

10<sup>th</sup> District Agricultural Association (10<sup>th</sup> DAA)  
Siskiyou Golden Fairgrounds  
1712 Fairlane Road, Yreka CA 96097  
Phone: 530-842-2767 – Fax: 530-842-4724  
Website: [www.sisqfair.com](http://www.sisqfair.com) Email: [info@sisqfair.com](mailto:info@sisqfair.com)



## 10<sup>th</sup> DAA BOARD MEETING NOTICE

The 10<sup>th</sup> DAA Board of Directors will be holding a regular monthly board meeting on  
Tuesday, April 16, 2024, at 5:30 PM  
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room  
1712 Fairlane Road, Yreka California

### 10<sup>th</sup> DAA BOARD OF DIRECTORS

Alyssa Burrone, President  
Brandon Fawaz, Director  
Judd Hanna, Director  
Darrin Mercier, Director

Monet Allen, Vice President  
Jason Finley, Director  
Chris Kutzkey, Director

Cliff Munson, CEO/Fair Manager

Michelle Eiler, AGPA/Secretary

### PUBLIC PARTICIPATION

Members of the public are welcome and may place items on the agenda of any board meeting. The items must be directly related to 10<sup>th</sup> DAA business. Requests for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12<sup>th</sup>) business day prior to the board meeting. Items placed on the agenda by the public will be for information and discussion so that the board may be advised of the views of the community. While the board values the participation of the public, the board president reserves the right to limit the time for public comment to a maximum of five (5) minutes in order to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 10<sup>th</sup> DAA website at [www.sisqfair.com/about/board-staff/agendas](http://www.sisqfair.com/about/board-staff/agendas).

### AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 10<sup>th</sup> DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 1712 Fairlane Road, Yreka CA or call 530-842-2767. Requests should be made at least five (5) business days before the meeting to ensure availability of the requested accommodation.

*The mission of the 10<sup>th</sup> District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.*

10<sup>th</sup> District Agricultural Association (10<sup>th</sup> DAA)  
Siskiyou Golden Fairgrounds  
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room  
1712 Fairlane Road, Yreka California and

MEETING NOTICE

The 10<sup>th</sup> DAA Board of Directors will be holding a regular monthly meeting on the third Tuesday of each month in the Main Office, Board of Directors Room on the grounds of the 10<sup>th</sup> DAA, unless otherwise posted.

## 10<sup>th</sup> DAA BOARD MEETING AGENDA

Tuesday, April 16, 2024, at 5:30 PM

1. **CALL TO ORDER:** President Burrone  
All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: [www.sisqfair.com](http://www.sisqfair.com).
2. **ROLL CALL OF DIRECTORS:**
3. **DECLARATION OF QUORUM (minimum of five directors must be present):**
4. **INTRODUCTION OF GUESTS AND STAFF:**
5. **PUBLIC COMMENT (for items not listed on the agenda):**  
Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.
6. **CONSENT CALENDAR (Discussion/Action by Board):**  
The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.
  - a. Monthly Review & Approval of March 19, 2024, Board Meeting Minutes
  - b. Monthly Review & Approval of Contracts for March.
  - c. Monthly Review & Approval of Cash Disbursements for March.
  - d. Monthly Review & Approval of the current Finance Reports
7. **CORRESPONDANCE (Informational/Action by Board):**
  - a. Letter Received from the Yreka Elks BPOE #1980 regarding the Grandstand Concession Booth at Fairtime

*The mission of the 10<sup>th</sup> District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.*



**8. COMMITTEE REPORTS (Informational/Action by Board):**

The Board may take approval action on Committee Reports and New Committee Assignments.

- a. Junior Livestock Auction Committee
  - i. Update since last meeting
  - ii. Discuss & Approve the Memorandum of Understanding with the 10<sup>th</sup> DAA
- b. Junior Fair Board
  - i. Update since last meeting

**9. BUSINESS REPORT & INFORMATION (Informational/Action by Board):**

**10. 2024 FAIR (Informational/Action by Board):**

**11. CLOSESD SESSION:**

Pursuant to the Division Government Code Section 11126, the Board is authorized to meet in Closed Session for the purposes of considering matters involving:

- a. Personnel Matters (Government Code Section 11126(a)) – CEO Evaluation

**12. ACTION FROM CLOSED SESSION (Action by Board):**

**13. CEO REPORT (Informational/Action by Board):**

- a. Events on the Calendar (up to next board meeting)
  - Yreka Speedway – 4/19 race, 4/20 race, 5/4 race, 5/18 race
  - Fairchild Medical Center Healthy Kids Day – 5/2
  - NorCal Carving Championship & Mother’s Day Outdoor Market – 5/11-5/12
  - Siskiyou County Cattlewomen Ag Day – 5/16
- b. Project Updates
  - Floral Building Upgrades
  - Grandstand Safety Fence
  - Portable Stage
  - Leaderboard
  - Grandstand Beer Concession
  - K-rails on Fairlane Road
  - Roadways/Parking Lots (dust control)

**14. MATTERS OF INFORMATION:**

- a. CEO Comments
- b. Board of Director Comments
- c. Staff Comments
- d. Items Proposed for Next Board Meeting

**15. NEXT MEETING DATE:** May 21, 2024, at 5:30 PM

**16. ADJOURNMENT:**

*The mission of the 10<sup>th</sup> District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.*

6-1

# 10<sup>th</sup> DISTRICT AGRICULTURAL ASSOCIATION

## SISKIYOU GOLDEN FAIRGROUNDS

**March 31, 2024**

### **CONSENT CALENDAR**

- Previous Meeting Minutes
  - March 19, 2024
- Contracts for March

### **FINANCIAL REPORT**

- Check Detail for March
- Summary Trial Balance
- Balance Sheet
- Profit & Loss, Budget vs. Actual
- STOP/Budget & Actual Report to date



10-2

10<sup>TH</sup> DISTRICT AGRICULTURAL ASSOCIATION  
BOARD OF DIRECTORS MEETING  
March 19, 2024

**CALL TO ORDER:** The 10<sup>th</sup> District Agricultural Association Board of Directors meeting was called to order at 5:29 PM by President Burrone.

**ROLL CALL/DIRECTORS ABSENT:** All directors were present except for Director Fawaz who called. There are two (2) vacant board positions.

**INTRODUCTION OF GUESTS AND STAFF:** Also present were Cliff Munson, CEO, Michelle Eiler, AGPA, SisQ Bee Club Members Deni Duncan, President, Sheryl Wilkins, Pollinator Garden Coordinator, Rick Wilkins and Ann Duchi.

