

10<sup>th</sup> District Agricultural Association (10<sup>th</sup> DAA)  
Siskiyou Golden Fairgrounds  
1712 Fairlane Road, Yreka CA 96097  
Phone: 530-842-2767 – Fax: 530-842-4724  
Website: [www.sisqfair.com](http://www.sisqfair.com) Email: [info@sisqfair.com](mailto:info@sisqfair.com)



## 10<sup>th</sup> DAA BOARD MEETING NOTICE

The 10<sup>th</sup> DAA Board of Directors will be holding a regular monthly board meeting on  
**Tuesday, February 15, 2022, at 5:30 PM**  
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room  
1712 Fairlane Road, Yreka California

In accordance with the September 16, 2021, AB 361 law signed by Governor Newsom Executive Order N-29-20 has been extended to January 31, 2022. Directors may attend this meeting remotely without public notice of or access to their teleconference location.

Zoom:	Toll Free Number:	Meeting ID:	Pass Code:
<a href="https://us02web.zoom.us/j/2102101776?pwd=ODRTK0pTb3FCTklrWStUcUc1ZDVJZz09">https://us02web.zoom.us/j/2102101776?pwd=ODRTK0pTb3FCTklrWStUcUc1ZDVJZz09</a>	1-669-900-9128	210 210 1776	1776

### 10<sup>th</sup> DAA BOARD OF DIRECTORS

Jason Finley, President  
Judd Hanna, Director  
Lori Salters, Director

Brandon Fawaz, Vice President  
Darrin Mercier, Director

Cliff Munson, CEO/Fair Manager

Michelle Eiler, AGPA/Secretary

### PUBLIC PARTICIPATION

Members of the public are welcome and may place items on the agenda of any board meeting. The items must be directly related to 10<sup>th</sup> DAA business. Request for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12<sup>th</sup>) business day prior to the board meeting. Items placed on the agenda by the public will be for information and discussion so that the board may be advised of the views of the community. While the board values the participation of the public, the board president reserves the right to limit the time for public comment to a maximum of five (5) minutes in order to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 10<sup>th</sup> DAA website at [www.sisqfair.com/about/board-staff/agendas](http://www.sisqfair.com/about/board-staff/agendas).

### AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 10<sup>th</sup> DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 1712 Fairlane Road, Yreka CA or call 530-842-2767. Requests should be made at least five (5) business days before the meeting to ensure availability of the requested accommodation.

*The mission of the 10<sup>th</sup> District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.*

10<sup>th</sup> District Agricultural Association (10<sup>th</sup> DAA)  
Siskiyou Golden Fairgrounds  
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room  
1712 Fairlane Road, Yreka California and

**MEETING NOTICE**

The 10<sup>th</sup> DAA Board of Directors will be holding a regular monthly meeting on the third Tuesday of each month in the Main Office, Board of Directors Room on the grounds of the 10<sup>th</sup> DAA, unless otherwise posted.

**10<sup>th</sup> DAA BOARD MEETING AGENDA**

Tuesday, February 15, 2022, at 5:30 PM

1. **CALL TO ORDER:** President Finley  
All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: [www.sisqfair.com](http://www.sisqfair.com).
2. **ROLL CALL OF DIRECTORS:**
3. **DECLARATION OF QUORUM** (minimum of five directors must be present):
4. **INTRODUCTION OF GUESTS AND STAFF:**
5. **PUBLIC COMMENT (for items not listed on the agenda):**  
Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.
6. **CONSENT CALENDAR (Discussion/Action by Board):**  
The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.
  - a. Monthly Review of January 11, 2022, Board Meeting Minutes
  - b. Monthly Review of Contracts for January
  - c. Monthly Review of Cash Disbursements for January
  - d. Monthly Review of the current Finance Reports
7. **CORRESPONDANCE:**
8. **COMMITTEE REPORTS (Informational/Action by Board):**

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The Board may take approval action on Committee Reports and New Committee Assignments.

- a. Junior Livestock Auction Committee (Dena Rizzardo, President)
  - i. Update since last meeting – dark until April
- b. Junior Fair Board (Kylie Daws, President)
  - i. Update since last meeting

**9. FRIENDS OF THE FAIR REPORT (Informational/Action by Board):**

- a. Update since last meeting

**10. BUSINESS REPORT & INFORMATION (Informational/Action by Board):**

- a. CEO Evaluation Committee Setup Meeting Date
- b. Discuss and Update/Approve Billboard Contract with Rain Rock Casino/Karuk Tribe
- c. Update on Fair Network Transition Plan

**11. 2022 FAIR (Informational/Action by Board):**

- a. Discuss & Approve Rodeo Stock Contractor

**12. CEO REPORT (Informational/Action by Board):**

- a. Events
  - i. Events on the Calendar (up to next board meeting) –
    - a. Birthday Party 2/26
    - b. Friends of the Fair Open House for Winema Hall 3/12
  - ii. Spring Fest Mother's Day weekend (jackpot, carving exhibit, outdoor market, concert)
- b. Projects
  - i. Update on CCA Project – Fairgrounds Public Safety Power Shutoff (PSPS)

**13. MATTERS OF INFORMATION:**

- a. CEO Comments
- b. Board of Director Comments
- c. Staff Comments
- d. Items Proposed for Next Board Meeting

**14. NEXT MEETING DATE:** March 15, 2022, at 5:30 PM.

**15. ADJOURNMENT:**

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# 2022

## SPRING FESTIVAL

### MOTHER'S DAY MARKET

At the Siskiyou Golden Fairgrounds, Yreka  
*In Conjunction with the NorCal Carving Competition and the  
Siskiyou Livestock Jackpot Show*

*Limited parking  
where* Saturday, May 7th - 10:00 AM to 5:00 PM

Sunday, May 8th - 10:00 AM to 3:00 PM

#### VENDOR APPLICATION

- Vendors need to submit an application to request a space; once approved a contract will be issued. The vendor will complete the documents and return with payment.
- All booths are outside. Vendors have a choice of participating one day or both days of the event. The NorCal Carving Competition and the Siskiyou Jackpot Show will also be going on Saturday and Sunday. At this time, we are planning on a concert Saturday night. Vendors have the option to stay open later if they choose. There will be food concessions on site.
- Booth fees include two folding chairs (if requested) and insurance fees (non-food items). Food and/or drink vendors must provide an insurance certificate with specific wording required by the state. Electrical is not available in all booths. Tables are available for rent for \$5 per 8' table and must be requested on the actual contract.
- If you do not have a current seller's permit and are required to have one (or not sure) please contact the California Department of Tax and Fee Administration at 800-400-7115 or [www.onlineservices.cdfta.ca.gov](http://www.onlineservices.cdfta.ca.gov).
- If you are selling or having samples of any food/drink products, you must contact the Siskiyou County Environmental Health Department at 530-841-2100 or visit [www.co.siskiyou.ca.us](http://www.co.siskiyou.ca.us). A health permit may be required.
- Setup/Teardown – Limited setup on Friday with prior approval and Saturday from 7:00 AM to 10:00 AM. Saturday only vendors MUST teardown between 5:00 PM to 6:30 PM. Teardown is Sunday from 3:00 PM to 5:00 PM.
- At the event, each vendor is responsible for the sale and security of their rented space. They are also responsible for cleaning their area at the close of the event. Limited overnight security will be on the grounds Saturday night.
- Applications can be submitted to the Siskiyou Golden Fairgrounds at 1712 Fairlane Road, Yreka CA 96097, faxed to 530-842-4724 or emailed to [michellee@sisqfair.com](mailto:michellee@sisqfair.com).
- Please call 530-842-2767 you need additional information.



