10th District Agricultural Association (10th DAA) Siskiyou Golden Fairgrounds

1712 Fairlane Road, Yreka CA 96097 Phone: 530-842-2767 - Fax: 530-842-4724

> Website: www.sisqfair.com Email: info@sisqfair.com



10th DAA BOARD MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly board meeting on Tuesday, February 16, 2021 at 5:30 PM

Siskiyou Golden Fairgrounds Main Office/Board of Directors Room 1712 Fairlane Road, Yreka California and

Zoom Meeting: https://us02web.zoom.us/j/2102101776?pwd=ODRTK0pTb3FCTklrWStUcUc1ZDVJZz09
Meeting ID: 210 210 1776 Passcode: 1776

One tap mobile: +16699009128,,2102101776#,,,,*1776# US or 12532158782,,2102101776#,,,,*1776# US

10th DAA BOARD OF DIRECTORS

Jason Finley, President Judd Hanna, Director Lori Salters, Director Brandon Fawaz, Vice President Darrin Mercier, Director

CEO/Fair Manager

<u>Secretary</u> Michelle Eiler

PUBLIC PARTICIPATION

Members of the public are welcome and may place items on the agenda of any board meeting. The items must be directly related to 10th DAA business. Request for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12th) business day prior to the board meeting. Items placed on the agenda by the public will be for information and discussion so that the board may be advised of the views of the community. While the board values the participation of the public, the board president reserves the right to limit the time for public comment to a maximum of five (5) minutes in order to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 10th DAA website at www.sisqfair.com/about/board-staff/agendas.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 10th DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 1712 Fairlane Road, Yreka CA or call 530-842-2767. Requests should be made at least five (5) business days before the meeting to ensure availability of the requested accommodation.

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th District Agricultural Association (10th DAA) Siskiyou Golden Fairgrounds

Siskiyou Golden Fairgrounds Main Office/Board of Directors Room 1712 Fairlane Road, Yreka California and 1005 Lane Street, Yreka California (zoom or call in)

MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly meeting on the third Tuesday of each month in the Main Office, Board of Directors Room on the grounds of the 10th DAA, unless otherwise posted.

10th DAA BOARD MEETING AGENDA

Tuesday, February 16, 2021 at 5:30 PM

1. CALL TO ORDER: President Finley

All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: www.sisqfair.com.

- 2. ROLL CALL OF DIRECTORS:
- 3. DECLARATION OF QUORUM (minimum of five directors must be present):
- 4. INTRODUCTION OF GUESTS AND STAFF:
- 5. PUBLIC COMMENT (for items not listed on the agenda):

Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.

6. CONSENT CALENDAR (Discussion/Action by Board):

The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.

- a. Minutes from the January 19, 2021 Meeting
- b. Contracts for January
- c. Cash Disbursements for January
- d. Current Finance Report

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

7. BUSINESS REPORT & INFORMATION (Informational/Action by Board):

- a. Billboard Proposal
- b. Transition Plan
- c. Strategic Planning Session
- d. Form 700 & Ethics Training

8. CORRESPONDANCE:

a. CDFA Letter regarding the AB1499 New Fair Funds

9. FRIENDS OF THE FAIR REPORT (Informational/Action by Board):

a. Update

10. COMMITTEE REPORTS (Informational/Action by Board):

The Board may take approval action on Committee Reports and New Committee Assignments.

- a. Junior Livestock Auction Committee (Dena Rizzardo, President)
 - i. Update
- b. Junior Fair Board (Kylie Daws & Olivia Hinton, Co-Presidents)
 - i. Update

11. 2021 FAIR

12. CEO REPORT (Informational/Action by Board):

- a. Events (up to next board meeting)
 - i. Upcoming Calendar of Events none
 - j. Siskiyou Golden Jackpot, Mother's Day Outdoor Market & NorCal Chainsaw Carving Championship
- b. Projects
 - i. SB 5 Project/Winema Hall HVAC System
- c. Funding Updates

13. MATTERS OF INFORMATION:

- a. CEO Comments
- b. Board of Director Comments
- c. Staff Comments
- d. Items Proposed for Next Board Meeting

14. NEXT MEETING DATE: March 16, 2021 at 5:30 PM.

15. ADJOURNMENT:

10th DISTRICT AGRICULTURAL ASSOCIATION SISKIYOU GOLDEN FAIRGROUNDS

As January 31, 2021

CONSENT CALENDAR

- Previous Meeting Minutes
- Contracts for January

FINANCIAL REPORT

- Check Detail for January
- Summary Trial Balance
- Balance Sheet
- Profit & Loss, Budget vs. Actual
- STOP/Budget & Actual Report to date

10TH DISTRICT AGRICULTURAL ASSOCIATION BOARD OF DIRECTORS MEETING January 19, 2021

CALL TO ORDER: The 10th District Agricultural Association Board of Directors meeting was called to order at 5:31 PM by President Finley.

ROLL CALL/DIRECTORS ABSENT: President Finley, Vice President Fawaz, Directors Hanna, Mercier and Salters were present. There are four (4) vacant board positions.

INTRODUCTION OF GUESTS AND STAFF: Also, present were Cliff Munson, CEO; Michelle Eiler, AGPA; Janae Scruggs, Friends of the Fair President and Kylie Daws, Junior Fair Board Co-President.

PUBLIC COMMENT: None.

CONSENT CALENDAR (Action by Board): <u>Director Mercier made a motion</u>, seconded by <u>Director Hanna and carried to accept the consent calendar which included minutes from the December 15, 2020</u>

meeting, contracts and cash disbursements for December.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 nd)	X			
Darrin Mercier (1st)	X			
Lori Salters	X			
4 positions vacant	_			"

No public comment.

BUSINESS REPORT & INFORMATION (Action by Board):

- WFA Virtual Convention CEO Munson reported that the virtual event wasn't too bad. He did his final reporting as the WFA Chairman and has been appointed the Chair for the Transition Committee. No public comment.
- Policies Updated <u>Director Hanna made a motion</u>, seconded by <u>Director Mercier and carried to update the credit card authorization policy</u>, <u>delegation of authority policy and the workers compensation resolution</u>. Policies will read as follows:
 - Credit Card Authorization CEO, AGPA and Senior Maintenance Worker have possession of Costco Membership cards, Costco Citibank and DGS Cal Cards. Cal Cards have the following daily limits: CEO \$5,000, AGPA \$1,000 and Senior Maintenance Worker \$1,000.
 - O Delegation of Authority CEO is authorized to execute Rental Agreements up to \$10,000, Standard Agreements up to \$10,000, as long as these contracts do not exceed a one-year term, without further authorization from the Board of Directors. The AGPA is authorized, in the absence of the CEO, to execute Rental Agreements up to \$10,000, Standard Agreements up to \$10,000, as long as these contracts do not exceed a one-year term, without further authorization from the Board of Directors. In emergency situations, the CEO or AGPA, in the absence of the CEO, is authorized to execute the above-mentioned agreements up to the amount of \$20,000. All such executed agreements, however, are to be submitted to the Board of Directors for review at the subsequent meeting.
 - Workers Compensation Resolution Covering Volunteers Members of the Board of Directors of the 10th DAA/Siskiyou Golden Fairgrounds and any volunteers donating time for the Fair, will be covered by Workers' Compensation Insurance while performing their volunteer work.

