

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
1712 Fairlane Road, Yreka CA 96097
Phone: 530-842-2767 – Fax: 530-842-4724
Website: www.sisqfair.com Email: info@sisqfair.com



10th DAA BOARD MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly board meeting on
Tuesday, January 11, 2022, at 5:30 PM
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room
1712 Fairlane Road, Yreka California

In accordance with the September 16, 2021, AB 361 law signed by Governor Newsom Executive Order N-29-20 has been extended to January 31, 2022. Directors may attend this meeting remotely without public notice of or access to their teleconference location.

Zoom:	Toll Free Number:	Meeting ID:	Pass Code:
https://us02web.zoom.us/j/2102101776?pwd=ODRTK0pTb3FCTklrWStUcUc1ZDVJZz09	1-669-900-9128	210 210 1776	1776

10th DAA BOARD OF DIRECTORS

Jason Finley, President
Judd Hanna, Director
Lori Salters, Director

Brandon Fawaz, Vice President
Darrin Mercier, Director

Cliff Munson, CEO/Fair Manager

Michelle Eiler, AGPA/Secretary

PUBLIC PARTICIPATION

Members of the public are welcome and may place items on the agenda of any board meeting. The items must be directly related to 10th DAA business. Request for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12th) business day prior to the board meeting. Items placed on the agenda by the public will be for information and discussion so that the board may be advised of the views of the community. While the board values the participation of the public, the board president reserves the right to limit the time for public comment to a maximum of five (5) minutes in order to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 10th DAA website at www.sisqfair.com/about/board-staff/agendas.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 10th DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 1712 Fairlane Road, Yreka CA or call 530-842-2767. Requests should be made at least five (5) business days before the meeting to ensure availability of the requested accommodation.

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room
1712 Fairlane Road, Yreka California and

MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly meeting on the third Tuesday of each month in the Main Office, Board of Directors Room on the grounds of the 10th DAA, unless otherwise posted.

10th DAA BOARD MEETING AGENDA

Tuesday, January 11, 2022, at 5:30 PM

1. **CALL TO ORDER:** President Finley
All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: www.sisqfair.com.
2. **ROLL CALL OF DIRECTORS:**
3. **DECLARATION OF QUORUM (minimum of five directors must be present):**
4. **INTRODUCTION OF GUESTS AND STAFF:**
5. **PUBLIC COMMENT (for items not listed on the agenda):**
Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.
6. **CONSENT CALENDAR (Discussion/Action by Board):**
The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.
 - a. Monthly Review of November 23, 2021, Board Meeting Minutes
 - b. Monthly Review of Contracts for November & December
 - c. Monthly Review of Cash Disbursements for November & December
 - d. Monthly Review of the current Finance Reports
7. **CORRESPONDANCE:**
 - a. Letter to CDFA Animal Care Program regarding Proposition 12

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

8. **COMMITTEE REPORTS (Informational/Action by Board):**
The Board may take approval action on Committee Reports and New Committee Assignments.
 - a. Junior Livestock Auction Committee (Dena Rizzardo, President)
 - i. Update since last meeting
 - b. Junior Fair Board (Kylie Daws)
 - i. Update since last meeting
9. **FRIENDS OF THE FAIR REPORT (Informational/Action by Board):**
 - a. Update since last meeting
10. **BUSINESS REPORT & INFORMATION (Informational/Action by Board):**
 - a. Discussion & Election of Officers
 - b. Discuss & Renew Delegation of Authority
 - c. Discuss & Renew Workers Compensation Policy
 - d. Discuss & Renew Credit Card Policy
 - e. CEO Evaluation Committee
 - f. Discuss and Update/Approve Billboard Contract with Rain Rock Casino/Karuk Tribe
 - g. Update on Fair Network Transition Plan
 - h. Auto & Kart Track Selection Committee Discuss and Approve 2022 Season Contracts
11. **2022 FAIR (Informational/Action by Board):**
 - a. Discuss & Approve Carnival Contract
 - b. Grandstand Events
 - 11.b.1. Discuss Nights for Each Event
 - 11.b.2. Discuss & Approve Destruction Derby Promotor
 - 11.b.3. Discuss & Approve Rodeo Stock Contractor
 - 11.b.4. Discuss & Approve Additional Event
12. **CEO REPORT (Informational/Action by Board):**
 - a. Events
 - i. Events on the Calendar (up to next board meeting) –
 - a. Valley Community Club Practices on Wednesday & Friday in Collier
 - b. Wrestling Event 2/26
 - b. Projects
 - i. Update on CCA Project – Fairgrounds Public Safety Power Shutoff (PSPS)
13. **MATTERS OF INFORMATION:**
 - a. CEO Comments
 - b. Board of Director Comments
 - c. Staff Comments
 - d. Items Proposed for Next Board Meeting
14. **NEXT MEETING DATE:** February 15, 2022 at 5:30 PM.
15. **ADJOURNMENT:**

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th DISTRICT AGRICULTURAL ASSOCIATION
SISKIYOU GOLDEN FAIRGROUNDS

As December 31, 2021

CONSENT CALENDAR

- Previous Meeting Minutes (November, December meeting was cancelled)
- Contracts for November & December

FINANCIAL REPORT

- Check Detail for November & December
- Summary Trial Balance
- Balance Sheet
- Profit & Loss, Budget vs. Actual
- STOP/Budget & Actual Report to date

****Financial Reports are not finalized until after the year-end adjustments are made.****

U-2

**10TH DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
November 23, 2021**

CALL TO ORDER: The 10th District Agricultural Association Board of Directors meeting was called to order at 5:22 PM by Vice President Fawaz.

ROLL CALL/DIRECTORS ABSENT: Vice President Fawaz, Director Mercier and Director Salters were present; President Finley and Director Hanna participated by phone. There are four (4) vacant board positions.

INTRODUCTION OF GUESTS AND STAFF: Also present were Cliff Munson, CEO and Michelle Eiler, AGPA.

PUBLIC COMMENT: None.

CONSENT CALENDAR (Action by Board): Director Hanna made a motion, seconded by Director Mercier and carried to accept the consent calendar which included minutes from the October 19, 2021 meeting, contracts and cash disbursements for October.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (1 st)	X			
Darrin Mercier (2 nd)	X			
Lori Salters	X			
4 positions vacant				

No public comment.

CORRESPONDENCE (Information/Action): Included in the board packet were a letter to Barba Promotions informing them that the current race contract would not be renewed; a letter from CDFA regarding the funds to be received from the Target Support Program; and a letter from Paul Maurer Shows terminating the current carnival contract. No public comment.

COMMITTEE REPORTS (Informational/Action):

- Junior Livestock Auction Committee – Dark until April. No public comment.
- Junior Fair Board – Dark until January. No public comment.

FRIENDS OF THE FAIR: There was no representative present. No public comment.

BUSINESS REPORT & INFORMATION (Action by Board):

- 2022 Budget Approved – Director Mercier made a motion, seconded by Director Hanna and carried to accept the 2022 Budget as proposed by the budget committee and staff.

• Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 nd)	X			
Darrin Mercier (1 st)	X			
Lori Salters	X			
4 positions vacant				

No public comment.

- Billboard Contract with Rain Rock Casino/Karuk Tribe – CEO Munson and Director Mercier worked on revisions to the contract. Revisions were submitted to Rain Rock Casino and accepted; they want to move forward with the project. The next step is to submit the contract to the Department of General Services to be finalized.
- Transition Plan – CEO Munson reported that there was discussion at the Managers Conference earlier in the month. A power point presentation is scheduled to roll out next Tuesday to explain the plan in more detail. No public comment.
- January Board Meeting – Director Hanna made a motion, seconded by Director Salters and carried to move the January Board Meeting to January 11, 2022 from January 18th due to the WFA Convention being held the week of January 16-20, 2022.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (1 st)	X			
Darrin Mercier	X			
Lori Salters (2 nd)	X			
4 positions vacant				

No public comment.