**PUBLIC COMMENT:** None.

**CONSENT CALENDAR (Information/Action):** After some discussion and questions Director Mercier made a motion, seconded by Director Finley and carried to accept the consent calendar which included minutes from the February 20, 2024, meeting, contracts, and cash disbursements for February.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen	X			
Alyssa Burrone	X			
Brandon Fawaz				Absent
Jason Finley (2 <sup>nd</sup> )	X			
Judd Hanna	X			
Chris Kutzkey	X			
Darrin Mercier (1 <sup>st</sup> )	X			
2 positions vacant				

No public comment.

**CORRESPONDENCE (Information/Action):** CFSA Letter regarding the Risk Protection Maintenance Assistance Program was tabled at the February meeting. CEO Munson received a letter from Ken Scheeler regarding the program explaining that this is an extension of the inspection process done by the CFSA inspection team. CEO Munson also reported that we have received our facility inspection report from CFSA. The report showed mostly green, a few yellows and only one red and out of the total facility there were only 11 items that required action. Maintenance staff have already started working on correcting those issues. After this discussion, Director Kutzkey made a motion, seconded by Vice President Allen and carried to not participate in the Risk Protection Maintenance Assistance Pilot Program and take care of maintenance issues in house.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen (2 <sup>nd</sup> )	X			
Alyssa Burrone	X			
Brandon Fawaz				Absent
Jason Finley	X			
Judd Hanna	X			
Chris Kutzkey (1 <sup>st</sup> )	X			
Darrin Mercier	X			
2 positions vacant				

No public comment.

**COMMITTEE REPORTS (Informational/Action):**

- Junior Livestock Auction Committee – Director Mercier reported that they will meet on March 28, 2024, and they are planning another spring advisory meeting in May. All monies have been collected from the 2023 auction and they are working on 2024. The auction office trailer has been purchased and will be wrapped and delivered before fair time. He was approached by the Arthur Dubbs Foundation who would like more of a presence, both large and small, at the fair. Director Mercier mentioned a few capital improvement projects that maybe they would be interested in partnering on (1) electrical improvements in the livestock barns; (2) increase water pressure at the wash rack; (3) possibly helping with a new portable stage. No public comment.
  - Memorandum of Understanding - Director Mercier has also provided CEO Munson with a draft Memorandum of Understanding with the 10<sup>th</sup> DAA that he approved. The document will be presented to the JLAC board and once approved be presented to the 10th DAA Board of Directors for approval. No public comment.
- Junior Fair Board – CEO Munson reported that they revised their by-laws at the last meeting to start the board year sooner to take advantage of more fundraising opportunities. At the meeting they discussed Mother's Day weekend events and the trip to the state fair. They will be assisting at the Farm Bureau dinner later this month. No public comment.

**BUSINESS REPORT & INFORMATION (Information/Action):**

- SisQ Bee Club – Deni Duncan, President of the club stated that the club was established about eight years ago but just recently became a non-profit, they have 84 members in the group and 12 are committed to this project. She thanked the staff for their assistance and use of the pollinator garden area, and they are excited to have it grow into an educational exhibit. Sheryl Wilkins, the Pollinator Garden Coordinator then presented a diagram of the garden, explained it's purpose and the project phases. After the presentation the board decided that a contract, insurance along with signage regarding the presence of bees needs to be in place for liability purposes. No public comment.

**2024 FAIR REPORT (Information/Action):**

- Paint the Fair Contest – CEO Munson reported that four entries had been received for the contest. After discussion the board chose the painting from Mother Barbara which will be used in the fair poster and advertising. CEO Munson will notify all entrants. No public comment.

**CEO REPORT (Information/Action):**

- Projects – CEO Munson mentioned that we received a letter from Watchfire, the company that our LED sign is from, and effective May 1, 2024, hardware/replacement parts for our sign model will no longer be available. He also gave an update on all the ongoing projects:
  - Floral Building Upgrades – Downey Heating & Air should have the HVAC done before April 1<sup>st</sup> when Cal Fire returns. The outside remodel should be done by Mother's Day weekend.
  - Grandstand Safety Fence – Chuck Vasey started on the holes this week. Director Finley mentioned that we need to stay on top of the project so that the race promoter is able to stay on his event schedule and no issues arise.
  - Portable Stage – CEO Munson said that we will need to find a bigger donor to assist. President Burrone suggested he reach out to south county.
  - Leaderboard – It should arrive sometime in April, and it will then need to be mounted.
  - Grandstand Beer Concession – A new ice machine has been ordered and we are still waiting on the Farm Bureau to coordinate the countertops, but it is very close to being completed.
  - K-Rails on Fairlane Road – CEO Munson said Jason Depen couldn't get enough of the longer k-rails that would look good but he said that the 6-foot stackable k-rails may work



6-4

better, and he is looking into those. Vice President Allen suggested CEO Munson contact Paul Goodwin at Custom Crushing.

- Roadways/Parking Lots – CEO Munson mentioned that a company came out to give a quote on Lignin to keep the dust down at fair time along with a quote on sealing the pavement cracks. Pacificorp is planning on grading the back road because of the all the bumps to where their rental piece is located. Director Finley said that we would be better off rocking the areas and it would last for 3-4 years; the Lignin will wash off with the rain.

**MATTERS OF INFORMATION:**

- CEO Comments – He will be out of the office April 3 for a CFSA Board Meeting; at a CDFFA Regional Training on April 9<sup>th</sup> in Anderson and attending a wedding April 26-29.
- Board of Directors Comments –
  - Director Finley – asked how the new maintenance worker is doing. CEO Munson reported that he is very nice and doing well, he and Mike have been cleaning the shop and getting rid of a bunch of unused items.
  - Director Kutzkey – appreciated the SisQ Bee Club presentation but we need to get the appropriate paperwork on file for liability reasons.
  - Vice-President Allen – told CEO Munson that she would assist with getting Pape Machinery in Medford on board with a partnership, she just needs to know details of what is needed.
  - President Burrone – requested that maintenance work on getting the cement broke apart and fixed behind the grandstand restroom.
- Items Proposed for Next Board Meeting
  - CEO Evaluation
  - JLAC Memorandum of Understanding to stay on the agenda

**NEXT MEETING DATE:** The next meeting is scheduled for Tuesday, April 16, 2024, at 5:30 PM.

**ADJOURNMENT:** Meeting was adjourned at 6:30 PM.

Approved:

