## Support the Livestock Program!

We appreciate your interest! The cost of a 4-H or FFA animal project is higher than that of a commercial stockman because of the individual attention given to that animal's development. This special attention deserves a premium price, above the market price. The "break even" cost will allow the exhibitors to earn a profit margin that can be reinvested into next year's project or put away for college.

#### Custom versus Resale All animals will be sold by the head

(Based on 2019 average prices)	
Steer (1350 lb steer = approx. 500 lb packaged	d meat)
1350 pounds	\$3000.00
Approximate Processing Charge	+\$800.00
Approximate Total Custom Charge	\$3800.00
Approximate Resale Credit if sold resale	\$1350.00
Balance owed if resale (did not receive meat) . (1350 lbs x \$1.00/lb resale value)	\$1650.00

**Lamb** (140 lb lamb = approx. 70 lb packaged meat)

140 pounds	\$900.00
Approximate Processing Charge	+\$120.00
Approximate Total Custom Charge	\$1020.00
Approximate Resale Credit if sold resale	\$112.00
Balance owed if resale (did not receive meat) . (140 lbs x \$0.80/lb resale value)	\$908.00

Goat (105 lb goat = approx. 50 lb packaged meat)

105 pounds	\$800.00
Approximate Processing Charge	+\$110.00
Approximate Total Custom Charge	\$910.00
Approximate Resale Credit if sold resale	\$283.00
Balance owed if resale (did not receive meat).	\$627.00
(105 lbs x \$2.70/lb resale value)	

#### **Hog** (230 lb hog = approx. 140 lb packaged meat)

230 pounds	\$900.00
Approximate Processing Charge	+\$250.00
Approximate Total Custom Charge	\$1150.00
Approximate Resale Credit if sold resale	\$57.00
Balance owed if resale (did not receive meat)	\$1093.00
(230 lbs x \$0.25/lb resale value)	
Above figures are examples only!	

Exhibitor's Financial Bottom Line/Costs per Animai			
	Hog	Lamb/Goat	Steer
Project Animal	. \$400	\$500	\$2000
Feed	\$250	\$150	\$1100
Miscellaneous Cost	\$50	\$50	\$100
Exhibitor's Total Project Cost	\$700	\$700	\$3200
Break Even price per pound	\$3.04	\$5.00	\$2.37
Based on an average weight of 23	l0 lbs.	140 lbs.	1350 lbs.

Exhibitor's Einspeigl Bottom Line/Caste ner Animy

### How to Participate

• You may pre-register online or onsite prior to the auction at www.sacfair.com. If you are already registered, confirm that your information is correct with a current email and cell phone.

• Buyer Registration opens at 8:00 a.m.

 If you would like Sacramento County Fair to bid for you, you can fill out this form to purchase by proxy. Completed proxy form can be returned by mail, emailed to sacfairentries@sacfair.com, or faxed to 916-263-2973. Must be received by May 13th. If you need assistance, please call.

• All animals will be sold by the head.

• THIS IS A CASH ONLY SALE! We accept cash, checks & credit cards. All purchases and add-on contributions (\$50 minimum) must be paid for at the time of purchase. Add-ons will remain open until June 4th.

• THIS IS A TERMINAL SALE. No live animal can be purchased.

• VIRTUALLY: <u>Add-on only for the sale</u>. Go to www.sacfair. com for the online buyer registration link. If you are already registered, confirm that your information is correct with a current email and cell phone.

Minimum bids:		
Steers \$1800	Sheep \$700	Goats \$700
<b>Pigs</b> \$800	Small Animals & Add-ons \$50	<b>&amp; Eggs</b> \$100

**Resale:** The animal will be automatically resold for you at the current market price. You will not take possession of the animal or receive any meat. You are responsible only for paying the difference between your bid and the resale price. The resale price will be calculated using the weight of each animal. Rabbits are sold resale only.

Chickens are available for resale or custom. Custom chickens include cut & wrap. Turkeys are available for Resale or Custom. Custom turkeys will be smoked. Following cut & wrap, turkeys and chickens will be ready for pickup at a centralized location. All chickens and turkeys must be picked up immediately due to limited space. If not picked up within one day, the bird will be donated to a food bank.

Custom: The animal will be processed for you by the butcher (cut & wrap facility) of your choice, after which you will take possession of the meat.

