

DATES TO REMEMBER - 2013

January 5 to 12

- PA Farm Show

January 23 to 26

- 101st PSACF/PSSA Convention - Hershey

February 28

- Baking Contests intent to participate due
- Queen Competition intent to participate
- FAIRTALK material for March issue due

March 25 (week of)

- 1st Quarter FAIRTALK emailed

April 11

- PSACF Board Mtg. - Centre Hall

April 24

- PSACF Zone 4 Mtg. - Schnecksville

April 25

- PSACF Zone 3 Mtg. - Westmoreland Fair

April 26

- PSACF Zone 1 Mtg. - Scrubgrass Grange

April 27

- PSACF Zone 2 Mtg. - Juniata County Fair

April 18 to 20

- IAFE Zone 1 Conf. - Portland, Maine

May 31

- FAIRTALK material for June due

June 24 (week of)

- 2nd Quarter FAIRTALK emailed

August 31

- Baking Contest checks (PA Preferred, Angel Food)
- FAIRTALK material for Sept issue due

September 1

- Showcase apps. for 2014 Convention mailed

September 23 (week of)

- 3rd Quarter FAIRTALK emailed

October 15

- Showcase apps. due
- 2014 Request for Fair info material, PSACF Associate Dues Invoices, PSACF/PSSA Convention material, Trade Show apps. mailed

October 17

- PSACF Board Mtg. - Centre Hall

October 23

- PSACF Zone 4 Mtg. - York Fair

October 24

- PSACF Zone 3 Mtg. - TBA

October 25

- PSACF Zone 1 Mtg. - Scrubgrass Grange

October 26

- PSACF Zone 2 Mtg. - Troy Fair

November 1

- Fair Person Of the Year apps. due
- Communications Competition apps. due

November 15

- Reimbursement apps. - Fair Fund due
- Baking Contests Summary due
- Queen Competition apps. due

November 30

- FAIRTALK material for December issue due

December 15 to 19

- IAFE Convention - Las Vegas

December 23 (week of)

- 4th Quarter FAIRTALK emailed

FAIRTALK



"News From The PA State Association of County Fairs"
"THE VOICE OF THE PENNSYLVANIA FAIR INDUSTRY"

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NO. 4

FULL SLATE OF SEMINARS SCHEDULED FOR ANNUAL CONVENTION

- Kevin D. Bieber

Once again there will be a full agenda of seminars to be presented at the annual PSACF and PSSA convention held in Hershey. For those making the trip to Hershey on Wednesday, we will start out the day with a seminar on MarTech Blue Ribbon Training. For anyone using this system at your Fair, or if you are thinking of using the system, we highly recommend a representative from your Fair be present for this afternoon session. The seminar will last from 12:30 to 4:30 pm. On that same day, we will also have our own Beverly Gruber presenting a seminar that she put together regarding Keeping Your Fair History for Future Generations. Beverly has spent many years in the Fair industry and is a strong advocate for maintaining a library of history on your Fair. Wednesday will then wrap up with two final seminars. The annual Trucking Regulations Update will be presented as well as a seminar entitled Trends in Online Marketing. As you can see, Wednesday will not only be a full day of seminars but some very interesting seminars that we can all use for our benefit.

Opening Ceremonies on Thursday will bring us Jon Dorenbos from the Philadelphia Eagles. Jon is currently the long snapper for the Eagles and has also been a previous NFL Pro Bowl selection. Jon has overcome many hurdles in life as he will tell us. As we all have hurdles from time to time with our Fairs, I am sure Jon will help guide us through ways that will make those hurdles just another step in the process.

Speaking of hurdles, Channa Mannen was all set to travel to Hershey to present a seminar to us from the IAFE. Channa comes from San Diego California. As I write this article Channa has called me to inform us that she severely broke her ankle and cannot put weight on it or travel for three months. So, my hurdle at this time is working with the IAFE to find another representative to travel to Hershey and present their seminar. We all wish Channa well during her recovery. I will be sure to let you know in Hershey who is coming and what their seminar will be about.

Thursday's agenda will conclude with a Social Networking 101 seminar and a seminar on Hazardous Weather Planning for Lightning Delays.

See "Full Slate" - page 6

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FROM THE PRESIDENT

By now everyone has digested their Thanksgiving meals and is looking toward Christmas and the New Year. With this means another PSACF Annual Convention is on the horizon. The committee's have put together a power packed educational program that will have something for all to learn about ideas for you fair.

This will be my last words of wisdom as President of the PSACF Association. I hope that I have fulfilled my obligations to benefit all fairs in the state. It has been very trying at times when working to increase Fair Funding, so that all fairs are assisted financially to fulfill their missions of creating a family fun and educational environment for all to visit.

A few people that I need to thank for making my two years as president go smoothly are; Bruce Koppenhaver, John Blaney, Harry Reffner, our state officer team. On the legislative side; Representatives, David Millard, John Maher, and Senator Bob Robbins for their loyal support and efforts to secure a funding source for all fairs in Pennsylvania.

In closing, I hope to see you at the convention and you your families have a Happy Holiday Season, Sincerely, Ron Miller



SPECIAL BAKING CONTESTS

It's soon time for the grand finale of the Special Baking Contests when we find out which bakers will take home the big prizes at the PA Farm Show! Each local winner who was certified by their Fair will receive a post card (after Christmas) with instructions on when, where and how to compete at the Farm Show finals in January. Each Fair is responsible for signing the Winner Certification Form and giving the duplicate form to their certified winner. The next place winner can be certified if the first-place winner cannot attend. We hope to see each Fair represented at Farm Show in January! If there are any questions concerning the competitions, contact the appropriate committee chairpersons:

Angel Food Cake and Apple Pie

Kevin Bieber (484-256-8009, email kdbieber@natpennbank.com)

PA Preferred Chocolate Cake and Chocolate Cookie, Brownie, Bar

Karen Dobson (610-212-6180, email kardob@msn.com).

We are also gearing up for our Special Baking Contest Seminar on Friday January 25, 2:00 pm at the Convention in Hershey. This seminar is a great chance for new baking contest coordinators to learn how to run a successful event at their Fair, and a good refresher course for our loyal veteran coordinators. We will review any updates to the 2013 rules, give tips and ideas, and answer any questions.

2013 Pennsylvania Fairs

Mar. 16-17 & 20-24	PA Maple Festival	Aug. 16 - 24	Westmoreland Fair
Apr. 26 - 28	Delaware Valley A Day	Aug. 17 - 24	Crawford County Fair
June 13 - 15	Kempton Country Fair		Somerset County Fair
June 17 - 22	Schnecksville Community Fair	Aug. 18 - 24	Williamsburg Community Farm Show
June 18 - 23	Northeast Fair	Aug. 19 - 24	Elizabethtown Fair
June 23 - 29	Mercer County Grange Fair		Harford Fair
June 28 - July 6	Butler Fair	Aug. 20 - 24	Blue Valley Farm Show
June 30 - July 6	Wolf's Corners Fair		Hookstown Fair
July 7 - 13	Derry Township Agricultural Fair		Perry County Community Fair
	Franklin County Fair		South Mountain Fair
July 8 - 13	Mason Dixon Fair		Transfer Harvest Home Fair
July 12 - 20	Lycoming County Fair	Aug. 22 - 24	Northumberland County Fair
July 14 - 20	Jefferson County Fair	Aug. 22 - 29	Centre Co. Grange Encampment & Fair
July 15 - 20	Sewickley Township Community Fair	Aug. 25 - 31	Indiana County Fair
July 16 - 20	Jacktown Fair		West End Fair
July 21 - 27	Bedford County Fair	Aug. 26 - 31	Erie County Fair
	Clarion County Fair	Aug. 27 - 31	Big Knob Grange Fair
July 22 - 27	Kimberton Community Fair	Aug. 27 - Sept. 2	Allentown Fair
	Shippensburg Community Fair		Greene-Dreher-Sterling Fair
	Troy Fair	Aug. 28 - Sept. 2	Kiwanis Wyoming County Fair
July 23 - 27	Jefferson Township Fair		Sullivan County Fair
	Plainfield Farmers Fair	Aug. 29 - Sept. 2	Stoneboro Fair
July 25 - Aug. 3	Fayette County Fair	Aug. 31 - Sept. 7	Juniata County Fair
July 27 - Aug. 3	Lebanon Area Fair	Sept. 1 - 7	Cambria County Fair
July 28 - Aug. 3	Potter County Fair		Spartansburg Community Fair
July 29 - Aug. 2	Morrisons Cove Dairy Show	Sept. 2 - 7	Ox Hill Community Fair
July 29 - Aug. 3	Clearfield County Fair		Waterford Community Fair
	Goshen Country Fair		West Alexander Fair
	Schuylkill County Fair	Sept. 3 - 7	Claysburg Farm Show
Aug. 2 - 10	Wayne County Fair		Jamestown Community Fair
Aug. 3 - 10	Clinton County Fair	Sept. 4 - 7	Cumberland Ag Expo
Aug. 4 - 10	Cameron County Fair	Sept. 4 - 8	Luzerne County Fair
	Greene County Fair	Sept. 6 - 15	York Fair
	Huntingdon County Fair	Sept. 8 - 14	McClure Bean Soup Festival & Fair
	Union County West End Fair	Sept. 8 & 11 - 14	Berlin Brothersvalley Community Fair
Aug. 4 - 11	Reading Fair	Sept. 9 - 14	Green Township Community Fair
Aug. 5 - 10	Butler Farm Show	Sept. 10 - 14	Albion Area Fair
	Cochran Community Fair		Denver Fair
	Dawson Grange #419 Comm. Fair		Sinking Valley Fair
	Mifflin County Youth Fair	Sept. 15 - 21	Beaver Community Fair
	Mountain Area Fair		Gratz Fair
	Sykesville Ag & Youth Fair	Sept. 17 - 21	Harmony Grange Fair
	Tioga County Fair	Sept. 18 - 20	Southern Lancaster County Fair
	Venango County Fair	Sept. 19 - 21	North East Community Fair
Aug. 6 - 10	Carbon County Fair		Oley Valley Community Fair
	Elk County Fair	Sept. 21 - 28	Bloomsburg Fair
	Warren County Fair	Sept. 24 - 28	Ephrata Fair
Aug. 10 - 17	McKean County Fair	Sept. 25 - 27	West Lampeter Community Fair
	Washington County Ag Fair	Oct. 2 - 5	New Holland Farmers Fair
Aug. 11 - 17	Bullskin Township Community Fair	Oct. 4 - 6	Unionville Community Fair
	Fulton County Fair	Oct. 7 - 10	Holidaysburg Community Fair
Aug. 12 - 17	Dayton Fair	Oct. 7 - 11	Manheim Community Farm Show
	Kutztown Fair	Oct. 14 - 19	Dillsburg Community Fair
	Lawrence County Fair		
	Montour-Delong Community Fair		
Aug. 14 - 18	Middletown Grange Fair		