Attest:

Alyssa Burrone  
President

Michelle Eiler  
Secretary



U-5

**10th DAA/Siskiyou Golden Fair  
Contractual Agreements  
March 2024**

**CAMPING AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

**COMMERCIAL AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
66CM-24	Establo Alexa	Fair - Vendor Booth	8/7-8/11/24	\$430.00
67CM-24	T-Mobile	Fair - Vendor Booth	8/7-8/11/24	\$430.00

**COMMUNITY PARTNER AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

**CONCESSION AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

**HOLIDAY GIFT FAIR AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

**INTERIM EVENT AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
13IN-24	Fairchild Medical Center	Grounds - Healthy Kids Day	5/2/24	\$1,045.00
14IN-24	LeAnn Smith/Peery Racing	Speedway Concessions	3/1-7/20/24	Fee Under #1IN-24
15IN-24	Siskiyou Co Search & Rescue	Grounds - Canine Training	4/5-4/7/24	No Fee
16IN-24	SisQ Bee Club	Pollinator Garden	1/1-12/31/24	No Fee
17IN-24	Pfeiffer Vacuum	Grounds - Employee Gathering	6/8/24	\$2,650.00
18IN-24	Lassen County Fairgrounds	Premier Mobile Stage	6/10-7/26/24	\$1,000.00
19IN-24	Susanville Bluegrass Association	Premier Mobile Stage	6/19-6/24/24	\$2,000.00
20IN-24	EZ Janitorial	Front Sign Advertising	4/1/24-3/31/24	\$2,700.00

**JUDGE AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
18J-24	Krisarah Nygren	Dairy Cattle	8/9/24	\$350.00

**MOTHERS DAY OUTDOOR MARKET AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
1MDM-24	Diva Designs/Greene's Goodies	Vendor Booth	5/11-5/12/24	\$185.00
2MDM-24	Jefferson State Stampede	Food Booth	5/11-5/12/24	15% of Adj Gross
3MDM-24	The Cozie Cozie Crafting Corner	Vendor Booth	5/11-5/12/24	\$110.00
4MDM-24	Siskiyou Co Health & Human Services	Vendor Booth	5/11-5/12/24	\$110.00
5MDM-24	Sweet Country Kettle Corn	Food Booth	5/11-5/12/24	15% of Adj Gross
6MDM-24	Verge of Creations Pottery	Vendor Booth	5/11-5/12/24	\$110.00
7MDM-24	LeafFilter Gutter Protection	Vendor Booth	5/11-5/12/24	\$110.00
8MDM-24	Atomic M Industries	Vendor Booth	5/11-5/12/24	\$110.00
9MDM-24	Siskiyou Co Historical Society	Vendor Booth	5/11-5/12/24	\$90.00
10MDM-24	Weed Technology & Fabrication	Vendor Booth	5/11-5/12/24	\$185.00
11MDM-24	K&S Forever Floral	Vendor Booth	5/11-5/12/24	\$185.00
12MDM-24	Suzu Q Crafts	Vendor Booth	5/11-5/12/24	\$90.00
13MDM-24	Hole in the Earth Pottery	Vendor Booth	5/11-5/12/24	\$110.00
14MDM-24	Sips of Joy	Vendor Booth	5/11-5/12/24	\$180.00
15MDM-24	Dug Deep Jewelry	Vendor Booth	5/11-5/12/24	\$110.00
16MDM-24	Beautifully Polished by Barb	Vendor Booth	5/11-5/12/24	\$110.00
17MDM-24	Cabochoons Galore	Vendor Booth	5/11-5/12/24	\$185.00
18MDM-24	Rehbocks Antiques of the Future	Vendor Booth	5/11-5/12/24	\$185.00
19MDM-24	Rivers Edge Windchimes & Crafts	Vendor Booth	5/11-5/12/24	\$110.00
20MDM-24	The SisQ Bee Club	Vendor Booth	5/11-5/12/24	No Fee
21MDM-24	My Two Cents	Vendor Booth	5/11-5/12/24	\$110.00
22MDM-24	K.P.'s Crafts	Vendor Booth	5/11-5/12/24	\$110.00
23MDM-24	T-Mobile	Vendor Booth	5/11-5/12/24	\$110.00
24MDM-24	Susan's Stone	Vendor Booth	5/11-5/12/24	\$110.00
25MDM-24	Ham Made with Love	Vendor Booth	5/11-5/12/24	\$135.00
26MDM-24	Beads & Bangles	Vendor Booth	5/11-5/12/24	\$110.00
27MDM-24	Montague Elementary School	Vendor Booth	5/11-5/12/24	\$90.00

U-4

28MDM-24	Yreka FFA	Vendor Booth	5/11-5/12/24	\$90.00
29MDM-24	Shasta Vale Ranch	Vendor Booth	5/11-5/12/24	\$110.00

**STANDARD 213 AGREEMENTS:**

<b>CONTRACT #</b>	<b>NAME</b>	<b>PURPOSE</b>	<b>DATES</b>	<b>EXPENSE</b>
None for this period				

**STORAGE AGREEMENTS:**

<b>CONTRACT #</b>	<b>NAME</b>	<b>PURPOSE</b>	<b>DATES</b>	<b>EXPENSE</b>
None for this period				

10-1  
**10th District Agricultural Association**  
**Check Detail**  
**March 2024**

