

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
1712 Fairlane Road, Yreka CA 96097
Phone: 530-842-2767 – Fax: 530-842-4724
Website: www.sisqfair.com Email: info@sisqfair.com



10th DAA BOARD MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly board meeting on
Tuesday, June 20, 2023, at 5:30 PM
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room
1712 Fairlane Road, Yreka California

10th DAA BOARD OF DIRECTORS

Jason Finley, President
Monet Allen, Director
Judd Hanna, Director
Darrin Mercier, Director

Brandon Fawaz, Vice President
Alyssa Burrone, Director
Chris Kutzkey, Director

Cliff Munson, CEO/Fair Manager

Michelle Eiler, AGPA/Secretary

PUBLIC PARTICIPATION

Members of the public are welcome and may place items on the agenda of any board meeting. The items must be directly related to 10th DAA business. Requests for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12th) business day prior to the board meeting. Items placed on the agenda by the public will be for information and discussion so that the board may be advised of the views of the community. While the board values the participation of the public, the board president reserves the right to limit the time for public comment to a maximum of five (5) minutes in order to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 10th DAA website at www.sisqfair.com/about/board-staff/agendas.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 10th DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 1712 Fairlane Road, Yreka CA or call 530-842-2767. Requests should be made at least five (5) business days before the meeting to ensure availability of the requested accommodation.

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room
1712 Fairlane Road, Yreka California and

MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly meeting on the third Tuesday of each month in the Main Office, Board of Directors Room on the grounds of the 10th DAA, unless otherwise posted.

10th DAA BOARD MEETING AGENDA
Tuesday, June 20, 2023, at 5:30 PM

1. **CALL TO ORDER:** President Finley
All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: www.sisqfair.com.
2. **ROLL CALL OF DIRECTORS:**
3. **DECLARATION OF QUORUM** (minimum of five directors must be present):
4. **INTRODUCTION OF GUESTS AND STAFF:**
5. **PUBLIC COMMENT** (for items not listed on the agenda):
Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.
6. **CONSENT CALENDAR** (Discussion/Action by Board):
The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.
 - a. Monthly Review of May 16, 2023, Board Meeting Minutes
 - b. Monthly Review of Contracts for May
 - c. Monthly Review of Cash Disbursements for May
 - d. Monthly Review of the current Finance Reports
7. **CORRESPONDANCE:**

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

8. COMMITTEE REPORTS (Informational/Action by Board):

The Board may take approval action on Committee Reports and New Committee Assignments.

- a. Junior Livestock Auction Committee
 - i. Update since last meeting
- b. Junior Fair Board
 - i. Update since last meeting

9. BUSINESS REPORT & INFORMATION (Informational/Action by Board):

- a. Discuss & Approve Superior Accomplishment Gift or Cash Award Recommendation Policy

10. 2023 FAIR (Informational/Action by Board):

- a. Discuss 2024 Market Steer Show Changes

11. CEO REPORT (Informational/Action by Board):

- a. Events
 - i. Events on the Calendar (up to next board meeting) –
 - a. Farmers Market – 6/21, 6/28, 7/5, 7/12
- b. Projects
 - i. Update on HVAC system for Floral Building
 - j. Resiliency Funds Project - Broadband Upgrade
 - k. Emergency Paving Project from Sewer Replacement
 - l. Exhibitor Restroom Project Plans Engineered

12. MATTERS OF INFORMATION:

- a. CEO Comments
- b. Board of Director Comments
- c. Staff Comments
- d. Items Proposed for Next Board Meeting

13. NEXT MEETING DATE: July 18, 2023, at 5:30 PM.

14. ADJOURNMENT:

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th DISTRICT AGRICULTURAL ASSOCIATION

SISKIYOU GOLDEN FAIRGROUNDS

May 31, 2023

CONSENT CALENDAR

- Previous Meeting Minutes
 - May 16, 2023
- Contracts for April

FINANCIAL REPORT

- Check Detail for May
- Summary Trial Balance
- Balance Sheet
- Profit & Loss, Budget vs. Actual
- STOP/Budget & Actual Report to date

6-2

**10TH DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
May 16, 2023**

CALL TO ORDER: The 10th District Agricultural Association Board of Directors meeting was called to order at 5:31 PM by President Finley.

ROLL CALL/DIRECTORS ABSENT: All directors were present. There are two (2) vacant board positions.

INTRODUCTION OF GUESTS AND STAFF: Also present were Cliff Munson, CEO and Michelle Eiler, AGPA.

PUBLIC COMMENT: None.

CONSENT CALENDAR (Information/Action): Director Mercier made a motion, seconded by Director Hanna and carried to accept the consent calendar which included minutes from the April 18, 2023 meeting, contracts and cash disbursements for April.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen	X			
Alyssa Burrone	X			
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 nd)	X			
Chris Kutzkey	X			
Darrin Mercier (1 st)	X			
2 positions vacant				

No public comment.

CORRESPONDENCE (Information/Action): None.

COMMITTEE REPORTS (Informational/Action):

- Junior Livestock Auction Committee – Director Mercier reported that the advisory committee meeting that was scheduled was cancelled and will be rescheduled. There is a meeting this Thursday, May 18th. He did meet with the new buyers of Belcampo Butchery and they are large supporters of the fair program. It was voted to have them kill the beef this year, which will make transportation very easy. JB Dimik may be selling his current trailer that has been borrowed the last few years, so that could be an opportunity to purchase. There has been no news on the FOF transfer. No public comment.
- Junior Fair Board – CEO Munson reported that they assisted at the events this weekend and had a cow plop fundraiser during the Jackpot show. No public comment.

BUSINESS REPORT & INFORMATION (Information/Action):

- Chad McCall Mountain Medics – Mr. McCall did not show up to the meeting. CEO Munson will contact him and meet directly to see if he is interested in being a partner of the fair. No public comment.
- Staffing Policy – After review and discussion it will be table to the June meeting so CEO Munson can make some revisions. No public comment.

2023 FAIR (Information/Action):

- Blue Ribbon Award – Vice President Fawaz made a motion, seconded by Director Allen and carried to award three Blue Ribbon Awards at this year's fair: Grange Co-Op, Jefferson State Stampede and the Jackson County Expo Board & Staff.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen (2 nd)	X			
Alyssa Burrone	X			
Brandon Fawaz (1 st)	X			
Jason Finley	X			
Judd Hanna	X			
Chris Kutzkey	X			
Darrin Mercier	X			
2 positions vacant				

No public comment.

- Lifetime Pass – Director Kutzkey made a motion, seconded by Director Mercier and carried to present Stan Sears with the Lifetime Pass at the 2023 Siskiyou Golden Fair.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen	X			
Alyssa Burrone	X			
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna	X			
Chris Kutzkey (1 st)	X			
Darrin Mercier (2 nd)	X			
2 positions vacant				

No public comment.