The MidLife Cowboys Band



"Range Rovin" Richard Rupert, "Bluesman" Chris Trasatti, "Trail Boss" Gary Stoner, "Too Dang Cool" Ed Scholl, and "Cactus" Drew Kanaskie

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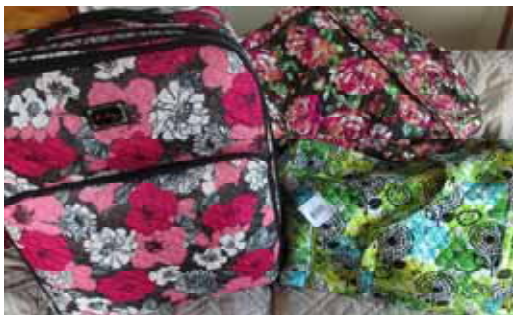
The annual Special Baking Contests updates will be brought to you on Friday afternoon by Kevin Bieber and Karen Dobson. They strongly encourage at least one representative from your Fair attend. That afternoon Leon Butler from the York Fair will present 501 (C) (3) tax information that your Fair should be aware of.

On Saturday as we begin to wrap things up, we will welcome Sally Conway from Washington to address us on the Revised ADA Regulations that are out there. That morning we will also hear from the PA Department of Agriculture on Food Safety Updates.

As you can see we are trying to bring to you the "things" we all need to know in order to allow you and your Fair Board to be compliant as well as plan for the upcoming year as well as the future.

I look forward to seeing all of you once again in Hershey !!!!!

PSACF HERSHEY SPOUSE'S BINGO FEATURING VERA BRADLEY



Six of the eleven
purses at the bingo.

See "Bingo" - page 8



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DEPARTMENT OF REVENUE

Act 2 & Act 184 Small Games of Chance Amendments

Act 2 and Act 184 of 2012 amend the Local Option Small Games of Chance Act. The amendments create new definitions, increase prize limits, add new games, provide additional licensing rules and regulations for organizations, create reporting requirements and amend enforcement provisions, as follows:

- The individual prize limit increases from \$500 to \$1,000, and the maximum amount of prizes that may be awarded during an operating week increases from \$5,000 to \$25,000.
- Club licensees are permitted to use up to 30 percent of proceeds (the difference between gross revenue collected from games of chance and prizes paid) from small games of chance for operating expenses. No less than 70 percent of proceeds must be used for public interest purposes in the calendar year in which the proceeds were obtained.
- An organization that has proceeds in excess of \$2,500 in a year must include with its license application the results of a criminal history record information check, obtained from the Pennsylvania State Police, on the executive officer and secretary of the eligible organization making the application.
- "50/50 drawing" is a new game of chance in which a participant buys a ticket for a random drawing for a chance to win a prize. The prize paid to the winner is one-half of the money collected from tickets sold for the drawing, and the remaining money is retained by the eligible organization for distribution in accordance with Act 184.
- "Major League Sports Drawing" is a type of 50/50 drawing permitted to be conducted by an affiliated nonprofit organization at a home game of a major league sports team. Fifty percent of the money collected from ticket sales for a drawing is offered as the prize, and the remaining 50 percent is retained by the affiliated nonprofit organization sponsoring the drawing for distribution to charitable organizations.
- "Affiliated Nonprofit Organization" is a new type of eligible organization established by or affiliated with a major league baseball team, national hockey league, national basketball association or

major league soccer team for the purpose of raising funds for charity. The affiliated nonprofit organization must be qualified for an exemption under section 501 (c) (3) of the Internal Revenue Code of 1986 (public law 99-514, 26 U.S.c. § 101 © (3)).

- Eligible organizations (non-club licensees) with proceeds over \$2,500 in a calendar year are required to file an annual report with the department.
- Eligible organizations may use small games of chance proceeds for payment of the small games of chance license and criminal history record information check fees.
- A licensed eligible organization whose licensed premises is damaged by a natural disaster, fire or other similar circumstance that makes the licensed premises unusable, may conduct games of chance at another location upon receiving approval from the District Attorney.
- The following types of organizations are not required to own, lease or establish a licensed premises to conduct games of chance: (1) a nonprofit sports team and (2) a primary or secondary school-sponsored club, sports team or organization.

Reporting Requirements:

Beginning Feb. 1, 2013, **eligible organizations** (non-club licensees) with proceeds in excess of \$2,500 in a year must electronically file an **annual report** with the department for the preceding calendar year. Eligible organizations will be required to report the following with respect to small games of chance:

- Number of W-2G forms issued
 - Total gross winnings reported on W-2G forms
 - Gross revenue collected from small games of chance
 - Total expenses associated with small games of chance
 - Total prizes paid
 - Proceeds
 - Amount of proceeds used for public interest purposes
- Beginning Feb. 1, 2013, **club licensees** - organizations with liquor licenses that hold licenses to conduct small games of chance - are required to electronically file **semi-annual reports** with the department. These reports are due Feb. 1 for the preceding six-month period beginning July 1 and ending Dec. 31, and August 1 for the preceding six-month period beginning Jan. 1 and ending June 30.

See "Games" - next page

Club licensees will be required to report the following with respect to small games of chance:

- Number of W-2G forms issued
- Total gross winnings reported on W-2G forms
- Gross revenue collected for all games of chance, itemized by week and type of game
- Total small games of chance expenses, itemized by week and type of game
- Total prizes paid, itemized by week and type of game
- Proceeds, itemized by week and type of game, detailing the following:
 - o Amount of proceeds used for public interest purposes, including details regarding the date(s) distributed, name of recipient(s) and the amount(s) distributed; and
 - o Amount of proceeds used for operational expenses, including details regarding amount used for real property taxes, utility and fuel costs; heating and air conditioning equipment or repair costs; water and sewer costs; property or Liability insurance costs; mortgage payments; interior and exterior repair costs, including repair to parking lots; new facility construction costs; entertainment equipment, including television, video and electronic games; small games of chance license and criminal history record

information check fees and the description, completion date and amount retained for a substantial purchase or project.

Additional reporting information will be posted online as it becomes available, and the department anticipates its electronic reporting system will be accessible online sufficiently in advance of the Feb. 1, 2013, filing deadline. For additional information, please visit www.revenue.state.pa.us/SGOC.

Questions?