0	3
	_

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (1st)	X			
Darrin Mercier (2 nd)	X			
Lori Salters (1st)	X			
4 positions vacant				

No public comment.

- Billboard Proposal CEO Munson reported that he has been in contact with Brandon Bethea, Rain Rock Casino Marketing, about providing a proposal to the board. It needs to benefit both parties and the LED system may only last approximately 10 years so there needs to be a plan to compensate or renew the system at the end of the contract. No public comment.
- Strategic Planning Session CEO Munson asked if the board members could bring some available dates to the next meeting so a date can be set. Looking at March-April and possibly a Friday. No public comment.
- Transition Plan CEO Munson reported that Louie Brown received the go ahead from CDFA/Governor's office with the transition. We should have more progress by March-April which would be good timing to do a Strategic Planning Session. CEO Munson has created a "transition binder" containing all the information and correspondence during this time and is available if anyone would like to review it. No public comment.

CORRESPONDENCE (Information/Action): Included in the board packet is a Gratitude card for CEO Munson for his time spent as the WFA Chairman. No public comment.

FRIENDS OF THE FAIR: President Scruggs reported that they have been dark for the last few months but have a meeting scheduled tomorrow. They are planning on discussing 2021, what they can do, how to do things with the health restrictions, get some events/fundraising ideas going. The investment fund is doing well, and they may need to pull additional funds out to cover extra costs that were added on to the HVAC project. No public comment.

COMMITTEE REPORTS (Informational/Action):

- Junior Livestock Auction Committee Director Mercier reported that they are dark until April and all funds have been collected. No public comment.
- Junior Fair Board Kylie Daws, Co-President reported that they haven't done anything since the Outdoor Holiday Market, but they have a meeting scheduled for Monday, January 25th. No public comment.

2021 FAIR (Information/Action):

CEO Munson reported that we are going to have a fair! The Orange County Fair/their Attorney General has announced that events will be able to happen after July 4th. We are looking at adjusting the grandstand events and not selling as many tickets to accommodate the distancing of social gathering. It will be discussed further as we move forward. No public comment.

CEO REPORT (Information/Action):

- Events
 - Calendar of Events CEO Munson reported that the Indoor Karts have raced twice since the first of the year and they have inquired about extending their contract by a few weeks. No public comment.
 - Sportsmen's Expo CEO Munson reported that the health department will not let us move forward with the expo in March due to the continued restrictions. We will be looking at

64

hosting some of it in conjunction with the Jackpot Livestock Show on Mother's Day weekend. No public comment.

- Projects
 - O Winema Hall HVAC System/SB 5 Project CEO Munson reported that Winema Hall has been gutted and CCA is waiting for the bid deadline. There were extra expenses discovered during this process: a beam is broke and there is no insulation in the front wall with the windows. There is also a broken pipe in the Carnival Restroom from when CalFIRE turned the heat off in that building and it caused a pipe to freeze and break. No public comment.
- Funding Issues CEO Munson reported that Louie Brown has a meeting scheduled regarding the AB 1499 original intent for disbursement of that funding. No public comment.

MATTERS OF INFORMATION:

- CEO Comments CEO Munson reported that he is still working with CalFIRE on renting Winema
 Hall for their crew, but it would only be during COVID. Kevin Barba also came in to discuss racing
 options for this season. He is interested in having a contract but only having two races a month.
 CEO Munson agreed and said a meeting would be set to discuss specifics. He also announced that
 CDFA will be hosting a Bagley-Keene Open Meeting Act Training on Thursday, February 11th from
 1-3 PM if anyone is interested in participating.
- Board of Directors Comments
 - o Director Salters Asked if she could have the option to call or zoom into the meeting. Her home address will be added to the Notice and Agenda.
 - o Director Hanna Good job.
 - o Director Mercier Thanked the Junior Fair Board/Kylie Daws
- Items Proposed for Next Board Meeting none at this time.

NEXT MEETING DATE: The meeting is scheduled for Tuesday, February 16, 2021 at 5:30 PM.

ADJOURNMENT: Meeting was adjourned at 6:17 PM.

Approved:

Attest:

Jason Finley President Michelle Eiler Secretary

10th DAA/Siskiyou Golden Fair Contractual Agreements January 2021

CAMPING AGRE CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date	i i i i i i i i i i i i i i i i i i i	<u> </u>		
COMINERCIAL E	XHIBITOR AGREEMENTS:			
CONTRACT#	NAME	PURPOSE	DATES	REVENUE
None to date				
COMMUNITY PA	RTNERSHIP/SPONSORSHIP AGREEMEN	TS:		
CONTRACT#	NAME	PURPOSE	DATES	REVENUE
None to date				
CONCESSION A	GREEMENTS:			
CONTRACT#	NAME	PURPOSE	DATES	REVENUE
1CN-21	Bandon's Best Kettle Korn	Food Concession	8/11-8/15/21	22% or 500 mir
2CN-21	Bridges Concessions	Food Concession	8/11-8/15/21	22% or 500 min
3CN-21	Brock Enterprises/Dippin Dots	Food Concession	8/11-8/15/21	22% or 500 min
4CN-21	Captial Concessions	Food Concession	8/11-8/15/21	22% or 500 min
5CN-21	Circle N Square	Drink Concession	8/11-8/15/21	22% or 500 min
6CN-21	El Mana	Food Concession	8/11-8/15/21	22% or 500 mir
7CN-21	Etna Lions Club	Service Concession	8/11-8/15/21	22% or 500 mir
8CN-21	Extreme Food & Beverage	Food Concession	8/11-8/15/21	22% or 500 mir
9CN-21	<u> </u>	Food Concession		
10CN-21	Fabulous Fudge/Shasta Forest Sweets	Service Concession	8/11-8/15/21	22% or 500 mir
	Fun 4 A Day		8/11-8/15/21	22% or 500 mir
11CN-21	Funnel Cake Express	Food Concession	8/11-8/15/21	22% or 500 mir
12CN-21	GMB, Inc.	Food Concession	8/11-8/15/21	22% or 500 mir
13CN-21	Karuk Booster Club/CASA Program	Food Concession	8/11-8/15/21	22% or 500 mir
14CN-21	KP Concessions	Food Concession	8/11-8/15/21	22% or 500 mir
15CN-21	One Stop Ice Cream Shoppe	Food Concession	8/11-8/15/21	22% or 500 mir
16CN-21	Pacific Crest Concessions	Food Concession	8/11-8/15/21	22% or 500 mir
17CN-21	PNW Camel Company, LLC	Service Concession	8/11-8/15/21	22% or 500 mir
18CN-21	Pony Espresso	Food Concession	8/11-8/15/21	22% or 500 mir
19CN-21	Ponyland Amusements	Service Concession	8/11-8/15/21	22% or 500 min
20CN-21	Siskiyou Community Food Bank	Food Concession	8/11-8/15/21	22% or 500 mir
21CN-21	Siskiyou Jaxx Softball	Service Concession	8/11-8/15/21	22% or 500 mir
22CN-21	Siskiyou Jaxx Softball	Food Concession	8/11-8/15/21	22% or 500 min
23CN-21	Southern Oregon Food & Beverage	Food Concession	8/11-8/15/21	22% or 500 mir
24CN-21	The Sugar Bar Co.	Food Concession	8/11-8/15/21	22% or 500 min
25CN-21	Yreka Elks Lodge	Food Concession	8/11-8/15/21	22% or 500 min
26CN-21	Yreka Kiwanis Club	Food Concession	8/11-8/15/21	22% or 500 min
27CN-21	Siskiyou County Farm Bureau	Alcohol Concession	8/11-8/15/21	\$255/keg
28CN-21	10th DAA Friends of the Fair	Alcohol Concession	8/11-8/15/21	\$255/keg
OLIDAY GIFT FA	AIR AGREEMENTS:			
CONTRACT#	NAME	PURPOSE	DATES	REVENUE
None to date	1000 1000			
	A ODERATE ITO			
NTERIM EVENT / CONTRACT #	AGREEMENTS: NAME	PURPOSE	DATES	REVENUE
1IN-21	Grenada Elementary School	School Bus Stop	1/1-12/31/21	No Fee
2IN-21	Cal Fire	Meetings/Trainings	1/1-12/31/21	No Fee
3IN-21	Cal Trans	Meetings/Trainings	1/1-12/31/21	No Fee
	Fairchild Medical Center	Healthy Kids Day	5/7/21	\$1,205.00
411 V -7.1		rivarity rade pay	0///21	Ψ1,200.00
4îN-21 5iN-21	CHVA	Car Show & Breakfast	6/20/21	\$1 330 00
5!N-21 6!N-21	CHVA Siskiyou County Health & Human Service	Car Show & Breakfast COVID-19 Vacination Clinic	6/20/21 1/12-12/31/21	\$1,330.00 N o Fee

8IN-21 9IN-21 10IN-21 11IN-21	Cal Fire Natalie DeJong Barba Promotions Erin Fowle	Fire Camp/Emergency Services Wedding & Reception Auto Races Horse Training Clinic	1/1-12/31/21 5/1/21 3/1-11/12/21 3/20-12/31/21	Per Contract Exhibit \$430.00 \$700/race \$200/event
JUDGING AGRE	EMENTS:			
CONTRACT#	NAME	PURPOSE	DATES	EXPENSE
None to date	and the state of t			•
edodtemene e	EXPO AGREEMENTS:			
CONTRACT#	NAME	PURPOSE	DATES	REVENUE
None to date				
STANDARD 210				
CONTRACT#	NAME	PURPOSE	DATES	EXPENSE
1STD210-21	D&R Janitorial	Office Cleaning Service	1/1-12/31/21	\$100/month
2STD210-21	Mt. Shasta Ambulance	Fair - EMT/Ambulance	8/11-8/15/21	\$1,600.00
3STD210-21	Yreka Transfer LLC	Fair - Garbage	8/11-8/15/21	\$2,600.00
4STD210-21	Mike Brown	Fair - Grounds Director	8/11-8/15/21	\$1,250.00
5STD210-21	Siskiyou County Sheriff's Dejpartment	Fair - Law Enforcement	8/11-8/15/21	\$9,000.00
6STD210-21	Garon Lee Sound	Fair - Sound/Lights	8/11-8/15/21	\$9,275.00
7STD210-21	Jesse Williams	Fair - Destruction Derby	8/14/21	\$1,700.00
8STD210-21	Bonnie Jesperson	Fair - Concession Auditor	8/11-8/15/21	\$1,000.00
9STD210-21	CalFIRE	Fair - Ground Entertainment	8/11-8/15/21	No Fee
10STD210-21	TMT Scoreboard	Fair - Roundup/Rodeo	8/12-8/13/21	\$2,400.00
11STD210-21	Robin Wood	Fair - Horse Show Manager	8/13-8/15/21	\$450.00
12STD210-21	Pam Wilden	Fair - Horse Show Assistant	8/13-8/15/21	\$350.00
13STD210-21	Klamath River Volunteer Fire Departmen	Fair - Parking Attendants	8/11-8/15/21	\$3,500.00
STANDARD 213	AGREEMENTS:			
CONTRACT#	NAME	PURPOSE	DATES	EXPENSE
None to date			57.120	Di ENOL
WINTER STORAGE CONTRACT #	GE AGREEMENTS (monthly amounts): NAME	PURPOSE	DATES	DEVENUE (
65ST2021			DATES	REVENUE (per mo)
00017071	Michele Cloutier	Recreational Unit Storage	per contract	\$65.00