- ACTION FROM CLOSED SESSION: CEO SALARAY INCREASE** – Since the evaluation of the CEO it has been learned that he is not at the top of his salary schedule. Director Mercier made a motion, seconded by Director Hanna and carried to increase CEO Cliff Munson's pay to the maximum of the pay scale (3.98%) at \$9,960 per month.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen	X			
Alyssa Burrone	X			
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 nd)	X			
Chris Kutzkey	X			
Darrin Mercier (1 st)	X			
2 positions vacant				

No public comment.

CEO REPORT (Information/Action): CEO Munson reported that he will be out of the office the rest of the week. It was a great Mother's Day weekend with all the events going on. Currently we are showing approximately \$10,000 profit but not all the expenses are in. There was the incident during the Jackpot Show with the steer collapsing in the ring. It was transported out by sled, loaded into the trailer and taken to UC Davis. CEO Munson tried to follow up with the family this afternoon but has not heard back.

- Events - CEO Munson reported on the upcoming events on the grounds.

- Projects – CEO Munson reported that the Exhibitor Restroom project is on hold and will go through the state process. We have purchased the HVAC unit for the Floral Building and will be doing that as an internal project. Cal-Ore came in lower with the broadband bid so we will be proceeding with them. We will receive free internet for 10 years and we will pay the expense to have it put in with the state resiliency funds that will be received. We did receive a bid from Advantage Paving to repair the area from the sewer replacement in between buildings 1 and 2. This will also expand to the horse area and the exhibitor parking lot to make it wheelchair accessible.

BOARD COMMENTS:

- Director Allen stated she attended the events on Saturday, and it seemed that everyone was enjoying it. The overall perception was it was good. It would be nice to see more food, music on Sunday and more security at night.
- Director Kutzkey wished she would have reminded Chad McCall about the meeting. He is into safety and security with a lot of equipment and would be a great asset to get involved with the fair.
- Director Hanna said that CEO Munson's raise was well earned.
- Director Mercier said the weekend events were well attended, might need to do some changes to the Jackpot to improve the show and to grow. CEO Munson mentioned that he was approached by sheep and goat people to include them in the jackpot. The dates will be reviewed and maybe it's time to move it away from the other activities going on that weekend.
- President Finley thanked staff for their work over the weekend.

NEXT MEETING DATE: The next meeting is scheduled for Tuesday, June 20, 2023, at 5:30 PM.

ADJOURNMENT: Meeting was adjourned at 6:37 PM.

Approved:

Attest:

Jason Finley
President

Michelle Eiler
Secretary

45

**10th DAA/Siskiyou Golden Fair
Contractual Agreements
May 2023**

CAMPING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
RV-02C	Dane Sousa	Fair - Camping	8/9-8/13/23	\$225.00
RV-03B	Domenic Previte	Fair - Camping	8/9-8/13/23	\$225.00
RV-04A	Flint Griggs	Fair - Camping	8/9-8/13/23	\$225.00
RV-07B	Clint Isbell	Fair - Camping	8/9-8/13/23	\$225.00
RV-09D	Judd Hanna	Fair - Camping	8/9-8/13/23	\$225.00
RV-10B	Dustin Masson	Fair - Camping	8/9-8/13/23	\$225.00
RV-12B	Brent Hilton	Fair - Camping	8/9-8/13/23	\$225.00
RV-13C	Erin Clayton	Fair - Camping	8/9-8/13/23	\$225.00
RV-16B	Brittany Tompkins	Fair - Camping	8/9-8/13/23	\$225.00
RV-17B	Matthew Chester	Fair - Camping	8/9-8/13/23	\$225.00
RV-17C	Mike Gentry	Fair - Camping	8/9-8/13/23	\$225.00
RV-19B	Janine McWilliams	Fair - Camping	8/9-8/13/23	\$225.00
RV-21A	Frank Hall	Fair - Camping	8/9-8/13/23	\$225.00
RV-21C	Josh Schmalenberger	Fair - Camping	8/9-8/13/23	\$225.00
RV-22B	Tony Miller	Fair - Camping	8/9-8/13/23	\$225.00
RV-25B	Heather Wood	Fair - Camping	8/9-8/13/23	\$225.00
RV-28C	Candi Mott	Fair - Camping	8/9-8/13/23	\$225.00
RV-30A	Wendy Leach	Fair - Camping	8/9-8/13/23	\$225.00
RV-30B	Mathea Perez	Fair - Camping	8/9-8/13/23	\$225.00
DC-05	Kristine Bradley	Fair - Camping	8/9-8/13/23	\$175.00
DC-10	Chris Helwig	Fair - Camping	8/9-8/13/23	\$175.00
DC-12	Wade Kimball	Fair - Camping	8/9-8/13/23	\$175.00
DC-16	John Wear	Fair - Camping	8/9-8/13/23	\$175.00

COMMERCIAL EXHIBITOR AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
67CM-23	Grind Fire Defense	Fair - Commercial Space	8/9-8/13/23	\$430.00
68CM-23	The Well	Fair - Commercial Space	8/9-8/13/23	\$430.00

COMMUNITY PARTNERSHIP/SPONSORSHIP AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
68CP-23	Grenada Gardens	Fair - Seniors Day	8/11/23	\$2,500.00

CONCESSION AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
28CN-23	Taste of Caribbean	Fair - Food Concession	8/9-8/13/23	22% or \$500 Minimum

MOTHER'S DAY OUTDOOR MARKET AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
51MDM-23	Black Butte Ceramics	Vendor Space	5/13-5/14/23	\$110.00
52MDM-23	Dug Deep Jewelry	Vendor Space	5/13-5/14/23	\$110.00
53MDM-23	T-Mobile	Vendor Space	5/13-5/14/23	\$90.00
54MDM-23	Xibalba Arts	Vendor Space	5/13-5/14/23	\$110.00
55MDM-23	Fabulous Fudge	Vendor Space	5/13-5/14/23	\$110.00
56MDM-23	Black Oak Farm	Vendor Space	5/13-5/14/23	\$110.00
57MDM-23	Youth Empowerment Siskiyou	Vendor Space	5/13-5/14/23	\$90.00
58MDM-23	Void	Vendor Space	5/13-5/14/23	
59MDM-23	Tacos Tao	Food Concession	5/13-5/14/23	15% of Adj Gross
60MDM-23	Consider it Done	Vendor Space	5/13-5/14/23	\$90.00
61MDM-23	Kim's Chic Boutique	Vendor Space	5/13-5/14/23	\$110.00
62MDM-23	Klamath National Forest	Vendor Space	5/13-5/14/23	\$90.00
63MDM-23	Gabriel Wood Painting	Vendor Space	5/13-5/14/23	\$110.00

INTERIM EVENT AGREEMENTS:

64

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
21IN-23	Siskiyou County WIC	Front Sign Advertising	7/14/23-7/13/24	\$2,700.00
22IN-23	Tulelake Butte Valley Fair	Premier Mobile Stage	9/5-9/15/23	\$1,000.00

JUDGING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None this month				

STANDARD 210 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
46STD210-23	Valley Oaks	Fair - Information Booth	8/9-8/13/23	\$500.00

WINTER STORAGE AGREEMENTS (monthly amounts):

CONTRACT #	NAME	PURPOSE	DATES	REVENUE (per mo)
None this month				

6-7

Siskiyou Golden Fair
Check Detail
May 2023

Num	Date	Name	Description	Original Amount
	05/15/2023	Eiler, Michelle L.	5/15 Wages	-2,046.38
	05/15/2023	Luiz, Michael L.	5/15 Wages	-1,800.85
	05/15/2023	Munson, Cliff F.	5/15 Wages	-2,924.35
	05/31/2023	Eiler, Michelle L.	5/31 Wages	-2,046.37
	05/31/2023	Luiz, Michael L.	5/31 Wages	-1,800.85
	05/31/2023	Munson, Cliff F.	5/31 Wages	-2,924.36
EFT-23-32	05/03/2023	J.P. Morgan	SPP & PST	-243.03
EFT-23-33	05/08/2023	J.P. Morgan	SPP (forgot to enter into QB)	-125.00
EFT-23-34	05/15/2023	United States Treasury	5/15 Federal Tax Deposit	-2,879.44
ETF-23-35	05/17/2023	J.P. Morgan	SPP & PST	-394.78
EFT-23-36	05/31/2023	United States Treasury	5/31 Federal Tax Deposit	-2,878.46
EFT-23-37	05/31/2023	Delta Dental Plan of California	Dental Insurance	-141.14
EFT-23-38	05/31/2023	CA Public Employees Retirement Syster	Medical Insurance	-2,943.57
EFT-23-39	05/31/2023	CA Public Employees Retirement Syster	Retirement	-8,617.32
EFT-23-40	05/31/2023	Employment Development Department	SDI for BU 1	-64.51
EFT-23-41	05/31/2023	Employment Development Department	State Withholding Taxes	-1,022.84
30891	05/01/2023	Erica Scharer	Camping Space Refund	-275.00
30892	05/01/2023	Cash	Jackpot Change Fund	-200.00
30893	05/01/2023	Verizon Wireless	Cell Phone Service	-113.43
30894	05/01/2023	City of Yreka	Water Service	-1,073.40
30895	05/02/2023	Heather Stone	Outdoor Market Space Refund	-110.00
30896	05/02/2023	SVM Plumbing Heating & Air	G/S Restroom repair	-800.00
30897	05/03/2023	CalHR	PST Admin Fee	-4.90
30898	05/08/2023	Office Tech	Copy Machine Service	-43.86
30899	05/09/2023	Tanner Barnes	Jackpot Open Judge	-500.00
30900	05/09/2023	Alec Bailey	Jackpot Local Judge	-250.00
30901	05/09/2023	Yreka High School Trap Team	Carving Auction Assistance	-300.00
30902	05/09/2023	Siskiyou 4-H	Restroom Cleaning Services	-300.00
30903	05/09/2023	Vyve Broadband	Internet for Security Shop Area	-272.58
30904	05/10/2023	Siskiyou Laser Products	Jackpot & Carving Awards, Supplies	-2,163.62
30905	05/11/2023	Downey Heating & Cooling	Floral Building Single Phase gas/electrical unit	-7,272.09
30906	05/11/2023	Josie Griggs	Replacement Check for 2022 Parent Passes	-40.00
30907	05/11/2023	California Fair Services Authority	Vision & Life Insurance, LTD for CEO	-94.49
30908	05/14/2023	Jacob Lucas	1st Place Main Carve	-1,000.00
30909	05/14/2023	Anthony Robinson	2nd Place Main Carve	-750.00
30910	05/14/2023	Jarrold Flowers	3rd Place Main Carve	-500.00
30911	05/14/2023	Rod Barba	1st Place Semi-Pro Main Carve	-500.00
30912	05/14/2023	Porter Foltz	2nd Place Semi-Pro Main Carve	-300.00
30913	05/14/2023	Chris Foltz	1st Place Quick Carve	-250.00
30914	05/14/2023	Mark Colp	2nd Place Quick Carve	-200.00
30915	05/14/2023	Jacob Lucas	Auction Sales	-270.00
30916	05/14/2023	Joey Wallace	Auction Sales	-840.00
30917	05/14/2023	Anthony Robinson	Auction Sales	-243.75

6-8

**Siskiyou Golden Fair
Check Detail
May 2023**

30918	05/14/2023	Chris Foltz	Auction Sales	-1,181.25
30919	05/14/2023	Constantine Moranin	Auction Sales	-603.75
30920	05/14/2023	Gary Spallino	Auction Sales	-491.25
30921	05/14/2023	Jarrod Flowers	Auction Sales	-697.50
30922	05/14/2023	Jason Murieen	Auction Sales	-333.75
30923	05/14/2023	Mark Colp	Auction Sales	-945.00
30924	05/14/2023	Matt Holmes	Auction Sales	-652.50
30925	05/14/2023	Mitch Hokanson	Auction Sales	-502.50
30926	05/14/2023	Porter Foltz	Auction Sales	-172.50
30927	05/14/2023	Riley Knalls	Auction Sales	-131.25
30928	05/14/2023	Rod Barba	Auction Sales	-191.25
30929	05/14/2023	Vince Hokanson	Auction Sales	-315.00
30930	05/14/2023	Wade Lapp	Auction Sales	-157.50
30931	05/14/2023	George Kenny	Auction Sales & Coordinator Percentage	-1,194.25
30932	05/15/2023	Jones, Kenneth A	5/15 Wages	-221.25
30933	05/15/2023	McMillen, Christopher D	5/15 Wages	-1,060.31
30934	05/15/2023	Pepperdine, Cody A	5/15 Wages	-1,709.46
30935	05/15/2023	Pacific Power	Power Service	-3,038.02
30936	05/16/2023	Addison Godley	Jackpot Premiums	-101.25
30937	05/16/2023	Alex Thomas	Jackpot Premiums	-17.50
30938	05/16/2023	Avery Cash	Jackpot Premiums	-93.75
30939	05/16/2023	Beau Lewis	Jackpot Premiums	-28.13
30940	05/16/2023	Colton Godley	Jackpot Premiums	-69.00
30941	05/16/2023	Emma Martin	Jackpot Premiums	-18.00
30942	05/16/2023	Everett Laustalot	Jackpot Premiums	-16.00
30943	05/16/2023	Grace Klierer	Jackpot Premiums	-7.00
30944	05/16/2023	Hadley Harrison	Jackpot Premiums	-1,158.00
30945	05/16/2023	Hailey Winter	Jackpot Premiums	-8.25
30946	05/16/2023	Hannah Harrison	Jackpot Premiums	-15.00
30947	05/16/2023	Hunter Hess	Jackpot Premiums	-58.75
30948	05/16/2023	Ila Richardson	Jackpot Premiums	-137.00
30949	05/16/2023	Isaac Martin	Jackpot Premiums	-9.38
30950	05/16/2023	Jackson Wood	Jackpot Premiums	-37.50
30951	05/16/2023	Jayden Meyer	Jackpot Premiums	-48.00
30952	05/16/2023	Kage Kennington	Jackpot Premiums	-1,144.00
30953	05/16/2023	Laynie Wright	Jackpot Premiums	-1,088.75
30954	05/16/2023	Lila Burt	Jackpot Premiums	-115.63
30955	05/16/2023	Maddi Johnson	Jackpot Premiums	-93.25
30956	05/16/2023	Nora Harris	Jackpot Premiums	-197.13
30957	05/16/2023	Peyton Parker	Jackpot Premiums	-292.00
30958	05/16/2023	Peyton Wood	Jackpot Premiums	-347.25
30959	05/16/2023	Tessa Strong	Jackpot Premiums	-48.75
30960	05/16/2023	Zane Naphan	Jackpot Premiums	-62.75
30961	05/17/2023	CalHR	PST Admin Fee	-7.35
30962	05/17/2023	Hue & Cry, Inc.	Office & Grounds Security	-203.73

