measures.

The bill would do the following:

- Exempt from the 66,000 annual H-2B cap workers who have been admitted to work in the United States on an H-2B visa during one of the past three fiscal years;
- Require the Departments of Labor (DOL), Homeland Security (DHS) and State to create a single on-line filing portal that would eliminate the need to express mail paper documents;
- Require DOL to maintain an online jobs registry;
- Include some program integrity measures and increase the maximum penalties that could be levied against employers who willingly and repeatedly violate the program’s requirements; and
- Address misconduct by foreign recruiters and strengthen workers safety standards for H-2B employees while in the United States.



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## FROM CONVENTION



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Strolling Act in Lobby Prior to PSACF Banquet—**Zoo Much Fun**



At the PSACF Banquet **Jacob Tolliver**. Self taught piano prodigy.

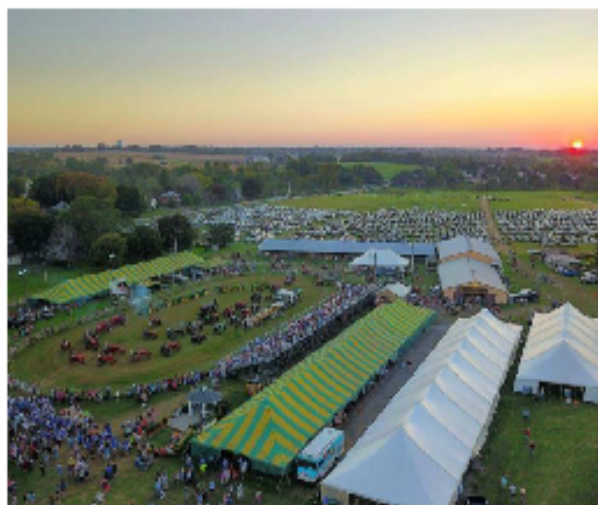


Strolling Act in Lobby Prior to PSACF Banquet—**Frank & Kathi Accordionists**



Spouse's Thursday **Bag & Basket Bingo**





As the 2022 fair season approaches, I can't help but think about the conversations I've had with the fair community regarding the business side of fairs. Pennsylvania's fairs are like small cities that seemingly crop up overnight and require almost super-human efforts to plan, manage and fund.

There were a few common themes that stood out in my conversations with the fairs:

- Fair boards are re-evaluating their structures and making plans to onboard the next generation of volunteers (and the ones after that);
- Fairs are using new technology to improve their operations and efficiency; and
- Fairs are taking a closer look at the basics, things like preparing strategic plans, safety plans, staffing plans, and an annual budget.

The annual budget, is one of the most important tools all not-for-profits must have, fairs included! It's important to know where you stand financially by making a plan to lessen any negative financial impacts, acknowledge potential difficult scenarios and have a rainy day fund prepared to keep business running smoothly in difficult times. If your fair needs help developing a budget, PDA is here to help to provide templates, tips, resources, and guidance.

By all accounts, the 2021 fair season was a great success. We look forward to seeing you at your fair with good weather, great attendance, and another banner year!

**Tracy Barone**  
Fair Fund Administrator

#### **FY 2021/2022**

**Capital Improvement Matching Funds Grant Applications:**  
Contracts for Capital Improvement Matching Funds are in circulation. Please reach out to us if you have any issues with the electronic signature process.

#### **FY 2021/2022 Fair Reimbursement Applications:**

Fair Reimbursement Application Payments have been processed.

#### **FY 2020/2021**

##### **Capital Improvement Matching Funds Contracts:**

Fairs that submitted final reports for their FY 2020/2021 Capital Improvement Matching Funds Project have been paid. All others have been granted an extension of time to complete their projects. If your fair previously was granted an extension and doesn't feel it will meet the deadline, please reach out to me at [tbarone@pa.gov](mailto:tbarone@pa.gov) as soon as possible.

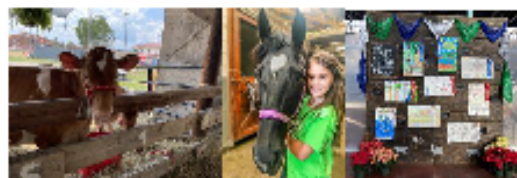
#### **Online Payments:**

The commonwealth encourages all vendors to move to the online payment system. We will provide additional information on this topic at the Zone Meetings in April.

