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Time to Pream

November 8-10, 2023

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ROCKY MOUNTAIN ASSOCIATION OF FAIRS November 8-10, 2023 Coeur d'Alene Resort Coeur d'Alene, Idaho

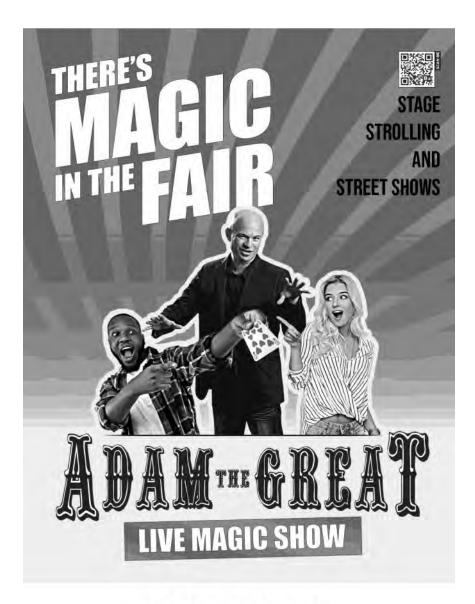
2023 RMAF Board of Directors

	Term Expires
Alexcia Jordan	2025
Northwest District	
Lonna Breshears	2024
Southwest District	
Director At Large	
Jamie Porter	2023
Northeast District	
Pam Shultz	2025
Service Member	
Marty Davis	2024
Service Member	
Jay Brower	2024
Southwest District	
Courtny Conkle	2023
Southeast District	
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Southeast District	
	Northwest District Lonna Breshears Southwest District Director At Large Jamie Porter Northeast District Pam Shultz Service Member Marty Davis Service Member Jay Brower Southwest District Courtny Conkle Southeast District RON JEFFRIES

EXECUTIVE DIRECTOR NANCY PITZ

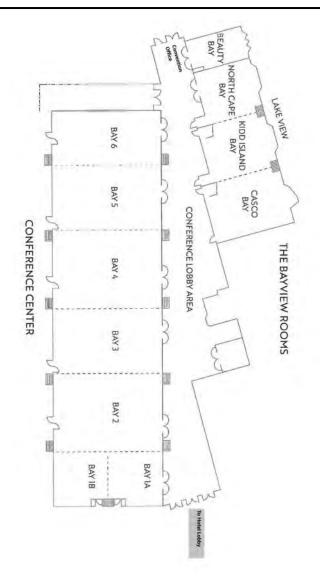


Adam the Great **Browns Amusements Capitol International Productions Carnival Midway Attractions Cutting Edge Inntertainment Equilibrium Circus EventHub** G. L. Berg Entertainment **Harmony Artist** IAFE ICCU (Coeur d'Alene) **IG Presents Marguis Awards** Mason Entertainment MIMEALOT **Miss Bows Messy Mania Neste Live** Octane Addictions **Off Axis Acrobatics** Paul Maurer Shows **Rocky Mountain Talent Services RM Young Professionals Romeo Entertainment Group** S & S Audio Saffire **Spectrum Weather & Specialty Insurance The Source Management Group Thomas Carnival**



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RMAF Convention badges are REQUIRED for admittance to all activities, including visiting the Service Member rooms. Your name badge <u>and</u> its corresponding ribbon will serve as your admittance to the meals. Extra meals tickets will not be for sale but day registrations, which included all the meals for that day, can be purchased at the convention. If you plan to invite guests to the meals, showcasing and visiting the service member rooms, they <u>MUST</u> have a day registration badge.