Num	Date	Name	Description	Original Amount
	03/15/2024	Foster, Alec H	3/15 Wages	-1,447.17
	03/15/2024	Eiler, Michelle L.	3/15 Wages	-2,147.23
	03/15/2024	Luiz, Michael L.	3/15 Wages	-1,674.51
	03/15/2024	Munson, Cliff F.	3/15 Wages	-3,043.51
	03/29/2024	Foster, Alec H	3/29 Wages	-1,447.15
	03/29/2024	Eiler, Michelle L.	3/29 Wages	-2,147.23
	03/29/2024	Luiz, Michael L.	3/29 Wages	-1,674.50
	03/29/2024	Munson, Cliff F.	3/29 Wages	-3,043.53
EFT-24-19	03/04/2024	J.P. Morgan	Savings Plus Program	-125.00
EFT-24-20	03/15/2024	United States Treasury	3/15 Federal Tax Deposit	-3,050.10
EFT-24-21	03/19/2024	J.P. Morgan	Savings Plus Program	-125.00
EFT-24-22	03/29/2024	United States Treasury	3/29 Federal Tax Deposit	-3,050.14
EFT-24-23	03/29/2024	Employment Development Department	SDI for BU 1	-78.24
EFT-24-24	03/29/2024	Employment Development Department	State Withholding Taxes	-1,002.62
EFT-24-25	03/29/2024	CA Public Employees Retirement System	Medical Insurance	-5,542.94
EFT-24-26	03/29/2024	Delta Dental Plan of California	Dental Insurance	-269.42
EFT-24-27	03/29/2024	CA Public Employees Retirement System	Retirement	-9,118.94
31459	03/01/2024	City of Yreka	Water Service	-1,073.40
31460	03/04/2024	Ferrellgas	Propane Service	-1,159.23
31461	03/05/2024	Admit One Products	Vehicle Tags, Exhibitor Wristbands	-670.22
31462	03/06/2024	Verizon Wireless	Cell Phone Service	-113.62
31463	03/07/2024	Office Tech	Copy Machine Service	-61.49
31464	03/12/2024	Grainger	Maintenance Supplies	-33.94
31465	03/12/2024	D&R Janitorial	Office Cleaning	-100.00
31466	03/13/2024	Vyve Broadband	Shop Internet Service	-99.99
31467	03/13/2024	Pacific Power	Power Service	-2,817.93
31468	03/14/2024	California Fair Services Authority	Vision & Life Insurance, LTD for CEO	-102.10
31469	03/14/2024	Michele Cloutier	Arts & Crafts Display Globes	-225.00
31470	03/14/2024	Hue & Cry, Inc.	Office & Grounds Security	-203.73
31471	03/15/2024	Grainger	Maintenance Supplies	-72.22
31472	03/15/2024	Kenny's Lock Shop	Maintenance Supplies	-24.78
31473	03/19/2024	Weed Chamber of Commerce	Membership Dues	-75.00
31474	03/19/2024	AT&T	Office Phone Service	-86.79
31475	03/19/2024	Walter E. Nelson Co.	Maintenance Supplies	-185.42
31476	03/19/2024	Pacific Power	Power Service	-24.34
31477	03/19/2024	Admit One Products	Admission Tickets	-251.34
31478	03/19/2024	Yreka Transfer, LLC	Garbage Service	-160.00
31479	03/20/2024	G&G Ace Hardware	Maintenance Supplies	-230.40
31480	03/20/2024	Yreka Glass	Cashier Windows Replaced	-1,866.06
31481	03/22/2024	Pacific Power	Power Service	-306.42
31482	03/25/2024	Jeff McFall	Storage Overpayment Refund	-30.00
31483	03/27/2024	Citi Cards	Postage 284.04, Advertising 948.00, Maintenance 996.16	-2,228.21



10th District Agricultural Association

Check Detail

March 2024

31484	03/27/2024	Convent of Saint Elizabeth	Paint the Fair Contest Winner	-500.00
31485	03/28/2024	Downey Heating & Cooling	Floral Building HVAC Project	-5,400.00
31486	03/29/2024	SEIU Local 1000	BU 1 Union Dues	-90.00
31487	03/29/2024	Union Operating Engineers	BU 12 Union Dues	-61.02
				<hr/>
				-57,239.88

6-9

**10th DAA/Siskiyou Golden Fair  
Summary Trial Balance  
As of March 31, 2024**

	Mar 31, 24	
	Debit	Credit
10950 · Cash in Drawer	0.00	
11100 · Petty Cash Fund	100.00	
11200 · Change Funds	500.00	
11210 · ATM Change Fund	11,240.00	
11300 · Banner Bank - Checking	154,980.89	
11400 · Mechanics Bank - Checking	0.00	
11500 · Banner Bank - Savings	109,416.44	
11501 · Umpqua Bank - Money Market	251,423.82	
11502 · Siskiyou Credit Union - Savings	250,129.23	
11503 · Tri Counties Bank - Savings	214,352.03	
11504 · US Bank - Savings	249,165.24	
11610 · Tri Counties Bank - CD	36,973.52	
11620 · Mechanics Bank - CD	77,129.81	
11630 · Mechanics Bank - CD (2022)	178,190.00	
11700 · LAIF Account	863,730.38	
13100 · Accounts Receivable	75,234.00	
14300 · Deferred Expenses - General	0.00	
14999 · Undeposited Funds	0.00	
16000 · Deferred Outflows of Resources	139,763.74	
16010 · Deferred Outflow Resources OPEB	26,273.39	
19000 · Construction in Progress	147,557.14	
19200 · Building and Improvements	0.00	
19201 · Accum Deprec - Buildings	0.00	
19300 · Equipment	525,955.00	
19301 · Accum Deprec - Equipment		506,877.46
19400 · Leasehold Improvements	4,379,553.45	
19401 · Accum Depre - Leasehold Improve		3,243,518.57
21000 · Payroll Liabilities	0.00	
21100 · Sp. Events Liability Ins. Fees		145.00
21200 · Accounts Payable	0.00	
22100 · Social Security/Medicare Taxes	0.00	
22200 · PST/Deferred Compensation	0.00	
22300 · Retirement Contributions		366.60
22310 · Alternate Retirement Program	0.00	
22320 · Other Post-Employment Benefits		2,285.24
22400 · State Withholding Taxes	0.00	
22410 · NonResident Withholding	0.00	
22500 · Federal Withholding Taxes	0.00	
22610 · Medical Insurance		112.32
22620 · Dental Insurance	0.00	
22630 · Union Dues	0.00	
22640 · Savings Plus Program	0.00	
22650 · Other Deductions - LTD, SDI	0.00	
22700 · H/S Drug Fees Collected	0.00	
22800 · Deferred Income - General	0.00	
24100 · Damage/Cleaning Deposits		300.00
24110 · Stage Maintenance		47,779.88
24200 · JFB Scholarship		2,653.43
24500 · Leave Liability		81,630.00
25000 · Long Term Debt (Front Sign)	0.00	
25010 · SB 84 CalPers Loan		63,708.00
25500 · *Sales Tax Payable	0.00	
25600 · Deferred Inflows of Resources		157,670.75
25610 · Deferred Inflow Resources OPEB		42,575.80
26000 · Net Pension Liability		371,952.68
26010 · Net OPEB Liability		235,048.76
29000 · Net Resources - Capital Assets		1,226,346.00
29100 · Total Net Resources		2,143,811.23
29400 · UnrestrictedNetPosition-Pen/OPB	641,210.92	
30000 · Opening Bal Equity	0.00	
31200 · State Allocations (F&E)		120,500.00
31300 · Other Fiscal/Admin Income (F&E)		2,050.00
31900 · Capital Project Reimbursements		150,000.00
32500 · One Time Revenue Source		31,827.60