Siskiyou Golden Fair Check Detail January 2021

Num	Date	Name	Description	Original Amount
				
ETF-1	01/15/2021	United States Treasury	1/15 PR Federal Tax Deposit	-2,179.92
EFT-2		United States Treasury	1/31 PR Federal Tax Deposit	-2,380.60
EFT-3	01/29/2021	Employment Development Department	1/21 State Withholding Tax	-782.33
EFT-4	01/29/2021	Employment Development Department	1/21 State Disability Insurance	-68.04
EFT-5	01/29/2021	CA Public Employees Retirement System	2/21 Medical Insurance	-2,231.19
EFT-6	01/29/2021	CA Public Employees Retirement System	1/21 Retirement	-6,628.32
28901	01/05/2021	J.P. Morgan	Savings Plus Program deduction	-125.00
28902		Kahn, Soares & Conway, LLP	Transition Legal Fees	-200.00
28903	01/12/2021	Siskiyou Opportunity Center	Record Shredding	-208.21
28904	01/12/2021	Siskiyou County Department of Agriculture	Livestock Scales Registered	-273.10
28905	01/12/2021	California Fair Services Authority	Vision & Life Insurance & LTD \$91.95,	-3,041.56
			Estimated General Liability \$1664.00 (mo),	
			Estimated Workers Comp \$1285.61 (mo)	
28906	01/12/2021	MarTech Systems, Inc.	Blue Ribbon Entry Program Update & Online	-358.00
28907	01/12/2021	Pacific Power	Power Service	-1,769.36
28908	01/14/2021	Hue & Cry, Inc.	Office & Grounds Security	-191.50
28909	01/14/2021	Pacific Power	Power Service	-290.41
28910	01/15/2021	Eiler, Michelle L.	1/15 Payroli	-1,706.06
28911	01/15/2021	Luiz, Michael L.	1/15 Payroll	-1,638.04
28912	01/15/2021	Munson, Cliff F.	1/15 Payroll	-2,639.51
28913	01/15/2021	Pacific Power	Power Service	-248.15
28914	01/15/2021	Suburban Propane	Propane Service	-1,045.36
28915	01/19/2021	J.P. Morgan	Savings Plus Program deduction	-125.00
28916	01/19/2021	Yreka Transfer, LLC	Garbage Service	-137.00
28917	01/19/2021	D&R Janitorial	Office Cleaning	-100.00
28918	01/19/2021	CDFA Fairs 93310	LED Front Sign Loan Payment	- 735.21
28919	01/20/2021	AT&T	Phone Service	-154.72
28921	01/29/2021	Eiler, Michelle L.	1/31 Payroll	-1,677.60
28922	01/29/2021	Luiz, Michael L.	1/31 Payroll	-1,593.56
28923	01/29/2021	Void		
28924	01/29/2021	Eiler, Michelle L.	1/21 Health Benefit Payment	-226.99
28925	01/29/2021	Munson, Cliff F.	1/21 Health Benefit Payment	-240.11
28926	01/29/2021	Union Operating Engineers	BU 12 Union Dues deduction	-50.60
28927	01/29/2021	SEIU Local 1000	BU 1 Union Dues deduction	- 81.16
28928	01/29/2021	Munson, Cliff F.	1/31 Payroll	-2,607.69
28920	01/28/2021	Right Click Technology Services	Computer/POS Setup	-600.00



10th DAA/Siskiyou Golden Fair Summary Trial Balance As of January 31, 2021

	Jan 3	1, 21
	Debit	Credit
11100 · Petty Cash Fund	300.00	
11200 · Change Fund	0.00	
11210 · ATM Change Fund	5,260.00	
11300 · Banner Bank - Checking 11400 · Mechanics Bank - Checking	30,019.69 0.00	
11500 · Banner Bank - Savings	169,205,18	
11610 · Tri Counties Bank - CD	36,107.92	
11620 · Mechanics Bank - CD	76,887.66	
11630 · PremierWest Bank - CD	0.00	
11700 · LAIF Account	613,710.79	
13100 · Accounts Receivable	69,760.63	
14300 · Deferred Expenses - General 14999 · Undeposited Funds	0.00 0.00	
16000 · Deferred Outflows of Resources	164,934.22	
19000 - Construction in Progress	86,848.00	
19200 · Building and Improvements	0.00	
19201 · Accum Deprec - Buildings	0.00	
19300 · Equipment	423,133.26	
19301 · Accum Deprec - Equipment 19400 · Leasehold Improvements	2 627 204 00	364,121.09
19401 - Accum Depre - Leasehold Improve	3,637,381.90	2,996,625.85
21000 · Payroll Liabilities	0.00	2,930,020.00
21200 - Accounts Payable	0.00	
22100 · Social Security/Medicare Taxes	63.10	
22200 · PST/Deferred Compensation	0.00	
22300 · Retirement Contributions	0.00	
22310 · Alternate Retirement Program 22320 · Other Post-Employment Benefits	0.00	
22400 · State Withholding Taxes	0.00 0.00	
22410 · NonResident Withholding	0.00	
22500 · Federal Withholding Taxes	68.00	
22610 · Medical Insurance	0.00	
22620 · Dental Insurance		11.62
22630 · Union Dues	0.00	2.02
22640 · Savings Plus Program 22650 · Other Deductions - LTD, SDI	0.00	25.00
22700 · H/S Drug Fees Collected	0.00	25.66
22800 · Deferred Income - Gerieral	0.00	
24100 · Damage/Cleaning Deposits		300.00
24110 · Stage Maintenance		40,021.34
24200 JFB Scholarship		4,653.43
24500 · Leave Liability 25000 · Long Term Debt (Front Sign)		67,397.00
25010 · SB 84 CalPers Loan		8,822.28 63,708.00
25500 · *Sales Tax Payable	0.00	05,700.00
25600 · Deferred Inflows of Resources	****	22,475.83
26000 · Net Pension Liability		560,181.73
29000 Net Resources - Capital Assets		835,485.03
29100 · Total Net Resources	404 404 05	1,242,570.48
29400 · UnrestrictedNetPosition-Pension 30000 · Opening Bal Equity	481,431.35 0.00	
31200 · State Allocations	0.00	
31300 · F&E Reimbursements	0.00	
31900 · Capital Project Reimbursements	0.00	
32500 · One Time Revenue Source	0.00	
33000 · Contributions from other Govern	0.00	
34000 · Other - 39000 · Retained Earnings	0.00	
42210 · Concessions - NonProfit	388,062.90	550.00
47500 · Junior Fair Board		54.00
48110 · Storage (off season)		5,690.00
48200 · Grounds Rentals		550.00
48215 · Kart Racing		1,000.00
48240 - Billboard		5,400.00