1960	Roy Rogers, Terry, MT (deceased) Great Falls	19 d
1961	Allan Hanson, Havre, MT (deceased) Billings	19 19
1962	Jim Gustin, Kalispell, MT (deceased) Great Falls	19
1963	R.V."Irish" Walker, Scobey, MT (deceased) - Billings	19
1964	Les Jourdonnais, Missoula, MT (deceased) - Great Falls	19
1965	Fred Morrow, Baker, MT (deceases) Billings	19
(changed i	in 1965 to November Meetings)	19
1965	Marion Waters, Dodson, MT	
	(deceased) - Missoula	19
1966	Vearle Addy, Shelby, MT (deceased) Great Falls	19
1967	Grant Pratt, Hamilton, MT (deceased) Billings	1
1968	Don Eyre, Miles City, MT (deceased) Missoula	2
1969	Don Eyre, Miles City, MT (deceased)- Great Falls	20
1970	Ole Lunden, Chinook, MT (deceased) Billings	2
1971	Wallace Westermark, Shelby, MT (deceased) - Missoula	20
1972	Dolf Bosshard, Sidney, MT (deceased) - Casper	2
1973	Kermit Fleming, Casper, WY (deceased) - Lethbridge	2 2
1974	Chris Stobie, Plains, MT (deceased) Coeur d'Alene	2
1975	Bill Chiesa, Great Falls, MT (deceased) - Billings	2
1976	George Johnson, Glasgow, MT Kalispell	2 2
1977	Bill Nooney, Missoula, MT Great Falls	20
1978	Bill Nooney, Missoula, MT—Billings	2
1979	Steve Christian, Shelby, MT—Coeur	20
1070	d'Alene	20
1980	Robert Glasgow, Billings, MT	20
	(deceased) - Rapid City	20
1981	Jerry Iverson, Minot, ND—Billings	20
1982	Jack Hunter, Ardmore, SD (deceased) Great Falls	20 20
1983	Peggy Metcalf, Bozeman, MT (deceased) - Casper	2
1984	George Okano, Rock Springs, WY (deceased) - Kalispell	2 2
1985	Roy Howell, Blackfoot, ID (deceased) Boise	
1986	Bob Sivertsen, Havre, MT—Minot	
1987	Don Hartman, Miles City, MT (deceased) - Billings	

1988	Bob Cartwright, Kalispell, MT—Coeur
d	'Alene
1989	Bill Ogg, Great Falls, MT—Bozeman
1990	Doug Barnes, Billings, MT—Casper
1991	Kathy Gavin, Blackfoot, ID—Minot
1992	Glen Meier, Glasgow, MT—Calgary
1993	Sam Yewusiak, Missoula, MT—Great Falls
1994	Mary Lynn Taylor, Miles City, MT— Billings
1995	Barbara Renner, Coeur d'Alene, ID— Idaho Falls
1996	Karen Bonomo, Rock Springs, WY— Casper
1997	Bill Ammen, Chinook, MT (deceased) Coeur d'Alene
1998	Rae Ann Conforti, Kansas City, KS— Great Falls
1999	Eldon Rice, Forsyth, MT (deceased) - Minot
2000	Reed Williams, Nampa, ID—Billings
2001	Patty Gumenberg, Great Falls, MT— Boise
2002	Doris Wallace, Blackfoot, ID—Great Falls
2003	Kris Weltikol, Sidney, MT—Billings
2004	Stan Steen, Great Falls, MT
	(deceased) - Colorado Springs
2005	Jay Scott, Kalispell, MT—Great Falls
2006	Barney Cosner, Douglas, WY—Rapid City
2007	John Pitz, Filer, ID—Billings
2008	Ron Edwards, Medicine Hat, AB— Coeur d'Alene
2009	Jeff Martin, Salem, OR - Great Falls
2010	Bob Batista, Boise, ID—Missoula
2011	Vicki Rupert, Douglas, WY—Billings
2012	Gary Fjelstad, Forsyth, MT—Boise
2013	Sue Shockley, Bozeman, MT—Casper
2014	Pam Martin, Salem, OR—Great Falls
2015	Jim Abendschan, CO—Layton
2016	Brandon Bird, ID—Spokane
2017	Dane Dugan, MT—Colorado Springs
2018	Bill Dutcher, MT—Billings
2019	Mark Campbell, Kalispell, MT—Layton
2020	Michael Mezmer, Fontana, CA—No Convention
2021	Jamie Larson, Sidney, MT—Billings
2022	Ron Jeffries, SD—Layton

ALL ABOARD!





ROOM #445

ROOM 474

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"It was great having you here at the fair I was by the stage several times and enjoyed seeing full seats, lots of smiles, and engaged families! Our marketing team commented on how wonderful you were to work with and how easy it was to get good social media content from you."

--Arizona State Fair

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RMAF Fairs By District Be sure to attend your District Meetings Thursday @ 2:15 p.m.