# 2022 SPRING FESTIVAL MOTHER'S DAY MARKET

## Vendor Application

Business/Organization Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Mailing Address:  
(include city, state, zip) \_\_\_\_\_

Email Address: \_\_\_\_\_

Products to be sold/displayed: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Booth Size (circle one):	10x10	10x20	10x30
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Booth Fee (1 day):	\$80.00	\$125.00	\$170
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Specify Day (circle one):	Saturday	Sunday
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Booth Fee (2 days):	\$100.00	\$175.00	\$250.00
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**APPLICATION MUST BE RETURNED BY APRIL MARCH 15, 2022.**

# 10<sup>th</sup> DISTRICT AGRICULTURAL ASSOCIATION

## SISKIYOU GOLDEN FAIRGROUNDS

**As January 31, 2022**

### **CONSENT CALENDAR**

- Previous Meeting Minutes
- Contracts for January

### **FINANCIAL REPORT**

- Check Detail for January
- Summary Trial Balance
- Balance Sheet
- Profit & Loss, Budget vs. Actual
- STOP/Budget & Actual Report to date

**\*\*Not all financial reports are included due to the STOP is not complete for 2021 and the reports will not be accurate.\*\***



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**10<sup>TH</sup> DISTRICT AGRICULTURAL ASSOCIATION  
BOARD OF DIRECTORS MEETING  
January 11, 2022**

**CALL TO ORDER:** The 10<sup>th</sup> District Agricultural Association Board of Directors meeting was called to order at 5:37 PM by President Finley.

**ROLL CALL/DIRECTORS ABSENT:** President Finley, Vice President Fawaz and Directors Hanna and Mercier were present; Director Salters participated by Zoom. There are four (4) vacant board positions.

**INTRODUCTION OF GUESTS AND STAFF:** Also present were Cliff Munson, CEO and Michelle Eiler, AGPA.

**PUBLIC COMMENT:** None.

**CONSENT CALENDAR (Action by Board):** Director Hanna made a motion, seconded by Director Mercier and carried to accept the consent calendar which included minutes from the November 23, 2021, meeting, contracts for November & December and cash disbursements for November & December.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (1 <sup>st</sup> )	X			
Darrin Mercier (2 <sup>nd</sup> )	X			
Lori Salters	X			
4 positions vacant				

No public comment.

**CORRESPONDENCE (Information/Action):** Included in the board packet was a response letter from CEO Munson to CDFA Animal Care Program regarding Proposition 12. No public comment.

**COMMITTEE REPORTS (Informational/Action):**

- Junior Livestock Auction Committee – Dark until April. No public comment.
- Junior Fair Board – Next meeting is January 24, 2022, at 6:30 PM. No public comment.

**FRIENDS OF THE FAIR:** There was no representative present. No public comment.

**BUSINESS REPORT & INFORMATION (Action by Board):**

- Election of Officers – Director Mercier made a motion, seconded by Director Hanna and carried to keep the same slate of officers for 2022: Jason Finley, President; Brandon Fawaz, Vice-President; and Michelle Eiler, Secretary.

• Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 <sup>nd</sup> )	X			
Darrin Mercier (1 <sup>st</sup> )	X			
Lori Salters	X			
4 positions vacant				

No public comment.

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- Renew Delegation of Authority, Workers Compensation Resolution & Credit Card Policy – Director Mercier made a motion, seconded by Vice-President Fawaz and carried to renew all policies to read as follows:
  - Delegation of Authority: CEO is authorized to execute Rental Agreements up to \$10,000, Standard Agreements up to \$10,000, as long as these contracts do not exceed a one-year term, without further authorization from the Board of Directors. The AGPA is authorized, in the absence of the CEO, to execute Rental Agreements up to \$10,000, Standard Agreements up to \$10,000, as long as these contracts do not exceed a one-year term, without further authorization from the Board of Directors. In emergency situations, the CEO or AGPA, in the absence of the CEO, is authorized to execute the above-mentioned agreements up to the amount of \$20,000. All such executed agreements, however, are to be submitted to the Board of Directors for review at the subsequent meeting.
  - Workers Compensation Board Resolution Covering Volunteers: Members of the Board of Directors of the 10<sup>th</sup> DAA/Siskiyou Golden Fairgrounds and any volunteers donating time for the Fair/Fairgrounds, will be covered by Worker's Compensation Insurance while performing their volunteer work.
  - Credit Card Authorization: CEO, AGPA and Senior Maintenance Worker have possession of Costco Membership cards, Costco Citibank and DGS Cal Cards. Cal Cards have the following daily limits: CEO \$5,000, AGPA \$1,000 and Senior Maintenance \$1,000.

• Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz (2 <sup>nd</sup> )	X			
Jason Finley	X			
Judd Hanna	X			
Darrin Mercier (1 <sup>st</sup> )	X			
Lori Salters	X			
4 positions vacant				

No public comment.

- CEO Evaluation Committee – President Finley appointed himself and Director Mercier to perform the CEO Evaluation. No public comment.
- Billboard Contract with Rain Rock Casino/Karuk Tribe – CEO Munson reported that Brandon Bethea, Marketing Manager for Rain Rock Casino, has said the contract is good but the engineer wanted to add the billboard specs to the contract and once that is completed it will be returned to the 10<sup>th</sup> DAA to be submitted to the Department of General Services to be finalized. No public comment.
- Transition Plan – CEO Munson reported that Siskiyou and Madera Counties will be the fairs working on the initial plan. More information may be received at the WFA Convention JPA Meeting next week. No public comment.
- Auto & Kart Track Contracts – CEO Munson reported that there was only one RFP received for the racetrack and nothing for the kart track for the 2022 season. The racing committee met with Mr. Barba and Mrs. Accord to discuss the RFP and the 10<sup>th</sup> DAA offer. A tentative schedule was brought in to be approved. Director Hanna made a motion, seconded by Director Salters and carried to continue forward with a contract with Barba Promotions for the racetrack for the 2022 season based on the offer given. The contract is to include only 15 events, not including test and tune dates. The first test and tune will be \$150, and any additional will be at the rate of \$700. CEO Munson may approve a Sunday race date if it works with the fairgrounds calendar.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (1 <sup>st</sup> )	X			



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Darrin Mercier	X			
Lori Salters (2 <sup>nd</sup> )	X			
4 positions vacant				

No public comment.