- Questions regarding licensing to conduct small games of chance should be directed to the county treasurer in the county where the organization is located.
- Questions regarding conducting games of chance should be directed to Liquor Control Enforcement at 717-540-7410.

Questions regarding reporting requirements that can't be answered by visiting www.revenue.state.pa.us/SGOC should be directed to the Department of Revenue at 717-787-8275.



Additional purses at the bingo.

Thursday afternoon, the Showmen's Association and the Fair's Association will conduct a **"Bag and Basket" Bingo** (Vera Bradley bags and American Tradition baskets) from 1:00PM - 3:15PM. Purchase cards at the door.

KEEP AMERICA BEAUTIFUL

KEEP AMERICA BEAUTIFUL AND ALCOA COUNTY FAIR RECYCLING BIN GRANT PROJECT

Keep America Beautiful (KAB), a National nonprofit with over 600 local affiliate chapters all across the U.S, and Alcoa, the world's third largest producer of aluminum, have joined forces to improve public space recycling through partnerships with state and county fairs. KAB strives to engage individuals to take greater responsibility for improving their community environments and aims to achieve positive behavior change through programs which are designed to build and sustain vibrant communities. One area of KAB's focus is recycling. The organization works to reduce the impact of solid waste in our communities by educating individuals, building access to recycling and conducting programs to engage community members.

Recycling Bin Grant Project

The objective of the public space recycling bin grant project is to increase waste reduction, recycling and composting at county fairs by providing recycling bins and programmatic support to fairs that are most in need of improved recycling operations and waste management. There are a number of ways in which KAB could provide support at your fair. Based on your needs, these options include: working with fair vendors and/or attendees to recycle more by providing recycling bins, and collecting food and other biodegradable waste from vendors/livestock groups/fair-goers to compost materials. In 2013, KAB will be able to award these bins and support to two county fairs. Another two fairs will be chosen for implementation in 2014. The eligible fair locations for this grant are: Indiana, Iowa, Maryland, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington DC and the state of Washington.

Awards and Criteria

If chosen, your fair would receive between \$5,000 and \$10,000 worth of recycling bins and contracted staff support during the event in order to improve recycling and waste management throughout the duration of the fair. Your application will be evaluated in terms of level of need, community recycling infrastructure, attendance numbers, promotion of the recycling program, and its ability to serve as a model for other fairs.

This year's chosen fairs will be required to work with KAB throughout 2013 on the planning of the recycling/composting program, documenting of successes and lesson's learned and reporting to sponsors about the amount of material diverted.

How to Apply

Go to this link <https://www.research.net/s/2013CountyFairBinGrant> to complete the grant application. The deadline for submission is Monday, March 4, 2013.

Questions

Kelley Dennings, Director of Recycling, Keep America Beautiful
202-688-0605, kdennings@kab.org



PA FAIR QUEEN STATE CONTEST

- Karen Dobson

We are pleased to have **55** contestants competing for the coveted title of **PA Fair Queen**. The contestant who is selected as the **2013 PA Fair Queen** will earn a \$2,000 scholarship and spend the remainder of the year representing our PA State Association of County Fairs and the PA Department of Agriculture to promote Pennsylvania's top industries of agriculture and tourism.

Contestants and their Coordinators will both receive a "Contestant Handbook" in the mail in December.

Fairs need to reserve their Queen Contestant's hotel room by December 31. Instructions are listed on the PSACF Convention Schedule. Everyone who is attending a Convention event (including Queen speeches) must also purchase Convention Registrations through PSACF. Please refer to Registration Form's Instructions for specifics about who needs to be registered and how to register Queen contestants. Those only wanting Saturday Coronation banquet tickets must request and pay for those tickets under their Fair's registration form.

State Contest:

2013 Contestant Handbooks will be mailed to all eligible contestants and their coordinators in December. The **Handbook** is designed to give them a detailed look at the Contest's schedule, judging processes, requirements and expectations.

2013 contest schedule highlights include:

- o **Thursday** – Contestant Orientation at **3:30 pm**.
- o **Friday** - "*Young Women's Leadership*" seminar at 11:00 am and again at 2:30 pm. Presented by Denise Yoho and sponsored by Washington County Ag Fair.
- o **Friday** - Queen Coordinators' Idea Exchange on Friday at **3:30 pm** moderated by John Berne, PA Fair Queen Program Chairman.
- o **Friday** – Contestant "Pizza Party" **7:00 pm** sponsored by "Drum The Bucket" (entertainers). Fairs should not purchase Showmen's Banquet tickets for their Queen contestant since the Pizza

Party will be held at the same time on Friday night.

- o **Saturday - NEW!** The former "Fair Queen Activities and Responsibilities" table topic will be replaced with a seminar entitled "**PA Fair Queen Program Overview**" at **9:00am**. Come meet the Board and Committees, and hear about the Program's timeline from the first Rules packet to the final State Contest. Each Committee will touch on their particular areas of responsibilities and their processes. This is a great opportunity for new coordinators and fairs thinking about starting a Queen Program.

Saturday – NEW! – we welcome back a few of our past PA State Fair Queens including Casey Hall (Troy Fair), Nicole Clemson (Luzerne County Fair), Jana Duttry Davidson (Clearfield County Fair) and Denise Yoho (Washington County Ag Fair) during a panel discussion at **10:45 am** titled "**Living the Fair Queen Experience**". These ladies will share their experiences as a PA Fair Queen and how those experiences shaped their lives/careers/education/future. They will also give advice to the next "class of queens" on how to be a positive influence to their peers, fairs and communities. Come and be motivated and inspired by these accomplished women!

Fundraising:

Convention will be a busy time for the PA Fair Queen Program! We will be hosting a **50/50 Raffle** and a **Gift Basket Raffle** during convention. So come prepared to join in the fun, knowing you are investing in a program that benefits many of PA's finest young women! All fairs and individuals can participate by donating a "themed basket" to bring to Convention, making a monetary donation as a "patron", and participating in the 50/50 raffle at convention. We are still in need of **volunteer assistants for the Basket Table and 50/50 cash raffle**, so please contact John Berne (McKean County Fair) or Judy Kmetz (Luzerne County Fair) if you or your fair can help us at Convention.

See "Fair Queen" - next page

Correspondence:

Tables for the Saturday Coronation Banquet are assigned on a first come, first served basis, so get those paid reservations in by the Dec 31 deadline! Make sure to include fair directors, fair board members, parents, friends, etc.

The 2013 Queen Contest Packets will be distributed at Convention near the Queen Program's Basket Raffle Table during the following times:

- Thursday January 24, 10:30 am – 1:00 pm;
- Friday January 25 from 11:00 am – 1:00 pm;
- Saturday January 26 from 10:30 am – 12:00 noon.

Pick up signatures will be required!

Packets will also be available during the following seminars:

- Friday, January 25, 3:30 pm – 4:30 pm
(*Coordinators' Idea Exchange* seminar)
- Saturday January 26 from 9:30 am – 10:30 am
(*PA Fair Queen Program Overview* seminar).

Fairs must submit their *Intent To Participate* form by February 28.

The 2014 State Application Packets will then be distributed to these responsive Fairs at the Spring Zone meetings.

If you have questions or need additional information on any other aspect of the PA Fair Queen Program, contact the appropriate Committee person:

- State Contest - Karen Dobson, 610-212-6180
- Fundraising - John Berne, 814-887-5396 or Judy Kmetz, 570-675-2952
- Contestant Applications/Registrations - Bitsey Kopfinger, 570-296-8790
- PA Fair Queen's State Appearances & Media Events - Sarah (Long) Irwin, 814-684-4379

CONVENTION PHOTOGRAPHY

Tim McGowan Studio and Associates will be returning to Hershey to capture all the fun moments, people and events at the 101st Convention. So if you see any of their great photographers throughout the Hershey Lodge and Convention Center, please feel welcome to ask them to take your photo. This includes photos of your fair committee, family, fair organization and local fair queen! There is no charge to have the photos taken, only if you wish to purchase any.

The photographers will be set up at the south end of the hallway, just outside the Great American Hall in the Lodge. You may view the photos taken during this event on their computers at your leisure. You may also order emailed images, printed photos and completed disks of photos. Some of your photos will also be available for printing while you browse the rest of the convention events. Cash, check or credit cards are all acceptable forms of payment.

If you do not get a chance to view the photos at the event, they will also be available online to view and purchase at the following address through April 2013:

www.PSACF13.photoherald.com

PASSWORD — 2013

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TRADE SHOW VENDORS TO DISTRIBUTE STICKERS ONCE AGAIN

- Kevin D. Bieber

The 2013 Convention Trade Show will once again be buzzing as all the fair volunteers in attendance will be searching for their colored stickers they need to fill their game card and have a chance to win some cash prizes.

