

## Minutes

2<sup>nd</sup> District Agricultural Association

### *Board Meeting*

August 19, 2015 – 8:00 a.m.

San Joaquin County Fairgrounds

Administration Building

1658 S. Airport Way, Stockton, Ca

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#### **NOTES:**

- \* Persons wishing to participate during the public meeting may participate either during the “PUBLIC COMMENT” portion or during any other item on the agenda. PUBLIC COMMENT is reserved for items that are not listed on the agenda. Please be informed that public participation under PUBLIC COMMENT will be limited to five minutes per speaker; and in accordance with state law, the Board will not comment or otherwise consider such PUBLIC COMMENT item for business until and unless such item is properly agendized at a future meeting. Please also be informed that in addition to PUBLIC Comment, the public is invited to participate and comment on each item on the agenda at the time the particular item is considered by the Board.
  - \* Persons with disabilities who may require accommodations to attend the meeting are requested to contact the General Manager’s office at (209) 466-5041.
  - \* 2<sup>nd</sup> DAA agendas and minutes can also be accessed on the web at:  
[www.sanjoaquinfair.com](http://www.sanjoaquinfair.com)
  - \* Questions regarding items should be directed to the General Manager’s office at (209) 466-5041.
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Chairman Joe Valente called the meeting to order at 8:02 a.m.

#### **Roll Call –**

**Directors Present:** Joe Valente, Nikki Linnerman, Daniel Meza, Ger Vang, Gina Valadez, Joe Bacchetti, and Chris Flaherty

**Directors Absent:** Sam Fant and David Cultrera

#### **Others in Attendance**

Krista McCoon, Sarah Watkins, Blake Tatum, Andrew Tabacco, Diana Muller, Kelly Olds

#### **Consent Calendar-**

Director Linnerman moved to approve the consent calendar. Director Vang seconded the motion. Motion passed.

- A. Minutes – 7/15
- B. Interim Agreements
- C. Bills Paid: July

Any of the following agenda items are subject to discussion and the Board of Directors may take action by motion or resolution.

**Old Business:**

1. Asparagus Festival 2016
  - a. Negotiations with Tony have been happening, we are currently waiting for him to review and sign the contract
  - b. Kelly and Joe met with Tony to discuss the contract
  - c. Director Flaherty moved to give Joe Valente and another board member the authority to negotiate the contract regarding the asparagus festival. Director Linnerman seconded the motion. Motion passed.
2. Horse Racing Operations Update
  - a. Krista provided a description of the marketing efforts that are going on from box seats to craft beer festival
3. Required audits and review with CDFR
  - a. A company has been contacted to see what they can do regarding these audits/review
4. Bingo at winners
  - a. CHRB has no problem with the bingo going in at Winners, NOTWINC officially also gave the green light.
  - b. Lights are being hung and a final materials list is being developed. NCCT is doing all of the work.
  - c. It will be October/November before bingo can operate.
5. 2016 and future AgFest contracts and or agreements
  - a. We will work with AgFest to try and get a proposal for next meeting
6. Fairground parking for events and sub leasing of parking lot
  - a. We may adopt something in our policy regarding parking procedures
7. Consideration of changes or addition to 2nd District Agricultural Association general

policy

- a. Joe Bacchetti moved to accept the changes to the general policy as set forth by the finance committee. It was seconded by Chris Flaherty, motion passed.
8. Update on construction partnership for improvements at Fairgrounds
    - a. Fencing by the race track is being worked on, the taco shack is also being repaired
    - b. Future projects include redoing the swine barn asphalt, livestock bathroom, ticket booths, painting building 4, repairs to building 6, etc.

### **New Business:**

1. Sonia's Qualification to Office Technician
  - a. Sonia has been working out of class, but there is no way to do the work without her
  - b. Director Flaherty moved that Sonia be moved to classification of Office Technician, which would increase her pay rate. Director Bacchetti seconded the motion. Motion passed. Nikki Linnerman abstained from the vote.
2. Paving of the parking lot by SCCA
  - a. SCCA, Sports Car Club of America, which currently rents out parking lot, proposed that the SSCCA pave the parking lot area for their auto cross events
  - b. The fine details regarding which areas will be paved is still being discussed, it may be that the arena needs moved
  - c. The group has reached out to local paving company to see what it would cost, which at this point is 1.2 million
  - d. It was suggested to move the track to the infield of the horse track opposed to the front parking lots.
  - e. Anthony will go back to the drawing board and determine a plan with Kelly
  - f. The revenue sharing is what is to be determined as well as developing a calendar
  - g. By consent Kelly will move forward in creating a plan for development and a business plan with SCCA.
3. Crab Feed
  - a. Kelly discussed the idea for a crab feed fundraiser on February 20, 2016.
  - b. Gina moved that Kelly and chairperson Judy Rodriguez move forward in developing a plan for hosting a crab feed. Joe Bacchetti seconded the motion. Motion passed.
4. Tower Lease Proposal
  - a. A new proposal for a tower lease has been sent in for \$92,000.
  - b. The board directed Kelly to go back and see how much more he can negotiate

## **Committee Reports –**

### **A. Finance**

- a. Kelly sat in for Dave to discussed the balance sheet and highlighted positive swings for June and July
- b. Winners is making more money with 24% increase in the handle at Stockton
- c. July was originally projected to be negative, but we ended with over \$40K, demonstrating a positive swing

### **B. Marketing**

- a. Did not meet

### **C. Horse Racing**

- a. There was a conference call last Friday
- b. Tony is working on completing the rail installation
- c. A contract with ambulance company is in place, Avery-Weigh Tronix have been contacted and other things such as laundry have been worked on
- d. The fire marshal must approve our permit request

## **President's Report –**

- A. A proposal has been submitted to the planning commission and board of supervisors to make Mexican horse racing ok in rural areas. The Farm Bureau's positions if that the site for this activity is at the fairgrounds.
- B. Joe asked for consent from the board to write a letter to the planning commission and supervisors demonstrating that this space is usable
- C. There is state funding available for some of the fairgrounds for public healthy and safety. Sarah updated us on where we stand regarding these funds.
- D. He urged the group to try and see if we can do a fair in 2017

## **CEO's Report –**

- A. We received a paint donation for building 4, which will happen after racing
- B. Kelly discussed some of the process that we go through day to day regarding contracts and renting

## **Correspondence –**

## **Public Comment –**

## **Adjournment –**

Director Linnerman moved to adjourn the motion at 9:50, which was seconded by Director Vang. Motion passed.