10th DAA/Siskiyou Golden Fair Summary Trial Balance As of January 31, 2021

	Jan 31, 21		
	Debit	Credit	
48310 · Front LED Sign		13,550.00	
50100 · Admin Wages - Permanent	14,042.92	•	
50310 · Employees Benefits	8,234.81		
50320 · Payroll Taxes	1,036.08		
50330 · Worker's Compensation Insurance	1,285.61		
50700 · Office Supplies	650.00		
50900 Dues & Subscriptions	2,190.00		
51000 · General Liability Insurance	1,664.00		
51010 · Property & Business Insurance	7,125.00		
51120 · Office/Grounds Secuirty	389.00		
51130 · Office Cleaning	100.00		
51140 · Computer Support	1,837.50		
52100 · Maint Wages - Permanent	4,338.82		
52210 · Employee Benefits	1,451.85		
52220 · Payroll Taxes	342.63		
52800 · Light, Heat, Water, Power	1,045.36		
53100 · Trash Removal, Clean up	137.00		
54400 · Advertising	167.08		
54600 · Public Relations Expense	1,500.00		
56300 · Supplies and Expenses	165.51		
58200 · Trophies, Medals, Ribbons	939.65		
63410 · Entry Office & Entry Fees	701.11		
63420 · Livestock & Small Animal	273.10		
64720 · Trophies, Medals, Ribbons	403.73		
66320 - Grounds	0.00		
OTAL	6,233,195.36	6,233,195.36	

10th DAA/Siskiyou Golden Fair Balance Sheet

As of January 31, 2021

	Jan 31, 21
ASSETS	
Current Assets Checking/Savings	
11100 - Petty Cash Fund	300.00
11210 · ATM Change Fund	5,260.00
11300 · Banner Bank - Checking	30,019.69
11500 · Banner Bank - Savings	169,205.18
11600 · Cash in Time Deposits 11610 · Tri Counties Bank - CD	26 107 02
11620 · Mechanics Bank - CD	36,107.92 76,887.66
Total 11600 · Cash in Time Deposits	112,995.58
11700 · LAIF Account	·
	613,710.79
Total Checking/Savings	931,491.24
Other Current Assets	CO 7CO CO
13100 · Accounts Receivable 16000 · Deferred Outflows of Resources	69,760.63 164,934.22
Total Other Current Assets	234,694.85
Total Current Assets	1,166,186.09
Fixed Assets 19000 · Construction in Progress	86,848.00
19300 · Equipment	423,133.26
19301 · Accum Deprec - Equipment	-364,121.09
19400 · Leasehold Improvements	3,637,381.90
19401 · Accum Depre - Leasehold Improve	-2,996,625.85
Total Fixed Assets	786,616.22
TOTAL ASSETS	1,952,802.31
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities 22100 · Social Security/Medicare Taxes	-63.10
22500 · Social Security/Medicare Taxes	-68.00
22600 · Employee Deductions	-00.00
22620 · Dental Insurance	11.62
22630 · Union Dues	2.02
22650 · Other Deductions - LTD, SDI	25.66
Total 22600 · Employee Deductions	39.30
24100 · Damage/Cleaning Deposits	300.00
24110 · Stage Maintenance	40,021.34
24200 · JFB Scholarship	4,653.43
24500 · Leave Liability	67,397.00
25000 · Long Term Debt (Front Sign)	62 700 00
25010 · SB 84 CalPers Loan 25000 · Long Term Debt (Front Sign) - Other	63,708.00 8,822.28
Total 25000 · Long Term Debt (Front Sign)	72,530.28
25600 · Deferred Inflows of Resources	22,475.83
26000 · Net Pension Liability	560,181.73
Total Other Current Liabilities	767,467.81
Total Current Liabilities	767,467.81
Total Liabilities	767,467.81

10th DAA/Siskiyou Golden Fair Balance Sheet As of January 31, 2021

	Jan 31, 21
Equity	
29000 · Net Resources - Capital Assets	835,485.03
29100 · Total Net Resources	1,242,570.48
29400 · UnrestrictedNetPosition-Pension	-4 81,431.35
39000 · Retained Earnings	-388,062.90
Net Income	-23,226.76
Total Equity	1,185,334.50
TOTAL LIABILITIES & EQUITY	1,952,802.31

10th DAA/Siskiyou Golden Fair Profit & Loss Budget vs. Actual January 2021

	Jan 21	Budget	\$ Over Budget	% of Budget
Income 41000 · Admissions Revenue	0.00	91,775.00	(91,775.00)	0.0%
41500 · Commercial Space Revenue	0.00	34,067.00	(34,067.00)	0.0%
42000 - Concessions Revenue	550.00	170,950.00	(170,400.00)	0.3%
43000 - Exhibit Revenue	0.00	17,393.00	(17,393.00)	0.0%
44000 · Horse Show Revenue	0.00	3,136.00	(3,136.00)	0.0%
46000 · Fair Attractions	0.00	54,000.00	(54,000.00)	0.0%
47000 · Miscellaneous Fair Revenue	54.00	198,685.00	(198,631.00)	0.0%
47005 · Miscellaneous Non-Fair Revenue	0.00	55,860.00	(55,860.00)	0.0%
48000 · Interim Revenue	26,190.00	169,573.00	(143,383.00)	15.4%
49500 - Other Operating Revenue	0.00	12,150.00	(12,150.00)	0.0%
Total Income	26,794.00	807,589.00	(780,795.00)	3.3%
Gross Profit	26,794.00	807,589.00	(780,795.00)	3.3%
Expense 50000 - Administration Expense	38,554.92	387,933.00	(349,378.08)	9.9%
52000 - Maintenance Expense	7,315.66	230,522.00	(223,206.34)	3.2%
54000 · Publicity Expense	1,667.08	29,960.00	(28,292.92)	5.6%
56000 · Attendance Operations	165.51	61,877.00	(61,711.49)	0.3%
57000 · Miscellaneous Fair Expenses	0.00	7,850.00	(7,850.00)	0.0%
57005 · Miscellaneous Non-Fair Expenses	0.00	32,380.00	(32,380.00)	0.0%
58000 · Premiums Expense (not H/S)	939.65	16,500.00	(15,560.35)	5.7%
63000 · Exhibits Expense	974.21	31,801.00	(30,826.79)	3.1%
64000 · Horse Show Expense	403.73	6,041.00	(5,637.27)	6.7%
66000 · Fair Entertainment Expense	0.00	116,623.00	(116,623.00)	0.0%
90000 · Depreciation Expense	0.00	99,985.00	(99,985.00)	0.0%
Total Expense	50,020.76	1,021,472.00	(971,451.24)	4.9%
let Income	(23,226.76)	(213,883.00)	190,656.24	10.9%