6-9

Siskiyou Golden Fair

Check Detail

May 2023

30963	05/18/2023	Baymont Inn of Wyndham	Lodging for Jackpot Judge, Carving Coordinator	-598.08
30964	05/18/2023	Cashier, Department of Food & Ag	Jackpot Brand Inspection	-48.80
30965	05/19/2023	Yreka Transfer, LLC	Garbage Service	-410.00
30966	05/19/2023	Siskiyou Sanitary	Porta Potties for Event	-312.48
30967	05/19/2023	Pacific Power	Power Service	-247.47
30968	05/19/2023	TL Productions	Ribbons for Fairtime	-1,344.49
30969	05/22/2023	D&R Janitorial	Office Cleaning	-100.00
30970	05/22/2023	Saffire, LLC	Website Hosting & Licensing Fees	-1,500.00
30971	05/22/2023	G&G Ace Hardware	Maintenance Supplies	-568.88
30972	05/24/2023	City of Yreka	Stage Rental for Rodeo (to be reimbursed)	-500.00
30973	05/25/2023	Grainger	Maintenance Supplies	-523.05
30974	05/25/2023	Willison Plumbing	Floral Building Urnials installed	-1,033.22
30975	05/25/2023	Citi Cards	Costco Membership 180, Postage 219.99, Jackpot Awards 127.89, Maintenance 1004.36, Forklift Propane 30.40	-1,552.55
30976	05/26/2023	Foothill Fire Protection, Inc.	G/S Concession Hood Serviced	-275.81
30977	05/30/2023	Verizon Wireless	Cell Phone Service	-128.43
30978	05/30/2023	Hunt & Sons, Inc.	Bulk Fuel Order	-1,725.57
30979	05/31/2023	Eiler, Michelle L.	May Benefit Payment	-233.77
30980	05/31/2023	Munson, Cliff F.	May Benefit Payment	-240.11
30981	05/31/2023	McMillen, Christopher D	5/31 Wages	-883.91
30982	05/31/2023	Pepperdine, Cody A	5/31 Wages	-1,451.49
30983	05/31/2023	Union Operating Engineers	BU 12 Union Dues	-59.25
30984	05/31/2023	SEIU Local 1000	BU 1 Union Dues	-90.00
				<hr/>
				-84,369.12

6-10

10th DAA/Siskiyou Golden Fair Summary Trial Balance As of May 31, 2023

	May 31, 23	
	Debit	Credit
10950 · Cash in Drawer	0.00	
11100 · Petty Cash Fund	300.00	
11200 · POS Change Fund	300.00	
11210 · ATM Change Fund	4,440.00	
11300 · Banner Bank - Checking	83,720.54	
11400 · Mechanics Bank - Checking	0.00	
11500 · Banner Bank - Savings	84,348.49	
11501 · Umpqua Bank - Money Market	250,375.77	
11502 · Siskiyou Credit Union - Savings	249,816.11	
11503 · Tri Counties Bank - Savings	213,762.73	
11504 · US Bank - Savings	125,017.62	
11610 · Tri Counties Bank - CD	36,124.78	
11620 · Mechanics Bank - CD	77,067.28	
11630 · Mechanics Bank - CD (2022)	173,000.00	
11700 · LAIF Account	627,772.97	
13100 · Accounts Receivable	12,834.31	
14300 · Deferred Expenses - General	0.00	
14999 · Undeposited Funds	0.00	
16000 · Deferred Outflows of Resources	139,763.74	
19000 · Construction in Progress	231,988.29	
19200 · Building and Improvements	0.00	
19201 · Accum Deprec - Buildings	0.00	
19300 · Equipment	516,655.80	
19301 · Accum Deprec - Equipment		479,098.47
19400 · Leasehold Improvements	4,119,928.65	
19401 · Accum Depre - Leasehold Improve		3,171,538.72
16001 · Deferred Outflow Resources OPEB	19,201.85	
21000 · Payroll Liabilities	0.00	
21100 · Sp. Events Liability Ins. Fees		885.00
21200 · Accounts Payable	0.00	
22100 · Social Security/Medicare Taxes	0.00	
22200 · PST/Deferred Compensation		208.93
22300 · Retirement Contributions	0.00	
22310 · Alternate Retirement Program	0.00	
22320 · Other Post-Employment Benefits		3,410.80
22400 · State Withholding Taxes	0.00	
22410 · NonResident Withholding	0.00	
22500 · Federal Withholding Taxes	0.00	
22610 · Medical Insurance	0.00	
22620 · Dental Insurance	0.00	
22630 · Union Dues	0.00	
22640 · Savings Plus Program	0.00	
22650 · Other Deductions - LTD, SDI	0.00	
22700 · H/S Drug Fees Collected	0.00	
22800 · Deferred Income - General		675.00
24100 · Damage/Cleaning Deposits		1,200.00
24110 · Stage Maintenance		47,058.70
24200 · JFB Scholarship		3,403.43
24500 · Leave Liability		83,992.00
25000 · Long Term Debt (Front Sign)	0.00	
25010 · SB 84 CalPers Loan		63,708.00
25500 · *Sales Tax Payable	0.00	
25600 · Deferred Inflows of Resources		157,670.75
25601 · Deferred Inflow Resources OPEB		31,812.42
26000 · Net Pension Liability		371,952.68
26001 · Net OPEB Liability		188,107.09
29000 · Net Resources - Capital Assets		969,745.00
29100 · Total Net Resources		1,950,042.32
29400 · UnrestrictedNetPosition-Pen/OPB	590,577.41	
30000 · Opening Bal Equity	0.00	
31200 · State Allocations (F&E)	0.00	
31300 · Other Fiscal/Admin Income (F&E)		2,050.00
31900 · Capital Project Reimbursements	0.00	
32500 · One Time Revenue Source		68,471.00

