



**37TH DISTRICT AGRICULTURAL ASSOCIATION
SANTA MARIA FAIRPARK
BOARD OF DIRECTORS MEETING
July 11, 2023
AT 3:30 PM**

**Board Delegated of Directors:
Cheryl McGray, President
Kevin Merrill, First Vice President
Brenda Estrada, Second Vice President,
Randy Jones, Todd Ventura, Aly Guerra**

Zoom: <https://us06web.zoom.us/j/81819089862?pwd=ZjI3dVFncTFHZEpmMjVOR3RtMWtVZz09>

Password: 015461

1220 N St, Sacramento, CA 95814

The 37th DAA Board of Directors meeting will be held in the Board Room, Santa Maria Fairpark, 937 South Thornburg, Santa Maria, California, to consider the following agenda. You may also access this agenda at www.santamariafairpark.com under Board/Committee Agendas.

Those persons wishing to attend the meeting and who may require special accommodations, pursuant to the provisions of the American with Disabilities Act are required to contact the office of the Chief Executive Officer, (805)925-8824 ext. 106, at least five working days prior to the meeting to ensure the proper arrangements can be made. This agenda required by the Bagley-Keene Open Meeting Act.

I. ROLL CALL

II. PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA

Please sign in prior to the start of the meeting and identify which item(s) you would like to address. Speakers are limited to three minutes each. Public comment is only allowed on issues NOT on the current Agenda, and no debate by the Board shall be permitted on such public comments. No action will be taken on such comment at this time, as law requires formal public notice prior to any action on a docket item. Comments will be accepted on Agenda items during the meeting.

III. CLOSED SESSION

(Adjourn into Closed Session) The Board is Authorized to meet in Closed Session for considering:

1. Pending Litigation ((§ 11126(e))

IV. ACTION ITEMS

A. CONSENT CALENDAR

The items on the Consent Calendar will be enacted in accordance with the recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.

1. Minutes of the Delegated Authority Committee Meeting for: June 15th, 2023.
2. Minutes of the Board Meeting for: June 15th, 2023.
3. Minutes for Special Board Meeting: June 22nd, 2023.
4. Minutes for Special Board Meeting: June 26th, 2023.

B. COMMITTEE REPORTS

1. Executive Committee
2. Finance Committee
 - a. Review financial Statements for May 2023
 - b. 2022 JLA Outstanding Buyer
 - c. 2022 STOP Report
4. Livestock Committee
5. Infrastructure Committee / Relocation

C. STANDARD AGREEMENTS

1. Discuss any pending Standard Agreement, Rental Agreements, Sponsorship & Judges Agreements 2023
 - a. Judging Agreements
 - i. JA 23-13 Colton Callaway Beef Barn Steward \$1,300
 - ii. JA 23-17 Liz Braken Sheep, Goat, DNA & Drug Testing Veterinarian \$2,200
 - iii. JA 23-19 Riley Ritchie Floating Barn Steward \$600
 - iv. JA 23-21 Gail DeGough Pygmy Goat Judge \$300
 - v. JA 23-22 Misty Polaski Rabbit and Cavie Judge \$400
 - vi. JA 23-23 Terry Reeder PHI Poultry Inspector \$250
 - vii. JA 23-26 Lauralee Erbe Rabbit and Cavy Showmanship Judge \$400
 - viii. JA 23-28 Bianca Metallo Ag Hort Assistant \$599
 - ix. JA 23-33 Abrienne Benzon Fine/Home Arts Assistant \$599
 - b. Standard Agreements
 - i. SA 23-08 Steve's Fun Balloons \$4,000
 - ii. SA 23-20 Tyzen- Master Hypnotist \$8,000
 - iii. SA 23-28 Rafael Sanchez-Mestizo \$2,200
 - iv. SA 23-39 Marborg Industries \$290
 - v. SA 23-40 Api-Atlas Performance Industries, Inc \$14,200
 - vi. SA 23-41 721 Industries \$11,970
 - vii. SA 23-43 Mason Entertainment LLC \$16,500
 - viii. SA 23-44 Plemmon's Catering \$6,518.06
 - ix. SA 23-47 Anthony Hernandez/ Anthony the Magic and Dawn
 - x. SA 23-48 Sharon Odiakosa-Cherose \$300
 - xi. SA 23-52 Marborg Industries \$14,605
 - c. Rental Agreements
 - i. RA 23-84 Luis Diaz Quince \$4,600
 - ii. RA 24-12 Dulce Negiete Quince \$3,300
 - d. Sponsorship Agreements

