

# Insurance Audit: What You Need to Know

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A DIVISION OF HAAS & WILKERSON INSURANCE

## **Topics**

- Risk Management Process
- Hazard/Risk Identification
- Ways to Handle Risks
- Insurance Audits & Inspections
- Loss Control



Risk management should: Create value -the gain should exceed the pain Be an integral part of organizational processes Be part of decision making process Address uncertainty and assumptions Be based on the best available information Be tailorable Take human factors into account Be dynamic and responsive to change Be continually or periodically re-assessed



## Assess the Risk

- Different types of risk:
  - **Economic** 
    - >Loss of assets or earning potential
  - ➤ Non-economic
    - Loss of Reputation-Loss of Opportunity
  - ➤ Pure Risk
    - Threat of a loss without an opportunity for gain.
  - ➤ Speculative
    - Offers the chance of gain or loss.



## Evaluate the Risk

### Controllable Risk

Example: Al Rodeo installs and maintains new arena panels and gates.

#### Uncontrollable Risk

Example: Riding along a highway with other speeding automobiles.

### Insurable Risk

Example: An rodeo purchased insurance to cover it liability.



## Ways to Manage Risks

- Accept perhaps the risk has low impact and low probability, or the cost to mitigate may be too high. One option is to just accept it and monitor the risk.
- Transfer Transferring a risk is quite common through insurance and contracts, issuing a contract to a supplier is essentially transferring some of the risk to the supplier, especially in a fixed price contract.
- **Reduce** Do something to reduce the impact of the risk, we mitigated the risk patron being struck by service carts by making a back ally to our vendors what restricts pedestrian foot traffic.
- Avoid Perhaps the risk is too great, cannot be transferred or the
  cost of mitigation it too high. You may choose to avoid the risk,
  either by changing or removing certain scope items or changing the
  approach.



Auditing
Inspection
3 rd Party review

### Auditing

- -Operational Review- Looking at the management controls and commitment
- Dealing with risk presented by
  - -Patron demographics
  - -Alcohol
  - -Volunteer Training
  - -Background checks of staff
  - -Emergency management
  - -Contingency planning

- Inspection
- Dealing with physical premises
  - -Spectator Protection/Stock Segregation
  - -Walking & Working Surfaces
  - -Ground Preparation
  - -Maintenance Program
  - -Hazardous Substances/Dangerous Goods
  - -Fuel storage
  - -Water/waste water
  - Parking and vehicle safety

- 3rd Party- Local & State Authority
  - Evacuation plans
  - Life Safety Issues
  - Fire prevention plan
  - Food handling safety
  - Pathogen Exposure Control
  - Interaction with law enforcement agencies
  - Traffic Control

## Insurance Audit/Inspection

### Can you answer these Questions?

- **Description of Operation -**The how what why and when.
- **Property- Buildings & Grounds**
- Building Construction type and protection
- Interior and exterior condition
- Utilities/ Electrical / Gas
- •Fire Protection
- Cooking Equipment

#### **General Liability**

- Management Involvement
- Loss History- Prevention of reoccurrence
- ·Slip trips and fall exposure
- Incident reporting
- Daily Inspections Corrections and documentation
- Certificates of insurance

- Sales /Consumption of Alcohol-Training/Limits
- Vendors & Concessioners- Control and supervision
- Fireworks/Pyro
- Dangerous /Hazardous activity
- Parades-When / Where / Control
- Performer Behavior/Event Controversy
- Use of Animals- Rodeo- Livestock Petting Zoo
- Life Safety and Crowd control
- Crime- Entry Control- Investigation/Notification
- Security- Staff & Hired
- Parking Lot- Access and Control
- Medical Emergency
- Signage- directional/warning/multilingual
- Golf cart/ Service cart usage
- Trams & Shuttles



# Questions?

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