

|                             |                           |  | 2020-2021    | 2021-2022    |
|-----------------------------|---------------------------|--|--------------|--------------|
| INCOME                      |                           |  |              |              |
| Newsletter Ads              |                           |  | \$1,000.00   | \$1,000.00   |
| Associate Dues              |                           |  | \$6,000.00   | \$12,000.00  |
| Angel Food Cake Contest     |                           |  | \$1,500.00   | \$5,000.00   |
| PA Preferred Contest        |                           |  | \$5,000.00   | \$8,500.00   |
| Refund (Baking Contests)    |                           |  | \$0.00       |              |
| Interest Income             |                           |  | \$1,000.00   | \$1,000.00   |
| Membership Dues             |                           |  | \$48,000.00  | \$45,000.00  |
| Miscellaneous Income        |                           |  | \$150.00     | \$100.00     |
| Mignot Scholarship Transfer |                           |  | \$6,000.00   | \$7,000.00   |
| Transfer In                 |                           |  | \$57,750.00  | \$25,850.00  |
| Convention Income           |                           |  | \$0.00       | \$19,500.00  |
| TOTAL INCOME                |                           |  | \$126,400.00 | \$124,950.00 |
|                             |                           |  |              |              |
| EXPENSES                    |                           |  |              |              |
| Accounting                  |                           |  | \$3,600.00   | \$3,700.00   |
| Advertising                 |                           |  | \$1,800.00   | \$1,000.00   |
| Awards/Memorials            |                           |  | \$1,200.00   | \$1,200.00   |
| Board Mtg. Mileage/Food     |                           |  | \$4,000.00   | \$4,000.00   |
| Bank Charges                |                           |  | \$0.00       | \$0.00       |
| Apple Pie Contest           |                           |  | \$2,000.00   | \$2,000.00   |
| Angel Food Cake Contest     |                           |  | \$1,500.00   | \$1,500.00   |
| PA Preferred Contests       |                           |  | \$5,000.00   | \$5,000.00   |
| Chocolate Cake Contest      |                           |  | \$2,000.00   | \$2,000.00   |
| Directories                 |                           |  | \$4,100.00   | \$4,100.00   |
| Dues/Subscriptions          |                           |  | \$750.00     | \$750.00     |
| Equipment Rental            |                           |  | \$750.00     | \$750.00     |
| Fair Visitations            |                           |  | \$5,000.00   | \$5,000.00   |
| Sec.-Treas. Honorarium      |                           |  | \$18,000.00  | \$19,000.00  |
| IAFE Convention             | 3 Officers<br>5 directors |  | \$6,600.00   | \$6,600.00   |
| IAFE Zone Mtg.              | 400 Off.<br>300 Dir.      |  | \$4,200.00   | \$4,200.00   |
| IAFE Sec Training           |                           |  | \$1,000.00   | \$1,000.00   |
| IAFE Zone 1                 |                           |  | \$0.00       | \$0.00       |
| IAFE ZONE PA host           |                           |  | \$2,000.00   | \$0.00       |
| Insurance                   |                           |  | \$1,600.00   | \$1,500.00   |
| Telecommunications Package  |                           |  | \$2,100.00   | \$2,100.00   |
| Legal                       |                           |  | \$100.00     | \$100.00     |
| Legislative Consultant      |                           |  | \$35,200.00  | \$35,200.00  |

|                          |  |  | 2020-2021    | 2021-2022    |
|--------------------------|--|--|--------------|--------------|
| Legislative Reception    |  |  | \$1,000.00   | \$1,000.00   |
| Legislative Misc         |  |  | \$2,000.00   | \$1,000.00   |
| Misc.                    |  |  | \$0.00       | \$0.00       |
| Other Board Travel/Mtgs. |  |  | \$1,250.00   | \$1,250.00   |
| Officers Travel/Mtgs.    |  |  | \$6,000.00   | \$6,000.00   |
| Postage                  |  |  | \$1,500.00   | \$1,750.00   |
| Printing                 |  |  | \$350.00     | \$350.00     |
| Queen Scholarship        |  |  | \$2,000.00   | \$2,000.00   |
| Queen Program Mileage    |  |  | \$2,500.00   | \$2,500.00   |
| Mignot Scholarship       |  |  | \$6,000.00   | \$7,000.00   |
| Supplies                 |  |  | \$1,300.00   | \$1,400.00   |
| TOTAL EXPENSES           |  |  | \$126,400.00 | \$124,950.00 |