NORTHEAST DISTRICT— 7th Floor Boardroom 5 Jamie Porter, Director

Big Horn County Fair, MT Blaine County Fair Central Montana Fair Chouteau County Fair Daniels County Fair Dawson County Fair Dunn County Fair Eastern Montana Fair Fallon County Fair Great Northern Fair Lloydminster Ag. Ex. Marias Fair McKenzie County Fair Medicine Hat Exhibition MontanaFair NILE North Dakota State Fair Northeast Montana Fair Phillips County Fair Prairie County Fair R.I.D.E. Red River Valley Fair Richland County Fair Roosevelt County Fair Rosebud/Treasure Co. Fair Sheridan County Fair Wibaux County Fair

NORTHWEST DISTRICT—Kidd Island Bay Alexcia Jordan, Director

Beaverhead County Fair Benton Franklin Fair Big Sky Country State Fair Bonner County Fair Boundary County Fair Broadwater County Fair Central Washington ST Fair Grant County Fair Grays Harbor County Fair Kittitas County Fair Last Chance Stampede Latah County Fair Madison County Fair Mineral County Fair Nez Perce County Fair North Idaho State Fair Northwest Montana Fair Palouse Empire Fair Ravalli County Fair Sanders County Fair Spokane Co. Interstate Fair Stanwood Camano Community Fair Stateline Speedway Tri-County Fair Western Montana Fair

SOUTHEAST DISTRICT—Casco Bay Courtny Conkle, Director

Adams County Fair Albany County Fair Arapahoe County Fair Boulder County Fair Campbell County Fair Central States Fair Colorado State Fair Crook County Fair Deadwood Events Douglas County Fair Eagle County Fair & Rodeo El Paso County Fair Fremont County Fair Garfield County Fair Goshen County Fair Johnson County Fair Laramie County Fair Larimer County Fair Millard County Fair National Western Stock Show Nebraska State Fair Park County Fair Platte County Fair Sioux Empire Fair South Dakota State Fair Washakie County Fair Weld County Fair Wyoming State Fair

SOUTHWEST DISTRICT—North Cape Bay Jay Brower, Director & Lonna Breshears, Director-At-Large

Altamont Longhorn Days Bannock County Fair Bear Lake County Fair Butte County Fair Cache County Fair Caribou County Fair Clark County Fair Deschutes County Fair Duchesne County Fair Eastern Idaho State Fair Elmore County Fair Franklin County Fair Gem/Boise County Fair HWY 30 Music Fest Jerome County Fair Juab County Fair Klamath County Fair Lemhi County Fair Lincoln County Fair, ID Lincoln County Fair, ID Madison County Fair, ID Meridian Dairy Days Mesa County Fair Minidoka County Fair Oneida County Fair Payette County Fair Riverside County Fair & National Date Festival Routt County Fair Sevier County Fair Southern New Mexico State Fair & Rodeo Sublette County Fair Sweetwater County Fair Teton County Fair Tooele County Fair Uinta County Fair Uinta County Fair Uintah County Fair Utah State Fair Washington County Fair Western Idaho Fair Yamhill County Fair





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All the entries for the 2023 Summit Award Program are on display in the Bay 1 of the Conference Center as well as the list of winners. Stop by the Convention Office to pick up your awards & get your picture taken.





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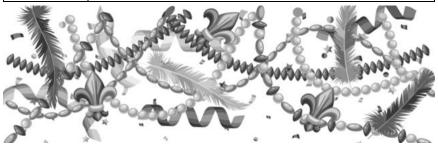
EMAIL: SALES@EVENTHUB.NET