- Auto & Kart Track Selection Committee – President Finley and Director Hanna were appointed to the Race Committee. RFP for both tracks are due by January 7, 2022. No public comment.

2022 FAIR (Information/Action):

- Carnival Selection Committee – CEO Munson reported that only one RFP was requested and that was by Brass Ring Amusements/Harry Mason. There is no need to have a committee and CEO Munson will be meeting with Mr. Mason in early December to tour the grounds and negotiate a contract. No public comment.
- Fair Theme - Director Hanna made a motion, seconded by President Finley and carried to accept “Red, White, and Blue in ‘22” as the 2022 fair theme submitted by Cecily Shaw-Scala.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley (2 nd)	X			
Judd Hanna (1 st)	X			
Darrin Mercier	X			
Lori Salters	X			
4 positions vacant				

No public comment.

CEO REPORT (Information/Action): CEO Munson announced that we received the funds in the amount of \$455,000 from the Target Support Program and deposited \$120,000 in each of the new bank accounts established. He has been in communication with the Governors Appointment Secretary regarding new board members; he is expecting an update tomorrow. He confirmed that all current directors would like to be renewed as well. He is going to process the Superior Accomplishment Gift or Cash Award Recommendation for both permanent employees in the amount of \$500 each. He also mentioned that due to it being outdated we will be purchasing a new copy machine for the office and the current one will be moved to the livestock office.

- Events
 - Outdoor Holiday Market – The event was held last Saturday, November 20th and all vendors seemed happy. It was a good show. No public comment.

6-4

- Projects
 - CEO Munson reported that the initial check to start on the Public Safety Power Shutoff project was issued. The total grant is \$70,305.45 and should be fairly easy to complete. No public comment.

BOARD COMMENTS:

- President Finley said good job on the budget.
- Director Hanna said thank you for the budget.
- Director Salters mentioned that she will need to zoom into the next board meeting.

NEXT MEETING DATE: The meeting is scheduled for Tuesday, January 11, 2022 at 5:30 PM. The December meeting has been cancelled.

ADJOURNMENT: Meeting was adjourned at 5:53 PM.

Approved:

Attest:

Jason Finley
President

Michelle Eiler
Secretary

u-5

**10th DAA/Siskiyou Golden Fair
Contractual Agreements
November & December 2021**

CAMPING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

COMMERCIAL EXHIBITOR AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

COMMUNITY PARTNERSHIP/SPONSORSHIP AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

CONCESSION AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

HOLIDAY GIFT FAIR/OUTDOOR HOLIDAY MARKET AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

INTERIM EVENT AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
44IN-21	Rain Rock Casino/Impact Media	Front Sign & Swine Barn	1/1-12/31/22	\$3,850.00
45IN-21	CHVA	Car Show & Breakfast	6/19/22	\$1,380.00
46IN-21	Erin Fowle	Horse Clinics	3/19-12/31/22	\$200/event
47IN-21	UC Regents/4H Extension Office	PreFair	6/24-6/25/22	\$365.00
48IN-21	So. Oregon Horse & Carriage Club	Driving Clinic	5/14/22	\$125.00
1IN-22	Grenada Elementary School	Bus Stop	1/1-12/31/22	No Charge
2IN-22	Cal Fire	Trainings & Meetings	1/1-12/31/22	No Charge
3IN-22	Cal Trans	Trainings & Meetings	1/1-12/31/22	No Charge
4IN-22	Cal Fire	Fire Camp/Emergency Services	1/1-12/31/22	Per Contract Rates
5IN-22	Steven Smith	Wrestling Event	2/26/22	\$720.00
6IN-22	Soroptimist International of Yreka	Fundraising Dinner	3/26/22	\$350.00
7IN-22	10th DAA Friends of the Fair	Winema Hall Open House	3/12/22	No Fee
8IN-22	Shasta Valley Community Club	Practices	1/1-3/31/22	\$100/event
9IN-22	Cal Fire	Crew Housing	4/1-12/31/22	Not to Exceed \$650/day
10IN-22	UC Regents/4H Extension Office	Horse Shows	3/19/22	\$200.00
11IN-22	Cal Fire	Storage	1/1-3/31/22	Cliff working on
12IN-22	Siskiyou Sidekicks	Horse Shows	4/1-11/1/22	\$200/event

JUDGING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None to date				

STANDARD 210 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None to date				

STANDARD 213 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None this month				

WINTER STORAGE AGREEMENTS (monthly amounts):

CONTRACT #	NAME	PURPOSE	DATES	REVENUE (per mo)
68ST2122	Michele Cloutier	Recreational Unit Storage	per contract	\$70.00
69ST2122	Tony Garcia	Recreational Unit Storage	per contract	\$45.00

6-6

70ST2122	Julie Owens	Recreational Unit Storage	per contract	\$50.00
71ST2122	Bob Reynolds	Recreational Unit Storage	per contract	\$50.00
72ST2122	Wendy Van Hooser	Recreational Unit Storage	per contract	\$50.00

6-7

**Siskiyou Golden Fair
Check Detail
November December 2021**

Num	Date	Name	Description	Original Amount
November:				
EFT-76	11/15/2021	United States Treasury	11/15 PR Federal Tax Deposit	-6,037.61
EFT-77	11/30/2021	United States Treasury	11/30 PR Federal Tax Deposit	-2,734.44
EFT-78	11/30/2021	Delta Dental Plan of California	Dental Insurance	-141.14
EFT-79	11/30/2021	CA Public Employees Retirement System	Medical Insurance	-2,231.41
EFT-80	11/30/2021	CA Public Employees Retirement System	Retirement	-7,749.76
EFT-81	11/30/2021	Employment Development Department	SDI for BU 1	-149.68
EFT-82	11/30/2021	Employment Development Department	State Withholding Taxes	-1,568.13
29610	11/03/2021	J.P. Morgan	PST & SPP deduction	-180.50
29611	11/03/2021	CalHR	PST Admin Fee	-2.17
29612	11/03/2021	City of Yreka	Water Service	-2,458.27
29613	11/03/2021	Right Click Technology Services	Computer Firewall Protection Renewal	-487.50
29614	11/04/2021	Ed Steinhoff Repair	Maintenance/Stage Supplies	-473.45
29615	11/05/2021	Les Schwab Tire Center	Maintenance Supplies	-95.51
29616	11/08/2021	Suburban Propane	Propane Service	-921.12
29617	11/08/2021	Grace Bennett	Damage/Cleaning Deposit Refund	-100.00
29618	11/08/2021	Pacific Power	Power Service	-2,029.74
29619	11/09/2021	Pacific Power	Power Service	-522.39
29620	11/10/2021	CDFA Fairs 93310	LED Front Sign Loan Payment (2 months)	-1,470.42
29621	11/10/2021	Oregon Blue Print Company	2022 Fair Banner	-259.26
29622	11/15/2021	D&R Janitorial	Office Cleaning	-100.00
29623	11/15/2021	California Fair Services Authority	Vision & Life Insurance	-78.57
29624	11/15/2021	Suburban Propane	Propane Service	-354.61
29625	11/15/2021	Eiler, Michelle L.	11/15 Wages	-1,939.66
29626	11/15/2021	Luiz, Michael L.	11/15 Wages	-1,759.45
29627	11/15/2021	McMillen, Christopher D	11/15 Wages	-651.02
29628	11/15/2021	Munson, Cliff F.	11/15 Wages	-2,920.02
29629	11/15/2021	Eiler, Michelle L.	CTO Buyout	-3,261.06
29630	11/15/2021	Luiz, Michael L.	CTO Buyout	-1,594.71
29631	11/15/2021	Pacific Power	Power Service	-347.96
29632	11/15/2021	Hue & Cry, Inc.	Office & Grounds Security	-191.50
29633	11/16/2021	California Fair Services Authority	Outdoor Holiday Market Event Insurance	-495.00
29634	11/17/2021	J.P. Morgan	PST & SPP Deduction	-180.50
29635	11/17/2021	CalHR	PST Admin Fee	-2.17
29636	11/18/2021	Cliff Munson	Travel Reimbursement - Meetings	-813.72
29637	11/19/2021	Yreka Transfer, LLC	Garbage Service	-290.00
29638	11/19/2021	10th District Agricultural Association	Tri Counties Bank Deposit	-120,000.00
29639	11/19/2021	10th District Agricultural Association	Merchant Bank Deposit	-120,000.00
29640	11/19/2021	10th District Agricultural Association	Siskiyou Credit Union Deposit	-120,000.00
29641	11/19/2021	California Construction Authority	PSPS Project Startup	-14,840.34
29642	11/20/2021	G&G Ace Hardware	Maintenance Supplies	-188.59
29643	11/22/2021	AT&T	Phone Service	-73.24
29644	11/22/2021	Siskiyou Laser Products	Junior Fair Board New Member Shirts	-174.56