**2022 FAIR (Information/Action):** CEO Munson reported that he is working on a new hypnotist, canine show and circus for the fair. He will continue to look at convention for new ideas. He will also do some research on sound and lights and another stage since we are planning on doing a concert in the grandstand; he will check with Susanville, Klamath, Jackson and Tulelake on who/what they use. CEO Munson said that we are going to try to go back to the way showmanship in the livestock department was done in 2019 but the COVID plan to the county, when wrote, will need to specify how we are complying with health regulations. CEO Munson reminded the board that he is always looking for new partners so please let him know if they come across someone that may be interested. No public comment.

- Carnival Contract – CEO Munson reported that Brass Ring Amusements/Harry Mason will be at convention next week and they will meet and discuss specifics. CEO Munson will ask him to bring a ride list and/or pictures of his rides available. Mr. Mason still would like to come up and visit the fairgrounds to determine the layout. No public comment.
- Grandstand Event Nights – At this time the grandstand will be dark on Wednesday; Redneck Roundup on Thursday; Rodeo on Friday; Concert on Saturday; and Destruction Derby moved back to Sunday. CEO Munson is working on the concert with Danielle Lindler, Jefferson Resource Company, who is a major sponsor of the band. The Partner BBQ will be held again in Rachel's Park on Wednesday. The Red Scarf Society will still sponsor a tribute band on Thursday night on the mall stage and the JLAC auction will be Saturday evening and Sunday. No public comment.
- Destruction Derby Promotor – CEO Munson Reported that we have received information on two promotors. After discussion it was decided to go with the promotor that produced the derby at the Klamath County Fair last year (Josh Pierson). No public comment.
- Rodeo Stock Contractor – CEO Munson reported that three bids were received by the deadline. The Rodeo Committee meets on January 27<sup>th</sup> and the board will decide at the February meeting. No public comment.
- Additional Event – A proposal for a wrestling event was received. After discussion it was decided to not proceed with this event at this time. The board is looking for a less expensive or possibly a free event to be held on Wednesday. No public comment.

**CEO REPORT (Information/Action):** CEO Munson reported that the Premier Stage is 40 years old and deteriorating; difficult to find parts when needed. He received information on a grant from North Valley Foundation to submit to possibly get funding for a new one. CEO Munson also reported that the Governors budget has \$11 million in it currently but as we work towards the transition before May; the revision may end up with \$40 million. He also reminded the board that staff will be at the WFA Convention from this Saturday to the following Thursday; the office will be open on Friday, January 21<sup>st</sup>.

- Events
  - Shasta Valley Community Club will be practicing in Collier from January to March (2 nights a week). The wrestling event scheduled on February 26<sup>th</sup> has been cancelled. No public comment.
- Projects
  - CEO Munson reported the Public Safety Power Shutoff project contract was increased from \$70,305.45 to \$95,936.09. No public comment.

#### BOARD COMMENTS:

- Director Salters mentioned that she will need to zoom into the next board meeting.

**NEXT MEETING DATE:** The meeting is scheduled for Tuesday, February 15, 2022, at 5:30 PM.

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**ADJOURNMENT:** Meeting was adjourned at 7:06 PM.

Approved:

Attest:

Jason Finley  
President

Michelle Eiler  
Secretary



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**10th DAA/Siskiyou Golden Fair  
Contractual Agreements  
January 2022**

**CAMPING AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

**COMMERCIAL EXHIBITOR AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

**COMMUNITY PARTNERSHIP/SPONSORSHIP AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
1CP-22	Advantage Paving	Roundup, Sheep Barn	8/10-8/14/22	\$100.00
2CP-22	American AgCredit	Thursday	8/10-8/14/22	\$2,500.00
3CP-22	Banner Bank	Roundup, Show Ring	8/10-8/14/22	\$4,500.00
4CP-22	Baymont by Wyndham	Lodging	8/10-8/14/22	Trade - Lodging
5CP-22	Blach Distributing	Grounds Exhibit	8/10-8/14/22	\$2,000.00
6CP-22	Bob Johnson Construction	Rodeo Arena Assistance	8/10-8/14/22	Trade - Equipment
7CP-22	Bruce Riger, MD	Rodeo	8/10-8/14/22	\$500.00
8CP-22	California Outdoor Properties	Rodeo	8/10-8/14/22	\$500.00
9CP-22	Casa Ramos	Grounds Exhibit	8/10-8/14/22	\$500.00
10CP-22	CINCH	Rodeo, Junior Livestock	8/10-8/14/22	\$2,500.00
11CP-22	CLT Logging, Inc.	Year Round Assistance	1/1-12/31/22	Trade - Equipment
12CP-22	Comfort Inn	Lodging	8/10-8/14/22	Trade - Lodging
13CP-22	Cornerstone Properties	Rodeo	8/10-8/14/22	\$500.00
14CP-22	Cowley D&L	Grounds Fertilizer	8/10-8/14/22	Trade - Materials
15CP-22	Dan Freitas Trucking	Rodeo	8/10-8/14/22	\$500.00
16CP-22	Double H Ranch	Rodeo	8/10-8/14/22	\$500.00
17CP-22	Dustin Brown Landscaping	Roundup, Derby	8/10-8/14/22	\$1,000.00
18CP-22	Evans Building & Excavating	Roundup	8/10-8/14/22	\$1,000.00
19CP-22	Fairchild Medical Center	Grounds Exhibit	8/10-8/14/22	\$3,000.00
20CP-22	Fawaz Farming	Rodeo	8/10-8/14/22	\$1,750.00
21CP-22	Finley Farms	Rodeo	8/10-8/14/22	\$500.00
22CP-22	Five Mary's	Rodeo	8/10-8/14/22	\$600.00
23CP-22	Frank Watkins Agency	Junior Beef Barn	8/10-8/14/22	\$500.00
24CP-22	Gary Allen, CPA	Rodeo, Swine Barn	8/10-8/14/22	\$1,000.00
25CP-22	Gatehouse Media	Media Coverage	8/10-8/14/22	Trade - Advertising
26CP-22	Grange Co-Op	Saturday	8/10-8/14/22	\$2,500.00
27CP-22	Hunt Accounting	Rodeo	8/10-8/14/22	\$500.00
28CP-22	Jefferson Resource Company	Stage Entertainment	8/10-8/14/22	\$30,000.00
29CP-22	John Brinton Well Drilling	Rodeo	8/10-8/14/22	\$500.00
30CP-22	John L. Scott Siskiyou	Senior Beef Barn	8/10-8/14/22	\$500.00
31CP-22	Julie Kuck Lemos Realtor	Rodeo	8/10-8/14/22	\$500.00
32CP-22	KMVU DT Fox 26	Small Animal Barn	8/10-8/14/22	Trade - Advertising
33CP-22	KTVL Channel 10	Sunday	8/10-8/14/22	Trade - Advertising
34CP-22	Law Office of Darrin Mercier	Information Booth	8/10-8/14/22	\$300.00
35CP-22	Layton Tree Removal, Inc.	Roundup	8/10-8/14/22	\$500.00
36CP-22	Les Schwab Tire Center	Derby	8/10-8/14/22	\$3,000.00
37CP-22	Marc Whiteman	Grounds Exhibit	8/10-8/14/22	\$3,000.00
38CP-22	Mayten Feed & Hardware	Grounds Soil	8/10-8/14/22	Trade = Materials
39CP-22	Mechanics Bank	Grandstand, Rodeo	8/10-8/14/22	\$22,500.00
40CP-22	Mercier Electric	Information Booth	8/10-8/14/22	\$300.00
41CP-22	Miners Inn Best Western	Stage Entertainment	8/10-8/14/22	Trade - Lodging
42CP-22	Mt. Shasta Tile & Escrow Company	Rodeo	8/10-8/14/22	\$2,000.00
43CP-22	Norcal/Pfeiffer Products	Grounds Exhibit	8/10-8/14/22	Cliff has to talk
44CP-22	Northwest Farm Credit	Roundup	8/10-8/14/22	\$1,000.00
45CP-22	Outlaw Saddles & Silver	Rodeo	8/10-8/14/22	Trade - Awards