Please direct question to the Fair Office by phone or email:  
[tbarone@pa.gov](mailto:tbarone@pa.gov), office: 717-772-3094; cell: 717-510-8037  
[hzarefoss@pa.gov](mailto:hzarefoss@pa.gov), office: 717-787-6298

## **2022**

### **Fair Program Calendar Deadlines**



June 1, 2022	Friend of the Fair Award Nominations Due
June 30, 2022	FY 2022-2023 Capital Improvement Project Matching Funds Grant Applications Due
July 1, 2022	FY 2021-2022 Contract Extension Requests Due for Capital Improvement Matching Funds Grants
August 1, 2022	FY 2021-2022 Capital Improvement Matching Fund Grant Projects <b>Complete</b>
August 31, 2022	FY 2021-2022 Capital Improvement Matching Fund Grant Final Report/Certificates of Completion, Photos and Invoices/Proof of Payment Due
November 1, 2022	Last day to submit Fair Poster Contest Entries
November 15, 2022	Fair Premium Reimbursement Applications Due

You don't have to wait until the deadline to submit your reporting paperwork; you can file it with us well in advance. It will help to speed up the payment process!

**HARRISBURG OVERVIEW:**

The House and Senate kicked off the second half of the two-year legislative cycle on Tuesday, January 4<sup>th</sup>. Keep in mind that any bill that was introduced last year still has until the end of 2022 to get through the legislative process and onto the Governor's desk. If a bill does not make it across the finish line by November 30<sup>th</sup>, it is effectively dead and will have to be reintroduced in the following session.

On Tuesday, February 8<sup>th</sup>, Governor Wolf gave his eighth and final budget address, proposing a \$43.7 billion plan, once again calling for more education spending (\$2million) and a staggered minimum wage increase over the next several years.

For the past several weeks, the House and Senate Appropriations Committees have been holding their annual budget hearings with each of the state agencies. The purpose of the budget hearings is to review the agencies work from last year, upcoming projects this year and see how the Governor's budget proposal aligns with the agency's needs.

The General Assembly has until June 30<sup>th</sup> to pass a balanced budget.

Another major topic of discussion in the Capitol halls is redistricting. On December 16<sup>th</sup>, the PA Legislative Reapportionment Commission approved **state preliminary maps** for the House and Senate.

Under the state constitution, anyone can challenge the maps, directly with the state Supreme Court. The deadline for challenges was March 7<sup>th</sup>. At least four parties offered a challenge to the maps. The Legislative Reapportionment Commission has a couple of days to respond to the suits and the court will decide if it will consider the challenges.

As for the **congressional reapportionment**, Pennsylvania lost one seat in the 2020 census, bringing the state down to 17 seats. Because the Governor and the General Assembly reached a deadlock on what the congressional maps should look like, the Pennsylvania Supreme Court (Democratic majority) stepped in. In February, the courts heard arguments from all sides about which map to choose.

In the meantime, several Pennsylvanian's filed a lawsuit with the U.S. Supreme Court, arguing that the state's Supreme Court should not be deciding the congressional map, instead arguing for an at-large congressional race.

On Monday, March 7<sup>th</sup>, the U.S. Supreme Court denied this effort and will allow for maps selected by the state Supreme Court.

**Gubernatorial Race**

Governor Tom Wolf will be finishing his second term as Governor in 2022. So next year, Pennsylvanians will be voting for the new Governor of the Commonwealth.



On the Democratic side, Pennsylvania Attorney General Josh Shapiro is the official sole candidate and as of February, reported over \$13 million in his campaign account, labor unions accounting for over \$3 million of the total fund and large donors (\$50,000+) accounting for over \$5 million of the total fund.

On the Republican side, there are ten candidates, but some of the front runners include:

- Lou Barletta (former U.S. Representative, from Hazleton)
- Dave White (HVAC business owner for 40+ years)
- Bill McSwain (former U.S. Attorney)
- Senator Doug Mastriano (State Senator from Franklin County).

The top two candidates (as far as recent polls) are averaging around \$2 million in funding. The Republican primary is scheduled for May 17<sup>th</sup>.

In addition to the gubernatorial race, all House district seats are up for election as well as half of the Senate districts (even numbered districts).

## BUDGET

So far, so good. The Pennsylvania Fairs line item was fully funded again in the Governor's 2022-23 budget proposal at \$4,000,000.

We will continue to advocate with both Republicans and Democrats in the General Assembly to make sure this line item is protected in the final budget package.

## LEGISLATION

### Broadband Legislation

Broadband access has continued to be a top priority issue for a couple legislators this session and several legislators introduced bills to address expansion throughout rural areas of the state.

Of note, Representative Marty Causer sponsored [HB 2071](#). This bill amends Title 64 (Public Authorities and Quasi-Public Corporations) to create a Pennsylvania Broadband Development Authority, which would help create a state plan for addressing broadband expansion issues across the Commonwealth. The bill passed the House and Senate with unanimous votes and was signed into law as Act 96 of 2022.

Meanwhile, the federal Infrastructure Investment and Jobs Act of 2021 provided each state with at least \$100 million for broadband expansion. So now the Pennsylvania Broadband Development Authority can utilize these funds in their state plan.

## Tourism Bills

Representative Karen Boback (R-Luzerne) has introduced a couple pieces of legislation that will help enhance the state's tourism industry.