6-8

Siskiyou Golden Fair

Check Detail

November December 2021

29645	11/24/2021	Suburban Propane	Propane Service	-1,958.65
29646	11/29/2021	Suburban Propane	Propane Service	-935.23
29647	11/30/2021	Eiler, Michelle L.	11/30 Wages	-1,911.91
29648	11/30/2021	Luiz, Michael L.	11/30 Wages	-1,718.67
29649	11/30/2021	McMillen, Christopher D	11/30 Wages	-944.37
29650	11/30/2021	Munson, Cliff F.	11/30 Wages	-2,892.20
29651	11/30/2021	Eiler, Michelle L.	11/21 Health Benefit	-226.99
29652	11/30/2021	Munson, Cliff F.	11/21 Health Benefit	-240.11
29653	11/30/2021	Union Operating Engineers	BU 12 Union Dues	-57.94
29654	11/30/2021	SEIU Local 1000	BU 1 Union Dues	-90.00
29655	11/30/2021	Citi Cards	WFA Convention Registration & Lodging	-6,485.59
			2088.68, CEO Travel 850.83, Pipe & Drape	
			2699.59, Maintenance 780.04, Postage	
			17.99, Office 48.46	
December:				
EFT-83	12/15/2021	United States Treasury	12/15 PR Federal Tax Deposit	-2,588.52
EFT-84	12/31/2021	United States Treasury	12/31 PR Federal Tax Deposit	-2,643.34
EFT-85	12/31/2021	CA Public Employees Retirement System	Medical Insurance	-2,550.30
EFT-86	12/31/2021	CA Public Employees Retirement System	Retirement	-7,749.76
EFT-87	12/31/2021	Delta Dental Plan of California	Dental Insurance	-142.47
EFT-88	12/31/2021	Employment Development Department	State Withholding	-974.59
EFT-89	12/31/2021	Employment Development Department	SDI for BU 1	-81.65
29656	12/01/2021	Saffire, LLC	Licensing & Hosting Fees for Website	-1,500.00
29657	12/01/2021	Cash	Employee Recognition Awards	-1,000.00
29658	12/01/2021	MarTech Systems, Inc.	Blue Ribbon Update	-358.00
29659	12/02/2021	Verizon Wireless	Cell Phone Service	-78.86
29660	12/03/2021	J.P. Morgan	SPP & PST	-208.25
29661	12/03/2021	CalHR	PST Admin Fee	-2.17
29662	12/03/2021	Western Fairs Association	Supplemental Dues Payment	-5,000.00
29663	12/08/2021	Siskiyou Sanitary	Outdoor Holiday Market Portapotties	-274.76
29664	12/08/2021	City of Yreka	Water Service	-994.14
29665	12/08/2021	Les Schwab Tire Center	Maintenance Repairs	-256.26
29666	12/09/2021	CDFA Fairs 93310	Front LED Sign Loan Payment	-1,470.18
29667	12/14/2021	Pacific Power	Power Service	-3,325.78
29668	12/14/2021	NICA	Membership Dues	-100.00
29669	12/14/2021	I.A.F.E.	Membership Dues	-190.00
29670	12/14/2021	Hue & Cry, Inc.	Office & Grounds Security	-197.50
29671	12/14/2021	Erin Fowle	Damage/Cleaning Deposit Refund	-100.00
29672	12/14/2021	D&R Janitorial	Office Cleaning	-100.00
29673	12/14/2021	California Fair Services Authority	Vision & Life Insurance, LTD for CEO	-78.57
29674	12/14/2021	Basic Fencing	Fence Repair	-1,519.00
29675	12/14/2021	Suburban Propane	Propane Service	-895.09
29676	12/14/2021	Pacific Power	Power Service	-18.10
29677	12/15/2021	Eiler, Michelle L.	12/15 Wages	-1,939.75

6-9

**Siskiyou Golden Fair
Check Detail
November December 2021**

29678	12/15/2021	Luiz, Michael L.	12/15 Wages	-1,759.45
29679	12/15/2021	McMillen, Christopher D	12/15 Wages	-336.89
29680	12/15/2021	Munson, Cliff F.	12/15 Wages	-2,882.98
29681	12/15/2021	CA Public Employees Retirement System	OPEB Expense Jul-Dec Employer	-3,955.19
29682	12/15/2021	CA Public Employees Retirement System	OPEB Expense Jul-Dec Employee	-4,366.32
29683	12/17/2021	J.P. Morgan	SPP & PST	-152.75
29684	12/17/2021	CalHR	PST Admin Fee	-2.17
29685	12/21/2021	Yreka Transfer, LLC	Garbage Service	-290.00
29686	12/21/2021	Office Tech	Copy Machine Repair	-253.35
29687	12/21/2021	G&G Ace Hardware	Maintenance Supplies	-94.73
29688	12/21/2021	Pacific Power	Power Service	-240.67
29689	12/21/2021	AT&T	Office Phone Service	-76.05
29690	12/22/2021	Suburban Propane	Propane Service	-1,606.12
29691	12/22/2021	Pinnacle Petroleum, Inc.	Bulk Fuel	-1,717.80
29692	12/29/2021	Suburban Propane	Propane Service	-728.70
29693	12/29/2021	Office Tech	New Copy Machine	-5,043.00
29694	12/29/2021	Citi Cards	Postage Renewal 17.99; Office 1388.55	-1,406.54
29695	12/29/2021	10th District Agricultural Association	Transfer funds to Tri Counties Bank	-10,000.00
29696	12/29/2021	10th District Agricultural Association	Transfer funds to Merchant Bank	-10,000.00
29697	12/29/2021	10th District Agricultural Association	Transfer funds to Siskiyou Credit Union	-10,000.00
29698	12/31/2021	Eiler, Michelle L.	12/31 Wages	-1,911.93
29699	12/31/2021	Luiz, Michael L.	12/31 Wages	-1,718.66
29700	12/31/2021	Munson, Cliff F.	12/31 Wages	-2,855.14
29701	12/31/2021	Eiler, Michelle L.	12/21 Health Pay	-226.99
29702	12/31/2021	Munson, Cliff F.	12/21 Health Pay	-240.11
29703	12/31/2021	Union Operating Engineers	BU 12 Union Dues	-57.94
29704	12/31/2021	SEIU Local 1000	BU 1 Union Dues	-90.00