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46CP-22	Pacific Power	Historical Exhibit	8/10-8/14/22	\$2,000.00
47CP-22	Pape Equipment	Roundup, Derby	8/10-8/14/22	\$3,000.00
48CP-22	Pepsi Bottling of Mt. Shasta	Grounds Exhibit	8/10-8/14/22	\$4,500.00
49CP-22	Rain Rock Casino	Front Parking Lot	8/10-8/14/22	\$15,000.00
50CP-22	Rizzardo Roofing, Gutters & Tree Service	Rodeo	8/10-8/14/22	\$500.00
51CP-22	Shasta Forest Products	Livestock First Bedding	8/10-8/14/22	Trade - Materials
52CP-22	Siskiyou Clarity Spa	Rodeo	8/10-8/14/22	\$500.00
53CP-22	Siskiyou Credit Union	Mall Stage, Rodeo, Schedule	8/10-8/14/22	\$8,000.00
54CP-22	Siskiyou Development	Rodeo	8/10-8/14/22	\$500.00
55CP-22	Siskiyou Distributing	Sponsor BBQ	8/10-8/14/22	Trade - Supplies
56CP-22	Siskiyou Laser Products	Rodeo	8/10-8/14/22	\$500.00
57CP-22	Siskiyou Media Council	Commercial 2023	8/10-8/14/22	Trade - Advertising
58CP-22	Siskiyou Smile Design	Saturday	8/10-8/14/22	\$1,250.00
59CP-22	Siskiyou Springs Senior Living	Friday	8/10-8/14/22	\$2,500.00
60CP-22	Siskiyou Telephone	Grounds Exhibit	8/10-8/14/22	\$3,000.00
61CP-22	Sousa Ready Mix	Roundup	8/10-8/14/22	\$3,000.00
62CP-22	Suburban Propane	Commerical Bldg, Rodeo	8/10-8/14/22	\$2,500.00
63CP-22	US Bank	Equestrian Complex	8/10-8/14/22	\$3,500.00
64CP-22	Valley Pacific	Rodeo	8/10-8/14/22	Cliff waiting to hear
65CP-22	Vyve Broadband	Internet	8/10-8/14/22	Trade - Internet
66CP-22	Wonderland Distributing	Roundup, Stage Entertainment	8/10-8/14/22	\$5,500.00
67CP-22	Yreka Motors	Derby	8/10-8/14/22	\$4,000.00
68CP-22	Tri Counties Bank	Directional Signage	8/10-8/14/22	\$4,000.00

**CONCESSION AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
1CN-22	10th DAA Friends of the Fair	Alcohol Concession	8/10-8/14/22	\$250.00 per keg
2CN-22	Bridges Concessions	Food Concession	8/10-8/14/22	22% or \$500 minimum
3CN-22	Brock Enterprises DBA Dippin Dots	Food Concession	8/10-8/14/22	22% or \$500 minimum
4CN-22	Capital Concessions	Food Concession	8/10-8/14/22	22% or \$500 minimum
5CN-22	Circle N Square	Food Concession	8/10-8/14/22	22% or \$500 minimum
6CN-22	El Mana	Food Concession	8/10-8/14/22	22% or \$500 minimum
7CN-22	Extreme Food & Beverage Inc.	Food Concession	8/10-8/14/22	22% or \$500 minimum
8CN-22	Fabulous Fudge	Food Concession	8/10-8/14/22	22% or \$500 minimum
9CN-22	Fun 4 A Day	Service Concession	8/10-8/14/22	22% or \$500 minimum
10CN-22	Funnel Cake Express	Food Concession	8/10-8/14/22	22% or \$500 minimum
11CN-22	GMB, Inc.	Food Concession	8/10-8/14/22	22% or \$500 minimum
12CN-22	Karuk Booster Club	Food Concession	8/10-8/14/22	22% or \$500 minimum
13CN-22	One Stop Ice Cream Shoppe	Food Concession	8/10-8/14/22	22% or \$500 minimum
14CN-22	Pacific Crest Concessions	Food Concession	8/10-8/14/22	22% or \$500 minimum
15CN-22	Pony Espresso	Food Concession	8/10-8/14/22	22% or \$500 minimum
16CN-22	Siskiyou Community Food Bank	Food Concession	8/10-8/14/22	22% or \$500 minimum
17CN-22	Siskiyou County Farm Bureau	Alcohol Concession	8/10-8/14/22	\$250.00 per keg
18CN-22	Siskiyou Jaxx Softball	Food Concession	8/10-8/14/22	22% or \$500 minimum
19CN-22	Southern Oregon Food & Beverage	Food Concession	8/10-8/14/22	22% or \$500 minimum
20CN-22	Sweet Country Kettle Corn	Food Concession	8/10-8/14/22	22% or \$500 minimum
21CN-22	Tacos Tao	Food Concession	8/10-8/14/22	22% or \$500 minimum
22CN-22	Yreka Elks Lodge #1980	Food Concession	8/10-8/14/22	22% or \$500 minimum
23CN-22	Yreka Kiwnis Club	Food Concession	8/10-8/14/22	22% or \$500 minimum
24CN-22	Brass Ring Amusements	Carnival	8/10-8/14/22	35% minimum