- **HB 828:** Creates an Independent PA Tourism Commission (a public-private partnership) for the purpose of serving as the state's tourism marketing agency. This is currently one of the roles the Department of Community and Economic Development.
- **HB 829:** Dedicates 1% of the current 6% state hotel occupancy tax for the purpose of supporting tourism marketing, museums and the arts. 60% would go towards marketing PA to out-of-state visitors, 40% for state grant programs for museums/arts, etc.

Both bills have been referred to the House Tourism and Recreational Development Committee.

HB 829 passed out of the House Tourism Committee in June and is waiting for a full House floor vote.

Another bill of interest is Representative Josh Kail's **HB 1484**. This bill would allow county tourism promotion agencies to direct a portion of hotel tax revenues to municipal emergency service providers and police. HB 1484 was introduced and referred to the House Tourism and Recreational Development Committee in May. After discussing this bill with committee staff, it doesn't sound like they plan to move this bill out of committee this year. Several tourism agencies have noted their opposition to the bill.

Of course, we will keep you updated on these issues as they progress through the legislative process. In the meantime, please let us know if you have any questions or concerns.

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# Update from The Zones

1

## Zone One –Sam Zaffuto

It seems like we just finished with our convention and now most fairs are finalizing their plans for their upcoming fairs.

I'd like to congratulate the Ox Hill Fair. They were the unanimous choice of our zone one directors to receive the Zone One Fair of the Year award because of their accomplishment of creating a brand new fairgrounds in just a few months. Congratulations for your accomplishments and for all you do to make your fair an event that your community looks forward to each year.

Our spring zone meeting will be held Friday April 29 at 6:30 pm at the Jefferson County Fairgrounds. Their fairgrounds is easily accessible and located just off Interstate 80 near Brookville. Please plan to have your fair represented at this meeting. You can look forward to hearing an update from the Department of Agriculture as well as a report from the officers of the Pennsylvania State Association of County Fairs. Shannon Shaffer's Catering again will be providing a delicious meal for us. Please watch your mail at the end of March for registration information.

Mercer County Grange Fair has volunteered to conduct the raffle to support the Msgr. John Mignot Memorial Scholarship program. Our zone has raised nearly \$5,000 to support the scholarship program through these raffles. Please come prepared to continue your generous support of this worthwhile program. Please be sure to let any high school age students that are involved with your fair know that they can apply for our scholarship. PSACF awards six \$1,000 scholarships annually. Details about the scholarship program are available on the PSACF website: [www.pafairs.org](http://www.pafairs.org).

Please mark your calendars for our fall zone meeting which is planned for Friday October 28. We will be electing six Executive Committee members at that meeting to represent our zone during 2023 and 2024.

Hopefully, we will all have a successful fair season and I'm looking forward to seeing you at our zone meeting,

### Spring Zone Meetings

**April 27** Zone 4 - CJ Hummel's

**April 28** Zone 3 - Washington County

**April 29** Zone 1 - Jefferson County

**April 30** Zone 2 –Beaver Community

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## Zone Two— Roger Dirlam

Good morning everyone.

As I sit here writing this article, Saturday, March 12th I'm watching it snow. It is hard to believe the Fair season is just around the corner. Soon we will be busy preparing our grounds and buildings for our fairs. It seems like help and volunteers, along with supply chains, are making things very interesting.

I am sorry I missed the Convention, but heard everything went well. I would like to thank everyone who made this year's Convention a success.

It is with great sadness, that Jody Lambert has resigned from the Board as of January 31, 2022. The directors and I, after much discussion, are happy to announce that Dr. Mike Kowalewski will fill out Jody's term.

I would like to thank Ben Haagen for presenting Montour Delong Community Fair for the Zone Fair of the Year.

Our state meeting is coming up on April 21st. The meeting for Zone Two will be at Beaver Community Fair on April 30th.

Everyone stay safe and well. I would like everyone to keep the people of Ukraine in your thoughts and prayers. See you soon.

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## Zone Three — Debbie Stephenson

Happy Spring FINALLY! It is so wonderful to finally see grass again. It is hopefully going to be a great year for all fairs across the USA

and especially in PA. Most fairs by now have had a board meeting or two and are in the planning stages for their 2021 fair season around the Covid 19 virus. Our Zone Meeting will be held April 28 hosted by the Washington County Ag Fair. You should have received by now the Baked Goods email for all the fairs to sign up for the state baking contests for your fairs and downloaded the instructions and forms- if not please contact Karen Dobson or Harry. We have elected a new President for all zones Sam Zaffuto and Vice President Martha Ebersole. Congratulations to both. Congratulations also to Anna Haldeman our 2002 State Fair Queen, Anna is from the Manheim Community Farm Show. Don't forget to go on the state web site and download the Msgr John Mignot Scholarship and get those out and returned to the fair the student represents by June 30 and the deadline for those to the Zone Chairperson is by July 31 to Debbie Stephenson. Any questions or problems contact her.