ROOM #560

Schedule of Events

Wednesday, November 8

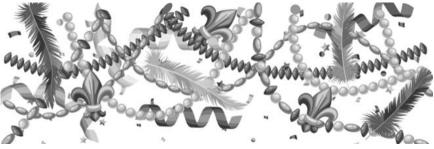
8 to 9	Rocky Mountain Young Professional General Business Meeting (Casco Bay)
9 to 6	Convention Registration Office Open (Beauty Bay)
11 to 12:30	IAFE Institute of Fair Management Course (Virtual) Competitive Exhibits—Jessie McLaughlin, Spokane Interstate Fair An entry-level overview of industry competitive exhibits programming. Partici- pants are provided basic planning strategies, implementation techniques and best practices. This is a for-credit course of the Institute of Fair Management. All attendees are welcome, even if not enrolled in the Institute. OPEN TO ALL REGISTERED DELEGATES (Kidd Island Bay)
12:30 to 2:00	RMAF Board Past President's Luncheon (7th Floor Board Room #6)
12:30 to 2:00	ATTENDEES—LUNCH ON YOUR OWN The restaurant in the hotel is open or there are several restaurant options within walking distance of the hotel.
2:00 to 2:45	WORKSHOPS Livestock Shows: Bridging the Gap—Part 1 (Kidd Island Bay) Dr. Lauren Christensen, DVM MS Focused presentation on the ever changing livestock show challenges and bridging the gaps to ensure the highest quality animal welfare, positive pro- motion of the meat industry and growth of tomorrow's leaders. Placer.ai: Tracking Economics Impact in Your Area (Casco Bay) Mike Bruckenthal, Placer.ai Grounds Security Cameras & Lighting (North Cape Bay) Bob Batista, Western Idaho Fair Discussion Group—come prepared to share.



Schedule of Events

Wednesday, November 8

3:00 to 3:45	WORKSHOPS Livestock Shows: Bridging the Gap—Part 2 (Kidd Island Bay) Dr. Lauren Christensen, DVM MS Focused presentation on the ever changing livestock show challenges and bridging the gaps to ensure the highest quality animal welfare, positive pro- motion of the meat industry and growth of tomorrow's leaders. Digital Marketing/ai in Marketing (Casco Bay) Mark O'Shea & Steve Richo, New Noise Media How can ai play into marketing & communications for your Fair. Small Fairs Sharing: (Under 30K Attendance) (North Cape Bay) Vanessa Adams, Nez Perce County Fair Discussion Group—come prepared to share.
4:15 to 5:00	Welcome New Attendees! (North Cape Bay) For first-time attendees to the convention, stop by for an over view of what you can expect to see & do at the convention
5:00 to 6:00	Rocky Mountain Young Professional Social (North Cape Bay) Open to all delegates 40 years & under. Come by & meet with other RMYP members. Talk about the fair industry & plan for the future.
6:00 to 7:15	MARDI GRAS THEME NIGHT PRESIDENT'S RECEPTION HONORING Alexcia Jordan (Conference Center Bays 1-6) Smoked Turkey & Baron of Ham Buffet Dinner Opening Ceremonies
7:15 to 8:30 8:30 to 11	SHOWCASING (see list of tonight's acts on page 18) Following Showcasing, visit the Service Member Rooms on the 4th & 5th Floors of the hotel & see what they have to offer your fair.



Showcasing—Conference Center

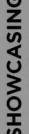
Wednesday, November 8—7:15 p.m.

Emcee: Jeff Martin

SHOWCASE ACT	REPRESENTED BY	
RagDolls Aerosmith Tribute	Winterset Concert Events Room #532	
Carla Ulbrich Comedy Musician	Leapfrog Entertainment Room #440	
"CRUSH" Bon Jovi Tribute	Liz Gregory Talent Room #455	
Sean Watson Magician	Mason Entertainment Room #572	
Sara Twister Acrobatic Archery	Capitol Int'l Productions Room #581	
VIDEO SHOWCASES		
Off Axis Stunt Show	Capitol Int'l Production Room #581	
Extreme Dog Stunt Show	Fusion Talent Group Room #531	
Splat Inflatables	Illusions Plus Room #443	
Following Showcasing until 11 p.m.	Visit Service Member Rooms on the 4th & 5th Floors of the hotel & see what they have to offer your fair.	



Stop By & Visit Us In Room #568





The Circus Science Spectacular! Edutainment



The Bubblers Roving Wonder & Amazement



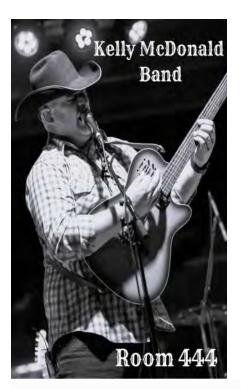


SEE US IN ROOM #481 at RMAF

Omnium Circus Ikons of Rock Hotel California The Mariachi Divas The Brothers Doobie Crawdaddio Fleetwood Mask **Twinkle Time Buckets N Boards** The String Revolution The Everly Set The Alley Cats **Royal Scam Heart by Heart** Phat Cat Swinger **Cirque Zuma Zuma** The Doo Wah Riders Professor Smart Piano Men **Jersey Girls** Forever Simon & Garfunkle All Creatures Barnyard Entertainment Jest in Time: Super Strolling Entertainment Family Fun Stage