Last convention the vendors were well pleased with the interaction of the people as they searched for stickers to fill the cards and be entered into a drawing to take home one of five crisp \$100.00 bills.

Back by popular demand again for this coming convention, each attendee will get their game card at registration and when the convention opens on Thursday, you can fill your cards by simply going to the trade show and asking the vendors for a sticker. On Saturday during the prize drawings, all cards that were properly completed will be eligible for one of five crisp clean \$100.00 bills, courtesy of the Pennsylvania State Fairs Association. There is a possibility that some other gifts could also be awarded.

If you were not at this past convention, here's how it works. Upon registration you will receive a game card that asks for 5 stickers each of 4 different colors. That would be a total of 20 stickers that you need to get. You ask, where do I get them? Just go to the trade show, walk around, talk to vendors and look for what color sticker that vendor has. Here is a hint, that color is found by looking at the name tag that is on the booth.

Attached to the name tag will be a colored round circle. After making "small talk" and maybe booking that vendor for your fair, ask for their sticker to put on your card. Please note, one of the colors might be a little harder to find this year, but I can't leave you hanging so here is the hint. Make sure you go all the way to the back of the trade show to look for that color that you might not find when you first walk in the door.

When you have completed your card, make sure you print your name, address and fair on it and drop it in the box that is located at the Trade Show entrance.

I certainly hope everyone has fun with this again and I look forward to awarding at least five \$100.00 bills on Saturday afternoon during the drawings. Good luck and see you in Hershey !!!

MEMORIAL DISPLAY AT CONVENTION

- John Berne

At the upcoming convention, there will be a memorial display.

1. Any fair/carnival/etc. that had a member pass away since the last convention (listed in the Memorial Service Program), bring a picture for the display.
2. List the person's name, fair/carnival/etc. represented, date of passing.
3. Leave the picture/information at the Registration Desk.

The memorial display will be located in the trade show/communications area.

Any questions, contact John Berne, chairperson at 814-887-5396.

In Remembrance

“New”

PSACF Associates Welcome

Attractions, Animal/Zoo

Kountry K-9 Show

2015 S. Tuttle Ave. Sarasota FL 34239
Phone: (941) 350-0933
Phone 2: (941) 320-5001 Fax: (330) 788-0541
WebSite: www.KountryK-9show.com
E-Mail: flk9shows@aol.com
Info: A 25 minute self-contained comedy canine show with all animals adopted from shelters.

Attractions, Miscellaneous

Al Mazing Magic

141 Ida Drive Glenshaw PA 15116-1401
Phone: (412) 600-4903 Phone 2: Fax:
WebSite: www.almazing.com
E-Mail: al@almazing.com
Info: Family comedy magic, strolling magic puppets, midway entertainer.

Belmont Magic Show & Wizards Festival Of Fun

22 Monroe Dr. Laurel Springs NJ 08021
Phone: (856) 228-1281
Phone 2: (609) 206-5244 Fax: (856) 228-1281
WebSite: www.wizardsfestivaloffun.com
E-Mail: belmontmagic@verizon.net
Info: Produce magic shows, can provide own stage, operate children's rides.

www.MichaelTrautman.com

68 Bancroft St. Portland ME 04102-2029
Phone: (207) 450-5342 Phone 2: Fax:
WebSite: www.MichaelTrautman.com
E-Mail: info@michaeltrautman.com
Info: King Pong Show - the world's most unique Variety Arts Show.

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661 Hand Ave. Sarasota FL 34232
Phone: (941) 704-4517
Phone 2: (941) 914-4957 Fax:
WebSite: E-Mail: headache661@yahoo.com
Info: Family owned & operated food concessions: fried dough, funnel cake, pizza, lemonade, sugar waffles.

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Kaliff Insurance

PO Box 171225 San Antonio TX 78217
Phone: (210) 829-7634
Phone 2: (210) 843-1776 Fax: (210) 829-7636
WebSite: www.kaliff.com
E-Mail: madge@kaliff.com
Info: Insurance for fairs and the amusement industry.

Musical Attractions

Erin Kelly

2976 Albright Ave. Allentown PA 18104
Phone: (610) 432-6892 Phone 2: Fax:
WebSite: www.erinkellymusic.com
E-Mail: gak30@juno.com
Info: Erin is a modern country singer with a unique vocal sound.

Josh Oldaker

315 Magnolia Ave. Clarksburg WV 26301
Phone: 3046693880 Phone 2: Fax:
WebSite: www.josholdaker.com
E-Mail: cntrysinger87@aol.com
Info: Country, Gospel singer.

Brittany Opperman

24 Country Dr. Gettysburg PA 17325
Phone: (717) 253-7222 Phone 2: Fax:
WebSite: www.brittanyopperman.com
E-Mail: brittanynopperman@gmail.com
Info: Contemporary country singer.

Sug'r Bear

317 S. Highland St. BuBois PA 15801
Phone: (814) 591-3591 Phone 2: Fax:
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E-Mail: sugrbear1@comcast.net
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Cassandra Orndorff is the Daughter of Corbly and Christy Orndorff of Waynes burg, Pa. She has a younger sister Caitlin. Cassie is currently a sophomore at West Virginia University, where she is working toward a Bachelor of Science

Degree in Biochemistry through the Davis College of Agriculture. With this degree, she plans to go into cancer research. In addition to her studies, she is involved in the Mountaineer Marching Band, or "The Pride of West Virginia," as well as the Collegiate FFA chapter at WVU. Both band and FFA are not just activities she joined in college. Cassie was involved in marching, concert, and jazz band all four years of high school. She was also a member of the Waynesburg FFA chapter, where she held different offices including President her senior year. She received her Keystone FFA Degree, the highest degree in Pennsylvania in 2010. Just recently, she received the American FFA Degree, the highest degree achieved in the country. She has been very involved in the local 4-H program since she was 8 years old. Through 4-H, she gained many experiences by raising pigs, sheep, and steers for show at the Greene County Fair. It is Cassie's agricultural background and involvement that brought her to where she is today.



Marra Aurand is the daughter of Marc and Laurie Aurand of McVeytown PA. She is currently a freshman at the Penn State Altoona campus where she is dual majoring in Accounting and

Communications.

Marra graduated from Union Area High School in 2012, where she was captain of the cheerleading team, dance team and was a member of the varsity track and field team. Through her years in FFA she earned her Greenhand, Chapter, County, and Keystone degrees. She was always on the Honor Roll and won the Community Service Award for her FFA Chapter her senior year.

At the Huntingdon County Fair, Marra has shown market hogs, dairy beef, market sheep and horses. Her proudest achievement from the fair was serving as the 2010-2011 Huntingdon County Fair Queen. Marra's list of activities that she participated in as Fair Queen is rather lengthy and gave her a greater appreciation not only for county fairs, but agriculture in general. Another achievement that she takes great pride in is having her fair board create a junior fair board this past year. Marra loves being a part of her county fair and is honored to be a recipient of the 2012 Msgr. Mignot Scholarship.

See "Scholarship" - next page





Jena Sigel is the daughter of Eddie and Ronda Sigel, residing on her family's beef cattle and sheep farm in Breezewood, PA. Jena is a junior studying Animal Sciences with a minor in

Agribusiness Management at Penn State, College of Agricultural Sciences. Jena has shown hogs since she was nine years old and has continued her passion for showing livestock into goats, Run 4-H Club. Currently, she is still involved and has been the Sheep Leader in Chapman's Run 4-H Club for three years. Jena is also a member of the Bedford County FFA. Jena has had much internship experiences in her past including working with Penn State Cooperative Extension, Lampire Biological Laboratories, and Select Sire Power. Currently, she is the Ag Alumni Relations Intern for Penn State, College of Agricultural Sciences. Jena is involved on campus and is an Agricultural Advocate, a member of Block and Bridle, Dairy Science Club, and the Reproductive Research Team. She also plans to try out for the Livestock Judging team.



Stefany Alexander, a 2012 graduate of Brookville Junior-Senior High School, is the daughter of Kenneth and Susan Alexander of Brookville. Stefany has attended the Jefferson County Fair for the past 18 years. She has been

a 4-H member for 10 years and shown in the livestock and dairy shows as well as entering items in the general exhibits department of the fair. She has served in various leadership roles in her 4-H clubs; president, treasurer, and news reporter. As president of the Jefferson County 4-H County Council she organized various activities such as a Toy Drive for the pediatrics floor of the local hospital and Halloween Festival for all 4-H members. In high school, Stefany organized a warm clothing drive three years in a row. She was a member of the National Honor Society, Prom Committee, Yearbook Staff, Varsity Softball Team, and Varsity Volleyball Team - earning six varsity letters. Stefany is attending Penn State Erie The Behrend College, where she is majoring in mathematics. She plans to become an actuary.