10TH DISTRICT AGRICULTURAL ASSOCIATION SISKIYOU GOLDEN FAIRGROUNDS

As of Janaury 31, 2021

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
ADMISSIONS REVENUE:			0 1		
Regular Fair Admissions	41010	\$0	\$80,205		(\$80,205)
Discounted Fair Admissions	41020	\$0 \$0	\$11,570		(\$11,570)
COMMERCIAL SPACE REVENUE:	41020	ΨΟ	Ψ11,570		(Ψ11,570)
Outside Commercial Space	41510	\$0	\$12,825		(\$12,825)
Inside & Window Commercial Space	41520	\$0	\$21,242		(\$21,242)
CONCESSIONS REVENUE:	71520	ΨΟ	Ψ21,272		(Ψ21,272)
Carnival	42100	\$0	\$37,500		(\$37,500)
Carnival - PreSale	42110	\$0 \$0	\$37,500		(\$37,500)
Food Concessions (local, prof, alcohol)	42200	\$0 \$0	\$91,200	\$550	(\$90,650)
Non-Food Concessions	42300	\$0 \$0	\$4,750	\$550	(\$4,750)
EXHIBITS REVENUE:	72300	ΦΟ	Φ -1 ,750		(\$4,750)
Entry Fees	43100	\$0	\$7,125		(\$7 125 <u>)</u>
Donated & Sponsored Awards	43200	\$0 \$0	\$6,500		(\$7,125) (\$6,500)
Other - Quilt Judge Donation, Poultry Inspects	43410	\$0 \$0	\$0,300 \$300		
Other - Shavings	43420	\$0 \$0	\$300 \$3,468		(\$300)
HORSE SHOW REVENUE:	73420	φυ	\$3,406	•	(\$3,468)
Entry Fees	44200	\$0	\$2,328		(\$2.22e)
Donated & Sponsored Awards	44300	\$0 \$0	\$2,328 \$428		(\$2,328) (\$428)
Stall Fees	44400	\$0 \$0	\$380		(\$380)
FAIR ATTRACTION REVENUE:	77700	ΦΟ	φ360		(\$360)
Rodeo Admissions	46100	\$0	\$24,000	*	(\$24,000)
Destruction Derby Admissions & Entries	46400	\$0 \$0	\$24,000		(\$24,000)
Thursday Night Admission	46500	\$0 \$0	\$21,000		(\$21,000)
Friday Night Admissions & Entries	46700	\$0 \$ 0	\$9,000		(\$9,000)
MISCELLANEOUS FAIR REVENUE:	40700	Φ0	\$9,000		(\$9,000)
Parking	47100	\$0	\$0		\$0
Pocket Schedule Advertising	47200	\$0 \$0	\$1,900		(\$1,900)
Utility Fee Reimbursement (Stock Trucks)	47300	\$0 \$0	\$1,500		(\$1,900)
Exhibitor Handbook Advertising	47400	\$0 \$0	\$0 \$0		\$0 \$0
Junior Fair Board	47500	\$1,290	\$1,000	\$54	(\$946)
Camping Fees (Fairtime)	47700	\$1,290 \$0	\$23,750	ΨΟ-Τ	(\$23,750)
Other - ATM Transactions	47810	\$0 \$0	\$1,045		(\$1,045)
Other - Ice Service	47820	\$ 0	\$3,990		(\$3,990)
Sponsorships	47900	\$0 \$0	\$167,000		(\$167,000)
MISCELLANEOUS NON-FAIR REVENUE		ΨΟ	\$107,000		(\$107,000)
Sportsmens Expo	47105	\$1,000	\$34,200		(\$34,200)
Holiday Gift Fair	47103 47206	\$2,875	\$7,125		(\$34,200)
Jackpot Show	47107	\$2,873	\$14,250		(\$14,250)
Livestock Grading Event	47111	\$3,801	\$14,230		\$0
Music Festival/Fair Fundraiser	47409	\$5,601	\$0 \$0		\$0 \$0
1	17 107	ΨΟ	ΨΟ		ΨΟ

Account	Account	2020	2021	2021	Bud vs Act
Description	Number	STOP	Budget	Actual	Difference
Equipment/Farm Auction	47410	\$0	\$0	•	\$0
Other - soda machine, NSF fees, recycle	47505	\$235	\$285		(\$285)
INTERIM REVENUE:					
Rental of Buildings	48100	\$275	\$9,338		(\$9,338)
Storage	48110	\$27,698	\$30,400	\$5,690	(\$24,710)
Grounds Rentals	48200	\$15,840	\$19,000	\$550	(\$18,450)
Auto Racing	48210	\$13,570	\$7,485	•	(\$7,485)
Kart Racing	48215	\$4,000	\$4,750	\$1,000	(\$3,750)
Community Riding Program	48220	\$1,000	\$475		(\$475)
Billboard	48240	\$64,800	\$64,800	\$5,400	(\$59,400)
Equipment Rentals	48300	\$0	\$1,500		(\$1,500)
Front Sign Rentals	48310	\$24,556	\$28,500	\$13,550	(\$14,950)
Utility Fee Reimbursement	48500	\$3,484	\$3,325		(\$3,325)
Other	48700	\$0	\$0	-	\$0
PRIOR YEAR ADJUSTMENT:	49000	\$5,552	\$0		\$0
OTHER OPERATING REVENUE:					
Interest Earnings	49510	\$12,008	\$12,000		(\$12,000)
Donations/Sponsorships (General)	49520	\$60,020	\$0		\$0
Other - refunds, atm fees	49530	\$313	\$150		(\$150)
TOTAL REVENUES:		\$242,317	\$807,587	\$26,794	(\$780,793)
ADMINISTRATION EXPENSE:					
Salaries & Wages - Permanent	50100	\$174,170	\$175,596	\$14,043	(\$161,553)
Salaries & Wages - Temporary	50200	\$0	\$6,930	ψ1 1,0 1 <i>0</i>	(\$6,930)
Compensated Abesences Expense	50300	\$6,515	\$17,000		(\$17,000)
Employee Benefits - Employer's Share	50310	\$79,152	\$26,446	\$8,235	(\$18,211)
Pension Expense	50311	\$0	\$48,454	Ψ0,233	(\$48,454)
OPEB Expense	50312	\$7,695	\$8,077		(\$8,077)
Payroll Taxes	50320	\$12,733	\$13,733	\$1,036	(\$12,697)
Worker's Compensation Insurance	50330	\$9,374	\$15,273	\$1,286	(\$13,987)
Director's Expense	50500	\$0	\$0	\$1,2 00	\$0
Traveling/Training Expense - Employees	50600	\$5,865	\$7,000		(\$7,000)
Office Supplies and Expense	50700	\$8,023	\$5,000	\$650	(\$4,350)
Telephone and Postage	50800	\$3,448	\$4,000	4050	(\$4,000)
Dues and Subscriptions	50900	\$2,797	\$2,800	\$2,190	(\$610)
Insurance (General Liability)	51000	\$12,640	\$19,774	\$1,664	(\$18,110)
Property & Business Insurance	51010	\$14,909	\$15,000	\$7,125	(\$7,875)
Revenue Protection Program	51020	\$3,000	\$13,000	Ψ7,125	\$0
Other - bank fees, miscellaneous, legal	51100	\$5,518	\$8,000		(\$8,000)
Credit Card Fees (non fair)	51110	\$1,073	\$1,000		(\$1,000)
Office & Grounds Security	51120	\$2,303	\$2,300	\$389	(\$1,911)
Office Cleaning	51120	\$270	\$1,200	\$100	(\$1,100)
Computer Support Services	51140	\$3,227	\$3,500	\$1,838	(\$1,663)
Statewide Property Inventory	51150	\$331	\$350	Ψ1,020	(\$350)
Unemployment Insurance	51200	\$792	\$500		(\$500)
Audit Expense	51300	\$6,000	\$6,000		(\$6,000)
	5,1500	Ψ0,000	Ψ0,000		(40,000)

