



Steer Bidder Guide

Welcome to the 2025 Pasco County Fair Steer Sale! We appreciate your continued support; it is truly instrumental in the success of this sale. This guide will assist you in better understanding the procedures used during the steer sale and to help you decide how to handle the purchase and processing of your steer. If you have any questions, please contact any of the committee members. We would be more than happy to assist you.

AUCTION PROCEDURES

On the night of the sale, you may register at the buyer's table. Once you have provided/updated your contact information, you may bid on the animal you wish to purchase. Once you have secured the bid, you will be directed to the sales office to complete the transaction. You will then select the payment method, sign a sales agreement, and confirm with your chosen processor before you leave. If there are multiple buyers, then you will need to designate one person as the signee/point person for this transaction. The invoice amount can be divided between the parties for payment purposes.

| Option 1- Resale | Option 2- Consumption |
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| <p>Resale the steer to the participating packer.</p> <p>PRICE WILL BE ANNOUNCED AT START OF THE AUCTION.</p> | <p>Have the steer butchered for your consumption or donate to your favorite local charity.</p> <p><i>If you decide to donate your purchase to a charity, please make sure they realize the cut and wrap charge must be paid for at the time of pickup of their meat.</i></p> |
| <p>What this means: Prior to the start of the sale, a packer resale price will be established for resale value of the steers. This price is the wholesale price for the option of the buyer to resell the steer to the packer. This price is determined by the results of an auction conducted by the committee. The winning wholesale packer has the right to add a shrinkage deduction to the show weight for the calculation determination of the 'packer resale' price. The shrinkage deduction is applied to all steers prior to the start of the sale.</p> | <p>What this means: Your second option is to butcher the steer for your own consumption or donate the meat to one of your favorite local charities (you must provide the information to the charity of your choice including that the cut and wrap charge must be paid at time of meat pickup). Bidders will need to choose their processor prior to signing the sales agreement and let the sales office know at the time of payment. Once selected, you will pay the slaughter facility directly when you pick up your order. It is the responsibility of the bidder to contact your chosen facility ASAP after the sale to customize your order and arrange for pick up. The Beef Committee must know your desire to either resale to packer or have your steer sent to a custom slaughter facility on Thursday night when the bid has been turned into the sale office.</p> |

ADDITIONAL INFORMATION

1. Sale Order – Exhibitors of the Grand and Reserve Champions, Carcass Winner, Division Winners, Class Winners, First Place Showmanship Winners, First Place Record Book Winners (even years FFA go first, odd years 4H go first), Average Daily Gain Winner, Overall Exhibitor, and Rookie of the Year will lead the selling order. The remaining steers will sell in random order, to be determined by a computer scramble.
2. No steer may sell for as high a price as the Grand Champion. The Reserve Champion must sell for at least \$0.01 (1 cent) per pound less than the Grand Champion. All other steers must sell for at least \$0.01 (1 cent) per pound less than the Reserve Champion.
3. The maximum selling weight is 1300 pounds. Steers weighing more than 1300 pounds will be sold at 1300 pounds.
4. A 5% commission charge will be deducted from the sale of each steer for Committee expenses (advertising, promotion, awards and other expenses).
5. A 5% commission handling fee will be deducted from all add-ons that come through the Committee. We encourage add-ons be given directly to the exhibitor.

PAYMENT TYPES

Cash, check, credit cards, and invoicing are all options for payment. There are no convenience fees on credit card transactions. All buyers will receive a sale night invoice and any buyer with a remaining balance will receive an invoice in the mail as well.

Payments are due within 30 days of sale and may be subject to additional late fees (see the bottom of the sale night invoice for additional information).

Once again, we greatly appreciate your support of our local youth market steer exhibitors! We are so proud to be able to offer you the option to purchase bred, born, and raised in Pasco County beef.

#localbeef