**HOLIDAY GIFT FAIR/OUTDOOR HOLIDAY MARKET AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

**INTERIM EVENT AGREEMENTS:**

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
13IN-22	Rain Rock Casino/Impact Media	Back of Beer Garden	1/1-12/31/22	\$500.00/month
14IN-22	DroneSeed Co.	Winema Hall Conference	3/30-3/31/22	\$1,000.00
15IN-22	Barba Promotions	Auto Racing/Concession	3/1-7/24/22	\$700.00/race



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# JUDGING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None to date				

# STANDARD 210 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
1STD210-22	D&R Janitorial	Office Cleaning	1/1-12/31/22	\$100.00/month
2STD210-22	Mt. Shasta Ambulance	Fair - Ambulance, EMT's	8/10-8/14/22	\$1,800.00
3STD210-22	Yreka Transfer LLC	Fair - Garbage Service	8/10-8/14/22	\$2,800.00
4STD210-22	Mike Brown	Fair - Grounds Coordinator	8/10-8/14/22	\$1,500.00
5STD210-22	Siskiyou County Sherrifs Department	Fair - Law Enforcement	8/10-8/14/22	\$9,000.00
6STD210-22	Garon Lee Sound	Fair - Sound, Lights	8/10-8/14/22	\$9,275.00
7STD210-22	Bonnie Jespersen	Fair - Concession Auditor	8/10-8/14/22	\$1,000.00
8STD210-22	CalFIRE	Fair - Kids Program	8/10-8/14/22	No Fee
9STD210-22	Robin Wood	Fair - Horse Show Manager	8/10-8/14/22	\$500.00
10STD210-22	Pam Wilden	Fair - Horse Show Clerk	8/10-8/14/22	\$350.00
11STD210-22	Klamath River Hose Company	Fair - Parking Lot Attendants	8/10-8/14/22	\$3,500.00
12STD210-22	Tanner Lee Cook/Tanana Banana	Fair - Grounds Entertainment	8/10-8/14/22	\$4,500.00
13STD210-22	Jolie Thurston	Fair - Rodeo Secretary	8/10-8/14/22	\$1,000.00
14STD210-22	D&R Janitorial	Fair - Restroom Cleaning	8/10-8/14/22	\$3,500.00
15STD210-22	Yreka Lions Club	Fair - Gatemen, Cashiers, Users	8/10-8/14/22	\$2,000.00
16STD210-22	Soroptimist International of Yreka	Fair - Cashiers, Ticket Takers	8/10-8/14/22	\$1,500.00
17STD210-22	Professional Event Services	Fair - Security	8/10-8/14/22	\$11,000.00
18STD210-22	10th District Junior Livestock Auction	Fair - Auction	8/10-8/14/22	Trade - Project
19STD210-22	ACSATM, Inc.	Fair - ATMs	8/10-8/14/22	\$1.00 per transaction
20STD210-22	College of the Siskiyous/Softball Program	Fair - Ice	8/10-8/14/22	\$1.50 per bag
21STD210-22	Steve Smart	Fair - Rodeo Announcer	8/10-8/14/22	\$1,000.00
22STD210-22	Yreka High School/Trap Team	Fair - Home Arts Assistants	8/10-8/14/22	\$1,500.00
23STD210-22	Etna High School/Volleyball Team	Fair - Cashiers, Ticket Takers	8/10-8/14/22	\$500.00
24STD210-22	Valley Oaks	Fair - Photography Assistants	8/10-8/14/22	\$400.00
25STD210-22	Michael Mezmer Entertainment	Fair - Hypnotist	8/10-8/14/22	\$5,250.00
26STD210-22	Pacific Animal Productions	Fair - Petting Zoo, Exotic Animals	8/10-8/14/22	\$9,500.00
27STD210-22	Jefferson State Stampede	Fair - Redneck Roundup	8/10-8/14/22	\$5,750.00
28STD210-22	George Kenny	Carving Competition - Coordinator	5/6-5/8/22	10% of auction proceeds
29STD210-22	Rob Johnston	Fair - Rodeo Clown	8/10-8/14/22	\$1,500.00

# STANDARD 213 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None this month				

# WINTER STORAGE AGREEMENTS (monthly amounts):

CONTRACT #	NAME	PURPOSE	DATES	REVENUE (per mo)
73ST2122	Lenny May	Recreational Unit Storage	per contract	\$65.00

**Siskiyou Golden Fair**  
**Check Detail**  
**January 2022**

Num	Date	Name	Description	Original Amount
EFT-1-22	01/14/2022	United States Treasury	1/15 PR Federal Tax Deposit	-2,546.80
EFT-2-22	01/31/2022	United States Treasury	1/31 PR Federal Tax Deposit	-2,610.36
EFT-3-22	01/31/2022	Delta Dental Plan of California	Dental Insurance	-139.81
EFT-4-22	01/31/2022	CA Public Employees Retirement System	Medical Insurance	-2,550.30
EFT-5-22	01/31/2022	CA Public Employees Retirement System	Retirement	-7,749.76
EFT-6-22	01/31/2022	Employment Development Department	State Disability Insurance	-38.85
EFT-7-22	01/31/2022	Employment Development Department	State Withholding Taxes	-937.55
29706	01/04/2022	J.P. Morgan	Savings Plus Deduction	-125.00
29707	01/04/2022	Siskiyou County Department of Agriculture	Scales Registered	-290.20
29708	01/04/2022	Suburban Propane	Propane Service	-1,356.19
29709	01/06/2022	Right Click Technology Services	Computer Support	-500.00
29710	01/06/2022	City of Yreka	Water Service	-994.14
29711	01/11/2022	Void	Void	0.00
29712	01/11/2022	Office Tech	Copy Machine Service	-39.00
29713	01/11/2022	Paul Maurer	2021 Carnival Settlement (lost check)	-13,602.20
29714	01/11/2022	Kenny's Lock Shop	Maintenance Supplies	-29.09
29715	01/11/2022	Suburban Propane	Propane Service (adjustment)	-4.76
29716	01/13/2022	Pacific Power	Power Service	-2,728.88
29717	01/14/2022	Eiler, Michelle L.	1/15 Wages	-1,958.68
29718	01/14/2022	Luiz, Michael L.	1/15 Wages	-1,768.67
29719	01/14/2022	Munson, Cliff F.	1/15 Wages	-2,907.63
29720	01/14/2022	California Fair Services Authority	Estimated W/C & G/L, Vision & Life Insurance, LTD for CEO	-3,532.57
29721	01/14/2022	Suburban Propane	Propane Service	-556.36
29722	01/14/2022	Pacific Power	Power Service	-285.60
29723	01/14/2022	Hue & Cry, Inc.	Office & Grounds Security	-191.50
29724	01/24/2022	Department of General Services	Auto Liability Premium	-7,395.00
29725	01/24/2022	AT&T	Phone Service	-73.03
29726	01/24/2022	Yreka Transfer, LLC	Garbage Service	-145.00
29727	01/24/2022	D&R Janitorial	Office Cleaning	-100.00
29728	01/24/2022	Walter E. Nelson Co.	Maintenance Supplies	-77.28
29729	01/24/2022	J.P. Morgan	Savings Plus Deduction	-125.00
29730	01/24/2022	Pacific Power	Power Service	-18.08
29731	01/24/2022	Cliff Munson	WFA Convention Travel Reimbursement	-517.44
29732	01/24/2022	Michelle Eiler	WFA Convention Travel Reimbursement	-494.36
29733	01/24/2022	Mike Luiz	WFA Convention Travel Reimbursement	-433.14
29734	01/28/2022	Suburban Propane	Propane Service	-755.75
29735	01/31/2022	Eiler, Michelle L.	1/31 Wages	-1,930.83
29736	01/31/2022	Luiz, Michael L.	1/31 Wages	-1,727.88
29737	01/31/2022	Munson, Cliff F.	1/31 Wages	-2,879.80
29738	01/31/2022	Eiler, Michelle L.	January Health Pay	-229.25
29739	01/31/2022	Munson, Cliff F.	January Health Pay	-240.11
29740	01/31/2022	Union Operating Engineers	BU 12 Union Dues	-57.94
29741	01/31/2022	SEIU Local 1000	BU 1 Union Dues	-90.00
29742	01/31/2022	Weed Chamber of Commerce	Membership Dues	-75.00
29743	01/31/2022	Verizon Wireless	Cell Phone Service	-78.79
29744	01/31/2022	Citi Cards	Maintenance Supplies 739.16, Postage 217.99	-946.05
				<b>-65,833.63</b>