Account	Account	2020 STOP	2021	2021 Actual	Bud vs Act Difference
Description MAINTENANCE & GENERAL OPERAT	Number	SIUF	Budget	Actual	Difference
Salaries & Wages - Permanent	52100	\$55,490	\$55,820	\$4,339	(\$51,481)
Salaries & Wages - Temporary	52200	\$2,230	\$33,820 \$48,840	φ 4 ,333	(\$48,840)
	52210	\$18,336	\$46,840 \$1,824	¢1 450	(\$372)
Employee Benefits - Employer's Share		-	•	\$1,452	
Pension Expense	52211	\$0 \$2.205	\$15,292		(\$15,292)
OPEB Expense	52212	\$3,205	\$2,568	#242	(\$2,568)
Payroll Taxes	52220	\$4,314	\$4,978	\$343	(\$4,635)
Light, Heat, Water and Power	52800	\$44,529	\$70,000	\$1,045	(\$68,955)
Mainenance of Equipment (Supplies)	52900	\$1,619	\$6,000		(\$6,000)
Fuel & Insurance for Equipment	52910	\$6,450	\$8,500		(\$8,500)
Mainenance of Blds & Grounds (Supplies)	53000	\$9,254	\$11,000		(\$11,000)
State Fire Marshall Inspections	53050	\$1,699	\$1,000		(\$1,000)
Trash Removal, Clean up (Contractual)	53100	\$1,918	\$1,700	\$137	(\$1,563)
Special Repairs -	53300	\$2,942	\$3,000		(\$3,000)
PUBLICITY EXPENSE:					
Professional Services (Contractual)	54200	\$0	\$1,000		(\$1,000)
Advertising (fair, interim events)	54400	\$1,963	\$10,000	\$167	(\$9,833)
Promotional Expense (mixer, shirts/hats)	54500	\$0	\$1,000	\$1,500	\$500
Public Relations Expense (website)	54600	\$4,899	\$5,000		(\$5,000)
Other - billboard expense/percentage	54800	\$12,960	\$12,960		(\$12,960)
ATTENDANCE OPERATIONS:					
Salaries & Wages - Temporary	56101	\$0	\$12,812		(\$12,812)
Payroll Taxes	56120	\$0	\$215		(\$215)
Professional Services (Contractual)	56200	\$0	\$40,200		(\$40,200)
Supplies and Expenses	56300	\$494	\$3,500	\$166	(\$3,334)
Ice Service	56310	\$0	\$4,500	•	(\$4,500)
Radio Rentals	56320	\$0	\$450		(\$450)
Other - Lodging	56400	\$0	\$200		(\$200)
MISCELLANEOUS FAIR EXPENSES:					, ,
Exhibitor Handbook Printing	57400	\$0	\$500		(\$500)
Junior Fair Board	57500	\$743	\$1,000		(\$1,000)
Sponsorships	57700	\$0	, ,		\$0
Banners & Supplies	57710	\$32	\$2,000		(\$2,000)
BBQ Supplies & Expense	57720	\$0	\$2,000	•	(\$2,000)
Other	57800	\$0			\$0
Streetsweeper	57810	\$0	\$550		(\$550)
Landfill Fees	57820	\$0	\$800		(\$800)
Commercial Exhibits & Concessions	57900	\$0	\$1,000		(\$1,000)
MISCELLANEOUS NON-FAIR PROGRA		Ψ.	\$2,000		(41,000)
Salaries & Wages - Temporary	57110	\$0	\$611		(\$611)
Payroll Taxes	57125	\$0	\$9		(\$9)
Sportsmens Expo	57405	\$64	\$21,000		(\$21,000)
Holiday Gift Fair	57505	\$1,059	\$760		(\$760)
Jackpot Show	57508	\$1,039	\$10,000		(\$10,000)
Livestock Grading Event	57308	\$16,935	\$10,000		(\$10,000)
Other - billboard commission/soda stock	57605	\$10,933 \$0	\$0 \$0		\$0 \$0
onici - pittooara commission/soca stock	37003	ΦΨ	ΦU		ΦV

