#### **Support the Livestock Program!**

We appreciate your interest! The cost of a 4-H or FFA animal project is higher than that of a commercial stockman because of the individual attention given to that animal's development. This special attention deserves a premium price, above the market price. The "break even" cost will allow the exhibitors to earn a profit margin that can be reinvested into next year's project or put away for college.

#### **Custom versus Resale**

All animals will be sold by the head (Based on 2019 average prices)

<b>Steer</b> (1350 lb steer = approx. 500 lb packaged	meat)
1350 pounds	\$4000.00
Approximate Processing Charge	+\$800.00
Approximate Total Custom Charge	\$4800.00
Approximate Resale Credit if sold resale	\$1350.00
Balance owed if resale (did not receive meat) (1350 lbs x \$1.00/lb resale value)	\$2650.00

<b>Lamb</b> (140 lb lamb = approx. 70 lb packaged r	neat)
140 pounds	\$900.00
Approximate Processing Charge	+\$120.00
Approximate Total Custom Charge	\$1020.00
Approximate Resale Credit if sold resale	\$112.00
Balance owed if resale (did not receive meat) . (140 lbs x \$0.80/lb resale value)	\$788.00

Goat (105 lb goat = approx. 50 lb packaged mea	t)
105 pounds	\$800.00
Approximate Processing Charge	+\$110.00
Approximate Total Custom Charge	\$910.00
Approximate Resale Credit if sold resale	\$283.00
Balance owed if resale (did not receive meat) (105 lbs x \$2.70/lb resale value)	\$517.00

Hog (230 lb hog = approx. 140 lb packaged me	eat)
230 pounds	\$900.00
Approximate Processing Charge	+\$250.00
Approximate Total Custom Charge	\$1150.00
Approximate Resale Credit if sold resale	\$57.50
Balance owed if resale (did not receive meat) (230 lbs x \$0.25/lb resale value)	\$842.50

Above figures are examples only!

Exhibitor's Financial Botton	n Line,	Costs per	Animal
	Hog	Lamb/Goat	Steer
Project Animal	\$400	\$425	\$2000
Feed	\$250	\$150	\$1850
Miscellaneous Cost	\$50	\$50	\$50
Exhibitor's Total Project Cost		\$625	\$3900
Break Even price per pound	\$2.68	\$3.93	\$2.04
Based on an average weight of 2	30 lbs.	140 lbs.	1350 lbs.

#### **How to Participate**

- Buyer Registration opens at 8:00 a.m.
- If you would like Sacramento County Fair to bid for you, you can fill out this form to purchase by proxy. Completed proxy form can be returned by mail, emailed to imason@ sacfair.com, or faxed to 916-263-2973. Must be received by May 12th. If you need assistance, please call.
- All animals will be sold by the head.
- THIS IS A CASH ONLY SALE! We accept cash, checks & credit cards. All purchases and add-on contributions (\$50 minimum) must be paid for at the time of purchase.
- THIS IS A TERMINAL SALE. No live animal can be purchased.

#### Minimum bids:

**Goats** \$700

**Sheep** \$700 **Steers** \$2000 **Pias** \$800 Small Animals & Eggs \$100 **Add-ons** \$50

Resale: The animal will be automatically resold for you at the current market price. You will not take possession of the animal or receive any meat. You are responsible only for paying the difference between your bid and the resale price. Rabbits are sold resale only. The resale price will be calculated using the weight of each animal.

**Custom:** The animal will be processed for you by the butcher (cut & wrap facility) of your choice, after which you will take possession of the meat.

- KOUNTRY MEATS: 9631 Sandage Ave., Elk Grove, CA 95624, (916) 685-5431
- THE MEAT SHOP: 12650 Kennedy Flat Road, Jackson, CA 95642 (209) 268-8726
- AUSTIN MEATS: 126 S. Walnut, Ripon, CA 95366 (209) 599-4988
- **T-BONES CUSTOM**: 13284 Robles Dr., Auburn, CA 95602 (209) 269-1507
- ROSEVILLE MEATS: 700 Atlantic St., Roseville, CA 95678 (916) 702-2705

### **Proxy Purchase Form**

The Sacramento County Fair will purchase for you

The below information is **ONLY NECESSARY** if you want the Sacramento County Fair to purchase for you. Buyer pre-registration form on reverse must be filled out in addition to the information below.

What would you like to purchase? Check all that apply...