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**10th DAA/Siskiyou Golden Fair**  
**Balance Sheet**  
As of January 31, 2022

	Jan 31, 22
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
11100 · Petty Cash Fund	300.00
11200 · Change Fund	500.00
11210 · ATM Change Fund	2,320.00
11300 · Banner Bank - Checking	72,085.19
11500 · Banner Bank - Savings	199,263.12
11501 · Merchant Bank - Savings	230,000.00
11502 · Siskiyou Credit Union - Savings	230,009.89
11503 · Tri Counties Bank - Savings	230,005.12
11600 · Cash in Time Deposits	
11610 · Tri Counties Bank - CD	36,116.35
11620 · Mechanics Bank - CD	76,887.66
Total 11600 · Cash in Time Deposits	113,004.01
11700 · LAIF Account	616,584.86
Total Checking/Savings	1,694,072.19
Other Current Assets	
13100 · Accounts Receivable	35,453.44
16000 · Deferred Outflows of Resources	159,831.58
Total Other Current Assets	195,285.02
Total Current Assets	1,889,357.21
Fixed Assets	
19300 · Equipment	487,516.26
19301 · Accum Deprec - Equipment	-454,223.14
19400 · Leasehold Improvements	4,004,229.90
19401 · Accum Deprec - Leasehold Improve	-3,082,402.34
Total Fixed Assets	955,120.68
<b>TOTAL ASSETS</b>	<b>2,844,477.89</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
22300 · Retirement Contributions	
22320 · Other Post-Employment Benefits	659.20
Total 22300 · Retirement Contributions	659.20
22600 · Employee Deductions	
22650 · Other Deductions - LTD, SDI	45.78
Total 22600 · Employee Deductions	45.78
24100 · Damage/Cleaning Deposits	1,000.00
24110 · Stage Maintenance	42,354.65
24200 · JFB Scholarship	4,153.43
24500 · Leave Liability	84,971.00
25000 · Long Term Debt (Front Sign)	
25010 · SB 84 CalPers Loan	63,708.00
Total 25000 · Long Term Debt (Front Sign)	63,708.00
25600 · Deferred Inflows of Resources	18,460.53
26000 · Net Pension Liability	589,776.99
Total Other Current Liabilities	805,129.58
Total Current Liabilities	805,129.58
Total Liabilities	805,129.58



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**10th DAA/Siskiyou Golden Fair**  
**Balance Sheet**  
As of January 31, 2022

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	Jan 31, 22
Equity	
29000 • Net Resources - Capital Assets	777,059.46
29100 • Total Net Resources	849,225.20
29400 • UnrestrictedNetPosition-Pension	-448,406.00
31200 • State Allocations	201,350.00
31300 • F&E Reimbursements	570.96
31900 • Capital Project Reimbursements	339,340.00
32500 • One Time Revenue Source	683,584.00
39000 • Retained Earnings	-323,270.08
Net Income	-40,105.23
Total Equity	2,039,348.31
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>2,844,477.89</b>

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# 10th DAA/Siskiyou Golden Fair Profit & Loss Budget vs. Actual January 2022

	Jan 22	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
41000 · Admissions Revenue	0.00	135,000.00	(135,000.00)	0.0%
41500 · Commercial Space Revenue	0.00	30,160.00	(30,160.00)	0.0%
42000 · Concessions Revenue	550.00	186,500.00	(185,950.00)	0.3%
43000 · Exhibit Revenue	2,550.00	13,800.00	(11,250.00)	18.5%
44000 · Horse Show Revenue	100.00	2,560.00	(2,460.00)	3.9%
46000 · Fair Attractions	0.00	73,000.00	(73,000.00)	0.0%
47000 · Miscellaneous Fair Revenue	8,188.00	196,000.00	(187,812.00)	4.2%
47005 · Miscellaneous Non-Fair Revenue	700.00	34,250.00	(33,550.00)	2.0%
48000 · Interim Revenue	27,375.00	151,600.00	(124,225.00)	18.1%
49500 · Other Operating Revenue	354.76	12,150.00	(11,795.24)	2.9%
<b>Total Income</b>	<b>39,817.76</b>	<b>835,020.00</b>	<b>(795,202.24)</b>	<b>4.8%</b>
<b>Gross Profit</b>	<b>39,817.76</b>	<b>835,020.00</b>	<b>(795,202.24)</b>	<b>4.8%</b>
<b>Expense</b>				
50000 · Administration Expense	45,284.13	431,179.00	(385,894.87)	10.5%
52000 · Maintenance Expense	16,190.23	270,286.00	(254,095.77)	6.0%
54000 · Publicity Expense	1,759.26	16,000.00	(14,240.74)	11.0%
56000 · Attendance Operations	0.00	64,252.00	(64,252.00)	0.0%
57000 · Miscellaneous Fair Expenses	174.56	9,650.00	(9,475.44)	1.8%
57005 · Miscellaneous Non-Fair Expenses	0.00	22,873.00	(22,873.00)	0.0%
58000 · Premiums Expense (not H/S)	1,599.40	20,500.00	(18,900.60)	7.8%
63000 · Exhibits Expense	648.20	37,813.00	(37,164.80)	1.7%
64000 · Horse Show Expense	688.25	6,119.00	(5,430.75)	11.2%
65600 · Payroll Expenses	0.00			
66000 · Fair Entertainment Expense	0.00	148,685.00	(148,685.00)	0.0%
81000 · Miscellaneous Expense	13,578.96			
<b>Total Expense</b>	<b>79,922.99</b>	<b>1,027,357.00</b>	<b>(947,434.01)</b>	<b>7.8%</b>
<b>Net Income</b>	<b>(40,105.23)</b>	<b>(192,337.00)</b>	<b>152,231.77</b>	<b>20.9%</b>