See Update next page .....

For those fairs that hold harness racing the Wolf Administration is looking to take monies from the Race Horse Development Fund in his new budget proposal. This would be devastating to Harness Racing and also to the sixteen PA fairs that have racing at their fairs. We will keep you updated. Hopefully we can get back to business as usual as it can possibly be in 2021 and we wish you all a great fair season.



#### **Zone Four — Kevin Bieber**

It is so hard to believe that we already are in March and that it is soon time to say good bye to the cold, snowy weather and welcome the bright sunshine and warmer temperatures. Why is that important? Because with the warmer weather comes fair season. Yes, the season we all start working very hard to bring that special event to our communities, the time that we welcome all the fun and friendly competitive exhibits and the time we get to see all the children and their families enjoying themselves as they partake of all your hard work. Fair season is so special in many ways.

It was great to see so many of you at convention in January. It was a great convention with lots of catching up among all of our fair friends. There was plenty of educational opportunities with seminars and table topics and what a great trade show and entertainment that we were all invited to experience. If you missed convention this year, we hope to see you there next year.

Speaking of convention, congratulations to Anna Hal-deman from the Manheim Community Farm Show as she was named the 2022 PA State Fair Queen. Anna will now be travelling the state promoting our fair industry. I would be remiss if I did not thank Addison Neff, the 2021 PA State Fair Queen for a job very well done. Addison had the challenges of COVID to navigate, but she still represented us well. Thank you Addison. Also a special congratulations goes to the Perry County Community Fair for being named the Zone 4 Fair of the Year. Congratulations to that whole team for a job well done.

Your Zone 4 Director's are looking forward to once again visiting your fairs. Please let us know if there is anything we can do to help make you successful. I would also like to send a reminder to you to make sure you invite your legislators to your fair. Show them your hard work, show them what you do for your community and make sure you thank them for supporting us with our continued fair funding.

Finally, I would like invite you to our Zone 4 meeting which will be held on April 27<sup>th</sup> at CJ Hummel's Restaurant in Lenhartsville. Not only will we have a great meal, we will also be having a Chinese auction of donated items compliments of your Zone 4 Director's. To complete the evening, we will go around the room and allow you a minute or so to tell us what your plans are for something new at your fair this year.

We all look forward to seeing you at the Zone 4 meeting !

### **Update to 2022 Directory**

#### **Fair Dates**

Cameron County Aug. 7 - 13  
Delaware A -Day April 22 - 24  
Montour Delong Aug. 8 - 13  
South Mountain July 26 - 30  
The Berks County Fair July 10 - 15  
Williamsburg Community Fair Aug. 21 -27

#### **Web site**

Cameron County [cameroncountyfair.com](http://cameroncountyfair.com)

#### **Address**

The Seltzer Group  
610 Route 61  
Orwigsburg, Pa 17961

### **Junior Fair Person Award**

**Purpose:** To recognize and honor a youth Fair volunteer for his/her outstanding efforts and achievements, and for making a difference at **YOUR** Fair.

Application will be posted to our website by April 1st.





## Message from Our Associates

— Galla Higinbotham

It is with sadness I tell you that Tiny Young, associate member for many years, passed away on December 28, 2021. He had long been in failing health but had hoped to make the trip from his home in Michigan once again for the PA 2022 fair season. He was surrounded by his loving wife Jean and family.

For years - and in some cases - decades, Tiny was a fixture at Pennsylvania fairs. He sang and entertained while accompanying himself on a one-of-a-kind keyboard setup that sounded like no one else. You always knew when Tiny was in town and fairgoers would look for him, year after year.

Audiences had fun requesting songs from different genres; Tiny would know at least part of numerous selections if not the whole song and the show would go from there,

with lots of good-natured ribbing from Tiny and everyone having fun.

He made a lot of friends and will be missed and remembered for years to come.

The 2022 convention was a success; it was great to see everyone that came. The Wednesday evening showcase offered lots of styles of music, magic and even a trick roper.

Lightning Audio kept everything moving, as they provided great lights and sound for the evening (of 17 acts) as well as for the rest of the week.

More top-notch entertainment was presented before the Opening Celebration (Echo Valley Bluegrass – a family band of very talented musicians/singers); prior to the PSACF banquet (Frank & Kathi – strolling accordion virtuosos and Zoo Much Fun); during the banquet (Circus Incredible and Jacob Tolliver) and the PSSA banquet had everyone feeling good with The Uptown Band – everyone's favorite party band.

The Trade Show was bustling with fairs and associates doing business, saying hi to each other and catching up after the year hiatus.