6-11

**10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of May 31, 2023**

	May 31, 23	
	Debit	Credit
33000 • Contributions from other Govern	0.00	
34000 • Other Funding-	0.00	
39000 • Retained Earnings	0.00	
41020 • Fair Admissions - Discounted		100.00
41510 • Commercial Space - Outside		3,740.00
41520 • Commercial Space - Inside		9,335.00
41525 • Commercial Space - Window		160.00
42210 • Concessions - NonProfit		1,800.00
42220 • Concessions - Professional		5,550.00
42230 • Concessions - Alcohol		650.00
42300 • Concessions - Non Food		1,100.00
43200 • Awards Program		9,365.56
44300 • Awards Program - H/S		525.00
47500 • Junior Fair Board		770.00
47700 • Camping Fees		23,800.00
47800 • Other Misc -		700.00
47910 • Days		7,500.00
47930 • Grandstand		33,000.00
47940 • Ground		35,350.00
47950 • Rodeo		16,600.00
47105 • Sportsmens Expo/Carving		19,880.00
47107 • Jackpot Livestock Show		14,083.00
47112 • Mothers Day Market		8,387.54
48110 • Storage (off season)		17,845.00
48200 • Grounds Rentals		9,900.00
48220 • Community Riding Program		2,010.00
48240 • Billboard		28,800.00
48300 • Equipment Rental/Labor		1,000.00
48310 • Front LED Sign		16,305.00
48320 • Partnerships (year round)		7,000.00
49510 • Interest Earnings		4,942.00
49520 • Donations/Sponsorships		2,000.00
49530 • Other - Refunds/Reimb		46.54
49535 • ATM Transaction Fees (nonfair)		9.00
50100 • Admin Wages - Permanent	85,025.00	
50310 • Employees Benefits	13,655.17	
50311 • Pension Expense	26,376.00	
50320 • Payroll Taxes	6,772.28	
50330 • Worker's Compensation Insurance	20,631.59	
50500 • Director's Expense	694.55	
50600 • Travel/Training - Employees	6,261.70	
50700 • Office Supplies	280.06	
50800 • Telephone & Postage	1,163.98	
50900 • Dues & Subscriptions	2,957.59	
51000 • General Liability Insurance	25,014.13	
51010 • Property & Business Insurance	7,722.50	
51100 • Other Admin -	72.99	
51110 • Credit Card Fees (non fair)	298.58	
51120 • Office/Grounds Security	1,860.92	
51130 • Office Cleaning	500.00	
51140 • Computer Support	927.00	
52100 • Maint Wages - Permanent	25,675.00	
52200 • Maint Wages - Temporary	7,713.50	
52210 • Employee Benefits	767.62	
52211 • Pension Expense	8,216.00	
52220 • Payroll Taxes	1,274.13	
52800 • Light, Heat, Water, Power	22,147.37	
52900 • Maintenance of Equipment	7,431.67	
52910 • Equipment Fuel & Insurance	1,725.57	
53000 • Maintenance of Bldgs & Grounds	5,800.48	
53050 • State Fire Marshall	240.00	
53100 • Trash Removal, Clean up	1,050.00	
54400 • Advertising	3,679.84	
54600 • Public Relations Expense	1,520.17	

6-12

10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of May 31, 2023

	May 31, 23	
	Debit	Credit
56300 · Supplies and Expenses	329.72	
57500 · Junior Fair Board	181.02	
57105 · Sportsmens Expo/Carving	13,944.93	
57107 · Livestock Jackpot Show	9,441.24	
57110 · Non-Fair Wages - Temporary	243.00	
57112 · Mother's Day Market	300.00	
57125 · Payroll Taxes	3.52	
58200 · Trophies, Medals, Ribbons	2,943.89	
63410 · Entry Office & Entry Fees	4,229.95	
63420 · Livestock & Small Animal	290.20	
64720 · Trophies, Medals, Ribbons	668.25	
66310 · Ticketing System & Fees	6.50	
66800 · Roundup/Concert (Thursday)	250.00	
80000 · Prior Year Operating Expenses	0.00	
TOTAL	7,877,283.95	7,877,283.95

4-13

10th DAA/Siskiyou Golden Fair

Balance Sheet

As of May 31, 2023

	May 31, 23
ASSETS	
Current Assets	
Checking/Savings	
11100 · Petty Cash Fund	300.00
11200 · POS Change Fund	300.00
11210 · ATM Change Fund	4,440.00
11300 · Banner Bank - Checking	83,720.54
11500 · Banner Bank - Savings	84,348.49
11501 · Umpqua Bank - Money Market	250,375.77
11502 · Siskiyou Credit Union - Savings	249,816.11
11503 · Tri Counties Bank - Savings	213,762.73
11504 · US Bank - Savings	125,017.62
11600 · Cash in Time Deposits	
11610 · Tri Counties Bank - CD	36,124.78
11620 · Mechanics Bank - CD	77,067.28
11630 · Mechanics Bank - CD (2022)	173,000.00
Total 11600 · Cash in Time Deposits	286,192.06
11700 · LAIF Account	627,772.97
Total Checking/Savings	1,926,046.29
Other Current Assets	
13100 · Accounts Receivable	12,834.31
16000 · Deferred Outflows of Resources	139,763.74
Total Other Current Assets	152,598.05
Total Current Assets	2,078,644.34
Fixed Assets	
19000 · Construction in Progress	231,988.29
19300 · Equipment	516,655.80
19301 · Accum Deprec - Equipment	-479,098.47
19400 · Leasehold Improvements	4,119,928.65
19401 · Accum Depre - Leasehold Improve	-3,171,538.72
Total Fixed Assets	1,217,935.55
TOTAL ASSETS	3,296,579.89
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
16001 · Deferred Outflow Resources OPEB	-19,201.85
21100 · Sp. Events Liability Ins. Fees	885.00
22200 · PST/Deferred Compensation	208.93
22300 · Retirement Contributions	
22320 · Other Post-Employment Benefits	3,410.80
Total 22300 · Retirement Contributions	3,410.80
22800 · Deferred Income - General	675.00
24100 · Damage/Cleaning Deposits	1,200.00
24110 · Stage Maintenance	47,058.70
24200 · JFB Scholarship	3,403.43
24500 · Leave Liability	83,992.00
25000 · Long Term Debt (Front Sign)	
25010 · SB 84 CalPers Loan	63,708.00
Total 25000 · Long Term Debt (Front Sign)	63,708.00