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10TH DISTRICT AGRICULTURAL ASSOCIATION  
SISKIYOU GOLDEN FAIRGROUNDS

As of January 31, 2022

Account Description	Account Number	2021 STOP	2022 Budget	2022 Actual	Bud vs Act Difference
<b>ADMISSIONS REVENUE:</b>					
Regular Fair Admissions	41010		\$90,000		(\$90,000)
Discounted Fair Admissions	41020		\$45,000		(\$45,000)
<b>COMMERCIAL SPACE REVENUE:</b>					
Outside Commercial Space	41510		\$12,000		(\$12,000)
Inside Commercial Space	41520		\$18,000		(\$18,000)
Window Commercial Displays	41525		\$160		(\$160)
<b>CONCESSIONS REVENUE:</b>					
Carnival	42100		\$37,500		(\$37,500)
Carnival - PreSale	42110		\$37,500		(\$37,500)
Food Concessions (local, prof, alcohol)	42200		\$109,000	\$550	(\$108,450)
Non-Food Concessions	42300		\$2,500		(\$2,500)
<b>EXHIBITS REVENUE:</b>					
Entry Fees	43100		\$6,500		(\$6,500)
Donated & Sponsored Awards	43200		\$4,000	\$2,550	(\$1,450)
Other - Quilt Judge Donation, Poultry Inspection	43410		\$500		(\$500)
Other - Shavings	43420		\$2,800		(\$2,800)
<b>HORSE SHOW REVENUE:</b>					
Entry Fees	44200		\$2,100		(\$2,100)
Donated & Sponsored Awards	44300		\$100	\$100	\$0
Stall Fees	44400		\$360		(\$360)
<b>FAIR ATTRACTION REVENUE:</b>					
Rodeo Admissions & Entries	46100		\$34,000		(\$34,000)
Destruction Derby Admissions & Entries	46400		\$21,000		(\$21,000)
Other Event Admission	46500		\$0		\$0
Redneck Roundup Admissions & Entries	46700		\$12,000		(\$12,000)
Ticket Transaction Fees	46800		\$6,000		(\$6,000)
<b>MISCELLANEOUS FAIR REVENUE:</b>					
Pocket Schedule Advertising	47200		\$0		\$0
Utility Fee Reimbursement (Stock Trucks)	47300		\$0		\$0
Exhibitor Handbook Advertising	47400		\$0		\$0
Junior Fair Board	47500		\$1,000	\$188	(\$812)
Camping Fees (Fairtime)	47700		\$23,000		(\$23,000)
Other - ATM Transactions	47810		\$1,000		(\$1,000)
Other - Ice Service	47820		\$4,000		(\$4,000)
Sponsorships	47900		\$167,000	\$8,000	(\$159,000)
<b>MISCELLANEOUS NON-FAIR REVENUE:</b>					
Sportsmens Expo	47105		\$10,000		(\$10,000)
Holiday Gift Fair	47206		\$6,000		(\$6,000)
Jackpot Show	47107		\$13,000		(\$13,000)
Music Festival/Fair Fundraiser	47409		\$0		\$0



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Account Description	Account Number	2021 STOP	2022 Budget	2022 Actual	Bud vs Act Difference
Mother's Day Market	47112		\$5,000		(\$5,000)
Other - soda machine, NSF fees, recycle	47505		\$250	\$700	\$450
<b>INTERIM REVENUE:</b>					
Rental of Buildings	48100		\$1,000	\$100	(\$900)
Storage	48110		\$30,000	\$6,070	(\$23,930)
Grounds Rentals	48200		\$15,000	\$2,850	(\$12,150)
Auto Racing	48210		\$7,500		(\$7,500)
Kart Racing	48215		\$0		\$0
Community Riding Program	48220		\$200	\$280	\$80
Billboard	48240		\$64,800	\$5,400	(\$59,400)
Equipment Rentals	48300		\$100		(\$100)
Front Sign Rentals	48310		\$30,000	\$12,675	(\$17,325)
Utility Fee Reimbursement	48500		\$3,000		(\$3,000)
Other	48700		\$0		\$0
<b>PRIOR YEAR ADJUSTMENT:</b>	49000		\$0		\$0
Miscellenaous Income	49100				\$0
<b>OTHER OPERATING REVENUE:</b>					
Interest Earnings	49510		\$12,000	\$355	(\$11,645)
Donations/Sponsorships (General)	49520		\$0		\$0
Other - refunds, atm fees	49530		\$150		(\$150)
<b>TOTAL REVENUES:</b>		<b>\$0</b>	<b>\$835,020</b>	<b>\$39,818</b>	<b>(\$795,202)</b>
<b>ADMINISTRATION EXPENSE:</b>					
Salaries & Wages - Permanent	50100		\$201,964	\$16,408	(\$185,556)
Salaries & Wages - Temporary	50200		\$7,590		(\$7,590)
Compensated Abesences Expense	50300		\$8,827		(\$8,827)
Employee Benefits - Employer's Share	50310		\$28,526	\$8,944	(\$19,582)
Pension Expense	50311		\$56,330		(\$56,330)
OPEB Expense	50312		\$7,069		(\$7,069)
Payroll Taxes	50320		\$15,760	\$1,175	(\$14,585)
Worker's Compensation Insurance	50330		\$21,260	\$1,790	(\$19,470)
Director's Expense	50500		\$0		\$0
Traveling/Training Expense - Employees	50600		\$7,500	\$3,548	(\$3,952)
Office Supplies and Expense	50700		\$5,450	\$653	(\$4,797)
Telephone and Postage	50800		\$3,136	\$297	(\$2,839)
Dues and Subscriptions	50900		\$2,900	\$2,365	(\$535)
Insurance (General Liability)	51000		\$19,774	\$1,664	(\$18,110)
Property & Business Insurance	51010		\$15,000	\$7,440	(\$7,560)
Other - bank fees, miscellaneous, legal	51100		\$10,000	\$11	(\$9,989)
Credit Card Fees (non fair)	51110		\$2,220		(\$2,220)
Office & Grounds Security	51120		\$2,298	\$389	(\$1,909)
Office Cleaning	51130		\$1,200	\$1,000	(\$200)
Computer Support Services	51140		\$5,000	\$500	(\$4,500)
Statewide Property Inventory	51150		\$375		(\$375)
Unemployment Insurance	51200		\$1,000		(\$1,000)
Audit Expense	51300		\$8,000		(\$8,000)

