



INDEPENDENT EXHIBITOR RECORD BOOK

Exhibitor Name: _____

Age as of Jan. 1, 2024): _____ Project: _____

I hereby certify that, as the exhibitor of this project, I have personally kept records on this project and completed this record book.

Signed: _____ Date: _____
(exhibitor)

ABOUT THIS RECORD BOOK:

This book is designed to be used with all livestock projects (Beef, Dairy Goats, Goats, Pygmy Goats, Poultry, Rabbits, Sheep, & Swine) for all independent livestock exhibitors.

This record book is the only project book you are required to complete and submit for participation in the Santa Barbara County Fair.

WHAT IS A "COMPLETE" RECORD BOOK?

Record books MUST be COMPLETE for members to be eligible to exhibit and compete at the Santa Barbara County Fair.

Complete books mean that all pages are filled in by the member with accurate information, unless pages are marked as optional. This includes:

- Goals and Accomplishments (choose at least 5)
- Personal Story
- Pictures of Project Animals (1 page per animal being exhibited)
- Financial Records - Expenses
- Financial Records - Income
- Financial Records - Profit/Loss Prediction
- Treatment Record
- Signed Community Service Hours

This book was created specifically for use by independent exhibitors for the Santa Barbara County Fair.

GOALS AND ACCOMPLISHMENTS

Setting goals is an important part of all independent exhibitor projects. They help you describe why you chose the project and what you hope to accomplish by raising your project animals. Goals should be set at the beginning of the project and accomplishments should be recorded throughout the project as goals are reached.

Select at least 5 goals from the list below or create your own. Mark the “planned” column for those goals you select. As you accomplish these items, mark the date they were completed and have a parent/guardian initial the item.

What I Plan to Do (Goal)	Planned	Completed	Adult Initials
Learn about my project animal’s basic care requirements (food, water and shelter) through reputable resources, or interviewing a knowledgeable person.			
Learn about desirable characteristics for my project animal (What will the judge be looking for in the ring)			
Select my own project animal based on desirable characteristics for the animal type and breed.			
Learn how to groom and/or clip my project animal			
Do a demonstration related to my project			
Practice training/handling my animal(s) at home for at least 6 weeks			
Help a younger or less experienced exhibitor taking the same livestock project Exhibitor’s Name:			
Attempt to make a profit on my animal(s) when sold at auction			
Complete my own fair entries accurately			
Weigh or estimate weight of my animal regularly (at least 4 times) to monitor weight gain and compare to final goal weight.			
Learn a new livestock management skill. List:			
Achieve a target rate of gain for my market animal(s)			
Other:			
Other:			
Other:			

PERSONAL STORY

The personal story portion of the record book should focus on information from the current year; however, it may also include information from prior years.

The Personal Story Should Include:

- Information about yourself, your family and your community.
- When and why did you chose this project?
- Project Goals (from page 3)
- How has this project helped you become a better leader and citizen?
- What have you learned through your community service activities?
- How has this project helped you set goals and develop new interests?
- Has this project influenced your future plans or career goals? If so, how?

Story Requirements:

- Can be combined with photos
- Text is to be double-spaced type using a minimum of a 10pt font or equivalent size font.
- Use fonts that are easy to read. Suggestions include: Arial, Calibri, Tlmes New Roman

Age Requirements:

- Minis (5-8) - Combined personal story and pictures cannot exceed a total of **8 pgs.**
 - *Story (min 2 pages/max 8 pages) / Phots (min. 2 pages)*
- 14 & Under (9-14) - Combined personal story and pictures cannot exceed a total of **10 pgs.**
 - *Story (min 4 pages/max 10 pages) / Phots (min. 3 pages)*
- 14 & Over (15-18) - Combined personal story and pictures cannot exceed a total of **10 pgs.**
 - *Story (min 6 pages/max 10 pages) / Phots (min. 3 pages)*

FINANCIAL RECORDS - EXPENSES

Animals on Hand OR Purchased for Project:

Animal Description and Identification	Sex	Breed	Date Purchased (or born)	Price or Value
				\$
				\$
				\$
				\$

Total value of animals at beginning of project: \$ _____

Current Inventory Value: What items do you already own that you will be using this year

Date	Description of Item <i>(i.e. feeders, show equipment, etc.)</i>	Value at the beginning of project	Value at the end of project
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

Total value of animals at beginning of project: \$ _____ \$ _____
beginning end

Calculate Value of Inventory Used:
 Value at the Beginning \$ _____ MINUS Value at the End \$ _____ = \$ _____
Inventory used

FINANCIAL RECORDS - EXPENSES

Feed Record: List all feeds and supplements fed to your project animal(s) this year, even if they were provided by another party (parents, etc.). For items provided to you by others use an estimate of their fair market value.