- KOUNTRY MEATS: 9631 Sandage Ave., Elk Grove, CA 95624 (916) 685-5431
- THE MEAT SHOP: 12650 Kennedy Flat Road, Jackson, CA 95642 (209) 268-8726 (limited quantities)
- MAD BUTCHER MEAT CO: 6480 Florin Perkins Rd, Sacramento, CA (916) 383-4943 (sheep and goats only)
- AUSTIN MEATS: 126 S. Walnut Ave, Ripon, CA 95366 (209) 599-4988 (limited quantities)
- T-BONES CUSTOM MEAT SHOP: 13284 Robles Dr, Auburn, CA 95602 (530) 269-1507 (limited quantities)
- ROSEVILLE MEATS: 700 Atlantic St, Roseville, CA 95678 (916) 702-2705 (limited quantities)

# **Proxy Purchase Form**

The Sacramento County Fair will purchase for you

The below information is <u>ONLY NECESSARY</u> if you want the Sacramento County Fair to purchase for you. Buyer pre-registration form on reverse must be filled out in addition to the information below.

What would you like to purchase? Check all that apply...



\_\_\_\_Turkeys \_\_\_\_\_Chickens \_\_\_\_\_ Rabbit\*

Turkeys & Chickens are available for resale or custom. Custom Turkeys are smoked, Custom Chickens are not. \*Rabbits are for resale only

#### How would you like your purchase processed?

- \_\_\_\_\_ Custom (receive meat) \_\_\_\_\_ Resale (do not receive meat)
- \_\_\_\_ Custom Smoked Turkey \_\_\_\_ Custom Chicken

If custom, please note your first, second and third choice of Cut & Wrap shop to process your order.:

- \_\_\_ Kountry Meats, Elk Grove
- \_\_\_\_\_ The Meat Shop, Jackson (limited quantities)
- \_\_\_\_\_ Mad Butcher Meat Co., Sacramento (sheep & goats only)
- \_\_\_\_\_ Austin Meats, Ripon (limited quantities)
- \_\_\_\_\_ T-Bones Custom Meat Shop, Auburn (limited quantities)
- \_\_\_\_ Roseville Meats, Roseville (limited quantities)
- How much would you like to pay?

\$ \_\_\_\_\_ per head, not to exceed \$ \_\_\_\_\_ total

Showman's First and	Last Name and FFA Chapter	or 4-H Club (If name is not	listed we will purchase)
	Card (optional) me/address must ma	tch hilling name/ar	ldress on reverse
	Master Card	-	
Number			
Expiration Date	e /	Security Code	·
Signature			
N	and the second		

**New Pre-Registered Buyers:** Mail in your completed Buyer Pre-Registration form to the address below by May 13th or scan and email completed form to sacfairentries@sacfair.com or fax to 916-263-2973.

**Proxy Buyers:** Mail in your completed Proxy Purchase Form and Pre-Registration Form (<u>both sides of this</u>) to the address below by May 13th or scan and email completed form to sacfairentries@sacfair.com or fax to 916-263-2973.

#### For further information call (916) 263-2975 Sacramento County Fair • 1600 Exposition Blvd., Sacramento, CA 95815

### **Buyer Pre-Registration/Add-Ons**

Please print or type clearly! Terminal Sale Only!

To pre-register as a buyer, please fill out information below and return to Sacramento County Fair either by mail or email to sacfairentries@sacfair.com or fax to 916-263-2973. Form must be received by May 13th. If you are unable to attend the auction and wish to buy by proxy, please fill out both sides of this form! NOTE: All buyers will be required to provide a copy of a valid driver's license prior to purchase.

□ New Buyer Returning Buyer Add-On

Buyer's/Company Name (Please print or type clearly!)

Contact Person, if Company Purchase

Buyer's Address

City, State and Zip

Buver's Phone

Buyer's Email (must include to receive buyer instructions)

In bidding on an animal and accepting the bid I will be responsible for the payment of the animal even if I am acting as an agent for another person or company. Prior to sale, you will need to input credit card information.

Specie of Animal	Recipient's Phone			
* An add-on is price support only, no meat. * Add-Ons will only be provided if exhibitor is eligible to sell.				
Add-On amount \$ (\$50 min.)				
Payment Form:	Check E	nclosed	Visa	Master Car
Number				
Expiration Date	/	_ Sec	curity Code	
Signature of Buyer			Date	

Printed Name of Buver





### The many uses for your purchase:

Resell The Animal • Receive the best possible benefit of a tax deduction for price paid above market value.

For Individuals • Put the quality wrapped meat in your freezer to enjoy year-round.

For Businesses • Present packaged meat to your customers, host a BBQ for employees, etc...

For Service Clubs • Host a BBQ, donate the meat, or auction off to boost the club's treasury.





Fair Open Memorial Day Weekend! Thursday, May 26<sup>st</sup> - Monday, May 30<sup>th</sup>



# **Sacramento County Fair Junior Livestock Auction** Sunday, May 29, 2022 at 10am





Can't attend in person? Let Sacramento County Fair buy for you! FILL OUT THIS FORM TODAY!

