

10th District Junior Livestock Auction Committee, Inc.
March 19, 2026 General Meeting Minutes

BOD Present: Darrin Mercier, Jennifer Harrison, Jean Wood, Debbie Fogle, Clinton Cash, Julie Mercier

Membership: There were 7 members in attendance.

Call to Order: The meeting was called to order by Darrin Mercier at 5:32 pm in the Law Office of Darrin Mercier Conference Room.

Secretary's Report: Motion to amend minutes to reflect Meet & Greet Date change to April 22, 2026. Debbie Fogle moved to accept the February 2026 minutes as amended, seconded by Julie Mercier. Motion carried.

Treasurer's Report: Clinton Cash moved to approve the Treasurer's Report, and Debbie Fogle seconded; the motion carried. The Mechanics Bank Auction Account balance is \$91,840.13. The Operating Account balance is \$4,540.72. The Lily's Gift Foundation investment account is \$4,319,607.81. The JLAC Edward Jones CD Investment account balance is 245,975.64. The board discussed options for moving money because of market turbulence, and consensus was to stay the course. Jennifer Harrison noted that we will need to move funds to the Operating Account closer to fair. Motion was made by Debbie Fogle to move the mature CD into our auction account and transfer as needed to operating. Second by Jennifer Harrison, motion carried.

Correspondence: Jennifer Harrison noted that Superior had sent the final contract, and the American Lamb Board paperwork was filed. AGI wrote to the IRS requesting a waiver of the penalty for late-filed taxes. The board received an email from an exhibitor with a scheduled surgery during the mandatory May meeting. Clinton Cash moved to provide an exemption if they sign up for a duty. Julie Mercier seconded; motion carried.

Public Input: None

Fair Report: Darrin reported that the livestock restrooms are being renovated, the pergola and dining area are getting shade cloth, and the doors on commercial buildings are being replaced to be ADA compliant.

Old Business:

1. Motion to have 350 copies of the pamphlet printed for mailing by Julie Mercier, seconded by Debbie Fogle; motion carried. Jean Wood will have students fold and give to Jennifer or Debbie.
2. Jean Wood reported that the scholarship application is live and has been distributed to ag teachers and school counselors, as well as posted on the fair and JLAC Facebook pages.

3. Debbie Fogle reported that Rob Jochim is ready for trucking. We discussed getting processor kill fees and cut/wrap prices.

New Business:

1. Motion by Julie Mercier to purchase a Microsoft 365 Subscription, seconded by Jennifer Harrison. Jennifer mentioned TechSoup and possibly bundling QuickBooks with 365 for cheaper rates. Jean will follow up with Right Click about it.
2. Motion made by Debbie Fogle to help purchase panels for the turkey and sheep barns as our fair improvement project for a total of \$12,500. Motion seconded by Julie Mercier, motion carried.
3. Reminders of the April Meet & Greet Advisory Event on 4/22/26 at the Wine Bar & Bistro. Darrin will preorder food. The event starts at 6 pm, and invitations were sent in early March.
4. Motion made by Debbie Fogle to pay for a hotel room at the Holiday Inn Express for the out-of-town auctioneer. Second by Jennifer Harrison, motion carried. Jennifer will book the hotel room. Glen Rizzardo will be our second auctioneer.
5. Debbie will take inventory of office supplies before the May meeting to see what items we need. She also reported that the buyer's hat company has the new timeline.
6. Motion made by Julie Mercier to purchase more checks before the auction, seconded by Clinton Cash, motion carried.
7. Dinner Update: Siskiyou County Cattlemen's will BBQ again. Siskiyou Distributing is shopping for steaks. Darrin reached out to Raleys about Buyer's Breakfast. Debbie Sims will cook the sides for the Buyers' Dinner.
8. We discussed an alternative photographer for buyers' posters. Jennifer will reach out to Angie Ruffoni or Madysson Cervelli for availability and pricing. We discussed buying our own printer and paper for these pictures.
9. The meeting was adjourned at 6:10 pm. The board will meet briefly after the Meet & Greet event about any immediate business. Thursday, May 14, 2026, will be the large general pre-fair meeting at 7 pm at the fairgrounds livestock arena.