- i. SPN 23-07 Gold Coast Toyota Dealers \$30,000
- ii. SPN 23-22 Travelodge SBCF Room Trade
- iii. SPN 23-37 Santa Maria Valley Railroad \$2,000
- iv. SPN 23-38 The Salty Brigade Kitchen Catering Trade/In-Kind Donation \$25,500
- e. Letters of Understanding
 - i. LOU 23-21 Vitalant Blood Drive SBCF
 - ii. LOU 23-34 Santa Barbara County Agriculture Commissioner's Office k(Demonstration
 - iii. LOU 23-37 Rockin CJ Transport
 - iv. LOU 23-130 Francesca Jule Fair entertainment
 - v. LOU 23-131 Lunoi Mitani Fair entertainment
 - vi. LOU 23-133 Catarino Ramirez Fair entertainment
 - vii. LOU 23-135 Pascal Shradly Fair entertainment
 - viii. LOU 23-136 Emiliano Solorio Fair entertainment
- f. Vendor & Concessions Agreements
 - i. Yachai Arts \$1,184.35
 - ii. Sparx Permanent Jewelry \$386.25
 - iii. Fun 4 A Day \$4,866.28
 - iv. AGM Concessions (Turkey Legs) \$1,000 guarantee vs 25%
 - v. International Treasures \$3,166.94
 - vi. El Colibri \$1,467.61
 - vii. Josue Eben-Ezer Toys \$1,570.60
 - viii. Katerina's Naturals \$695.18
 - ix. Arteanias Burga Lema \$1,730.23
 - x. T's Concessions \$1,000 guarantee vs 25%, two RVs \$500
 - xi. SLG Contracting Inc \$592.19
 - xii. A Spice Above \$952.66
 - xiii. Figures Cristal \$746.68
 - xiv. Donna's Rustic Scones \$386.25
 - xv. Santillan's Boutique \$746.68
 - xvi. West Coast Churros (tent-Food Row) \$1,000 guarantee vs 25%
 - xvii. Wild Bills \$1,000 guarantee vs 25%, stock trailer \$125, RV \$250
 - xviii. Fry Burger \$1,000 guarantee vs 25%
 - xix. Sagebrush Clothing Co \$386.25
 - xx. MBM Concessions \$1,000 guarantee vs 25%, RV \$250
 - xxi. Kingz Concessions \$1,000 guarantee vs 25%, RV \$250
 - xxii. Giant Ice Cream Cone \$1,000 guarantee vs 25%, RV \$250
 - xxiii. Maktub Espresso Café \$1,000 guarantee vs 25%
 - xxiv. Whittings Fun Food (Dippin Dots) \$1,000 guarantee vs 25%
 - xxv. Giant Baby Bottles \$1,000 guarantee vs 25%, RV \$250
 - xxvi. Saffron MedicTech LLC \$1,261.63
 - xxvii. Templeton Greek Food \$1,000 guarantee vs 25%
 - xxviii. Luis Bettancourt \$746.68
 - xxix. Mexican Candy \$746.68
 - xxx. Pacific 805 LLC \$1,570.60
 - xxxi. T-Mobile \$4,454.32
 - xxxii. Ricos Manjares Mosita Tacos \$1,000 guarantee vs 25%
 - xxxiii. AMB Group Management \$1,261.63
 - xxxiv. Music Box & Things \$3,141.20