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Schedule of Events

Thursday, November 9

7:30 a.m.	Convention Office Open (Beauty Bay)
8:15 to 9:30	WORKSHOPS Bridging the Generational Gap (Kidd Island Bay) Jeff Conroy, Conroy Leadership & Consulting Understanding folks from different generations is key to better communica- tion, more vital teamwork, and improving our services. So let's take some time to dive into what makes each generation tick.
	Youth for the Quality of Animals YQCA & Prepare 2 Response P2R (Casco Bay) Paul Kuber & Sarah Maki-Smith, WSU Dynamic Learner Engaged Online Training Programs Collectively Designed to Mitigate Risk Associated with Food Safety, Animal Welfare and Disease
	What Sponsors Want & What to Do About it (North Cape Bay) Lori Cox-Willert, Eight:18 Are you looking to increase sponsorship revenues? Do you wonder why some sponsors say they don't see how your event will be of any benefit to them? This class will give you insider tips on what companies look for in their investment strategies and what gets them to YES.
9:45	North Idaho State Fairgrounds BOARD THE BUSES (Front Entrance of the Hotel) Dress for the weather & board the buses for trip to the Kootenai County Fairgrounds for a tour, workshops, entertainment & lunch
10:15 to 11:30	WORKSHOPS (4 sessions with 1 rotation) Fairgrounds Walking Tour Dress for the weather Creative Exhibit Display on a Budget Check out ways to create beautiful new props on a budget & get creative together on how to use them best for exhibit displays. Customer VIP Experiences Get a glace at how it feels to be a VIP! See various ways, both indoor & outdoor, to create experiences for your VIPs. Dress for the weather. Arena Footing Come play in the dirt. Dress for the weather.
11:30 to noon	Entertainment: David Reed
Noon to 1:15	LUNCH Keynote Speaker "Chaos & Change: Become a Quick-Change Artist" Kit Welchlin

Schedule of Events

Thursday, November 9

1:30 to 2:00	RETURN TO THE HOTEL
2:15 TO 3:15	DISTRICT & SERVICE MEMBER MEETINGS Northeast (7th Floor Board Room 5) Jamie Porter Northwest (Kidd Island Bay) Alexcia Jordan Southeast (Casco Bay) Courtny Conkle Southwest (North Cape Bay) Jay Brower & Lonna Breashears Service Members (Shore) Pam Shultz & Marty Davis
3:15 to 3:45	IAFE Zone 7 Meeting (North Cape Bay) Brandon Bird, Zone 7 Director
3:30 to 6:00	Visit Service Member Room (4th & 5th Floors of the Hotel) Stop by the Service Member rooms & see what they have to offer your event!
6:00 to 6:30	Social Time & Strolling Showcases (Conference Center Lobby) <i>The Golden Firefighter:</i> Self Represented Room #472 <i>Strolling Magician Dan Paulus:</i> World Funniest Productions Room #438 <i>Rock N Roll Piano:</i> Fusion Talent Group Room #531
6:30 to 7:30	BLACK TIE: WEAR YOUR FINEST THEME DINNER (Plated) Chicken of th e Earth (Conference Center Bays 1-6) Presentation of the RMYP, Service Member, Fair Manager & Fair Person of the Year Awards
7:30 to 8:45	SHOWCASING (see list of tonight's acts on page 26)
8:45 to 11	Following Showcasing, visit the Service Member Rooms on the 4th & 5th Floors of the hotel & see what they have to offer your fair.

Showcasing

Thursday, November 9—7:30p.m.

Emcee: Michael Mezmer

SHOWCASE ACTS	REPRESENTED BY	
The Bad Larrys	Self Represented Room #554	
Caitlyn Ochsner	Source Management Group Room #558	
Lasting Impressions	Artists & Attractions Room #441	
Copper Mountain Band	Rocky Mountain Talent Room #564	
VIDEO SHOWCASES		
Mind Works!	IG Presents Room #566	
Puppy Pals	Capitol Int'l Productions Room #581	
The Magic Bean	Fusion Talent Group Room #531	
FOLLOWING SHOWCASES Until 11:00p.m.	VISIT SERVICE MEMBER ROOMS on the 4th & 5th Floors of the hotel & see what they have to offer your event!	