See "Scholarship" - next page





Jacqueline Foulke is the 18 year old daughter of Steve and Cindy Foulke of Elizabethtown, Pennsylvania and graduated from Lower Dauphin High School this spring. She was a member of several honor societies throughout high school such as the National Honor

Society, Math, English, Spanish, Science, and Art Honor Societies. Jacqueline also participated in Ski Club, Fellowship of Christian Athletes, played both JV and Varsity ice hockey and is now the captain for the Hershey Jr Bears Girls' 19U hockey team. She is a member of the Conewago Church of the Brethren Youth Group and several 4-H Clubs including the Lower Dauphin Livestock, Lower Dauphin Horse and Pony Club, Teen Council, Exchange Club, and Fur and Feathers Club. She has held 4-H club officer positions such as President, Vice President, Treasurer, Secretary, and photographer.

Jacqueline is attending Elizabethtown College and plans to double major in psychology and biology. She is involved in the EMOTION Dance Club, NOIR Multicultural Club, and Equestrian Club. For the Elizabethtown Fair, Jacqueline currently serves as the 2012 Elizabethtown Fair Queen. Over the past ten years, she has exhibited market goats, market lambs, market swine, dairy beef, dairy, breeding sheep, dairy goats, horses, rabbits, arts and crafts, baked goods, home and dairy products, and canned goods. Some of her fair accomplishments include showing the Grand Champion Breeding Goat in 2011, and the Grand Champion Dairy Beef in 2010. She has also exhibited livestock at KILE, the All-American Dairy Show, and the PA Farm Show. She is a member of many breed associations and hopes to continue to be an active supporter of 4-H and local fairs.



Ashley R. Mohn is the daughter of Steven and Karen Mohn of Womelsdorf, PA. She is a freshman at Delaware Valley College studying Dairy Science and Communications. At DVC, she is a member of the Dairy Society,

Collegiate FFA, Collegiate 4-H and the Block and Bridle Clubs. Ashley graduated with honors from Conrad Weiser Area High School in June of 2012. She was a member of the National Honor Society, President of the Key Club, Vice President of the FFA, received her Keystone Degree and a member of the FBLA.

Ashley's involvement in Agricultural stems to her involvement in the local fair. Ashley feels fortunate to participate in the Reading Fair and appreciates the connection it has given her to agriculture. Her connection is deeper then showing her 4-H and FFA animals; it is a connection with non-agricultural folks that makes this event so powerful. This connection makes her eager to achieve her career choice and continue her love for agriculture every day of her life! She wants to make a positive difference in the agricultural world.

Ashley is currently serving as the PA State Grange Youth Ambassador and serves on the PA Grange Youth Committee. She is the vice president of the Western Berks 4-H Dairy Club and the Berks County Junior Holstein Club. She served as Secretary for the PA State 4-H Council in 2011-12. Ashley enjoys sharing her love for agriculture with others through her fair experiences.

Prior to the fair week, Ashley prepares the power point presentations for the Reading Fair Farm Family Banquet and assists with the setup and clean up for that event. During the Reading Fair week, she is kept busy sorting coloring contest entries and assisting with the fair games, as the Games Co-Chairman. She also volunteers in food stands, speaks to campers about her dairy calves and assists in Farmer-for-a-day tent.

From The Zones



Zone One --- Sam Zaffuto

Directors and representatives from twenty-six fairs met at Scrubgrass Grange on October 26 for our Zone One fall meeting. Ron Miller, our president, John Blaney our vice president, Bruce Koppenhaver, our secretary, and Harry Reffner, our 2013 secretary joined us to update us on the state association and our upcoming convention. Bruce announced the six winners of the Msgr. John Mignot Memorial Scholarship. Each will receive \$1,000 to help further their education. We congratulate all the winners especially Stefany Alexander from the Jefferson County Fair in our zone. Boots Hetherington from the Fair Fund Office talked about his many fair visits this year. He discussed the funding that was available this year and urged all fairs to submit their reimbursement applications by November 15.

An election for six members to the Executive Committee was held. Your representatives for 2013-2014 are: Jeanne Miller from Albion Fair, Sherman Allen from Crawford County Fair, Dave Hallstrom from Clearfield County Fair, John Berne from McKean County Fair, John McMullen from Indiana County Fair, and Sam Zaffuto from Sykesville Ag & Youth Fair. Bob Huston, who chose not to run this year was recognized and thanked for his many years of service to PSACF. We welcome Jeanne Miller from Albion Fair as a new representative from zone one. The delegate from our zone to the Fair Queen Committee, John Berne, discussed the queen program and told us what needed to be done for those fairs with queen contestants at the convention. He also discussed how to invite the fair queen to your fair next year. A summary of all fair visitations was presented to those in attendance. Twenty-nine of our fairs were visited this year. The fair visitation summaries from all zones will be found on the state association website at www.pafairs.org.



Jr. Fair Person of Zone 1 Award

Dylan Potase from Jamestown Community Fair. Dylan Potase works hard before, during and after the fair to help wherever needed. He even gave up his family vacation, a

week at the beach, so he wouldn't miss the fair. Congratulations, Dylan.



Fair Person of Zone 1 Award

Richard Keith from Green Township Community Fair served as president of their fair for 38 years and had been active for 40 years before

stepping down. He is still active and plays an important role in fundraising as well as continuing to help with the fair. Richard knows the fair business and still shares his knowledge with those willing to learn from his experience. We congratulate Richard for his commitment to the Green Township Community Fair. Best wishes to all at this holiday season and I hope to see you all at the convention in Hershey in January.

See "Zones" - next page





Zone Two --- Dr. David Reese, DVM

The Zone II fall meeting was held at the Bloomsburg Fair on October 27TH. State officers, President Ron Miller, Vice-President John Blaney and Secretary/Treasurer Bruce Koppenhaver, brought us up to date on the concerns of the association. Fair Queen Program Representative Bitsy Kopfinger reported on the current concerns of the Fair Queen Program. Boots Hetherington of the Dept. of Agriculture reported on his visits to the fairs during the last year and plans of the department for the upcoming year. The six directors elected for 2013-2014 were: Roger Dirlam, Wayne Co. Fair; Judy Kmetz, Luzerne County Fair; Rodman Ralston, Bloomsburg Fair; William Ritzman, Juniata County Fair; George Witherite, Centre Co. Grange Fair and Dr. David Reese, Tioga County Fair. Bitsy Kopfinger was re-elected the Zone II representative to the PA State Fair Queen Program for two years.



Fair Person of Zone 2 Award

Mark & Karen Green of the Carbon County Fair. They have been very supportive of the fair since its beginnings. For the past ten years, they have been in charge of building the Farmer

For A Day exhibit. They take great satisfaction in educating the children.



Jr. Fair Person of Zone 2 Award

Jesse Schneck, 18 yrs. old of the Carbon County Fair. His fair reports that he has been working on Security with his father since he was 7 years old. They report that he volunteers every

day, all day.

The next big event on the fair calendar is the 2013 Convention from January 23-26. We would like to see every fair represented. As always, the seminars and table topics will be filled with a wealth of information. It is also a great time to visit and socialize with our fair friends.

The Zone II spring meeting will be hosted by the Juniata County Fair on April 27, 2013. The fall 2013 meeting will be held at the Troy Fair on Oct. 26, 2013.



Zone Three — Debbie Stephenson

Zone 3 held their Fall meeting on October 25, 2012, at the Bedford County Fairgrounds. Harry Reffner welcomed all who attended which were President Ron Miller, Vice President John Blaney, Secretaries Bruce Koppenhaver and Harry Reffner who all spoke on various topics. PA Department of Agriculture Boots Hetherington spoke on swine flu, H1N2 and when to send your reimbursement applications in and the updated form you will see. He stated that we as fairs should receive approximately 70% back on reimbursement for this past years fair. Discussed were the Convention Table Topics if you would like to be a moderator please let Debbie Stephenson know that and get your Communications entries in by November 1, and also your Queen registration paperwork. We honored the recipients of the Monsignor John Mignot Scholarship's to Cassie Orndorff of Greene County, Mara Aurandt of Huntingdon County and Jenna Sigel of Bedford County Fairs. Please remember to do those scholarships for next year. We also presented to Carl Blank from the Big Knob Grange Fair the Zone 3 Fair Person of the Year Award. Door prizes were wonderful for all who attended and a special thanks to those fairs who generously donated them. We also elected the Directors for the next two years and they are as follow: John Blaney, Dick Horstman, Harry Reffner, Debbie Stephenson, Craig Lash and Jim Davis. Please make your reservations for the Convention at Hershey as they fill up fast.