Lamb	Hog	_ Beef	Goat _	Eggs	
Turkeys	Chickens _	Rabbit	*		
*Turkeys, Chic	kens and Rab	bits are for	resale on	ly	
How would you	like your pur	chase proc	essed?		
Custom (I	receive meat)	Resa	ale (do not	receive mea	t)
If custom, pleas	se select a Cut	& Wrap Sh	op to proce	ess your orde	r:
Kountry N	<b>leats</b> , Elk Grov	/e (no shee	p or goats)	)	
Meat Sho	<b>p</b> , Jackson				
Austin Me	ats, Ripon				
T-Bones (	<b>Custom</b> , Aubur	'n			
Roseville	<b>Meats</b> , Rosev	ille			
How much wou	ld you like to	pay?			
Starting bids:	-		ep \$700;	Pigs \$80	0
Goats \$700; S			•	•	
\$					
\$	•	and/or •			
Ψ	nat rate continuit	10115/auu-0115	(IIIII. \$30) at	iueu io	_
Showman's First and I	ast Name and FFA Cha	pter or 4-H Club (	If name is not list	ed we will purchase)	_
Pay by Credit C	ard (optional)	)			
Cardholder's nam	ne/address must	match billing	g name/addi	ess on reverse	9
Visa	_ Master Card	d An	1. Ex	_ Discover	
Number					_
Expiration Date					
Signature					
					_

New Pre-Registered Buyers: Mail in your completed Buyer Pre-Registration form to the address below by May 12th or scan and email completed form to jmason@sacfair.com or fax to 916-263-2973.

Proxy Buyers: Mail in your completed Proxy Purchase Form and Pre-Registration Form (both sides of this) to the address below by May 12th or scan and email completed form to imason@ sacfair.com or fax to 916-263-2973.

For further information call (916) 263-2975

Sacramento County Fair • 1600 Exposition Blvd., Sacramento, CA 95815

# **Buyer Pre-Registration/Add-Ons**

Please print or type clearly! Terminal Sale Only!

To pre-register as a buyer, please fill out information below and return to Sacramento County Fair either by mail, email to jmason@ sacfair.com or fax to 916-263-2973. Form must be received by May 12th. If you are unable to attend the auction and wish to buy by proxy, please fill out both sides of this form! NOTE: All buyers will be required to provide a copy of a valid driver's license prior to purchase.

□ New	Buyer		Returning	Buyer		Add-On
Buyer's / Con	npany Name (Ple	ease print or t	ype clearly!) If s	plitting a carc	ass, both nam	es
Contact Perso	on, if Company F	Purchase				
Buyer's Addre	988					
City, State an	d Zip					
Buyer's Phon	e					
Buyer's Email	I (must include t	o receive buy	er instructions)			
Austin In bidding the paym	Meats  on an anirent of the arcompany.	T-Bones ( mal and aα nimal eve	one): ☐ Kou Custom ☐ ccepting the n if I am act sale, you wi	Roseville bid I will ting as an	e Meats be respor agent for	isible for another
Add-On Recip	pient Name and	4-H or FFA Cl	ub			
Specie of Ani	mal			Recipi	ent's Phone	
			only, no mea		ole to sell.	
Add-On a	amount \$ _		(\$50 m	in.)		
Payment	Form:	_ Check E	nclosed	Visa	Mas	ter Card
Number .						
Expiration	n Date	_/	_ Seci	urity Cod	e	_
Signature of I	Buyer			Date		
Printed Name	of Buyer					





## The many uses for your purchase

**Resell The Animal** • Receive the best possible benefit of a tax deduction for price paid above market value.

For Individuals • Put the quality wrapped meat in your freezer to enjoy year-round.

For Businesses • Present packaged meat to your customers, host a BBQ for employees, etc...

For Service Clubs • Host a BBQ, donate the meat, or auction off to boost the club's treasury.

#### **Resell The Animal for Sacramento County Ag Foundation**

 Receive a tax deduction by donating the purchase of the animal to Sacramento

County Fair Foundation, a 501(c)3 charitable foundation working hard to sustain the future of the Sacramento County Fair.

FREE
PARKING
on Auction Day:
Gate 12 off of
Ethan Way



May 28, 2023 at 10:00 a.m.







Can't attend in person?

Let Sacramento County Fair buy for you!

FILL OUT THIS FORM TODAY!