Mike and Alissa (Axe Women Loggers of Maine), who make the long trip to the convention every year said, "This is our 'can't miss tradeshow', annually. The most professional and down-to-earth group of organizers...great communication and a well-planned event." And from Josh Knotts (Extreme Illusions and Escapes), "Always a great and top-notch trade show, very pleased. Came back really strong after COVID, was a great success as always."

All associate members were mailed membership packets in February. If any associate member has not received his/her package, please contact Harry at [hreffner@centurylink.net](mailto:hreffner@centurylink.net).

All the best! Galla [dangalla@uplink.net](mailto:dangalla@uplink.net)

## MORE FROM CONVENTION



At the PSSF Banquet Erich Cawalla & The Uptown Band. The group received a standing ovation after their performance.



Memorial Service

## SPECIAL BAKING CONTESTS

- by Karen Dobson



The 2022 PA Farm Show theme is "Harvesting More". Special baking contest winners from this year's fairs will be busy gathering their ingredients – apples, chocolate, eggs, and PA Preferred or locally grown products – to prepare their winning pies, cakes and cookies/brownies/bars for the final bake-off competitions at the 2022 PA Farm Show. It's been two years since we held these contests at the Farm Show, so we are looking forward to their return.

The special baking state contests are only open to the certified winners from the 2021 fairs. Eligible contestants must bring the official Special Baking Certification Form signed by their fair, their baked good entry and a copy of the recipe on the entry days. The same Contest Rules given to the local Fairs for the 2021 preliminary competition will also be used for the 2022 PA Farm Show competition.

Entries are accepted in the Family Living Area, Main Hall, Farm Show Complex according to the following schedule:

### **Apple Pie:**

**Entry Time:** Fri. Jan. 7, 3:00-5:00 pm **or**

Sat. Jan. 8, 8:00-9:00 am;

**Judging:** Sat. Jan. 8: **10:00 am** - 1<sup>st</sup> Place \$500

### **PA Preferred Junior Baking**

#### **Cookies/Brownies/Bars:**

**Entry Time:** Fri. Jan. 7, 3:00-5:00 pm **or**

Sat. Jan. 8, 9:00 am-12:00 pm;

**Judging:** Sat. Jan. 8, **2:00 pm** - 1<sup>st</sup> Place \$500

### **Homemade Chocolate Cake:**

**Entry Time:** Fri. Jan. 7, 3:00-5:00 pm **or**

Sat. Jan. 8, 9:00 am-12:00 pm;

**Judging:** Sat. Jan. 8, **4:00 pm** - 1<sup>st</sup> Place \$500

### **Angel Food Cake:**

**Entry Time:** Sun. Jan. 9, 9:00-11:00 am;

**Judging:** Sun. **Jan. 9:** 12:00 pm - 1<sup>st</sup> Place = \$500

Fair winners should already have received a post card in the mail reminding them of the state competitions. Please reach out to your winners and encourage them to participate in the Farm Show competitions. If your first-place winners are not able to attend, you can certify the next place winners to attend. We look forward to seeing every fair represented at the 2022 Farm Show!



Each participating fair's Special Baking Contest summaries were due by November 15. Fairs that submitted the forms will receive their special baking reimbursement checks in January. Each fair's premium amounts will be calculated based on the number of awards given at the fair.

A reminder that the Annual Baking Contest seminar will be held at the 2022 PSACF Convention on Friday, January 21 at 2:00 pm. We encourage your fair to send a representative to receive the 2022 participation packets and to learn about any changes or updates for the next fair season.





## PSACF Association Update

### **Contact your U.S Representative this week re: the H-2B Cap!**

Please see page 17 of this article submitted by Debbie Powers regarding the survival of our industry !!! Every fair in Pennsylvania needs to contact their US Congressman. The original letter with an example of a letter to your congressman was emailed to all Fairs on February 10<sup>th</sup>. Please contact me if you need it to be resent.

### **2022 IAFE Zone 1 Conference**

The conference will be held Naples, FL, May 12-14, 2022, see article in this edition.

### **Notes from Convention**

Paulene Redding from the New Holland Fair has submitted notes from the table topics/ seminars and wanted to share them with others . Please see articles appearing in this issue, and future issues.

### **Secretary's Recap from Convention**

109th PSACF/PSSA Convention The theme "Making Memories One Fair at a Time" opened the Convention held at the Hershey Lodge and Convention Center January 19<sup>th</sup> – 22<sup>nd</sup>. Registration for this year's event was 1310, down from 2020. The trade show had 125 booths, 56 participants in the Queen Contest, the spouse's program which aids the Scholarship fund saw a decrease in their fund raising, the PSACF banquet Thursday night had 660 in attendance, the Queen banquet Saturday night had 780 in attendance. Workshops, seminars, and table topics were held all 4 days. Spouse's programs had the "Bag & Basket bingo, Wine bottle decorating, and a Cake Decorating demonstration by Desserts, Inc. of the Hershey Pantry. Wednesday night the Talent Showcase had 17 acts performing. Two new features of the Convention were Youth Day on Saturday with 14 attending, a YPI Idea Swap and lunch was help with 18 in attendance.