-535,681.36

6-10
10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of December 31, 2021

	Dec 31, 21	
	Debit	Credit
11100 · Petty Cash Fund	300.00	
11200 · Change Fund	500.00	
11210 · ATM Change Fund	2,320.00	
11300 · Banner Bank - Checking	57,653.62	
11400 · Mechanics Bank - Checking	0.00	
11500 · Banner Bank - Savings	199,256.35	
11501 · Merchant Bank - Savings	230,000.00	
11502 · Siskiyou Credit Union - Savings	230,007.59	
11503 · Tri Counties Bank - Savings	230,005.12	
11610 · Tri Counties Bank - CD	36,107.92	
11620 · Mechanics Bank - CD	76,887.66	
11630 · PremierWest Bank - CD	0.00	
11700 · LAIF Account	616,230.10	
13100 · Accounts Receivable	14,840.34	
14300 · Deferred Expenses - General	19,378.58	
14999 · Undeposited Funds	0.00	
16000 · Deferred Outflows of Resources	159,831.58	
19000 · Construction in Progress	0.00	
19200 · Building and Improvements	0.00	
19201 · Accum Deprec - Buildings	0.00	
19300 · Equipment	487,516.26	
19301 · Accum Deprec - Equipment		364,121.09
19400 · Leasehold Improvements	4,004,229.90	
19401 · Accum Depre - Leasehold Improve		2,996,625.85
21000 · Payroll Liabilities	0.00	
21200 · Accounts Payable	0.00	
22100 · Social Security/Medicare Taxes	0.00	
22200 · PST/Deferred Compensation	0.00	
22300 · Retirement Contributions	0.00	
22310 · Alternate Retirement Program	0.00	
22320 · Other Post-Employment Benefits	0.00	
22400 · State Withholding Taxes	0.00	
22410 · NonResident Withholding	0.00	
22500 · Federal Withholding Taxes	0.00	
22610 · Medical Insurance	0.00	
22620 · Dental Insurance	0.00	
22630 · Union Dues	0.00	
22640 · Savings Plus Program	0.00	
22650 · Other Deductions - LTD, SDI	0.00	
22700 · H/S Drug Fees Collected	0.00	
22800 · Deferred Income - General		14,643.00
24100 · Damage/Cleaning Deposits		800.00
24110 · Stage Maintenance		42,354.65
24200 · JFB Scholarship		4,153.43
24500 · Leave Liability		67,397.00
25000 · Long Term Debt (Front Sign)	0.00	
25010 · SB 84 CalPers Loan		63,708.00
25500 · *Sales Tax Payable	0.00	
25600 · Deferred Inflows of Resources		18,460.53
26000 · Net Pension Liability		589,776.99
29000 · Net Resources - Capital Assets		777,059.46
29100 · Total Net Resources		849,225.20
29400 · UnrestrictedNetPosition-Pension	448,406.00	
30000 · Opening Bal Equity	0.00	
31200 · State Allocations		201,350.00
31300 · F&E Reimbursements		570.96
31900 · Capital Project Reimbursements		339,340.00
32500 · One Time Revenue Source		605,382.00
33000 · Contributions from other Govern	0.00	
34000 · Other Funding-	0.00	
39000 · Retained Earnings	0.00	
41010 · Fair Admissions - Regular		90,903.00
41020 · Fair Admissions - Discounted		44,290.00
41510 · Commercial Space - Outside		9,805.00

6-11
10th DAA/Siskiyou Golden Fair
Summary Trial Balance
 As of December 31, 2021

	Dec 31, 21	
	Debit	Credit
41520 · Commercial Space - Inside		15,350.00
41525 · Commercial Space - Window		860.00
42100 · Carnival		59,908.80
42110 · Carnival - PreSale		48,764.00
42210 · Concessions - NonProfit		11,638.00
42220 · Concessions - Professional		53,939.42
42230 · Concessions - Alcohol		37,705.50
42300 · Concessions - Non Food		1,967.80
43100 · Exhibit Entry Fees		6,956.00
43200 · Awards Program		4,070.00
43400 · Other - Quilt Judge, Poultry		589.66
43410 · Shavings		2,667.00
44200 · H/S Entry Fees		2,122.00
44300 · Awards Program - H/S		100.00
44400 · Stall Fees		360.00
46100 · Rodeo		32,873.00
46400 · Destruction Derby		28,150.00
46500 · Thursday G/S Event Admissions	0.00	
46700 · Redneck Roundup		11,096.00
46800 · Online Ticket Sales (trans fee)		5,618.00
47500 · Junior Fair Board		786.76
47700 · Camping Fees		23,675.00
47810 · ATM Transaction Fees		1,342.00
47820 · Ice Service		4,382.50
47910 · Days		10,000.00
47930 · Grandstand		34,000.00
47940 · Ground		71,050.00
47950 · Rodeo		17,600.00
47105 · Sportsmens Expo & Carving		14,180.00
47106 · Holiday Gift Fair		3,445.00
47107 · Jackpot Livestock Show		13,748.00
47112 · Mothers Day Market		5,165.00
47505 · Other - NSF fees, Recycling		15.00
48000 · Interim Revenue	0.00	
48100 · Building Rentals		1,100.00
48110 · Storage (off season)		31,646.00
48200 · Grounds Rentals		19,860.00
48210 · Auto Racing		11,500.00
48215 · Kart Racing		6,000.00
48220 · Community Riding Program		200.00
48240 · Billboard		64,800.00
48300 · Equipment Rental/Labor		1,000.00
48310 · Front LED Sign		34,052.50
48500 · Utility Fee Reimbursement		6,969.60
49100 · Miscellaneous Income		2,174.69
49510 · Interest Earnings		2,583.19
49520 · Donations/Sponsorships		2,688.00
49530 · Other - Refunds/Reimb		2,120.76
49535 · ATM Transaction Fees (nonfair)		291.00
50100 · Admin Wages - Permanent	190,497.68	
50200 · Admin Wages - Temporary	4,238.50	
50310 · Employees Benefits	76,702.09	
50312 · OPEB Expense	4,931.97	
50320 · Payroll Taxes	13,917.40	
50330 · Worker's Compensation Insurance	14,899.74	
50500 · Director's Expense	43.00	
50600 · Travel/Training - Employees	2,368.55	
50700 · Office Supplies	4,483.00	
50800 · Telephone & Postage	3,103.18	
50900 · Dues & Subscriptions	7,615.00	
51000 · General Liability Insurance	19,773.54	
51010 · Property & Business Insurance	15,895.45	
51100 · Other Admin -	1,943.65	
51110 · Credit Card Fees (non fair)	2,364.37	