See "Zones" - next page



Fair Person of Zone 3 Award

Carl Blank dedicated much of his life to the Big Knob Grange Fair. He has served on the board for over 40 years and has been President for the past 35 years and is at the young age of 91. Over the four

decades of service to this board he has worn many hats- Commercial exhibit chairman, electrician, groundskeeper, fish fryer and countless other positions. He has never failed to pitch in where ever needed. Under Carl's direction the fair has maintained its "home town feel". He has made it possible for the fair to not charge for admission or parking. Carl has never taken credit for his accomplishments and always credits his committee's for the fairs success. He has served on the State Grange, Beaver County Pomona Grange and the Big Knob Grange, holding elected positions in each and has kept his family involved with the fair as well.



Zone Four — Dr. Sally Nolt

The Fall Zone 4 Meeting was hosted October 24, 2012 by Oley Valley Community Fair. Thank you to the Oley Valley committee for hosting, preparing and serving a great meal. Thank you to

Karen Dobson for handling the reservations.

The Zone 4 Zone Person of the Year Award for 2012 was presented to Karen Dobson, secretary of the Kimberton Community Fair, PSACF Director and Zone 4 secretary/treasurer. I would like to personally thank her for her many years of dedication to the Kimberton Fair, PSACF and the Fair Industry. Thank you Karen for jobs well done! The first annual Jr. Fairperson of the Year Award for 2012 was presented to Katie Beekman of the Oley Valley Community Fair. Katie helps in the Fruits, Nuts and Vegetable Departments and after taking on chairmanship of advertising and sponsorships increased sponsors by 33%. What an amazing asset to her Fair! Thank you for your service and congratulations Katie!

Directors elected to the PSACF Board from Zone

4, in addition to myself, were Kevin Bieber, Luke Bruckhart, Karen Dobson, Martha Ebersole, Susan Hahn and Ron Miller. Congratulations to each of you! Karen Dobson will serve as secretary-treasurer. In addition, Karen Dobson was re-elected to represent Zone 4 on the State Fair Queen Committee.

Continue to keep in touch with your legislators. Thank them for the increase in funding.

Please mark your calendars now for the spring and fall zone meetings. The spring meeting will be hosted by Schnecksville Community Fair on April 24, 2013. The fall meeting will be hosted by York Fair on October 23, 2013. For reservations contact Karen Dobson.

Congratulations to all completed fairs for another successful fair season and I hope to see you all at the PSACF Convention in Hershey in January! If anyone has trouble with room reservations please call me at 717-367-7256 or 717-808-1397 or email sknolt@comcast.net.



Fair Person of Zone 4 Award

Karen Dobson has proven herself to be an asset to both the Kimberton Community Fair and the PSACF Board of Directors. She has a genuine interest in the fair industry and is

willing to serve in any way she can.

Karen has been an active volunteer for over 35 years. She has served on the Kimberton Fair Board of Directors and as Board Secretary since 1993. Prior to this she was the Competitive Exhibits Chairperson and Premium Book Coordinator beginning in 1990. She has continued in these positions until the present. Karen also serves on the Office Administration, Commercial Exhibitors, Publicity, Entertainment, Special Contests and Sponsorship committees for her Fair.

She has been a Director on the PSACF Board of Directors since January 2001. She has been the PSACF Zone 4 Secretary-Treasurer since 2002. She has served on Convention Seminars, Fair Queen, Convention Photography, Special Baking Contests, Fair Evaluations, and Secretary/Treasurer Transition Committees. She has coordinated the Chocolate Baking Contests at the PA Farm Show since 2001.

Karen has been a Board Member of the PA State Fair Queen Program since its incorporation. She is currently Board Secretary and State Contest Co-Chairperson.

Congratulations Karen!

was a member of the first ever Oley FFA National Championship Team for Food Science and this past year she followed that accomplishment by becoming an individual National Champion for the Environmental Science and Natural Resource Management Contest. These came with lots of preparation and hard work. She is currently president of the Oley Valley FFA Chapter.

Katie Beekman is most deserving of the first Zone 4 Junior Fair Person Award. She will continue to carry on the tradition of involvement in the Oley Community!

Congratulations Katie!



Zone 4 Jr. Zone person
of the Year 2012


Katie, with the Oley Valley Community Fair, started helping at the Oley Valley Community Fair at a very young age. Her volunteerism found her heavily involved in the Fruits, Nuts and Vegetable

Departments. She had some background in the area as her family owns an orchard. Katie continued her involvement with the Fair as today she still helps in these departments mentioned above but she also has taken on being the Chairperson of our advertising and sponsorship for the Fairbook as well as the Fair. Since doing so, sponsors have increased by 33% as Katie takes the time to call and personally visit the business and individuals being solicited.

Katie continues her volunteer involvement with many other community activities such as the Oley Fire Company Peach & Ice Cream Festival, Girl Scouts, Church, FFA and many other organizations. Katie is truly a one of a kind young lady that puts others before herself.

As far as education goes, Katie is a Senior at Oley Valley High School. She has accomplished so much already that it will be hard to achieve much more. Katie is very active in FFA and already won two National FFA competitions. She

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GOVERNMENTAL CONSULTANTS'S REPORT

- Fred McKillop & Randy McKillop

The elections are over and a new term of the Legislature will begin in January with the Governor's budget due in early February. I will give the year-end report at the convention. As we move to 2013, I will miss the calm effective guidance provided by our president, Ron Miller and our Secretary/Treasurer, Bruce Koppenhaver. It has been a distinct pleasure to work with both leaders and the fairs will miss their competent guidance and leadership. I look forward to working with the new President and new Secretary/Treasurer. But in looking at 2013, the challenge of working with the Legislature continues. Please meet with all newly elected legislators that are serving for their first term. Please explain to the new legislators the important role fairs play as the "Showcase of Agriculture" and their vital role in their local areas. I will develop a briefing paper that you can give to all new legislators. We should also renew our relationship with returning legislators. Please set up meetings to talk about our funding needs and thank them for their past support. I hope to send their new schedule and will be sending out a list of the leadership of the House and Senate. My efforts will be contacting this leadership and the Governor's office and working with the Agriculture Committee and Appropriations Committee. I look forward to 2013 with optimism and ask for your support in bringing the fair story to your legislators and local leaders.

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Make Mine Country Band
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The Midlife Cowboys Band
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AC Express
Ray Owen Entertainment
Elvis Tribute
Ernie & Neal
David Darwin - One Man Sideshow
Eva Katherine
No Back Road
Rock N Roll Pet Store Kid's Show
Matt Episcopo Comedy Magic

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self booking
Barry Chiorello's Second Story Productions
self booking
self booking
self booking
self booking
self booking

- Subject to change
- Not listed in order of performance

Showcase MC Galla Higinbotham

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Richie Fields

Represented by Jo King

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Banquet Entertainment:
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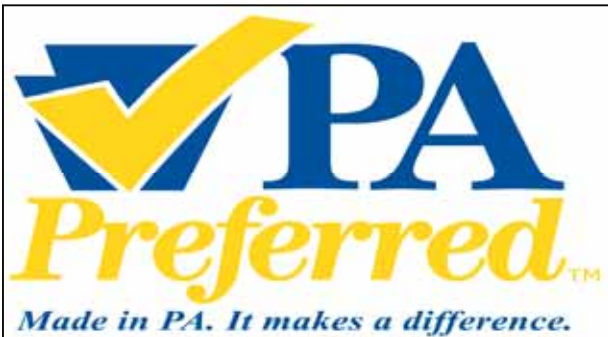
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These are the results of the new PA Preferred Products Display Competition, where fair volunteers created a display of PA Preferred items, helping inform fair visitors about the products they can purchase from their neighbors here in Pennsylvania. Winning the \$1,000 1st place was Greene-Dreher-Sterling Fair, 2nd place winning \$500 went to the Allentown Fair and the \$250 3rd place went to the Reading Fair.