- xxxv. Right to Life \$545.85
- xxxvi. Calipso Enterprises \$2,446.01
- xxxvii. VTC Enterprises \$849.67
- xxxviii. Gold Coast Cowgirl \$1,730.23
- xxxix. Abelina Shop \$746.68
 - xl. Whittings Fun Foods (Slush Puppy) \$1,000 guarantee vs 25%
 - xli. House of Pistachios \$695.18
 - xlii. Kia Santa Maria \$746.68
 - xliii. G Brothers Kettlecorn #1 \$1,000 guarantee vs 25%
 - xliv. G Brothers Kettlecorn #2 \$1,000 guarantee vs 25%
 - xlv. Airbrush Artwerks \$849.67
 - xlvi. Deer Creek Hats \$1,828.07
 - xlvii. Damsel in Defense \$211.25
 - xlviii. California Highway Patrol \$0
 - xlix. Betty Boo Bakery, LLC \$1,055.65
 - 1. Yachai Arts \$1,570.60
 - li. Itoyz \$1,570.60
 - lii. Solve It Companies, LLC \$1,570.60
 - liii. Studio Drea \$740.70
 - liv. US Navy \$2,190.54
 - lv. Lalos Arts and Crafts \$1,730.23
 - lvi. PHD & Me \$1,313.12
 - lvii. Sharp Concept, Inc \$1,055.65
 - lviii. The Salty Brigade Kitchen 25%
 - lix. Charlie's Toys \$1,570.60
 - lx. The Wendy Girl Designs \$746.68
 - lxi. Bubble Fun \$4,351.33
 - lxii. Honda Santa Maria \$1,467.61
 - lxiii. Trippy Hippy Chic \$545.85
 - lxiv. West Coast Churros (cart) \$1,000 guarantee vs 25%
 - lxv. West Coast Churros (tent) \$1,000 guarantee vs 25%
 - lxvi. West Coast Churros (cart #2) \$1,000 guarantee vs 25%, RV \$250
 - lxvii. Realm \$906.31
 - lxviii. H&H Art \$746.68
 - lxix. Antojitos Raspada del Sur \$1,000 guarantee vs 25%, Stock Truck \$125
 - lxx. SB County County Cattlewomen \$489.20
 - lxxi. Fire & Clay \$365.61
 - lxxii. Sundance Engraving \$3,269.93
 - lxxiii. Khausak \$1,570.60
 - lxxiv. DragonFlyBoog \$1,467.61
 - lxxv. Infinity Metals SLO \$386.25
 - lxxvi. RadSeams \$742.19
 - lxxvii. Miramar Western Wear & Feed \$2,167.61
- g. Livestock Award Sponsorship Agreements
 - i. AWP 23-06 Santa Maria Fairpark Foundation Auction Barn Digital Display Reserve Champion Sponsor \$1,750
 - ii. AWP 23-10 Cannon Showpigs Local Bread Swine Banner \$100
 - iii. AWP 23-20 D.L. Electric, Inc Platinum Sponsor \$1,500, 2x6 Auction Barn Banner \$600
 - iv. AWP 23-21 Grieb Ranch Cattle Buckle Sponsor \$250