6-12

10th DAA/Siskiyou Golden Fair Summary Trial Balance As of December 31, 2021

	Dec 31, 21	
	Debit	Credit
51120 · Office/Grounds Security	2,054.00	
51130 · Office Cleaning	1,175.00	
51140 · Computer Support	5,025.00	
51150 · Statewide Property Inventory	352.50	
51200 · Unemployment Insurance	620.17	
51300 · Audit Expense	6,300.00	
52100 · Maint Wages - Permanent	60,114.96	
52200 · Maint Wages - Temporary	40,673.13	
52210 · Employee Benefits	18,288.28	
52212 · OPEB Expense	2,229.33	
52220 · Payroll Taxes	5,235.75	
52800 · Light, Heat, Water, Power	80,146.06	
52900 · Maintenance of Equipment	3,750.89	
52910 · Equipment Fuel & Insurance	11,340.85	
53000 · Maintenance of Bldgs & Grounds	20,303.52	
53050 · State Fire Marshall	2,040.00	
53100 · Trash Removal, Clean up	3,126.30	
53300 · Special Repairs & Maintenance	7,842.11	
54200 · Professional Services	1,000.00	
54400 · Advertising	7,813.08	
54500 · Promotional Expense	942.82	
54600 · Public Relations Expense	4,899.00	
54800 · Other - Billboard	6,480.00	
56101 · Attendance Wages - Temporary	5,729.50	
56120 · Payroll Taxes	190.06	
56200 · Professional Services	38,603.75	
56300 · Supplies and Expenses	1,512.12	
56310 · Ice Service	6,720.00	
56320 · Radio Rentals	473.00	
56400 · Other Attendance -	1,899.00	
57500 · Junior Fair Board	232.72	
57700 · Partnerships	1,038.17	
57810 · Streetsweeper	640.00	
57820 · Landfill Fees	825.73	
57900 · Commercial Exhibits/Concessions	1,000.00	
57105 · Sportsmens Expo	7,965.06	
57106 · Holiday Gift Fair	834.41	
57107 · Livestock Jackpot Show	9,838.01	
57110 · Non-Fair Wages - Temporary	240.50	
57112 · Mother's Day Market	1,197.55	
57125 · Payroll Taxes	3.49	
58100 · Cash Awards	10,747.00	
58200 · Trophies, Medals, Ribbons	6,109.02	
63101 · Exhibit Wages - Temporary	14,695.38	
63120 · Payroll Taxes	316.31	
63200 · Judges	5,009.80	
63300 · Professional Services	2,050.00	
63410 · Entry Office & Entry Fees	2,212.51	
63420 · Livestock & Small Animal	4,173.80	
63430 · Still Departments	403.34	
63700 · Other - Brand Inspection	277.80	
64101 · Horse Show Wages - Temporary	280.00	
64120 · Payroll Taxes	3.20	
64200 · Judges	600.00	
64300 · Professional Services	800.00	
64500 · Cattle Fees	250.00	
64710 · Cash Awards	1,980.00	
64720 · Trophies, Medals, Ribbons	1,711.60	
65600 · Payroll Expenses	0.00	
66200 · Profesional Services	9,275.00	
66310 · Ticketing System & Fees	28,164.59	
66320 · Grounds Supplies	2,315.41	
66330 · Grandstand Supplies	114.10	
66400 · Rodeo	29,293.27	

6-13

10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of December 31, 2021

	Dec 31, 21	
	Debit	Credit
66500 · Grounds Entertainment	41,012.00	
66700 · Destruction Derby	10,533.70	
66800 · Redneck Roundup	9,689.33	
80000 · Prior Year Operating Expenses	0.00	
81000 · Miscellaneous Expense	61,304.22	
85900 · Over/Under	811.00	
TOTAL	7,791,076.34	7,791,076.34

6-14

10th DAA/Siskiyou Golden Fair Balance Sheet As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
11100 · Petty Cash Fund	300.00
11200 · Change Fund	500.00
11210 · ATM Change Fund	2,320.00
11300 · Banner Bank - Checking	57,653.62
11500 · Banner Bank - Savings	199,256.35
11501 · Merchant Bank - Savings	230,000.00
11502 · Siskiyou Credit Union - Savings	230,007.59
11503 · Tri Counties Bank - Savings	230,005.12
11600 · Cash in Time Deposits	
11610 · Tri Counties Bank - CD	36,107.92
11620 · Mechanics Bank - CD	76,887.66
Total 11600 · Cash in Time Deposits	112,995.58
11700 · LAIF Account	616,230.10
Total Checking/Savings	1,679,268.36
Other Current Assets	
13100 · Accounts Receivable	14,840.34
14300 · Deferred Expenses - General	19,378.58
16000 · Deferred Outflows of Resources	159,831.58
Total Other Current Assets	194,050.50
Total Current Assets	1,873,318.86
Fixed Assets	
19300 · Equipment	487,516.26
19301 · Accum Deprec - Equipment	-364,121.09
19400 · Leasehold Improvements	4,004,229.90
19401 · Accum Deprec - Leasehold Improve	-2,996,625.85
Total Fixed Assets	1,130,999.22
TOTAL ASSETS	3,004,318.08
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
22800 · Deferred Income - General	14,643.00
24100 · Damage/Cleaning Deposits	800.00
24110 · Stage Maintenance	42,354.65
24200 · JFB Scholarship	4,153.43
24500 · Leave Liability	67,397.00
25000 · Long Term Debt (Front Sign)	
25010 · SB 84 CalPers Loan	63,708.00
Total 25000 · Long Term Debt (Front Sign)	63,708.00
25600 · Deferred Inflows of Resources	18,460.53
26000 · Net Pension Liability	589,776.99
Total Other Current Liabilities	801,293.60
Total Current Liabilities	801,293.60
Total Liabilities	801,293.60

6-15
10th DAA/Siskiyou Golden Fair
Balance Sheet
As of December 31, 2021

	Dec 31, 21
Equity	
29000 · Net Resources - Capital Assets	777,059.46
29100 · Total Net Resources	849,225.20
29400 · UnrestrictedNetPosition-Pension	-448,406.00
31200 · State Allocations	201,350.00
31300 · F&E Reimbursements	570.96
31900 · Capital Project Reimbursements	339,340.00
32500 · One Time Revenue Source	605,382.00
Net Income	-121,497.14
Total Equity	2,203,024.48
TOTAL LIABILITIES & EQUITY	3,004,318.08

6-14

10th DAA/Siskiyou Golden Fair Profit & Loss Budget vs. Actual January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Income				
41000 · Admissions Revenue	135,193.00	91,775.00	43,418.00	147.3%
41500 · Commercial Space Revenue	26,015.00	34,067.00	(8,052.00)	76.4%
42000 · Concessions Revenue	213,923.52	170,950.00	42,973.52	125.1%
43000 · Exhibit Revenue	14,282.66	17,393.00	(3,110.34)	82.1%
44000 · Horse Show Revenue	2,582.00	3,136.00	(554.00)	82.3%
46000 · Fair Attractions	77,737.00	54,000.00	23,737.00	144.0%
47000 · Miscellaneous Fair Revenue	162,836.26	198,685.00	(35,848.74)	82.0%
47005 · Miscellaneous Non-Fair Revenue	36,553.00	55,860.00	(19,307.00)	65.4%
48000 · Interim Revenue	177,128.10	169,573.00	7,555.10	104.5%
49100 · Miscellaneous Income	2,174.69			
49500 · Other Operating Revenue	7,682.95	12,150.00	(4,467.05)	63.2%
Total Income	856,108.18	807,589.00	48,519.18	106.0%
Gross Profit	856,108.18	807,589.00	48,519.18	106.0%
Expense				
50000 · Administration Expense	378,303.79	387,933.00	(9,629.21)	97.5%
52000 · Maintenance Expense	255,091.18	230,522.00	24,569.18	110.7%
54000 · Publicity Expense	21,134.90	29,960.00	(8,825.10)	70.5%
56000 · Attendance Operations	55,127.43	61,877.00	(6,749.57)	89.1%
57000 · Miscellaneous Fair Expenses	3,736.62	7,850.00	(4,113.38)	47.6%
57005 · Miscellaneous Non-Fair Expenses	20,079.02	32,380.00	(12,300.98)	62.0%
58000 · Premiums Expense (not H/S)	16,856.02	16,500.00	356.02	102.2%
63000 · Exhibits Expense	29,138.94	31,801.00	(2,662.06)	91.6%
64000 · Horse Show Expense	5,624.80	6,041.00	(416.20)	93.1%
65600 · Payroll Expenses	0.00			
66000 · Fair Entertainment Expense	130,397.40	116,623.00	13,774.40	111.8%
80000 · Prior Year Operating Expenses	0.00			
81000 · Miscellaneous Expense	61,304.22			
85000 · Cash (Over)/Under	811.00			
90000 · Depreciation Expense	0.00	99,985.00	(99,985.00)	0.0%
Total Expense	977,605.32	1,021,472.00	(43,866.68)	95.7%
Net Income	(121,497.14)	(213,883.00)	92,385.86	56.8%