Thursday prior to the opening celebration Echo Valley entertained the audience followed by Ric Engler

our keynote speaker sponsored by Full Pull Productions . Prior to the PSACF banquet Frank & Kathi Accordionists and Zoo Much Fun strolled in the lobby before the banquet. Awards from the Farm Show, and the 2021 Fair Person, Dick Horstman, were announced. Senator Michele Brooks was presented the Legislator of the Year award for her strong advocacy and leadership in the Senate. Jacob Tolliver provided by Variety Attractions entertained. Friday had the Communication breakfast and the winners for the various categories were announced. The Memorial Service had Ben Haagen conducting the service, where over 130 were remembered. Dan & Galla providing back ground music during the service. The Annual Meeting followed with 58 fairs in attendance. The PSSA banquet held in the evening had Erich Cawalla & The Uptown Band performed for the banquet. Saturday drawings took place for the trade show, PSACF, and PSSA. In the evening the Coronation Banquet took place, 56 young ladies vied for the title of 2022 Pennsylvania Fair Queen. Anna Haldeman from the Manheim Community Farm Show was crowned with the title. Preparations are under way for the 110th annual convention January 18 - 21, 2023 at Hershey, be sure to mark your calendars.

### **Recent Mailing**

All associate members were mailed membership packets in February. If any associate member had not received their packet, please contact the association office.

Due notices to Fairs were mailed earlier this month. If your Fair has not received the due notice please contact me.

### **Judging School**

Attendance at the school was 65. The 2022 Judging Reference List will be made available shortly.

### **Fair Persons**

Junior Fair applications are due October 1st, applications will be available April 1st on our website. Senior Fair applications are due November 1st.

*Harry*

## **What's Getting In Your Way?**

Submitted by Paulene Redding  
New Holland Fair

It's not just at your fair... Every fair has members who have the mindset of "We've always done it this way", or "We've already tried that before", and they put up road blocks so that you can't get around them. This is a poison to your success and needs to be dealt with carefully as to not lose valuable players.

- Promote UNITY. We all have the same goal, a successful fair, and we need to address any behavior that is causing a threat to that end goal. You don't want toxic actions to destroy what you are working so hard to build.
- As a working board, there will ALWAYS be disagreements. However, those disagreements should never be allowed to be carried over into the friendship.
- If something is bothering you, address it right away and don't let it stew or pull others into the drama.
- Encourage change if something isn't working or if something is slowly disappearing.
- Think about how that suggested change will cause change for someone else, and be willing to compromise to make improvements.
- Sometimes new ideas need to be presented more than once. Change is hard for some and feeding it to them little by little helps them to digest it more effectively.
- If there is push back, maybe suggest trying the change for a year or two as a trial run. It may not have worked before, but it may work now. Times change.
- Sometimes you need someone different to present the ask. Maybe the person asking isn't too well liked by the person they are trying to reach.
- Set up subcommittees that can work together in specific areas. This will help to eliminate the invite for the change to be shot down. Present a plan, not an idea.
- It's unfortunate, but sometimes board members need to go. Do it tactfully.
- Invite volunteers to bring grandkids for ice cream to expose their grandchildren to a volunteer community. If kids grow up feeling like part of the volunteer family, they are more likely to volunteer themselves.
- Set up work nights to promote getting things done and build friendships throughout the year. Meet twice per month to clean up, organize, make calls, etc.



**Volunteer Management**  
**Don't be afraid to ask for help!**

Submitted by Paulene Redding  
New Holland Fair

If you look at the majority of those who hold a position on your fair board, you will find that they are up there in age. It has never been more important to get the youth involved than it is right now, especially as we try to come to grips with COVID-19. Ways we can improve volunteer count and participation:

- Be willing to give chairmen what they request to make their jobs easier and something to want to come back to. Nobody is ever in a rush to get back to a struggle or to a feeling of neglect.
- List your chairmen in the book and have a page designated for positions that are approaching vacancy. It's better to find the "right" person than to find "any" person.
- Create a volunteer T-Shirt. People will wear your shirt as a badge of honor all year long. Change the color each year so that people are eager to get the newest one.
- Have a "Bring-a-Friend" incentive. Maybe a gift basket raffle or some fair swag.
- Personally invite someone with a phone call or a handwritten note.
- Approach teachers and explain why they would be great as a volunteer for you.
- Search for newer groups in the area. New groups always want to be noticed.
- Increase donation amounts to groups you are already partnered with.
- Be willing to reach out to neighboring communities.
- Adjust your time slots. It may be easier to find 10 volunteers for one-hour shifts than it is to find 5 volunteers for two-hour shifts.
- Give "free" items. It can be admission tickets, ride tickets, food vouchers, fair swag, etc. People like to feel like they received something in return.
- Split the task. Ask younger generation to carry out tasks that older volunteers are unable or unwilling to do.
- Have a large social event leading up to show time where volunteers can meet the chairmen and learn what volunteering for those jobs would entail. Have fun, easy games to play at your social to encourage group participation.
- **BE FUN!** The fair is all about having fun.
- **BE POSITIVE!** No one wants to be around a bunch of negative energy.
- **BE NICE!** No one is going to want to help someone who is mean.
- **BE THE EXAMPLE** Be what you are looking for in a volunteer.