6-10

**10th DAA/Siskiyou Golden Fair  
Summary Trial Balance  
As of March 31, 2024**

	Mar 31, 24	
	Debit	Credit
33000 · Contributions from other Govern	0.00	
34000 · Other Funding-	0.00	
39000 · Retained Earnings	0.00	
41520 · Commercial Space - Inside		2,470.00
41525 · Commercial Space - Window		80.00
42210 · Concessions - NonProfit		100.00
42220 · Concessions - Professional		2,200.00
43200 · Awards Program		4,090.56
44300 · Awards Progam - H/S		225.00
47500 · Junior Fair Board		80.00
47700 · Camping Fees		15,875.00
47910 · Days		2,500.00
47930 · Grandstand		3,500.00
47940 · Ground		22,300.00
47950 · Rodeo		5,100.00
47112 · Mothers Day Market		2,105.00
47505 · Other - NSF fees, Recycling		189.15
48110 · Storage (off season)		8,570.00
48200 · Grounds Rentals		4,695.00
48220 · Community Riding Program		1,215.00
48240 · Billboard		6,180.00
48310 · Front LED Sign		18,002.50
49100 · Miscellaneous Income		13,025.00
49510 · Interest Earnings		7,705.70
49520 · Donations/Sponsorships		4,150.00
49530 · Other - Refunds/Reimb		296.75
50100 · Admin Wages - Permanent	52,119.00	
50310 · Employees Benefits	10,179.13	
50311 · Pension Expense	16,678.08	
50320 · Payroll Taxes	3,653.66	
50330 · Worker's Compensation Insurance	28,159.09	
50600 · Travel/Training - Employees	2,284.62	
50700 · Office Supplies	1,120.57	
50800 · Telephone & Postage	1,326.09	
50900 · Dues & Subscriptions	2,707.68	
51000 · General Liability Insurance	30,458.39	
51010 · Property & Business Insurance	9,776.50	
51100 · Other Admin -	74.55	
51110 · Credit Card Fees (non fair)	142.19	
51120 · Office/Grounds Securiry	1,120.89	
51130 · Office Cleaning	300.00	
51140 · Computer Support	3,917.38	
52100 · Maint Wages - Permanent	20,646.00	
52210 · Employee Benefits	8,329.43	
52211 · Pension Expense	5,077.44	
52220 · Payroll Taxes	1,439.39	
52800 · Light, Heat, Water, Power	12,563.64	
52900 · Maintenance of Equipment	300.24	
53000 · Maintenance of Bldgs & Grounds	3,628.12	
53100 · Trash Removal, Clean up	480.00	
54400 · Advertising	3,433.43	
54600 · Public Relations Expense	22.17	
56300 · Supplies and Expenses	661.26	
57500 · Junior Fair Board	52.79	
63410 · Entry Office & Entry Fees	1,449.00	
63420 · Livestock & Small Animal	550.50	
63430 · Still Departments	225.00	
81000 · Miscellaneous Expense	58.75	
<b>TOTAL</b>	<b>8,555,813.98</b>	<b>8,555,813.98</b>



6-11

**10th DAA/Siskiyou Golden Fair  
Balance Sheet  
As of March 31, 2024**

	<u>Mar 31, 24</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
11100 · Petty Cash Fund	100.00
11200 · Change Funds	500.00
11210 · ATM Change Fund	11,240.00
11300 · Banner Bank - Checking	154,980.89
11500 · Banner Bank - Savings	109,416.44
11501 · Umpqua Bank - Money Market	251,423.82
11502 · Siskiyou Credit Union - Savings	250,129.23
11503 · Tri Counties Bank - Savings	214,352.03
11504 · US Bank - Savings	249,165.24
11600 · Cash in Time Deposits	
11610 · Tri Counties Bank - CD	36,973.52
11620 · Mechanics Bank - CD	77,129.81
11630 · Mechanics Bank - CD (2022)	178,190.00
Total 11600 · Cash in Time Deposits	292,293.33
11700 · LAIF Account	863,730.38
<b>Total Checking/Savings</b>	<u>2,397,331.36</u>
Other Current Assets	
13100 · Accounts Receivable	75,234.00
16000 · Deferred Outflows of Resources	139,763.74
16010 · Deferred Outflow Resources OPEB	26,273.39
<b>Total Other Current Assets</b>	<u>241,271.13</u>
<b>Total Current Assets</b>	2,638,602.49
Fixed Assets	
19000 · Construction in Progress	147,557.14
19300 · Equipment	525,955.00
19301 · Accum Deprec - Equipment	-506,877.46
19400 · Leasehold Improvements	4,379,553.45
19401 · Accum Depre - Leasehold Improve	-3,243,518.57
<b>Total Fixed Assets</b>	<u>1,302,669.56</u>
<b>TOTAL ASSETS</b>	<u><u>3,941,272.05</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
21100 · Sp. Events Liability Ins. Fees	145.00
22300 · Retirement Contributions	
22320 · Other Post-Employment Benefits	2,285.24
22300 · Retirement Contributions - Other	366.60
Total 22300 · Retirement Contributions	2,651.84
22600 · Employee Deductions	
22610 · Medical Insurance	112.32
<b>Total 22600 · Employee Deductions</b>	112.32
24100 · Damage/Cleaning Deposits	300.00
24110 · Stage Maintenance	47,779.88
24200 · JFB Scholarship	2,653.43
24500 · Leave Liability	81,630.00
25000 · Long Term Debt (Front Sign)	
25010 · SB 84 CalPers Loan	63,708.00
<b>Total 25000 · Long Term Debt (Front Sign)</b>	63,708.00

6-12

10th DAA/Siskiyou Golden Fair  
Balance Sheet  
As of March 31, 2024

---

	Mar 31, 24
25600 · Deferred Inflows of Resources	157,670.75
25610 · Deferred Inflow Resources OPEB	42,575.80
26000 · Net Pension Liability	371,952.68
26010 · Net OPEB Liability	235,048.76
<b>Total Other Current Liabilities</b>	<b>1,006,228.46</b>
<b>Total Current Liabilities</b>	<b>1,006,228.46</b>
<b>Total Liabilities</b>	<b>1,006,228.46</b>
<b>Equity</b>	
29000 · Net Resources - Capital Assets	1,226,346.00
29100 · Total Net Resources	2,143,811.23
29400 · UnrestrictedNetPosition-Pen/OPB	-641,210.92
31200 · State Allocations (F&E)	120,500.00
31300 · Other Fiscal/Admin Income (F&E)	2,050.00
31900 · Capital Project Reimbursements	150,000.00
32500 · One Time Revenue Source	31,827.60
Net Income	-98,280.32
<b>Total Equity</b>	<b>2,935,043.59</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,941,272.05</b>