6-14

10th DAA/Siskiyou Golden Fair

Balance Sheet

As of May 31, 2023

	May 31, 23
25600 · Deferred Inflows of Resources	157,670.75
25601 · Deferred Inflow Resources OPEB	31,812.42
26000 · Net Pension Liability	371,952.68
26001 · Net OPEB Liability	188,107.09
Total Other Current Liabilities	934,882.95
Total Current Liabilities	934,882.95
Total Liabilities	934,882.95
Equity	
29000 · Net Resources - Capital Assets	969,745.00
29100 · Total Net Resources	1,950,042.32
29400 · Unrestricted Net Position - Pen/OPB	-590,577.41
31300 · Other Fiscal/Admin Income (F&E)	2,050.00
32500 · One Time Revenue Source	68,471.00
Net Income	-38,033.97
Total Equity	2,361,696.94
TOTAL LIABILITIES & EQUITY	3,296,579.89

8:08 AM
06/01/23
Cash Basis

6-15
Siskiyou Golden Fair
Profit & Loss Budget vs. Actual
January through May 2023

	Jan - May 23	Budget	\$ Over Budget	% of Budget
Income				
41000 · Admissions Revenue	100.00	157,879.00	-157,779.00	0.1%
41500 · Commercial Space Revenue	13,235.00	30,160.00	-16,925.00	43.9%
42000 · Concessions Revenue	9,100.00	189,500.00	-180,400.00	4.8%
43000 · Exhibit Revenue	9,365.56	14,800.00	-5,434.44	63.3%
44000 · Horse Show Revenue	525.00	2,860.00	-2,335.00	18.4%
46000 · Fair Attractions	0.00	113,601.00	-113,601.00	0.0%
47000 · Miscellaneous Fair Revenue	117,720.00	171,000.00	-53,280.00	68.8%
47005 · Miscellaneous Non-Fair Revenue	42,350.54	36,750.00	5,600.54	115.2%
48000 · Interim Revenue	82,860.00	172,000.00	-89,140.00	48.2%
49500 · Other Operating Revenue	6,997.54	10,150.00	-3,152.46	68.9%
Total Income	282,253.64	898,700.00	-616,446.36	31.4%
Gross Profit	282,253.64	898,700.00	-616,446.36	31.4%
Expense				
50000 · Administration Expense	200,214.04	459,474.00	-259,259.96	43.6%
52000 · Maintenance Expense	82,041.34	294,758.00	-212,716.66	27.8%
54000 · Publicity Expense	5,200.01	18,700.00	-13,499.99	27.8%
56000 · Attendance Operations	329.72	58,181.00	-57,851.28	0.6%
57000 · Miscellaneous Fair Expenses	181.02	9,050.00	-8,868.98	2.0%
57005 · Miscellaneous Non-Fair Expenses	23,932.69	33,698.00	-9,765.31	71.0%
58000 · Premiums Expense (not H/S)	2,943.89	19,000.00	-16,056.11	15.5%
63000 · Exhibits Expense	4,520.15	39,772.00	-35,251.85	11.4%
64000 · Horse Show Expense	668.25	7,032.00	-6,363.75	9.5%
66000 · Fair Entertainment Expense	256.50	214,880.00	-214,623.50	0.1%
80000 · Prior Year Operating Expenses	0.00			
90000 · Depreciation Expense	0.00	131,621.00	-131,621.00	0.0%
Total Expense	320,287.61	1,286,166.00	-965,878.39	24.9%
Net Income	-38,033.97	-387,466.00	349,432.03	9.8%

6-14
10TH DISTRICT AGRICULTURAL ASSOCIATION
SISKIYOU GOLDEN FAIRGROUNDS

As of May 31, 2023

Account Description	Account Number	2022 STOP	2023 Budget	2023 Actual	Bud vs Act Difference
ADMISSIONS REVENUE:					
Regular Fair Admissions	41010		\$112,421		(\$112,421)
Discounted Fair Admissions	41020		\$45,458	\$100	(\$45,358)
COMMERCIAL SPACE REVENUE:					
Outside Commercial Space	41510		\$12,000	\$3,740	(\$8,260)
Inside Commercial Space	41520		\$18,000	\$9,335	(\$8,665)
Window Commercial Displays	41525		\$160	\$160	\$0
CONCESSIONS REVENUE:					
Carnival	42100		\$37,500		(\$37,500)
Carnival - PreSale	42110		\$37,500		(\$37,500)
Food Concessions (local, prof, alcohol)	42200		\$112,000	\$8,000	(\$104,000)
Non-Food Concessions	42300		\$2,500	\$1,100	(\$1,400)
EXHIBITS REVENUE:					
Entry Fees	43100	\$5,690	\$8,000		(\$8,000)
Donated & Sponsored Awards	43200	\$5,653	\$4,000	\$9,366	\$5,366
Other - Quilt Judge Donation, Poultry Inspection	43410				
Other - Shavings	43420	\$1,267	\$2,800		(\$2,800)
HORSE SHOW REVENUE:					
Entry Fees	44200		\$2,400		(\$2,400)
Donated & Sponsored Awards	44300		\$100	\$525	\$425
Stall Fees	44400		\$360		(\$360)
FAIR ATTRACTION REVENUE:					
Rodeo Admissions & Entries	46100		\$35,549		(\$35,549)
Concert Admissions	46300				
Destruction Derby Admissions & Entries	46400		\$31,232		(\$31,232)
Monster Truck Admissions	46500		\$40,820		(\$40,820)
Redneck Roundup Admissions & Entries	46700				
Ticket Transaction Fees	46800	\$1,386	\$6,000		(\$6,000)
MISCELLANEOUS FAIR REVENUE:					
Junior Fair Board	47500	\$968	\$1,000	\$770	(\$230)
Camping Fees (Fairtime)	47700		\$24,000	\$23,800	(\$200)
Other - Cart Tickets	47800			\$700	
Other - ATM Transactions	47810		\$1,000		(\$1,000)
Other - Ice Service	47820				
Sponsorships	47900	\$3,000	\$145,000	\$92,450	(\$52,550)
MISCELLANEOUS NON-FAIR REVENUE:					
Sportsmens Expo/Carving Championship	47105	\$13,950	\$12,000	\$19,880	\$7,880
Holiday Gift Fair	47206	\$4,315	\$5,000		(\$5,000)
Jackpot Show	47107	\$14,157	\$14,000	\$14,083	\$83
Music Festival/Fair Fundraiser	47409	\$11,500			
Mother's Day Market	47112	\$6,481	\$5,500	\$8,388	\$2,888
Other - soda machine, NSF fees, recycle	47505	\$227	\$250		(\$250)