First Place
Greene-Dreher-Sterling
Fair



Second Place
Secretary Greig at
Allentown Fair



Third Place
Reading Fair

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ASSOCIATE MEMBERS REPORT

-Galla Higinbotham



In a few short weeks I have lunch on Thursday and Friday. A buffet of look forward to many tasty sandwiches, soups, fruit and beverages will of us being together in be available in the back area of the Trade Show. Hershey for the 2013 There are tables with lots of seating. Having PA State Association lunch in the Trade Show is a great way to avoid of County Fairs and the rush in the restaurants and to be able to PA State Showmen's conduct business in a relaxed fashion. Association annual Be sure to play the "Sticker Game" sponsored by convention. the state fair board. Attendees are encouraged

The Wednesday to collect a certain amount of stickers throughout evening the Trade Show which then makes them eligible Entertainment on Saturday afternoon for some great prizes Showcase has a great including \$100.00 bills!

line-up this year, with much diversity and talent.

We fair associates would like to ask all fairs – especially those who are attending for the first time – to be sure to plan lots of time to visit the Trade Show!

Pennsylvania has one of the premier trade shows in the country. There will be well over 150 booths – all in one room! Among the many acts and attractions, booking agents, musical attractions, thrill and stunt shows, equipment companies, sound & light companies, carnivals, fair supply and insurance companies, rodeos, fireworks, food concession suppliers, special services and printers, there is indeed something for every fair and for every budget – small, medium and large.

We invite all fair buyers to come and see everything we have to offer to make your fair a success.

The Trade Show is a very convenient place to

The Trade Show is open Thursday and Friday 10:30 – 4:00 and 9:00 – 12:00 on Saturday.

Note to associates: our meeting will be on Thursday at 4:00 - right after the trade show closes. We will meet in the back area of the trade show.

I look forward to seeing each and every one of you at the 2013 convention! Happy New Year!

Galla dangalla@uplink.net

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The Secretary's Notepad

- Bruce Koppenhaver, CFE

2013 Theme

The 2013 fair season theme, and for the fair display at the 2014 convention, is "Harvest Your Dreams." A theme slick will be placed in your fair's packet and will be

distributed during the annual meeting at convention. Any remaining will be mailed. In addition, It will be placed on the association website.

Recent Mailings

All mailings for the last quarter of the year have been completed.

Fairs were given at zone meetings or mailed a 2013 convention packet and a Request For Information for your next year's fair. In a separate mailing was a letter concerning the 2013 convention's Annual Meeting and a Voting Delegate form.

Associates were mailed a 2013 convention packet, trade show packet and dues notice. Follow-up emails and phone calls will be made as necessary.

Convention Schedules & Lodging Reservations

Please review the tentative schedule, as some things have changed [select www.pafairsconvention.org; then EVENTS, AT A GLANCE].

If you have special requests or difficulties with lodging, contact Sally Nolt at (717) 367-7256, (717) 808-1397 or email sknolt@comcast.net.

Distribution of Material at Convention

Hershey Lodge and PSACF personnel will enforce the NO distribution of material (printed matter, CDs, tapes, etc.) on public tables in the Great Lobby, Chocolate Lobby and Chocolate Ballroom (except performing acts).

Martech Blue Ribbon Training

See tentative schedule for details. If attending, contact me at 866.814.6985 or

PSACF@pafairs.org [for purpose of material preparation, room set-up, etc.].

"Family Feud" Event Planned for Convention

The event previously listed as "Game Olympics" is now "Family Feud", scheduled for Saturday from 3PM - 4:30PM. If you know of or how to play Family Feud, this event's for you.

Membership Dues

With reimbursements remaining below 100%, no change to the dues structure will be proposed at the Annual Meeting.

The proposal for 2013 is as follows:

Fair Member - based on class of fair: A-\$400, B-\$300, C-\$200, D-\$150, E-\$100.

Fair Affiliate Member - \$25.

Associate Member - \$65.

Fairs Under the Association's Blanket Exemption

Those fairs under the association's 501(c)3 blanket exemption are being reminded to be knowledgeable, and follow regulations and guidelines pertaining to that designation. In addition, a type of 990 is to be filed each year based on your financial reporting period.

Please notify the association office of any change to your status. Each year, the association is required to update a list of fairs under the association's blanket exemption.

Msgr. John W. Mignot Scholarship Program

The six recipients for 2012 are noted in an article in this newsletter. The 2013 scholarship material will be released early next year. In an effort to release the maximum of six scholarships, donations are being accepted. On the association home page at www.pafairs.org can be found a link to the donation form. We had a shortfall for the current recipients; however, the PSACF Board agreed to make up the difference.

See "Notepad" - next page

2013 IAFE Zone 1 Conference

This conference will be held in Portland, Maine on April 18 - 20, 2013. Each fair that is a member of IAFE will receive complete details early next year and a link to Zone 1 is on the association website. The possibility exists to go by bus!

"New" Fairs & Showmen Convention Website

A "new" Fairs & Showmen Convention website was recently launched, compliments of Saffire Events [Look for them at convention! They will be speaking at two seminars plus be a participant in the trade show]. It has much more functionality and detail, allowing you to view the schedule at a high level. Then, you can drill down to a specific event or function to view the details, such as room location, photos, sponsors, associated documents, and more. Those that have a smart phone...this is for you! The option even exists for you to add an event or function to your calendar. Stay tuned!!! As we get closer to convention, more detail will be added. How do you get to the "new" site? Through a pass-off from the current association site or use www.pafairsconvention.org.



Cyber Café Area at Convention

There will be a Cyber Café area at convention, located in the Confection Lobby, on Thursday and Friday. Specific times are being earmarked exclusively for training in social media development. With expert guidance, this will give fairs and showmen the opportunity to create a Facebook page, etc. The remainder of the time is open for anyone to check email, etc. This area is being sponsored by Powers Great American Midways.

Boots Hetherington

Fair Fund Administrator and Special Advisor to Governor Corbett for Agriculture



It is hard to believe that another fair season has come to a close. I enjoy visiting each fair and miss seeing the volunteers that

make our state fair program an annual success. I'm looking forward to seeing many of you again at the PSACF-PSSA Convention in Hershey.

But there's one fair left between now and convention: The 2013 Pennsylvania Farm Show. This year's theme is "Made in PA. It Makes a Difference." We're showing Farm Show visitors how agriculture – our state's number one industry – is driving Pennsylvania's economy. It also gives us the opportunity to talk about PA Preferred®, the official branding program of agriculture products grown and made in PA, and about the benefits of buying PA Preferred® products.

Contest Results

We reached out to fairs this summer with the very first PA Preferred® Products Display Contest. We wanted to familiarize our fair visitors with the great agricultural products that are produced in their area and encourage them to support our state's economy by purchasing PA Preferred® products. Entries were judged on their theme, appearance, and total number of PA Preferred® Products that the display contained. Each entry was superb; the judges had a difficult task when it came to choosing the top three displays.

Congratulations to the Greene-Dreher-Sterling Fair and coordinator Jessica Grohmann for their first place finish. Second place went to the Allentown Fair display, organized by Beverly Gruber, and in third place was the Reading Fair, managed by Jamie Shipe. All three displays will be recreated at the Farm Show in the Main Hall between the PDA booth and the Food Court Annex. Agriculture Secretary George Greig will recognize the winning entries and present premium awards on Friday, Jan. 11 at 9 a.m. Thank you to all the fairs that invested time and energy to support PA Preferred®. One of the highlights of my fair travels this summer was seeing each PA Preferred® Products Display.

Food Safety was the theme for the 2012 Fair Fun & Safety on the Fairgrounds Poster Contest.

Fifty eligible posters representing three age groups were evaluated. One of our contest judges, Dr. Lydia Johnson, director of PDA's Bureau of Food Safety and Laboratory Services was impressed with the knowledge contestants displayed concerning proper food storage practices, handling practices and cooking temperatures. Here are the nine contest winners:

8-11

1st – Hannah Petersheim – Oley Valley Community Fair

2nd – Haley Creese – Hookstown Fair

3rd – Hannah Buck – Lebanon Area Fair

12-14

1st – Josiah Mansfield – Gratz Fair

2nd – Clair Sirofchuck – Derry Township Agricultural Fair

3rd – Noel Arbes – Washington County Agricultural Fair

15-18

1st – Grace Gongaware – Westmoreland Fair

2nd – Breanna Schinkovec – Washington County Agricultural Fair

3rd – Courtney Miller – Montour Delong Community Fair

These posters will be on display in the Family Living Area in the Main Hall. Secretary Greig will present the rosettes, ribbons and premium checks to the contest winners on Wednesday, Jan. 9 at 10:30 a.m. at the PDA booth. Congratulations to all the participants and special thanks to all the fair personnel who encourage our young people to exhibit.

Reimbursements

Even as we prepare for Farm Show, we are reviewing the Fair Fund Reimbursement Applications. One concern that came up is how to report sponsorships. Section II of the PA Fair Fund Reimbursement Application lists all 24 possible fair departments for display and competition with the number of exhibitors, exhibits, and the total premium awards paid out for each department. The form also asks if the fair received any award sponsorships.