6-17
10TH DISTRICT AGRICULTURAL ASSOCIATION
SISKIYOU GOLDEN FAIRGROUNDS

As of December 31, 2021

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
ADMISSIONS REVENUE:					
Regular Fair Admissions	41010	\$0	\$80,205	\$90,903	\$10,698
Discounted Fair Admissions	41020	\$0	\$11,570	\$44,290	\$32,720
COMMERCIAL SPACE REVENUE:					
Outside Commercial Space	41510	\$0	\$12,825	\$9,805	(\$3,020)
Inside & Window Commercial Space	41520	\$0	\$21,242	\$16,210	(\$5,032)
CONCESSIONS REVENUE:					
Carnival	42100	\$0	\$37,500	\$59,909	\$22,409
Carnival - PreSale	42110	\$0	\$37,500	\$48,764	\$11,264
Food Concessions (local, prof, alcohol)	42200	\$0	\$91,200	\$103,283	\$12,083
Non-Food Concessions	42300	\$0	\$4,750	\$1,968	(\$2,782)
EXHIBITS REVENUE:					
Entry Fees	43100	\$0	\$7,125	\$6,956	(\$169)
Donated & Sponsored Awards	43200	\$0	\$6,500	\$4,070	(\$2,430)
Other - Quilt Judge Donation, Poultry Inspection	43410	\$0	\$300	\$590	\$290
Other - Shavings	43420	\$0	\$3,468	\$2,667	(\$801)
HORSE SHOW REVENUE:					
Entry Fees	44200	\$0	\$2,328	\$2,122	(\$206)
Donated & Sponsored Awards	44300	\$0	\$428	\$100	(\$328)
Stall Fees	44400	\$0	\$380	\$360	(\$20)
FAIR ATTRACTION REVENUE:					
Rodeo Admissions & Entries	46100	\$0	\$24,000	\$32,873	\$8,873
Destruction Derby Admissions & Entries	46400	\$0	\$21,000	\$28,150	\$7,150
Other Event Admission	46500	\$0	\$0	\$0	\$0
Redneck Roundup Admissions & Entries	46700	\$0	\$9,000	\$11,096	\$2,096
Ticket Transaction Fees	46800			\$5,618	\$5,618
MISCELLANEOUS FAIR REVENUE:					
Parking	47100	\$0	\$0	\$0	\$0
Pocket Schedule Advertising	47200	\$0	\$1,900	\$0	(\$1,900)
Utility Fee Reimbursement (Stock Trucks)	47300	\$0	\$0	\$0	\$0
Exhibitor Handbook Advertising	47400	\$0	\$0	\$0	\$0
Junior Fair Board	47500	\$1,290	\$1,000	\$787	(\$213)
Camping Fees (Fairtime)	47700	\$0	\$23,750	\$23,675	(\$75)
Other - ATM Transactions	47810	\$0	\$1,045	\$1,342	\$297
Other - Ice Service	47820	\$0	\$3,990	\$4,383	\$393
Sponsorships	47900	\$0	\$167,000	\$132,650	(\$34,350)
MISCELLANEOUS NON-FAIR REVENUE:					
Sportsmens Expo	47105	\$1,000	\$34,200	\$14,180	(\$20,020)
Holiday Gift Fair	47206	\$2,875	\$7,125	\$3,445	(\$3,680)
Jackpot Show	47107	\$0	\$14,250	\$13,748	(\$502)
Livestock Grading Event	47111	\$3,801	\$0	\$0	\$0

6-18

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
Music Festival/Fair Fundraiser	47409	\$0	\$0	\$0	\$0
Mother's Day Market	47112	\$0	\$0	\$5,165	\$5,165
Other - soda machine, NSF fees, recycle	47505	\$235	\$285	\$15	(\$270)
INTERIM REVENUE:					
Rental of Buildings	48100	\$275	\$9,338	\$1,100	(\$8,238)
Storage	48110	\$27,698	\$30,400	\$31,646	\$1,246
Grounds Rentals	48200	\$15,840	\$19,000	\$19,860	\$860
Auto Racing	48210	\$13,570	\$7,485	\$11,500	\$4,015
Kart Racing	48215	\$4,000	\$4,750	\$6,000	\$1,250
Community Riding Program	48220	\$1,000	\$475	\$200	(\$275)
Billboard	48240	\$64,800	\$64,800	\$64,800	\$0
Equipment Rentals	48300	\$0	\$1,500	\$1,000	(\$500)
Front Sign Rentals	48310	\$24,556	\$28,500	\$34,053	\$5,553
Utility Fee Reimbursement	48500	\$3,484	\$3,325	\$6,970	\$3,645
Other	48700	\$0	\$0	\$0	\$0
PRIOR YEAR ADJUSTMENT:	49000	\$5,552	\$0	\$0	\$0
Miscellaneous Income	49100			\$2,175	\$2,175
OTHER OPERATING REVENUE:					
Interest Earnings	49510	\$12,008	\$12,000	\$2,583	(\$9,417)
Donations/Sponsorships (General)	49520	\$60,020	\$0	\$2,688	\$2,688
Other - refunds, atm fees	49530	\$313	\$150	\$2,412	\$2,262
TOTAL REVENUES:		\$242,317	\$807,587	\$856,108	\$48,521
ADMINISTRATION EXPENSE:					
Salaries & Wages - Permanent	50100	\$174,170	\$175,596	\$190,498	\$14,902
Salaries & Wages - Temporary	50200	\$0	\$6,930	\$4,239	(\$2,692)
Compensated Absences Expense	50300	\$6,515	\$17,000		(\$17,000)
Employee Benefits - Employer's Share	50310	\$79,152	\$26,446	\$76,702	\$50,256
Pension Expense	50311	\$0	\$48,454		(\$48,454)
OPEB Expense	50312	\$7,695	\$8,077	\$4,932	(\$3,145)
Payroll Taxes	50320	\$12,733	\$13,733	\$13,917	\$184
Worker's Compensation Insurance	50330	\$9,374	\$15,273	\$14,900	(\$373)
Director's Expense	50500	\$0	\$0	\$43	\$43
Traveling/Training Expense - Employees	50600	\$5,865	\$7,000	\$2,369	(\$4,631)
Office Supplies and Expense	50700	\$8,023	\$5,000	\$4,483	(\$517)
Telephone and Postage	50800	\$3,448	\$4,000	\$3,103	(\$897)
Dues and Subscriptions	50900	\$2,797	\$2,800	\$7,615	\$4,815
Insurance (General Liability)	51000	\$12,640	\$19,774	\$19,774	(\$0)
Property & Business Insurance	51010	\$14,909	\$15,000	\$15,895	\$895
Revenue Protection Program	51020	\$3,000	\$0	\$0	\$0
Other - bank fees, miscellaneous, legal	51100	\$5,518	\$8,000	\$1,944	(\$6,056)
Credit Card Fees (non fair)	51110	\$1,073	\$1,000	\$2,364	\$1,364
Office & Grounds Security	51120	\$2,303	\$2,300	\$2,054	(\$246)
Office Cleaning	51130	\$270	\$1,200	\$1,175	(\$25)
Computer Support Services	51140	\$3,227	\$3,500	\$5,025	\$1,525
Statewide Property Inventory	51150	\$331	\$350	\$353	\$3