- v. AWP 23-22 Miramar Western Wear & Feed Gold Sponsor \$1,500, Social Media Mention \$150, 2x6 Auction Barn Banner \$600, Voice of the Fair Mention \$75
- vi. AWP 23-24 Clint & Rosemary Cummings Buckle Sponsor \$250
- vii. AWP 23-25 Working Ranch Horse Trail Trails Buckle Sponsor \$250
- viii. AWP 23-26 Santa Barbara County Dairy Goat Association Silver Sponsor \$500
- ix. AWP 23-27 Bonita 4-H Buckle Sponsor \$250
- x. AWP 23-30 Rocco & Kathy Roberts 2 Replacement Heifer Buckles \$500
- xi. AWP 23-31 Pacific International Marketing Buckle Sponsor \$250
- xii. AWP 23-32 Gasper Soil Builders Buckle Sponsor \$250
- xiii. AWP 23-33 Classic Electric and Consulting Corp Auction Barn Digital Display Supreme Champion Sponsor \$3,000
- xiv. AWP 23-33 Friends of D7 Rodeo 4 Buckles Sponsor \$1,000
- xv. AWP 23-34 Certified Freight Logistics Buckle Sponsor \$250
- xvi. AWP 23-35 B & M Farms, Inc Buckle Sponsor \$250
- xvii. AWP 23-37 Kenny and Casey Stafford Platinum Sponsor \$1,500
- xviii. AWP 23-38 Jayme Gamble & Family Buckle Sponsor \$250
- xix. AWP 23-39 Hoffman Family Buckle Sponsor \$500
- xx. AWP 23-40 All American Drilling Inc 4 Buckle Sponsor \$1,000
- xxi. AWP 23-41 Greg & Sharon Mier 2 Buckle Sponsor \$500
- xxii. AWP 23-42 Drew Will Buckle Sponsor \$250
- xxiii. AWP 23-43 Cheyne & Stephanie Torres Buckle Sponsor \$250
- xxiv. AWP 23-44 Jake Rooney Family 2 Buckle Sponsor \$500
- xxv. AWP 23-45 C-I Ranch Buckle Sponsor \$250
- xxvi. AWP 23-46 Patrick & Jeri Ferini 2 Buckle Sponsor \$500
- xxvii. AWP 23-47 BMW of Santa Maria 2 Buckle Sponsor \$500
- xxviii. AWP 23-48 ROSINC Buckle Sponsor \$250
- xxix. AWP 23-49 Guerra Ranch 2 Buckle Sponsor \$500
- xxx. AWP 23-50 Tim Righetti Family 2 Buckle Sponsor \$500
- xxxi. AWP 23-51 Lacy Camp 2 Buckle Sponsor \$500
- xxxii. AWP 23-52 Brian McConkey Buckle Sponsor \$250
- xxxiii. AWP 23-53 G\$ Cattle Co Buckle Sponsor \$250
- xxxiv. AWP 23-54 Arroyo Grande Police Officers Association 2 Buckle Sponsor \$500
- xxxv. AWP 23-55 La Bella Olives Gold Sponsor \$750
- xxxvi. AWP 23-56 Adam Land Developers Silver Sponsor \$500

V. NEW BUSINESS

1. Directors' Training Update
2. Property Insurance

VI. OLD BUSINESS

VII. CORRESPONDENCE

1. Julayna Gonzales Bonita 4H
2. Krier, Erin Letter to Fair Board 06.2023
3. Letter on behalf of my daughter Nicole Missamore

4. My letter regarding the fair situation Kathleen Roland
5. Small stock, still entries, and horticulture projects from Nipomo highschool Christina Mcdonald
6. Exhibitor/Leader appeal Bonita 4-H Cheryl Moore
7. 2023 SB Co. Fair Entries Opportunity Julianne Hill
8. Please Let Them Show Cathleen Caratan-Moses
9. Nipomo High School FFA-Santa Barbara County Fair Deborah Anderson
10. Fair Entrees Brayon Romero
11. May 18, 2023 letter from Arriba Entertainment
12. Actual necessity of wet signatures for entries Nicole Missamore
13. D2023-01 Bagley Keene Exemptions Sunset 6.30.23

VIII. FAIRPARK FOUNDATION REPORT

IX. CEO REPORT

X. BOARD PRESIDENT COMMENT

XI. BOARD COMMENT

XII. ADJOURNMENT

Mission of District Agricultural Associations (Cal Ag code 3951)

Fifty or more persons, who are residents of a district, may form an association to be known as and designated as the 37th District Agricultural Association, for the following purposes:

(a) Holding fairs, expositions, and exhibitions for the purpose of exhibiting all of the industries and industrial enterprises, resources and products of every kind or nature of the state with a view toward improving, exploiting, encouraging, and stimulating them.

(b) Constructing, maintaining, and operating recreational and cultural facilities of general public interest.