Q-	11	1
----	----	---

		14	0001	2021	TO 7
Account	Account	2020 STOP	2021	2021	Bud vs Act Difference
Description PDEMILIAS EXPENSE (or during House)	Number	STOP	Budget	Actual	Difference
PREMIUMS EXPENSE (excluding Horse Cash Awards	58100): 58100	\$0	\$10,000		(\$10,000)
	58200	\$0 \$0	\$6,500	\$940	
Trophies, Medals, Ribbons	58300		\$0,300 \$0	D940	(\$5,560) \$0
Sponsored Cash Awards EXHIBITS EXPENSE:	38300	\$0	\$0		ΦU
· ·	62101	\$0	¢10 201		(410 204)
Salaries & Wages - Temporary	63101 63120	\$0 \$0	\$18,384		(\$18,384)
Payroll Taxes			\$267		(\$267)
Judges (Contractual)	63200	\$0 \$0	\$6,500		(\$6,500)
Professional Services (Contractual)	63300	\$0 \$0	\$0		\$0 \$0
Supplies and Expenses (entry office, depts)	63400	\$0 \$573	e2 000	¢7 01	\$0 (#1.200)
Entry Office & Entry Fees Livestock & Small Animal	63410	\$572	\$2,000	\$701	(\$1,299)
·	63420	\$0 \$0	\$4,000	\$273	(\$3,727)
Still Exhibit Departments	63430	\$0 \$0	\$400		(\$400)
Other - brand inspection	63700	\$0	\$250		(\$250)
HORSE SHOW EXPENSE (including Pre	•		0207		(#2.0.5)
Salaries & Wages - Temporary	64101	\$0 #0	\$385		(\$385)
Payroll Taxes	64120	\$0 #0	\$6		(\$6)
Judges (Contractual)	64200	\$0 \$0	\$800		(\$800)
Professional Services (Contractual)	64300	\$0	\$800		(\$800)
Supplies and Expense	64400	\$0 \$0	\$0		\$0
Cattle Fees	64500	\$0	\$250		(\$250)
Cash Awards	64710	\$0	\$2,000	***	(\$2,000)
Trophies, Medals, Ribbons	64720	\$0	\$1,800	\$404	(\$1,396)
Sponsored Cash Awards	64730	\$0	\$0		\$0
FAIR ENTERTAINMENT EXPENSE:	CC000	4.0			•
Supplies and Expenses (tickets, toilets)	66300	\$0	#0 000		\$0
Ticketing System & Fees	66310	\$238	\$8,000		(\$8,000)
Grounds	66320	\$0	\$1,500	•	(\$1,500)
Grandstand	66330	\$0	\$1,200		(\$1,200)
Rodeo (Saturday)	66400	\$0	\$31,000		(\$31,000)
Grounds Entertainment	66500	\$0	\$49,048		(\$49,048)
Thursday Event	66600	\$0	\$0		\$0
Destruction Derby (Sunday)	66700	\$0	\$8,100		(\$8,100)
Redneck Roundup	66800	\$ 0	\$8,500		(\$8,500)
PRIOR YEAR OPERATING EXPENSE A					\$0
Miscellaneous Expense	81000	\$543	\$0		\$0
CASH SHORTAGES & OVERAGES:	25100	*	40		\$0
Ticket Sales	85100	\$0	\$0		\$0
Grandstand Event Sales	85200	\$0	\$0		\$0 **
Other	85900	\$0	\$0		\$0
TOTAL EXPENSES:		\$553,412	\$912,212	\$50,021	(\$862,191)
NET OPERATING PROFIT/(LOSS) BEFOR	E FUNDING	(\$311,094)	(\$104,625)	(\$23,227)	\$81,398
LOCAL (BASE) ALLOCATION:		\$42,009	\$42,009	\$111,880	\$69,871
OTHER FUNDS - Training Allocation		\$2,661	\$2,661	\$2,020	(\$641)
OTHER FUNDS - Capital Project Reimburser	ments	\$41,000	-		\$0
		-		•	

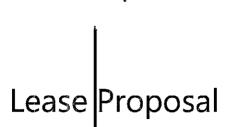
i	Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
OTHER	FUNDS -		\$395,520			\$0
NET PI	ROFIT/(LOSS) AFTER FUNDING		\$170,096	(\$59,955)	\$90,673	

Above figures do not include depreciation expense that is calculated at year end.

EXPLAINATIONS:

COVID-19 - 2020 Fair Cancelled, held Livestock Grading Event instead

TO AN ART OF THE PERSON OF THE



10th District Agricultural Association

1712 Fairlane Road

Yreka, CA 96097

Proposal Begin Date | upon completion of build

Proposal Expiration Date — 30 Years

Dear 10th District Agricultural Association —

This Lease Proposal document outlines the proposal terms for lease of space known as "Electronic Billboard at corner of Fairlane Road and Sharps Road", Rain Rock Casino, aka RRC ("Prospective Renter"), by 10th District Agricultural Association, aka Siskiyou Golden Fair ("Fairgrounds"). If you are interested in proceeding, the full Lease Agreement will be prepared and submitted to you for review and signature.

- 1. Term of lease commencing on the 1st day of the month immediately following completion of new electronic billboard structure and 14' \times 48' double-facing, full-color, digital billboard and ending after 30 years.
- 2. Renewal option after initial term has passed lease options will become 10 year renewal with 90 days of advance notice.

- 3. Proposed usage occupancy shall be limited to ADVERTISING of RRC and shall be for no other purpose whatsoever. RRC would be responsible for creation and implementation of all advertising campaigns.
- 4. Rent renter shall pay the following monthly amounts:

South Facing Board	\$2800
North Facing Board	\$2800
Maintenance and Repairs	\$800
Power Consumption	Actual Cost

Cable Connection (Internet) Actual Cost

Board rentals are calculated using \$2800 a month. An increase of 2% bi-annually over 30 years would also be incorporated.

- 5. Security Deposit RRC will pay for all installation and construction fees towards a double-facing, full-color, digital billboard, 14' x 48'. Estimated cost of this project is \$430,000 to \$500,000. At the end of the lease the structure will remain the property of the Siskiyou Golden Fair.
- 6. Lease Agreement a formal, written lease agreement would be executed between the Parties that would become the final agreement between them.

If you are interested in proceeding to finalize a formal, written Lease Agreement under the scope set out above, please contact Brandon 7a-3

Bethea at (530) 340-5560 OR marketing@rainrockcasino.com at your earliest possible convenience.

This Lease Proposal does not constitute a contract, or an offer to contract, but rather an invitation to proceed with further actions by the Parties towards execution of a formal agreement between the Parties.

Brandon Bethea
Rain Rock Casino, Marketing Manager
777 Casino Way
Yreka, CA 96097



January 28, 2021

Cliff Munson, CEO 10th DAA, Siskiyou Golden Fair 1712 Fairlane Road Yreka, CA 96097

Dear Mr. Munson:

The Fairs and Expositions Branch (F&E) is ready to disburse the allocations from the AB1499 funds (New Fair Funds).

As you are aware, the allocations from the New Fair Funds are only available for qualified fairs. In order to maintain eligibility for these allocations, the fair must be a qualified fair, which requires the fair to be responsible for incorporating and complying with the workforce conditions pursuant to Business and Professions Code section 19620.15 except for the 30 percent above minimum wage requirement that the Governor suspended during the declared emergency with Executive Order N-40-20.

With the agreement in place to incorporate and comply with the required workforce conditions and being a qualified fair, the Siskiyou Golden Fair meets the requirements for the allocations from the New Fair Funds. This allocation is being made available for general operational support.

Please find \$55,340 enclosed within this package.

If you have any questions, please contact John Quiroz at 916-900-5025 or via email at john quiroz@cdfa.ca.gov.

Sincerely

John Quiroz Branch Chief

Enclosure