6-19

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
Unemployment Insurance	51200	\$792	\$500	\$620	\$120
Audit Expense	51300	\$6,000	\$6,000	\$6,300	\$300
MAINTENANCE & GENERAL OPERATIONS:					
Salaries & Wages - Permanent	52100	\$55,490	\$55,820	\$60,115	\$4,295
Salaries & Wages - Temporary	52200	\$2,230	\$48,840	\$40,673	(\$8,167)
Employee Benefits - Employer's Share	52210	\$18,336	\$1,824	\$18,288	\$16,464
Pension Expense	52211	\$0	\$15,292		(\$15,292)
OPEB Expense	52212	\$3,205	\$2,568	\$2,229	(\$339)
Payroll Taxes	52220	\$4,314	\$4,978	\$5,236	\$258
Light, Heat, Water and Power	52800	\$44,529	\$70,000	\$80,146	\$10,146
Maintenance of Equipment (Supplies)	52900	\$1,619	\$6,000	\$3,751	(\$2,249)
Fuel & Insurance for Equipment	52910	\$6,450	\$8,500	\$11,341	\$2,841
Maintenance of Bldg & Grounds (Supplies)	53000	\$9,254	\$11,000	\$20,304	\$9,304
State Fire Marshall Inspections	53050	\$1,699	\$1,000	\$2,040	\$1,040
Trash Removal, Clean up (Contractual)	53100	\$1,918	\$1,700	\$3,126	\$1,426
Special Repairs -	53300	\$2,942	\$3,000	\$7,842	\$4,842
PUBLICITY EXPENSE:					
Professional Services (Contractual)	54200	\$0	\$1,000	\$1,000	\$0
Advertising (fair, interim events)	54400	\$1,963	\$10,000	\$7,813	(\$2,187)
Promotional Expense (mixer, shirts/hats)	54500	\$0	\$1,000	\$943	(\$57)
Public Relations Expense (website)	54600	\$4,899	\$5,000	\$4,899	(\$101)
Other - billboard expense/percentage	54800	\$12,960	\$12,960	\$6,480	(\$6,480)
ATTENDANCE OPERATIONS:					
Salaries & Wages - Temporary	56101	\$0	\$12,812	\$5,730	(\$7,083)
Payroll Taxes	56120	\$0	\$215	\$190	(\$25)
Professional Services (Contractual)	56200	\$0	\$40,200	\$38,604	(\$1,596)
Supplies and Expenses	56300	\$494	\$3,500	\$1,512	(\$1,988)
Ice Service	56310	\$0	\$4,500	\$6,720	\$2,220
Radio Rentals	56320	\$0	\$450	\$473	\$23
Other - Lodging	56400	\$0	\$200	\$1,899	\$1,699
MISCELLANEOUS FAIR EXPENSES:					
Exhibitor Handbook Printing	57400	\$0	\$500	\$0	(\$500)
Junior Fair Board	57500	\$743	\$1,000	\$233	(\$767)
Sponsorships	57700	\$0			\$0
Banners & Supplies	57710	\$32	\$2,000	\$1,038	(\$962)
BBQ Supplies & Expense	57720	\$0	\$2,000	\$0	(\$2,000)
Other	57800	\$0			\$0
Streetsweeper	57810	\$0	\$550	\$640	\$90
Landfill Fees	57820	\$0	\$800	\$826	\$26
Commercial Exhibits & Concessions	57900	\$0	\$1,000	\$1,000	\$0
MISCELLANEOUS NON-FAIR PROGRAMS:					
Salaries & Wages - Temporary	57110	\$0	\$611	\$241	(\$371)
Payroll Taxes	57125	\$0	\$9	\$3	(\$6)
Sportsmens Expo	57405	\$64	\$21,000	\$7,965	(\$13,035)
Holiday Gift Fair	57505	\$1,059	\$760	\$834	\$74
Jackpot Show	57508	\$1,091	\$10,000	\$9,838	(\$162)

6-20

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
Livestock Grading Event	57111	\$16,935	\$0	\$0	\$0
Mother's Day Outdoor Market	57112			\$1,198	\$1,198
Other - billboard commission/soda stock	57605	\$0	\$0		\$0
PREMIUMS EXPENSE (excluding Horse Show):					
Cash Awards	58100	\$0	\$10,000	\$10,747	\$747
Trophies, Medals, Ribbons	58200	\$0	\$6,500	\$6,109	(\$391)
Sponsored Cash Awards	58300	\$0	\$0	\$0	\$0
EXHIBITS EXPENSE:					
Salaries & Wages - Temporary	63101	\$0	\$18,384	\$14,695	(\$3,689)
Payroll Taxes	63120	\$0	\$267	\$316	\$49
Judges (Contractual)	63200	\$0	\$6,500	\$5,010	(\$1,490)
Professional Services (Contractual)	63300	\$0	\$0	\$2,050	\$2,050
Supplies and Expenses (entry office, depts)	63400	\$0			\$0
Entry Office & Entry Fees	63410	\$572	\$2,000	\$2,213	\$213
Livestock & Small Animal	63420	\$0	\$4,000	\$4,174	\$174
Still Exhibit Departments	63430	\$0	\$400	\$403	\$3
Other - brand inspection	63700	\$0	\$250	\$278	\$28
HORSE SHOW EXPENSE (including Premiums):					
Salaries & Wages - Temporary	64101	\$0	\$385	\$280	(\$105)
Payroll Taxes	64120	\$0	\$6	\$3	(\$3)
Judges (Contractual)	64200	\$0	\$800	\$600	(\$200)
Professional Services (Contractual)	64300	\$0	\$800	\$800	\$0
Supplies and Expense	64400	\$0	\$0	\$0	\$0
Cattle Fees	64500	\$0	\$250	\$250	\$0
Cash Awards	64710	\$0	\$2,000	\$1,980	(\$20)
Trophies, Medals, Ribbons	64720	\$0	\$1,800	\$1,712	(\$88)
Sponsored Cash Awards	64730	\$0	\$0		\$0
FAIR ENTERTAINMENT EXPENSE:					
Professional Services (Contractual)	66200			\$9,275	\$9,275
Supplies and Expenses	66300	\$0			\$0
Ticketing System & Fees	66310	\$238	\$8,000	\$28,165	\$20,165
Grounds	66320	\$0	\$1,500	\$2,315	\$815
Grandstand	66330	\$0	\$1,200	\$114	(\$1,086)
Rodeo (Friday)	66400	\$0	\$31,000	\$29,293	(\$1,707)
Grounds Entertainment	66500	\$0	\$49,048	\$41,012	(\$8,036)
Thursday Event	66600	\$0	\$0	\$0	\$0
Destruction Derby (Saturday)	66700	\$0	\$8,100	\$10,534	\$2,434
Redneck Roundup (Thursday)	66800	\$0	\$8,500	\$9,689	\$1,189
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:					
Miscellaneous Expense	81000	\$543	\$0	\$61,304	\$61,304
CASH SHORTAGES & OVERAGES:					
Ticket Sales	85100	\$0	\$0	\$811	\$811
Grandstand Event Sales	85200	\$0	\$0	\$0	\$0
Other	85900	\$0	\$0	\$0	\$0
TOTAL EXPENSES:		\$553,412	\$912,212	\$977,605	\$65,393

U-21

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
NET OPERATING PROFIT/(LOSS) BEFORE FUNDING		(\$311,094)	(\$104,625)	(\$121,497)	(\$16,872)
LOCAL (BASE) ALLOCATION:		\$42,009	\$42,009	\$201,350	\$159,341
OTHER FUNDS - Training Allocation		\$2,661	\$2,661	\$571	(\$2,090)
OTHER FUNDS - Capital Project Reimbursements		\$41,000		\$339,340	\$339,340
OTHER FUNDS - AB1499/CalFire Housing		\$395,520		\$605,382	\$605,382
NET PROFIT/(LOSS) AFTER FUNDING		\$170,096	(\$59,955)	\$1,025,146	

Above figures do not include depreciation expense that is calculated at year end.