Date	Type of Feed <small>(i.e. pelleted feed, grain, hay, silage, supplement, etc.)</small>	Pounds (Lbs.)	Value
			\$
			\$
			\$
			\$
			\$
			\$
			\$
			\$
			\$
			\$
			\$
			\$
			\$
			\$

Total value of feed purchased: \$ _____

For those feeding their project animals in a large herd or flock with other non-project animals, you have two options:

1. Keep expense and income records for all animals in the pen/barn/etc. if they all belong to you and you are responsible for their care and expenses.
2. Record the approximate amount of the expense used by your project animals. For example, if there are 10 animals in the pen and 2 of them are your project animals, record 20% of each feed batch OR if you know how many pounds per week your animal consumes, calculate the per pound cost and multiply that by the number of pounds consumed.

FINANCIAL RECORDS - EXPENSES

Supplies and Other Expenses (Not including animals or feed)

Date	Description of Expense <i>(i.e. bedding, equipment, health products, show supplies etc.)</i>	Cost
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$

Total Supplies and Other Expenses \$ _____

Feed Tag: Please attach feed tag here. *If you used custom mixed feed, please have your feed Processor help you create a feed tag by listing ingredients and calculating nutritional values.*

FINANCIAL RECORDS - INCOME

Income Brought in Before Fair: List all sources of income obtained before the county fair here.

Date	Description of Income <i>(i.e. show winnings, and sale of breeding stock, eggs, milk, etc.)</i>	Value
		\$
		\$
		\$
		\$
		\$
		\$
		\$

Total Pre-Fair Income \$ _____

Projected Animal Sales Income: If you are planning to sell market you will not be able to determine an exact profit or loss until the animals are sold. However, you can estimate the approximate value of your animals now to calculate a projected income or loss by using the formulas below. *You may estimate weight if you are unable to weigh your animal(s). Market prices can be found online or from local markets.*

$$\text{Estimated Sales Value} = \text{Weight (lbs.)} \times \text{average market price (\$/lb.)}$$

Example: 110 pounds x \$1.09/pound x \$1.09/pound = \$119.90 estimated sales value

Animal Identification	Weight	Market Price	Estimated Sales Value
		\$	\$
		\$	\$
		\$	\$
		\$	\$

Total Estimated Sales Income \$ _____

FINANCIAL RECORDS - INCOME

Value of Animals Kept or Used at Home: Record the approximate value of any project animals which will be kept (not sold at fair)

Animal Identification	Estimated Sales Value
	\$
	\$
	\$
	\$

Total Estimated Value of Animals Not Sold \$ _____

Other Notes: (optional)

FINANCIAL RECORDS - PROFIT/LOSS STATEMENT

Complete the worksheet below using the totals for each section on the previous pages.

Income:

Pre-Fair Income (pg. 8) \$ _____
Estimated Sales Income (pg. 8) \$ _____
Value of Animals Kept/Used at Home (pg. 9) \$ _____
Total of all above listed incomes: \$ _____

Expenses:

Value of animals on Hand or Purchased (pg. 5) \$ _____
Value of Inventory Used (pg. 5) \$ _____
Value of Feed Purchased/Used (pg. 6) \$ _____
Supplies & Other Expenses (pg. 7) \$ _____
Total of all above listed expenses: \$ _____

Profit/Loss:

\$ _____ - \$ _____ = \$ _____
Income Expenses Profit or Loss

TREATMENT RECORD

Treatment Date & Time	Animal ID, Species ID, Description	Condition Being Treated	Treatment Being Given	Dosage	Route of Administration	Withdrawal Time	Name of Person Giving Treatment	Date & Time Withdrawal Time is Complete

I did not treat my animal with any animal health product or medication. (Are you sure? Include all vaccines, parasite treatments, treated feeds, antibiotics, etc.)

One or more of the medications above were obtained through a veterinarian

Veterinarian's Name: _____

Veterinarian's Address: _____

Veterinarian's Phone #: _____

GROWTH RECORD/RATE OF GAIN

Weight/Growth Record: Weigh your animal(s) at least three times and record the date and their weight below.

If you do not have access to a scale, please have a breeder, a vet or an experienced livestock handler estimate the beginning weight of your project animal.

Animal ID: _____

Date	Weight (Lbs.)

Animal ID: _____

Date	Weight (Lbs.)

Rate of Gain: The rate of gain is the average number of pounds your project animal has gained each day. Find this value for your project animal by using the formula below.

$$\text{Rate of Gain} = \frac{\# \text{ of pounds gained}}{\# \text{ of days between 1st \& last weighing}}$$

Example: 150 pounds gained x 90 days = 1.67 pounds/day rate of gain

Rate of Gain Calculation:

$$\frac{\text{_____}}{\# \text{ of lbs. gained}} \times \frac{\text{_____}}{\# \text{ of days}} = \frac{\text{_____}}{\text{rate of gain}}$$

Animal ID: _____ **Rate of Gain:** _____

Rate of Gain Calculation:

$$\frac{\text{_____}}{\# \text{ of lbs. gained}} \times \frac{\text{_____}}{\# \text{ of days}} = \frac{\text{_____}}{\text{rate of gain}}$$

Animal ID: _____ **Rate of Gain:** _____