Account Description	Account Number	2022 STOP	2023 Budget	2023 Actual	Bud vs Act Difference
INTERIM REVENUE:					
Rental of Buildings	48100	\$1,450	\$1,000		(\$1,000)
Storage	48110	\$26,164	\$35,000	\$17,845	(\$17,155)
Grounds Rentals	48200	\$24,606	\$20,000	\$9,900	(\$10,100)
Auto Racing	48210	\$8,550			\$0
Community Riding Program	48220	\$520	\$200	\$2,010	\$1,810
Billboard	48240	\$64,800	\$64,800	\$28,800	(\$36,000)
Equipment Rentals	48300	\$4,100	\$1,000	\$1,000	\$0
Front Sign Rentals	48310	\$31,600	\$30,000	\$16,305	(\$13,695)
Partnerships (year round)	48320		\$20,000	\$7,000	(\$13,000)
Utility Fee Reimbursement	48500	\$3,530			
Other	48700				
PRIOR YEAR ADJUSTMENT:					
Miscellenaous Income	49000				
	49100	\$488			
OTHER OPERATING REVENUE:					
Interest Earnings	49510	\$8,038	\$10,000	\$4,942	(\$5,058)
Donations/Partnerships (Year Round)	49520	\$32,450		\$2,000	
Other - refunds, atm fees	49530	\$695	\$150	\$56	(\$94)
TOTAL REVENUES:		\$275,583	\$898,700	\$282,254	(\$616,446)
ADMINISTRATION EXPENSE:					
Salaries & Wages - Permanent	50100	\$204,247	\$210,274	\$85,025	(\$125,249)
Salaries & Wages - Temporary	50200	\$2,666	\$7,843		(\$7,843)
Compensated Absences Expense	50300	(\$979)	\$14,586		(\$14,586)
Employee Benefits - Employer's Share	50310	\$31,174	\$30,404	\$13,655	(\$16,749)
Pension Expense	50311	\$54,471	\$64,314	\$26,376	(\$37,938)
OPEB Expense	50312	\$5,577	\$7,760		(\$7,760)
Payroll Taxes	50320	\$15,793	\$16,475	\$6,772	(\$9,703)
Worker's Compensation Insurance	50330	\$18,505	\$20,840	\$20,632	(\$208)
Director's Expense	50500		\$3,000	\$695	(\$2,305)
Traveling/Training Expense - Employees	50600	\$7,566	\$8,400	\$6,262	(\$2,138)
Office Supplies and Expense	50700	\$4,148	\$4,550	\$280	(\$4,270)
Telephone and Postage	50800	\$3,759	\$3,256	\$1,164	(\$2,092)
Dues and Subscriptions	50900	\$2,795	\$3,010	\$2,958	(\$52)
Insurance (General Liability)	51000	\$22,770	\$25,267	\$25,014	(\$253)
Property & Business Insurance	51010	\$16,593	\$17,000	\$7,723	(\$9,278)
Other - bank fees, miscellaneous, legal	51100	\$214	\$1,000	\$73	(\$927)
Credit Card Fees (non fair)	51110	\$1,975	\$2,300	\$299	(\$2,001)
Office & Grounds Security	51120	\$3,427	\$4,020	\$1,861	(\$2,159)
Office Cleaning	51130	\$1,300	\$1,400	\$500	(\$900)
Computer Support Services	51140	\$4,400	\$5,400	\$927	(\$4,473)
Statewide Property Inventory	51150	\$355	\$375		(\$375)
Unemployment Insurance	51200	\$1,640	\$1,500		(\$1,500)
Audit Expense	51300	\$9,325	\$6,500		(\$6,500)
MAINTENANCE & GENERAL OPERATIONS:					
Salaries & Wages - Permanent	52100	\$65,630	\$67,192	\$25,675	(\$41,517)
Salaries & Wages - Temporary	52200	\$34,648	\$53,818	\$7,714	(\$46,105)
Employee Benefits - Employer's Share	52210	\$3,515	\$3,291	\$768	(\$2,523)

Account Description	Account Number	2022 STOP	2023 Budget	2023 Actual	Bud vs Act Difference
Pension Expense	52211	\$17,009	\$20,034	\$8,216	(\$11,818)
OPEB Expense	52212	\$2,499	\$3,193		(\$3,193)
Payroll Taxes	52220	\$4,330	\$5,920	\$1,274	(\$4,646)
Light, Heat, Water and Power	52800	\$78,788	\$85,000	\$22,147	(\$62,853)
Maintenance of Equipment (Supplies)	52900	\$5,930	\$8,000	\$7,432	(\$568)
Fuel & Insurance for Equipment	52910	\$15,120	\$19,000	\$1,726	(\$17,274)
Maintenance of Blds & Grounds (Supplies)	53000	\$17,029	\$15,000	\$5,800	(\$9,200)
State Fire Marshall Inspections	53050	\$540	\$1,500	\$240	(\$1,260)
Trash Removal, Clean up (Contractual)	53100	\$2,182	\$2,810	\$1,050	(\$1,760)
Special Repairs - trees, walkways/slabs	53300	\$17,841	\$10,000		(\$10,000)
PUBLICITY EXPENSE:					
Professional Services (Contractual)	54200		\$1,000		(\$1,000)
Advertising (fair, interim events)	54400	\$4,278	\$10,000	\$3,680	(\$6,320)
Promotional Expense (mixer, shirts/hats)	54500	\$2,462	\$1,200		(\$1,200)
Public Relations Expense (website)	54600	\$7,899	\$6,500	\$1,520	(\$4,980)
Other -	54800				
ATTENDANCE OPERATIONS:					
Salaries & Wages - Temporary	56101		\$12,993		(\$12,993)
Payroll Taxes	56120		\$188		(\$188)
Professional Services (Contractual)	56200		\$42,000		(\$42,000)
Supplies and Expenses	56300	\$1,134	\$500	\$330	(\$170)
Ice Service	56310				
Radio Rentals	56320		\$500		(\$500)
Other - Lodging	56400		\$2,000		(\$2,000)
MISCELLANEOUS FAIR EXPENSES:					
Pocket Schedule	57400	\$943	\$400		(\$400)
Junior Fair Board	57500	\$175	\$1,000	\$181	(\$819)
Sponsorships	57700				
Banners & Supplies	57710	\$1,963	\$2,500		(\$2,500)
BBQ Supplies & Expense	57720		\$2,500		(\$2,500)
Other	57800				
Streetsweeper	57810		\$650		(\$650)
Landfill Fees	57820		\$1,000		(\$1,000)
Commercial Exhibits & Concessions	57900		\$1,000		(\$1,000)
MISCELLANEOUS NON-FAIR PROGRAMS:					
Salaries & Wages - Temporary	57110	\$234	\$668	\$243	(\$425)
Payroll Taxes	57125	\$3	\$10	\$4	(\$6)
Sportsmens Expo/Carving Championship	57405	\$17,564	\$18,000	\$13,945	(\$4,055)
Holiday Gift Fair	57505	\$972	\$1,110		(\$1,110)
Jackpot Show	57508	\$10,259	\$11,300	\$9,441	(\$1,859)
Spring Festival/Music Fest	57109	\$8,978	\$1,500		(\$1,500)
Mother's Day Outdoor Market	57112	\$960	\$1,110	\$300	(\$810)
Other - Spring Fest/Music	57605				
PREMIUMS EXPENSE (excluding Horse Show):					
Cash Awards	58100		\$13,000		(\$13,000)
Trophies, Medals, Ribbons	58200	\$4,294	\$6,000	\$2,944	(\$3,056)
EXHIBITS EXPENSE:					
Salaries & Wages - Temporary	63101	\$3,662	\$23,482		(\$23,482)