# Welcome New Associates!

## **Attractions, Miscellaneous**

### **Mike Bishop Comedy Hypnotist**

7570 Angel Dr NW N. Canton OH 44720

Phone: (330) 412-9269 Phone 2: Fax:

WebSite: [www.hypnomike.com](http://www.hypnomike.com) E-Mail: [hyp-nomike13@yahoo.com](mailto:hyp-nomike13@yahoo.com)

Info: The Comedy Hypnosis Show that make your fair goers the stars of the Show.

### **John Bundy**

140 Palmer Ave South Plainfield NJ 0708

Phone: (908) 756-7030 Phone 2: Fax:

WebSite: <https://www.illusionbiz.com/> E-Mail: [info@illusionbiz.com](mailto:info@illusionbiz.com)

Info: Marionette Show

### **Condry Concepts LLC**

1219 Wyoming Ave Exeter PA 18643

Phone: (570) 237-0260 Phone 2: Fax:

WebSite: E-Mail: [condryconcepts@gmail.com](mailto:condryconcepts@gmail.com)

Info: LED lights. Plush toys.

### **Elite Racing Mowers**

4259 Delta Rd Airville PA 17302 17302

Phone: (493) 677-4878 Phone 2: Fax:

WebSite: E-Mail: [elitemowerracing@gmail.com](mailto:elitemowerracing@gmail.com)

Info: Lawn mower racing.

### **Michael Griffin Escape Artist**

6600 Brixton Park Ave #102 Columbus OH 43235

Phone: (614) 354-4392 Phone 2: Fax:

WebSite: [www.michaelgriffinescapes.com](http://www.michaelgriffinescapes.com) E-Mail: [Movershaker61@yahoo.com](mailto:Movershaker61@yahoo.com)

Info: Michael Griffin possesses the uncanny ability to free himself from any extreme escape challenge known to man, from water-sealed oil drums, an assortment of complex police restraints, to mental hospitals, coffins, and other perilous escapes.

### **The Meatloaf Show**

66 Townsend Ave Swoyersville PA 15704

Phone: (570) 760-7341 Phone 2: Fax:

WebSite: E-Mail: [unclebobbysgarage@gmail.com](mailto:unclebobbysgarage@gmail.com)

Info: Entertainment

### **Josh Knotts - Extreme Illusions**

23 Bails Drive Washington PA 15301

Phone: (304) 479-0987 Phone 2: Fax:

WebSite: [illusionsandescapes.com](http://illusionsandescapes.com) E-Mail: [fortallyouknow@gmail.com](mailto:fortallyouknow@gmail.com)

Info: The duo have designed a show mixed with amazing stage illusions, and skillful escapes, audience participation and exciting music.

### **Rufus the Dufus**

7687 Corland Ave Allen Park MI 48101

Phone: (313) 473-3603 Phone 2: Fax:

WebSite: [rufusthedufus.com](http://rufusthedufus.com) E-Mail: [rufus@rufusthedufus.com](mailto:rufus@rufusthedufus.com)

Info: Shows are appropriate and entertaining for all ages. With a combination of unicycling, juggling, magic, and more

### **Food Concessions**

#### **Momma D's Inc**

305 Anderson St Curwensville PA 16833

Phone: (814) 553-6403 Phone 2: Fax:

WebSite: E-Mail: [danadoran1984@gmail.com](mailto:danadoran1984@gmail.com)

Info: Food Concession

### **Insurance**

#### **Amusement Entertainment Risk Insurance Associates**

109 Pheasant Run Newton PA 18940

Phone: (215) 579-6488 Phone 2: Fax:

WebSite: [www.amusemententertainmentrisk.com](http://www.amusemententertainmentrisk.com) E-Mail:

[r.daprile@amusemententertainmentrisk.com](mailto:r.daprile@amusemententertainmentrisk.com)

Info: We have experience in writing insurance policies for: carnivals, amusements parks, fairs & events, family entertainment.

See "Welcome" next page ....