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Account Description	Account Number	2021 STOP	2022 Budget	2022 Actual	Bud vs Act Difference
<b>MAINTENANCE &amp; GENERAL OPERATIONS:</b>					
Salaries & Wages - Permanent	52100		\$65,386	\$5,022	(\$60,364)
Salaries & Wages - Temporary	52200		\$52,443		(\$52,443)
Employee Benefits - Employer's Share	52210		\$3,121	\$1,625	(\$1,496)
Pension Expense	52211		\$17,783		(\$17,783)
OPEB Expense	52212		\$2,681		(\$2,681)
Payroll Taxes	52220		\$5,762	\$374	(\$5,388)
Light, Heat, Water and Power	52800		\$75,000	\$779	(\$74,221)
Maintenance of Equipment (Supplies)	52900		\$6,000	\$82	(\$5,918)
Fuel & Insurance for Equipment	52910		\$17,000	\$7,395	(\$9,605)
Maintenance of Blds & Grounds (Supplies)	53000		\$12,000	\$763	(\$11,237)
State Fire Marshall Inspections	53050		\$1,500		(\$1,500)
Trash Removal, Clean up (Contractual)	53100		\$3,610	\$145	(\$3,465)
Special Repairs -	53300		\$8,000		(\$8,000)
<b>PUBLICITY EXPENSE:</b>					
Professional Services (Contractual)	54200		\$1,000		(\$1,000)
Advertising (fair, interim events)	54400		\$9,000	\$259	(\$8,741)
Promotional Expense (mixer, shirts/hats)	54500		\$1,000		(\$1,000)
Public Relations Expense (website)	54600		\$5,000	\$1,500	(\$3,500)
Other -	54800		\$0		\$0
<b>ATTENDANCE OPERATIONS:</b>					
Salaries & Wages - Temporary	56101		\$12,557		(\$12,557)
Payroll Taxes	56120		\$195		(\$195)
Professional Services (Contractual)	56200		\$41,500		(\$41,500)
Supplies and Expenses	56300		\$500		(\$500)
Ice Service	56310		\$7,000		(\$7,000)
Radio Rentals	56320		\$500		(\$500)
Other - Lodging	56400		\$2,000		(\$2,000)
<b>MISCELLANEOUS FAIR EXPENSES:</b>					
Exhibitor Handbook Printing	57400		\$0		\$0
Junior Fair Board	57500		\$1,000	\$175	(\$825)
Sponsorships	57700				\$0
Banners & Supplies	57710		\$2,500		(\$2,500)
BBQ Supplies & Expense	57720		\$3,500		(\$3,500)
Other	57800				\$0
Streetsweeper	57810		\$650		(\$650)
Landfill Fees	57820		\$1,000		(\$1,000)
Commercial Exhibits & Concessions	57900		\$1,000		(\$1,000)
<b>MISCELLANEOUS NON-FAIR PROGRAMS:</b>					
Salaries & Wages - Temporary	57110		\$644		(\$644)
Payroll Taxes	57125		\$9		(\$9)
Sportsmens Expo	57405		\$10,000		(\$10,000)
Holiday Gift Fair	57505		\$1,060		(\$1,060)
Jackpot Show	57508		\$10,100		(\$10,100)
Mother's Day Outdoor Market	57112		\$1,060		(\$1,060)
Other -	57605		\$0		\$0



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Account Description	Account Number	2021 STOP	2022 Budget	2022 Actual	Bud vs Act Difference
<b>PREMIUMS EXPENSE (excluding Horse Show):</b>					
Cash Awards	58100		\$13,000		(\$13,000)
Trophies, Medals, Ribbons	58200		\$7,500	\$1,599	(\$5,901)
<b>EXHIBITS EXPENSE:</b>					
Salaries & Wages - Temporary	63101		\$22,655		(\$22,655)
Payroll Taxes	63120		\$328		(\$328)
Judges (Contractual)	63200		\$5,500		(\$5,500)
Professional Services (Contractual)	63300		\$2,050		(\$2,050)
Supplies and Expenses (entry office, depts)	63400				\$0
Entry Office & Entry Fees	63410		\$2,530	\$358	(\$2,172)
Livestock & Small Animal	63420		\$4,050	\$290	(\$3,760)
Still Exhibit Departments	63430		\$400		(\$400)
Other - brand inspection	63700		\$300		(\$300)
<b>HORSE SHOW EXPENSE (including Premiums):</b>					
Salaries & Wages - Temporary	64101		\$413		(\$413)
Payroll Taxes	64120		\$6		(\$6)
Judges (Contractual)	64200		\$800		(\$800)
Professional Services (Contractual)	64300		\$850		(\$850)
Supplies and Expense	64400		\$0		\$0
Cattle Fees	64500		\$250		(\$250)
Cash Awards	64710		\$2,000		(\$2,000)
Trophies, Medals, Ribbons	64720		\$1,800	\$688	(\$1,112)
<b>FAIR ENTERTAINMENT EXPENSE:</b>					
Professional Services (Contractual)	66200		\$9,275		(\$9,275)
Supplies and Expenses	66300				\$0
Ticketing System & Fees	66310		\$26,260		(\$26,260)
Grounds	66320		\$2,400		(\$2,400)
Grandstand	66330		\$0		\$0
Rodeo (Friday)	66400		\$37,800		(\$37,800)
Grounds Entertainment	66500		\$51,000		(\$51,000)
Thursday Event	66600		\$0		\$0
Destruction Derby (Saturday)	66700		\$11,000		(\$11,000)
Redneck Roundup (Thursday)	66800		\$10,950		(\$10,950)
<b>PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:</b>					
Miscellaneous Expense	81000		\$0	\$13,579	\$13,579
<b>CASH SHORTAGES &amp; OVERAGES:</b>					
Ticket Sales	85100		\$0		\$0
Grandstand Event Sales	85200		\$0		\$0
Other	85900		\$0		\$0
<b>TOTAL EXPENSES:</b>		<b>\$0</b>	<b>\$1,027,357</b>	<b>\$80,818</b>	<b>(\$946,539)</b>
NET OPERATING PROFIT/(LOSS) BEFORE FUNDING		\$0	(\$192,337)	(\$41,000)	\$151,337
LOCAL (BASE) ALLOCATION/AB1499 FUNDS:			\$42,010		(\$42,010)
OTHER FUNDS - Training Allocation			\$2,020		(\$2,020)
OTHER FUNDS - Capital Project Reimbursements					\$0
OTHER FUNDS - CalFire Housing					\$0



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Account Description	Account Number	2021 STOP	2022 Budget	2022 Actual	Bud vs Act Difference
NET PROFIT/(LOSS) AFTER FUNDING		\$0	(\$148,307)	(\$41,000)	

Above figures do not include depreciation expense that is calculated at year end.

**EXPLANATIONS:**

COVID-19 - 2020 Fair Cancelled, held Livestock Grading Event instead  
2021 STOP not completed and year not closed out as of January 31, 2022