6-13

**10th DAA/Siskiyou Golden Fair  
Profit & Loss Budget vs. Actual  
January through March 2024**

	Jan - Mar 24	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
41000 · Admissions Revenue	0.00	155,000.00	(155,000.00)	0.0%
41500 · Commercial Space Revenue	2,550.00	33,160.00	(30,610.00)	7.7%
42000 · Concessions Revenue	2,300.00	211,500.00	(209,200.00)	1.1%
43000 · Exhibit Revenue	4,090.56	17,500.00	(13,409.44)	23.4%
44000 · Horse Show Revenue	225.00	6,300.00	(6,075.00)	3.6%
46000 · Fair Attractions	0.00	105,500.00	(105,500.00)	0.0%
47000 · Miscellaneous Fair Revenue	49,355.00	180,000.00	(130,645.00)	27.4%
47005 · Miscellaneous Non-Fair Revenue	2,294.15	44,500.00	(42,205.85)	5.2%
48000 · Interim Revenue	38,662.50	184,500.00	(145,837.50)	21.0%
49100 · Miscellaneous Income	13,025.00			
49500 · Other Operating Revenue	12,152.45	15,100.00	(2,947.55)	80.5%
<b>Total Income</b>	<u>124,654.66</u>	<u>953,060.00</u>	<u>(828,405.34)</u>	<u>13.1%</u>
<b>Gross Profit</b>	124,654.66	953,060.00	(828,405.34)	13.1%
<b>Expense</b>				
50000 · Administration Expense	164,017.82	467,700.00	(303,682.18)	35.1%
52000 · Maintenance Expense	52,464.26	429,336.00	(376,871.74)	12.2%
54000 · Publicity Expense	3,455.60	22,600.00	(19,144.40)	15.3%
56000 · Attendance Operations	661.26	78,924.00	(78,262.74)	0.8%
57000 · Miscellaneous Fair Expenses	52.79	12,900.00	(12,847.21)	0.4%
57005 · Miscellaneous Non-Fair Expenses	0.00	29,953.00	(29,953.00)	0.0%
58000 · Premiums Expense (not H/S)	0.00	20,000.00	(20,000.00)	0.0%
63000 · Exhibits Expense	2,224.50	41,085.00	(38,860.50)	5.4%
64000 · Horse Show Expense	0.00	7,546.00	(7,546.00)	0.0%
66000 · Fair Entertainment Expense	0.00	213,300.00	(213,300.00)	0.0%
81000 · Miscellaneous Expense	58.75			
90000 · Depreciation Expense	0.00	122,153.00	(122,153.00)	0.0%
<b>Total Expense</b>	<u>222,934.98</u>	<u>1,445,497.00</u>	<u>(1,222,562.02)</u>	<u>15.4%</u>
<b>Net Income</b>	<u>(98,280.32)</u>	<u>(492,437.00)</u>	<u>394,156.68</u>	<u>20.0%</u>



6-14

10TH DISTRICT AGRICULTURAL ASSOCIATION  
SISKIYOU GOLDEN FAIRGROUNDS

As of March 31, 2024

Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
<b>ADMISSIONS REVENUE:</b>					
Regular Fair Admissions	41010	\$121,239	\$120,000		(\$120,000)
Discounted Fair Admissions	41020	\$28,528	\$35,000		(\$35,000)
<b>COMMERCIAL SPACE REVENUE:</b>					
Outside Commercial Space	41510	\$13,710	\$13,500		(\$13,500)
Inside Commercial Space	41520	\$19,440	\$19,500	\$2,471	(\$17,029)
Window Commercial Displays	41525	\$160	\$160	\$80	(\$80)
<b>CONCESSIONS REVENUE:</b>					
Carnival	42100	\$51,331	\$50,000		(\$50,000)
Carnival - PreSale	42110	\$41,136	\$40,000		(\$40,000)
Food Concessions (local, prof, alcohol)	42200	\$118,401	\$118,500	\$2,300	(\$116,200)
Non-Food Concessions	42300	\$3,047	\$3,000		(\$3,000)
<b>EXHIBITS REVENUE:</b>					
Entry Fees (& Transaction Fees)	43100	\$7,002	\$7,000		(\$7,000)
Donated & Sponsored Awards	43200	\$9,119	\$6,500	\$4,091	(\$2,409)
Other - Quilt Judge Donation, Poultry Inspection	43410	\$300			
Other - Shavings	43420	\$4,269	\$4,000		(\$4,000)
<b>HORSE SHOW REVENUE:</b>					
Entry Fees	44200	\$5,569	\$5,000		(\$5,000)
Donated & Sponsored Awards	44300	\$1,175	\$1,000	\$225	(\$775)
Stall Fees	44400	\$300	\$300		(\$300)
<b>FAIR ATTRACTION REVENUE:</b>					
Rodeo Admissions & Entries	46100	\$44,435	\$40,000		(\$40,000)
Destruction Derby Admissions & Entries	46400	\$29,910	\$28,000		(\$28,000)
Monster Truck Admissions	46200	\$30,352	\$20,000		(\$20,000)
Redneck Roundup Admissions & Entries	46700		\$10,000		(\$10,000)
Ticket Transaction Fees	46800	\$7,914	\$7,500		(\$7,500)
<b>MISCELLANEOUS FAIR REVENUE:</b>					
Junior Fair Board	47500	\$1,070	\$1,000	\$80	(\$920)
Camping Fees (Fairtime)	47700	\$25,075	\$25,000	\$15,875	(\$9,125)
Other - Cart Tickets	47800	\$700			
Other - ATM Transactions	47810	\$1,033	\$1,000		(\$1,000)
Other - Ice Service	47820	\$5,028	\$5,000		(\$5,000)
Sponsorships	47900	\$144,450	\$148,000	\$33,400	(\$114,600)
<b>MISCELLANEOUS NON-FAIR REVENUE:</b>					
Sportsmens Expo/Carving Championship	47105	\$20,326	\$18,000		(\$18,000)
Holiday Gift Fair	47206	\$4,370	\$4,500		(\$4,500)
Jackpot Show	47107	\$14,083	\$14,000		(\$14,000)
Mother's Day Market	47112	\$8,388	\$8,000	\$2,105	(\$5,895)
Other - soda machine, NSF fees, recycle	47505	\$65		\$189	\$189
<b>INTERIM REVENUE:</b>					

Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
Rental of Buildings	48100				\$0
Storage	48110	\$27,691	\$30,000	\$8,540	(\$21,460)
Grounds Rentals	48200	\$23,590	\$20,000	\$4,695	(\$15,305)
Auto Racing	48210		\$10,000		(\$10,000)
Community Riding Program	48220	\$2,110		\$1,215	\$1,215
Billboard	48240	\$70,800	\$72,000	\$6,180	(\$65,820)
Equipment Rentals	48300	\$1,000	\$1,000		(\$1,000)
Front Sign Rentals	48310	\$31,575	\$29,500	\$18,003	(\$11,498)
Partnerships (year round)	48320	\$22,000	\$22,000		(\$22,000)
Other -	48700				
<b>PRIOR YEAR ADJUSTMENT:</b>	49000				
Miscellenaous Income	49100	\$1,174		\$13,025	\$13,025
<b>OTHER OPERATING REVENUE:</b>					
Interest Earnings	49510	\$21,473	\$15,000	\$7,706	(\$7,294)
Donations/Partnerships (Year Round)	49520	\$5,000		\$4,150	\$4,150
Other - refunds, atm fees	49530	\$333	\$100	\$297	\$197
<b>TOTAL REVENUES:</b>		<b>\$968,671</b>	<b>\$953,060</b>	<b>\$124,626</b>	<b>(\$828,434)</b>
<b>ADMINISTRATION EXPENSE:</b>					
Salaries & Wages - Permanent	50100	\$211,044	\$217,944	\$52,119	(\$165,825)
Salaries & Wages - Temporary	50200	\$3,881	\$8,096		(\$8,096)
Compensated Abesences Expense	50300	(\$2,362)	\$2,977		(\$2,977)
Employee Benefits - Employer's Share	50310	\$27,520	\$30,638	\$10,179	(\$20,459)
Pension Expense	50311	\$64,720	\$69,742	\$16,678	(\$53,064)
OPEB Expense	50312	\$6,064	\$8,148		(\$8,148)
Payroll Taxes	50320	\$16,119	\$17,065	\$3,654	(\$13,411)
Worker's Compensation Insurance	50330	\$18,133	\$19,040	\$28,159	\$9,119
Director's Expense	50500	\$695	\$2,000		(\$2,000)
Traveling/Training Expense - Employees	50600	\$11,344	\$9,000	\$2,285	(\$6,715)
Office Supplies and Expense	50700	\$3,595	\$4,250	\$1,121	(\$3,129)
Telephone and Postage	50800	\$2,774	\$3,820	\$1,326	(\$2,494)
Dues and Subscriptions	50900	\$2,855	\$3,135	\$2,708	(\$427)
Insurance (General Liability)	51000	\$26,163	\$27,471	\$30,458	\$2,987
Property & Business Insurance	51010	\$19,311	\$19,000	\$9,777	(\$9,224)
Other - bank fees, miscellaneous, legal	51100	\$1,638	\$500	\$75	(\$425)
Credit Card Fees (non fair)	51110	\$2,275	\$2,000	\$142	(\$1,858)
Office & Grounds Security	51120	\$4,142	\$2,500	\$1,121	(\$1,379)
Office Cleaning	51130	\$1,100	\$1,500	\$300	(\$1,200)
Computer Support Services	51140	\$5,857	\$10,000	\$3,917	(\$6,083)
Statewide Property Inventory	51150	\$358	\$375		(\$375)
Unemployment Insurance	51200		\$1,500		(\$1,500)
Audit Expense	51300	\$7,000	\$7,000		(\$7,000)
<b>MAINTENANCE &amp; GENERAL OPERATIONS:</b>					
Salaries & Wages - Permanent	52100	\$67,965	\$124,401	\$20,646	(\$103,755)
Salaries & Wages - Temporary	52200	\$38,206	\$56,128		(\$56,128)
Employee Benefits - Employer's Share	52210	\$12,283	\$49,198	\$8,329	(\$40,869)
Pension Expense	52211	\$20,014	\$39,808	\$5,077	(\$34,731)



Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
OPEB Expense	52212	\$2,506	\$5,910		(\$5,910)
Payroll Taxes	52220	\$4,307	\$10,331	\$1,439	(\$8,892)
Light, Heat, Water and Power	52800	\$84,620	\$85,000	\$12,564	(\$72,436)
Maintenance of Equipment (Supplies)	52900	\$7,831	\$8,000	\$300	(\$7,700)
Fuel & Insurance for Equipment	52910	\$10,096	\$19,000		(\$19,000)
Maintenance of Blds & Grounds (Supplies)	53000	\$23,610	\$15,000	\$3,628	(\$11,372)
Cal Fire Expenses	53001	\$2,609	\$3,000		(\$3,000)
State Fire Marshall Inspections	53050	\$300	\$1,000		(\$1,000)
Trash Removal, Clean up (Contractual)	53100	\$2,140	\$2,560	\$480	(\$2,080)
Special Repairs - trees, walkways/slabs	53300	\$20,058	\$10,000		(\$10,000)
<b>PUBLICITY EXPENSE:</b>					
Professional Services (Contractual)	54200	\$1,000	\$1,000		(\$1,000)
Supplies & Expenses	54300	\$67	\$100		(\$100)
Advertising (fair, interim events)	54400	\$7,147	\$15,000	\$3,433	(\$11,567)
Promotional Expense (mixer, shirts/hats)	54500	\$1,309	\$1,500		(\$1,500)
Public Relations Expense (website)	54600	\$6,519	\$5,000	\$22	(\$4,978)
Other -	54800				
<b>ATTENDANCE OPERATIONS:</b>					
Salaries & Wages - Temporary	56101	\$6,451	\$13,429		(\$13,429)
Payroll Taxes	56120	\$131	\$195		(\$195)
Professional Services (Contractual)	56200	\$51,397	\$58,000		(\$58,000)
Supplies and Expenses	56300	\$2,375	\$2,800	\$661	(\$2,139)
Ice Service	56310	\$2,860	\$3,000		(\$3,000)
Radio Rentals	56320	\$1,050	\$1,000		(\$1,000)
Other - Lodging	56400	\$299	\$500		(\$500)
<b>MISCELLANEOUS FAIR EXPENSES:</b>					
Pocket Schedule	57400	\$2,749	\$3,000		(\$3,000)
Junior Fair Board	57500	\$181	\$1,000	\$53	(\$947)
Sponsorships	57700				
Banners & Supplies	57710	\$1,198	\$2,500		(\$2,500)
BBQ Supplies & Expense	57720	\$2,953	\$3,000		(\$3,000)
Other	57800				
Streetsweeper	57810	\$650	\$700		(\$700)
Landfill Fees	57820	\$1,334	\$1,500		(\$1,500)
Commercial Exhibits & Concessions	57900	\$1,000	\$1,200		(\$1,200)
<b>MISCELLANEOUS NON-FAIR PROGRAMS:</b>					
Salaries & Wages - Temporary	57110	\$243	\$693		(\$693)
Payroll Taxes	57125	\$4	\$10		(\$10)
Sportsmens Expo/Carving Championship	57405	\$13,945	\$14,600		(\$14,600)
Holiday Gift Fair	57505	\$670	\$1,110		(\$1,110)
Jackpot Show	57508	\$10,625	\$12,430		(\$12,430)
Mother's Day Outdoor Market	57112	\$865	\$1,110		(\$1,110)
Other -	57605				
<b>PREMIUMS EXPENSE (excluding Horse Show):</b>					
Cash Awards	58100	\$10,974	\$12,000		(\$12,000)
Trophies, Medals, Ribbons	58200	\$7,760	\$8,000		(\$8,000)
<b>EXHIBITS EXPENSE:</b>					



Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
Salaries & Wages - Temporary	63101	\$13,799	\$23,100		(\$23,100)
Payroll Taxes	63120	\$314	\$335		(\$335)
Judges (Contractual)	63200	\$6,361	\$6,800		(\$6,800)
Professional Services (Contractual)	63300	\$1,900	\$2,300		(\$2,300)
Supplies and Expenses (entry office, depts)	63400				
Entry Office & Entry Fees (Showworks)	63410	\$5,537	\$2,900	\$1,449	(\$1,451)
Livestock & Small Animal	63420	\$5,113	\$5,000	\$551	(\$4,450)
Still Exhibit Departments	63430	\$108	\$300	\$225	(\$75)
Other - brand inspection	63700	\$322	\$350		(\$350)
<b>HORSE SHOW EXPENSE (including Premiums):</b>					
Salaries & Wages - Temporary	64101	\$372	\$440		(\$440)
Payroll Taxes	64120	\$5	\$6		(\$6)
Judges (Contractual)	64200	\$999	\$1,000		(\$1,000)
Professional Services (Contractual)	64300	\$850	\$1,000		(\$1,000)
Supplies and Expense	64400				
Cattle Fees	64500	\$765	\$800		(\$800)
Cash Awards	64710	\$1,570	\$1,800		(\$1,800)
Trophies, Medals, Ribbons	64720	\$2,468	\$2,500		(\$2,500)
<b>FAIR ENTERTAINMENT EXPENSE:</b>					
Professional Services (Contractual)	66200	\$28,899	\$18,000		(\$18,000)
Supplies and Expenses	66300				
Ticketing System & Fees	66310	\$27,556	\$29,600		(\$29,600)
Grounds	66320	\$352	\$3,100		(\$3,100)
Rodeo (Friday)	66400	\$33,645	\$36,500		(\$36,500)
Grounds Entertainment	66500	\$52,468	\$60,000		(\$60,000)
Monster Trucks (Saturday)	66600	\$42,881	\$35,000		(\$35,000)
Destruction Derby (Sunday)	66700	\$19,835	\$21,100		(\$21,100)
Redneck Roundup/Other Event (Thursday)	66800	\$11,250	\$10,000		(\$10,000)
<b>PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:</b>					
Miscellaneous Expense	81000	\$1,950		\$59	
<b>CASH SHORTAGES &amp; OVERAGES:</b>					
Ticket Sales	85100	\$326			
Grandstand Event Sales	85200				
Other	85900				
<b>TOTAL EXPENSES:</b>		<b>\$1,126,170</b>	<b>\$1,323,345</b>	<b>\$222,935</b>	<b>(\$1,100,410)</b>
NET OPERATING PROFIT/(LOSS) BEFORE FUNDING		(\$157,500)	(\$370,285)	(\$98,309)	\$271,976
LOCAL (BASE) ALLOCATION/AB1499 FUNDS:		\$42,600	\$43,500	\$120,500	\$77,000
OTHER FUNDS - Training Allocation		\$2,050	\$2,050	\$2,050	\$0
OTHER FUNDS - Capital Project Reimbursements		\$12,933		\$150,000	\$150,000
OTHER FUNDS - CalFire Housing, Fire Camp		\$628,897		\$31,828	\$31,828
<b>NET PROFIT/(LOSS) AFTER FUNDING</b>		<b>\$528,979</b>	<b>(\$324,735)</b>	<b>\$206,068</b>	

Above figures do not include depreciation expense that is calculated at year end.

**EXPLANATIONS:**

7a-1

**March 26, 2024**

To: Cliff Munson, CEO Siskiyou Golden Fairgrounds

From: PER Brian Favero, Chairman Trustees Yreka Elks BPOE 1980

Subject: Grandstand Burger Booth

Dear Cliff,

Over the years, the Yreka Elks organization had a great time helping with the Siskiyou County Golden Fair, starting with parking lot squads, moving into beer sales, and finally two different food booths. Our hamburgers, cheese burgers, and especially the Firefighters special, were always a big hit and a tremendous contribution to the food service at the Fair.

It saddens us that the members and officers of our Elks Lodge have decided that we will be not be contracting the stadium food booth this year. The amount charged by the Fair Board, or whomever sets the amount of 22% gross proceed dollars received, makes this fund-raising proposition unprofitable.

The excessive hours and days required to prep-clean the space, set up, obtain drink and food venders, perform 5 days and 50 hours of retail food preparation and sales, man three shifts a day with 5 volunteers /shift, post clean and removal of set up gear, has burned out our volunteers. 22% of gross proceeds create a very low return on our time and efforts, making this fund-raiser a losing proposition.

Those of us who have worked this enterprise, by all means, have enjoyed serving the hungry public, and especially seeing so many friends at our window.

The man hours, exertion, and hard work is just not worth it. Our organization leaves the door open for discussing lessened gross payment to the Fair.

Very Respectfully Submitted,

PER Brian Favero, Chairman Trustees

*Brian Favero*