

10TH DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
September 18, 2018

CALL TO ORDER: The 10th District Agricultural Association Board of Directors meeting was called to order at 6:33 PM at the Fairgrounds office by President Finley.

ROLL CALL/DIRECTORS ABSENT: All Directors were present with the exception of Directors Hanna and Mercier who called and Director Quinn who did not call.

INTRODUCTION OF GUESTS AND STAFF: Also present were Cliff Munson, CEO; Michelle Eiler, AGPA; Jean Wood, Yreka FFA and Gazelle 4H Club Leader; Yreka Outlaw Kart Representatives Gerry Shirley, Tony Cunial, Ellice Cunial, Tawny Perrin, Marc Perrin and Jon Orr.

PUBLIC COMMENT: Jean Wood informed the board that independent exhibitors are out numbering the members in clubs and the requirements for them should be reviewed, she brought a sample of a 4-H and FFA project book to compare to. Also of concern is the knowledge base and resources that independent exhibitors have to complete a project successfully. A couple of examples of exhibitors coming to FFA or 4-H meetings to use FFA or 4-H equipment to get animals ready for fair were presented. Due to liability issues, the club leaders are not supposed to include the independent exhibitors and end up being the “bad guy”. There is also concern about the difference in the lack of dress code with the independent exhibitors. It is understood that it is a statewide issue with independent exhibitors but it is something that continues to grow so leaders wanted the board of directors to be aware. Mrs. Wood thanked the fair for accommodating all the turkeys that came in this year. It was a good way to get some individuals involved who may have otherwise not had an animal project. She also recommended that if we wanted the small animal program to grow that the Turkeys should be included in that program like at State Fair. JLAC was also thanked for all their work; she thought prices would be less than in the past but happy to see they had increased.

FRIENDS OF THE FAIR: CEO Munson reported that they continue to work on the Winema Hall kitchen remodel and hopefully it will be completed this winter. Their next meeting is tomorrow, September 19th. No public comment.

CONSENT CALENDAR (Action by Board): Director Salters made a motion, seconded by Director Cardoza and carried to accept the consent calendar which included minutes from the August 21, 2018 meeting, contracts for August and the Finance Report. (Aye votes: Cardoza, Fawaz, Finley, Peterson, Rizzardo and Salters). No public comment.

BUISNESS REPORT (Information/Action):

- Rental Rates – Vice President Rizzardo made a motion, seconded by Director Fawaz and carried to accept the proposed rental rates to go into effect on October 1, 2018. (Aye votes: Cardoza, Fawaz, Finley, Peterson, Rizzardo and Salters). No public comment.
- Auto Racing/Kart Racing – Mr. Perrin reported to the board that his son races at the kart track and he is very happy and would like to see the track continue. It is a very family oriented event and if the prep continues to be good the program will grow. Mr. Cunial mentioned that it would be good to see it separated from the SCMA auto racing contract because of the problems that have happened with the association. Mr. Orr said that he has talked with several people out of the area and they are interested in bringing their karts up. Currently there are several karts participating from out of the area. The general consensus of the public in attendance was that Jim Berry has been doing a good job. The Cunials at one point did give him money for his services of prepping the track. The last race had approximately 40-50 spectators in the stands and about 27 karts; majority of the drivers from age 5 to 18. CEO Munson gave some back ground on both the kart and auto racing contracts and mentioned nothing will be decided until both contracts expire at the end of October. At this time

the indoor arena is booked until December 31st so there would be no indoor kart races until after that time. The fairgrounds could financially get by without having races but it is a good community event. All options will be discussed further.

- Budget Committee – President Finley appointed Vice President Rizzardo and Director Cardoza to sit on the committee.
- CEO Evaluation Committee – President Finley appointed himself and Director Fawaz to sit on this committee.

CORRESPONDENCE (Information/Action): The folder was passed around containing a couple more thank you cards from fair, a flyer for the Siskiyou County Convening meeting that Cliff attended and a letter to Thai & Thai BBQ food concession not being invited back to the 2019 fair.

COMMITTEE REPORTS (Information/Action):

- Junior Livestock Auction Committee – President Rizzardo reported they grossed over \$800,000 and there is only approximately \$150,000 outstanding. The next meeting is this Thursday, September 20th. No public comment
- Junior Fair Board – CEO Munson reported that due to the lack of participation and unavailability of advisors, there will not be a Junior Fair Board this year. Hopefully, by next spring we can gather more interest in both areas and start the program back up. No public comment.

FAIR REPORT (Information/Action):

- 2018 Fair – An updated Revenue and Expense sheet was passed out; only a few more expenses since last meeting. There is still an outstanding partnership of \$500 (Sears) that is supposed to be paid by the end of September. No public comment.
- 2019 Fair
 - RV Park Procedures & Prices (fairtime) – CEO Munson has compared prices at other fairgrounds and local establishments and is recommending a price increase. Vice President Rizzardo made a motion, seconded by Director Fawaz and carried to accept the new rates of \$225 per RV Park Space (with water and electrical) and \$50 per RV to park on Saturday. (Aye votes: Cardoza, Fawaz, Finley, Peterson, Rizzardo and Salters). Staff is to work on a new procedure and bring to the next meeting. No public comment.
 - Rodeo Contract – Suggestions are to be brought to the next meeting of ideas for other events on Saturday night. A few mentioned were just strictly a bull riding, possibly a champion sale put on by JLAC, a completely different type of event or going out to bid for another rodeo contractor. No public comment.
 - Exhibitor Handbook Revisions – CEO Munson reported that the Heritage Swine Program and Siskiyou County Born Swine classes will be removed from the handbook due to lack of participation and sponsors. He also discussed with the Cattlewomen about the Rancher's Choice coming back and he felt it was better for them to focus on something new for the beef industry. The board was ok with all recommendations. No public comment.
 - 2019 Theme Contest – It was decided to continue with the same process but emphasize that it is the 160th anniversary since the first fair in Fort Jones. CEO Munson will do a press release and we will choose a theme at the November board meeting.

CEO COMMENTS: CEO Munson reported that the WFA Convention is January 20-24, 2019 and he has registered himself, Michelle and Mike to attend. He will not be attending the IAFE Convention this year due to the no fly policy for Texas. We are waiting on CFFA to contract for the hood suppression project in the grandstand concession. The engineering on the paving project has been completed and the plan has been released for bid. The Floral Building roof is in need of repair and has moved to our first priority on the new deferred maintenance list to CDFA when requested. CEO Munson reviewed his schedule through the end of the calendar year.

DIRECTORS COMMENTS:

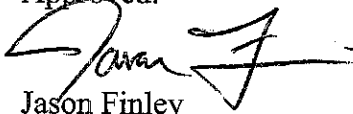
- Director Fawaz mentioned that the Farm Bureau still has the money from the cake auction a few years back to put towards a fair project. CEO Munson mentioned that it could be used to update the grandstand beer garden.
- Vice President Rizzardo mentioned that she would like to revamp the JLAC Buyers Lunch and that might be something Farm Bureau could donate to/take over. It will be discussed further at a later time.

STAFF COMMENTS: None.

NEXT MEETING DATE: The next meeting is scheduled for October 16, 2018 at 5:30 PM.

ADJOURNMENT: Meeting was adjourned at 7:54 PM.

Approved:



Jason Finley
President

Date: 10/16/18

Attest:



Michelle Eiler
Secretary

Date: 10/16/18