See "Boots" - next page

The most common sponsorships are for the three baking awards. This refers to the \$155 that each fair can apply for to give to the winners of the chocolate baking, apple pie and angel food cake contests. This amount is to be deducted from "net premiums" to determine "total eligible premiums" for reimbursement by the PA Fair Fund. If the contest has a direct sponsor, then the premium is not eligible for Fair Fund reimbursement and should be subtracted from the net premiums that were paid out.

However, this should not be confused with a general sponsorship to your fair. If an individual or business makes a general or "non-earmarked" contribution to support your fair, it is not necessary to enter that donation in the "total sponsorship including sponsored contests" category in Section II of the application. If a local bakery wants to sponsor a baking contest premium award or if a feed mill wants to sponsor a specific livestock premium award, then that sponsorship needs to be entered and deducted from the "net premiums" to determine the "total eligible premiums."

Fair Ambassador Awards

Once again one of the great highlights of the fair season was the Outstanding Fair Ambassador

Award Program. Secretary Greig and I were honored to present 69 Outstanding Fair Ambassador Awards this year. This is a fantastic opportunity for fair boards to publicly recognize and thank volunteers who have given so much of their time and talents to make their fair an annual success. It is a much appreciated and well deserved recognition of service. Every fair that I have visited has a whole host of supporters who qualify for the award. It's never too early to nominate someone for the 2013 fair season – it will be here before you know it. The 2013 Outstanding Fair Ambassador Nomination form is available at www.agriculture.state.pa.us. Search "Fair Ambassador."

And on a final note, I would like to express my deepest gratitude to Bruce Koppenhaver for his help and support. In addition to transitioning a new PSACF Secretary over the past two years, Bruce also transitioned a new Fair Administrator. Thank you, Bruce, for answering all those phone calls and emails.

I'll see you at the Farm Show and the PSACF convention.

Boots



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OUTSTANDING FAIR AMBASSADOR AWARDS

FAIR NAME	RECIPIENT OF AWARD 2012
Albion Area Fair	Neil Baxter
Allentown Fair	Bill Albert
Beaver Community Fair	Margie Krebs
Bedford County Fair	Kermit Frazier
Berlin Brothersvalley Community	Karen Hittie
Big Knob Grange Fair	Merrill Pflug and Richard Beglin
Bloomsburg Fair	David Cotner
Butler Fair	Harold Kennedy
Butler Farm Show	Randy Kummer
Cambria County Fair	Agriculture Building Volunteers
Carbon County Fair	Mark and Karen Green
Centre County Grange Encamp.	Joseph Hartle
Clearfield County Fair	Allen Roseberry
Clinton County Fair	Connie Peiffer
Cookport Fair	Richard E. Keith
Denver Fair	Denise Eshleman
Dillsburg Community Fair	Paul Tucker
Elizabethtown Fair	Sally Nolt
Ephrata Fair	Randy and Betsy Leinbach
Fulton County Fair	Clem Malot
Gratz Fair	Doris Shade
Greene-Dreher-Sterling Fair	Frank Martin
Harford Fair	Dale Grant
Harmony Grange Fair	Howard Harkleroad
Hookstown Fair	Don McElhaney
Huntingdon County Fair	Glenn H. Metz
Indiana County Fair	Jim and Kathleen Stutzman
Jamestown Community Fair	Senator Robert Robbins
Jefferson County Fair	Dave Love

See "Ambassadors" - next page

FAIR NAME	RECIPIENT OF AWARD 2012
Juniata County Fair	Thomas Wagner
Kempton County Fair	Tim Wasser
Kimberton Community Fair	Pauline Gappa
Lawrence County Fair	John Hoyer
Lebanon Area Fair	Lorraine Royer
Luzerne County Fair	Mike Kmetz
Lycoming County Fair	Sandra Knipe
Manheim Community Farm Show	Elwyn Estabrook
Mason Dixon Fair	Jeff Griffith
McKean County Fair	Nancy Dart
Mercer County Grange Fair	Ginny Richardson
Montour-Delong Community Fair	Roger Payne
Morrisons Cove Dairy Show	Morrisons Cove Dairy 4-H Club
New Holland Farmers Fair	Warren Peachey
Oley Valley Community Fair	Shirley M. Moyer
Perry County Community Fair	Paul Britcher, Jr.
Reading Fair	Winter Stokes
Schnecksville Community Fair	Darlene Wirth
Schuylkill County Fair	Kim Morgan
Sewickley Township Community	Adam Skokut, Jr.
Shippensburg Community Fair	Walter "Sam" Eutzy
Southern Lancaster County Fair	Ferguson and Hassler Supermarket
Spartansburg Community Fair	Verna Tubbs
Stoneboro Fair	Thomas Lewis
Sullivan County Fair	Sherman Higley
Sykesville Ag and Youth Fair	Lee Haag
Troy Fair	Debi Hulslander
Union County West End Fair	Ralph Dietrich
Unionville Community Fair	Jayne Shea
Venango County Fair	Dorinda Lepley Taylor and Bonita Lepley Hoffman
Washington County Ag Fair	Frank Woodruff
Waterford Community Fair	Raymond Showman
Wayne County Fair	Allen Branning
West Alexander Fair	Mary Lea Dutton
West End Fair	Larry Krome
West Lampeter Community Fair	Martha Rohrer
Williamsburg Community Farm	Charles Brenneman
York Fair	George Kraft

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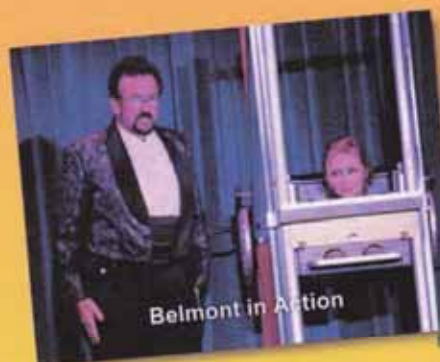
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PENNSYLVANIA STATE FAIR QUEEN

- Drew An Brubaker



Hello my Fellow Fair Friends,

As the rush of College Finals Week settles into the calm of Winter Break, I whole-heartedly anticipate the exciting events I still have in store as the 2012 Pennsylvania State Fair Queen. The past couple months have been a little crazy juggling my time in the Templeton Honors College at Eastern University with my opportunities as Fair Queen. Weekends full of Fair Visits and Philosophy papers have sprinkled my first semester, and I have savored every moment of it. I cannot describe the countless moments that I have been so incredibly blessed through the work of the PSACF and the involvement of every single one of you. Since the conclusion of Ag Progress days, I have been winding down the fair season and resuming preparations for next year. In late September, I was given the amazing opportunity to pass the West Lampeter Fair tiara along to one of my greatest friends, the beautiful Leah Weigel. It is an amazing opportunity to share in this reign together as we mutually represent and foster the community of our fair. I also attend Farm-City Days in Harrisburg, where I was able to continue speaking with people who had never even heard of a fair. A few remaining fair visits ushered me closer as the ominous signs of January approached.

I cannot believe that it has been over a year since I was so honored to receive the West Lampeter Title, and here I am preparing to crown the next State Queen. Although I am so very excited to watch another girl be blessed through the wonderful opportunities of this program, I will never forget and never stop missing this wonderful year. I have met many incredible people, learned much about agriculture, and gained a new respect for the selfless work of volunteers that makes fairs possible.

I would like to thank Karen Dobson and Sarah (Long) Irwin at the state level for constantly supporting me and making sure that I stay up-to-date and informed. I would like to thank Anita Martin for all of her hard work. Her care and her service are an inspiration to me, and I seek to emulate her heart. I would like to thank my family for putting up with my crazy schedule and frazzled personality this year. Thanks to the PSACF for blessing me with this incredible opportunity. Finally, thank you to every single person who walks the fairgrounds, who looks at the displays, who ogles at the rodeo, who purchases a pig in an auction, who spectates the entertainment, who drinks a milkshake, and who supports agri-tourism in Pennsylvania. Thank you to each and every one of you for what you do, who you are, and who you have helped me to become. I look forward to seeing you at the Farm Show and Convention in January.

Sincerely,
Drew An Brubaker



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Photo by Moolish Image

COMMUNICATIONS COMPETITION

- Martha Ebersole

Thanks to all fairs that took the time to enter. Please be sure to have someone at the breakfast awards on Friday morning. We will be serving breakfast at 7:30AM, then go directly into the awards. PLEASE BE SURE TO BE AT BREAKFAST ON-TIME! Thank you to all persons that judged the categories before convention and those that will come to convention and judge there.

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