Account Description	Account Number	6-19 2022 STOP	2023 Budget	2023 Actual	Bud vs Act Difference
Payroll Taxes	63120	\$65	\$340		(\$340)
Judges (Contractual)	63200	\$2,464	\$6,000		(\$6,000)
Professional Services (Contractual)	63300		\$1,900		(\$1,900)
Supplies and Expenses (entry office, depts)	63400	\$3,154			
Entry Office & Entry Fees (Showworks)	63410	\$2,149	\$3,000	\$4,230	\$1,230
Livestock & Small Animal	63420	\$12,901	\$4,350	\$290	(\$4,060)
Still Exhibit Departments	63430	\$267	\$400		(\$400)
Other - brand inspection	63700	\$254	\$300		(\$300)
HORSE SHOW EXPENSE (including Premiums):					
Salaries & Wages - Temporary	64101		\$426		(\$426)
Payroll Taxes	64120		\$6		(\$6)
Judges (Contractual)	64200		\$1,000		(\$1,000)
Professional Services (Contractual)	64300		\$1,000		(\$1,000)
Supplies and Expense	64400				
Cattle Fees	64500		\$300		(\$300)
Cash Awards	64710		\$2,500		(\$2,500)
Trophies, Medals, Ribbons	64720	\$1,313	\$1,800	\$668	(\$1,132)
FAIR ENTERTAINMENT EXPENSE:					
Professional Services (Contractual)	66200		\$10,000		(\$10,000)
Supplies and Expenses	66300				
Ticketing System & Fees	66310	\$1,289	\$30,580	\$7	(\$30,574)
Grounds	66320	\$202	\$2,900		(\$2,900)
Rodeo (Friday)	66400	\$2,909	\$45,000		(\$45,000)
Grounds Entertainment	66500	\$388	\$50,000		(\$50,000)
Monster Trucks (Sunday)	66600		\$40,000		(\$40,000)
Destruction Derby (Saturday)	66700	\$1,204	\$21,400		(\$21,400)
Redneck Roundup/Other Event (Thursday)	66800	\$28	\$15,000	\$250	(\$14,750)
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:					
Miscellaneous Expense	81000				
CASH SHORTAGES & OVERAGES:					
Ticket Sales	85100				
Grandstand Event Sales	85200				
Other	85900				
TOTAL EXPENSES:		\$771,149	\$1,154,545	\$320,288	(\$834,257)
NET OPERATING PROFIT/(LOSS) BEFORE FUNDING		(\$495,565)	(\$255,845)	(\$38,034)	\$217,811
LOCAL (BASE) ALLOCATION/AB1499 FUNDS:		\$42,010	\$42,600		(\$42,600)
OTHER FUNDS - Training Allocation		\$2,020	\$2,050	\$2,050	\$0
OTHER FUNDS - Capital Project Reimbursements		\$79,930			\$0
OTHER FUNDS - CalFire Housing, Excess Funding		\$903,775		\$68,471	\$68,471
NET PROFIT/(LOSS) AFTER FUNDING		\$532,169	(\$211,195)	\$32,487	

Above figures do not include depreciation expense that is calculated at year end.

EXPLANATIONS:

2022 Livestock Show was held at Jackson County Expo - fair cancelled due to McKinney Fire.

9a-1

Board Policy

The 10th District Agricultural Association Board of Directors encourage the CEO to reward sustained superior accomplishment by using the State of California – Department of Human Resources form STD. 278 - Superior Accomplishment Gift or Cash Award Recommendation to reward permanent employees.

Dear 10th DAA Board of Directors,

May 11, 2023

We are writing on behalf of several Siskiyou County cattle breeders in an effort to implement change in the 2024 SGF Junior Market Steer Show. It is our sincerest wish that the board entertains the idea of changing the current junior "Market Steer" show to a "Market Beef" show that includes market heifers. These are terminal females finished to market-ready standards and fed a grain-based diet (not for breeding purposes or allowed to be shown in breeding classes) and compete alongside their steer contemporaries like every other market division. Currently, the SGF market sheep, swine, goats, turkeys, poultry, and rabbits include both genders and do not discriminate on the basis of sex.

Our U.S. beef supply chain consists of 50% steers and 30% heifers. The remaining 20% of our beef supply are cull cows/bulls that do not grade above cutter/canner. Those grain-fattened steers and heifers in feedlots that meet USDA maturity and quality standards are directly available in every grocery store. Consumers cannot discern any quality differences between the two, nor or they marketed differently.

There are many fairs in California that include both steers and market heifers in a Market Beef show. While many are in southern California like Madera, Chowchilla, Kern, Stanislaus, and Ventura counties; there are north region fairs like Glenn, Humboldt, and Amador counties currently offering this to their junior exhibitors.

Additionally, allowing this change *and announcing it during our 2023 fair* would afford more options to our local junior exhibitors during the peak buying season immediately following our August fair. This is a crucial time for families as they arrange for their 2024 fair projects and get on local breeders' lists for animals. We are often approached at our August fair for the following year's animals.

Market heifers are a common sight at both feedlots and junior livestock shows. While some education may need to be done locally clarifying that these heifers are terminal and not breeding animals to the juniors raising them and potential buyers, the benefits will outweigh the time it takes to answer and educate. Age requirements and weight ranges would remain the same and the heifers would compete alongside their male counterparts - not altering or changing the structure of the show in any way.

Our fair has a rich and wonderful heritage and an innovative board & staff that pioneer and adapt to meet modern times. We ask that you take the same approach to this outdated rule that should reflect more accurate and updated industry practices for both the exhibitors and our buyers.

We are happy to answer any and all questions that you may have and will have a representative available at the next board meeting should you have questions.

Sincerely,

Wood Cattle Co.
Robin & Rodney Wood
John & Jean Wood
(530) 340-1292 (Jean)

High Voltage Cattle Co.
Frank & Christy Stonier
Kelsey & Taylor Munson
(530) 340-2346 (Kelsey)

Blue Sky Cattle Co.
Rod & Tonya Dowse
(530) 598-1253 (Rod)

Mercier Cattle
Chase Mercier & Julie Brown
(530) 340-5497 (Chase)