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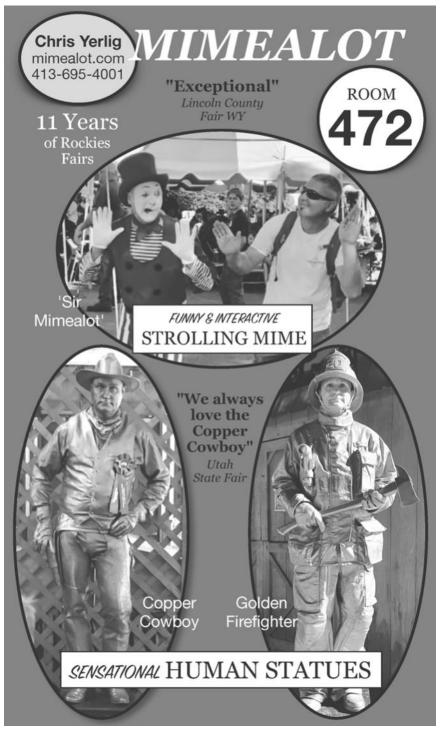
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Schedule of Events

Friday, November 10

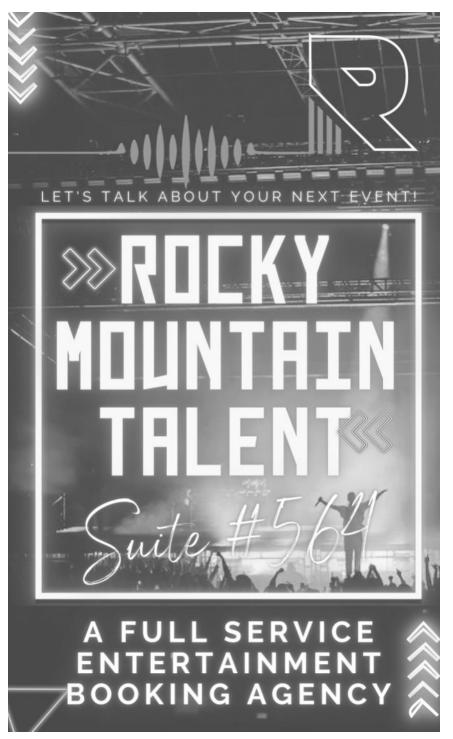
8:30 to 9:45	WORKSHOPS Stress, Time & Procrastination: Are you at Burnout? (Kidd Island Bay) Kit Welchlin Nearly half the nation's workers say job stress is destroying their mental & physi- cal health, and eroding productivity. Learn techniques to relieve stress and time management techniques. Fair Foundations: Fundraising & Grant Writing 101 (Casco Bay) Holly Ball, Washington ST Fair Foundation PRCA Rodeo: Updates/Trends (North Cape Bay) Dave Paul, Columbia River Circuit Director Discussion Group—come prepared to share.
9:00 to 11:30	RMAF Board of Directors Meeting (7th Floor Board Room #6)
9:30 to 10:15	Refreshment Break—(Conference Center Lobby)
10:00 to 11:15	WORKSHOPS Inspiration for Commercial Exhibits (Kidd Island Bay) Jeffrey Thornberry, Pristine Systems, Inc. We are deep in a generational shift in buying habits, one that has left many of our events finding it increasingly difficult to fill their Commercial Exhibits Spaces. This is more than just post pandemic shock, it's part of a long-term trend that will eventually force fair organizations to rethink how they manage shopping programs. From Dirt to Dollars: Making your Arena Revenue Generating (Casco Bay) Jim McKiernan, Grant County Fair Stock Sale and Processing (North Cape Bay) Mike McLean, McLean Cattle Company Discussion Group—come prepared to share.
11:30 to 12	Strolling Showcase Acts (Conference Center Lobby) Musician David Reed Self Represented Room #431 Sir Mimelot Self Represented Room #472
12 Noon	LUNCH (Plated) Turkey Croissant Club Veteran's Day Remembrance Presentation of the Hall of Fame Award (Conference Center Bays 1-6)