EXPLANATIONS:

COVID-19 - 2020 Fair Cancelled, held Livestock Grading Event instead

7a-1

State of California
10th District Agricultural Association/Siskiyou Golden Fairgrounds
1712 Fairlane Road, Yreka CA 96097
Phone: 530-842-2767 Fax: 530-842-4724
Website: www.sisqfair.com Email: info@sisqfair.com



Promoting excellence in agriculture awareness and education.

December 17, 2021

Scanned & sent
12/17/2021

Dr. Elizabeth Cox, Program Manager
Department of Food and Agriculture
Animal Care Program
1220 N Street
Sacramento, CA 95814

RE: California Code of Regulations Specific to Proposition 12

Dear Dr. Cox:

On behalf of the 10th District Agricultural Association/Siskiyou Golden Fairground, I write to request the addition of the following language to Article 4 of the proposed regulations to implement Proposition 12:

Article 4:

(c): "4-H programs and similar exhibitions" for purposes of Section 25992 of the Health and Safety Code, and this Chapter, means any covered animal project raised by a member of the 4-H, FFA, Grange or similar program for the purpose of exhibition and sale at a fair in California.

Youth swine projects are usually the largest by number within our livestock barn. Students in suburban or urban areas raise hogs, because they have a low initial investment and can be housed at school facilities. Without an exemption, these students would lose the opportunity to participate in an introductory agriculture experience.

Recent FAQ documents from CDFA state only those animals sold for resale will have the duty to provide compliance documents. In reality, all students will be required to provide compliance documents because few, if any, exhibitors know who their buyer will be when they initiate their project.

Creating an additional burden on resale animals will ultimately cause those buyers to walk away for fair auctions. In recent years, swine sold at our livestock auction as resale exceeded 20%. We have been

7a-2

told by many of our 'resale buyers' that without a clear exemption in the regulations, they will no longer purchase swine projects.

Finally, the additional burden placed on our fair livestock show staff will be extraordinary. We rely on volunteers to assist with our livestock show due to a limited number of staff. The potential liability facing us from this regulation will force us to reevaluate our future livestock shows.

While we realize CDFA did not create this issue, we are confident it can be addressed by the addition of clear exemption language in Article 4 of the regulation. Please do not hesitate to contact me if you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to be 'Cliff Munson', with a long horizontal flourish extending to the right.

Cliff Munson, CEO

10th District Agricultural Association

Policies that need to be reviewed and renewed each year:**CREDIT CARD AUTHORIZATION**

CEO, AGPA and Senior Maintenance Worker have possession of Costco Membership cards, Costco CitiBank and DGS Cal Cards. Cal Cards have the following daily limits: CEO \$5,000, AGPA \$1,000 and Senior Maintenance Worker \$1,000.

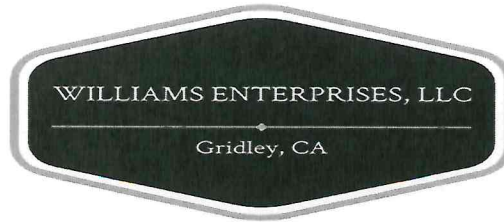
DELEGATION OF AUTHORITY

CEO is authorized to execute Rental Agreements up to \$10,000, Standard Agreements up to \$10,000, as long as these contracts do not exceed a one-year term, without further authorization from the Board of Directors. The AGPA is authorized, in the absence of the CEO, to execute Rental Agreements up to \$10,000, Standard Agreements up to \$10,000, as long as these contracts do not exceed a one-year term, without further authorization from the Board of Directors. In emergency situations, the CEO or AGPA, in the absence of the CEO, is authorized to execute the above-mentioned agreements up to the amount of \$20,000. All such executed agreements, however, are to be submitted to the Board of Directors for review at the subsequent meeting.

BOARD RESOLUTION COVERING VOLUNTEERS

Members of the Board of Directors of the 10th DAA/Siskiyou Golden Fairgrounds and any volunteers donating time for the Fair/Fairgrounds, will be covered by Workers' Compensation Insurance while performing their volunteer work.

11b2-1



1655 Grace Road
Gridley, CA 95948
530-693-2799

Blanewilliams777@gmail.com

We are Grateful for the opportunity to discuss providing Tuff Trucks and Demolition Derby events at the 2022 Siskiyou County Fair. I hope this may help expedite the negotiations and provide clarity as we discuss options for a successful and entertaining show. Outlined below are the obligations of both SCF and Williams ENT, terms below are negotiable.

Williams Enterprises will be responsible for the following-

- Equipment and resources required for staging and setup prior to events (tuff truck and Derby)
 - Current conditions need to be assessed prior to contract signing and may be subject to an additional flat rate fee (concerned about rock in material placed in arena, this can be hazardous to drivers and event crew)
 - Will Fair have available or access to any equipment?
 - Our equipment will not be available to fair staff.
- Pit Entry Resources
 - Resources for pit entry booth at both events (tuff truck and Derby)
 - Driver registration, Pit waivers, Wrist bands, Pit attendance sale
- Events
 - Event Liability insurance
 - Announcer
 - Event officials (event and pit area only)
 - Event Sponsors (open to any current sponsors the fair may have interested in each event)
 - Prize Money and Trophies
 - Any duty or issue related "Back of house"

Yuba Sutter Fair will be responsible for the following-

- Ticket sales
 - Fair will handle all grandstand admissions and provide written documentation of ticket sales.
 - Any duty or issue related "front of house"
- Safety
 - Provide onsite EMS services for the total duration of event as outlined in event liability insurance
 - Provide at least 8 operable fire extinguishers dedicated to the event and for our use
 - Provide at least two security guards at all time for pit entry booth and gate (one each location)
 - Provide Ice and Bottled water for event participants and officials
- Equipment

1102-2

- Functioning Water Truck
 - Wheel tractor
- Debris
 - Trash cans and dumpsters will be needed (can discuss quantity and locations)
- Technical
 - Provide a functioning sound system and staff available to assist with announcer setup and issues that may occur during event.

Williams Ent will be compensated with 70% gross admission ticket sales and 100% gross pit entry sales from each event along with any other funds generated from the pit area. SCF is entitled to 100% of funds generated from fair generated sponsors along with 30% gross admission ticket. Williams enterprises agrees to comply with SCF contractor/ Vendor requirements. Ticket Pricing and grand stand concessions must be agreed upon prior to contract signing.

Williams Enterprises LLC will require a non-refundable deposit of \$2,500.00 per night at the signing of contract.

Please feel free to reach out with any questions you may have.

Thank you

Blane Williams