## Welcome New Associates!

### Musical Attractions

#### **Cross-N-Country**

8421 Edgewood Church Rd Frederick MD 21702

Phone: (301) 524-4077 Phone 2: Fax:

WebSite: E-Mail: [fawnedofmusic@comcast.net](mailto:fawnedofmusic@comcast.net)

Info: Vocal musical duo-Classic Country & Gospel

#### **Kopper & Kash**

525 River Mill Rd Jersey Shore PA 17740

Phone: (570) 360-7761 Phone 2: Fax:

WebSite: [kopperandkash.godaddysites.com](http://kopperandkash.godaddysites.com) E-Mail: [tonja1986@gmail.com](mailto:tonja1986@gmail.com)

Info: Kopper and Kash from the river valleys of Pennsylvania. These gingers have been singing with their recording artist father Jeff Orrin, since before they could walk

### Security

#### **Ronk Security Solutions, LLC**

PO Box 68 New Ellenton SC 29809-0068

Phone: (803) 722-9716 Phone 2: Fax: WebSite:

<https://ronksecuritysolutions.com> E-Mail:

[jo@ronksecuritysolutions.com](mailto:jo@ronksecuritysolutions.com)

Info: Security Consulting

### Special Services

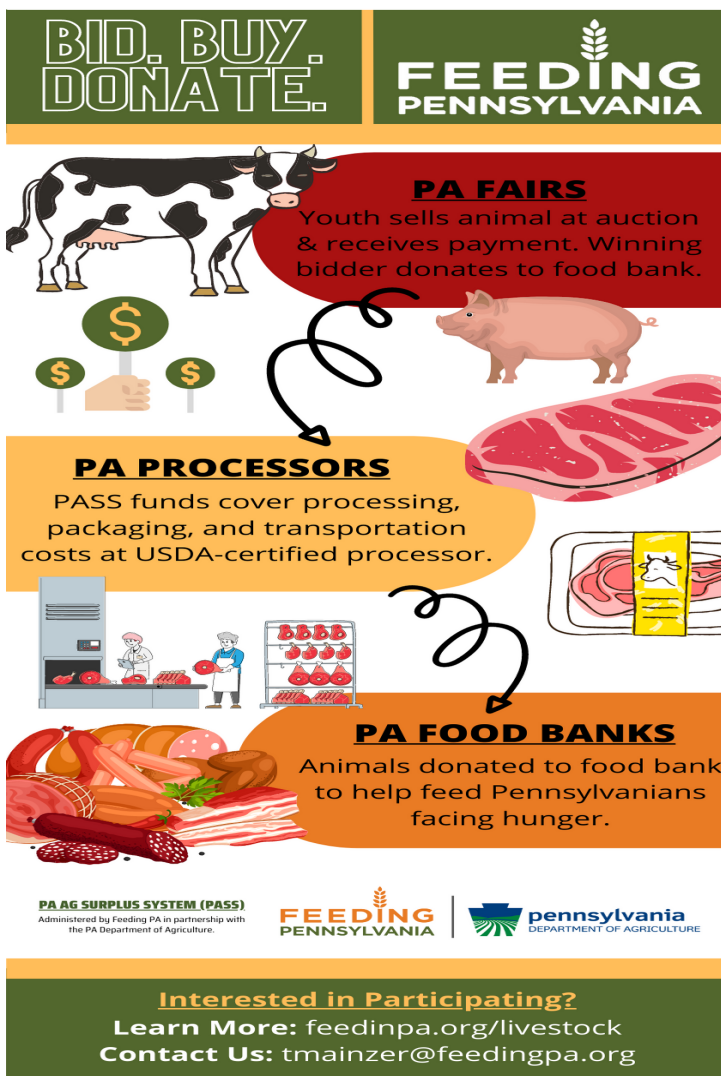
#### **127 Creative**

PO Box 2663 Westminster MD 21158

Phone: (443) 286-3364 Phone 2: Fax: WebSite:

[www.127creative.com](http://www.127creative.com) E-Mail: [steve@127creative.com](mailto:steve@127creative.com)

Info: Creating. Communicating. Everything.



## IAFE Announces the 2022 Convention & Trade Show Location and Dates!

The IAFE Convention & Trade Show will begin moving to different cities beginning with the 2022 event. After extensive research and nearly two dozen proposals reviewed, the Board of Directors voted in May 2019 to host the event in a different city each year 2022 through 2025. The sites selected offered the best approach to meet the needs of the members: accessibility, affordability, unique opportunities, and great after-hours activity.

The 2022 IAFE Convention & Trade Show will be held November 27-30 in Indianapolis, IN. The meetings and trade show will take place in the Indiana Convention Center in downtown Indianapolis, with seven official hotels conveniently located near the center and connected via heated skywalks.

**Convenitn hotel locations will be announced in late May and will offer special rates for Convention attendees.**

**Do NOT be duped by malicious scammers who are already at work sending emails trying to get you to reserve rooms in certain hotels. THIS IS A SCAM!**