Showcasing

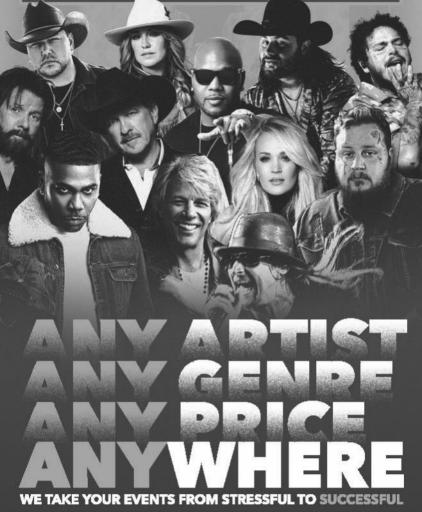
Friday, November 10—12:45 p.m.

Emcee: Keith Raymond

Circus Science Spectacular	G. L. Berg Entertainment Room #568
WildWind	Self Represented Room #552
Peter Irish Foot Juggler	Leapfrog Entertainment Room #440
Jared Rogerson	Liz Gregory Talent Room #455
Intro to Saffire	Saffire Room #470
Jeff Martin Hypnotist	Sleightly Amazing, Seriously Funny Entertainment Room #446
The Bubbler	G. L. Berg Entertainment Room #568









NASHVILLE

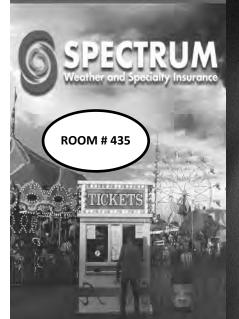








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Schedule of Events

Friday, November 10

2:15 to 3:30	WORKSHOPS Passing the Reins (Kidd Island Bay) Marla Calico, IAFE This session address the challenges of succession planning of a manger/CEO as well as for board member/director transitions. Disaster/Emergency Management Game (Casco Bay) Courtny Conkle, Wyoming State Fair Building Health Partnerships with Your Food Vendors (North Cape Bay) Lonna Breshears, Western Idaho Fair & Kelly Barr, NICA	
	Discussion Group—come prepared to share.	
3:30 to 6:00	VISIT SERVICE MEMBER ROOMS (4th & 5th Floors) Stop by the Service Member rooms & see what they have to offer your event!	
6:00 to 6:30	SOCIAL TIME & STROLLING SHOWCASES (Conference Center Lobby) Magician Dan Paulus Represented by World's Funniest Productions Room #438 Rock N Roll Piano Represented by Fusion Talent Group Room #532	
A A A A A A A A A A A A A A A A A A A		
6:30 to 7:30	SPORTS OR FAIR SWAG THEMED Wear your favorite sports team attire of Fair Swag DINNER (Plated) Top Sirloin Steak (Conference Center Bays 1-6) Live Auction & Silent Auction concludes Passing of the Gavel Ceremony	

Showcasing

Friday, November 10-7:30 p.m.

Emcee: Marty Davis

SHOWCASE ACTS	REPRESENTED BY		
Joe Gandelman Comedy Ventriloquist	Self Represented Room #436		
Western Front Band	Good Music Management Room #550		
Major League Circus Show	Equilibrium Circus Room #466		
Eli Alger & The Faster Horses	Artists & Attractions Room #441		
VIDEO SHOWCASES			
Kids Pedal Power Tractors	Fusion Talent Group Room #531		
All Creatures Barnyard	Harmony Artists Room #481		
Play with Gravity	Self Represented Room #462		
Following Showcasing Until 11:00 p.m.	Visit Service Member Rooms & see what they have to offer your fair.		



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PRODUCTION



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> Kimberly Jacobsen, Oregon State Fair Spokesperson

"The show was Spectacular! We can't wait to have them back."

Bob Batista, Director CFE Western Idaho Fair "Thrilling illusions and mind-bending magic! This duo appeals to every age in the audience."

Jessie Mclaughlin CFE Fair Coordinator Spokane Interstate Fair

> "Amazing! Fantastic! Impressive!"

Bryan K. Schulz CFE Kansas State Fair



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THANK YOU FOR ATTENDING!

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Notes

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